12 October 2022

Mr Frank Agostino
President
The Motor Trade Association of South Australia Incorporated

By e-mail: <a href="mailto:mta@mtaofsa.com.au">mta@mtaofsa.com.au</a>

Dear Mr Agostino,

The Motor Trade Association of South Australia Incorporated Financial Report for the year ended 31 March 2022 - FR2022/6

I acknowledge receipt of the financial report for the year ended 31 March 2022 for the Motor Trade Association of South Australia Incorporated (**the reporting unit**). The financial report was lodged with the Registered Organisations Commission (**ROC**) on 11 October 2022.

The financial report has now been filed. You are not required to take any further action in respect of the report lodged.

Should you wish to discuss the matters raised in this letter, or if you require further information on the financial reporting requirements of the Act, I may be contacted on (03) 9603 0707 or by email at <a href="mailto:ken.morgan@roc.gov.au">ken.morgan@roc.gov.au</a>

Yours faithfully

**KEN MORGAN** 

**Financial Reporting Specialist** 

**Registered Organisations Commission** 

### THE MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INCORPORATED

s. 268 Fair Work (Registered Organisations) Act 2009

### CERTIFICATE BY PRESCRIBED DESIGNATED OFFICER

Certificate for the period ended 31 March 2022

- I, FRANK AGOSTINO being the President of The Motor Trade Association of South Australia Inc. certify:
  - that the documents lodged herewith are copies of the full report for The Motor Trade Association of South Australia Inc. for the period ended 31 March 2022 referred to in s.268 of the Fair Work (Registered Organisations) Act 2009; and
  - that the full report was provided to members of the reporting unit on 29 August 2022;
     and
  - that the full report was presented to a general meeting of members of the reporting unit on 29 September 2022 in accordance with s.66 of the *Fair Work (Registered Organisations) Act 2009*.

Agostone)

Signature of prescribed designated officer

### **FRANK AGOSTINO**

Name of prescribed designated officer

### **PRESIDENT**

Title of prescribed designated officer

### 10 October 2022

**Dated** 



## **The Motor Trade Association of SA Inc.**

ABN 65 767 492 138

### **Consolidated Financial Report**

For the year ended

31 March 2022

ABN 65 767 492 138

### Operating Report

The Board of Management of The Motor Trade Association of South Australia Incorporated (the Association) present for the reporting unit the operating report for the financial year ended 31 March 2022.

The names of the members of the Board of Management of the Association during the financial year, unless indicated otherwise were:

Frank Agostino Neville Gibb John Hitchcock Mark McGuire

Clive Polley

Tom Skothos

Peter Roberts

### **Principal Activities**

The principal activities of the Association and its controlled entities, during the financial year, were to serve the interests of employers and members of the Retail Motor Trade in SA by:

- Providing a political voice for the retail motor industry;
- Providing an industry voice in discussion with all levels of government;
- Providing industrial award advice, advocacy and representation;
- Providing technical information and specialised industry stationery; and
- Training apprentices for the retail motor industry.

No significant changes in the nature of these activities occurred during the year.

### Operational and financial review

The financial statements and comparative figures for the Association and the Consolidated Entity are for the twelve months ended 31 March 2022.

### Statement of profit or loss and other comprehensive income

The Association's surplus from ordinary activities in the financial year ended 31 March 2022 was \$815,581, (2021: surplus \$512,341) and for the Consolidated Entity deficit of \$39,390, (2021: surplus of \$1,354,481).

### **Statement of Financial Position**

Equity increased to \$12,130,123, (2021: \$11,314,542) for the Association and decreased to \$22,375,339, (2021: \$22,414,729) for the Consolidated Entity.

The Association's cash flow from operating activities was \$555,503, (2021: \$565,039) and the Consolidated Entity \$816,376 (2021: \$1,648,333).

#### **Events since balance date**

No other matter or circumstance has arisen since 31 March 2022 that has significantly affected, or may significantly affect the incorporated association's operations, the results of those operations, or the incorporated association's state of affairs in future financial years.

### **Members**

Members' rights to resign is set out in Item 6.2 of the Constitution, in summary a member may resign from membership by written notice addressed and delivered to the offices of the Motor Trade Association of SA Inc.

At the end of the financial year there were 1,298 members including 2 associate members of the Motor Trade Association of SA Inc, (2021: 1,266 inclusive of 3 associate member). Associate members receive limited services.

### **Staffing**

The Association employed 78 staff at the end of the financial year, (2021: 71). The Consolidated Entity employed 529 staff at year end (2021: 554).

### **Trustee or Director of Superannuation Entity**

No officer or member of the reporting unit holds a position as a trustee or director of a superannuation entity or exempt public sector superannuation scheme where the criterion for holding such position is that they are an officer or member of an organisation.

Signed in accordance with the resolution of the Board of Management.

Chairman

Dated this 23<sup>rd</sup> day of August 2022

ABN 65 767 492 138

# Statement of profit or loss and other comprehensive income For the year ended 31 March 2022

i or and year ended 21 march 2011		MTA		Consolidated		
		2022	2021	2022	2021	
Revenue	Note	\$	\$	\$	\$	
Membership subscriptions	2(a)	1,640,417	1,560,035	1,640,417	1,560,035	
Revenue from contracts with customers	2(b)	2,080,042	1,754,564	23,466,588	10,467,826	
Other revenue	2(c)	5,947,515	4,864,615	243,029	452,613	
Profit on sale of asset		592,993	-	621,672	7,701	
Loss / (Profit) on Revaluation of Investments		315,000	263,300	315,000	263,300	
Total revenue	_	10,575,967	8,442,514	26,286,706	12,751,475	
Other Income	_				_	
Grants	2(d)	-	490,375	4,556,619	18,949,739	
Total other income	_	-	490,375	4,556,619	18,949,739	
Total income	_	10,575,967	8,932,889	30,843,325	31,701,214	
Administration expenses		739,447	583,456	2,029,413	1,777,530	
Advertising		75,827	35,290	272,768	148,292	
Advocacy	G( )	1,246	475	1,246	475	
Affiliation fees	3(a)	187,500	187,500	187,500	187,500	
Apprentice training fees	241		-	273,837	192,088	
Conferences and meeting expenses	3(b)	18,714	25,599	18,714	25,599	
Cost of sales – print & stationery		191,314	151,111	191,314	151,111	
Depreciation	26.3	308,630	300,837	873,692	806,106	
Donations	3(c)	11,522	6,529	11,764	6,529	
Employee expenses	3(d)	7,370,709	6,418,537	25,989,508	26,261,533	
Grant expenses	3(c)	-	- 00.614	102.270	160.460	
Insurance	2(-)	101,557	98,614	193,270	168,469	
Legal costs	<i>3(e)</i>	116,008	9,835	127,618	41,470	
Motor vehicle costs		35,498	26,121	128,656	93,585	
Motor trade journal	2/6)	450.040	404 600	450.040	404 600	
Property expenses	3(f)	450,040	404,600	450,040	404,600	
Telephone		48,857	51,940 14,597	64,793 94,034	68,551 48,706	
Travel		29,557 <b>9,686,426</b>	8,315,041	30,908,167	30,382,144	
Costs from ordinary activities		9,080,420	0,313,041	30,908,107	30,362,144	
Operating surplus from operating activities	-	889,541	617,848	(64,842)	1,319,070	
Net finance income	2(e) _	(73,960)	(105,507)	25,452	35,411	
Surplus for the period	-	815,581	512,341	(39,390)	1,354,481	
Other comprehensive income for the period	_	_		-	•	
Total comprehensive income for the period		815,581	512,341	(39,390)	1,354,481	

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### **Statement of Changes in Equity**

For the year ended 31 March 2022

		M	ΓΑ	Consolidated		
	Note	2022 2021		2022	2021	
		\$	\$	\$	\$	
Accumulated Surplus:						
Opening accumulated surplus		11,314,542	10,802,201	22,414,729	21,060,248	
Surplus for the period		815,581	512,341	(39,390)	1,354,481	
Closing accumulated surplus	•	12,130,123	11,314,542	22,375,339	22,414,729	
Other comprehensive income						
Items that will not be reclassified to profit or loss		-	-	-	-	
Total comprehensive income for the period		815,581	512,341	(39,390)	1,354,481	
Total equity at the end of the year		12,130,123	11,314,542	22,375,339	22,414,729	

