

22 April 2014

Ms Robyn Porter Secretary The Association of Professional Engineers, Scientists and Managers, Australia

Sent by email: <u>eRomer@professionalsaustralia.org.au</u>

Dear Ms Porter

# Re: The Association of Professional Engineers, Scientists and Managers, Australia - Lodgement of Financial report for the year ended 30 June 2013 - (FR2013/349)

I refer to the financial report of The Association of Professional Engineers, Scientists and Managers, Australia (the reporting unit) for the year ended 30 June 2013. The documents were lodged with the Fair Work Commission on 13 November 2013. The Delegate of the General Manager has granted an extension of time for lodgement under section 268 of the *Fair Work (Registered Organisations) Act 2009* (RO Act). The financial report has now been filed.

The financial report was filed based on a primary review. This involved confirming that the financial reporting timelines required under s.253, s.265, s.266 and s.268 of the RO Act have been satisfied, all documents required under s.268 of the RO Act were lodged and that various disclosure requirements under the Australian Accounting Standards, RO Act and reporting guidelines have been complied with. A primary review does not examine all disclosure requirements.

Please note that the financial report for the year ending 30 June 2014 may be subject to an advanced compliance review.

If you have any queries regarding this letter, please contact me on (02) **stephen.kellett@fwc.gov.au**.

Yours sincerely

Heplen Kellet

Stephen Kellett Senior Adviser, Regulatory Compliance Branch



22 April 2014

Ms Robyn Porter Secretary The Association of Professional Engineers, Scientists and Managers, Australia

Sent by email: <u>eRomer@professionalsaustralia.org.au</u>

Dear Ms Porter

# Re: The Association of Professional Engineers, Scientists and Managers, Australia -Lodgement of Financial report for the year ended 30 June 2013 - (FR2013/349)

I refer to your letter dated 17 April 2014 requesting an extension of time in relation to the period allowed for lodgement of the above report under section 268 of the *Fair Work (Registered Organisations) Act 2009*.

The report was lodged on 13 November 2013, which was 4 days outside the 14 day period prescribed.

Having regard to the reason submitted for the delay, I grant the extension and allow a longer period for lodgement up to the actual date of lodgement.

Yours sincerely

Chris Enright Delegate of the General Manager

Fair Work Commission

17<sup>th</sup> April 2014



GPO Box 1272, Melbourne, Victoria 3001.

Mr. S. Kellett Senior Advisor, Regulatory Compliance Branch

Sent by email: <u>Stephen.kellett@fwc.gov.au</u>

Dear Mr. Kellett,

# Re: Association Professional Engineer, Scientists & Managers Australia, Australia Branch for year ended 30 June 2013 – (FR2013/349)

I refer to your letter dated 13<sup>th</sup> April 2014 and subsequent phone conversation between yourself and our Chief Finance Officer on 16<sup>th</sup> April 2014 and wish to request / advise the following;

# Extension of time S268

- In relation to Section 268, I wish to apply for an extension of time in relation to the lodgement of the audited financial report which was lodged on the 13<sup>th</sup> November 2013.
- The Chief Finance Officer had taken a fortnight's leave following the general meeting and had only forwarded the audited finance reports to you on his return.
- Unfortunately this resulted in missing the lodgement within the 14 days' timeframe.

# **Operating Report S254**

- Following your phone conversation with our Chief Finance Officer on the 16<sup>th</sup> April 2014, I note the requirement under Section 254 to provide a narrative on the industrial activity during the year
- In the 2013/14 I will ensure that a more detailed operating report is included that not only includes a narrative on the financial results for the year but also expands on industrial activity which will include key achievements in the industrial field throughout the year.

If you have any queries or wish to discuss further, please do not hesitate to contact our Chief Finance Officer, Evan Romer on 03-9695-8859.

Yours sincerely

Robyn Porter National Secretary



13 April 2014

Ms Robyn Porter Secretary The Association of Professional Engineers, Scientists and Managers, Australia

Sent by email: <u>eRomer@professionalsaustralia.org.au</u>

Dear Ms Porter

# Re: The Association of Professional Engineers, Scientists and Managers, Australia - Lodgement of Financial report for the year ended 30 June 2013 - (FR2013/349)

I refer to the financial report of The Association of Professional Engineers, Scientists and Managers, Australia for the year ended 30 June 2013, lodged on 13 November 2013.

I note that the following timescale requirement was not met:

Documents must be lodged with the Fair Work Commission within 14 days of General Meeting

Section 268 of the RO Act states that the full report and the designated officer's certificate must be lodged with the Fair Work Commission within 14 days of the general meeting of members referred to in section 266. The Designated Officer's Certificate indicates that this meeting occurred on 26 October 2013. The report should therefore have been lodged with the Fair Work Commission by 9 November 2014.<sup>1</sup>

The prescribed 14 day period was drawn to the Branch's attention in Mr Donnellan's letter dated 3 May 2011 in respect of the 2010 report, and the requirement to apply for an extension of time to lodge the financial reports and designated officer's certificate was drawn to the Branch's attention in my letter dated 4 February 2013 in respect of the previous financial report. The Branch should therefore have applied, in accordance with section 268, for an extension of time to lodge the required reports and the Designated Officer's certificate before 9 November 2013.

The General Manager may allow a longer period. Before filing the report, I request that the Branch formally apply to the General Manager for an extension of the period for lodgement up to the day of actual lodgement, stating the reason(s) for the delay in lodging the report.

Your letter may be forwarded directly to me at stephen.kellett@fwc.gov.au.

Yours sincerely

Kleplen Kellet

Stephen Kellett Senior Adviser, Regulatory Compliance Branch

<sup>&</sup>lt;sup>1</sup> FWC always sends correspondence reminding organisations of the obligation to lodge their reports by the latest time allowed, that is, the 6 months allowed for presentation under s266 and the 14 days allowed for lodgement under s268. However, the effect of s268 is that the 14 days is calculated from whenever presentation occurs.



Professionals Australia

GPO Box 1272, Melbourne, Victoria 3001.

Mr Stephen Kellett Senior Advisor Regulatory Compliance Branch Fair work Commission GPO Box 1994 Melbourne VIC 3001

Dear Mr Kellett

8<sup>th</sup> November 2013

# Re: Lodgement of Financial Accounts & Statements - Association Professional Engineers, Scientists & Managers Australia – for year ending 30 June 2013

Please find attached a copy of the audited financial accounts & statements for the year ended 30 June 2013 and note the following;

I, Robyn Porter being the secretary of the Association Professional Engineers, Scientists & Managers Australia (APESMA) certify:

- that the documents lodged herewith are copies of the full report, referred to in s268 of the Fair Work (Registered Organisations) Act 2009; and
- that the full report was provided to members on 3<sup>rd</sup> October 2013; and
- that the full report was presented to a general meeting of members of the reporting unit on 26<sup>th</sup> October 2013; in accordance with s266 of the Fair Work (Registered Organisations) Act 2009.

If you have any queries or wish to discuss further, please do not hesitate to contact our Chief Finance Officer, Evan Romer on 03-9695-8859.

Yours sincerely

Robyn Porter Secretary APESMA

FINANCIAL STATEMENTS AND REPORTS FOR THE YEAR ENDED 30 JUNE 2013

### Operating Report

The National Board presents the report of the Group (APESMA Group) consisting of the Association of Professional Engineers, Scientists & Managers, Australia and the entities it controlled at the end or during the year ended 30 June 2013.

#### PRINCIPAL ACTIVITY

The principal activity during the financial year was to provide industrial services and advance the employment, social and economic interests of members. There has been no significant change in the nature of these activities during the year.

## **RESULTS OF OPERATION**

The Group result for the year was a profit after providing for income tax of \$3,924,799 (2012: \$520,682).

#### **REVIEW OF OPERATION**

#### Group

For the 2013 year, the Group continued to provide individual services, and to advance employment, social and economic interests of members. Overall, the Group's revenue increased by \$0.448 million, whilst expenditure increased by \$0.168 million. The Group has net assets of \$15.760 million, primarily land, plant and cash reserves.

An overview of each operation is set out below.

#### Chief Entity

The group financial performance during the year which again encompassed member and industrial services was underpinned by an increase in revenue of \$0.259 million from \$12.419 million to \$12.678 million. Total subscription revenues increased from \$10.477 million to \$10.636 million this year. Overall expenditure decreased by \$1.112 million during the year, which includes the write off of loans to controlled entities of \$2,830,716 and the write back of the provision for doubtful debts raised against these loans in previous years amounting to \$2,783,510.

#### Education

Chifley Business School Pty Ltd was operated by the Group up until the sale date of 30 September 2012. The company reported a loss of \$0.194 million (2012: loss of \$0.175 million). The directors applied for Education and Training for Professional Pty Ltd to be deregistered by ASIC on 27 June 2013 and the company was deregistered by ASIC on 2 September 2013.

#### Career Development

ETM Placements ceased operations 31 August 2010 and the amount payable to the parent entity, APESMA, of \$54,839 was forgiven during the year. The directors applied for the company and its controlled entity, Engineering Placements Pty Ltd, to be deregistered by ASIC on 27 June 2013 and the company's were deregistered by ASIC on 2 September 2013.

#### Member Advantage

Member Advantage generated a net profit of \$0.003 million (2012: net profit of \$0.012 million). Total revenues increased by \$0.189 million whilst expenditure increased by \$0.198 million.

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

During the financial year the Chief Entity and a subsidiary entered into a share sale agreement and subsequent Deed of Variation whereby all issued shares in Chifley Business School Pty Ltd were sold with the completion date of 1 October 2012. The sale price of \$3.072 million was payable by two instalments, \$1.872 million by completion date, and \$1.2 million no later than 30 September 2014. APESMA has security, including a first ranking charge over the assets of Chifley Business School Pty Ltd to secure payment of this amount by the due date of 30 September 2014.

Operating Report (Cont'd)

## SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS (CONT'D)

The profit on sale of Chifley Business School Pty Ltd, effective 30 September 2012 and transactions related to the conduct of the business up to 30 September 2012 have been disclosed separately in the Statement of Comprehensive Income.

### **RIGHTS OF MEMBERS TO RESIGN**

Members have the right to resign from the Association by forwarding a written statement addressed and delivered to the person designated in the rules of the organisation or a branch of the organisation. Rule 9 in the Association's Rules provides details of the right of members to resign.

## NATIONAL BOARD MEMBER'S PROFILES

As at the date of this report, the members of the National Board were as follows:-

| Name               | Position              | Period                       |
|--------------------|-----------------------|------------------------------|
| Bill Jackson       | National President    | 2012/13                      |
| Robyn Porter       | National Secretary    | 2012/13                      |
| Karina Bader       | National Treasurer    | Resigned 28 February<br>2013 |
| Olaf Reinhold      | National Treasurer    | Appointed 1 March 2013       |
| Andrew Russack     | Senior Vice President | 2012/13                      |
| Maria Fuchs        | Vice President        | 2012/13                      |
| Paul Keech         | Vice President        | Resigned 28 February<br>2013 |
| Zaneta Mascarenhas | Vice President        | 2012/13                      |
| Andreas Marquardt  | Vice President        | Appointed 1 March 2013       |

#### NUMBER OF MEMBERS

As at 30 June 2013 the number of members was 22,537 (2012: 21,768).

#### NUMBER OF EMPLOYEES

As at 30 June 2013 the number of full-time equivalent employees was 82.91 (2012: 85.09).

# OFFICERS OR EMPLOYEES WHO ARE TRUSTEES OF A SUPERANNUATION ENTITY OR AN EXEMPT PUBLIC SECTOR SUPERANNUATION SCHEME

Martin O'Connell an employee of APESMA is a Trustee of the Local Government Superannuation Scheme.

There are no other officers or employees of the organisation who are:--

- (i) a trustee of a superannuation entity or an exempt public sector superannuation scheme; or
- (ii) a director of a company that is a trustee of superannuation entity or an exempt public sector superannuation scheme; and

where a criterion for the officer or employee being a trustee or director is that the officer or employee is an officer or employee of a registered organisation.

# OFFICERS AND EMPLOYEES WHO ARE DIRECTORS OF A COMPANY OR A MEMBER OF A BOARD

Officers and employees are directors of controlled entities as described below:

# Operating Report (Cont.d)

|   | B. Jackson<br>National<br>President | K. Bader<br>Previous<br>National<br>Treasurer | C. Walton<br>Chief<br>Executive<br>Officer | E. Romer<br>Chief<br>Financial<br>Officer |
|---|-------------------------------------|---|--|---|
| Members Advantage Pty Ltd                       | ~                                   | 1   | ✓  | 1   |
| ETM Placements Pty Ltd                          | 1                                   | -   | <ul> <li>✓</li> </ul>                      |   |
| Education and Training<br>Professionals Pty Ltd | 4                                   |   | ~  |   |
| APESMA Lawyers Pty Ltd                          | -                                   | -   | 1  | ~   |
| APESMA Insurance<br>Services Pty Ltd            | ~                                   | 1   | 1  | <br>                                      |
| Engineering Placements Pty<br>Ltd               | <b>ب</b>                            | -   |  | 4   |

The above officers and employees held the above positions as directors of the controlled entities because they were officers or employees of the reporting unit. No officers or employees of the reporting unit act as a director or member of a board because they were officers or employees of the reporting unit, other than disclosed above.

