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Mr Barry Jackson Secretary Australian and International Pilots Association

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Dear Mr Jackson

# Re: Financial Report for the Australian and International Pilots Association for year ended 30 June 2007 – FR2007/487

I acknowledge receipt of the financial report of the Australian and International Pilots Association for the year ended 30 June 2007. The documents were lodged with the Registry on 15 May 2008 and subsequent correspondence of 21 and 30 May 2008.

#### **Section 266(3)**

The AIPA have relied upon rule 33(c) to satisfy the requirements of section 266(3) of Schedule 1 of the Workplace Relations Act 1996. Section 266(3) states:

"(3) If the rules of the reporting unit provide for a specified percentage (not exceeding 5%) of members to be able to call a general meeting of the reporting unit for the purpose of considering the auditor's report, the general purpose financial report and the operating report, the full report may instead be presented to a meeting of the committee of management of the reporting unit that is held within the period mentioned in subsection (1)."

The current rule requires a requisition in writing from at least 25 members of the Association and seems to relate to all instances where, the membership may wish specific matters raised, to be referred to a special general meeting. Although the rule is beneficial to the membership in raising all matters, the Association should consider altering the rules to insert a specific rule to satisfy the requirements of section 266(3).

The financial report has now been filed.

I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged.

#### Committee of Management Statement

Recovery of wages activity

I remind you that the applicable Reporting Guidelines require the Committee of Management Statement to include information in relation to recovery of wages activity. If there has been no recovery of wages activity you may wish to consider words such as:

(xz) in relation to the recovery of wages activity:

(i) there has been no such activity undertaken by the reporting unit.

#### Notes to financial reports

#### Loans, Grants and Donations

I have noted that donations totalling \$19,935 were made in 2006-7. Under subsection 237(1) of the RAO Schedule there are certain steps that need to be taken if an individual donation exceeds \$1000.

As no subsection 237(1) statement has been lodged we assume that no single donation exceeded \$1000. Should this not be the case, please immediately advise the Registry of the details and ensure that there is compliance with the reporting requirements of section 237, other than with respect to the required timeframe. I have attached a template Statement you may wish to use (if appropriate). I note that the Registry drew your attention to the requirements of \$237(1) last year.

#### Audit Report

#### Auditor's Qualification

It is not clear from the Report whether or not the Auditor is an approved Auditor. In this regard I draw your attention to the definition of approved auditor in regulation 4 of the Workplace Relations (Registration and Accountability of Organisations) Regulations 2003. In all likelihood the Auditor is such a person however, it is our preference that this is made explicit in the Report. I recommend you draw this comment to the attention of your Auditors.

#### Detailed Statement of Financial Performance for the Year Ended 30 June 2007

#### Additional Financial Data

The Audit Report dated 9 October 2007 refers to the Audit of pages 1 to 13 of the Financial Report. Pages 14 to 20 contain additional financial data in the form of detailed financial statements for the AIPA and AIPA House Trust. The additional financial data in the detailed profit and loss account sets out many of the items of revenue and expense that are required to be disclosed in accordance with Guidelines 10 and 11 of the Registrar's Reporting Guidelines such as Meeting & Conferences expenses.

This approach is not consistent with the requirements of the RAO Schedule. Section 253 of the Schedule expressly requires each reporting unit to prepare a General Purpose Financial Report (GPFR), which is defined as including a profit and loss statement (s.253(2)(a)(i)). That GPFR must then be audited and the auditor must state whether, in his or her opinion, the GPFR is presented fairly in accordance with Australian Accounting Standards and the requirements of the RAO Schedule.

Could you ensure that these matters in future, form part of the notes to the financial statements and please bring these details to your auditor's attention to ensure that these matters are addressed in the future preparation of your financial reports.

#### Presentation of the full report to the Committee of Management

If the full report is to be presented to a meeting of the Committee of Management, the report should be distributed to members within five months of the end of the financial year (s265(5)(b)). Then, the full report should be presented to the Committee of Management within six months of the end of the financial year (s266(3)).

I note in this instance the report was provided to members on 22 October 2007 and presented to the Committee of Management on 8 April 2008.

