



7 October 2025

Mario Barone
President
The Pharmacy Guild of Australia-New South Wales Branch

Sent via email: governance@nsw.guild.org.au

CC: mazhar@kpmg.com.au

Dear Mario Barone

**The Pharmacy Guild of Australia-New South Wales Branch
Financial Report for the year ended 30 June 2025 – FR2025/97**

I acknowledge receipt of the financial report for the year ended 30 June 2025 for the Pharmacy Guild of Australia-New South Wales Branch (the reporting unit). The documents were lodged with the Fair Work Commission (the Commission) on 1 October 2025.

The financial report has now been filed.

The financial report was filed based on a primary review. This involved confirming that the financial reporting timelines required under sections 253, 265, 266 and 268 of the *Fair Work (Registered Organisations) Act 2009* (RO Act) have been satisfied, all documents required under section 268 of the RO Act were lodged and that various disclosure requirements under the Australian Accounting Standards, RO Act and reporting guidelines have been complied with. A primary review does not examine all disclosure requirements.

Please note that next year's financial report may be subject to an advanced compliance review.

You are not required to take any further action in respect of the report lodged. I make the following comments to assist you when you next prepare a financial report. The Commission will confirm these matters have been addressed prior to filing next year's report.

1. Incorrect legislative references

The Commission has been the regulator for registered organisations since 6 March 2023. All references to the Registered Organisations Commission and Commissioner of the Registered Organisations Commission must be changed to the Fair Work Commission and General Manager of the Fair Work Commission.

I note that item e (v) of the Committee of Management Statement and the heading to Note 19 to the General Purpose Financial Report both refer to Commissioner instead of General Manager.

Reporting Requirements

The Commission's website provides a number of factsheets in relation to the financial reporting process and associated timelines. The website also contains the section 253 reporting guidelines and a model set of financial statements.

The Commission recommends that reporting units use these model financial statements to assist in complying with the RO Act, the section 253 reporting guidelines and Australian Accounting Standards. Access to this information is available via [this link](#).

If you have any queries regarding this letter, please call 1300 341 665 or email regorgs@fwc.gov.au.

Yours sincerely

Fair Work Commission



The Pharmacy Guild of Australia NSW Branch

S.268 fair work (Registered Organisations) Act 2009

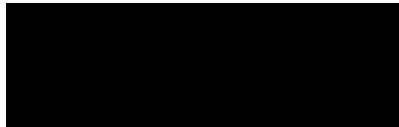
CERTIFICATE BY PRESCRIBED DESIGNATED OFFICER

Certificate for the year ended 30th June 2025

I, Mario Barone, being the NSW Branch President of the Pharmacy Guild of Australia NSW Branch certify;

- The Documents lodged herewith are copies of the full report for the Pharmacy Guild of Australia NSW Branch for the period ended referred to s.268 fair work (Registered Organisations) Act 2009 and
- That the full report was provided to members of the reporting unit on Friday 22nd August 2025 and
- That the full report will be presented at a general meeting of members of the reporting unit on Thursday 25th September 2025 in accordance with s.268 fair work (Registered Organisations) Act 2009

Signature of Designated officer



.....

Name of Prescribed designated officer: Mario Barone

Title of Prescribed designated officer: NSW Branch President

Dated: Thursday 25th September 2025

1 Regulation 162 of the *Fair Work (Registered Organisations) Regulations 2009* defines a 'prescribed designated officer' of a reporting unit for the purposes of s.268 (c) as:

(a) the secretary; or

(b) an officer of the organisation other than the secretary who is authorised by the organisation or by the rules of the organisation to sign the certificate mentioned in that paragraph.

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





The Pharmacy
Guild of Australia
NSW Branch

ANNUAL REPORT 2025





CONTENTS

President’s Report _____ 4

Director’s Report _____ 6

Member Events _____ 8

Member Support _____ 10

Honour Board _____ 11

Branch Committee Meetings _____ 12

Financial Reports _____ 13



YOUR NSW BRANCH COMMITTEE



JOHN BLACK
District 1: North Coast



LAUREN WILSON
District 2: Mid North Coast
& Hunter



TRENT PLAYFORD
District 3: Central Coast



SUNIT RUPARELIA
District 4: Blue Mountains,
Central West & New England



LUKE VAN DER RIJT
District 5: West/Far West



EMIL DEMYANE
District 6: South Coast



PEPPE RASO
District 7: Illawarra &
Southern Sydney



SILVI DESTRO
District 8: Sydney &
Eastern Suburbs



CHRISTINE KELLY
District 9: Inner West



CATHERINE BRONGER
District 10: South
West Sydney



MARIO BARONE
District 11: Greater
Western Sydney



MATTHEW BURTON
District 12: North Sydney
& Northern Beaches

PRESIDENT'S REPORT

Mario Barone | NSW Branch President



In preparing my first annual report as NSW Branch president, I can only start by saying what a great honour it is to serve as the President of the NSW Branch of the Pharmacy Guild of Australia. Since I started the role in September, it has been humbling to see the great work Guild members do to serve their patients across NSW. The support our the whole NSW Branch Committee, both new and returning, has been incredible.

I would also like to offer thanks to my predecessor, David Heffernan. David led the NSW Branch through some of the most challenging times of our history, including the COVID-19 pandemic, and in his final year as President, the introduction of 60-day dispensing. Under David's leadership of the NSW Branch and that of our National President Professor Trent Twomey, the united and strong advocacy of our community pharmacy sector secured the first every early start to a Community Pharmacy Agreement, with the 8th Community Pharmacy Agreement not only providing the remedy for 60-Day dispensing but charting the path to a future where pharmacists' role as everyday healthcare providers is firmly embedded in our healthcare system.

Life Members

One of my first privileges as President was to award life membership to pharmacists who had served their communities for fifty years last October: Honorary Life Members John Bronger and Peter McBeath, and Gary Smoker, Gregory Brand, Morris Morcos and Barbara

Glover. Between them they have 300 years of experience and Guild membership. I was pleased to be able to welcome Health Minister Ryan Park, the Shadow Health Minister Kellie Sloane, and the Shadow Minister for Regional Health Gurmeh Singh to the reception and 50 year life membership awards. Their presence together was an indication of the wonderful multi-partisan support for community pharmacy here in NSW.

Cheaper Medicines Win

It was also great to see the bipartisan commitment at a Federal level to meet the Guild's Cheaper Medicines call. I am proud to be Chair of the Guild's national Government and Public Relations Committee which led the campaign to lower the general copay for patients across Australia.

The 2025 Federal Budget delivered on the Prime Minister's commitment to make medicines more affordable for over 20 million Australians - a move strongly supported by the Guild and leading health and patient groups.

From 1 January 2026, the PBS general co-payment for non-concession card holders will be reduced from \$31.60 to \$25, saving patients \$6.60 per script. By 2026, prescription medicine prices will be the lowest they have been in 20 years.

The policy has bipartisan support, with backing from both the Government and the Liberal-National Opposition.



Scope of Practice Reforms Win

Guild advocacy secured a great win for our sector with scope of practice reform. We know that pharmacists are ready to do more for patients: we have seen it with UTI and OCP, with more than 40,000 patients receiving treatment from their community pharmacist for everyday health concerns. Another great step forward for community pharmacy in NSW was the announcement by the NSW Minister for Health, Ryan Park, at Pharmacy Connect last September, of full scope of practice for NSW Pharmacists. With this the NSW Branch of the Pharmacy Guild has achieved landmark reforms to the health system in New South Wales.



This is a fantastic extension of the successful trials for contraceptive pill re-supply and UTI treatment, both of which have now been made permanent. 2024 also saw the commencement of a skin conditions trial, allowing pharmacists to treat uncomplicated skin conditions like impetigo and psoriasis. Further regulatory changes mean that appropriately trained pharmacists can now treat an additional range of acute conditions like nausea, vomiting, acne, musculoskeletal pain, reflux and rhinitis.

The NSW Branch secured support for these reforms across the Parliament from all major parties, providing certainty for these reforms in the longer term.

These important reforms to the health system in New South Wales, secured by Guild advocacy, will make everyday healthcare more accessible for patients and free up GPs and emergency departments for patients with more complex needs, contributing to the sustainability of the public healthcare system in New South Wales and leading to better care for all.

Parliamentary Dinner

The Pharmacy Guild of Australia's 2024 Annual Parliamentary Dinner in Canberra in November 2024 convened Ministers, senior politicians and stakeholders from across Australia to recognise and celebrate the vital role of community pharmacy. This year's guests of honour included the Federal Minister for Health and Aged Care Hon Mark Butler MP and the Shadow Minister for Health and Aged Care Senator the Hon Anne Ruston.

The event featured 23 exhibitors showcasing pharmacist-led treatments for both everyday health issues and the management of chronic conditions.

In his keynote address, Minister Butler announced changes to enable pharmacists to use the title Doctor of Pharmacy, bringing the profession in line with other health disciplines such as physiotherapy, podiatry, and chiropractic.



Member Networking Events

The NSW Branch ran a strong series of member events this year, providing opportunities for Guild members to stay up-to-date with pharmacy sector developments, develop their skills and expand their professional networks.

I very much enjoyed meeting Guild members at our Member Receptions in the Newcastle/Hunter region, the Central Coast, Central Sydney, Western Sydney and Wagga Wagga. The annual Women in Pharmacy Lunch for International Women's Day was an excellent opportunity to celebrate the contribution that women make to the pharmacy profession.



The NSW Guild President's Christmas Function at the Museum of Sydney was a great opportunity to come together with Guild members and our external stakeholders and celebrate our achievements over the year that's gone.

It has been a pleasure and a privilege to work with the rest of the Branch Committee members, Guild staff, and our community pharmacists all around New South Wales as we step forward into the exciting new future for community



pharmacy based around the Scope of Practice reforms. Our community pharmacy Guild members are an inspiration, serving their communities tirelessly. I especially want to mention the community pharmacists impacted by natural disasters this year, including ex-Tropical Cyclone Alfred. As always, in times of greatest need our community pharmacists were there to help their communities access vital medicines and crucial health advice even as they themselves were in the midst of it.

My first year as President has been an honour, and I look forward to the opportunities to serve the community pharmacy sector's interests in the year ahead.



DIRECTOR'S REPORT

Daniel Kicuroski | NSW Branch Director



I am proud to present the Annual Report for the NSW Branch for 2025. Our Branch's advocacy on the community pharmacy sector's behalf has delivered big wins for the sector with bipartisan support for full scope of practice reforms at the state level and bipartisan support for the reduction of the PBS general co-payment to \$25 after the Guild's Cheaper Medicines campaign. Alongside this successful advocacy work our hardworking and dedicated staff have delivered the support services our members rely on, efficiently and promptly.

Branch Elections

It has been a great pleasure to work with the NSW Branch's new President, Mario Barone, and the new Branch Committee members this year. My thanks to the committed staff who ensured the handover was smooth and seamless.

Membership Events

The NSW Branch continued to hold regular member events to provide our members opportunities to exchange ideas.

In 2024-25 we held 16 face-to-face events and seven online events, with more than 2,800 attendees in total and representing 10% growth compared to last year.

We set ourselves a member contact target of 50% of all our NSW Pharmacy Guild members visited each financial year. In 2023-24 we exceeded that with 726 visits. In 2024-25 we beat ourselves again, with 1,063 member visits, as well as 227 visits to non-member pharmacies to ask them to join the Guild.



Member Services

We continue to meet and exceed our goals in member services. Our cold chain service certified over 3,000 fridges, more than 2,000 member workplace relations issues and just shy of 1,000 clinical inquiries were addressed by our specialist staff.

We pride ourselves on responding to member inquiries in a timely manner and those thousands of contacts met our service level standards.

Membership Growth

Despite the cost-of-living crisis affecting our members and the communities they serve, the high-value services the Guild provides has enabled us to continue to grow our membership. Our membership percentage remains at historically high levels.



