

Australian Petroleum Agents and Distributors Association

78 Trenerry Crescent, Abbotsford, Victoria, 3067 Telephone: (03) 9473 6464 Facsimile: (03) 9473 6463 Email: admin@apada.com.au

22 November 2002

Industrial Registrar Australian Industrial Registry Nauru House 80 Collins Street MELBOURNE VIC 3000

Dear Sir

Section 280(1) Workplace Relations Act 1996 – Lodgment of Financial Reports for year ended 30 June 2002

We enclose documentation relating to the financial reporting of this organization for the year ended 30 June 2002 for filing.

Should there be any questions relating to the matter, please do not hesitate to contact me.

Yours sincerely

Garth C Symington General Manager

Enc:



22 November 2002

AUSTRALIAN PETROLEUM AGENTS AND DISTRIBUTORS ASSOCIATION – FINANCIAL ACCOUNTS – YEAR ENDED 30 JUNE 2002

I hereby certify that the financial documents filed herewith are the true and correct record of the financial statements which were presented at the Annual General Meeting of Members of this organization held at Legends Hotel, Gold Coast, Queensland, on 15 November 2002.

The information was sent to all members at least 14 days prior to the date of the meeting, together with appropriate notice and agenda of the meeting, in accordance with our Constitution.

Jeff Griffiths National Vice President

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FINANCIAL REPORT

30 JUNE 2002

Statement of Financial Position Statement of Financial Performance Statement of Cash Flows Notes To and Forming Part of the Financial Report Accounting Officer's Certificate Board of Management Certificate

Auditor's Report

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2002

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	NOTE	2002 \$	2001 S
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CURRENT ASSETS			
Cash	7	787,000	722,957
Receivables	8	16,583	9,102
Investments	9	140,958	140,958
TOTAL CURRENT ASSETS	_	944,543	873,017
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NON-CURRENT ASSETS			
Plant & Equipment	10	6,686	9,871
TOTAL NON CONDENSE L'OCETC	-		
TOTAL NON-CURRENT ASSETS	-	6,686	9,871
TOTAL ASSETS	-	951,229	882,888
	-	931,229	002,000
CURRENT LIABILITIES			
Accounts Payable	11	26,514	27,199
Provisions	12	461,684	504,954
Other	13	106,408	92,704
TOTAL CURRENT LIABILITIES	-	594,606	624,857
NON-CURRENT LIABILITIES			
Provision	12	5,359	4,747
TOTAL NON-CURRENT LIABILITIES	-	5,359	A 747
IOTAL NON-CURRENT LIADILITIES	-	5,559	4,747
TOTAL LIABILITIES		599,965	629,604
		,	,
NET ASSETS	-	351,264	253,284
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MEMBERS' FUNDS			*-
Profit (Loss) for the year		97,980	67,399
Retained Surplus		92,699	25,300
Member Reserve		160,585	160,585
TATAT MEMODICS FINING	-	251 264	152 104
TOTAL MEMBERS' FUNDS		351,264	253,284

The accompanying notes form part of this financial report.

AUSTRALIAN PETROLEUM AGENTS AND DISTRIBUTORS ASSOCIATION STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30 JUNE 2002

FUR THE YEAR ENDED SO JUNE 2002	NOTE	2002	2001
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INCOME			
Members' Fees	2	233,094	242,350
Interest Received		32,835	54,643
Commission Received	.3	100,000	100,000
Business Partner Program		10,500	-
Other Income	4	2,352	2,448
Convention Income		39,710	17,420
Training Courses		26,604	•
Dividends		32,607	21,357
TOTAL INCOME		477,702	438,218
EXPENDITURE	·		and a second of the
Accounting & Audit		6,350	8,243
Convention Expenses		30,133	20,723
Depreciation		1,974	1,638
Entertainment - FBT		2,621	4,007
Entertainment - Non FBT		1,452	1,888
Fringe Benefits Tax		-	773
Legal Costs		3,632	4,711
Loss on Disposal of Fixed Assets		1,211	5,456
Marketing & Promotion		11,686	9,959
Meeting Costs	5	11,838	15,462
Office Expenses	6	43,486	57,192
President's Allowance		3,000	3,000
Professional Advice		-	1,998
Rent		24,000	22,000
Salaries & Wages - employees		122,052	163,118
Staff Superannuation		68,400	35,483
Staff Training		477	396
Subscriptions & References		3,951	2,578
Training Expenses		25,093	-
Travel & Accommodation		18,366	12,194
TOTAL OPERATING EXPENDITURE		379,722	370,819
NET PROFIT/(LOSS)		97,980	67,399

The accompanying notes form part of this financial report.