This report is made in accordance with a resolution of the National Board.

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E. W Jacksøn National President

Dated 30 September 2013, South Melbourne, Victoria

O. Reinhold National Treasurer

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#### Auditor's Independence Declaration

# To the Members of the Association of Professional Engineers, Scientists and Managers, Australia:

As engagement partner for the audit of the Association of Professional Engineers, Scientists and Managers, Australia for the year ended 30 June 2013 I declare that, to the best of my knowledge and belief, there have been:

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CHOICE

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- i. No contraventions of the independence requirements of Australian professional ethical pronouncements in relation to the audit; and
- ii. No contraventions of any applicable code of professional conduct in relation to the audit.

R. H. Hutton Partner

UHY Keener North

UHY Haines Norton Chartered Accountants

Melbourne

Dated this 327 day of September 2013

Liability limited by a scheme approved under Professional Standards Legislation. Level 8, 607 Bourke Street t + 61 3 9629 4700 Chartered Accountants: ABN 48 259 373 375 Melbourne, Vic 3000 f + 61 3 9629 4722 Harold Lourie Adam G Roberts e mail@melb.uhyhn.com.au Richard Hindner Joella F Gould GPO Box 1735 Melbourne, Vic, 3001 w www.uhvhn.com.au Rodney H Hutton An association of independent firms in Australia and New Zealand and a member of UHY, an international association of independent accounting and consulting fams

# Statement of Comprehensive Income for the Year Ended 30 June 2013

|   | Note   | Gro               | up                 | Chief I   | Entity       |
|---|--------|-------------------|--------------------|---|--------------|
|   |        | 2013              | 2012               | 2013  | 2012         |
|   |        | \$                | \$                 | \$  | \$           |
| Continuing Operations:  |        |                   |                    | # \$10 % \$10 % \$1 # \$1 \$4 # \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 \$1 | *****        |
| Revenue   |        |                   |                    |   |              |
| Subscription Income   | 2      | 10,635,555        | 10,446,785         | 10,635,555  | 10,446,785   |
| Other Income  | 2      | 3,544,258         | 3,284,858          | 2,042,605   | 1,972,107    |
| ·····   | 2      | 14,179,813        | 13,731,643         | 12,678,160  | 12,418,892   |
| Expenses  |        |                   |                    |   | •            |
| Employment Costs  | 2      | (8,565,920)       | (8,205,894)        | (7,922,691)   | (7,635,883)  |
| Borrowing Costs   | 2      | (293,046)         | (409,538)          | (293,046)   | (379,872)    |
| Professional Network Costs  | 2      | (181,372)         | (231,425)          | (181,372)   | (231,425)    |
| Other Expenses  | 2      | (4,158,829)       | (4,184,796)        | (3,351,141)   | (4,097,237)  |
|   |        | (13,199,167)      | (13,031,653)       | (11,748,250)  | (12,344,417) |
| Profit before Income Tax<br>Expense<br>Income Tax Expense   | 1(i),3 | 980,646<br>(39)   | 699,990<br>(4,690) | 929,910   | 74,475       |
| Net Profit from Continuing<br>Operations after Income Tax<br>Expense                                  |        | 980,607           | 695,300            | 929,910   | 74,475       |
| Discontinued Operations:<br>Profit/(loss) from Discontinued<br>Operations after Income Tax<br>Expense | 4      | 2,944,192         | (174,618)          | 2,396,990   |              |
| Net Profit for the Year   |        | 3,924,799         | 520,682            | 3,326,900   | 74,475       |
| Other comprehensive<br>income/(expenses)<br>Revaluation of land and<br>buildings                      |        | -                 | -                  | -   |              |
| Total Comprehensive<br>income/(loss) for the Year   |        | <b>3,924,</b> 799 | 520,682            | 3,326,900   | 74,47        |

The above Statement of Comprehensive Income should be read in conjunction with the accompanying notes on pages 11 to 34.

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# Statement of Financial Position as at 30 June 2013

|  | Note | Gro                | oup                       | Chief      | Entity      |
|--|------|--------------------|---------------------------|------------|-------------|
|  |      | 2013               | 2012                      | 2013       | 2012        |
|  |      | \$                 | \$                        | \$         | \$          |
| Current Assets                         |      |                    |                           |            |             |
| Cash and Cash Equivalents              | 5    | 3,566,344          | 2,852,256                 | 2,631,024  | 1,588,687   |
| Trade and Other Receivables            | 6    | 399,700            | 1,640,714                 | 93,536     | 191,852     |
| Other Assets                           | 7    | 124,544            | 115,189                   | 124,544    | 103,164     |
| Financial Assets                       | 8    | 6,153,822          | 5,581,181                 | 6,153,822  | 5,581,181   |
| Current Tax Assets                     |      | 14,219             | · · ·                     | . ,        |             |
| Total Current Assets                   |      | 10,258,629         | 10,189,340                | 9,002,926  | 7,464,884   |
| Non Current Assets                     |      |                    |                           |            |             |
| Trade and Other Receivables            | 6    | 1,200,000          |                           | 2,107,245  | 578,901     |
| Financial Assets                       | 8    | 2,062              | 2,062                     | 2,107,245  | 677,095     |
| Property, Equipment & Vehicles         | 9    | 11,626,864         | 12,080,873                | 2,093      | 12,054,001  |
| Total Non Current Assets               |      | 12,828,926         | 12,082,935                | 13,736,204 | 13,309,997  |
| Total Non Current Assets               |      | 12;020;520         | 12,002,333                | 15,150,204 | 13,303,331  |
| Total Assets                           |      | 23,087,555         | 22,272,275                | 22,739,130 | 20,774,881  |
| Current Liabilities                    |      |                    |                           |            |             |
| Trade and Other Payables               | 10   | 3,498,5 <b>1</b> 3 | 5,213,757                 | 3,841,087  | 3,809,501   |
| Borrowings                             | 11   | 2,018,248          | 3,247,132                 | 2,018,248  | 3,247,094   |
| Employee Provisions                    | 12   | 1,439,820          | 1,847,488                 | 1,439,820  | 1,847,488   |
| Current Tax Liabilities                |      | , .<br>            | -                         | -          |             |
| Total Current Liabilities              |      | 6,956,581          | 10,308,377                | 7,229,155  | 8,904,083   |
| Non Current Liabilities                |      |                    |                           |            |             |
| Employee Provisions                    | 12   | 3 <b>7</b> 0,910   | 119,760                   | 370,910    | 119,760     |
| Borrowings                             | 11   | 510,910            | 8,873                     | 570,910    | 8,873       |
| Total Non Current Liabilities          |      | 370,910            | 128,633                   | 370,910    | 128,633     |
|  |      |                    |                           |            |             |
| Total Liabilities                      |      | 7,327,491          | 10,437,010                | 7,670,065  | 9,032,716   |
| Net Assets                             |      | 15,760,064         | 11,835,265                | 15,069,065 | 11,742,165  |
| Member Funds & Reserves                |      |                    |                           |            |             |
| Organisation Funds                     |      | (65,205)           | (4,157,949)               | (756,204)  | (4,251,049) |
| Reserves                               | 13   | 15,825,269         | (4,157,949)<br>15,993,214 | 15,825,269 | 15,993,214  |
| Total Member Funds &                   | 10   | 10,020,203         | 10,000,214                | 10,020,209 | 10,000,214  |
| Reserves                               |      | 15,760,064         | 11,835,265                | 15,069,065 | 11,742,165  |
| •••••••••••••••••••••••••••••••••••••• |      |                    |                           |            |             |
| Commitments                            | 14   |                    |                           |            |             |
| Contingent Assets & Liabilities        | 21   |                    |                           |            |             |

The above Statement of Financial Position should be read in conjunction with the accompanying notes on pages 11 to 34.

|   | Note | Organisation<br>Funds | Reserves   | Total  |
|---|------|-----------------------|------------|--|
|   |      | Funds<br>\$           | \$         | \$   |
| Group Entity                            |      |                       |            |  |
| Balance – 30 June 2011                  |      | (4,150,936)           | 15,465,519 | 11,314,583   |
| Net Profit/(Loss) for the year          |      | 520,682               | -          | 520,682  |
|   |      | (3,630,254)           | 15,465,519 | 11,835,265   |
| Other Comprehensive Income for the year |      |                       | -          |  |
| Transfer to Legal Defence Fund (CSD)    | 13   | (527,695)             | 527,695    |  |
| Closing Member Funds at 30 June 2012    |      | (4,157,949)           | 15,993,214 | 11,835,265   |
| Net Profit/(Loss) for the year          |      | 3,924,799             |            | 3,924,799  |
|   |      | (233,150)             | 15,993,214 | 15,760,064   |
| Other Comprehensive Income for the year |      | -                     | -          |  |
| Transfer to Legal Defence Fund (CSD)    | 13   | (747,301)             | 747,301    |  |
| Transfer from Reserves                  | 13   | 915,246               | (915,246)  |  |
| Closing Member Funds at 30 June 2013    |      | (65,205)              | 15,825,269 | 15,760,064   |
| Chief Entity                            |      |                       |            | and a state of the |
| Balance – 30 June 2011                  |      | (3,797,829)           | 15,465,519 | 11,667,690   |
| Net Profit/(Loss) for the year          |      | 74,475                | -          | 74,478   |
|   |      | (3,723,354)           | 15,465,519 | 11,742,16  |

| Closing Member Funds at 30 June 2013    |    | (756,204)   | 15,825,269 | 15,069,065 |
|---|----|-------------|------------|------------|
| Transfer from Reserves                  | 13 | 915,246     | (915,246)  |            |
| Transfer to Legal Defence Fund (CSD)    | 13 | (747,301)   | 747,301    |            |
| Other Comprehensive Income for the year |    | -           | -          |            |
|   |    | (924,149)   | 15,993,214 | 15,069,065 |
| Net Profit/(Loss) for the year          |    | 3,326,900   |            | 3,326,900  |
| Closing Member Funds at 30 June 2012    |    | (4,251,049) | 15,993,214 | 11,742,165 |
| Transfer to Legal Defence Fund (CSD)    |    | (527,695)   | 527,695    | -          |
| Other Comprehensive Income for the year |    | 1.000       | 1. O       | -          |

The above Statement of Changes in Equity should be read in conjunction with the accompanying notes on pages 11 to 34.

# Statement of Cash Flows for the Year Ended 30 June 2013

|   | Note   | Gro                  | and                  | Chief I              | Entity               |
|---|--------|----------------------|----------------------|----------------------|----------------------|
|   |        | 2013                 | 2012                 | 2013                 | 2012                 |
|   |        | \$                   | \$                   | \$                   | <u> </u>             |
|   |        |                      |                      |                      |                      |
| Cash Flows from Operating                           |        |                      |                      |                      |                      |
| Activities<br>Cash receipts from customers          |        | 15,938,637           | 19,514,299           | 12,890,847           | 12,786,038           |
| Receipts from other reporting units                 |        | 10,900,007           | 19,014,299           | 12,090,047           | 12,700,000           |
| Cash payments to suppliers and                      |        | -                    | -                    | -                    | -                    |
| employees   |        | (15,287,881)         | (18,486,834)         | (11,848,044)         | (12,643,890)         |
| Payments to other reporting units                   |        | (,,,                 | (, ,00,00 .)         |                      | - (12,0,0,000)       |
| Interest and Bank Charges                           |        | (293,046)            | (409,538)            | (293,046)            | (379,872)            |
| Interest Income                                     |        | <b>`179,591</b>      | 202,021              | 179,591              | 202,021              |
| Income Tax paid                                     |        | (14,258)             | (18,135)             | -                    | -                    |
| Net Cash Provided/(Used) by                         |        |                      |                      |                      |                      |
| Operating Activities                                | 18(ii) | 523,043              | 801,813              | 929,348              | (35,703)             |
|   |        |                      |                      |                      |                      |
| Cash Flows from Investing                           |        |                      |                      |                      |                      |
| Activities  |        | 645 640              | 500 740              | 645 640              | 500 740              |
| Rental Income<br>Purchase of Fixed Assets           |        | 615,612<br>(218,289) | 599,742<br>(190,886) | 615,612<br>(218,289) | 599,742<br>(187,321) |
| Proceeds from Sale of Fixed                         |        | (210,209)            | (190,000)            | (210,209)            | (107,321)            |
| Assets  |        | 29,576               | _                    | 29,576               | _                    |
| Proceeds from Disposal of                           |        | 20,010               |                      | 20,010               |                      |
| Subsidary   | 18(iv) | 1,574,544            | <u> </u>             | 1,872,000            | -                    |
| Purchase of Investments                             | - ( )  | (572,641)            | (231,702)            | (572,641)            | (231,702)            |
| Net Cash Provided/(Used) by                         |        |                      |                      |                      | <u>)</u>             |
| Investing Activities                                |        | 1,429,002            | 177,154              | 1,726,258            | 180,719              |
|   |        |                      |                      |                      |                      |
| Cash Flows from Financing                           |        |                      |                      |                      |                      |
| Activities  |        | (27 740)             | (400 407)            | (07 740)             | (400 407)            |
| Lease Payments                                      |        | (37,719)             | (163,167)            | (37,719)             | (163,167)            |
| Proceeds from Borrowings<br>Repayment of Borrowings |        | - (1,200,000)        | (299,962)            | (1,200,000)          | (300,000)            |
| Loan Repayments Controlled                          |        | (1,200,000)          | (299,902)            | (1,200,000)          | (300,000)            |
| Entities  |        | -                    | -                    | (375,550)            | -                    |
| Net Cash Provided/(Used) by                         |        |                      |                      | (0, 0,000)           |                      |
| Financing Activities                                |        | (1,237,719)          | (463,129)            | (1,613,269)          | (463,167)            |
|   |        |                      |                      |                      |                      |
| Net Increase/(Decrease) in Cash                     |        | 714,126              | 515,838              | 1,042,337            | (318,151)            |
| Cash and Cash Equivalents at                        |        | 0.050.040            | 0.000.000            | 4 500 007            | 4 000 000            |
| the Beginning of the Year                           | 40/0   | 2,852,218            | 2,336,380            | 1,588,687            | 1,906,838            |
| Cash and Cash Equivalents at the End of the Year    | 18(i)  | 2 566 244            | 7 857 740            | 2 624 024            | 1 500 607            |
| me Enu or me rear                                   |        | 3,566,344            | 2,852,218            | 2,631,024            | 1,588,687            |

The above Statement of Cash Flows should be read in conjunction with the accompanying notes on pages 11 to 34.