#### Documents not lodged in Registry within 14 days of meeting

The documents were presented to a meeting of the Committee of Management on 8 April 2008 but were not lodged in the Registry until 15 May 2008.

In future financial years the documents should be lodged in the Industrial Registry within 14 days of the meeting at which they were presented - see s268 of the RAO Schedule.

#### Notice for Future Reports

It should be noted that the Industrial Registrar attaches importance to reporting units both fully satisfying the obligations under Schedule 1 and to those obligations being discharged within the requisite timeframes. You should ensure that future financial returns fully satisfy the above obligations.

In the event the documents submitted do not fully comply with the legislative requirements in Schedule 1 then the report will not be filed and the reporting unit will be required to repeat these aspects that do not comply.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Statutory Services Branch 30 May 2008

# **AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION AND CONTROLLED ENTITY AIPA HOUSE TRUST GENERAL PURPOSE FINANCIAL REPORT ("GPFR")** For the Year Ended 30 June 2007 Adam, Barnes & Company **Accountants** Crows Nest, Sydney, NSW (02) 9439 8455

#### AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION

#### **Committee of Management Statement**

On 9 October 2007 the Committee of Management of the Australian and International Pilots Association passed the following resolution in relation to the general purpose financial report (GPFR) prepared by the reporting unit pursuant to section 253(1) of Schedule 1 to the Workplace Relations Act 1996 (RAO Schedule) for the financial year ended 30 June 2007.

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines issued in relation to s253 of the RAO Schedule;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become payable;
- (e) during the financial year to which the GPFR relates and since the end of the financial year:
  - (i) meetings of the Committee of Management were held in accordance with the rules of the organisation;
  - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation;
  - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations;
  - (iv) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - (v) no orders have been made by the Commission under section 273 of the RAO Schedule.

For the Committee of Management:	Andrew Percival
Title of Office held:	Treasurer
Signature:	And
Signature.	
Date:	9 October 2007

#### AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION

# OPERATING REPORT For the Year Ended 30 June 2007

#### PRINCIPAL ACTIVITIES

The principal activities of the Association during the reporting period were to provide industrial and organising services to the members consistent with the objects of the Association and particularly the object of protecting and improving the interests of the members.

The Association's principal activities resulted in maintaining and improving the wages and conditions of employment of the membership.

There were no significant changes in the nature of the Association's principal activities during the reporting period.

The Association earned a net surplus of \$204,422 for the year. Other than this earned surplus, there has been no significant change in the Association's financial affairs.

#### MANNER OF RESIGNATION

Members may resign from the Association in accordance with rule 48, which reads as follows:

- a) A member may resign from membership by written notice addressed to the Secretary and posted or delivered to that officer or the person performing the duties of that officer at the registered office of the Organisation.
- b) Where a member ceases to be eligible to be a member of the Organisation, the notice of resignation shall take effect:
  - (i) on the day on which the notice is received by the Organisation; or
  - (ii) on the day specified in the notice, which is the day not earlier than the day when the member ceases to be eligible to become a member; which ever is later.
- c) In any case a member's notice of resignation shall take effect:
  - (i) at the end of two weeks after the notice is received by the Organisation;
  - (ii) or on the day specified in the notice; which ever is later;
- d) Any dues payable but not paid by the former member, in relation to the period before the member's resignation from the Organisation took effect, may be sued for and recovered in the name of the Organisation, in a court of competent jurisdiction, as a debt due to the Organisation.
- e) A notice delivered to the person nominated in (a) above shall be taken to have been received by the Organisation when it was delivered.
- f) A notice of resignation that has been received by the Organisation is not invalid because it was not addressed and delivered in accordance with (a) above.
- g) A resignation from membership is valid even if it is not effected in accordance with this

rule if the member is informed in writing by or on behalf of the Organisation that the resignation has been accepted.

#### DIRECTOR OF SUPERANNUATION ENTITY

The following officer of the Association held the following reserved position in the following entity:

Ian William Woods (President) is a member appointed Director of Qantas Superannuation Limited.

#### NUMBER OF MEMBERS

The number of persons who, at the end of the reporting period, were recorded on the Register of Members of the Association was 2,183 consisting of 2,139 pilots and 44 flight engineers.