ABN 65 767 492 138

### **Statement of Financial Position**

As at 31 March 2022		MTA	1	Consolid	lated
	Note	2022	2021	2022	2021
Assets		\$	\$	\$	\$
Cash	4	1,703,260	1,437,049	3,018,113	3,534,331
Trade and other receivables	5	977,787	1,129,408	2,435,135	2,938,906
Inventories	6	-	48,882	7,248	53,374
Investments	7	3,837,202	3,826,017	10,386,883	6,861,803
Total current assets	-	6,518,249	6,441,356	15,847,379	13,388,414
Investment property	8	2,385,000	5,020,000	2,385,000	5,020,000
Property, plant and equipment	9	5,036,853	5,049,156	8,498,372	7,992,878
Intangible Assets	10	-	-	-	-
Total non-current assets	-	7,421,853	10,069,156	10,883,372	13,012,878
Total access	-	13,940,102	16,510,512	26,730,751	26,401,292
Total assets	-	13,940,102	10,310,312	20,730,731	20,401,232
Liabilities					
Trade and other payables	11	712,675	688,149	2,271,204	1,964,500
Employee benefits	12	1,023,521	854,747	2,010,425	1,893,762
Borrowings	13	1,000	1,000	1,000	1,000
Total current liabilities	_	1,737,196	1,543,896	4,282,629	3,859,262
Employee benefits	12	72,783	127,301	72,783	127,301
Borrowings	13	-	3,524,773	-	
Total non-current liabilities	_	72,783	3,652,074	72,783	127,301
Total liabilities	-	1,809,979	5,195,970	4,355,412	3,986,563
Net assets	_	12,130,123	11,314,542	22,375,339	22,414,729
<b>Equity</b> Accumulated surplus Fair value reserve		12,130,123	11,314,542 -	22,375,339 -	22,414,729 -
Total equity	-	12,130,123	11,314,542	22,375,339	22,414,729
• •	-				

ABN 65 767 492 138

### Statements of cash flows For the year ended 31 March 2022

	MTA		Consolidated	
Note	2022 2021		2022	2021
	\$	\$	\$	\$
	10,801,555	9,529,617	33,451,466	34,966,383
	(10,172,092)	(8,859,071)	(32,660,542)	(33,353,461)
	629,463	670,546	790,924	1,612,922
	(85,298)	(127,597)	-	-
	11,338	22,090	25,452	35,411
14	555,503	565,039	816,376	1,648,333
	(11,186)	(20,645)	(3,525,081)	(846,362)
	3,542,993	5,573	3,542,994	5,573
	(317,969)	(230,619)	(1,429,421)	(752,095)
_	21,643	-	78,914	53,625
	3,235,481	(245,691)	(1,332,594)	(1,539,259)
_	(3,524,773) (3,524,773)	-		
<u></u>				
	266,211	319,348	(516,218)	109,074
_	1,437,049	1,117,701	3,534,331	3,425,257
4	1,703,260	1,437,049	3,018,113	3,534,331
	- 14 -	Note \$  10,801,555 (10,172,092) 629,463 (85,298) 11,338 14 555,503  (11,186) 3,542,993 (317,969) 21,643 3,235,481  (3,524,773) (3,524,773) 266,211 1,437,049	\$ \$ 10,801,555 9,529,617 (10,172,092) (8,859,071) 629,463 670,546 (85,298) (127,597) 11,338 22,090 14 5555,503 565,039  (11,186) (20,645) 3,542,993 5,573 (317,969) (230,619) 21,643 - 3,235,481 (245,691)  (3,524,773) - (3,524,773) - 266,211 319,348 1,437,049 1,117,701	Note         2022         2021         2022           \$         \$         \$           10,801,555         9,529,617         33,451,466           (10,172,092)         (8,859,071)         (32,660,542)           629,463         670,546         790,924           (85,298)         (127,597)         -           11,338         22,090         25,452           14         555,503         565,039         816,376           (317,969)         (230,619)         (1,429,421)           21,643         -         78,914           3,235,481         (245,691)         (1,332,594)           (3,524,773)         -         -           (3,524,773)         -         -           266,211         319,348         (516,218)           1,437,049         1,117,701         3,534,331

### Notes to the consolidated financial statements

### 1. Significant accounting policies

The Motor Trade Association of SA Inc. (the "Association") is a not for profit entity and the entity is domiciled in South Australia. The consolidated financial report of the Association for the year ended 31 March 2022 comprises the Association and its subsidiaries (together referred to as the "Consolidated Entity").

The financial report was authorised for issue by the directors on 23<sup>rd</sup> August 2022.

### (a) Statement of compliance

The consolidated financial report of the Consolidated Entity and the financial report of the Association is a Tier 1 general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board, the Associations Incorporation Act 1985 (as amended), Fair Work (Registered Organisations) Act 2009 (RO Act) and the Australian Charities and Not-for-profits Commission Act 2012.

### (b) Basis of preparation

The financial report is presented in Australian dollars.

The financial report is prepared on an accrual basis and the historical cost basis, except for investments and investment properties which are measured at fair value.

### (i) Judgement and estimates

The preparation of a financial report in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. These accounting policies have been consistently applied by the Association and the Consolidated Entity.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. Accounting estimates are discussed in the following notes:

- Note 8 Investment Property
- Note 9 Property, Plant and Equipment

### (ii) Measurement of fair values

A number of the Association's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Association has an established control framework with respect to the measurement of fair values with all significant valuation issues reported to the Board of Management.

When measuring fair value of an asset or a liability, the Association uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from process); and
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

### 1. Significant accounting policies (continued)

Further information about the assumptions made in measuring fair values is included in the following noted:

Note 8 - Investment property

### (c) Going Concern

The financial report has been prepared on a going concern basis which contemplates the continuity of normal business activities and the realisation of assets and the settlement of liabilities in the normal course of business.

The result for the Association for the year ended 31 March 2022 was a surplus of \$815,581 (2021: surplus of \$512,341) and a net current asset surplus of \$4,781,053 (2021: net current asset surplus of \$4,897,460). The Board of Management believes the Association is a going concern due to the expected profitability of the business. It is on this basis the financial statements have been prepared on a going concern basis.

The parent entity is not reliant on any agreed financial support from any other controlled entity to continue on a going concern basis.

The reporting units do not provide financial support to any reporting entities to ensure they can continue on a going concern basis.

### (d) Basis of consolidation

### (i) Subsidiaries

Subsidiaries are entities controlled by the Association. Control exists when the Association is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Investments in all subsidiaries are carried at their cost of acquisition in the Association's financial statements.

There are no changes in the nature of, and change in, the risks associated with its interest in consolidated structured entities.

There are no changes in the ownership interest of its subsidiaries that has resulted in a loss of control. There are no changes in the control of subsidiaries during the reporting period.

### (ii) Transactions eliminated on consolidation

Intra-group balances and any unrealised gains and losses or income and expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements.

### 1. Significant accounting policies (continued)

### (e) Property, plant and equipment

### (i) Owned assets

Items of property, plant and equipment are stated at cost (or deemed cost) less accumulated depreciation (see below) and impairment losses (see accounting policy (I)).

Where parts of an item of property plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Expenditure on fixed assets of less than \$300 is expensed when incurred.

#### Subsequent costs

The Consolidated Entity recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefit embodied within the item will flow to the Consolidated Entity and the cost of the item can be reliably measured. All other costs are recognised in profit and loss as an expense as incurred.

The Association has a policy of valuing property owned by the Association every three years unless there is an indication of impairment. An impairment loss will be reflected in profit or loss if the valuation represents a devaluation below the initial cost recognised in the Statement of Financial Position.

#### (ii) Depreciation

The depreciable amount of all fixed assets are depreciated over the estimated economic life of the asset to the Consolidated Entity commencing from the time the asset is held ready for use. Assets with a written down value of less than \$100 at the end of the year are depreciated to nil value at the year end.

Leasehold improvements are depreciated over the shorter of the leased term or estimated useful lives of the improvements.

Plant and equipment are depreciated from the date of acquisition. The straight line method is used.

Buildings and improvements are depreciated over their expected useful economic life. The straight line method is used.