# Recovery of Wages Activity for the Year Ended 30 June 2013

|  | 2013<br>\$                           | 2012<br>\$ |
|--|--------------------------------------|------------|
| Cash Assets in respect of recovered money at beginning of the year   | -                                    | -          |
| Receipts   |                                      |            |
| Amounts recovered from employers in respect of wages etc<br>Interest Received on recovered money<br>Total Receipts   |                                      |            |
| Payments   |                                      |            |
| Deductions of amounts due in respect of membership<br>Deductions of donations or other contributions to accounts or funds<br>Deductions of fees or reimbursements of expenses<br>Payments to workers in respect of recovered money<br>Total Payments | -<br>-<br>-<br>-<br>-<br>-<br>-<br>- |            |
| Cash assets in respect of recovered money at the end of the year   |                                      | -          |
| Number of workers to which the monies recovered relates  | -                                    | -          |
| Aggregate payables to workers attributable to recovered monies<br>but not yet distributed<br>Payable balance<br>Number of workers the payable relates to   | -                                    | -          |
| Fund or account operated for recovery of wages   | in .                                 |            |

There has been no fund or account operated and no monies invested in any assets in respect to recovery of wages.

The above Statement should be read in conjunction with the accompanying notes on pages 11 to 34.

#### 1. ACCOUNTING METHODS & POLICIES

#### **Basis of Preparation**

The financial statements are general purpose financial statements and have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Reporting Guidelines of the General Manager of Fair Work Australia and any other requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009. The accounts have also been prepared on the basis of historical costs and do not take into account changing money values or, except where stated, current valuations of non current assets. Compliance with Australian Accounting Standards means that the Financial Statements and notes also comply with International Financial Reporting Standards. The accounting policies have been consistently applied, unless otherwise stated.

The following is a summary of the significant accounting policies adopted in the preparation of the accounts.

#### a) Accrual Accounting

The accounts have been prepared under the accrual basis of accounting which means that revenues and expenses are recognised as they are respectively earned and incurred (and not as money is received or paid) and are brought to account in the financial period to which they relate.

#### b) Principles of Consolidation

The Group's accounts comprise the accounts of the Association of Professional Engineers, Scientists and Managers, Australia (Federal Organisation and Branches) henceforth known as the chief entity (APESMA) and all of its controlled entities. A controlled entity is defined as an entity controlled by APESMA. Control exists where APESMA has the capacity to control decision-making in relation to the financial and operating policies of another entity so that the other entity operates with APESMA to achieve the objectives of APESMA.

All inter-entity balances and transactions between entities in the Group have been eliminated on consolidation.

#### c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the Board to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining their recoverable amounts.

#### Depreciation

The depreciable amounts of all fixed assets including buildings, are depreciated over their estimated economic lives on a straight line method commencing from the time the assets are ready for use. Rates of depreciation vary from 2.5% per annum for buildings to 33.3% for computer equipment.

#### 1. ACCOUNTING METHODS & POLICIES CONT'D

#### d) Financial Instruments

#### Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations, exist. Subsequent to initial recognition these instruments are measured as set out below.

#### Financial assets at fair value through profit and loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: Recognition and Measurement of Financial Instruments. Derivatives are also categorised as held for trading unless they are designated as hedges. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

#### Loans and Receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

#### Held to maturity Investments

These investments have fixed maturities, and it is the Group's intention to hold these investments to maturity. Any held to maturity investments held by the Group are stated at amortised cost using the effective interest rate method.

#### Available for sale financial assets

Available for sale financial assets include any financial asset not included in the above categories. Available for sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equity.

### Financial liabilities

Non derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

#### Impairment

At each reporting date, the Group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available for sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

# Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

#### 1. ACCOUNTING METHODS & POLICIES CONT'D

#### e) Impairment of Assets

At each reporting date, the Group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

#### f) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

#### g) Revenue

Interest revenue is recognised on a proportional basis taking into account the interest rate applicable to the financial assets.

Revenue from the rendering of a service or delivery of goods is recognised upon the delivery of the service or goods to the customers.

All revenue is stated net of the amount of goods and services tax (GST).

#### h) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### i) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

## j) Other Financial Assets

In the separate financial statements of the chief entity, investments in controlled entities that are not classified as held for sale or included in a disposal group classified as held for sale, are accounted for at cost, as are other unlisted shares.

#### 1. ACCOUNTING METHODS & POLICIES(CONT'D)

#### k) Employee Benefits

The provision for employee benefits in the form of wages, salaries and annual leave represents the amounts the Group has a present obligation to pay resulting from employees' services to balance date. This provision has been calculated at nominal amounts based on current wage and salary rates and includes related on-costs.

The provision for long service leave represents the present value of estimated future cash outflows (including related on-costs) to be made by the Group in respect of employees' services to balance date. Where such payments will not be settled in the next twelve months, they have been discounted using relevant national government security rates.

Entitlements of employees of the Group are the legal responsibility of the Chief Entity, APESMA.

#### I) Income Tax

No provision for income tax has been raised as the chief entity being a trade union is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997. There was no impact from this change on the profit after income tax.

The charge for current income tax expense for controlled entities is based on the profit/(loss) for the year adjusted for any non-assessable or disallowed items. It is calculated using the tax rates that have been enacted or are substantially enacted by the balance sheet date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, when there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the income statement except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

#### m) Subscription Income

Prepaid subscription income represents subscriptions received in advance from "full account paying" members.

## 1. ACCOUNTING METHODS & POLICIES(CONT'D)

### n) Information to be Provided to Members or Registrar

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of sub-sections (1), (2) and (3) of section 272 which reads as follows:

- (1) A member of a reporting unit, or the General Manager of Fair Work Australia, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

### o) Adoption of New and Revised Accounting Standards

During the current year, the Group has adopted all of the new and revised Australian Accounting Standards and Interpretations applicable to the operations which become mandatory.

The impact of these Accounting Standards are assessed as having no material impact on the financial reports.

#### p) New Accounting Standards for Application in Future Periods

The AASB has issued new, revised and amended standards and interpretations that have mandatory application dates for future reporting periods and which the Group has decided not to early adopt.

The expected impact of these Accounting Standards issued but not yet operative at 30 June 2013 are assessed as having no material impact on this financial report.