Delivering Better Member Value

This year we have continued to provide excellent member value through our partnerships, including Afterpay (3.5% transaction fees, a reduction of 2.6% on standard fees), a 12.5% discount on Automatic Dispensing Robots and Digital Selling Solutions, an 8% discount on BUPA Health Insurance, up to 25% off Constellation Technologies, free access to a strategy session with a leasing expert, 25% off Liebherr Fridges and a minimum of 15% off equipment and consumables related to scope of practice from Team Medical.

We offer our members complementary services such as the NSW Poisons Schedule, membership with the Australasian College of Pharmacy, unlimited access to Workplace Relations Support, free business and QCPP Support, free access to the Employee Assistance Programme with Telus Health and full, unlimited access to the Guild's NECTR electricity discount. In addition, our members get discounted registration fees to Guild events and to the Guild's Cold Chain Management program.

Overall, Guild membership represents more than \$1,400 savings per member premises.

Government Advocacy

The NSW Branch has continued to advocate for the community pharmacy sector to Government and Industry Stakeholders. In the 2024-25 financial year, Branch Committee members, Office Holders and Branch guild representatives met with MPs across the NSW Legislative Assembly and Legislative Council, including Ministers and Shadow Ministers, and had regular meetings with NSW Health Department officials and representatives.

We have also expanded our plan to engage directly with health consumer groups.

2024-25 also saw two significant commitments secured in New South Wales: the Full Scope of Practice announcements, and the Premier's announcement that the contraceptive resupply trial will become permanent practice.

We have continued to engage high-impact stakeholders with exciting events like our annual Parliamentary Reception and our NSW Parliament Flu Vaccination Clinic.

NSW Parliament Flu Vaccination Clinic

On Tuesday 25th March, the Pharmacy Guild NSW Branch, in partnership with CSL, hosted a Flu Vaccination Clinic for NSW MPs and their staff in the Macquarie Room at NSW Parliament House. The event saw over 100 MPs and staff receive their flu vaccination, reinforcing the importance of proactive healthcare and the vital role of community pharmacists in immunisation services. It was fantastic to see such strong participation from Parliament, highlighting the growing recognition of pharmacy as a key provider of accessible healthcare. A huge thank you to CSL, our vaccination team, and everyone who attended for making this clinic such a success.

It was a pleasure to work with our incoming president Mario Barone and the new Branch Committee members and office holders this year.

2024-25 has been a successful year for the Guild and community pharmacy more broadly. Thanks to the hard work of Guild members and staff, we have built on previous years' successes to deliver major reforms ensuring a bright future for the community pharmacy sector while continuing to deliver high-value services and benefits for members of our Guild.

I am excited to embark on another year of building on our strengths, helping our community pharmacy members help their communities.



MEMBER SUPPORT

Supporting our members remains the highest priority for the Guild. The NSW Branch is committed to delivering timely, practical advice and tailored support, while also ensuring members are well-informed and actively engaged on key issues impacting the profession. Throughout the 2024/25 financial year, our performance was measured against a set of KPIs, with the outcomes detailed below.

EARNT MEDIA

8,977,539

audience reach

1 July 2024 - 30 June 2025

advertising space rate

\$1,882,191

MEMBER EVENTS

2,885

total attendees

23 events

online: 7

face-to-face: 16

CLINICAL ADVICE

944

inquiries finalised
within 1 business day

WR ADVICE

2,058

inquiries finalised
within 2 business days

COLD CHAIN

3,077

inquiries finalised
within 2 business days

SOCIAL MEDIA ENGAGEMENT

3,519,142

reactions, likes and impressions

MEMBER CONTACTS

1,290

face-to-face visits

MPS MET

113

Since 1 July 2024

STAKEHOLDERS MET

53

Since 1 July 2024

MEETINGS WITH NSW HEALTH

44

Since 1 July 2024

HONOUR BOARD

Branch President

1928 - 1932	L Ingamells
1932 - 1937	W Davies
1937 - 1944	AC Fraser
1944 - 1946	AG Barber
1946 - 1948	KE Thomas
1948 - 1950	D Ramsay
1950 - 1962	LW Smith
1962 - 1964	WF Pinerua
1964 - 1967	KW Jordan
1967 - 1971	RL Frew
1971 - 1974	J Fairfax
1974 - 1976	PI Harding
1976 - 1980	JP Matthews
1980 - 1984	JV Sidgreaves
1984 - 1992	PR Webeck
1992 - 1994	JW Bronger OAM
1994 - 2013	SB Banks
2013 - 2016	PG Sinclair
2017 - 2017	RP Samimi
2017 - 2024	DM Heffernan
2024 -	MS Barone

Honorary Life Member

1978	JP Matthews OAM
1980	J Fairfax
1992	MS Bickle AO
2001	PJ Dibben
2003	JW Bronger OAM
2005	WJ Wilkinson AO
	SB Banks OAM
2006	GRP Hodgson
2008	JA Jackson
	JHM Dornan
2014	PS McBeath
2019	PG Sinclair

Distinguished Service Medallion

1991	WJ Wilkinson AM
2000	JHM Dornan
2013	L Bronger
2019	D Leahy
	M Douglass

Life Membership Award

2008	B Anderson
	E Radford
	JH Burgess
	US Cincotta
	V Margetis
	JJ Murphy
2010	BM Scott
2012	PT Comino
	JK Yeates
2018	C Barone
2023	J Joseph
	A Japp
	J Japp
	A Phillips
	A McPhee
	P Wilson
	A McHugh
	J Whittaker
	G Skinner
	R Keirle
	W Del-Grande
	W Warner
	J Loveridge
	R Raymond
	W Raymond
2024	G Smoker
	G Brand
	J Bronger OAM
	M Morcos
2025	B Glover
	Christopher Piggott
	Espie Watt
	Mary Bognar
	Sylvia Watt
	Nang Wu
	Mohsen Ibrahim
	Hans Kasch
	Harry Martin
	Elizabeth Vanarey
	John Plevy
	Dumitru Boian
	Kenneth Wilson
	Bartholomew Vanarey
	Vahe Artinian
	Jeanette Wu
	Noel Athea (Associate)
	Walter Shortis

Annemarie Athea
Sean Kelly
Bharatdev Patel
Ivan Lulic
Kathleen Gray
Terence Herfort
Patrick Zirilli
Ian Pearce
Gail Pearce
Judith Plunkett
Michael Levine
John Sullivan (Associate)
Michael Behan
Gavin Smith
Rhonda White
Lancelot Clarke
Christopher Pollard
Richard Walsh OAM
Philip Walsh
Gregory Mapp
Mark Manning
Anthony Lawler
Michael Tolar
Margaret-Anne Smith
Gary Cairns
Roslyn Rose
Scott Jeffrey
Guy Mckendry

Distinguished Service Certificate

1989	PF Dennis
	EM Saxby
	FW Payne
	CL Diamond
1992	DM Leahy
	G Katsoolis
	CLC Powell
2019	P Feros
2021	P Needs
	V Nou
	G McInerny
2022	P Crothers

BRANCH COMMITTEE MEETINGS

July 2024 - June 2025

Attendance of previous and current Branch Committee Members

Name	2024					2025						Attended Meetings	Total Possible Meetings
	13/08	4/09	26/09	1/11	5/12	8/01	28/02	2/04	8/05	23/05	17/06		
Adele Tahan	Y	Y	N									2	3
Catherine Bronger	Y	N	Y	Y	Y	Y	Y	Y	Y	N	Y	9	11
Christine Kelly				Y	Y	Y	Y	Y	Y	Y	Y	8	8
David Heffernan	Y	Y	N									2	3
Emil Demyane				Y	Y	Y	Y	Y	Y	Y	Y	8	8
John Black	N	Y	Y	Y	Y	Y	Y	Y	Y	Y	N	9	11
Judy Plunkett	Y	Y	Y									3	3
Lauren Wilson				Y	Y	Y	Y	Y	Y	N	Y	7	8
Luke van der Rijt	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	11	11
Mario Barone	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	11	11
Matthew Burton				N	Y	Y	Y	Y	Y	N	Y	6	8
Paul Jones	Y	Y	Y									3	3
Peppe Raso				Y	Y	Y	Y	Y	Y	Y	Y	8	8
Richard Walsh	N	N	Y									1	3
Rick Samimi	Y	Y	Y									3	3
Robert King	Y	N	Y									2	3
Silva Destro				Y	Y	Y	Y	Y	Y	Y	Y	8	8
Sunit Ruparelia				Y	Y	Y	Y	Y	Y	Y	Y	8	8
Tim Hewitt	N	Y	Y									2	3
Trent Playford				Y	Y	Y	Y	Y	Y	Y	Y	8	8



FINANCIAL REPORTS



The Pharmacy
Guild of Australia
NSW Branch

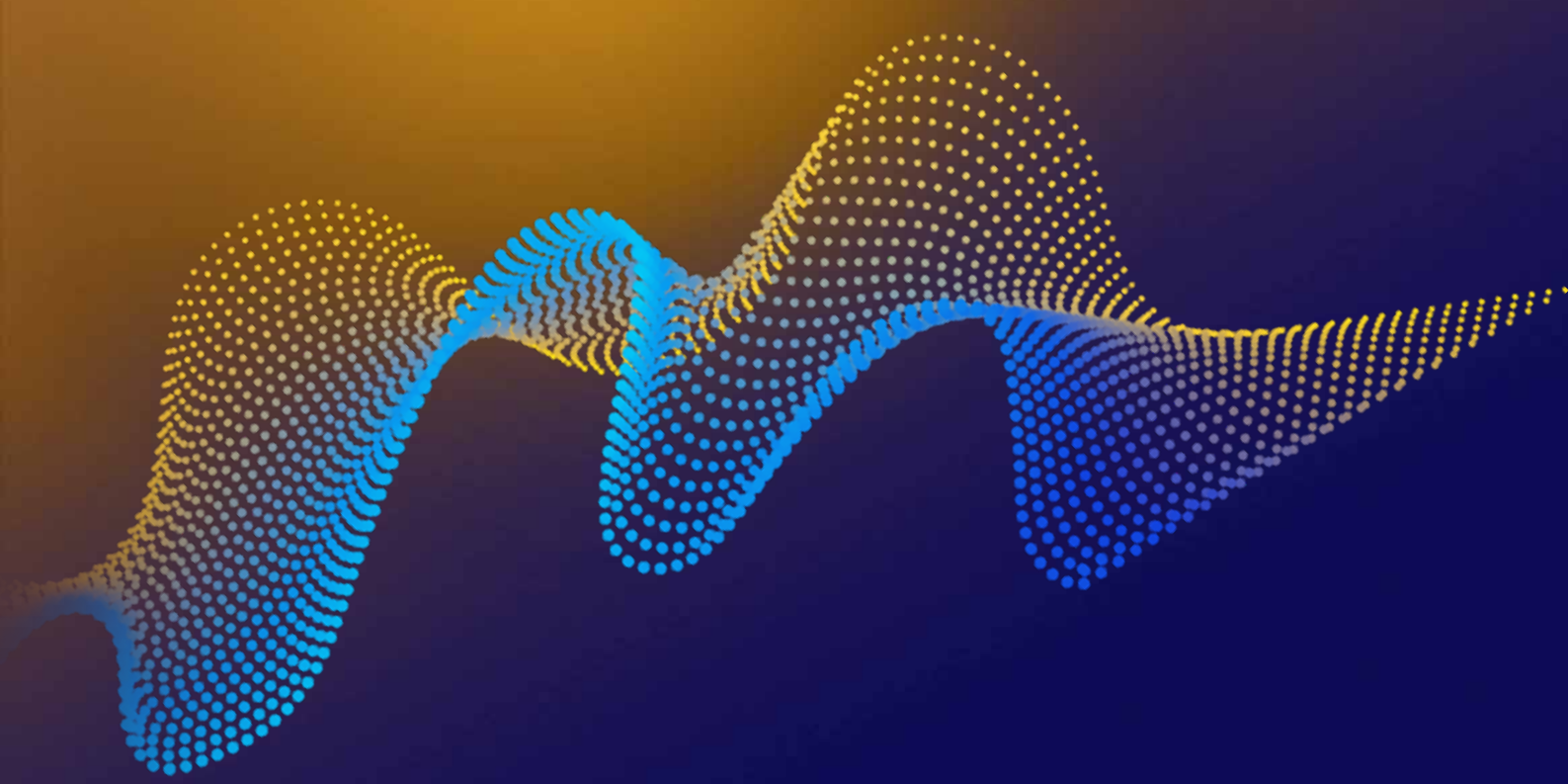
ABN 87 740 877 429

Full report consisting of:

- Operating Report
- Expenditure Report Under Subsection 255(2a)
- General Purpose Financial Report
- Auditor's Report

30 June 2025





CONTENTS

Operating report	15
Expenditure report under subsection 255(2A)	17
Statement of profit or loss and other comprehensive income	18
Statement of financial position	19
Statement of changes in equity	20
Statement of cash flows	21
Notes to the financial statements	22
Committee of management statement	51
Independent auditor's report	52
Representation letter - audit of annual financial report for period 1 July 2024 to 30 June 2025	56

The Pharmacy Guild of Australia (NSW Branch)

Operating report

For the year ended 30 June 2025

The Committee presents its report on The Pharmacy Guild of Australia (NSW Branch) for the financial year ended 30 June 2025.