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STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2002

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	NOTE	2002 \$	2001 \$
CASH FLOWS FROM OPERATING AC	TIVITIES		
Receipts from members Interest received Dividends Received Commission Received Other Income received Payments to suppliers and employees		233,094 32,835 32,607 100,000 71,685 (366,861)	204,625 54,643 21,357 100,000 21,832 (362,169)
Net cash provided by/(used in) operating activities	16(b)	103,360	40,288
CASH FLOWS FROM INVESTING ACT	TVITIES		
Payment for Investments Payment for Property, Plant and Equipment		-	(32,417) (7,579)
Net cash used in investing activities			(39,996)
CASH FLOWS FROM FINANCING ACT	TIVITIES		
Payment of Fidelity Fund Outgoings		(39,315)	(384,865)
Net cash provided by/(used in) Financing Activities		(39,315)	(384,865)
Net increase/(decrease) in cash held		64,045	(384,573)
Cash at beginning of financial year		722,957	1,107,530
Cash at end of financial year	16(a)	787,002	722,957

The accompanying notes form part of this financial report.

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NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

NOTE 1: STATEMENT OF ACCOUNTING POLICIES

This financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views) and the requirements of the Associations Incorporations Act 1981 Vic. The financial report has also been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets. The accounting policies have been consistently applied, unless otherwise stated.

The following is a summary of the material accounting policies adopted by the Association in the preparation of the financial report.

(a) Income Tax

No provision for income tax is necessary as the Association is exempt from income tax under the provisions of the Income Tax Assessment Act 1997, Section 50-15.

Fringe benefits tax does apply and is paid as it is incurred.

(b) Fixed Assets

The depreciable amount of all fixed assets are depreciated over the useful lives of the assets to the association commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:-

Class of Fixed Asset	Depreciation Rate
Computers	20%
Furniture, Fittings and Office Equipment	20%

The carrying amount of fixed assets is reviewed annually by committee members to ensure it is not in excess of the recoverable amount of those assets.

The recoverable amount is assessed on the basis of expected net cash flows which will be received from the assets' employment and subsequent disposal. The expected net cash flows have not been discounted to their present values in determining the recoverable amounts.

NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

NOTE 1: STATEMENT OF ACCOUNTING POLICIES (continued)

(c) Employee Entitlements

Provision is made for the Association's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year, together with entitlements arising from wages and salaries and annual leave which will be settled after one year, have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the Association to an employee superannuation fund and are charged as expenses when incurred.

(d) Cash

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For the purposes of the Statement of Cash Flows, cash includes cash on hand, at banks and on deposit.

(e) Shares - OAMPS Ltd

At the balance sheet date, APADA holds 171,614 shares (2001: 171,614) in OAMPS Ltd., a corporation listed on the Australian Stock Exchange.

The shares are disclosed in the balance sheet at officers valuation value.

	2002	2001
	\$	\$
NOTE 2: MEMBERS FEES		
Full Members Fees - Victoria	56,531	58,850
- New South Wales	70,727	79,250
- Queensland	37,825	36,600
- Western Australia	25,652	24,200
- Tasmania	11,650	14,450
- South Australia / NT	24,350	24,200
Associates Fees	750	1,000
Subscriber Members	1,909	-
Trade Subscriptions	3,700	3,800
	233,094	242,350

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NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

	2002 \$	2001 \$
NOTE 3: COMMISSION RECEIVED		
Commission – OAMPS	100,000	100,000
	100,000	100,000
NOTE 4: OTHER INCOME		
A duration Traces	255	1.062
Advertising Income	255	1,063 100
Regional Meetings	- 697	
Sundry Income Seminar		1,285
Seminar	1,400	-
	2,352	2,448
NOTE 5: MEETING COSTS		
(Including travel & accommodation)		
Regional	1,042	157
National Board	10,796	15,305
	11,838	15,462
NOTE 6: OFFICE EXPENSES		
Bank Charges	4,578	3,524
Casual Labour	6,968	6,377
Car Parking	1,008	924
Computer Expenses	441	280
General Expenses	167	262
Insurance	5,838	5,057
Internet	1,355	17,730
Lease Costs	3,160	3,162
Management Charges	1,390	2,690
Membership Fees	165	1,107
Postage & Couriers	2,606	2,597
Printing & Stationery	5,764	5,277
Staff Amenities	124	232
Seminars	2,682	644
Telephone & Fax	4,588	4,842
WorkCover	2,652	2,487
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NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