| Member Services (Member Advantage<br>Pty Ltd)       2,054,151       1,877,527       -         Licence Fees       -       625,000       625,00         Rental Income       559,647       545,220       559,647       545,22         Interest       179,591       202,021       179,591       202,02         Trust Distributions       114,672       100,227       114,672       100,22         Profit from Sale of Non Current Asset       14,675       -       -       -         Capitation Fees       -       -       -       -       -         Levies       -       -       -       -       -       -         Grants       121,933       -       121,933       -       121,933         Donations       -       -       -       -       -         Other Financial Support       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         Donations       -       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         Difice Holders:       -       -       -       -       -   | or the Year Ended 30 June 2013        |  |                   | 1          |           |  |
|--|---------------------------------------|--|-------------------|------------|-----------|--|
| \$         \$         \$         \$         \$           2. OPERATING RESULT BEFORE<br>INCOME TAX HAS BEEN<br>DETERMINED AFTER:         a) Crediting as Revenue         10,635,555         10,446,785         10,635,555         10,446,785         10,635,555         10,446,785           Bubscriptions         10,635,555         10,446,785         10,635,555         10,446,785         10,635,555         10,446,785           Member Services (Member Advantage<br>Pty Ltd)         2,054,151         1,877,527         -         -         625,000         745,220         559,647         545,220         559,647         545,220         559,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,647         545,220         550,643         12,418,383         50         560         6464 res         44,179, | Note                                  |  | -                 |            |           |  |
| 2. OPERATING RESULT BEFORE<br>INCOME TAX HAS BEEN<br>DETERMINED AFTER:-         a) Crediting as Revenue<br>Subscriptions       10,635,555       10,446,785       10,635,555       10,446,785         Subscriptions       10,635,555       10,446,785       10,635,555       10,446,785         Member Services (Member Advantage<br>Pty Ltd)       2,054,151       1,877,527       -         Licence Fees       -       625,000       625,00         Rental Income       559,647       545,220       559,647         Interest       179,591       200,021       179,591       200,021         Instributions       114,672       100,227       114,675       14,675         Capitation Fees       -       -       -       -       -         Levies       -       -       -       -       -       -         Other Financial Support       -       -       -       -       -       -         Other Innome       499,589       559,863       427,087       499,63       12,418,83         b) Charging as Expenses       -       -       -       -       -         Employment Costs       -       -       -       -       -       -       -         Office Holders: <t< th=""><th></th><th></th><th></th><th></th><th></th></t<>  |                                       |  |                   |            |           |  |
| INCOME TAX HAS BEEN<br>DETERMINED AFTER:-           a) Crediting as Revenue           Subscriptions         10,635,555         10,446,785         10,635,555         10,446,785           Member Services (Member Advantage<br>Pty Ltd)         2,054,151         1,877,527         -           Licence Fees         -         625,000         625,000           Rental Income         559,647         545,220         559,647         545,220           Interest         179,591         202,021         179,591         202,027           Interest         179,591         202,021         179,591         202,027           Profit from Sale of Non Current Asset         14,675         -         14,675           Capitation Fees         -         -         -         -           Levies         -         -         -         -           Grants         121,933         -         121,933         Donations         -           Other Financial Support         -         -         -         -         -           Other Income         499,589         559,863         427,087         499,63           Office Holders:         -         -         -         -         -           Diffore Holders: <th></th> <th>\$</th> <th>\$</th> <th>\$</th> <th>\$</th>  |                                       | \$                                     | \$                | \$         | \$        |  |
| Subscriptions         10,635,555         10,446,785         10,635,555         10,446,785           Member Services (Member Advantage<br>Pty Ltd)         2,054,151         1,877,527         -           Licence Fees         -         -         625,000         625,000           Rental Income         559,647         545,220         559,647         545,220           Interest         179,591         202,021         179,591         202,027           Trust Distributions         114,675         -         14,675         -           Capitation Fees         -         -         -         -         -           Carints         121,933         -         121,933         -         121,933           Donations         -         -         -         -         -         -           Other Financial Support         -         -         -         -         -         -           Ming Sexpenses         -  | INCOME TAX HAS BEEN                   |  |                   |            |           |  |
| Member Services (Member Advantage<br>Pty Ltd)       2,054,151       1,877,527       -         Licence Fees       -       625,000       625,00         Rental Income       559,647       545,220       559,647       545,22         Interest       179,591       202,021       179,591       202,02         Trust Distributions       114,672       100,227       114,672       100,22         Profit from Sale of Non Current Asset       14,675       -       -       -         Capitation Fees       -       -       -       -       -         Levies       -       -       -       -       -       -         Grants       121,933       -       121,933       -       121,933         Donations       -       -       -       -       -         Other Financial Support       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         Donations       -       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         Difice Holders:       -       -       -       -       -   | a) Crediting as Revenue               |  |                   |            |           |  |
| Pty Ltd)       2,054,151       1,877,527       -         Licence Fees       -       -       625,000       625,00         Rental Income       559,647       545,220       559,647       545,22         Interest       179,551       202,021       179,591       202,02         Trust Distributions       114,672       100,227       114,672       100,227         Profit from Sale of Non Current Asset       14,675       -       14,675         Capitation Fees       -       -       -         Levies       -       -       -         Grants       121,933       -       121,933         Donations       -       -       -         Other Financial Support       -       -       -         Other Income       499,589       559,863       427,087       499,63         Office Holders:       -       -       -       -         Salaries & Allowances       -       -       -       -         Superannuation       -       -       -       -         Office Holders:       -       -       -       -         Salaries & Allowances - Other       7,243,981       6,786,301       6,703,435   | Subscriptions                         | 10,635,555                             | 10,446,785        | 10,635,555 | 10,446,78 |  |
| Licence Fees         -         -         625,000         625,000           Rental Income         559,647         545,220         559,647         545,220           Interest         179,591         202,021         179,591         202,022           Interest         179,591         202,021         179,591         202,022           Profit from Sale of Non Current Asset         14,675         -         14,675           Capitation Fees         -         -         -           Levies         -         -         -           Grants         121,933         -         121,933           Donations         -         -         -           Other Financial Support         -         -         -           Other Income         499,589         559,863         427,087         499,63           Di Charging as Expenses         -         -         -         -           Employment Costs         -         -         -         -         -           Office Holders:         -         -         -         -         -           Separation & Redundancy         -         -         -         -         -           Other Employment Costs   | Member Services (Member Advantage     |  |                   |            |           |  |
| Rental Income         559,647         545,220         559,647         545,220           Interest         179,591         202,021         179,591         202,02           Trust Distributions         114,672         100,227         114,672         100,227           Profit from Sale of Non Current Asset         14,675         -         14,675           Capitation Fees         -         -         -           Levies         -         -         -           Grants         121,933         -         121,933           Donations         -         -         -           Other Financial Support         -         -         -           Other Income         499,589         559,863         427,087         499,60           Solaries & Allowances         -         -         -         -           Salaries & Allowances         -         -         -         -           Long Service Leave         -         -         -         -         -           Superannuation         -         -         -         -         -           Other Employment Costs         -         -         -         -           Salaries & Allowances - Other         <   |                                       | 2,054,151                              | 1,877,527         | -          |           |  |
| Interest       179,591       202,021       179,591       202,02         Trust Distributions       114,672       100,227       114,672       100,22         Profit from Sale of Non Current Asset       14,675       -       14,675         Capitation Fees       -       -       -         Levies       -       -       -       -         Grants       121,933       -       121,933       -         Donations       -       -       -       -         Other Financial Support       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         b) Charging as Expenses       -       -       -       -         Employment Costs       -       -       -       -         Office Holders:       -       -       -       -         Superannuation       -       -       -       -         Superannuation       -       -       -       -         Other Employment Costs       -       -       -       -         Superannuation       -       -       -       -         Other Employment Costs       -       -<  |                                       | -                                      |                   |            | 625,00    |  |
| Trust Distributions       114,672       100,227       114,672       100,227         Profit from Sale of Non Current Asset       14,675       -       14,675         Capitation Fees       -       -       -         Levies       -       -       -         Grants       121,933       -       121,933         Donations       -       -       -         Other Financial Support       -       -       -         Other Financial Support       -       -       -         Other Income       499,589       559,863       427,087       499,635 <b>b) Charging as Expenses</b> Employment Costs       -       -       -         Office Holders:       -       -       -       -       -         Salaries & Allowances       -   | Rental Income                         | 559,647                                | 545,220           | 559,647    | 545,22    |  |
| Profit from Sale of Non Current Asset       14,675       -       14,675         Capitation Fees       -       -       -         Levies       -       -       -         Grants       121,933       -       121,933         Donations       -       -       -         Other Financial Support       -       -       -         Other Income       499,589       559,863       427,087       499,63 <b>b) Charging as Expenses</b> Employment Costs       12,418,85       12,418,85         Office Holders:       -       -       -       -         Salaries & Allowances       -       -       -       -         Annual Leave       -       -       -       -         Superannuation       -       -       -       -         Other Employment Costs       -       -       -       -         Salaries & Allowances – Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,52         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528 <t< td=""><td>Interest</td><td>179,591</td><td></td><td>179,591</td><td>202,02</td></t<>  | Interest                              | 179,591                                |                   | 179,591    | 202,02    |  |
| Capitation Fees       -       -       -         Levies       -       -       -         Grants       121,933       -       121,933         Donations       -       -       -         Other Financial Support       -       -       -         Other Financial Support       -       -       -         Other Income       499,589       559,863       427,087       499,63         b) Charging as Expenses       14,179,813       13,731,643       12,678,160       12,418,85         b) Charging as Expenses       -       -       -       -         Salaries & Allowances       -       -       -       -         Annual Leave       -       -       -       -         Long Service Leave       -       -       -       -         Superannuation       -       -       -       -         Other Employment Costs       -       -       -       -         Employees Other than Office Holders:       -       -       -       -         Salaries & Allowances - Other       7,243,981       6,786,301       6,703,435       6,250,94         Annual Leave       (4,206)       80,279       (11   | Trust Distributions                   | 114,672                                | 100,227           | 114,672    | 100,22    |  |
| Levies       -       -       -       -         Grants       121,933       -       121,933       -       121,933         Donations       -       -       -       -       -         Other Financial Support       -       -       -       -       -         Other Income       499,589       559,863       427,087       499,63         Other Income       499,589       559,863       427,087       499,63 <b>b) Charging as Expenses</b> -       -       -       -         Employment Costs       -       -       -       -         Office Holders:       -       -       -       -         Salaries & Allowances       -       -       -       -         Long Service Leave       -       -       -       -         Superannuation       -       -       -       -         Other Employment Costs       -       -       -       -         Employees Other than Office Holders:       -       -       -       -         Salaries & Allowances – Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279 <td>Profit from Sale of Non Current Asset</td> <td>14,675</td> <td></td> <td>14,675</td> <td></td>  | Profit from Sale of Non Current Asset | 14,675                                 |                   | 14,675     |           |  |
| Grants       121,933       -       121,933         Donations       -       -       -         Other Financial Support       -       -       -         Other Income       499,589       559,863       427,087       499,63         14,179,813       13,731,643       12,678,160       12,418,85         b) Charging as Expenses       -       -       -         Employment Costs       -       -       -         Office Holders:       -       -       -         Salaries & Allowances       -       -       -         Annual Leave       -       -       -         Long Service Leave       -       -       -         Superannuation       -       -       -         Other Employment Costs       -       -       -         Employee Other than Office Holders:       -       -       -         Salaries & Allowances – Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Superannuation       680,324  | Capitation Fees                       | -                                      | -                 | -          |           |  |
| Donations         -  | Levies                                | -                                      | -                 | -          |           |  |
| Other Financial Support         -  | Grants                                | 121,933                                |                   | 121,933    |           |  |
| Other Income         499,589         559,863         427,087         499,63           14,179,813         13,731,643         12,678,160         12,418,85           b) Charging as Expenses         -         -         -           Salaries & Allowances         -         -         -           Annual Leave         -         -         -           Long Service Leave         -         -         -           Superannuation         -         -         -           Other Employment Costs         -         -         -           Superannuation         -         -         -           Other Employment Costs         -         -         -           Salaries & Allowances – Other         7,243,981         6,786,301         6,703,435         6,250,96           Annual Leave         (4,206)         80,279         (11,308)         87,52           Long Service Leave         125,801         188,876         113,175         202,07           Separation & Redundancy         4,528         -         4,528           Superannuation         680,324         637,479         628,332         589,76           Other Employment Costs         515,492         512,959         484,529<   | Donations                             | -                                      |                   |            |           |  |
| 14,179,813         13,731,643         12,678,160         12,418,83           b) Charging as Expenses         Employment Costs         -  | Other Financial Support               | -                                      | -                 | -          |           |  |
| 14,179,813         13,731,643         12,678,160         12,418,85           b) Charging as Expenses         Employment Costs         -  |                                       | 499,589                                | 559,863           | 427,087    | 499,63    |  |
| Employment Costs       -   |                                       | 14,179,813                             | 13,731,643        | 12,678,160 | 12,418,89 |  |
| Employment Costs       -   |                                       |  |                   |            |           |  |
| Office Holders:       -       -       -         Salaries & Allowances       -       -       -         Annual Leave       -       -       -         Long Service Leave       -       -       -         Superannuation       -       -       -         Other Employment Costs       -       -       -         Employees Other than Office Holders:       -       -       -         Salaries & Allowances Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,88         Borrowing Costs       293,046       409,538       293,046       379,87   |                                       |  |                   |            |           |  |
| Salaries & Allowances       -       -       -         Annual Leave       -       -       -         Long Service Leave       -       -       -         Separation & Redundancy       -       -       -         Superannuation       -       -       -         Other Employment Costs       -       -       -         Employees Other than Office Holders:       -       -       -         Salaries & Allowances – Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,87   |                                       |  |                   |            |           |  |
| Annual Leave       -       -       -         Long Service Leave       -       -       -         Separation & Redundancy       -       -       -         Superannuation       -       -       -         Other Employment Costs       -       -       -         Employees Other than Office Holders:       Salaries & Allowances Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,87   |                                       | -                                      | -                 | -          |           |  |
| Long Service Leave       -       -       -       -       -       -       -       -       -       -       Superannuation       -  |                                       | -                                      | -                 | -          |           |  |
| Separation & Redundancy       -       -       -         Superannuation       -       -       -         Other Employment Costs       -       -       -         Employees Other than Office Holders:       Salaries & Allowances Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,53         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,55         8,565,920       8,205,894       7,922,691       7,635,83         Borrowing Costs       293,046       409,538       293,046       379,83   | Annual Leave                          | ••                                     | -                 | -          |           |  |
| Superannuation       -   | Long Service Leave                    | -                                      | -                 | -          |           |  |
| Other Employment Costs       -       -       -       -         Employees Other than Office Holders:       Salaries & Allowances - Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,85  | Separation & Redundancy               |  | -                 |            |           |  |
| Employees Other than Office Holders:       Salaries & Allowances Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,53         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,76         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,85   | Superannuation                        | -                                      | -                 |            |           |  |
| Salaries & Allowances Other       7,243,981       6,786,301       6,703,435       6,250,96         Annual Leave       (4,206)       80,279       (11,308)       87,53         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,76         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,87  |                                       | -                                      | -                 | -          |           |  |
| Annual Leave       (4,206)       80,279       (11,308)       87,55         Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,88         Borrowing Costs       293,046       409,538       293,046       379,85   |                                       |  |                   |            |           |  |
| Long Service Leave       125,801       188,876       113,175       202,07         Separation & Redundancy       4,528       -       4,528         Superannuation       680,324       637,479       628,332       589,79         Other Employment Costs       515,492       512,959       484,529       505,57         8,565,920       8,205,894       7,922,691       7,635,84         Borrowing Costs       293,046       409,538       293,046       379,85  |                                       |  |                   |            |           |  |
| Separation & Redundancy         4,528         -         4,528           Superannuation         680,324         637,479         628,332         589,79           Other Employment Costs         515,492         512,959         484,529         505,57           8,565,920         8,205,894         7,922,691         7,635,88           Borrowing Costs         293,046         409,538         293,046         379,85  |                                       |  | •                 | • •        | 87,53     |  |
| Superannuation         680,324         637,479         628,332         589,79           Other Employment Costs         515,492         512,959         484,529         505,57           8,565,920         8,205,894         7,922,691         7,635,84           Borrowing Costs         293,046         409,538         293,046         379,87  | -                                     |  | 188,876           |            | 202,07    |  |
| Other Employment Costs         515,492         512,959         484,529         505,5           8,565,920         8,205,894         7,922,691         7,635,84           Borrowing Costs         293,046         409,538         293,046         379,85   |                                       |  |                   | •          |           |  |
| 8,565,920 8,205,894 7,922,691 7,635,89<br>Borrowing Costs 293,046 409,538 293,046 379,8  | •                                     |  |                   |            | 589,79    |  |
| Borrowing Costs 293,046 409,538 293,046 379,8  | Other Employment Costs                | ······································ |                   |            | 505,51    |  |
|  |                                       | 8,565,920                              | <b>ၓ,∠</b> ∪5,894 | 7,922,691  | 7,635,88  |  |
| Destactional Natural Costs 484 372 334 435 484 370 634 44  | Borrowing Costs                       | 293,046                                | 409,538           | 293,046    | 379,87    |  |
|  | Destantional N-twenty Oc-th           | 404 070                                | 224 405           | 404 070    | 231,42    |  |