#### NUMBER OF EMPLOYEES

The number of persons who were, at the end of the reporting period, employees of the Association was 7.

#### MEMBERS OF THE COMMITTEE OF MANAGEMENT

The persons who held office as members of the Committee of Management of the Association during the reporting period are:

COM Member	Attended	Held (1)	Office Bearer Positions Held
Adams, Colin	4	7	
Anderson, Steven	5	7	Assistant Secretary 14/11 06 - present
Backhouse, David	7	11	
Batten, Eric	0	4	
Busby, Theron	10	11	Vice President 'A' Pilots 14/11/06 - present
Chappel, Andrew	4	11	
Cleary, Graeme	7	11	Vice President Flight Engineer Officers
Crichton-Browne, Anthony	4	7	
Criddle, Garry	0	1	
Davidson, Michael	8	11	
Dowe, John	4	11	Secretary
Duggan, Garry	4	7	
Elsass, Gary	7	11	
Frankenberg, Peter	9	11	Vice President
Getley, Ian	0	10	
Glynn, Michael	6	11	Vice President 14/11/06 - present
Gundrum, James	5	11	Vice President 'A' Pilots 8/11/05 – 13/11/06
Herson,,Eytan	3	7	
Holt, Robin	2	4	
Jackson, Barry	5	11	Assistant Secretary 16/06/06 - 13/11/06
Knight, Peter	4	7	
La Delle, Grant	5	7	
Lang, Bill	8	11	
Loney, Shane	3	7	
Lunt, Jeff	4	11	Vice President
MacDonald, John	0	4	
Marr, Arthur	2	8	
Marriott, Keith	4	7	
McCallum, Andrew	3	6	
McNeil, Perry	0	8	
Millar, Jeff	1	7	

Mills, David	4	11	
Muffet, Peter	6	11	
Newnham, Michael	5	11	
Newsham, Brett	1	4	
Nutter, Adrian	6	11	
Percival, Andrew	3	11	Treasurer
Pickering, Allan	0	4	
Pirotta, Tony	5	7	
Renshaw, Tony	1	4	
Sirote, Jerry	9	11	
Smith, Ian	5	11	Vice President 14/02 06 - 13/11/06
Stanbridge, Michael	3	4	
Stevens, Godfrey	3	7	
Studdert, Wayne	4	7	
Sullivan, Mark	0	4	
Susz, Adam	4	7	
Thorpe, Peter	7	11	
Tuma, Simon	1	4	
Turner, Greg	0	4	
Vardi, Gill	0	5	
White, Brian	1	4	
Whyte, Paul	5	7	
Woods, Ian	10	11	President
Woodward, Richard	3	7	
Worthington, Michael	4	11	

(1) Reflects the number of meetings held during the time that the COM member held office during the financial year.

IAN WOODS - PRESIDENT Dated 9 October 2007

Independent Audit Report

To the members of the Australian and International Pilots Association

#### Scope

We have audited the general purpose financial report (GPFR) of the Australian and International Pilots Association for the year ended 30 June 2007 as set out on pages 1 to 13.

The GPFR includes the consolidated financial statements of the consolidated entity comprising the Association and the entity it controlled at the year's end. The Committee of Management is responsible for the GPFR. We have conducted an independent audit of the GPFR in order to express an opinion on it to the members of the Association.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the GPFR is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the GPFR, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the GPFR is presented fairly in accordance with Accounting Standards and other mandatory professional reporting and statutory requirements in Australia so as to present a view which is consistent with our understanding of the Association's and consolidated entity's financial position and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

#### Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

#### **Audit Opinion**

In our opinion, the GPFR of the Australian and International Pilots Association is presented, fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of Schedule 1 to the Workplace Relations Act 1996.