Motor vehicles are depreciated over their expected useful economic life. Diminishing value method is used.

Furniture and fittings are depreciated over their expected useful economic life. The straight line method is used.

### 1. Significant accounting policies (continued)

The depreciation rates used for each class of depreciable asset vary dependent on the assessed economic life of each individual asset, and within each class the depreciation rates used are as follows:

Asset Class	<u>Depreciation</u>	Depreciation Rates				
	<u>2021/22</u>	<u>2020/21</u>				
Plant & Equipment	6.6 to 50.0%	6.6 to 50.0%				
Furniture & Fittings	10.0 to 33.3%	10.0 to 33.3%				
Motor Vehicles	22.5 to 25.0%	22.5 to 25.0%				
Buildings & Improvements	2.5 to 17%	2.5 to 17%				

The residual value, if not insignificant, is reassessed annually.

### (f) Expenses

Net financing costs

Net financing costs comprise interest payable on borrowings and dividend, interest and distribution income. Leases income is recognised in profit and loss as it accrues, using the effective interest method. Dividend and distribution income is recognised in profit and loss on the date the Consolidated Entity's right to receive payments is established.

### (g) Investments

The Consolidated Entity's financial investments comprise term deposits carried at amortised cost where cashflows relate solely to principal plus interest.

### (h) Investment property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods and services or for administrative purposes. Investment properties are initially recognised at cost, including transaction costs, and are subsequently remeasured annually at fair value. Movements in fair value are recognised directly to profit or loss.

### (i) Trade and other receivables

Trade receivables and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'receivables'. Receivables are measured at amortised cost using the effective interest method less any impairment (see accounting policy I).

Bad debts are measured using an expected credit loss model.

### (j) Inventories

Inventories consist of protective clothing, tool kits and educational resources and are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

### 1. Significant accounting policies (continued)

### (k) Cash and cash equivalents

Cash and cash equivalents comprise of cash on hand and cash at bank. Bank overdrafts that are repayable on demand and deposits at call that form an integral part of the Consolidated Entity's cash management are included as a component of cash and cash equivalents for the purpose of the Statement of Cash Flows.

### (I) Impairment

The carrying amounts of the Consolidated Entity's assets, other than inventories (see accounting policy j), are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated (see below).

An impairment loss is recognised whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in profit and loss.

Recoverable amount is defined as the current replacement cost of an asset less, where applicable, accumulated depreciation calculated on the basis of such costs to reflect the already consumed or expired future economic benefits of the asset. The current replacement cost of an asset is its cost measured by reference to the lowest cost at which the gross future economic benefits of that asset could currently be obtained in normal course of business.

### (i) Calculation of recoverable amount

The recoverable amount of other assets is the greater of their net selling price and value in use. In the case of a non-current asset of a not-for-profit entity, value in use means "current replacement cost" of an asset when the future economic benefits of the asset are not primarily dependent on the assets ability to generate net cash inflows and where the entity would, if deprived of the asset, replace its remaining future economic benefits.

### (ii) Reversals of impairment

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### (m) Income Tax

The Association is exempt from income tax pursuant to section 50-15 of the Income Tax Assessment Act 1997.

The MTA Group Training Scheme Inc, Controlled Entity, is exempt from income tax pursuant to section 50-5 of the Income Tax Assessment Act 1997.

### 1. Significant accounting policies (continued)

### (n) Employee benefits

Long-term service benefits

The Consolidated Entity's net obligation in respect of long-term service benefits, other than defined contribution plans, is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using expected future increases in wage and salary rates including related on-costs and expected settlement dates and is discounted using rates attached to Australian Corporate bonds that have maturity dates approximating to the terms of the Consolidated Entity's obligations.

### Short-term service benefits

A provision is made for leave, wages and salaries and employment on costs of Payroll Tax, WorkCover and Superannuation that are expected to be settled within 12 months of the reporting date. Employment oncosts have been calculated on the basis that employees will take accumulated leave prior to retirement.

Vested entitlements are shown as current liabilities, measured at nominal wage rates.

Leave is provided for at current rates of pay plus employment on-costs. The Consolidated Entity's experience is that the majority of Annual Leave is taken as accrued, and future wage increases are incorporated into the provision calculation.

No provision is made for sick leave which, although cumulative, is non-vesting. However, it is vesting for apprentices in the final year of their apprenticeship. As per their employment contract, the apprentice is only entitled to a portion of sick leave upon completion of their apprenticeship.

Termination benefits are expensed when the consolidated entity can no longer withdraw the offer of these benefits and when the consolidated entity recognises costs for restructuring. If any benefits are not expected to be settled wholly within 12 months of the reporting period, then they are discounted.

#### (o) Provisions

A provision is recognised in the Statement of Financial Position when the Consolidated Entity has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation.

### (p) Trade and other payables

Liabilities are initially recognised for amounts to be paid in future for goods and services received by the Consolidated Entity at fair value and subsequently measured at amortised cost. Trade payables are normally settled within 30 days.

### (q) Interest Rate Risk

The Consolidated Entity has exposure to interest rate risk through its term deposits and also borrowings held with financial institutions and related parties. Information about the term deposits are set out in note 7 and information about the borrowings are set out in note 13.

### 1. Significant accounting policies (continued)

### (r) Revenue

Revenue is recognised at an amount that reflects the consideration to which the Association is expected to be entitled in exchange for transferring goods or services to customers.

### (i) Goods sold and services rendered

Revenue from the sale of goods is recognised in profit and loss at the point in time when the customer obtains control of the goods, which is generally at the time of delivery.

Revenue from services rendered is recognised in profit and loss over time as the services are rendered, in proportion to the stage of completion of the transaction at reporting date.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Dividend revenue is recognised when declared. Commissions are recognised when the Consolidated Entity has received a commission.

### (ii) Rental income

Rental income from property is recognised in profit and loss on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

### (iii) Government grants

Grant revenue is recognised in profit or loss when the Consolidated Entity satisfies the performance obligations stated within the funding agreements.

If conditions are attached to the grant which must be satisfied before the Consolidated Entity is eligible to retain the contribution, the grant will be recognised in the Statement of Financial Position as a liability until those conditions are satisfied.

### (iv) Membership Income

Membership income from members is recognised in profit and loss on a straight-line basis over the financial year.

### (s) Goods and services tax

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

### 1. Significant accounting policies (continued)

### (t) Required Fair Work Commission Disclosures per Section 253

### (i) Acquired assets

The individual entities have not acquired assets or liabilities during the financial year as a result of:

- a) an amalgamation under Part 2 of Chapter 3 of the RO Act in which the organisation (of which the reporting unit form part) was the amalgamated organisation; or
- b) a restructure of the branches of the individual entities; or
- c) a determination by the General Manager under subsection 245(1) of the RO Act of an alternate reporting structure for the individual entities; or
- d) a revocation by the General Manager under subsection 249(1) of the RO Act of a certificate issued by an organisation under subsection 245(1).

### (ii) Acquired assets and liabilities as a result of a business combination

a) The individual entities have not acquired assets or liabilities during the financial year as part of a business combination.