and the second

| Note   | Grou      | an            | Chief E     | Entity                                  |  |
|--|-----------|---------------|-------------|---|--|
| Note   | 2013      | 2012          | 2013        | 2012                                    |  |
|  | \$        | \$            | \$          | \$                                      |  |
| 2. OPERATING RESULT BEFORE   |           |               |             |   |  |
| NCOME TAX HAS BEEN<br>DETERMINED AFTER CONT'D                                    |           |               |             |   |  |
| Other Expenses   |           |               |             |   |  |
| Affiliation Fees 2(c)  | 150,399   | 166,947       | 150,399     | 166,94                                  |  |
| Meeting Expenses   | 188,483   | 172,042       | 185,546     | 172,04                                  |  |
| Audit & Accounting Fees  | 75,050    | 49,632        | 64,050      | 26,36                                   |  |
| egal Fees - Litigation   | 166,831   | 232,261       | 166,831     | 232,26                                  |  |
| egal Fees - Other Legal Matters  | 101,550   | 64,587        | 101,001     | 64,58                                   |  |
| Members' Services & Support  | 2,811,179 | 2,907,807     | 1,970,771   | 2,128,17                                |  |
| Depreciation   | 475,020   | 496,515       | 475,020     | 484,54                                  |  |
| ,<br>Other Industrial Expenses   | -         | 9,630         | -           | 9,63                                    |  |
| ndustrial Library  | -         | 24,522        | _           | 24,52                                   |  |
| Provision for Doubtful Debts – Controlled  | _         |               | (2,783,510) | 613,16                                  |  |
| Bad & Doubtful Debts   | -         | 76,588        | (2,705,510) | 010,10                                  |  |
| Provision for Doubtful Debts - Other   |           | •             | -           |   |  |
|  | -         | (15,735)      | -           |   |  |
| Controlled entities loans forgiven<br>Business Subsidy – Chifley Business        | -         | -             | 2,830,716   | 475.0                                   |  |
| School Pty Ltd   |           |               | -           | 175,00                                  |  |
| Ion-Current Assets Written off   | 155,505   | -             | 155,505     |   |  |
| Capitation Fees  | -         |               | -           |   |  |
| Compulsory Levies (ACTU Election Levy)<br>Consideration to Employers for Payroll | 34,812    |               | 34,812      |   |  |
| Deductions   | -         |               |             |   |  |
| ees/allowances – meetings and  |           |               |             |   |  |
| conferences  | -         |               | -           |   |  |
| Grants & Donations   | -         | -             | -           |   |  |
| Penalties RO Act & RO Regulations  | 4,158,829 | 4,184,796     | 3,351,141   | 4,097,23                                |  |
| · · · · · · · · · · · · · · · · · · ·  | 1,100,025 | -,,           | 0,001,141   | -,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| :) Affiliation Fees Paid<br>Jnions NSW   | 23,279    | 33,246        | 23,279      | 33,24                                   |  |
| Jnions ACT Trades and Labour Council   | 25,219    | 55,240        | 23,279      | 55,24                                   |  |
| of the ACT Inc   | 3,289     | 3,235         | 3,289       | 3,23                                    |  |
| ACTU   | 58,742    | 56,756        | 58,742      | 56,7                                    |  |
| JNI Global Union   | 30,123    | 17,798        | 30,123      | 17,79                                   |  |
| Newcastle Trades Hall Council  | 355       | 213           | 355         | 2                                       |  |
| T Trades & Labour Council  | 795       | 1,499         | 795         | 1,49                                    |  |
| SA Unions  | 6,897     | 11,263        | 6,897       | 11,26                                   |  |
| Jnions Tasmania  | 1,601     | 1,721         | 1,601       | 1,72                                    |  |
| The Trades Hall Association Limited  | 6,507     | • • • • • • • | 6,507       | .,                                      |  |
| Victorian Trades Hall Council  | 12,716    | 27,791        | 12,716      | 27,79                                   |  |
|  | 6,095     | 6,111         | 6,095       |   |  |
| Jnions WA WA's Peak Union Body   | 0,095     | -             | 0,090       | 6,1 <sup>-</sup>                        |  |
| Jnion Shopper  | -         | 6,336         | -           | 6,33                                    |  |
| APHEDA Union Aid Abroad<br>United Trades & Labour Council                        | -         | 964           | -           | 96                                      |  |
|  |           | 14            |             | 1                                       |  |

# Notes to the Consolidated Annual Accounts

|   | Group       |           | Chief E   | ntity    |
|---|-------------|-----------|-----------|----------|
|   | 2013        | 2012      | 2013      | 2012     |
|   | \$          | \$        | \$        | \$       |
| 3. INCOME TAX EXPENSE   |             |           |           |          |
| Prima facie tax at 30% on Profit/(Loss)<br>Tax losses recouped not previously | 1,177,451   | 157,612   | 998,070   | 22,343   |
| recognised  | (1,020)     | (135,269) | -         | -        |
| Exempt Income   | (1,176,392) | (22,343)  | (998,070) | (22,343) |
| Under provision for income tax in the   | • • • •     |           |           |          |
| previous year   | -           | 4,690     | -         | -        |
| Total Income Tax Expense  | 39          | 4,690     | -         | -        |

| The National Board estimates that the<br>potential future income tax benefit of tax<br>losses not brought to account as an asset |        |         |   |
|--|--------|---------|---|
| are;   | 77,420 | 979,209 | - |

The benefit of the losses will only be attained if:

(a) future assessable income is derived of a nature and an amount sufficient to enable the benefit from the deductions for the losses to be realised;

(b) the conditions for deductibility by the law are continued to be complied with;

(c) no changes in income tax legislation adversely affect realising the benefit from the deduction for the losses;

#### 4. DISCONTINUED OPERATIONS

The Chief Entity and a subsidiary entered in a share sale agreement and subsequent Deed of Variation whereby all issued shares in Chifley Business School Pty Ltd were sold with a completion date of 1 October 2012. The sale price of \$3.072 million is payable by two instalments.

Financial information relating to the discontinued operation to the date of disposal is set out below.

The financial performance of the discontinued operation to the date of sale, which is included in profit/(loss) from discontinued operations per the Statement of Comprehensive Income, is as follows:

|   | Gro         | up          | Chief E   | ntity |
|---|-------------|-------------|-----------|-------|
|   | 2013        | 2012        | 2013      | 2012  |
|   | \$          | \$          | \$        | \$    |
| Revenue   | 980,248     | 4,789,137   | -         | -     |
| Expenses  | (1,172,677) | (4,963,755) |           |       |
| Depreciation  | (1,455)     | -           |           |       |
| Profit/(Loss) Before Income Tax                                   | (193,884)   | (174,618)   |           |       |
| Income Tax Expense  | -           | -           |           | -     |
| Profit/(Loss) Attributable to members<br>of the Parent Entity     | (193,884)   | (174,618)   | -         |       |
| Profit on Sale of Company   | 3,138,076   | _           | 2,396,990 | -     |
| Income Tax Expense  | -           | -           | -         |       |
|   | 3,138,076   |             | 2,396,990 |       |
| Total Profit/(Loss) after Tax<br>Attributable to the Discontinued |             |             |           |       |
| Operations  | 2,944,192   | (174,618)   | 2,396,990 | -     |

The net cash flows of the discontinued operations, which have been incorporated into the Statement of Cash Flows, are as follows:

| Net cash increase/(decrease)<br>generated by the discontinued<br>operation | (530,177) | 61,252 | -           | - |
|--|-----------|--------|-------------|---|
| Net cash inflow/(outflow) from financing activities                        | -         | -      | -           |   |
| Net cash inflow/(outflow) from investing activities                        | -         | -      | <b>u</b> r. | - |
| Net cash inflow/(outflow) from operating activities                        | (530,177) | 61,252 | -           | - |

Gain on disposal of the subsidiary company is included in the profit/(loss) from discontinued operations per the Statement of Comprehensive Income.

|   | Gro               | up  | Chief Entity                       |  |  |
|---|-------------------|---|------------------------------------|--|--|
|   | 2013              | 2012                                      | 2013                               | 2012                                   |  |
|   | \$                | \$  | \$                                 | \$                                     |  |
| 5. CASH AND CASH EQUIVALENTS  |                   |   |                                    |  |  |
| Cash at Bank  | 3,198,565         | 2,395,602                                 | 2,263,245                          | 1,132,033                              |  |
| Cash on Hand  | 2,600             | 2,350                                     | 2,600                              | 2,350                                  |  |
| Cash Management Account   | 365,179           | 454,304                                   | 365,179                            | 454,304                                |  |
|   | 3,566,344         | 2,852,256                                 | 2,631,024                          | 1,588,687                              |  |
| Current<br>Sundry Receivables<br>Amounts Owed by Controlled Entities        | 399,700           | 1,640,714                                 | 93,536                             |  |  |
| Receivables from Other Reporting Units<br>Less Provision for Doubtful Debts | -                 |   |                                    | 191,852<br>-<br>-<br>-                 |  |
|   | -<br>-<br>399,700 | -<br>-<br>-<br>1,640,714                  | -<br>-<br>-<br>93,536              | 191,852<br>-<br>-<br>-<br>-<br>191,852 |  |
|   | -<br>-<br>399,700 | -<br>-<br>1,640,714                       | -<br>-<br>-<br>93,536              |  |  |
| Less Provision for Doubtful Debts   | -<br>             | -<br>-<br>-<br>1,640,714<br>-             | -<br>-<br>-<br>93,536<br>1,200,000 |  |  |
| Less Provision for Doubtful Debts   |                   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |                                    |  |  |
| Less Provision for Doubtful Debts Non Current Sundry Receivables            |                   | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 1,200,000                          | -<br>-<br>191,852<br>-                 |  |

## **Net Fair Values**

The National Board consider that the carrying amount of all receivables approximate their net fair values.

## **Significant Terms and Conditions**

Sundry receivables are generally required to be settled within 60 days. The non-current receivables represents the balance due in respect to the sale of Chifley Business School Pty Ltd due and payable no later than 30 September 2014. APESMA has security, including a first ranking charge over the asset of Chifley Business School Pty Ltd to secure payment of this amount by the due date of 30 September 2014.

Loans to controlled entities are unsecured and considered recoverable unless a provision has been raised against the amount receivable. They are interest free.

#### **Credit Risk**

The Group does not have any significant exposure to any individual customer or counterparty. The major concentration of credit risk that arises from the Group's receivables is within the engineering industry in Australia.

|  | Group   |   | Chief E<br>2013   | Entity<br>2012  |
|--|---|---|---|---|
|  | 2013<br>\$  | 2012<br>\$  | 2013<br>\$  | \$  |
| 7. OTHER ASSETS  |   |   |   |   |
| Prepayments  | 124,544   | 115,189   | 124,544   | 103,164   |
| 8. FINANCIAL ASSETS<br>Current   |   |   |   |   |
| Commonwealth Bank Term Deposits  | 2,778,456   | 2,69 <b>1</b> ,618  | 2,778,456   | 2,691,618   |
| Vanguard Index Funds-Unit Trust  | 615,988   | 246,542   | 615,988   | 246,542   |
| Chifley Financial Services Structured Bond   | 2,759,378   | 2,643,021   | 2,759,378   | 2,643,021   |
|  | 6,153,822   | 5,581,181   | 6,153,822   | 5,581,181   |
| Non-Current  |   |   | 24  | 675 000   |
| Shares in Controlled Entities  | 2 062   | 2 062   | 21  | 675,033   |
| Shares in Other Entities   | 2,062<br><b>2,062</b>   | 2,062<br><b>2,062</b>   | 2,062<br><b>2,083</b>   | 2,062<br>677,095  |
| <b>Net Fair Values</b><br>Shares in entities noted above have an   | addredate net f   | air value apr   | proximating th  | eir carrving  |
| Shares in entities noted above have an value.  | aggregate net f   | air value app   | proximating th  | eir carrying  |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011   | aggregate net f<br>11,754,313   | air value app<br>11,320,579   | proximating th<br>11,754,313  |   |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost  |   | 11,320,579  | -   | 11,320,579  |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011   | 11,754,313  |   | 11,754,313  | 11,320,579<br>-<br>(241,136)  |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost<br>Accumulated Depreciation<br>Office Equipment at Cost  | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614   | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,513,111   | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614   | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,421,163   |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost<br>Accumulated Depreciation  | 11,754,313<br>-<br>(784,993)<br><b>10,969,320</b>   | 11,320,579<br>(241,136)<br><b>11,079,443</b>  | 11,754,313<br>(784,993)<br><b>10,969,320</b>  | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,421,163<br>(551,307)                              |
| Shares in entities noted above have an value.<br>9. PROPERTY, PLANT & EQUIPMENT<br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost<br>Accumulated Depreciation<br>Office Equipment at Cost<br>Accumulated Depreciation<br>Motor Vehicles at Cost | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b><br>191,590 | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,513,111<br>(616,383)<br><b>896,728</b><br>318,653 | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b><br>191,590 | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,421,163<br>(551,307)<br><b>869,856</b><br>318,653 |
| Shares in entities noted above have an value.<br><b>9. PROPERTY, PLANT &amp; EQUIPMENT</b><br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost<br>Accumulated Depreciation<br>Office Equipment at Cost<br>Accumulated Depreciation                | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b>            | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,513,111<br>(616,383)<br><b>896,728</b>            | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b>            | 11,320,579<br>-   |
| Shares in entities noted above have an value.<br>9. PROPERTY, PLANT & EQUIPMENT<br>Land and Buildings at National Board<br>Valuation 2011<br>Buildings at Cost<br>Accumulated Depreciation<br>Office Equipment at Cost<br>Accumulated Depreciation<br>Motor Vehicles at Cost | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b><br>191,590 | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,513,111<br>(616,383)<br><b>896,728</b><br>318,653 | 11,754,313<br>(784,993)<br><b>10,969,320</b><br>1,208,614<br>(588,188)<br><b>620,426</b><br>191,590 | 11,320,579<br>(241,136)<br><b>11,079,443</b><br>1,421,163<br>(551,307)<br><b>869,856</b><br>318,653 |

## 9. PROPERTY, PLANT & EQUIPMENT(CONT'D)

#### Valuation of Land and Buildings

Land and buildings held by the Group were subject to assessment for fair value by the National Board. The property located at 163-165 Eastern Road South Melbourne Victoria was valued as at 30 June 2011 by Mr. M.D. Jackson, AAPI, Certified Practicing Valuer of Charter Keck Cramer. Based on the independent valuation of this property the National Board determined to revalue land and buildings as at 30 June 2011 to fair market value based on existing use.