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	2002 \$	2001 \$
NOTE 7: CASH		
Cash at Bank - BT Cash at Bank - NAB Petty Cash	700,505 86,319 178 	643,072 79,859 26 722,957
NOTE 8: RECEIVABLES		
CURRENT Commission Receivable Other Receivables	8,333 8,250 16,583	8,333 769
NOTE 9: INVESTMENTS		
CURRENT		
Investments in OAMPS Ltd shares At Officers Valuation (Market Value 2002 \$514,842; 2001 \$437,616)	140,958	140,958
2001 \$ (27,010)	140,958	140,958
NOTE 10: PLANT & EQUIPMENT		
Furniture, Fittings and Office Equipment at cost Less: Accumulated Depreciation	9,617 (2,931)	11,809 (1,938)
	6,686	9,871

NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

	2002 \$	2001 \$
NOTE 11: ACCOUNTS PAYABLE		
Trade Creditors	26,514	27,199
	26,514	27,199
NOTE 12: PROVISIONS		
CURRENT		
Holiday Pay	8,500	13,592
Long Service Leave	26,541	25,404
Fidelity Fund Contributions and Future Programs	426,643	465,958
	461,684	504,954
NON CURRENT		
Long Service Leave	5,359	4,747
NOTE 13: OTHER LIABILITIES		
CURRENT		
Accrued expenses	15,858	12,369
Subscriptions in advance	90,550	80,335
	106,408	92,704
NOTE 14: PROVISION FOR FIDELITY		
FUND AND FUTURE CONTRIBUTIONS		
Balance at 1 July 2001 Less:	465,958	850,823
Refund of contributions	39,315	384,865
Balance at 30 June 2002	426,643	465,958

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NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

NOTE 15: APADA FIDELITY FUND

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The Apada (1988) Fidelity Trust ("the Trust") was terminated on 1 March 1999 and at that date APADA reviewed outstanding and potential claims against the Trust and set aside a sum of \$250,000 to cover these claims.

The quantum of eventual payment is ultimately dependent upon the establishment of the claim and the discretion of APADA as to the amount to be paid.

During the year ended 30 June 2002 no claims were registered.

At the date of this report APADA is not presently obligated to any make payments, and as such they are not brought to account.

	2002	2001
	\$	\$
NOTE 16: NOTES TO THE STATEMENT O	F CASH FLOWS	

(a) Reconciliation of Cash

Cash at the end of the year is shown in	the balance sheet as:	
Cash at bank - BT	700,505	643,072
Cash at bank - NAB	86,319	79,859
Petty Cash	178	26
	787,002	722,957

(b) Reconciliation of net cash provided by operating activities to Operating Profit/(Loss)

Operating Profit/(Loss)	97,980	67,399
Non-cash flows in operating profit/(loss)		
Depreciation	1,974	1,638
Loss on disposal of fixed assets	1,211	5,456
Changes in assets and liabilities		
(Increase)/decrease in receivables	(7,481)	1,964
(Decrease)/Increase in accounts payable	(685)	6,853
(Decrease)/Increase in employee provisions	(3,343)	(6,220)
(Decrease)/Increase in other liabilities	13,704	(36,802)
Net cash provided by/(used in) operating		<u> </u>
activities	103,360	40,288

(c) The Association has no credit stand-by or financing facilities in place.

(d) There were no non-cash financing or investing activities during the year.

NOTES TO AND FORMING PART OF THE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2002

NOTE 17: LEASE COMMITMENTS

	2002 \$	2001 \$
Operating Property Lease commitments are payable as follows:		
Not later than one year	1,055	3,162
Later than one year but not later than two years	-	1,055
Later than two years but not later than five years		
-	1,055	4,217

NOTE 18: PRESCRIBED INFORMATION NOTICE

- (1) A member of APADA, or a Registrar, may apply for specified prescribed information in relation to the organisation.
- (2) APADA shall, on application made by a member or a Registrar, make the specified information available in such manner, and within such time, as is prescribed.
- (3) A Registrar may only make application at the request of a member of APADA, and the Registrar shall provide to the member information received because of an application made at the request of the member.

NOTE 19: SEGMENT REPORTING

The Association operates in the petroleum sector, promoting and defending the interests of petroleum agents and distributors with the government, media and various organisations within Australia. Accounting Officer's Certificate For the year ended 30 June 2002

I, Robert Perry, being the Officer responsible for keeping the accounting records of the Australian Petroleum Agents and Distributors Association, certify that as at 30 June 2002 the number of members of the organisation was 140.