### (u) New or amended Accounting Standards and Interpretations adopted

The incorporated association has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

	MTA		Consolidated		
	2022	2021	2022	2021	
	\$	\$	\$	\$	
2.a. Revenue from membership subscriptions					
Membership subscriptions	1,640,417	1,560,035	1,640,417	1,560,035	
	1,640,417	1,560,035	1,640,417	1,560,035	
Disaggregation of revenue from membership sul Revenue Recognised Over Time	bscriptions				
Membership subscriptions	1,640,417	1,560,035	1,640,417	1,560,035	
The model in productions	1,640,417	1,560,035	1,640,417	1,560,035	
2.b. Revenue from contracts with customers					
Commissions	34,620	32,860	34,620	32,860	
Sponsorship Income	68,136	54,868	93,986	54,868	
Rental Income	1,428,722	1,239,345	788,122	755,245	
Sales Print and Stationery	440,055	345,595	413,229	314,490	
Industrial Income	108,509	81,896	108,509	81,896	
Apprentice Income	-	-	21,736,566	9,032,162	
External Apprentice Training		_	291,556	196,305	
_	2,080,042	1,754,564	23,466,588	10,467,826	
Dianagramation of vovenue from					
Disaggregation of revenue from contracts with customers					
Revenue recognised over a point in time					
Commissions	34,620	32,860	34,620	32,860	
Sponsorship Income	68,136	54,868	93,986	54,868	
Rental Income	1,428,722	1,239,345	788,122	755,245	
Sales Print and Stationery	440,055	345,595	413,229	314,490	
Industrial Income	108,509	81,896	108,509	81,896	
Apprentice Income	-	-	21,736,566	9,032,162	
External Apprentice Training	**	**	291,556	196,305	
	2,080,042	1,754,564	23,466,588	10,467,826	
2.c. Other Revenue					
Revenue recognised over a point in time	17 (7)	02 505	242.020	452.642	
Other services	17,672	82,505	243,029	452,613	
Related party salaries and on costs recharge	4,330,243	3,975,210 806,900	-	-	
Related party management fees	1,599,600		242 020	452,613	
	5,947,515	4,864,615	243,029	452,615	
2.d. Grants					
Revenue recognised over a point in time					
Government funds		490,375	4,556,619	18,949,739	
	-	490,375	4,556,619	18,949,739	
<del></del>					
2.e. Net finance income					
Interest income	11,338	22,090	25,452	35,411	
Less related party interest (1)	(85,298)	(127,597)	-		
Net Finance Income	(73,960)	(105,507)	25,452	35,411	
(1) Interest is being charged at the bank rate plus 1% retrost	actively to when	the lean semme	need on 2E July 2	nn 1 1	

<sup>(1)</sup> Interest is being charged at the bank rate plus 1% retrospectively to when the loan commenced on 25 July 2011.

	МТА		Consolidated		
	2022	2021	2022	2021	
	\$	\$	\$	\$	
3.a. Affiliation fees					
Motor Trades Association of Australia	187,500	187,500	187,500	187,500	
	187,500	187,500	187,500	187,500	
3.b. Administration Expenses					
Fees/ allowances - meeting and conferences	_	<u>.</u>	_	-	
AGM as required under rules of the organisation	-	-	-	-	
Conferences and meeting expenses of					
members, councils, committees, panels or	18,714	25,599	18,714	25,599	
other bodies					
	18,714	25,599	18,714	25,599	
3.c. Grants or Donations					
Grants					
Total paid that were \$1,000 or less Total paid that exceeded \$1,000	-	-	-	-	
Total paid that exceeded \$1,000					
Donations					
Total paid that were \$1,000 or less	2,477	1,984	2,719	1,984	
Total paid that exceeded \$1,000	9,045	4,545	9,045	4,545	
, , , , , , , , , , , , , , , , , , , ,	11,522	6,529	11,764	6,529	
3.d. Employees Expenses					
Holders of office					
Other employee expenses	890	1,114	890	1,114	
Employee expenses holders of office	890	1,114	890	1,114	
Employees other than office holders					
Wages and Salaries	6,282,676	5,366,259	22,769,480	23,136,090	
Superannuation	613,550	519,229	2,063,170	1,798,915	
Leave and other entitlements	114,277	70,612	207,072	345,457	
Separation and redundancies	5,189	165,398	5,189	165,398	
Other employee expenses	354,127	295,925	943,707	814,558	
Employee expenses holders of office	7,369,819	6,417,423	25,988,618	26,260,418	
Total employee expenses	7,370,709	6,418,537	25,989,508	26,261,532	
3.e. Legal costs					
Other legal costs	116,008	9,835	127,618	41,470	
outer logal costs	116,008	9,835	127,618	41,470	
There has been no litigation expenditure and are no litigation		, , , , , , , , , , , , , , , , , , ,			
J					
3.f. Property Expenses					
Airconditioning	6,329	16,038	6,329	16,038	
Cleaning	44,750	45,650	44,750	45,650	
Fire	1,637	1,637	1,637	1,637	
Landscaping Lift	12,965 3,182	12,965 3,182	12,965 3,182	12,965 3,182	
Rates and Taxes	218,174	239,145	218,174	239,145	
Repairs and maintenance	68,308	38,046	68,308	38,046	
Security	7,161	7,161	7,161	7,161	
Property Management Fees	87,534	40,776	87,534	40,776	
	450,040	404,600	450,040	404,600	
•					

		MTA		Consolidated		
		2022	2021	2022	2021	
		\$	\$	\$	\$	
4. Cash					0 504 004	
Cash and cash equivalents		1,703,260	1,437,049	3,018,113	3,534,331	
		1,703,260	1,437,049	3,018,113	3,534,331	
5. Trade and other receivables						
Current						
Receivables from other controlled entities		705 502	040 550			
- The MTA Group Training Scheme - Retail Motor Trading Co. Pty Itd		795,583	940,559	<del>-</del>	-	
Total receivables from other controlled entitie	25	795,583	940,559		_	
			· · · · · · · · · · · · · · · · · · ·			
Other receivables						
Trade and other receivables		156,782	48,498	2,406,967	2,659,254	
Prepayments  Ness Allowance for expected credit loss		25,422	140,351	48,168 (20,000)	299,652 (20,000)	
·		100.004	100.040			
Total other Receivables		182,204	188,849	2,435,135	2,938,906	
Total trade and other receivables (net)		977,787	1,129,408	2,435,135	2,938,906	
Non-current						
Loan due from controlled entity						
Retail Motor Trading Co. Pty Ltd		-	-	-	_	
		-	, m	-	-	
6. Inventories						
Stationery			36,045	-	36,045	
Printing		H.	12,837	من	12,837	
Safety Equipment		_	-	7,248	4,492	
		-	48,882	7,248	53,374	
7. Investments Current Investments						
Fixed term deposit		3,837,202	3,826,017	10,386,883	6,861,803	
·		3,837,202	3,826,017	10,386,883	6,861,803	
Date the of Towns Day with held	<b>N 4</b> - <b>4</b>	A				
Details of Terms Deposits held	Maturity	Amount				
Motor Trade Association of SA Inc		\$				
Commonwealth Bank	26-Apr-22	3,837,202				
MTA Group Training Scheme Inc		\$				
Commonwealth Bank	26-Apr-22	1,538,872				
Commonwealth Bank Commonwealth Bank	30-May-22 1-Dec-22	1,504,480 3,506,329				
Commonwealth bank	1-060-22	3,300,329				
Shares in Non-Listed Investments						
MTAA Superannuation Fund Pty Limited		1	1	1	1	
(ACN 008 650 628)		1	1	1	1	
			<u> </u>			

	MTA	Consolidated		
	<b>2022</b> \$	<b>2021</b> \$	<b>2022</b> \$	<b>2021</b> \$
	Ф	Ψ	Ψ	Ψ
8. Investment Property				
Balance at 1 April	5,020,000	4,756,700	5,020,000	4,7456,700
Disposal of 46 Fullarton Road	(2,950,000)	-	(2,950,000)	_
Gain / (loss) on revaluation of investments	315,000	263,300	315,000	263,300
Balance at 31 March	2,385,000	5,020,000	2,385,000	5,020,000

The fair value of investment property was determined by the Board with reference to information provided by external independent property valuers having appropriate recognised professional qualifications and recent experience in the location and category of the property being valued. Fair value is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date, therefore recognised as Level 2 fair value in accordance with AASB 13 Fair Values Measurement.