### Movements in Carrying Amounts

Movements in carrying amounts for the asset class of property, plant and equipment between the beginning and the end of the current financial year;

|                       | Land &<br>Buildings | Office<br>Equipment | Motor<br>Vehicles | Total      |
|-----------------------|---------------------|---------------------|-------------------|------------|
| Balance 1 July 2011   | 11,320,579          | 837,521             | 251,207           | 12,409,307 |
| Additions             | -                   | 187,316             | -                 | 187,316    |
| Revaluation           | -                   | -                   | -                 | -          |
| Disposals/Adjustments | · <del>-</del>      | -                   | (58,074)          | (58,074)   |
| Depreciation Expense  | (241,136)           | (154,981)           | (88,431)          | (484,548)  |
| Balance 30 June 2012  | 11,079,443          | 869,856             | 104,702           | 12,054,001 |
| Balance 1 July 2012   | 11,079,443          | 869,856             | 104,702           | 12,054,001 |
| Additions             | 131,894             | 86,396              | -                 | 218,290    |
| Revaluation           | -                   | -                   | -                 | -          |
| Disposals/Adjustments | -                   | (155,350)           | (15,057)          | (170,407)  |
| Depreciation Expense  | (242,017)           | (180,476)           | (52,527)          | (475,020)  |
| Balance 30 June 2013  | 10,969,320          | 620,426             | 37,118            | 11,626,864 |

| GROUP                 | Land &<br>Buildings | Office<br>Equipment | Motor<br>Vehicles | Total       |
|-----------------------|---------------------|---------------------|-------------------|-------------|
| Balance 1 July 2011   | 11,320,579          | 872,790             | 251,207           | 12,444,576  |
| Additions             | -                   | 190,886             | -                 | 190,886     |
| Disposals/Additions   | -                   | -                   | -                 | -           |
| Revaluation           | -                   | -                   | (58,074)          | (58,074)    |
| Depreciation Expense  | (241,136)           | (166,948)           | (88,431)          | (496,515)   |
| Balance 30 June 2012  | 11,079,443          | 896,728             | 104,702           | 12,080,873  |
| Balance 1 July 2012   | 11,079,443          | 896,728             | 104,702           | 12,080,8731 |
| Additions             | 131,894             | 86,395              | -                 | 218,289     |
| Revaluation           | -                   | -                   | -                 |             |
| Disposals/Adjustments | -                   | (182,221)           | (15,057)          | (197,278)   |
| Depreciation Expense  | (242,017)           | (180,476)           | (52,527)          | (475,020)   |
| Balance 30 June 2013  | 10,969,320          | 620,426             | 37,118            | 11,626,864  |

|  | Group     |           | Chief Entity |           |
|--|-----------|-----------|--------------|-----------|
|  | 2013      | 3 2012    | 2013         | 2012      |
|  | \$        | \$        | \$           | \$        |
| 10. TRADE AND OTHER PAYABLES           |           |           |              |           |
| Current                                |           |           |              |           |
| Trade and Sundry Creditors             | 1,249,824 | 2,779,935 | 1,062,347    | 725,681   |
| Prepaid Subscriptions & Fees           | 2,248,689 | 2,433,822 | 2,128,742    | 2,433,822 |
| Amounts Owed to Controlled Entities    | -         | -         | 649,998      | 649,998   |
| Payable to Other Reporting Units       | -         | -         | -            | -         |
| Consideration to employers for payroll |           |           |              |           |
| deductions                             | -         | -         | -            | -         |
| Legal costs                            |           |           |              |           |
|  | 3,498,513 | 5,213,757 | 3,841,087    | 3,809,501 |

# Trade and Sundry Creditors and Payables to Other Reporting Units Prepaid Subscriptions & Fees Amounts owed to Controlled Entities

Trade and sundry creditors are generally settled within 30 days. The National Board considers the carrying amounts of these items approximate their net fair values. Prepaid subscriptions and fees represent amounts received in respect to the 2013/14 period.

## 11. BORROWINGS

| Current           |           |           |           |           |
|-------------------|-----------|-----------|-----------|-----------|
| Bank Overdraft    | -         | 38        |           | -         |
| Bank Bills        | 2,000,000 | 3,200,000 | 2,000,000 | 3,200,000 |
| Lease Liabilities | 18,248    | 47,094    | 18,248    | 47,094    |
|                   | 2,018,248 | 3,247,132 | 2,018,248 | 3,247,094 |
| Non Current       |           |           |           |           |
| Lease Liabilities |           | 8,873     |           | 8,873     |
|                   | _         | 8,873     | _         | 8,873     |

#### Bank Bills, Debentures and Lease Liabilities

The bank bills are secured by first mortgage over the Group's property in Melbourne and Sydney.

The National Board considers that the carrying amounts of bank bills, debentures and lease liabilities approximate their net fair values.

|                                      |           | Group     | Chief Entity |           |  |
|--------------------------------------|-----------|-----------|--------------|-----------|--|
|                                      | 2013      | 2012      | 2013         | 2012      |  |
|                                      | \$        | \$        | \$           | \$        |  |
| 12. EMPLOYEE PROVISIONS              |           |           |              |           |  |
| Current                              |           |           |              |           |  |
| Office Holders                       |           |           |              |           |  |
| Annual Leave                         | ~         | -         |              | -         |  |
| Long Service Leave                   | -         | -         | -            | -         |  |
| Separation and Redundancies          | -         | -         | -            | -         |  |
| Other Employee Benefits              | -         | -         | -            | -         |  |
| Employees Other than Office Holders: |           |           |              |           |  |
| Annual Leave                         | 642,183   | 812,838   | 642,183      | 812,838   |  |
| Long Service Leave                   | 797,637   | 1,034,650 | 797,637      | 1,034,650 |  |
| Separation and Redundancies          | -         | -         | -            | -         |  |
| Other Employee Benefits              |           | -         |              | -         |  |
|                                      | 1,439,820 | 1,847,488 | 1,439,820    | 1,847,488 |  |
| Non Current                          |           |           |              |           |  |
| Office Holders                       | -         | -         | -            |           |  |
| Employees Other than Office Holders: |           |           |              |           |  |
| Long Service Leave                   | 370,910   | 119,760   | 370,910      | 119,760   |  |
|                                      | 370,910   | 119,760   | 370,910      | 119,760   |  |

# **Net Fair Values**

The National Board considers that the carrying amounts of provisions for employee entitlements approximate their net fair values (annual leave) and present value (long service leave). Provisions are payable when leave legally falls due.

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# Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

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|                                      | Gro        | and                                   | Chief Entity |            |
|--------------------------------------|------------|---------------------------------------|--------------|------------|
|                                      | 2013       | 2012                                  | 2013         | 2012       |
|                                      | \$         | \$                                    | \$           | \$         |
| 13. RESERVES                         |            | · · · · · · · · · · · · · · · · · · · |              |            |
| Capital Profits Reserve              |            |                                       |              |            |
| Balance at start of year             | 775,368    | 775,368                               | 775,368      | 775,368    |
| Less: Transfer to Organisation Funds | (775,368)  | -                                     | (775,368)    | -          |
| Balance as at end of year            | -          | 775,368                               |              | 775,368    |
| Property Revaluation Reserve         |            |                                       |              |            |
| Balance at start of year             | 7,456,760  | 7,456,760                             | 7,456,760    | 7,456,760  |
| Revaluation during year              | -          | -                                     |              | .,         |
| Balance as at end of year            | 7,456,760  | 7,456,760                             | 7,456,760    | 7,456,760  |
|                                      |            |                                       |              |            |
| General Reserve                      |            |                                       |              |            |
| Balance at start of year             | 139,878    | 139,878                               | 139,878      | 139,878    |
| Less: Transfer to Organisation Funds | (139,878)  | -                                     | (139,878)    | -          |
| Balance as at end of year            | · •        | 139,878                               | · •          | 139,878    |
|                                      |            |                                       |              |            |
| Building Repair Reserve              |            |                                       |              |            |
| Balance at start and end of year     | 100,000    | 100,000                               | 100,000      | 100,000    |
|                                      |            |                                       |              |            |
| Amalgamation Reserve                 |            |                                       |              |            |
| Balance at start and end of year     | 150,000    | 150,000                               | 150,000      | 150,000    |
|                                      |            |                                       |              |            |
| Licence Fee Reserve                  |            |                                       |              |            |
| Balance at start and end of year     | 132,000    | 132,000                               | 132,000      | 132,000    |
|                                      |            |                                       |              |            |
| APESMA Legal Defence Fund            |            |                                       |              |            |
| Balance as at start and end of year  | 528,464    | 528,464                               | 528,464      | 528,464    |
|                                      |            |                                       |              |            |
| CSD Legal Defence Fund               |            |                                       |              |            |
| Balance at start of year             | 6,710,744  | 6,183,049                             | 6,710,744    | 6,183,049  |
| Transfer to Reserve                  | 747,301    | 527,695                               | 747,301      | 527,695    |
| Balance as at end of year            | 7,458,045  | 6,710,744                             | 7,458,045    | 6,710,744  |
| Total Reserves                       | 15,825,269 | 15,993,214                            | 15,825,269   | 15,993,214 |

# Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

|   | Group      |            | Chief Entity |            |  |
|---|------------|------------|--------------|------------|--|
|   | 2013<br>\$ | 2012<br>\$ | 2013<br>\$   | 2012<br>\$ |  |
| 14. COMMITMENTS   | Ŷ          | ÷          | Ψ            | Ψ          |  |
| The Chief Entity has confirmed its intention to<br>provide continuing financial support to all of its<br>controlled entities as and when required by<br>those entities. |            |            |              |            |  |
| Future Finance Lease Payments are payable as follows:   |            |            |              |            |  |
| < 1 year  | 18,411     | 50,173     | 18,411       | 50,173     |  |
| 1-5 years   | _          | 9,086      |              | 9,086      |  |
| Gross Lease Payments  | 18,411     | 59,259     | 18,411       | 59,259     |  |
| Less Future Finance Charges   | (163)      | (3,292)    | (163)        | (3,292)    |  |
| Lease Liabilities   | 18,248     | 55,967     | 18,248       | 55,967     |  |
| Current   | 18,248     | 47,094     | 18,248       | 47,094     |  |
| Non Current   |            | 8,873      | -            | 8,873      |  |
| Lease Liabilities   | 18,248     | 55,967     | 18,248       | 55,967     |  |

| Chief Entity<br>Investment |      | Equity Holding |      | Contributions to Group<br>Profit & Loss |      |
|----------------------------|------|----------------|------|---|------|
| 2013                       | 2012 | 2013           | 2012 | 2013                                    | 2012 |
| <br>\$                     | \$   | %              | %    | \$                                      | \$   |

## **15. CONTROLLED ENTITIES**

| <b>Chief Entity</b><br>Association of Professional<br>Engineers, Scientists & Managers,<br>Australia<br><b>Controlled Entities</b> |    |         |       |     | 3,326,900 | 74,475    |
|--|----|---------|-------|-----|-----------|-----------|
| · · · · · · · · · · · · · · · · · · ·  | 40 |         | 4.4.4 | 400 |           |           |
| APESMA Lawyers Pty Ltd   | 10 | 10      | 100   | 100 | -         | -         |
| Member Advantage Pty Ltd   | 1  | 1       | 100   | 100 | 3,491     | 7,645     |
| ETM Placements Pty Ltd (1)   | 10 | 10      | 100   | 100 | -         | -         |
| Education and Training for   |    |         |       |     |           |           |
| Professionals Pty Ltd (1)  | 2  | 2       | 100   | 100 | -         | -         |
| APESMA Insurance Services Pty Ltd  | 10 | 10      | 100   | 100 | -         | -         |
| Engineering Placements Pty Ltd (1)   | -  | -       | 100   | 100 | -         | -         |
| Chifley Business School Pty Ltd  |    | 675,000 |       | 100 | (193,884) | (174,618) |
|  | 33 | 675,033 |       |     |           |           |

(1) These controlled entities applied to the Australian Securities and Investments Commission on 27 June 2013 to be deregistered. These entities were deregistered by ASIC on 2 September 2013.

# Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

#### 16. RELATED PARTIES

The Operating Report contains the names of all National Board members.

The chief entity received licence and service fees this year of \$1,078,462 (on normal commercial terms and conditions) (2012: \$784,401) for services rendered to controlled entities. Loans to and from controlled entities are disclosed in the notes to the financial report.

No member of the National Board received remuneration for services rendered. Remuneration paid to independent directors of Chifley Business School Pty Ltd during the period up to 30 September 2012 amounted to \$7,122 (year ended 30 June 2012 \$63,190).

## 17. FINANCIAL RISK MANAGEMENT

#### Financial Risk Management

The Group's financial instruments consist mainly of deposits with banks, short term investments, accounts receivable and payable, loans to and from controlled entities and trade payables.