F A ADAM

REGISTERED AUDITOR

ADAM, BARNES & COMPANY

Date: 9 October 2007

**CROWS NEST** 

#### Balance Sheet as at 30 June 2007

	NOTE	CONSOLIDAT 2007 \$	TED GROUP 2006 \$	PARENT 2007 \$	r entity 2006 \$
CURRENT ASSETS					
Cash	3		•	2,910,484	
Receivables	4	24,512	58,847	14,512	48,847
TOTAL CURRENT ASSETS		2,934,996	2,404,664	2,924,996	2,391,536
NON-CURRENT ASSETS					
Strata Titled Unit	7	2.162.756	2,218,810	_	-
Office Fit Out	8		758,612	681,137	-
Plant, Fittings and Equipment	5	63,500			84,304
Motor Vehicles	6	5,773	7,448	5,773	7,448
Loan to AIPA House Trust		-	_	2,159,607	•
TOTAL NON-CURRENT ASSETS		2,913,166	3,069,174	2,910,017	3,064,002
TOTAL ASSETS		5,848,162	5,473,838	5,835,013	5,455,538
CURRENT LIABILITIES					
Payables	10	460,875	333,710	460,874	328,558
Provisions	11	79,191	36,454	79,191	36,454
TOTAL CURRENT LIABILITIES		540,066	370,164	540,065	365,012
NET ASSETS		5,308,096	5,103,674	5,294,948	5,090,526
RETAINED SURPLUS					
Opening Balance		5,103,674	4,802,346	5,090,526	4,802,529
Surplus for the Year		204,422	301,328		287,997
-					
		5,308,096	5,103,674	5,294,948	5,090,526

This Balance Sheet is to be read in conjunction with the notes to and forming parts of the accounts.

#### **Income Statement for the Year Ended 30 June 2007**

	CONSOLIDATED GROUP		PARENT ENTITY	
	2007 \$	2006 \$	2007 \$	2006 \$
INCOME	Ф	Ф	Φ	Ф
Members' Contributions	2,991,876	2,991,290	2,991,876	2,991,290
Joining Fees	591	773	591	773
Profit on Disposal of Fixed assets	_	8,114	-	8,114
Interest Received	136,106	•	136,106	197,897
Other Income	3,690	-	3,690	
	3,132,263	3,198,764	3,132,263	3,198,074
Less: EXPENDITURE				
Auditors Remuneration				
Audit Fees	19,750	19,000	19,750	19,000
Other Services	6,499	8,170	6,499	8,170
Committee Meeting Expenses	3,239	•	3,239	6,640
Depreciation	174,970	79,682	118,916	40,185
Donations	(19,935)	20,045	(19,935)	20,045
Legal Fees and Litigation	752,744	450,079	752,744	450,079
Other Meeting Expenses	6,146	10,606	•	10,606
Provision for Annual Leave	34,828	215	34,828	215
Provision for Long Service Leave	7,909	•	7,909	26,513
Salaries - Employees	571,059	-	571,059	866,684
Superannuation	86,684	81,390	86,684	81,390
Administration	1,283,948	1,328,412	1,340,002	1,380,550
	2,927,841	2,897,436	2,927,841	2,910,077
EXCESS OF INCOME OVER EXPENDITURE	204,422	301,328	204,422	<b>287,</b> 997

#### Statement of Recognised Income and Expense for the year ended 30 June 2007

aincu
nings
02,346
)1,328
3,674
)4,422
) <b>8,</b> 096
) <b>3</b> )4

This Income Statement is to be read in conjunction with the notes to and forming part of the accounts.

Notes to and forming part of the Accounts as at 30 June 2007

#### 1 STATEMENT OF ACCOUNTING POLICIES

This financial report is a general purpose financial report (GPFR) that has been drawn up in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board, and in accordance with section 253 of the RAO Schedule.

Set out below is a summary of the significant accounting policies adopted in the preparation of the accounts. Accounting policies have been consistently applied unless otherwise stated.

The Association and the controlled entity have prepared financial statements in accordance with the Australian equivalents to International Financial Reporting Standards (AIRFS) in their entirety.

The following is a summary of the material accounting policies adopted by the Association in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### REPORTING BASIS AND CONVENTIONS

The GPFR has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### INCOME TAX

No provision for income tax is necessary as Trade Unions are exempt from income tax under the Income Tax Assessment Act.

#### PROPERTY, PLANT AND EQUIPMENT

Each class of property, plant and equipment is carried at cost, less any accumulated depreciation and impairment losses.