(a) Review of principal activities:

- (i) The Pharmacy Guild of Australia (NSW Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and representing their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia (NSW Branch) has continued to assist the National Council and the National Executive of The Pharmacy Guild of Australia in carrying out the overall policy and objectives of the Guild.
- (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (NSW Branch) State President, Branch Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.
- (iv) The Guild's investment fund 'Pearl Fund' performed well for the year ended 30 June 2025 as a result of strong share market performance within Australia and globally.

(b) Right of members to resign:

Under Section 174 of the Fair Work (Registered Organisations) Act 2009, a member may resign from membership by written notice addressed and delivered to the Branch Director in accordance with Rule 36 of the Guild's Constitution.

(c) Officers or members who are superannuation fund trustee(s)

No officer or member of the reporting unit holds a position as a trustee or director of a superannuation entity or exempt public sector superannuation scheme where the criterion for holding such position is that they are an officer or member of an organisation.

(d) Number of members:

As at 30 June 2025 the number of members of The Pharmacy Guild of Australia (NSW Branch) was 1,318 (2024: 1,303), including Honorary Life & 50 Year Life Members.

(e) Number of employees:

As at 30 June 2025 the number of employees of The Pharmacy Guild of Australia (NSW Branch) was 26 (2024: 27).

The Pharmacy Guild of Australia (NSW Branch)

Operating report

For the year ended 30 June 2025

(f) Names of Branch Committee members during the financial year:

In accordance with Regulation 159(c) of the Fair Work (Registered Organisations) Regulations 2009 the following persons were members of the Branch Committee during the financial year:

1 July 2024 - 30 June 2025

Mario Barone	Sunit Ruparelia**	Silvi Destro**	Richard Walsh*
Lauren Wilson**	Emil Demyane**	Christine Kelly**	Tim Hewitt*
Trent Playford**	Peppe Raso**	Catherine Bronger	
John Black	Luke van der Rijt	Matthew Burton**	
David Heffernan*	Robert King*	Rick Samimi*	
Judy Plunkett*	Paul Jones*	Adele Tahan*	

*Ceased on 26 September 2024

**Appointed 26 September 2024



Mario Barone
Branch President
Dated at Sydney this 3rd day of September 2025

The Pharmacy Guild of Australia (NSW Branch)

Expenditure report under subsection 255(2A)

For the year ended 30 June 2025

The Committee of Management presents the expenditure report as required under subsection 255(2A) on the The Pharmacy Guild of Australia (NSW Branch) for the year ended 30 June 2025.

<i>In AUD</i>	2025	2024
Remuneration, and other employment-related costs and expenses, in respect of employees:	3,321,490	3,178,184
Advertising expenses	17,487	21,162
Operating costs	523,937	464,001
Donation to political parties	111,222	56,332
Legal costs	15,104	31,570
Other expenses	3,025,380	3,255,297
Total expenses	7,014,620	7,006,546



Mario Barone
Branch President
Dated at Sydney this 3rd day of September 2025

The Pharmacy Guild of Australia (NSW Branch)

Statement of profit or loss and other comprehensive income

For the year ended 30 June 2025

In AUD

	Notes	2025	2024
Revenue from contracts with customers			
Membership subscriptions revenue		3,373,228	3,390,349
Levies		-	-
Commissions revenue		521,177	459,317
Certification revenue		401,310	285,053
Revenue from recovery of wages activity	4B	-	-
Total revenue from contracts with customers	4C	4,295,715	4,134,719
Income from furthering objectives			
Government program revenue	4A	368,803	317,898
National Secretariat funding revenue	4C	1,714,002	1,666,993
Income recognised from volunteer services		-	-
Total revenue from furthering objectives		2,082,805	1,984,891
Other income			
Rental revenue		189,064	66,755
Other revenue		228,041	178,261
Distribution income		318,591	330,323
Fair value gain on financial asset through profit or loss		107,196	-
Total other income	4C	842,892	575,339
Total revenue		7,221,412	6,694,949
Expenses			
Depreciation and amortisation	5A	352,851	320,087
Legal costs	5B	15,104	31,570
Employee expenses	5C	3,321,490	3,178,184
Grants or donations	5D	111,222	56,332
Program related costs	5E	1,271	1,805
Audit fees		63,999	68,395
Bank fees and charges		11,241	6,389
Capitation and affiliation fees	5H	1,614,496	1,620,664
Administration expenses	5F	1,245,393	914,205
Other expenses	5G	277,553	291,496
Fair value loss on financial asset through profit or loss		-	24,095
Share of net loss from associates	28	-	250,625
Impairment loss on investments in associates	28	-	242,699
		7,014,620	7,006,546
Interest income		371,840	367,037
Net finance income		371,840	367,037
Surplus for the year		578,632	55,440
Total other comprehensive income for the year		-	-
Total comprehensive income for the year		578,632	55,440

These statements should be read in conjunction with the accompanying notes.

The Pharmacy Guild of Australia (NSW Branch)

Statement of financial position

As at 30 June 2025

In AUD

	Note	2025	2024
Current assets			
Cash and cash equivalents	7,20(a)	8,077,622	8,097,479
Trade and other receivables	8	666,924	602,660
Other current assets	9	117,151	183,269
Total current assets		8,861,697	8,883,408
Non-current assets			
Financial assets	10	4,367,315	3,941,528
Property, plant and equipment	11	3,255,929	5,500,537
Investment property	12	3,486,244	1,275,203
Total non-current assets		11,109,488	10,717,268
Total assets		19,971,185	19,600,676
Current liabilities			
Trade and other payables	13	1,487,255	2,059,038
Deferred income	15	2,161,238	1,734,637
Employee provisions	14	499,631	584,126
Rent in advance		19,735	-
Lease liabilities	27	8,212	7,813
Total current liabilities		4,176,071	4,385,614
Non-current liabilities			
Employee provisions	14	109,848	100,216
Lease liabilities	27	10,858	19,070
Total non-current liabilities		120,706	119,286
Total liabilities		4,296,777	4,504,900
Net assets		15,674,408	15,095,776
Equity			
Reserves	16	146,602	146,602
Retained earnings		15,527,806	14,949,174
Total equity		15,674,408	15,095,776

These statements should be read in conjunction with the accompanying notes.

The Pharmacy Guild of Australia (NSW Branch)

Statement of changes in equity

For the year ended 30 June 2025

In AUD

	Retained earnings	Asset revaluation reserve	Total equity
Balance at 1 July 2023	14,893,734	146,602	15,040,336
Surplus for the year	55,440	-	55,440
<i>Other comprehensive income</i>	-	-	-
Total comprehensive income for the year	55,440	-	55,440
Balance at 30 June 2024	14,949,174	146,602	15,095,776
Balance at 1 July 2024	14,949,174	146,602	15,095,776
Surplus for the year	578,632	-	578,632
<i>Other comprehensive income</i>	-	-	-
Total comprehensive income for the year	578,632	-	578,632
Balance at 30 June 2025	15,527,806	146,602	15,674,408

These statements should be read in conjunction with the accompanying notes.

The Pharmacy Guild of Australia (NSW Branch)

Statement of cash flows

For the year ended 30 June 2025

In AUD

	Note	2025	2024
Cash flows from operating activities			
Receipts from customers		8,576,400	7,509,373
Payments to suppliers, employees and others		(8,543,672)	(6,623,922)
Receipts from related parties	20(c)	2,251,335	2,253,332
Payments to related parties	20(c)	(2,536,561)	(3,155,882)
Interest received		371,840	367,037
Net cash from operating activities	20(b)	<u>119,342</u>	<u>349,938</u>
Cash flows from investing activities			
Proceeds from the disposal of property, plant and equipment		3,641	6,901
Payments for acquisition of property, plant and equipment and investment properties		(322,925)	(111,575)
Rental income from investment property		189,064	66,755
Payments for investments in associates		-	(153,324)
Net cash used in investing activities		<u>(130,220)</u>	<u>(191,243)</u>
Cash flows from financing activities			
Payment of lease liabilities		(8,979)	(11,534)
Net cash used in financing activities		<u>(8,979)</u>	<u>(11,534)</u>
Net (decrease)/increase in cash and cash equivalents		(19,857)	147,161
Cash and cash equivalents at beginning of financial year		8,097,479	7,950,318
Cash and cash equivalents at end of financial year	7,20(a)	<u>8,077,622</u>	<u>8,097,479</u>

These statements should be read in conjunction with the accompanying notes.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements

For the year ended 30 June 2025

Note 1 Reporting entity

The financial report is for the entity The Pharmacy Guild of Australia (NSW Branch) (the "Guild") as an individual entity. The Guild is registered under the Fair Work (Registered Organisations) Act 2009. In accordance with the Act the Guild is a body corporate and has perpetual succession. By virtue of this method of incorporation, the Guild is not subject to the Corporations Act.

The Pharmacy Guild of Australia (NSW Branch) is a not-for-profit entity, the nature of the operations and principal activities of the Guild are as described in the Operating Report. The principal place of business of The Pharmacy Guild of Australia (NSW Branch) is Level 2, Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153.

The financial report of The Pharmacy Guild of Australia (NSW Branch) for the year ended 30 June 2025 was authorised for issue in accordance with a resolution passed by the Committee of Management on 3 September 2025.

Note 2 Basis of preparation

(a) Statement of compliance

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (AASBs) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the disclosure requirements of the Fair Work (Registered Organisations) Act 2009.

The reporting guidelines made under section 255 of the Fair Work (Registered Organisations) Act 2009 require all reporting units to apply the Tier 1 reporting requirements as per Australian Accounting Standard AASB 1053 Application for Tiers of Australian Accounting Standards. As such the Branch Committee of Management has prepared a full set of financial statements with all Tier 1 disclosure requirements.

(b) Basis of measurement

The financial report has been prepared on a historical cost basis modified by the revaluation of selected property, plant and equipment asset classes as per Note 3(e).

(c) Functional and presentational currency

The financial report is presented in Australian dollars, which is the Guild's functional currency.

(d) Changes in material accounting policies

The accounting policies adopted are consistent with those of the previous financial year except for the following amendments to accounting standards and other changes in accounting policy, which have been adopted for the first time this financial year:

AASB 2020-1 Amendments to Australian Accounting Standards – Classification of Liabilities as Current or Non-current

This Standard amends AASB 101 to clarify requirements for the presentation of liabilities in the statement of financial position as current or non-current. For example, the amendments clarify that a liability is classified as non-current if an entity has the right at the end of the reporting period to defer settlement of the liability for at least 12 months after the reporting period. The amendments to AASB 101 specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements

For the year ended 30 June 2025

Note 2 Basis of preparation (continued)

(d) Changes in material accounting policies (continued)

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right

This amendment does not have a material impact on the financial statements.