### 9. Property, plant and equipment

	Land and buildings	Plant and equipment	MTA Fixtures and fittings	Other	Work In Progress	Total
Cost	C 225 C04	2 000 104	00.252	204 506	7.500	0.406.446
Balance at 1 April 2020 Acquisitions Disposals	6,235,694 12,272	2,858,194 206,302	80,252 - -	304,506 - -	7,500 12,045 -	9,486,146 230,619
Balance at 31 March 2021	6,247,966	3,064,496	80,252	304,506	19,545	9,716,765
Balance at 1 April 2021	6,247,966	3,064,496	80,252	304,506	19,545	9,716,765
Acquisitions Disposal	30,356	144,839 (491,388)	, -	83,991 (49,127)	58,783	317,969 (540,515)
Balance at 31 March 2022	6,278,322	2,717,947	80,252	339,370	78,328	9,494,219
Depreciation and impairment losses						
Balance at 1 April 2020 Depreciation charge for the year Disposals	2,312,978 56,707	1,907,298 186,246	48,082 6,754	98,414 51,130		4,366,772 300,837
Balance at 31 March 2021	2,369,685	2,093,544	54,836	149,544		4,667,609
Balance at 1 April 2021 Depreciation charge for the year	2,369,685	2,093,544	54,836	149,544	-	4,667,609
Disposal	64,792	189,385 (484,236)	6,502 -	47,951 (34,637)	-	308,630 (518,873)
Balance at 31 March 2022	2,434,477	1,798,693	61,338	162,858	-	4,457,366
Carrying amounts						
At 1 April 2020	3,922,716	950,896	32,170	206,092	7,500	5,119,374
At 31 March 2021	3,878,281	970,952	25,416	154,962	19,545	5,049,156
At 1 April 2021	3,878,281	970,952	25,416	154,962	19,545	5,049,156
At 31 March 2022	3,843,845	919,254	18,914	176,512	78,328	5,036,853

### Property, plant and equipment (continued)

#### Consolidated

Cost	Land and buildings	Plant and equipment	Fixtures and fittings	Other	Work In Progress	Total
	4 55 5 46 4	w				
Balance at 1 April 2020	6,235,694	5,099,691	302,915	4,250,278	7,500	15,896,078
Acquisitions	12,272	577,129	31,838	118,811	12,045	752,095
Disposals	-	(90,958)	-	(66,343)	-	(157,301)
Balance at 31 March 2021	6,247,966	5,585,862	334,753	4,302,746	19,545	16,490,872
Balance at 1 April 2021	6,247,966	5,585,862	334,753	4,302,746	19,545	16,490,872
Acquisitions	30,356	744,427	80,183	500,933	73,522	1,429,421
Disposals	-	(744,753)	-	(118,425)	-	(863,178)
Balance at 31 March 2022	6,278,322	5,585,536	414,936	4,685,254	93,067	17,057,115
Depreciation and impairment losses						
Balance at 1 April 2020	2,312,978	3,370,926	212,806	1,906,557	-	7,803,267
Depreciation charge for the year	56,707	502,865	27,030	219,504	-	806,106
Disposals	-	(68,258)	=	(43,121)	_	(111,379)
Balance at 31 March 2021	2,369,685	3,805,533	239,836	2,082,940	-	8,497,994
Balance at 1 April 2021	2,369,685	3,805,533	239,836	2,082,940	<u>-</u>	8,497,994
Depreciation charge for the year	64,792	551,950	39,739	217,211	-	873,692
Disposals	-	(726,343)	-	(86,600)	-	(812,943)
Balance at 31 March 2022	2,434,477	3,631,140	279,575	2,213,551	-	8,558,743
Carrying amounts						
At 1 April 2020	3,922,716	1,728,765	90,109	2,343,721	7,500	8,092,811
At 31 March 2021	3,878,281	1,780,329	94,917	2,219,806	19,545	7,992,878
At 1 April 2021	3,878,281	1,780,329	94,917	2,219,806	19,545	7,992,878
At 31 March 2022	3,843,845	1,954,396	135,361	2,471,703	93,067	8,498,372

The Association has a policy of dividing the initial value of property acquisitions and allocating one third of value to land and two thirds of value to buildings. The buildings component is then depreciated over the Board of Management assessed appropriate economic life of the buildings. This assessment takes into account the style, position and state of repair of the buildings concerned. 81-83 Greenhill Road Wayville was last independently valued by Mr. N Bell B.Bus (Property) FAPI of Knight Frank Valuations Pty Ltd at 31 March 2021 using a capitalisation of income approach using a rate of 7.00% at a "willing buyer/seller" market value of \$8,700,000. The valuation constitutes a level 2 fair value in accordance with AASB 13 Fair Value Measurement.

The next independent valuation due is March 2024.

<sup>3</sup> Frederick Road Royal Park was last independently valued by Mr. T Walker B.Bus (Property) AAPI of Knight Frank Valuations at 31 March 2021 using a capitalisation of income approach using a rate of 7.75% at a "willing buyer/seller" market value of \$6,950,000. The valuation constitutes a level 2 fair value in accordance with AASB 13 Fair Value Measurement.

		MTA		Consolidated	
		2022	2021	2022	2021
10.	Intangible assets	\$	\$	\$	\$
Acqui	sition of Vtech contracts of training	-	_	200,000	200,000
•	tisation of goodwill	<u> </u>	-	(200,000)	(200,000)
Balan	ce at 31 March	<u> </u>	-		A-4

MTA acquired the contracts of training and some fixed assets of Vtech Pty Ltd on 20th August 2018 for \$229,040 consideration paid in cash. Total goodwill acquired was \$200,000, written down to nil in the financial year ending 31 March 2020.

	MTA	1	Consolid	ated
	2022	2021	2022	2021
	\$	\$	\$	\$
11. Trade and other payables				
Subscriptions in advance		75,603	-	3,560
Unearnt Revenue	74,913	-	74,913	-
Other trade payables	636,583	599,030	2,196,291	1,960,940
Consideration to employers for payroll deductions	-	-	-	-
Legal costs	-	-	-	=
Subtotal trade creditors	711,496	674,633	2,271,204	1,964,500
Payable to other controlled entities				
The MTA Group Training Scheme Inc.	1,179	13,516	-	-
Subtotal payables to other controlled entities	1,179	13,516	-	-
Total trade payables	712,675	688,149	2,271,204	1,964,500

### 12. Employee benefits

### Current

Office holders

The Board of Management receive no compensation for their roles

Employee provisions - office holders	-	_	-	
Employees other than office holders				
Annual Leave	428,765	345,695	1,406,923	1,380,211
Long service leave	667,539	636,353	667,539	636,353
Other		<b></b>	8,746	4,499
Employee provisions - other than office holders	1,096,304	982,048	2,083,208	2,021,063
Total Employee provisions	1,096,304	982,048	2,083,208	2,021,063
Current Non Current	1,023,521 72,783	854,747 127,301	2,010,425 72,783	1,893,762 127,301
Total Employee provisions	1,096,304	982,048	2,083,208	2,021,063
rotal Employee provided	1,050,501	302,010	2,000,200	2,021,000

	MTA		Consolid	lated
	<b>2022</b>	<b>2021</b>	<b>2022</b> \$	<b>2021</b>
13. Borrowings Current	\$	\$	Ψ	Ф
Commonwealth mortgage on 3 Schenker Drive Royal Park	1,000	1,000	1,000	1,000
-	1,000	1,000	1,000	1,000
Non -Current MTA Group Training Scheme Inc.	_	3,524,773	-	_
<del>-</del>	-	3,524,773	_	
<u> </u>	1,000	3,525,773	1,000	1,000

### 14.a. Reconciliation of cash flows from operating activities

14.a. Reconciliation of cash flows from operating a	activities			
	MTA		Consoli	dated
	2022	2021	2022	2021
	\$	\$	\$	\$
Cash and cash equivalents				
Cash on hand	1,703,260	1,437,049	3,018,113	3,534,331
Total cash & cash equivalents	1,703,260	1,437,049	3,018,113	3,534,331
Cash flows from operating activities				
Profit for the period	815,581	512,341	(39,390)	1,354,481
Adjustments for:				
(Profit)/Loss on disposal	(592,993)	-	(621,672)	(7,701)
(Gain)/Loss on Revaluation	(315,000)	(263,300)	(315,000)	(263,300)
Depreciation	308,630	300,837	873,692	806,106
Amortisation of Goodwill	-	-	-	-
Operating profit before changes in working capital and provisions	216,218	549,878	(102,370)	1,889,586
(Increase)/decrease in trade and other receivables	151,621	(6,301)	503,771	208,984
(Increase)/decrease in intangible assets	-	-	-	-
(Increase)/decrease in inventories	48,882	2,607	46,126	3,429
(Decrease)/increase in trade and other payables	24,526	769	306,704	(605,374)
Increase in provisions and employee benefits	114,256	18,086	62,145	151,708
Cash generated from the operations	555,503	565,039	816,376	1,648,333
				<del></del>

### **Financing Facilities**

A Line of Credit Facility of \$850,000 (2020 - \$850,000), is available to The Motor Trade Association of South Australia at 31 March 2022. At that date, \$1,000 of this facility was in use (2021 - \$1,000).