The carrying amount of property, plant and equipment is reviewed annually by the Committee of Management to ensure that it is in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets' employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

#### DEPRECIATION

Depreciation of fixed assets is calculated on the straight line basis in order to write the assets off over their estimated useful lives.

The depreciation rates used for each class of depreciable asset are:

Class of Fixed Asset
Strata Titled Property
Office Furniture
Motor Vehicles
Leasehold Improvements
Depreciation Rate
2.5%
5% - 30%
15%
100%

#### Notes to and forming part of the Accounts as at 30 June 2007

#### REVENUE

Member contributions are accounted for on the accruals basis to the extent that contributions received or receivable subsequent to 30 June 2007, but which relate to the period then ended, have been brought to account as income.

#### EMPLOYEE BENEFITS

Provision is made for the liability arising from services rendered by employees.

Liabilities expected to be settled after one year are measured at their nominal rate and at the present value of the estimated cash flows to be made for those entitlements.

Superannuation is contributed for all employees at the appropriate rate.

#### CASH

For the purpose of the statement of cash flows, cash includes cash on hand, at banks and on deposit. Cash on deposit earns interest at bank bill rates.

#### ACCRUED EXPENSES

Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Association. Trade accounts are normally settled in 30 days.

#### TRADE AND OTHER DEBTORS

Trade and other debtors are normally settled in 30 days and are carried at amounts due. The recovery of debts is assessed at balance date and provision is made for any doubtful debts.

#### **COMPARATIVES**

Where necessary and as required by legislation, comparative figures have been adjusted to conform with the presentation of the 2007 financial accounts.

#### **Non Current Investments**

Financial Instruments: Recognition and Measurement, financial instruments that are classified as available for sale instruments are carried at their fair value. Unrealised gains or losses are recognised either in income or directly in equity. Held to maturity assets and loans or receivables are measured at amortised cost. Current accounting policy is to measure non current investments at cost, with an annual review to ensure that the carrying amounts are not in excess of recoverable value of the instruments.

#### 2 INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR

The attention of the Association's members is drawn to the requirements in section 272 of the RAO Schedule, viz:

272(1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.

#### Notes to and forming part of the Accounts as at 30 June 2007

- 272(2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- 272(3) A reporting unit must comply with an application made under subsection (1).

		CONSOLIDA	CONSOLIDATED ENTITY		PARENT ENTITY	
		2007	2006	2007	2006	
		\$	\$	\$	\$	
3	CASH					
	Cash on Hand	300	300	300	300	
	Trading Accounts	24,311	51,148	24,311	48,020	
	Short Term Call Account	1,217,616	1,281,202	1,217,616	1,281,202	
	Bank Bills	1,668,257	1,013,167	1,668,257	1,013,167	
		2,910,484	2,345,817	2,910,484	2,342,689	
4	RECEIVABLES					
	Current					
	Rental Deposit	-	29,671	-	29,671	
	Electricity Deposit	100	100	100	100	
	Other Debtors	10,279	29,076	279	19,076	
	Prepaid Expenses	14,133	-	14,133		
		24,512	58,847	14,512	48,847	
5	PLANT FITTINGS & EQUIPMENT - AT COST					
	Office Furniture & Equipment	326,828	307,865	326,828	307,865	
	Less: Accumulated Depreciation	263,328	223,561	263,328	223,561	
		63,500	84,304	63,500	84,304	
6	MOTOR VEHICLES - AT COST					
	Motor Vehicles	21,661	21,661	21,661	21,661	
	Less: Accumulated Depreciation	15,888	14,213	15,888	14,213	
		5,773	7,448	5,773	7,448	
7	STRATA TITLED PROPERTY - AT COST					
	247 Coward St Mascot	2,242,166	2,242,1 <b>6</b> 6	-	-	
	Less: Accumulated Depreciation	79,410	23,356	-	-	
		2,162,756	2,218,810	-	-	
8	OFFICE FIT OUT - AT COST					
	Office Fit Out - 247 Coward St Mascot	774,753	774,753	758,612	-	
	Less: Accumulated Depreciation	93,616	16,141	77,475		
		681,137	758,612	681,137		