New standards, amendments to standards or interpretations that were issued prior to the sign-off date and are applicable to future reporting periods that are expected to have a future financial impact on the Guild include:

AASB 18 (NFP/super) Presentation and Disclosure in Financial Statements (Appendix D)

AASB 18 *Presentation and Disclosure in Financial Statements* has been issued to improve how entities communicate in their financial statements, with a particular focus on information about financial performance in the statement of profit or loss.

The key presentation and disclosure requirements established by AASB 18 are:

- The presentation of newly defined subtotals in the statement of profit or loss
- The disclosure of management-defined performance measures (MPM)
- Enhanced requirements for grouping information (i.e. aggregation and disaggregation)

AASB 18 is accompanied with limited consequential amendments to the requirements in other accounting standards, including *AASB 107 Statements of Cash Flows*.

AASB 18 introduces three new categories for classification of all income and expenses in the statement of profit or loss: operating, investing and financing. Additionally, entities will be required to present subtotals for 'operating profit or loss', 'profit or loss before financing and income taxes' and 'profit or loss'.

For the purposes of classifying income and expenses into one of the three new categories, entities will need to assess their main business activity, which will require judgement. There may be more than one main business activity.

AASB 18 also requires several disclosures in relation to MPMs, such as how the measure is calculated, how it provides useful information and a reconciliation to the most comparable subtotal specified by AASB 18 or another standard.

AASB 18 will replace AASB 101 *Presentation of Financial Statements*. This Standard applies to annual reporting periods beginning on or after 1 January 2028 for NFP entities. These amendments are applied retrospectively.

The Guild is assessing the impact on its financial report from the adoption of AASB 18, however, consistent with all organisations, the adoption of this standard is expected to have a material impact on the presentation and disclosure of items within the statement of profit or loss.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies

The accounting policies set out below have been consistently applied to all periods presented in these financial statements.

(a) Taxation

(i) *Income Tax and Fringe Benefit Tax*

Under Section 50-15 of the *Income Tax Assessment Act 1997*, the income of The Pharmacy Guild of Australia (NSW Branch) is exempt from income tax, however the Guild still has an obligation for Fringe Benefits Tax (FBT).

(ii) *Goods and Services Tax (GST)*

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

(b) Revenue

(i) *Membership subscriptions revenue*

Revenue from subscriptions is recognised in the year to which the subscription relates when recovery of the consideration is considered probable and the amount of revenue can be measured reliably. Membership subscriptions represent 'stand ready' obligations for the Guild, and accordingly revenue is recognised over the period to which the membership subscription relates.

(ii) *Government program revenue*

Government program revenue is only recognised when the Guild is able to comply and fulfill the performance obligations attached to the program and receipt of monies is considered probable. The Guild assesses the satisfaction of each of the individual performance obligations under its government programs, including whether the Guild is a 'Principal' or 'Agent' with respect to each performance obligation, to ensure revenue is recognised on a systematic basis in the period in which the Guild fulfills its performance obligations.

(iii) *Service revenue*

Revenue from services is recognised through profit or loss over time as the services are performed and performance obligations satisfied when recovery of the consideration is probable and the amount of revenue can be measured reliably. Revenue from services incorporates; National Secretariat funding revenue, commissions revenue, rental revenue and certification revenue.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(b) Revenue (continued)

(iv) Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

From time to time, the Guild will receive upfront payment for services to be rendered. Collections received in advance of the time of revenue recognition, as noted above, are recognised as deferred income until the revenue recognition criteria is satisfied.

(v) Rental income

Leases in which the Guild, as a lessor, do not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the relevant lease term. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as income in the period in which they are earned.

(c) Net finance income

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

(d) Cash and cash equivalents

For the purposes of the statement of cash flows, cash includes deposits at call which are readily convertible to cash on hand, and have original maturities of less than 3 months which are used in the cash management function on a day to day basis.

(e) Property, plant and equipment

Property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses. Building fit out, plant and equipment and capital works in progress are measured on a cost basis, whilst works of art are measured on a fair value basis.

Valuations of the Guild's works of art are obtained whenever there is an indication of a material change in the fair value, and at least every 3 years, with movements in the fair value recognised in the asset revaluation reserve.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

The carrying amount of property, plant and equipment is reviewed annually by the Branch Committee to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount of an asset is determined as the higher of fair value less costs to sell, and value in use, with value in use being determined as the written-down current cost (depreciated replacement cost) of the asset.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(e) Property, plant and equipment (continued)

(i) Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Guild, and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

(ii) Depreciation

The depreciable amount of all fixed assets is depreciated on a straight-line basis over their useful lives to the Guild commencing from the time the asset is held ready for use.

The depreciation rates used for each class of assets are:

Class of Fixed Asset	Depreciation Rate
Buildings	2.50%
Plant and Equipment	10-33%
Building fit out	Lower of 20% or lease term

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each financial year. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When re-valued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

(f) Employee benefits

(i) Defined contribution plans - superannuation

A defined contribution plan is a post-employment benefit plan under which an organisation pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available. Contributions to a defined contribution plan that are due more than 12 months after the end of the period in which the employees render the service are discounted to their present value.

(ii) Other long-term employee benefits

The Guild's net obligation in respect of long term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value using Milliman rates. Remeasurements are recognised in profit or loss in the period in which they arise.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(f) Employee benefits (continued)

(iii) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus or other incentive plans if the Guild has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

(g) Leases

At inception of a contract, the Guild assesses whether a contract contains a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Guild uses the definition of a lease in AASB 16.

(i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Guild allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Guild has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Guild recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Guild by the end of the lease term or the cost of the right-of-use asset reflects that the Guild will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets, as follows:

	2025	2024
Photocopiers	3 years	3 years

The liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Guild's incremental borrowing rate. Generally, the Guild uses its incremental borrowing rate as the discount rate.

The Guild determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(g) Leases (continued)

(i) As a lessee (continued)

Lease payments included in the measurement of the lease liability comprise of the following:

- fixed payments, including in-substance fixed payments.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Guild's estimate of the amount expected to be payable under a residual value guarantee, if the Guild changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

(ii) Short-term leases

The Guild has elected not to recognise right-of-use assets and lease liabilities for short-term leases. The Guild recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

(h) Impairment of assets

At each reporting date, the Guild reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

As the Guild is a not-for-profit organisation, where the future economic benefits of an asset are not primarily dependent on the asset's ability to generate net cash inflows and where the Guild would, if deprived of the asset, replace its remaining future economic benefits, value in use shall be determined as the depreciated replacement cost of the asset.

(i) Financial instruments

(i) Recognition and derecognition

Financial assets and financial liabilities are recognised when the Guild becomes a party to the contractual provisions of a financial instrument.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred.

A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

(ii) Classification and initial measurement of financial assets

Financial assets are classified according to their business model and the characteristics of their contractual cash flows. Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

Note 3 Material accounting policies (continued)

(i) Financial instruments (continued)

(iii) Subsequent measurement of financial assets

For the purposes of subsequent measurement, financial assets, other than those designated and effective as hedging instruments, are classified into the following four categories:

- Financial assets at amortised cost;
- Financial assets at fair value through profit or loss (FVTPL);
- Debt instruments at fair value through other comprehensive income (FVTOCI); and
- Equity instruments at FVTOCI.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

(a) Financial assets at amortised cost

Financial assets with contractual cash flows representing solely payments of principal and interest and held within a business model of 'hold to collect' contractual cash flows are accounted for at amortised cost using the effective interest method. The Guild's receivables fall into this category of financial instruments.

Financial assets at amortised cost comprise cash and cash equivalents, term deposits and trade and other receivables.

(iv) Impairment of financial assets

AASB 9's forward-looking impairment model applies to the Guild's assets valued at amortised cost. The application of the impairment model depends on whether there has been a significant increase in credit risk.

(a) Trade and other receivables and contract assets

Trade and other receivables and contract assets are impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets are impaired includes default or delinquency by a debtor, restructuring of an amount due to the Guild on terms that the Guild would not consider otherwise, indicators that a debtor or issuer will enter bankruptcy.

As most of these instruments have a high credit rating, the likelihood of default is deemed to be small. However, at each reporting date the Guild assesses whether there has been a significant increase in the credit risk of the instrument. In assessing these risks, the Guild relies on readily available information such as the credit ratings issued by the major credit rating agencies for the respective asset. the Guild only holds simple financial instruments for which specific credit ratings are usually available. In the unlikely event that there is no or only little information on factors influencing the ratings of the asset available, the Guild would aggregate similar instruments into a portfolio to assess on this basis whether there has been a significant increase in credit risk. In addition, the Guild considers other indicators such as adverse changes in business, economic or financial conditions that could affect the borrower's ability to meet its debt obligation or unexpected changes in the borrowers operating results. Should any of these indicators imply a significant increase in the instrument's credit risk, the Guild recognises for this instrument or class of instruments the lifetime expected credit losses.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(i) Financial instruments (continued)

(v) Classification and measurement of financial liabilities

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Guild designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVTPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

(j) Critical accounting estimates and judgements

The Branch Committee evaluates estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events based on current trends and economic data, obtained both externally and within the Guild.

Key estimates - Provision for doubtful debts

The Branch Committee assesses the provision for doubtful debts by reviewing trade and other receivables at each balance date and determining if there are indications that amounts owing to the guild are not in accordance with the expected credit loss model.

(k) Fair value measurement

The Guild measures its financial assets such as equity investments at fair value at each reporting period and non-financial assets at fair value such as artworks, with a new valuation obtained for artworks at least every 3 years in line with the Guild's accounting policy.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Guild. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Guild uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(k) Fair value measurement (continued)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1—Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2—Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3—Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Guild determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuers are involved for valuation of significant assets, such as works of art. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. For the purpose of fair value disclosures, the Guild has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

(l) Investment property

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are carried at cost, less subsequent depreciation.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

(m) Principles of consolidation

(i) Subsidiaries

A subsidiary is an entity controlled by the Guild. The Guild controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of the subsidiary, where considered material, are consolidated into the financial statements from the date that control commences until the date that control ceases.

An assessment as to the quantitative and qualitative materiality of the controlled entities is made each year, to determine whether the consolidated financial statements are required to be prepared.

For the year ended 30 June 2025, the Guild has not prepared consolidated financial statements as the controlled entities are dormant, and would therefore have an immaterial impact on the statement of profit or loss and other comprehensive income, statement of financial position, statement of changes in equity and the statement of cash flows for the Guild as at and for the year ended 30 June 2025.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 3 Material accounting policies (continued)

(n) Current versus non-current classification

The Guild presents assets and liabilities in the statement of financial position based on current/non-current classification.

An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realised within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The terms of the liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

All other liabilities are classified as non-current.

(o) Investment in associates

The Guild's interests in equity-accounted investees comprise interest in associates.

Associates are those entities in which the Guild has significant influence and that is neither subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control, over those policies.

Interests in associates are accounted for using the equity method. It is initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the financial statements include the Guild's share of the profit or loss and OCI of equity accounted investees, until the date on which significant influence ceases.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 4 Revenue

4A: Government program revenue

In AUD

	2025	2024
Methadone incentive scheme funding	154,358	122,460
Needle and syringe exchange funding	213,160	194,042
NRT program funding	1,285	1,396
	368,803	317,898

4B: Revenue from recovery of wages activity

In AUD

	2025	2024
Amounts recovered from employers in respect of wages	-	-
Interest received on recovered monies	-	-
	-	-

4C: Disaggregated revenue disclosures

In AUD

	2025	2024
Over time revenue recognised from membership subscriptions	3,373,228	3,390,349
Over time revenue recognised from all other services and programs	922,487	744,370
Total revenue from contracts with customers	4,295,715	4,134,719
National Secretariat funding revenue	1,714,002	1,666,993
Government program revenue	368,803	317,898
Total income for furthering objectives	2,082,805	1,984,891
Rental revenue	189,064	66,755
Distribution income	318,591	330,323
Fair value gain on financial asset at fair value through profit or loss	107,196	-
Other revenue	228,041	178,261
Total other income	842,892	575,339
Total revenue	7,221,412	6,694,949

All revenue is geographically generated in Australia.