## 17. FINANCIAL RISK MANAGEMENT CONT'D

#### 17 (a) Interest Rate Risk

The Group's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:-

|  | in the second second    |                  |                  |         |       |           |          |
|--|-------------------------|------------------|------------------|---------|-------|-----------|----------|
|  |                         | -                | -                | -       |       | -         |          |
|  | -                       |                  | -                |         | -     |           |          |
|  |                         |                  | -                | 1       | 20    |           | -        |
| Chief Entity                                     |                         |                  |                  |         |       |           |          |
| 30-Jun-13  |                         |                  |                  |         |       |           |          |
| Assets:  |                         |                  |                  |         |       |           |          |
| Cash and Cash Equivalents                        | 1.0                     | 2,628,424        | **               | -       | -     | 2,600     | 2,631,02 |
| Financial Assets                                 | 5.8                     | ~                | 6,153,822        | -       | -     | -         | 6,153,8  |
| Receivables                                      |                         | -                | -                | -       | -     | 2,200,781 | 2,200,7  |
| Total financial assets                           |                         | 2,628,424        | 6,153,822        |         | -     | 2,203,381 | 10,985,6 |
| Liabilities:                                     |                         |                  |                  |         |       |           |          |
| Leases   | 7.65                    | -                | 18,248           | -       | -     | -         | 18,2     |
| Trade and Sundry Payables                        | -                       |                  | -                | -       | -     | 1,283,579 | 1,283,5  |
| Bank bills and Overdraft                         | 6.1                     |                  | 2,000,000        |         | -     | •         | 2,000,0  |
| Total financial liabilities                      |                         | **               | 2,018,248        | -       | -     | 1,283,579 | 3,301,8  |
| Net financial assets (liabilities)               |                         | 2,628,424        | 4,135,574        | -       | -     | 919,802   | 7,683,8  |
| The total amount of financial liabilities discle | osed above excludes sta | atutory payables | (ie GST payable) | )       |       |           |          |
| 30-Jun-12  |                         |                  |                  |         |       |           |          |
| Assets:  |                         |                  |                  |         |       |           |          |
| Cash and Cash Equivalents                        | 1.25                    | 1,586,337        | -                | -       | -     | 2,350     | 1,588,6  |
| Financial Assets                                 | 5.51                    | -                | 5,581,181        | -       | -     | -         | 5,581,1  |
| Receivables                                      |                         |                  |                  | *       | •     | 772,815   | 772,8    |
| Total financial assets                           |                         | 1,586,337        | 5,581,181        | -       |       | 775,165   | 7,942,6  |
| Liabilities:                                     |                         |                  |                  |         |       |           |          |
| Leases   | 7.65                    | -                | 47,094           | 8,873   | -     | -         | 55,9     |
| Trade and Sundry Payables                        |                         | -                | -                | -       | -     | 991,589   | 991,5    |
| Bank bills and Overdraft                         | 8.2                     | -                | 3,200,000        |         | ····· | <u> </u>  | 3,200,0  |
| Total financial liabilities                      |                         | -                | 3,247,094        | 8,873   | -     | 991,589   | 4,247,5  |
| Net financial assets (liabilities)               |                         | 1,586,337        | 2,334,087        | (8,873) |       | (216,424) | 3,695,1  |

The total amount of financial liabilities disclosed above excludes statutory payables (ie GST payable)

The Group bank balances are subject to a group limit facility arrangement providing full set-off of debt and interest based on the net balance of group bank accounts excluding the CSD Legal Defence Fund balances of \$777,148 (2012: \$586,779) which cannot be encumbered or used for set-off without authority of the management committee of the CSD Legal Defence Fund. Financial assets of the CSD Legal Defence Fund of \$6,153,822 (2012: \$5,581,181) are also excluded and cannot be encumbered or used for set-off without the authority of the management committee of the CSD Legal Defence Fund of \$6,153,822 (2012: \$5,581,181) are also excluded and cannot be encumbered or used for set-off without the authority of the management committee of the CSD Legal Defence Fund.

# Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

## 17. FINANCIAL RISK MANAGEMENT CONT'D

|  | -                       | -                | -                | _     | - | ~         | -         |
|--|-------------------------|------------------|------------------|-------|---|-----------|-----------|
|  | 100                     | -                | 12               | *     | - | =         |           |
|  | -                       | -                |                  | 100   |   |           | -20       |
| Group  |                         |                  |                  |       |   |           |           |
| 30-Jun-13<br>Assets:                           |                         |                  |                  |       |   |           |           |
| Assets:<br>Cash and Cash Equivalents           | 1.0                     | 3,563,744        | _                | _     | _ | 2,600     | 3,566,34  |
| Financial Assets                               | 5.8                     |                  | 6,153,822        | _     | - | 2,000     | 6,153,82  |
| Receivables                                    | -                       |                  | -                |       | _ | 1,599,700 | 1,599,70  |
| Total financial assets                         |                         | 3,563,744        | 6,153,822        |       |   | 1,602,300 | 11,319,86 |
| Liabilities:                                   |                         |                  |                  |       |   |           |           |
| Leases   | 7.65                    |                  | 18,248           | -     | ~ | -         | 18,24     |
| Trade and Sundry Payables                      | -                       | -                | -                | -     |   | 794,045   | 794,04    |
| Bank bills and Overdraft                       | 6.1                     | <b></b>          | 2,000,000        | »•    | - | -         | 2,000,00  |
| Total financial liabilities                    | -                       | -                | 2,018,248        | •••   | - | 794,045   | 2,812,29  |
| Net financial assets (liabilities)             |                         | 3,563,744        | 4,135,574        |       |   | 808,255   | 8,507,57  |
| The total amount of financial liabilities disc | losed above excludes st | atutory payables | (ie GST payable) | )     |   |           |           |
| 30-Jun-12                                      |                         |                  |                  |       |   |           |           |
| Assets:  |                         |                  |                  |       |   |           |           |
| Cash and Cash Equivalents                      | 1.25                    | 2,849,906        | ~                | -     | - | 2,350     | 2,852,25  |
| Financial Assets                               | 5.51                    | -                | 5,581,181        | -     | - | -         | 5,581,18  |
| Receivables                                    |                         | •                | <b>-</b>         |       |   | 1,642,776 | 1,642,77  |
| Total financial assets                         |                         | 2,849,906        | 5,581,181        |       |   | 1,645,126 | 10,076,21 |
| Liabilities:                                   |                         |                  |                  |       |   |           |           |
| Leases   | 7.65                    | -                | 47,094           | 8,873 | - | -         | 55,96     |
| Trade and Sundry Payables                      |                         | -                | -                | -     | - | 2,361,685 | 2,361,68  |
| Bank bills and Overdraft                       | 8.2                     | *                | 3,200,038        | -     | ~ | -         | 3,200,03  |
|  |                         |                  | 3 247 422        | 8,873 | - | 2,361,685 | 5,617,69  |
| Total financial liabilities                    |                         |                  | 3,247,132        | 6,013 |   | 2,001,000 | 0,017,01  |

# 17 (b) Credit Risk

The association does not obtain collateral or other security when dealing with related entities.

The carrying amounts of financial assets included in the statement of financial position represent the association's maximum exposure to credit risk in relation to these assets. Where entities have a right of set-off and intend to settle on a net basis, this set-off has been reflected in the financial statements in accordance with accounting standards.

### 17. FINANCIAL RISK MANAGEMENT CONT'D

#### 17 (c) Net Fair Values

The net fair values of the association's financial assets and financial liabilities are not expected to be significantly different from each class of asset and liability as disclosed above and recognized in the statement of financial position as at 30 June 2013.

## 17 (d) Market Risk

The association is not exposed to material market risk. Therefore no sensitivity analysis has been disclosed showing how the profit or loss would have been affected by changes in the relevant risk variable.

### 17 (e) Liquidity Risk

The association manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained within the group and by the parent entity.

#### Net Fair Values of Financial Assets and Liabilities

The net fair values of:-

 Term receivables, government and fixed interest securities and bonds are determined by discounting the cash flows, at the market interest rates of similar securities, to their present values

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• Other assets and liabilities approximate their carrying values

### GROUP

| Financial assets<br>Cash & Cash Equivalents<br>Receivables<br>Investments | \$        | \$        |
|---|-----------|-----------|
| Cash & Cash Equivalents<br>Receivables                                    |           |           |
| Receivables   |           |           |
|   | 3,566,344 | 3,566,344 |
| Investments   | 1,599,700 | 1,599,700 |
|   | 6,153,822 | 6,153,822 |
| Financial liabilities   |           |           |
| Payables  | 794,045   | 794,045   |
| Borrowings  | 2,018,248 | 2,018,248 |

|                         | Carrying<br>Amount<br>2012<br>\$ | Fair<br>Value<br>2012<br>\$ |
|-------------------------|----------------------------------|-----------------------------|
| Financial assets        |                                  |                             |
| Cash & Cash Equivalents | 2,852,256                        | 2,852,256                   |
| Receivables             | 1,642,776                        | 1,642,776                   |
| Investments             | 5,581,181                        | 5,581,181                   |
| Financial liabilities   |                                  |                             |
| Payables                | 2,361,685                        | 2,361,685                   |
| Borrowings              | 3,256,005                        | 3,256,005                   |

# 17. FINANCIAL RISK MANAGEMENT CONT'D

| CHIEF ENTITY                          | Carrying<br>Amount | Fair Value        |
|---------------------------------------|--------------------|-------------------|
| · · · · · · · · · · · · · · · · · · · | 2013               | 2013              |
|                                       | \$                 | \$                |
| Financial assets                      |                    |                   |
| Cash & Cash Equivalents               | 2,631,024          | 2,631,024         |
| Receivables                           | 2,200,781          | 2,200,78 <b>1</b> |
| Investments                           | 6,153,822          | 6,153,822         |
| Financial liabilities                 |                    |                   |
| Payables                              | 1,283,579          | 1,283,579         |
| Borrowings                            | 2,018,248          | 2,018,248         |

|                         | Carrying<br>Amount | Fair Value |  |
|-------------------------|--------------------|------------|--|
|                         | 2012               | 2012       |  |
|                         | \$                 | \$         |  |
| Financial assets        |                    |            |  |
| Cash & Cash Equivalents | 1,588,687          | 1,588,687  |  |
| Receivables             | 772,815            | 772,815    |  |
| Investments             | 5,581,181          | 5,581,181  |  |
| Financial liabilities   |                    |            |  |
| Payables                | 991,589            | 991,589    |  |
| Borrowings              | 3,255,967          | 3,255,967  |  |

Notes to the Consolidated Annual Accounts for the Year Ended 30 June 2013

|         |   | Grou<br>2013<br>\$                                       | p<br>2012<br>\$                                      | Chief I<br>2013<br>\$                     | Entity<br>2012<br>\$                        |
|---------|---|--|--|---|---|
| 18.     | NOTES TO THE CASH FLOW<br>STATEMENT   |  |  |   |   |
| i)      | Cash and cash equivalents<br>comprises cash on hand and at<br>bank, net of outstanding bank<br>overdrafts, as follows:<br>Cash on hand<br>Cash at bank<br>Cash Management Account | 2,600<br>3,198,565<br>365,179                            | 2,350<br>2,395,602<br>454,304                        | 2,600<br>2,263,245<br>365,179             | 2,350<br>1,132,033<br>454,304               |
| <b></b> | Bank Overdraft  | 3,566,344  | <u>(38)</u><br>2,852,218                             | 2,631,024                                 | 1,588,687                                   |
| ii)     | Reconciliation of Operating<br>Profit/(Loss) after Income Tax to<br>net cash provided by Operating<br>Activities  |  |  |   |   |
|         | Operating Profit/(Loss) after<br>Income Tax   | 3,924,799  | 520,682  | 3,326,900                                 | 74,475                                      |
|         | Non cash and investing items<br>Asset Impairment/Write Offs<br>Depreciation<br>Rental Income<br>Doubtful Debts – Controlled   | 155,505<br>475,020<br>(615,612)                          | 58,074<br>496,515<br>(599,742)                       | 155,505<br>475,020<br>(615,612)           | 58,074<br>484,546<br>(599,742)              |
|         | Entities<br>Doubtful Debts - Other<br>Loans to Controlled entities  | -  | -<br>(15,735)  | (2,783,510)                               | 613,165<br>-                                |
|         | forgiven<br>Net Profit on Sale of Fixed Assets<br>Net Gain on Sale of Subsidiary<br>Depreciation – Subsidiary Sold  | -<br>(14,675)<br>(3,138,076)<br>1,455                    | -<br>-<br>-  | 2,830,716<br>(14,675)<br>(2,396,990)<br>- | -<br>-<br>-                                 |
|         | Changes in Operating<br>Assets/Liabilities  |  |  |   |   |
|         | Sundry Debtors<br>Prepayments<br>Employee Entitlements<br>Creditors and Other Payables<br>Provision for Income Tax  | 439,023<br>(9,355)<br>(156,518)<br>(524,304)<br>(14,219) | 157,002<br>17,587<br>225,642<br>(44,767)<br>(13,445) | 98,316<br>(21,380)<br>(156,518)<br>31,576 | (712,630)<br>28,558<br>225,642<br>(207,791) |
|         | Net cash provided by/used in<br>operating activities  | 523,043  | 801,813  | 929,348                                   | (35,703)                                    |

iii) The Group has bank bill (\$3.5 million) and bank overdraft (\$0.5 million) facilities of \$4.0 million as at 30 June 2013 which were utilised to the extent of \$2.0 million. These facilities are subject to annual review (the next review date being November 2013).