There were no non-cash financing or investing activities during the period.

### 14.b. Reconciliation of cash flows from operating activities

	MTA		Consolidated		
Cash inflows	2022	2021	2022	2021	
MTA Group Training Scheme Inc	7,830,664	5,306,003	-	-	
Retail Motor Trading Co. Pty Ltd	-	-	-	-	
Total Cash inflows	7,830,664	5,306,003	-	•	
Cash outflows					
MTA Group Training Scheme Inc	(119,939)	(318,711)	-	-	
Total Cash inflows	(119,939)	(318,711)	_	-	
15. Contingencies					
Estimates of the maximum amount of contingent liabilities that may become payable	500,000	530,000	2,554,000	2,583,000	

In the event of the winding up of the Motor Trade Association of Australia Limited, the Motor Trade Association of South Australia Inc. has a limited liability of \$100.

During a period of an economic downturn, it is appropriate to provide for a contingent liability which may arise for the return of apprentices and trainees from host employers and not being able to place those apprentices and trainees with alternate host employers. Should this occur and all apprentice and trainees are returned, the cost to the consolidated entity would be \$2,054,000 (2021: \$2,053,000), whilst the cost to the Association for training staff entitlements would be \$500,000 (2021: \$530,000). The likelihood of realisation of contingencies and payout is considered remote based on recent period actual payments and expectations of future periods.

### 16. Consolidated Entities

	Principal Activity	Country of Incorporation	Australian Business Number		nership terest
Parent entity				2021	2020
The Motor Trade Association of South Australia Inc.	Employer association	Australia	65 767 492 138	100%	100%
Controlled entities					
The MTA - Group Training Scheme Inc.	Group training scheme for apprentices and trainees	Australia	36 459 968 347	100%	100%
Retail Motor Trading Co. Pty Ltd	Investment	Australia	ACN 008 166 194	100%	100%

There are no significant restrictions on the Consolidated Entity to access or use the assets and settle the liabilities of the group.

### 17. Related party transactions

The Associations transactions receivable from MTA Group Training Scheme		
Statement of Comprehensive Income	2022	2021
	\$	\$
Management Fees	1,599,600	806,900
Staff Salaries and on costs	4,330,243	3,975,210
Rental of 3 Frederick Road	640,600	484,100
Printing sales	26,826	31,105
Staff Training	-	-
Provision of services for governments grants	**	-
	6,597,269	5,297,315

Management fees relate to time spent by MTA staff on MTA Group Training Scheme related issues.

Statement of Comprehensive Income	2022	2021
Interest on Loan of \$3,524,773 payable to MTA Group Training Scheme)	\$ (85,298)	\$ (127,597)
	(85,298)	(127,597)
Statement of Financial Position	2022	2021
Statement of Financial Position	<b>2022</b> \$	<b>2021</b> \$
Statement of Financial Position  Trade and other receivables	<b>2022</b> \$ 795,583	
	\$	\$
Trade and other receivables	\$ 795,583	\$ 940,559

### 18. Key management personnel for the reporting period

The following were key management personnel of the Motor Trade Association of South Australia during the reporting period and unless otherwise indicated were key management personnel for the entire period.

Paul Unerkov Darrell Jacobs Tracy Simpson

Russell Smith Tim Buckley Emma Flenley

Darrell Jacobs Jason Polgreen Tim Buckley

Mario Marrone

### 18. Key management personnel for the reporting period

act they management personner for the reporting p	MTA		Consolid	ated
	2022	2021	2022	2021
	\$	\$	\$	\$
Short term employee benefits				
Salary (including annual leave taken)	930,949	959,430	930,949	959,430
Annual leave accrued	28,541	29,491	28,541	29,491
Performance Bonus	-	-	-	-
Other major categories		-	_	-
Total employee provisions	959,490	911,332	959,490	988,921
Post - employment benefits				
Superannuation	84,193	84,498	84,193	84,498
Total post- employment benefits	84,193	84,498	84,193	84,498
Other long term benefits				
Long service leave	44,429	44,047	44,429	44,047
Total post- employment benefits	44,429	44,047	44,429	44,047
<u>Termination benefits</u>				
Termination	-	165,398	_	165,398
Total termination benefits	-	165,398	_	165,398
<del>-</del>				

19. Remuneration to Auditors	МТ	MTA		idated	
	2022	2021	2022	2021	
Value of services to Auditors	\$	\$	\$	\$	
Financial statement audit services	23,672	25,135	40,615	53,743	
Other assurance services	· -	-	-	-	
Tax services	3,228	-	3,228	-	
Advisory Services	· -	-	-	_	
Total remuneration to auditors	23,672	25,135	43,843	53,743	

### 20. Financial Risk Management Objectives and Policies

The Consolidated Entity activities expose it primarily to the financial risks in credit, liquidity and market risk.

The Consolidated Entity does not enter into or trade financial instruments, including derivative financial instruments.

The Consolidated Entity's financial assets consist mainly of cash and short term bank secured investments, available for sale assets, trade and other receivables. The Consolidated Entity's financial liabilities comprise trade and other payables. The main purpose of these financial instruments is to invest surplus member funds in order to maximise returns while not exposing the Consolidated Entity to a high level of risk.

The Board of Management has established an investment policy designed to establish controls and monitor these risks. The Consolidated Entity's Audit Committee oversees how management monitors compliance with these policies.

#### a. Credit Risk

### (i) Exposure to credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Consolidated Entity. The Consolidated Entity has established a credit policy under which new customers are analysed individually for credit worthiness before being offered standard credit terms. The Consolidated Entity's exposure is continuously monitored and limits reviewed. Trade receivables consist of a large number of members and customers spread across diverse trades within South Australia. The Consolidated entity does not have any significant credit risk exposure to any single party. The credit risk on liquid funds is mitigated by ensuring that authorised bank deposits are held with major banking institutions.

The carrying amount of the Consolidated Entity's financial assets represents the maximum credit exposure. The Consolidated Entity's maximum credit risk exposure at the reporting date was:

#### **Credit Risk Exposure** MTA Consolidated 2022 2021 2021 2022 \$ \$ Cash and Cash Equivalents 3,534,331 1,703,260 1,437,049 3,018,113 Trade and other receivables - current 977,787 1,129,408 2,435,135 2,938,906 Investments - current 3,837,202 3,826,017 10,386,883 6,861,803 Investments - non current Trade and other receivables - non current 6,518,249 6,392,474 15,840,131 13,335,040

The Ageing of the Consolidated trade and other receivables at the reporting date was as follows

		MTA				Consolidated			
		2022		2021			2022	2021	
	\$	\$	\$	\$	\$	\$	\$	\$	
	Carrying	Provision	Net Value	Net Value	Carrying	Provision	Net	Net	
	Value				Value		Value	Value	
Current	966,314	-	966,314	1,123,257	2,196,253	(20,000)	2,176,253	2,697,944	
Past Due 0-30 days	5,502	-	5,502	2,792	195,633	-	195,633	99,610	
Past Due 31-60 days	-	-	-	-	45,512	-	45,512	102,100	
Past Due 61- 90 days	1,522	-	1,522	3,251	8,595	-	8,595	37,779	
More than 90 days	4,449	-	4,449	108	9,142	-	9,142	1,472	
	977,787		977,787	1,129,408	2,455,135	(20,000)	2,435,135	2,938,906	

### b. Market Risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices in particular interest rates. The Consolidated Entity manages the financial risk relating to its investments set out in accordance with its Investment Policy and is reviewed annually.

### (i) Exposure to interest rate risk

At the reporting date the interest profile of the Consolidated Entity's interest bearing financial instruments was:

		MTA		Conso	lidated
		<b>2022</b> \$	<b>2021</b> \$	<b>2022</b> \$	<b>2021</b> \$
Cash and Cash Equivalents	4	1,703,260	1,437,049	3,018,113	3,534,331
Investments - current	7	3,837,202	3,826,017	10,386,883	6,861,803
Secured mortgage on 3 Schenker Drive	13	(1,000)	(1,000)	(1,000)	(1,000)
Receivables due to other controlled entities non-current	13	_	(3,524,773)	-	-
		5,539,462	1,737,293	13,403,996	10,395,134

Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis assumes that all other variables remain constant.