Note 5 Expenses

5A: Depreciation and amortisation

In AUD

	2025	2024
Leasehold improvements	-	-
Building fit out, plant and equipment	38,843	59,103
Land and buildings	161,627	202,219
Investment property	152,381	58,765
	352,851	320,087

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 5 Expenses (continued)

5B: Legal costs

In AUD

	2025	2024
Litigation	-	-
Other legal matters	15,104	31,570
	<u>15,104</u>	<u>31,570</u>

5C: Employee expenses

In AUD

	2025	2024
Holders of office:		
Salaries and wages	263,143	164,538
Superannuation	22,281	18,099
Leave and other entitlements	-	26,928
Separation and redundancies	-	-
Other employee expenses	-	-
Subtotal employee expenses holders of office	<u>285,424</u>	<u>209,565</u>

In AUD

	2025	2024
Employees other than holders of office:		
Salaries and wages	2,278,516	2,267,860
Superannuation	307,540	284,531
Leave and other entitlements	265,213	264,952
Separation and redundancies	10,630	-
Other employee expenses	174,167	151,276
Subtotal employees expenses other than office holders:	<u>3,036,066</u>	<u>2,968,619</u>
Total employee expenses	<u>3,321,490</u>	<u>3,178,184</u>

5D: Grants or donations

In AUD

	2025	2024
Grants that were \$1,000 or less	-	-
Grants that exceeded \$1,000	-	-
Donations that were \$1,000 or less	2,349	3,441
Donations that exceeded \$1,000	108,873	52,891
	<u>111,222</u>	<u>56,332</u>

5E: Program related costs

In AUD

	2025	2024
Methadone incentive scheme payments	-	-
Needle & syringe exchange payments	-	-
NRT program	1,271	1,805
	<u>1,271</u>	<u>1,805</u>

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 5 Expenses (continued)

5F: Administration expenses

In AUD

	2025	2024
Consultancy and contractors fees	218,651	102,945
Property expenses	259,202	209,647
Information communication technology	217,858	200,376
Office expenses	147,502	114,497
Conference and meeting expenses	292,582	218,053
Other administrative expenses	109,598	68,687
Fees/allowances - Meeting and Conferences	-	-
Compulsory levies	-	-
Consideration to employers for payroll deductions of membership subscriptions	-	-
	<u>1,245,393</u>	<u>914,205</u>

5G: Other expenses

In AUD

	2025	2024
Travel and accommodation expenses	153,451	164,152
Marketing expenses	17,487	21,162
Recruitment and training costs	57,879	45,380
Insurance	41,577	43,615
Other expenses	7,159	17,187
Penalties - via <i>Fair Work Act 2009</i>	-	-
	<u>277,553</u>	<u>291,496</u>

5H: Capitation and affiliation fees

In AUD

	2025	2024
National Secretariat of the Pharmacy Guild of Australia	1,614,496	1,620,664
	<u>1,614,496</u>	<u>1,620,664</u>

Affiliation fees are in respect of support services provided by the National Secretariat of the Pharmacy Guild of Australia to the Pharmacy Guild of Australia (NSW Branch) which enables the NSW Branch to continue its principal activities. There are no capitation or affiliation fees paid to political parties and industrial bodies during the year ended 30 June 2025 (2024: nil).

Note 6 Key management personnel remuneration

In AUD

	2025	2024
Short-term employee benefits		
Salaries	1,339,609	1,110,448
Non-cash benefits	123,761	108,856
Post-employment benefits		
Superannuation	133,753	133,465
	<u>1,597,123</u>	<u>1,352,769</u>

The number of people included as key management personnel is 30 (2024: 19), consisting of Branch Committee members and senior management personnel, including those who ceased during the financial year.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 7 Cash and cash equivalents

In AUD

	2025	2024
Cash at bank and on hand	8,077,622	8,097,479
Short term deposits	-	-
	<u>8,077,622</u>	<u>8,097,479</u>

Note 8 Trade and other receivables

In AUD

	2025	2024
Trade receivables	136,554	49,015
The Pharmacy Guild of Australia (National Secretariat)	-	-
Guild Insurance Limited	-	-
Gold Cross Products & Services Pty Limited	-	-
GuildLink Pty Limited	-	-
Guild Group Holdings Limited	-	-
Meridian Lawyers Limited	-	-
Guild Superannuation Services Pty Limited	-	-
Pharmacy Guild Sales and Valuations (NSW) Pty Limited	-	-
The Pharmacy Guild of Australia (ACT Branch)	-	-
The Pharmacy Guild of Australia (Northern Territory Branch)	-	-
The Pharmacy Guild of Australia (Queensland Branch)	-	-
The Pharmacy Guild of Australia (South Australia Branch)	-	-
The Pharmacy Guild of Australia (Tasmania Branch)	-	-
The Pharmacy Guild of Australia (Western Australia Branch)	-	-
Australian College of Pharmacy Pty Ltd	-	10,446
Holders of Office	-	2,608
Subtotal: Related party receivables	-	13,054
Trade receivables: Gross	<u>136,554</u>	<u>62,069</u>
Trade receivables: Gross	136,554	62,069
Provision for expected credit losses	-	-
Trade receivables: Net of provision for expected credit losses	<u>136,554</u>	<u>62,069</u>
Accrued income	530,370	540,591
	<u>666,924</u>	<u>602,660</u>

Trade receivables are generally on 30 day terms except for branch membership subscriptions which members can elect to pay by instalments in accordance within the Guild's Constitution. A provision for expected credit losses is recognised for aged receivables based on the Guild's debtors historical default rates.

Note 9 Other current assets

In AUD

	2025	2024
Prepayments	117,151	174,863
Rental straightlining and incentives receivable	-	8,406
	<u>117,151</u>	<u>183,269</u>

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 10 Financial assets

In AUD

	2025	2024
Investment in managed equity funds held at fair value through profit or loss	4,367,227	3,941,440
Shares in controlled entities - at cost (Note 17)	88	88
	<u>4,367,315</u>	<u>3,941,528</u>

Cost of fair value investments in managed equity funds and market risk sensitivity analysis

The cost of the Guild's investment in managed equity funds as at 30 June 2025 was \$4,367,227 (2024: \$3,941,440). A one percent increase or decrease in the unit price of the managed equity funds would have an impact on the profit and loss and equity by an increase or decrease of \$43,672 (2024: \$39,441).

Note 11 Property, plant and equipment

In AUD

	2025	2024
Office fit out, at cost	129,591	131,931
Accumulated depreciation	(102,887)	(88,204)
	<u>26,704</u>	<u>43,727</u>
Plant and equipment, at cost	518,184	635,523
Accumulated depreciation	(463,062)	(582,098)
	<u>55,122</u>	<u>53,425</u>
Land and buildings, at cost	4,014,776	6,321,842
Accumulated depreciation	(995,963)	(1,171,877)
	<u>3,018,813</u>	<u>5,149,965</u>
Capital works in progress, at cost	-	98,130
Works of art, at fair value	155,290	155,290
	<u>155,290</u>	<u>155,290</u>
Total property, plant and equipment	<u>3,255,929</u>	<u>5,500,537</u>

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 11 Property, plant and equipment (continued)

Movements in carrying amounts

Movements in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the financial year are presented below.

<i>In AUD</i>	Opening Balance	Additions	Depreciation	Disposals/ Revaluation	Transfer to Investment Property	Closing Balance
2025						
Plant and equipment	53,425	27,158	(21,820)	(3,641)	-	55,122
Land and buildings	,149,965	-	(161,627)	-	(1,969,525)	3,018,813
Works of art	55,290	-	-	-	-	155,290
Office fit out	,727	-	(17,023)	-	-	26,704
Capital works in progress	30	-	-	-	(98,130)	-
Total	7	27,158	(200,470)	(3,641)	(2,067,655)	3,255,929

<i>In AUD</i>		Disposals/ Revaluation	Closing Balance
2024			
Plant and equipment	36	(40,142)	53,425
Land and buildings		(202,219)	5,149,965
Works of art		-	155,290
Office fit out		(18,961)	43,727
Capital works in progress		-	98,130
Total		(261,322)	5,500,537

The most recent valuation of the work

n independent valuer on the 20th March 2023.

Note 12 Investment Property

<i>In AUD</i>	2025	2024
Balance as at beginning of year	1,275,203	1,333,968
Transfer from PPE	1,969,525	-
Additions	393,897	-
Depreciation expense	(152,381)	(58,765)
Balance as at 30 June	3,486,244	1,275,203

Investment property is accounted for under the cost model. There have been \$1,969,525 of transfers from property plant and equipment, additions of \$393,897 and no disposals during the year ended 30 June 2025 (2024: No additions or disposals).

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 13 Trade and other payables

In AUD

	2025	2024
Trade payables	409,522	386,160
The Pharmacy Guild of Australia (National Secretariat)	50,123	99,041
Guild Insurance Limited	52,155	45,209
Gold Cross Products & Services Pty Limited	259	-
GuildLink Pty Limited	-	-
Guild Group Holdings Limited	-	-
Meridian Lawyers Limited	-	-
Guild Superannuation Services Pty Limited	-	-
Pharmacy Guild Sales and Valuations (NSW) Pty Limited	-	-
The Pharmacy Guild of Australia (ACT Branch)	-	-
The Pharmacy Guild of Australia (Northern Territory Branch)	-	-
The Pharmacy Guild of Australia (Queensland Branch)	1,117	-
The Pharmacy Guild of Australia (South Australia Branch)	664	-
The Pharmacy Guild of Australia (Tasmania Branch)	-	-
The Pharmacy Guild of Australia (Victoria Branch)	-	-
The Pharmacy Guild of Australia (Western Australia Branch)	-	354
Australian College of Pharmacy Pty Ltd	-	59,846
Subtotal: Related party payables	104,318	204,450
Accrued expenses	680,394	1,220,869
Other payables	293,021	247,559
Payable to employers for making payroll deductions of membership subscriptions	-	-
Legal costs payable	-	-
	<u>1,487,255</u>	<u>2,059,038</u>

Note 14 Employee provisions

In AUD

	2025	2024
Holders of office:		
Current		
Liability for annual leave	-	101,379
Liability for long service leave	-	-
Liability for separation and redundancies	-	-
Other provisions	-	-
Subtotal current employee provisions—holders of office	<u>-</u>	<u>101,379</u>
Non-current		
Liability for annual leave	-	-
Liability for long service leave	-	17,185
Liability for separation and redundancies	-	-
Other provisions	-	-
Subtotal non-current employee provisions—holders of office	<u>-</u>	<u>17,185</u>
Subtotal employee provisions—holders of office	<u>-</u>	<u>118,564</u>

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 14 Employee provisions (continued)

Employees other than office holders:

Current

	2025	2024
Liability for annual leave	291,713	296,620
Liability for long service leave	207,918	186,127
Liability for separation and redundancies	-	-
Other provisions	-	-
Subtotal current employee provisions—employees other than office holders	499,631	482,747

Non-current

	2025	2024
Liability for annual leave	-	-
Liability for long service leave	109,848	83,031
Liability for separation and redundancies	-	-
Other provisions	-	-
Subtotal non-current employee provisions—employees other than office holders	109,848	83,031

Subtotal employee provisions—employees other than office holders

609,479	565,778
---------	---------

Current employee provisions

499,631	584,126
---------	---------

Non-current employee provisions

109,848	100,216
---------	---------

Total employee provisions

609,479	684,342
---------	---------

Note 15 Deferred income

In AUD

	2025	2024
Membership subscriptions in advance	1,707,321	1,281,639
Other deferred income	453,917	452,998
	2,161,238	1,734,637

Note 16 Reserves

In AUD

	2025	2024
Asset revaluation reserve	146,602	146,602
Reconciliation of movements in the asset revaluation reserve		
Opening balance	146,602	146,602
Revaluation of works of art	-	-
Transfer to retained earnings on sale of land and building	-	-
Closing balance	146,602	146,602

Other specific disclosures - funds

Compulsory levy/voluntary contribution fund	-	-
Other fund(s) required by rules	-	-

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 17 Controlled entities

Name	% Ownership interest		Investment at cost	
	2025	2024	2025	2024
Pharmacy Guild Services (NSW) Pty Ltd	100	100	76	76
Pharmacy Guild Sales & Valuations (NSW) Pty Ltd	100	100	12	12

Pharmacy Guild Services (NSW) Pty Ltd is the intermediate holding company for Pharmacy Guild Sales & Valuations (NSW) Pty Ltd, the controlled entities are incorporated in Australia. Both controlled entities had a nil contribution towards the surplus for the year (2024: nil).