### 18. NOTES TO THE CASH FLOW STATEMENT CONT'D

## iv) Disposal of the Chifley Business School Pty Ltd

During the year the controlled entity Chifley Business School Pty Ltd was sold. Aggregate details of this transaction are:

|  | Group       |    | Chief Entity |      |  |
|--|-------------|----|--------------|------|--|
|  | 2013 2012   |    | 2013         | 2012 |  |
|  | <u> </u>    | \$ | \$           | \$   |  |
| Disposal Price                         | 3,072,000   | _  | 3,072,000    | _    |  |
| Cash Consideration                     | 1,872,000   | _  | 1,872,000    | -    |  |
| Receivable 30 June 2013                | 1,200,000   | →  | 1,200,000    |      |  |
| Assets and Liabilities Held at Date of |             |    |              |      |  |
| Disposal                               |             |    |              |      |  |
| Shares in Controlled Entity            | -           | -  | 675,000      | -    |  |
| Cash & Cash Equivalents                | 297,456     | -  | 10           | -    |  |
| Receivables                            | 801,991     | -  | _            | -    |  |
| Property Plant & Equipment             | 25,417      |    | -            | -    |  |
| Payables                               | (1,190,940) | -  |              | -    |  |
|  | (66,076)    | -  | 675,010      |      |  |
| Net Gain on Disposal                   | 3,138,076   | _  | 2,396,990    | -    |  |
|  | 3,072,000   |    | 3,072,000    |      |  |
| Less Receivables 30 June 2013          | 1,200,000   | -  | 1,200,000    | -    |  |
| Cash Received                          | 1,872,000   |    | 1,872,000    |      |  |
| Less Cash & Cash Equivalents on        | . ,         |    |              |      |  |
| Subsidiary Disposal                    | (297,456)   |    | -            |      |  |
| Net Cash Received on Disposal          | 1,574,544   |    | 1,872,000    |      |  |

#### **19. SEGMENT REPORTING**

The Group operates predominantly in the one business and geographical segment, being in the private and public sector providing services to its members in respect of education, legal, employment and general industrial matters.

### 20. CONTINGENT ASSETS AND LIABILITIES

The National Board has been advised that the façade of the property at 163 Eastern Road, South Melbourne requires remedial work to ensure that the façade remains safe. As at 30 June 2013 the National Board had considered a number of proposals for the remedial work. The cost of these works to be undertaken are estimated to be in excess of \$650,000. The National board are not aware of any other contingent assets or liabilities as at 30 June 2013.

## 21. SUBSEQUENT EVENTS

The directors of ETM Placements Pty Ltd, Engineering Placements Pty Ltd and Education Training for Professionals Pty Ltd (controlled entities of the group) applied to the Australian Securities and Investments Commission on 27 June 2013 to have these entities deregistered. These entities were deregistered by ASIC on 2 September 2013.

### 22. GOING CONCERN

The financial statements are prepared on the basis that the Group and the Chief Entity will continue as a going concern and that assets including property plant and equipment and liabilities would be realised in the normal course of business at their recorded values as at 30 June 2013.

The Group and the Chief Entity's ability to continue as a going concern is not reliant on the financial support of any other entity.

The Group and the Chief Entity have not agreed to provide any other entity with financial support to ensure they can continue on a going concern basis.

#### 23. BUSINESS COMBINATIONS

No assets or liabilities were acquired during the year as part of a business combination.

The Group and the Chief Entity did not acquire any assets or liabilities during the financial year as a result of:

- (a) an amalgamation under Part 2 of Chapter 3, of the RO Act in which the organisation (of which the reporting unit form part) was the amalgamated organisation; or
- (b) a restructure of the branches of the organisation; or
- (c) a determination by the General Manager under subsection 245(1) of the RO Act of an alternative reporting structure for the organisation; or
- (d) a revocation by the General Manager under subsection 249(1) of the RO Act of a certificate issued to an organisation under subsection 245(1).

#### National Board Statement

On the September 2013 the National Board of the Association of Professional Engineers, Scientists & Managers, Australia passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2013:

The National Board declares in relation to the financial report that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the Reporting Guidelines of the General Manager of Fair Work Australia (General Manager) and other requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 (RO Act);
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - (i) meetings of the National Board were held in accordance with the rules of the organisation including the rules of a branch concerned; and
  - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
  - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RO Act; and
  - (iv) where the organisation consists of two or more reporting units, the financial records of the reporting units have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation; and
  - (v) where information has been sought in any request of a member of the reporting unit or the General Manager duly made under section 272 of the RO Act has been provided to the member or the General Manager; and
  - (vi) where any orders for inspection of financial records made by the Fair Work Commission under section 273 of the RO Act; there has been compliance.
- (f) in relation to recovery of wages activity:
  - (i) the financial report on recovery of wages activity has been fairly and accurately prepared in accordance with the requirements of the reporting guidelines of the General Manager; and
  - (ii) the National Board instructed the auditor to include in the scope of the audit required under section 257(1) of the RO Act all recovery of wages activity by the reporting unit in which revenues had been derived for the financial year in respect of such activity; and
  - (iii) no fees or reimbursements of expenses in relation to recovery of wages activity or donations or other contributions were deducted from moneys recovered from employers on behalf of workers other than reported in the financial report on recovery of wages activity and the notes to the financial statements; and
  - (iv) that prior to engaging in any recovery of wages activity, the organisation has disclosed to members by way of a written policy all fees to be charged or reimbursed of expenses required for recovery of wages activity, and any likely request for donations or other contributions in acting for a worker in recovery of wages activity; and
  - (v) no fees or reimbursements of expenses in relation to recovery of wages activity or donations or other contributions were deducted from moneys recovered from employers on behalf of workers until distributions of recovered money were made to the workers.

# National Board Statement Cont d

This declaration is made in accordance with a resolution of the National Board

E. W Jackson

E. W Jackson National President

Dated September 2013, South Melbourne, Victoria

O. Reinhold

National Treasurer

Dated: 30 September 2013 South Melbourne, Victoria

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF PROFESSIONAL ENGINEERS, SCIENTISTS AND MANAGERS, AUSTRALIA

# Report on the financial report

We have audited the accompanying financial report of the Association of Professional Engineers, Scientists and Managers, Australia (the entity), which comprises the statement of financial position as at 30 June 2013, the statement of comprehensive income, statement of changes in equity, statement of cash flows and the statement of receipts and payments for recovery of wages activity for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the National Board Statement.

# National Board's responsibility for the financial report

The National Board is responsible for the preparation of the financial report that gives a true and fair view of the financial report in accordance with Australian Accounting Standards and the Reporting Guidelines of the General Manager of Fair Work Australia and any other requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009. The National Board is also responsible for such internal control as the National Board determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the National Board also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with International Financial Reporting Standards.

# Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the members of the National Board, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

| Level 8, 607 Bourke Street | t + 61 3 9629 4700       | Chartered Accountants: | ABN 48 259 373 375 |  |  |  |
|----------------------------|--------------------------|------------------------|--------------------|--|--|--|
| Melbourne, Vic 3000        | f + 61 3 9629 4722       | Harold Lourie          | Adam G Roberts     |  |  |  |
| GPO Box 1735               | e mail@melb.uhyhn.com.au | Richard J Lindner      | Joella F Gould     |  |  |  |
| Melbourne, Vic, 3001       | w www.uhyhn.com.au       | Rodney H Hutton        |                    |  |  |  |

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE ASSOCIATION OF PROFESSIONAL ENGINEERS, SCIENTISTS AND MANAGERS, AUSTRALIA

### Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional ethical pronouncements.

### Opinion

In our opinion, under section 257(5) of the Fair Work (Registered Organisations) Act 2009, the general purpose financial report is presented fairly in accordance with any of the following that apply in relation to the Group and the Chief Entity:

- (a) the Australian Accounting Standards, (including Australian Accounting Interpretations);
- (b) in relation to recovery of wages activity;
  - (i) that the scope of the audit encompassed recovery of wages activity;
  - (ii) that the financial statements and notes and recovery of wages activity financial report properly and fairly report all information required by the Reporting Guidelines of the General Manager of Fair Work Australia, including;
    - 1. any fees charged to or reimbursements of expenses claimed from members and others for recovery of wages activity; and
    - 2. any donations or other contributions deducted from recovered money; and
- (c) any other requirements imposed by these Reporting Guidelines or Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.

## Going Concern

The auditor declares that as part of the audit of the financial statements, it was concluded that management's use of the going concern basis of accounting in the preparation of the reporting unit's financial statements is appropriate.

## Approved Auditor

The auditor declares that he is an approved auditor who is a member of The Institute of Chartered Accountants in Australia and holds a current Public Practice Certificate.

UHY Mycen Non

Haines Norton Chartered Accountants

UHY Haines Norton Chartered Accountants

R.H. Hutton Registered Company Auditor

Dated this **30** day of September 2013



18 July 2013

Ms Robyn Porter National Secretary The Association of Professional Engineers, Scientists and Managers, Australia

Sent by email: info@apesma.asn.au

Dear Ms Porter,

# Re: Lodgement of Financial Report - [FR2013/349]

# Fair Work (Registered Organisations) Act 2009 (the RO Act)

The financial year of The Association of Professional Engineers, Scientists and Managers, Australia (the reporting unit) ended on 30 June 2013.

This is a courtesy letter to remind you of the obligation to prepare and lodge the financial report for the reporting unit by the due date, namely 15 January 2014 (that is the period within 6 months and 14 days of the end of the financial year) under s.268 of the RO Act.

The RO Act sets out a particular chronological order in which financial documents and statements must be prepared, audited, provided to members and presented to a meeting. For your assistance, the attached *Timeline/Planner* summarises these requirements.

Fact sheets regarding financial reporting under the RO Act are provided on the Fair Work Commission website at: <u>Financial Reporting Fact Sheets</u>.

The documents can be emailed to <u>orgs@fwc.gov.au</u>. If it is envisaged that the financial report cannot be lodged by the due date you are requested to contact this office <u>prior</u> to the due date to discuss the issue.

It should be noted that s.268 is a civil penalty provision. Failure to lodge a financial report may result in legal proceedings being issued with the possibility of a pecuniary penalty (up to \$33,000 for a body corporate and \$6,600 for an individual per contravention) being imposed upon an officer whose conduct led to the contravention and/or your organisation.

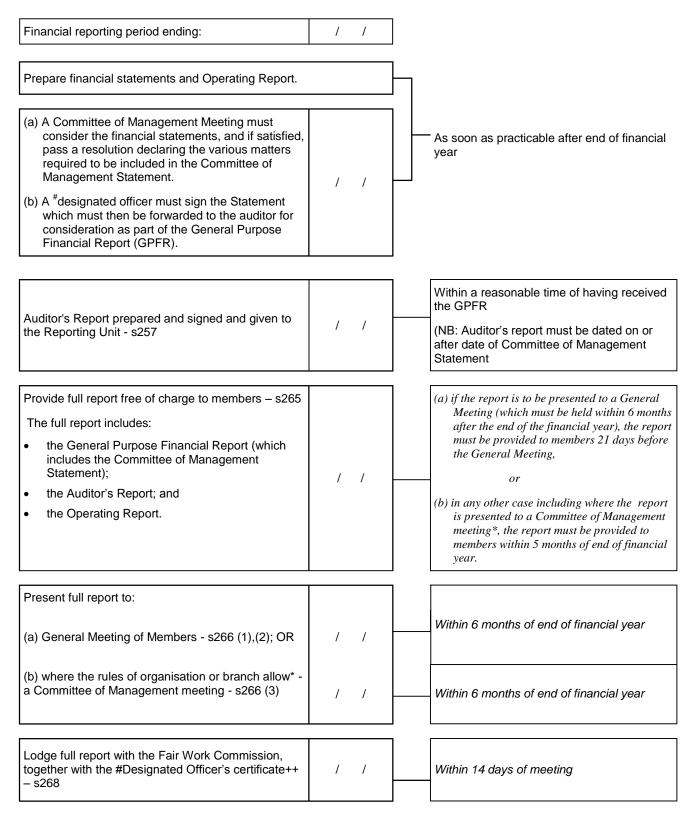
Should you seek any clarification in relation to the above, please contact me on (03) 8661 7936 or via email at robert.pfeiffer@fwc.gov.au.

Yours sincerely,

Robert Pfeiffer Senior Adviser Regulatory Compliance Branch

11 Exhibition Street Melbourne VIC 3000 GPO Box 1994 Melbourne VIC 3001

# TIMELINE/ PLANNER



<sup>\*</sup> the full report may only be presented to a committee of management meeting if the rules of the reporting unit provide that a percentage of members (not exceeding 5%) are able to call a general meeting to consider the full report.

<sup>#</sup> The Committee of Management Statement and the Designated Officer's certificate must be signed by the Secretary or another officer who is an elected official and who is authorised under the rules (or by resolution of the organisation) to sign the statement or certificate – s243.

<sup>++</sup> The Designated Officer's certificate must state that the documents lodged are copies of the documents provided to members and presented to a meeting in accordance with s266 – dates of such events must be included in the certificate. The certificate cannot be signed by a non-elected official.