	MTA			
	Profit ar	nd Loss	Equ	ity
	100bp	100bp	100bp	100bp
31 March 2022	Increase	Decrease	Increase	Decrease
Cash and Cash Equivalents	17,033	(17,033)	17,033	(17,033)
Investments - current	38,372	(38,372)	38,372	(38,372)
Receivables due to other controlled entities		-	-	-
Commonwealth mortgage on 3 Schenker Drive	(10)	10	(10)	10
	55,395	(55,395)	55,395	(55,395)
31 March 2021				_
Cash and Cash Equivalents	14,370	(14,370)	14,370	(14,370)
Investments - current	38,260	(38,260)	38,260	(38,260)
Receivables due to other controlled entities	(35,247)	35,247	(35,247)	35,247
Commonwealth mortgage on 3 Schenker Drive	(10)	10	(10)	10
	17,374	(17,374)	17,374	(17,374)

	Consolidated				
	Profit a	nd Loss	Equ	ity	
	100bp	100bp	100bp	100bp	
31 March 2022	Increase	Decrease	Increase	Decrease	
Cash and Cash Equivalents	30,181	(30,181)	30,181	(30,181)	
İnvestments - current	103,869	(103,869)	103,869	(103,869)	
Commonwealth mortgage on 3 Schenker Drive	(10)	10	(10)	10	
	134,039	(134,039)	134,039	(134,039)	
31 March 2021					
Cash and Cash Equivalents	35,343	(35,343)	35,343	(35,343)	
Investments - current	68,618	(68,618)	68,618	(68,618)	
Commonwealth mortgage on 3 Schenker Drive	(10)	10	(10)	10	
	103,951	(103,951)	103,951	(103,951)	

**c. Liquidity Risk** Liquidity Risk is the risk that the Consolidated Entity does not have sufficient resources to meet its obligations when they become due and payable, or will have to do so at excessive cost. The Consolidated Entity's policy is designed to ensure that there are sufficient funds to meet its obligations when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Consolidated Entity's reputation.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting arrangements.

		MTA			Consolidated			
	Carrying Amount	Contractual cash flows	6 months or less	12 months or less	Carrying Amount	Contractual cash flows	6 months or less	12 months or less
	\$	\$	\$		\$	\$	\$	
31 March 2022								
Accounts payable	712,675	712,675	712,675	-	2,271,204	2,271,204	2,271,204	-
Borrowings - current Borrowings from controlled	1,000	1,000	1,000	-	1,000	1,000	1,000	-
entities - non-current							_	
	713,675	713,675	713,675	<u></u>	2,272,204	2,272,204	2,272,204	
31 March 2021								
Accounts payable	688,149	688,149	688,149	-	1,964,500	1,964,500	1,964,500	-
Borrowings - current Borrowings from controlled	1,000 3,524,773	1,000 3,524,773	1,000	- 3,524,773	1,000	1,000	1,000	-
entities - non-current		3,324,773		J,JZT,//J				
	4,213,922	4,213,922	689,149	3,524,773	1,965,500	1,965,500	1,965,500	

### d. Fair Values

### Fair Values versus carrying amounts

The fair value of financial assets and liabilities, together with the carrying amounts shown in the Statement of Financial Position are as follows:

	MTA		Consolidated		
31 March 2022	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
	\$	\$	\$	\$	
Cash and Cash Equivalents	1,703,260	1,703,260	3,018,113	3,018,113	
Trade and other receivables - current	977,787	977,787	2,435,135	2,435,135	
Short Term Bank Secured Investments	3,837,202	3,837,203	10,386,883	10,386,884	
Investments - non-current	-	-	-	-	
Trade and other payables	(712,675)	(712,675)	(2,271,204)	(2,271,204)	
Receivables due to other controlled entities non-current		-			
	5,805,574	5,805,575	13,568,927	13,568,928	

	M	MTA		idated
31 March 2021	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	\$	\$	\$	\$
Cash and Cash Equivalents	1,437,049	1,437,049	3,534,331	3,534,331
Trade and other receivables	1,129,408	1,129,408	2,938,906	2,938,906
Short Term Bank Secured Investments	3,826,017	3,826,017	6,861,803	6,861,803
Investment - non current	-	-	-	-
Trade and other payables	(688,149)	(688,149)	(1,964,500)	(1,964,500)
Receivables due to other controlled entities non-current	(3,524,773)	(3,524,773)	_	
	2,179,552	2,179,552	11,370,540	11,370,540

### e. Fair value hierarchy

The following tables provide an analysis of financial and non-financial assets and liabilities that are carried at fair value, by fair value hierarchy. The different levels have been defined as follows:

- Level 1: quotes prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

31 March 2022	Date of Valuation	Level 1	MTA Level 2	Level 3	Level 1	Consolidated Level 2	Level 3
Assets measured at fair value							
Cash and Cash Equivalents	31-Mar-22	1,703,260	-	-	3,018,113	-	
Trade and other receivables - current	31-Mar-22	977,787	-	-	2,435,135	-	-
Investments - current	31-Mar-22	3,837,202	-	-	10,386,883	-	-
Investments - non-current	31-Mar-22	-	-	-	-	-	-
Investments - Property	31-Mar-22	-	2,384,999	-	_	2,384,999	
TOTAL		6,518,249	2,384,999	-	15,840,131	2,384,999	Fed.
Liabilities measured at Fair Value							
Trade and other payables	31-Mar-22	712,675	-	-	2,271,204	-	·
Receivables due to other controlled entities non-current	31-Mar-22	· -	-	-	-	-	-
TOTAL		712,675	-	-	2,271,204	-	-

			MTA			Consolidat	ted
31 March 2021	Date of Valuation	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets measured at fair value							
Cash and Cash Equivalents	31-Mar-21	1,437,049	-	-	3,534,331	-	-
Trade and other receivables - current	31-Mar-21	1,129,408	-	-	2,938,906	-	-
Investments - current	31-Mar-21	3,826,017	-	-	6,861,803	-	-
Investments - non-current	31-Mar-21	-	<b>-</b>	-	-	-	-
Investments - Property	31-Mar-21	-	5,020,000	-	_	5,020,000	-
TOTAL		6,392,474	5,020,000	_	13,335,040	5,020,000	-
Liabilities measured at Fair Value							
Trade and other payables	31-Mar-21	688,149	_	-	1,964,500	-	_
Receivables due to other controlled entities non-current	31-Mar-21	3,524,773	-	-		-	-
TOTAL		4,212,922		-	1,964,500	<b>—</b>	-

#### **Fair Values**

For financial assets and financial liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form.

### e. Capital risk management

The Consolidated Entity's policy is to maintain a strong capital base for its members' confidence and future development of the industry and to ensure the Consolidated Entity will be able to continue as a going concern.

The Consolidated Entity is not subject to any externally imposed capital requirements.

### 21. Operating leases as lessor

At the end of the reporting period, the future minimum lease payments under non-cancellable operating leases are receivable as follows

	2022	2021
Less than one year	480,051	715,693
Between one and five years	869,648	1,513,963
More than five years		_
	1,349,699	2,229,656

The Association leases out a number of offices under operating leases. The leases typically run for a period of two to five years, with an option to renew the lease after that date. Lease payments are increased every year to reflect market rentals based on a fixed annual percentage increase or CPI.

### 22. Subsequent events

No other matter or circumstance has arisen since 31 March 2022 that has significantly affected, or may significantly affect, the incorporated association's operations, the results of those operations, or the incorporated association's state of affairs in future financial years.

#### 23. Information to be provided to members or Commissioner

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of the members is drawn to the provisions of subsections (1) to (3) of section 272 Fair Work, which reads as follows:

- 1. A member of a reporting unit, or the Commissioner, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- 2. The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- 3. A reporting unit must comply with an application made under subsection (1).

### 24. Association details

The principal place of business of the Association is:

81 Greenhill Road, Wayville, Adelaide, South Australia.

MTA's print and stationery department was located at its 3 Frederick Road, Royal Park, South Australia premises.

The MTA Group Training Scheme Inc. is located at 3 Frederick Road, Royal Park, South Australia.