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 18 Related party transactions

Identity of related parties

The Pharmacy Guild of Australia (NSW Branch) is part of an Australia wide organisation being the Pharmacy Guild of Australia. The related parties of the Pharmacy Guild of Australia (NSW Branch) include entities within the broader Pharmacy Guild of Australia and key management personnel.

In AUD	2025	2024
Transactions with related parties during the year		
During the year, the following services were transacted with fellow Guild entities:		
Sales	2,243,209	2,259,754
Purchases	(2,366,411)	(3,179,981)

Sales to related parties during the year consisted of commissions revenue and funding received from the National Secretariat in respect of the pharmacy transformation business support allowance. Purchases from related parties during the year consisted of affiliation fees paid, the purchase of IT support and other services.

Amounts owing by/(to) related parties at year end

Amounts receivable	-	13,054
Amounts payable	(104,318)	(204,450)

An expense of \$13,324 has been recognised during the year in respect of expected credit losses due from amounts owing by a former related party.

Key management personnel remuneration

Refer to note 6 for key management personnel remuneration.

Note 19 Information to be provided to Members or Commissioner

In accordance with the requirements of the *Fair Work (Registered Organisations) Act 2009*, the attention of members is drawn to the provisions of subsections (1) to (3) of section 272, which reads as follows:

Information to be provided to members or the General Manager:

Subsection 272 (1)

A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.

Subsection 272 (2)

The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.

Subsection 272 (3)

An organisation must comply with an application made under subsection (1).

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 20 Cash flow information

(a) Reconciliation of cash

Cash at the end of financial year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:

In AUD

	2025	2024
Cash on hand	-	-
Cash at bank	8,077,622	8,097,479
Short term deposits	-	-
	<u>8,077,622</u>	<u>8,097,479</u>

(b) Reconciliation of net cash flows from operating activities with operating surplus after income tax

In AUD

	2025	2024
Surplus for the year	578,632	55,440
Non-cash flows in operating surplus		
- Depreciation and amortisation	352,851	320,087
- Net gain in revaluation of financial assets	-	-
- Net loss on sale of property, plant and equipment	-	-
- Rental income from investment property	(189,064)	(66,755)
- Non cash distributions received from managed equity funds	(318,591)	(330,323)
- Share of net loss from associates	-	250,625
- Impairment loss on investments in associates	-	242,699
- Net gain on lease terminations	-	(7,923)
- Fair value loss/(gain) on financial assets	(107,196)	24,095
- Interest expense on lease liabilities	1,166	1,126
<i>Changes in assets and liabilities:</i>		
Increase/(decrease) in trade and other receivables	(64,264)	78,850
Decrease/(increase) in other assets	66,118	(94,267)
Increase/(decrease) in Rent in advance	19,735	-
Decrease in inventories	-	-
Decrease/(increase) in trade and other payables	(571,783)	(56,440)
Increase/(decrease) in deferred income	426,601	(77,509)
(Decrease)/increase in employee provisions	(74,863)	10,233
Cash flows from operations	<u>119,342</u>	<u>349,938</u>

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 20 Cash flow information (continued)

(c) Related party cashflow information

In AUD

	2025	2024
Cash inflows from related parties		
The Pharmacy Guild of Australia (National Secretariat)	1,469,700	1,417,800
Guild Insurance Limited	254,553	250,298
Gold Cross Products & Services Pty Limited	451,746	387,470
GuildLink Pty Limited	-	-
Guild Group Holdings Limited	-	-
Meridian Lawyers Limited	-	-
Guild Superannuation Services Pty Limited	-	-
Pharmacy Guild Sales and Valuations (NSW) Pty Limited	66,269	86,359
The Pharmacy Guild of Australia (ACT Branch)	-	-
The Pharmacy Guild of Australia (Northern Territory Branch)	-	-
The Pharmacy Guild of Australia (Queensland Branch)	-	60,137
The Pharmacy Guild of Australia (South Australia Branch)	-	-
The Pharmacy Guild of Australia (Tasmania Branch)	-	-
The Pharmacy Guild of Australia (Victoria Branch)	-	-
The Pharmacy Guild of Australia (Western Australia Branch)	-	-
Australian College of Pharmacy Pty Ltd	9,067	51,268
Total cash inflows from related parties	2,251,335	2,253,332
Cash outflows to related parties		
The Pharmacy Guild of Australia (National Secretariat)	1,971,649	1,845,370
Guild Insurance Limited	114,026	104,113
Gold Cross Products & Services Pty Limited	-	1,247
GuildLink Pty Limited	-	-
Guild Group Holdings Limited	-	-
Meridian Lawyers Limited	337	20,901
Guild Superannuation Services Pty Limited	93,863	90,552
Pharmacy Guild Sales and Valuations (NSW) Pty Limited	-	-
The Pharmacy Guild of Australia (ACT Branch)	-	247
The Pharmacy Guild of Australia (Northern Territory Branch)	-	64
The Pharmacy Guild of Australia (Queensland Branch)	9,726	62,766
The Pharmacy Guild of Australia (South Australia Branch)	-	1,061
The Pharmacy Guild of Australia (Tasmania Branch)	-	365
The Pharmacy Guild of Australia (Victoria Branch)	1,943	2,533
The Pharmacy Guild of Australia (Western Australia Branch)	-	847
Australian College of Pharmacy	345,017	1,025,816
Total cash outflows to related parties	2,536,561	3,155,882

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 21 Financial instruments - fair values and risk management

(a) Capital Management

The Guild's financial instruments consist of cash and cash equivalents, trade receivables, financial assets at fair value and trade payables. Branch funds are invested in accordance with the Guild's Constitution either with reputable banks or in managed equity funds. The Guild manages liquidity risk by monitoring forecast cash flows and ensuring that adequate surplus funds are maintained to meet financial obligations.

When managing capital, the Guild's objective is to ensure that the organisation continues as a going concern as well as to maintain optimal benefits for stakeholders. The Guild also aims to maintain a capital structure that ensures the lowest cost of capital available to the organisation.

The Guild is not subject to any externally imposed capital requirements.

(b) Credit risk

The Guild continuously monitors defaults by customers and other counterparties and incorporates this information into its credit risk review. The Guild's management considers and tests all financial assets for impairment at each reporting date.

The credit risk for cash and cash equivalents and financial assets at fair value is considered negligible, since the counterparties are reputable with high quality external credit ratings.

In respect of trade and other receivables, the Guild is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Trade receivables are on 30 day terms except for branch membership subscriptions which members can elect to pay by instalments in accordance with the Guild's Constitution. No terms have been renegotiated during the year.

The provision for impairment at 30 June 2025 is \$0 (2024: \$0). A provision for impairment is recognised based on expected credit losses. Collateral is not held as security, nor is it the Guild's policy to transfer (on-sell) receivables.

The ageing of financial assets is as follows:

<i>In AUD</i>	2025	2024
0-30 days	97,309	48,721
31-60 days PDNI*	24,804	-
31-60 days CI*	-	-
61-90 days PDNI*	1,650	5,568
61-90 days CI*	-	-
+91 days PDNI*	12,791	7,780
+91 days CI*	-	-
	136,554	62,069

PDNI* Past due not considered impaired

CI* Considered to be impaired

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount, net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements. The organisation has material credit risk exposure within the pharmaceutical industry, given the majority of the Guild's members and customers operate within this industry.

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 21 Financial instruments - fair values and risk management (continued)

(c) Sensitivity Analysis

The Guild has exposure to market risk and interest rate risk, The Guild does not have any exposure to currency or other financial risks.

Market risk

The Guild has exposure to market risk relating to its financial assets held at fair value through profit or loss, being investments in managed equity funds, at balance date. Refer to note 10 for sensitivity analysis relating to the Guild's exposure to market risk.

Interest rate risk

The Guild has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks. The Guild is exposed to changes in market interest rates through the cash held at banks which are subject to variable and fixed interest rates.

The following table illustrates the sensitivity of the net result for the year and the equity to a reasonably possible change in interest rates of +1% and -1% (2024: + 1% and -1%), With the effect from the beginning of the year. These changes are considered to be reasonably possible based on observations of current market conditions.

The calculations are based on the Guild's cash and cash equivalents held at each balance date. All other variables are held constant.

<i>In AUD</i>	2025	2025	2024	2024
Net result for the year	80,770	(80,770)	80,883	(80,883)
Equity	80,770	(80,770)	80,883	(80,883)

The financial assets and liabilities of the organisation are as follows:

		Weighted average effective interest rate		Floating & fixed interest rate		Non-interest bearing	
<i>In AUD</i>	Note	2025 %	2024 %	2025	2024	2025	2024
Financial assets							
Cash at bank	7	4.85	4.98	8,077,622	8,097,479	-	-
Short term bank deposit	7	-	3.20	-	-	-	-
Trade and other receivables	8	-	-	-	-	666,924	602,660
Financial assets at fair value through profit or loss	21	-	-	-	-	4,367,227	3,941,440
Total financial assets				8,077,622	8,097,479	5,034,151	4,544,100
Financial liabilities							
Trade and other payables		-	-	-	-	1,487,255	2,059,038
Total financial liabilities				-	-	1,487,255	2,059,038

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 21 Financial instruments - fair values and risk management (continued)

(d) Fair value measurement

Management of the Guild have assessed that cash and cash equivalents, trade and other receivables and trade and other payables approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of financial assets at fair value through profit or loss is the amount at which the instrument could be exchanged in a current transaction between willing parties. The fair value of financial assets held at fair value through profit or loss is derived from the observable unit price of the managed equity fund at balance date.

The following table contains the carrying amounts and related fair values for the Guild's financial assets and liabilities.

In AUD	Carrying amount		Fair value	
	2025	2024	2025	2024
Financial assets				
Cash and cash equivalents	8,077,622	8,097,479	8,077,622	8,097,479
Trade and other receivables	666,924	602,660	666,924	602,660
Financial assets at fair value through profit or loss	4,367,227	3,941,440	4,367,227	3,941,440
Total financial assets	13,111,773	12,641,579	13,111,773	12,641,579
Financial liabilities				
Trade and other payables	1,487,255	2,059,038	1,487,255	2,059,038
Total financial liabilities	1,487,255	2,059,038	1,487,255	2,059,038

Fair value hierarchy

The following table provides an analysis of financial assets that are measured at fair value, by valuation method. The different levels have been identified as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Inputs for the asset that are not based on observable market data (unobservable inputs).

In AUD	Level 1	Level 2	Level 3
30 June 2025			
Financial assets at fair value through profit or loss	-	4,367,227	-
	-	4,367,227	-
30 June 2024			
Financial assets at fair value through profit or loss	-	3,941,440	-
	-	3,941,440	-

There were no transfers between level 1 and level 2 during the year in either direction (2024: No transfers in either direction). There were no transfers between level 2 and level 3 during the year in either direction (2024: No transfers in either direction).

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 22 Subsequent events

There have been no events subsequent to reporting date which would have a material effect on the Guild's financial statements as at 30 June 2025.

Note 23 Contingent liabilities

The Guild has no contingent liabilities and nil bank guarantees as at 30 June 2025 (2024: \$0).