In my opinion,

- i) the attached financial report show a true and fair view of the financial affairs of the organisation as at 30 June 2002;
- a record has been kept of all moneys paid by, or collected from, members of the organisation, and all moneys so paid or collected have been credited to the bank account or accounts to which those moneys are to be credited, in accordance with the Constitution of the organisation;
- iii) before any expenditure was incurred, approval of the incurring of the expenditure was obtained in accordance with the Constitution of the organisation;
- iv) with regard to funds of the organisation raised by compulsory levy or voluntary contributions from members, or funds other than the General Fund operated in accordance with the Constitution, no payments were made out of any such fund for purposes other than those for which the fund was operated;
- v) all financial benefits granted to persons holding office were authorised in accordance with the Constitution of the organisation;
- vi) the register of members of the organisation was maintained in accordance with the Workplace Relations Act 1996.

Robert Perry Treasurer

Indday of October Dated this

, 2002.

Board of Management's Certificate For the year ended 30 June 2002.

In pursuance of the provisions of Regulation 109(1)(b) under the Workplace Relations Act 1996, we Robert Perry and Jeff Griffith, being members of the Board of Management of the Australian Petroleum Agents and Distributors Association, do state on behalf of the Board, and in accordance with a resolution passed by the Board, that:

- i) in the opinion of the board of Management, the financial statements as attached show a true and fair view of the Association as at 30 June 2002;
- ii) in the opinion of the Board of Management, the meetings of the Board were held in accordance with the Constitution of the organisation;
- iii) to the knowledge of any member of the Board, there have been no instances where records of the organisation or other documents (not being documents containing information made available to a member of the organisation under sub-section 274(2) of the Workplace Relations Act 1996) or copies of the Constitution of the organisation have not been furnished, or made available, to members in accordance with the requirements of the Act, the Regulations thereto, or the constitution of the organisation;
- iv) the organisation has, in relation to the report prepared in accordance with section 276 of the Act by the auditor in respect of the financial year immediately proceeding the financial year to which the financial report relates (30 June 2001) and in relation to any accounts and statements prepared in accordance with subsection 273(1) of the Act to which that report relates, complied with the provision of sub-section 279(1) and (6) of the Act.

R. Perry Treasurer

•)

Director

J. Griffith

Dated this 17th day of October

, 2002.

AUDITORS' REPORT TO MEMBERS OF

AUSTRALIAN PETROLEUM AGENTS AND DISTRIBUTORS ASSOCIATION



<u>Scope</u>

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We have audited the financial report of Australian Petroleum Agents and Distributors Association set out on pages 1 to 10 for the year ended 30 June 2002. The Board of Management is responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the valuation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material aspects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional requirements so as to present a view which is consistent with our understanding of the association's financial position, the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In our opinion,

- a) The organisation maintained satisfactory accounting records in the financial year ended 30 June 2002 including:
 - i) records of the sources and nature of the income of the organisation (including income from members); and
 - ii) records of the nature and purposes of the expenditure of the organisation; and
- b) the financial report prepared under section 273 of the Workplace Relations Act 1996 were properly drawn up so as to give a true and fair view of:
 - i) the financial affairs of the organisation as at the end of the year; and
 - ii) the income and expenditure, and any surplus or deficit, of the organisation for the year; and
- c) the information and explanations that, under section 276(2) of the Workplace Relations Act 1996, officers, or employees of the organisation were required to provide, were provided.

McDanda Cater HPW McDonald Carter HPW

Chartered Accountants 124 Camberwell Road Hawthorn, Vic, 3122

Dated at Melbourne this 3 day of OGORCA, 2002

124 Camberwell Road Hawthorn, Victoria 3122 Fax: +61 3 9861 9800

Level 4 / 256 Queen Street Melbourne, Victoria 3000 GPO Box 688 Melbourne 3001 Fax: +61 3 9861 9855

Geoff Parker Partner Telephone: +61 3 9861 9861

> e-mail: mcdc@mcdc.com.au website: www.mcdc.com.au



AUSTRALIAN INDUSTRIAL REGISTRY

Level 35, Nauru House 80 Collins Street, Melbourne, VIC 3000 GPO Box 1994S, Melbourne, VIC 3001 Telephone: (03) 8661 7777 Fax: (03) 9654 6672

Mr Garth C Symington General Manager Australian Petroleum Agents and Distributors Association 78 Trenerry Crescent ABBOTSFORD VIC 3067

Dear Mr Symington,

Re: Australian Petroleum Agents and Distributors Association Financial documents for year ended 30 June 2002 - FR2002/748

I have received your letter dated 22 November 2002 together with the full financial documents of the above named organisation for the year ended 30 June 2002. The documents were lodged in the Industrial Registry on 29 November 2002

The documents have been filed.

Yours sincerely

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Lynette Markovski Statutory Services Branch

10 December 2002