### 25. Principal activities

The principal activities of the Association during the financial year were:

To protect and promote the interests of members by:-

- Providing a political voice for the retail motor industry;
- Providing an industry voice in discussion with all levels of government;
- · Providing industrial award advice, advocacy and representation;
- Providing technical information and specialized industry stationery; and
- Training apprentices for the retail motor industry.

#### 26. A Melville Memorial Fund

Funds amounting to \$3,776 are held on behalf of the A Melville Memorial Fund and invested with the Association funds as interest earning deposits.

### 27. Members of Board of Management

The names of the Members of the Association's Board of Management during the financial year, unless indicated otherwise were:

Frank Agostino Mark McGuire
Neville Gibb John Hitchcock
Peter Roberts Tom Skothos

Clive Polley

The names of the members of the MTA Group Training Scheme's Board of Directors during the financial year, unless indicated otherwise were:

Frank Agostino Mark McGuire
Neville Gibb John Hitchcock
Peter Roberts Tom Skothos

Clive Polley

No member of the Board of Management of the Association receives any remuneration (except travel cost reimbursement).

### 28. Other disclosures required

The following disclosures are made for the purposes of section 253 of the Fair Work Australia (Registered Organisations) Act 2009. The reporting unit has not has not received revenue for;

- Capitation fees
- Donations
- Compulsory levies
- Wages activity
- Income recognised from volunteer services

The reporting unit has not has not paid expenses for;

- Capitation fees
- Compulsory levies
- Grants
- Consideration for employers for payroll deductions of membership subscriptions
- Penalties via RO Act or the Fair Work Act 2009
- Grants

The reporting unit has not accrued expenses for;

- Separation and redundancies
- Legal costs relating to legal or litigation matters
- Payables to employers as consideration for the employers making payroll deductions of membership subscriptions.

The reporting unit does not and is not required by the rules of the organisation to have a fund or account for;

- Compulsory levies
- · Voluntary contributions

### 28. Other disclosures required (continued)

The reporting unit did not have another entity administer the financial affairs of the reporting unit

The reporting unit has not made a payment to a former related party of the reporting unit

The reporting unit did not transfer to or withdraw from a fund (other than the general fund), account, asset or controlled entity.

The reporting unit has not received any other revenue from another reporting unit.

The reporting unit does not have a receivable with another reporting unit.

The reporting unit does not have a payable with another reporting unit.

# THE MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INC. REPORT REQUIRED UNDER SUBSECTION 255(2A) FOR THE YEAR ENDED 31 MARCH 2022

The Board of Management presents the expenditure report as required under subsection 255(2A) on The Motor Trade Association of SA Inc for the year ended 31 March 2022

Categories of expenditures	ategories of expenditures MTA		Consolida	ited	
	2022	2021	2022	2021	
	\$	\$	\$	\$	
Remuneration and other employment related costs and expenses - employees	7,370,709	6,418,537	25,989,508	26,261,533	
Advertising	75,827	35,290	272,768	148,292	
Operating costs	2,114,837	1,846,834	4,509,228	3,663,004	
Donations to political parties	9,045	4,545	9,045	4,545	
Legal Costs	116,008	9,835	127,618	41,470	

Signature of designated officer: 🔎

Name and title of designated officer

Frank Agostino, Chairman

Dated:

23 August 2022

# THE MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INC. BOARD OF MANAGEMENT STATEMENT FOR THE YEAR ENDED 31 MARCH 2022

On 23<sup>rd</sup> of August 2022 the Board of Management of the Motor Trade Association of SA Inc. passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 31 March 2022.

The Board of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards (AASB) adopted by the Australian Accounting Standards Board and Associations Incorporation Act 1985 (as amended);
- (b) the financial statements and notes comply with any other requirements imposed by the Reporting Guidelines or Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 (the RO Act);
- (c) the financial statements and notes give a true and fair view of, the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable; and
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - (i) meetings of the Board of Management were held in accordance with the rules of the organisation including the rules of the branch concerned; and
  - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of the branch concerned; and
  - (iii) the financial records of the reporting unit have been kept and maintained in accordance with RO Act; and
  - (iv) where the organisation consists of two or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a manner consistent with each of the other reporting units of the organisation; and
  - (v) where information has been sought in any request by a member of the reporting unit or Commissioner duly made under Section 272 of the RO Act, that information has been provided to the member or Commissioner; and
  - (vi) where any orders for inspection of financial records have been made by the Fair Work Commission under section 273 of the RO Act, there has been compliance.

This declaration is made in accordance with a resolution passed by the Board of Management.

Signature of designated officer:

Name and title of designated officer. Frank Agostino, Chairman

Dated: 23 August 2022

# THE MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INC.

### STATEMENT BY THE BOARD OF MANAGEMENT

As required by Section 35 (2) of the Associations Incorporation Act 1985 (as amended), pursuant to a resolution of the Board of Management, it is stated that:-

- [i] the accounts present fairly the results of the operations of the Association for the financial year and the state of affairs of the Association as at the end of the 2021/2022 financial year;
- [ii] the Board of Management has reasonable grounds to believe that the Association will be able to pay its debts as and when they fall due;
- [iii] that the Association has subsidiaries as detailed in the accounts; and;
- [iv] that the Association is not a trustee of a trust.

Signed pursuant to a resolution of the Board of Management.

Frank Agostine

Clive Polley

Dated this

23<sup>rd</sup>

day of

August

2022

# THE MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INC.

### REPORT BY THE BOARD OF MANAGEMENT

As required by Section 35 (5) of the Associations Incorporation Act 1985 (as amended), pursuant to a resolution of the Board of Management, it is stated that:-

- [a] No benefit has been received as a result of a contract between an officer, firm or corporate (in which an officer or member of the association, is a member or has a substantial financial interest), and the Association.
- [b] No officer of the Association has received any payment or benefit of a pecuniary value other than as part of a negotiated remuneration package as an employee of the Association.

[c]	Remuneration (including fringe benefits)	2022	2021
	received or due and receivable, by	\$	\$
	officers of the Association.	-	-

Signed pursuant to a resolution of the Board of Management.

Clive Polley

Dated this 23<sup>rd</sup> day of August 2022



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# INDEPENDENT AUDITORS REPORT TO THE MEMBERS OF MOTOR TRADE ASSOCIATION OF SOUTH AUSTRALIA INC

### Report on the Audit of the Financial Report

### Opinion

We have audited the financial report of Motor Trade Association of South Australia Inc (the reporting unit) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 March 2022, the consolidated statement of profit and loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, Board of Management's declaration and the subsection 255(2A) report.

In our opinion the accompanying financial report of the Group, presents fairly, in all material respects the Group's financial position as at 31 March 2022 and of its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards and Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.

### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Report on Other Legal and Regulatory Requirements

### In addition:

- (i) There were kept by the registered entity in relation to the year ended 31 March 2022 satisfactory accounting records, including:
- (ii) Records of the sources and nature of the income of the entity, including income from members; and
- (iii) Records of the nature and purpose of the expenditure of the entity;
- (iv) The general purpose financial report is presented fairly in accordance with applicable
   Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009;
- (v) We have obtained all information and explanations required in accordance with section s257 of the Fair Work (Registered Organisations) Act 2009; and
- (vi) As part of our audit of the entity, we are of the opinion that management's use of the going concern basis of financial reporting is appropriate.



#### Other information

The Board member are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the annual report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the Board for the Financial Report

The Board of the reporting unit are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Associations Incorporation Act 1985 (as amended), the Fair Work (Registered Organisations) Act 2009 (RO Act) and Division 60 of the Australian Charities and Not-for-profits Commission Act 2012 and for such internal control as the Board determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. In preparing the financial report, Board members are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Board either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

In preparing the financial report, the Board are responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the board members either intend to liquidate the registered entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (http://www.auasb.gov.au/Home.aspx) at: http://www.auasb.gov.au/auditors\_responsibilities/ar3.pdf

This description forms part of our auditor's report.



### Declaration by the auditor

I, Andrew Tickle, declare that I am an approved auditor, a member of the Chartered Accountants Australia New Zealand and hold a current Public Practice Certificate.

**BDO Audit Pty Ltd** 

Andrew Tickle

Director

Adelaide, 26 August 2022

Registration number (as registered by the RO Commissioner under the Act): AA2021/23