Note 24 Remuneration of auditors

In AUD

	2025	2024
Audit of financial report, Guild and subsidiary	55,000	54,500
Other services		
Preparation of financial statements	7,000	6,500
Other assurance engagements	1,500	1,500
	<u>63,500</u>	<u>62,500</u>

Note 25 NSW Government funding programs

The following programs operate throughout the state and are wholly funded by the NSW Government:

- Methadone incentive scheme
- Mental health community pharmacy program
- Needle and syringe exchange
- NRT (Nicotine replacement therapy) program

Note 26 Specific requirements of the Fair Work (Registered Organisations) Act 2009

The Guild did not:

- agree to receive financial support from another reporting unit to continue as a going concern (refers to agreement regarding financial support not dollar amount)
- agree to provide financial support to another reporting unit to ensure they continue as a going concern (refers to agreement regarding financial support not dollar amount)
- acquire an asset or liability due to an amalgamation under Part 2 of Chapter 3 of the RO Act, a restructure of the branches of an organisation, a determination or revocation by the General Manager, Fair Work Commission
- receive revenue from undertaking recovery of wages activity
- incur fees as consideration for employers making payroll deductions of membership subscriptions
- pay compulsory levies
- pay legal costs relating to litigation
- have a payable to an employer for that employer making payroll deductions of membership subscriptions
- have a payable in respect of legal costs relating to litigation
- have a fund or account for compulsory levies, voluntary contributions or required by the rules of the organisation or branch
- transfer to or withdraw from a fund (other than the general fund), account, asset or controlled entity
- have a balance within the general fund

In AUD

	2025	2024
Expenses incurred in connection with holding meetings of members of the reporting unit and any conferences or meetings of councils, committees, panels or other bodies for the holding of which the reporting unit was wholly or partly responsible.	82,300	33,849

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 27 Leases

(a) *The Guild as a lessee*

In AUD

The Guild leases photocopiers under an operating lease arrangement.

(i) Right-of-use assets recognised within property, plant and equipment

	2025	2024
Balance as at beginning of year	26,520	16,616
Additions	-	32,491
Terminations	-	(5,910)
Depreciation expense	(6,769)	(16,677)
Balance as at 30 June	19,751	26,520

(ii) Amounts recognised in profit or loss

Interest expense on lease liabilities	1,167	1,126
Depreciation of right of use assets	6,769	16,677
Expenses relating to short-term leases	-	50,781
	7,936	68,584

(iii) Amounts recognised in statement of cash flows

Total cash outflow for leases	8,979	11,534
-------------------------------	-------	--------

(iv) Lease liabilities

Current lease liabilities	8,212	7,813
Non-current lease liabilities	10,858	19,070
	19,070	26,883

Balance as at beginning of year	26,883	18,637
Additions	-	32,491
Terminations	-	(13,837)
Accretion of interest	1,166	1,126
Payments	(8,979)	(11,534)
Balance as at 30 June	19,070	26,883

The Guild as a lessor

In AUD

	2025	2024
Less than one year	208,485	77,707
One to five years	668,409	15,837
More than five years	-	-
	876,894	93,544

The Pharmacy Guild of Australia (NSW Branch)

Notes to the financial statements (continued)

For the year ended 30 June 2025

Note 27 Leases (continued)

(iv) Lease liabilities (continued)

In AUD

2025

Fixed rent

Variable rent with minimum payment

Variable rent only

Fixed payments	Variable payments	Total
189,064	-	189,064
-	-	-
-	-	-
189,064	-	189,064

2024

Fixed rent

Variable rent with minimum payment

Variable rent only

77,061	-	77,061
-	-	-
-	-	-
77,061	-	77,061

Note 28 Investment in Associates

The Guild holds an equity interest of 24.5% (2024: 24.5%) in Australian College of Pharmacy Pty Ltd (ACP).

ACP is a Registered Training Organisation principally engaged in providing accredited high quality, affordable and accessible Continuing Professional Development (CPD) trainings and courses. The following table summarises the financial information of ACP.

No share of the surplus or deficit of ACP has been accounted for in the financial statements of the Guild in the financial year.

Reconciliation of carrying amount of interest in associate.

Capital contribution

Guild's share of total comprehensive income/(loss)

Impairment of investment in associate

-	153,324
-	(250,625)
-	(242,699)
-	(340,000)

The Pharmacy Guild of Australia (NSW Branch)

Committee of management statement

For the year ended 30 June 2025

On 3 September 2025, the Committee of Management of The Pharmacy Guild of Australia (NSW Branch) ("Guild") passed the following resolution in relation the general purpose financial report ("GPFR") for the year ended 30 June 2025:

The Committee of Management declares that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with any other requirements imposed by the Reporting Guidelines or Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 ("RO Act");
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position, cash flows and changes in equity of the Guild for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the Guild will be able to pay its debts as and when they become due and payable; and
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of organisation including the rules of the branch concerned;
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of organisation including the rules of the branch concerned;
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RO Act;
 - (iv) where the organisation consists of two or more reporting units, the financial records of the reporting units have been kept, as far as practicable, in a consistent manner with each of the other reporting units of the organisation;
 - (v) where information has been sought in any request by a member of The Pharmacy Guild of Australia (NSW Branch) or Commissioner duly made under Section 272 of the RO Act has been provided to the member or Commissioner; and
 - (vi) where any order for inspection of financial records has been made by the Fair Work Commission under Section 273 of the RO Act, there has been compliance.
- (f) no revenue has been derived from undertaking recovery of wages activity during the reporting period.

This declaration is made in accordance with a resolution of the Committee of Management.



Mario Barone

Branch President

Dated at Sydney this 3rd day of September 2025



Luke Van der Rijt

Vice-President, Finance

Dated at Sydney this 3rd day of September 2025



Independent Auditor's Report

To the members of The Pharmacy Guild of Australia (NSW Branch)

Opinion

We have audited the **Financial Report** of The Pharmacy Guild of Australia (NSW Branch) (the Branch).

In our opinion, the accompanying Financial Report presents fairly, in all material respects, the financial position of The Pharmacy Guild of Australia (NSW Branch) as at 30 June 2025, and of its financial performance and its cash flows for the year then ended, in accordance with:

- Australian Accounting Standards
- Any other requirements imposed by the Reporting Guidelines or Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 (the RO Act).

The **Financial Report** comprises:

- Statement of financial position as at 30 June 2025
- Statement of profit or loss and other comprehensive income, Statement of changes in equity, and Statement of cash flows for the year then ended
- Notes, including material accounting policies
- Committee of Management Statement
- Subsection 255(2A) report.

In our opinion, the Committee of Management's use of the going concern basis of accounting in the preparation of the Financial Report is appropriate.

Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Branch in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the Financial Report in Australia. We have fulfilled our other ethical responsibilities in accordance with these requirements.

KPMG, an Australian partnership and a member firm of the KPMG global organisation of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organisation. Liability limited by a scheme approved under Professional Standards Legislation.

Restriction on use and distribution

The Financial Report has been prepared to assist the Members of the Branch in complying with the financial reporting requirements of the *Fair Work (Registered Organisations) Act 2009*.

As a result, the Financial Report and this Auditor's Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Our report is intended solely for the Members of The Pharmacy Guild of Australia (NSW Branch) and the Registered Organisations Commission and should not be used by or distributed to parties other than the Members of The Pharmacy Guild of Australia (NSW Branch) and the Registered Organisations Commission. We disclaim any assumption of responsibility for any reliance on this report, or on the Financial Report to which it relates, to any person other than the Members of The Pharmacy Guild of Australia (NSW Branch) and the Registered Organisations Commission or for any other purpose than that for which it was prepared.

Other Information

Other Information is financial and non-financial information in The Pharmacy Guild of Australia (NSW Branch)'s annual report which is provided in addition to the Financial Report and the Auditor's Report. The Committee of Management is responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the Financial Report, our responsibility is to read the Other Information. In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

Responsibilities of Committee of Management for the Financial Report

The Committee of Management of the Branch are responsible for:

- the preparation of the Financial Report that gives a true and fair view in accordance with the financial reporting requirements of *Australian Accounting Standards* and requirements of the *Fair Work (Registered Organisations) Act 2009*;
- implementing necessary internal control to enable the preparation of Financial Report that is free from material misstatement, whether due to fraud or error; and
- assessing the Branch's ability to continue as a going concern and whether the use of the going concern basis of accounting is appropriate. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Branch or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Report.

As part of an audit in accordance with *Australian Auditing Standards*, we exercise professional judgement and maintain professional scepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the Financial Report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the Audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Branch's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Committee of Management.
- Conclude on the appropriateness of the Committee of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Branch's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our Auditor's Report to the related disclosures in the Financial Report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our Auditor's Report. However, future events or conditions may cause the Branch to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Financial Report, including the disclosures, and whether the Financial Report represents the underlying transactions and events in a manner that achieves fair presentation.



We communicate with the Committee of Management of the Branch regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

I am an auditor registered under the Fair Work (Registered Organisation) Act 2009.



KPMG



Mohammad Azhar

Partner

Sydney

3 September 2025

Registration number under the RO Act: AA2024/9

Registration Company Auditor number: 547558



Mohammad Azhar
KPMG
Level 38 Tower Three
300 Barangaroo Avenue
Sydney NSW 2000

3 September 2025

Dear Mohammad,

Representation letter – audit of annual financial report for the period 1 July 2024 to 30 June 2025

This representation letter is provided in connection with your audit of the annual financial report of The Pharmacy Guild of Australia (NSW Branch) (the Guild) which comprises the statement of financial position as at 30 June 2025, and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes including material accounting policies (financial report), for the purpose of expressing an opinion as to whether the financial report give a true and fair view of the financial position of the Guild and its financial performance and its cash flows in accordance with Australian Accounting Standards as issued by the Australian Accounting Standards Board (AASBs) and the requirements of the *Fair Work (Registered Organisations) Act 2009*.

Certain representations in this letter are described as being limited to matters that are material.

AASB 101 Presentation of Financial Statements and AASB 108 Accounting Policies, Changes in Accounting Estimates and Errors state the following:

“Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

Materiality depends on the nature or magnitude of information or both. An entity assesses whether information, either individually or in combination with other information, is material in the context of its financial statements taken as a whole.

Information is obscured if it is communicated in a way that would have a similar effect for primary users of financial statements to omitting or misstating that information. The following are examples of circumstances that may result in material information being obscured:

- (a) information regarding a material item, transaction or other event is disclosed in the financial statements but the language used is vague or unclear;

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





- (b) information regarding a material item, transaction or other event is scattered throughout the financial statements;
- (c) dissimilar items, transactions or other events are inappropriately aggregated;
- (d) similar items, transactions or other events are inappropriately disaggregated; and
- (e) the understandability of the financial statements is reduced as a result of material information being hidden by immaterial information to the extent that a primary user is unable to determine what information is material.

Assessing whether information could reasonably be expected to influence decisions made by the primary users of a specific reporting entity's general purpose financial statements requires an entity to consider the characteristics of those users while also considering the entity's own circumstances.

Many existing and potential investors, lenders and other creditors cannot require reporting entities to provide information directly to them and must rely on general purpose financial statements for much of the financial information they need. Consequently, they are the primary users to whom general purpose financial statements are directed. Financial statements are prepared for users who have a reasonable knowledge of business and economic activities and who review and analyse the information diligently. At times, even well-informed and diligent users may need to seek the aid of an adviser to understand information about complex economic phenomena."

We confirm, to the best of our knowledge and belief, having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves:

General

1. We have fulfilled our responsibilities, as set out in the terms of the audit engagement letter dated 8 May 2024, for the preparation of the financial report that gives a true and fair view in accordance with applicable Australian Accounting Standards and the requirements of the *Fair Work (Registered Organisations) Act 2009*.
2. In preparing the financial report:
 - We have determined that based on AASB 1053 *Application of Tiers of Australian Accounting Standards* the Guild is publicly accountable and have therefore applied Tier 1 reporting requirements.
 - We have adopted appropriate Australian Accounting Standards and accounting policies, including complying with all applicable recognition, measurement and disclosure requirements of the Australian Accounting Standards.
 - The methods, the data and the significant assumptions used in making accounting estimates, and their related disclosures are appropriate to achieve

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





recognition, measurement or disclosure that is reasonable in the context of the applicable financial reporting framework.

3. We have provided you with:

- Access to all information, including other information, of which we are aware that is relevant to the preparation of the financial report, such as records, documentation and other matters;
- Additional information that you have requested from us for the purpose of the audit; and
- Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.

4. All transactions have been recorded in the accounting records and reflected in the financial report.

5. We acknowledge our responsibility for such internal control as we determine necessary for the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In particular, we acknowledge our responsibility for the design, implementation and maintenance of internal control to prevent and detect fraud and error.

We have disclosed to you the results of management's assessment of the risk that the financial report may be materially misstated as a result of fraud.

6. We understand that the term "fraud" includes misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Misstatements resulting from fraudulent financial reporting involve intentional misstatements or omissions of amounts or disclosures in financial reports to deceive financial report users. Misstatements resulting from misappropriations of assets involve the theft of an entity's assets, often accompanied by false or misleading records or documents in order to conceal the fact that the assets are missing or have been pledged without proper authorisation.

7. There have been no:

(a) Fraud or suspected fraud that we are aware of and that affects the Guild and involves:

- Management;
- Employees who have significant roles in internal control; or
- Others where the fraud could have a material effect on the financial report.

(b) Allegations of fraud, or suspected fraud, affecting the Guild's financial report communicated by employees, former employees, analysts, regulators or others.

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





8. We have disclosed to you all known instances of non-compliance or suspected non-compliance with laws or regulations whose effects should be considered when preparing the financial report. Further, we have disclosed to you and have appropriately accounted for and/or disclosed in the financial report in accordance with Australian Accounting Standards all known actual or possible litigation and claims whose effects should be considered when preparing the financial report.
9. We have disclosed to you the identity of the Guild's related parties and all the related party relationships and transactions of which we are aware, and all changes in related party relationships and transactions have been appropriately accounted for and disclosed in accordance with AASB 124 *Related Party Disclosures*.
10. All events subsequent to the date of the financial report and for which Australian Accounting Standards require adjustment or disclosure have been adjusted or disclosed.
11. In respect of other information:
 - (a) We have informed you of all the documents that we expect to issue that may comprise other information. Other information comprises the financial and non-financial information in the The Pharmacy Guild of Australia (NSW Branch)'s annual report which is provided in addition to the financial report and the Auditor's Report;
 - (b) We have provided you with the final version of all other information as at the date of this letter. This includes the Operating report and Expenditure report.
 - (c) The financial report and other information provided to you is consistent with one another, and the other information does not contain any material misstatements.
12. The Guild has not entered into any arrangement or agreement whereby it has directly or indirectly given financial assistance to another party for the purpose of, or in connection with, the acquisition of shares in the Guild.

Going concern where there are no material uncertainties

13. We have made an assessment of the Guild's ability to continue as a going concern taking into account all available information about the future, which is at least, but is not limited to, twelve months from the date of approval of the financial statements. We confirm that we have not identified events or conditions that may cast significant doubt upon the Guild's ability to continue as a going concern.

Communications from Regulators

14. There have been no communications from regulatory agencies, governmental representatives, employees or others concerning investigations or allegations of non-compliance with laws and regulations, deficiencies in financial reporting

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





practices or other matters that could have a material adverse effect on the financial report.

Assets and Liabilities

15. The Guild has no plans or intentions that may materially affect the carrying value or classification of assets and liabilities. We believe the carrying value of all material assets will be recoverable.
16. We have recorded all liabilities and disclosed all contingent liabilities in the financial report in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*.
17. The Guild has satisfactory title to all assets and there are no liens or encumbrances on the Guild's assets other than those reflected in the financial report.
18. We have no non-current assets or disposal groups that are required by AASB 5 *Non-current Assets Held for Sale and Discontinued Operations*, to be classified as held for sale
19. We have identified each part of an item of property, plant and equipment that is significant in relation to the total cost of the item and depreciated each item separately in accordance with AASB 116 *Property, Plant and Equipment*.

Financial Instruments (assets, liabilities, guarantees)

20. Disclosures in respect of financial instruments as required by AASB 7 *Financial Instruments: Disclosures* have been appropriately incorporated in the financial report. Information relating to the Guild's exposures to risk arising from financial instruments and how those exposures arise, including a description of our objectives, policies and processes for managing the risk arising from financial instruments and the methods used to measure this risk, has been appropriately disclosed in the financial report as required by AASB 7 *Financial Instruments: Disclosures*.

We have disclosed the methods and assumptions applied in determining the fair values of each class of financial instrument.

In addition, the above disclosures include summary quantitative data on each type of risk arising from financial instruments, including sensitivity analysis, information on concentrations of risk and a description of how such concentrations are determined. Further, the quantitative data disclosed are representative of the Guild's exposure to risks arising from financial instruments during the period.

21. We have considered all financial instruments within the scope of impairment requirements of AASB 9 *Financial Instruments*, other than those for which the loss allowance is always measured at an amount equal to lifetime expected credit losses, in assessing whether credit risk on these instruments has increased significantly since their initial recognition. For all instruments where credit risk has

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





increased significantly since initial recognition, the loss allowance in the financial statements is measured at an amount equal to lifetime expected credit losses.

We confirm that in estimating the loss allowance for expected credit losses we have considered relevant, reasonable and supportable forward-looking information reasonably available without undue cost and effort at the reporting date.

We believe the assumptions and techniques used by us regarding fair value of financial assets and financial liabilities are appropriate and that all fair value measurements are determined in accordance with AASB 13 *Fair Value Measurement*. In circumstances where the fair value of a financial asset or liability at initial recognition is different from the transaction price, we have immediately recognised a gain or loss equal to the difference in the income statement if and only if the fair value measurement is evidenced by a quoted price in an active market for an identical asset or liability, or is based on a valuation technique that uses only data from observable markets. If the fair value measurement at initial recognition does not meet either of these conditions, then the difference is deferred and subsequently recognised as a gain or loss only to the extent it arises from a change in a factor (including time) that market participants would take into account when pricing the asset or liability.

Judgements and Assumptions

22. The following have been properly disclosed in the notes to the financial report:

(a) Judgements, apart from those involving estimations, management has made in:

- i. the process of selecting and applying the entity's accounting policies that have the most significant effect on the amounts recognised in the financial statements including:
 - Classification and reclassification of financial instruments.
 - Recognition of impairment on financial and non-financial assets.
 - The criteria developed by the entity to distinguish investment property from owner-occupied property and from property held for sale in the ordinary course of business, when classification of property is difficult (pursuant to requirement in AASB 140 *Investment Property*.)

(b) Key assumptions concerning the future, and other key sources of estimation uncertainty at the date of the statement of financial position, that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year, including;

- major assumptions concerning future events affecting provisions and contingent liabilities made under AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*;

New South Wales Branch

Suite 201, 10 Norbrink Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





- significant assumptions applied in estimating fair values of financial assets and liabilities that are carried at fair value, as required by AASB 7 *Financial Instruments: Disclosures*.

Post-Employment Benefits

23. All post-employment benefit plans have been identified, properly classified and accounted for, either as defined benefit or defined contribution plans in accordance with AASB 119 *Employee Benefits*.

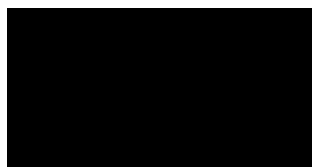
Leases

24. We have identified all leases where the Guild a lessee or a lessor, including having regard to the definition of a lease in AASB 16 *Leases*, and accounted for them in accordance with AASB 16 *Leases*.
25. On the basis of the process established by us, and having made appropriate enquiries, we are satisfied that the assumptions applied in determining the lease term, lease payments and discount rate are appropriate.

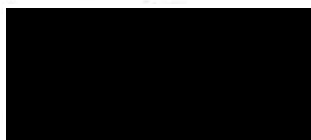
Records

26. We have made available to you all minutes of meetings of Executive and Committee members.

Yours sincerely



Daniel Kicuroski
Branch Director

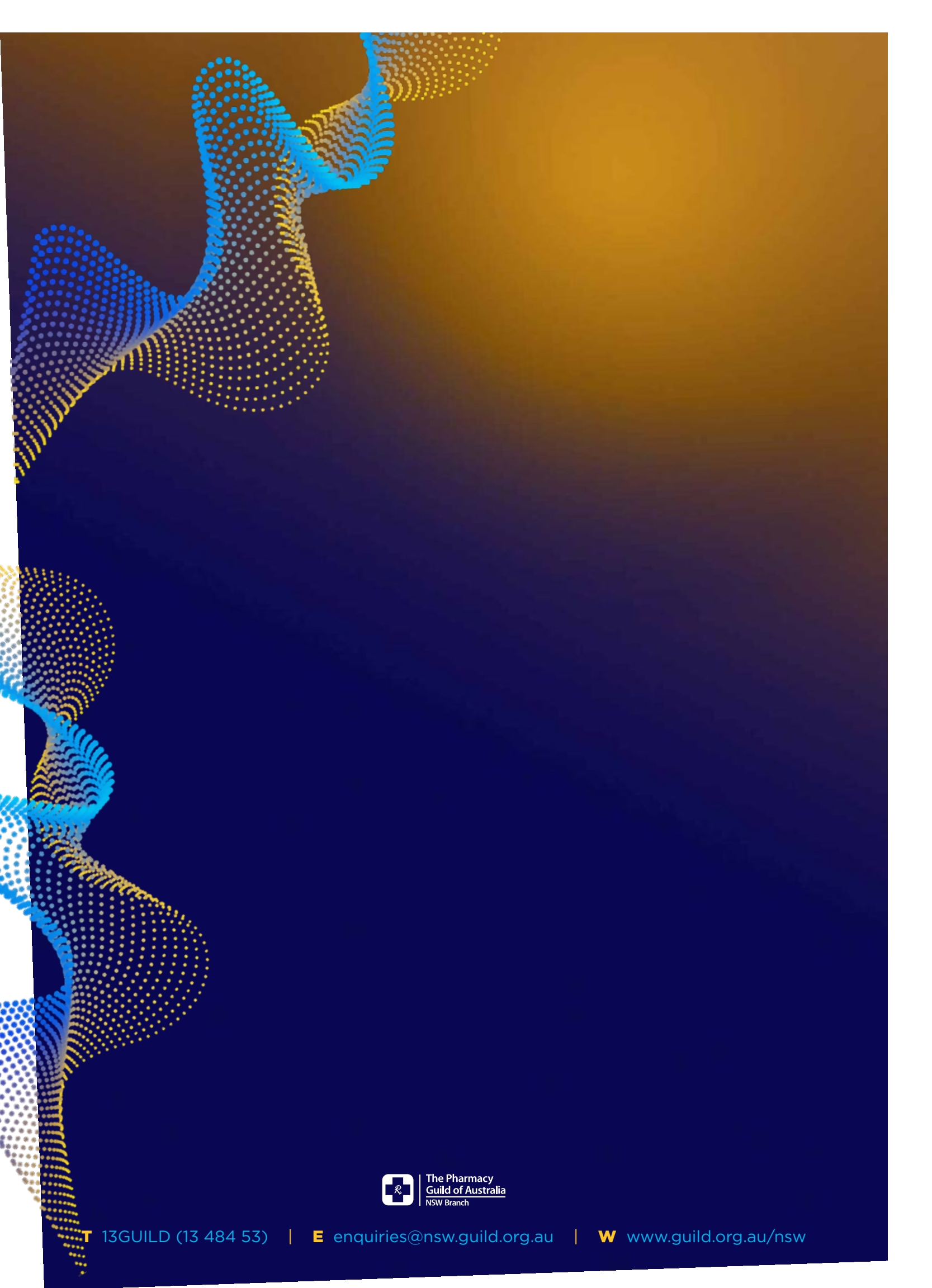


Jason Shaw
Director Finance

New South Wales Branch

Suite 201, 10 Norbrik Drive, Bella Vista NSW 2153
Tel +61 2 9467 7100 • Fax +61 2 9467 7101
enquiries@nsw.guild.org.au
www.guild.org.au/nsw
ABN 87 740 877 429





The Pharmacy
Guild of Australia
NSW Branch

T 13GUILD (13 484 53) | **E** enquiries@nsw.guild.org.au | **W** www.guild.org.au/nsw