#### Notes to and forming part of the Accounts as at 30 June 2007

# MOVEMENT IN THE CARRYING AMOUNTS FOR EACH CLASS OF PROPERTY, PLANT AND EQUIPMENT

2007	PLANT & EQUIPMENT	MOTOR VEHICLES	STRATA PROPERTY	OFFICE FIT OUT	TOTAL
	\$	\$	\$	\$	\$
Opening balance	84,304				
Additions	18,962				18,962
Disposals Depreciation	39,766	1,675	56,054	77,475	174,970
Carrying amount at end of the year	63,500	5,773	2,162,756	681,137	2,913,166
2006					
Opening balance	94,913	12,330	-	-	107,243
Additions	28,090	-	2,242,166	774,753	3,045,009
Disposals	, <u>-</u>	(3,396)	-	-	(3,396)
Depreciation	(38,699)	(1,486)	(23,356)	(16,141)	(79,682)
Carrying amount at end of the year	84,304	7,448	2,218,810	758,612	3,069,174

10	PAYABLES	CONSOLIDA 2007	TED ENTITY 2006	PARENT 2007	ENTITY <b>2006</b>
	Includes consultants fees, wages tax, GST on subscriptions, telephone, legal and other office expenses	460,875	333,710	460,874	328,558
11	PROVISIONS				
	Provision for Annual Leave	64,191	29,363	64,191	29,363
	The number of employees for whom this provision relates is 7 (2006 - 9)				
	Provision for Long Service Leave	15,000	<b>7,</b> 091	15,000	7,091
	The number of employees for whom this				
	provision relates is 1 (2006 - 1)				
		79,191	36,454	79,191	36,454

#### AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION

#### AND CONTROLLED ENTITY

#### Notes to and forming part of the Accounts as at 30 June 2007

CONSOLIDATED ENTITY		PAREN	T ENTITY
2007	2006	2007	2006
\$	\$	\$	\$

#### 12 CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Estimates of the potential financial effect of contingent liabilities that may become payable:

#### Litigation by Former Employee

A former employee has issued proceedings in the District Court claiming amounts owed under a contract of employment. Advice from legal counsel indicates that the maximum liability that may arise is:

130,000

130,000 -

#### Litigation in Courts

The Association is a party to six Court proceedings. Advice from legal counsel indicates that the maximum liability that may arise for costs is:

970,000

970,000 -

A contingent asset may arise as a result of proceedings against Qantas. The possible benefit is estimated at:

700,000

700,00

#### 13 SEGMENT REPORTING

The Association operates wholly within the aviation industrial arena representing pilots and flight engineers in all states of Australia.

#### 14 FINANCIAL INSTRUMENTS DISCLOSURE

#### a) Interest Rate Risk

No asset held by the Association will suffer a financial risk as a result of the change in interest rates.

#### b) Credit Risk

The Association does not have any material credit risk exposure to any single debtor or debtor groups under financial instruments entered into.

#### c) Net Fair Values

Assets and liabilities are carried at cost or written down value which approximates the net fair value.

#### Notes to and forming part of the Accounts as at 30 June 2007

#### 15 BUSINESS DETAILS

The principal place of business of the Association is: Suite 6.01 247 Coward Street Mascot.

		2007 \$	2006 \$
16	STATEMENT OF CASH FLOWS		
	CASH FLOW FROM OPERATING ACTIVITIES		
	Receipts from members and customers	3,387,853	3,056,579
	Payments to suppliers	(2,970,001)	(2,631,034)
	Interest Received	136,106	198,587
		553,958	624,132
	CASH FLOW FROM INVESTING ACTIVITIES		
	Payment for Strata Titled Property	-	(2,242,166)
	Payment for Office Fit Out	-	(774,753)
	Rental Deposit increased	-	(1,081)
	Payment for equipment	(18,962)	(28,090)
	Rental Deposit refunded	29,671	-
	Proceeds on Disposal of motor Vehicle		11,000
	Net cash provided by (used in) investing activities	10,709	<u>(3,035,090)</u>
	Net increase (2006 decrease) in cash held	564,667	(2,410,958)
	Cash at beginning of year	2,345,817	4,756,775
	Cash at end of year	2,910,484	2,345,817

# AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION Detailed Statement of Financial Performance

	2007	2006
INCOME	\$	\$
INCOME	0.004.076	2 004 200
Members Contributions Interest Received	2,991,876	2,991,290
	136,106	197,897
Profit on Disposal of Fixed Assets Joining Fees	- 591	8,114 773
Other Income		113
TOTAL INCOME	3,690	2 109 074
TOTAL INCOME	3,132,263	3,198,074
Less: EXPENDITURE		
Accountancy Fees	6,499	8,170
Administration	434,811	398,317
Annual Leave Provision	34,828	215
Air Fares and Accommodation	-	27,46 <b>7</b>
Audit Fees	19,750	19,000
Bank Charges & Government Fees	1,850	2,019
Bookkeeping Support	-	6,410
Committee Meeting Expenses	3,239	6,640
Computer Expenses	31,815	82,439
Consultancy	365,643	248,288
Couriers	606	2,927
Depreciation	118,916	40,185
Donation	(19,935)	20,045
Entertainment	253	3,906
Fringe Benefits	33,429	-
Insurance	11,611	32,538
Legal Fees	752,744	450,079
Library	23, <b>7</b> 91	22,158
Light & Power	6,029	7,770
Long Service Leave Provision	<b>7</b> ,909	26,513
Media and Public Relations	85,114	8,604
Membership Fees	23,461	19,257
Motor Vehicle Expenses	3,038	7,367
Office Expenses	40,342	44,892
Other Meeting Expenses	6,146	10,606
Payroll Tax	15,921	47,573
Printing, Postage & Stationery	40,971	52,967

# AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION Detailed Statement of Financial Performance

	2007	2006
	\$	\$
Promotional Events	9,550	25,639
Rates and Strata Levies	38,949	
Rent – AIPA House Trust	55,843	160,044
Repairs & Maintenance	3,869	25,305
Salaries & Wages	571,059	866,680
Staff Recruitment	-	40,840
Staff Training	4,031	6,697
Superannuation	86,684	81,390
Taxi Fares	14,379	31,205
Telephone	46,832	32,456
Temporary Staff	<b>.</b>	19,040
Website	2,349	2,349
Welfare & P.A.N.	45,515	22,080
TOTAL EXPENDITURE	2,927,841	2,910,077
EXCESS OF INCOME OVER EXPENDITURE	204,422	287,997

# AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION Schedules to the Statement of Financial Performance

	2007 \$	2006 \$
	Ψ	Ą
ADMINISTRATION		
Telephone	26,634	30,542
Transportation & Accommodation	102,006	105,29 <b>7</b>
Entertainment	<b>17</b> ,463	9,003
Reimburse Lost Flying	150,911	117,834
Seminars	15,630	7,989
Membership Fees	150	1,632
Miscellaneous	569	-
IFALPA	121,448	120,458
IFEO	-	1,833
One World	-	3,729
	434,811	398,317

# AUSTRALIAN and INTERNATIONAL PILOTS ASSOCIATION Schedules to the Statement of Financial Performance

	2007	2006
ADMINISTRATION EXPENSES	\$	\$
President		
Entertainment	2,132	1,579
Reimburse Lost Flying	150,911	79,828
Seminars	2,546	350
Telephone	3,638	4,748
Transportation & Accommodation	<u> 12,966</u>	<u>27,401</u>
	<u>172,193</u>	113,906
Professional Staff		
Entertainment	2,630	884
Seminars	3,259	3,690
Telephone	3,693	4,354
Transportation & Accommodation	24,480	33,065
Membership Fees	150	1,632
Miscellaneous	54	
	34,266	43,625
Other Office Bearers		
Entertainment	12,701	6,540
Reimburse Lost Flying	-	38,006
Seminars	9,825	3,949
Telephone	19,303	21,440
Transportation & Accommodation	64,560	44,831
Miscellaneous	515	-
	106,904	114,766
IFALPA		-
Membership, Travel & Accommodation	<u>121,448</u>	120,458
r.	121,448	120,458
One World		-
Membership, Travel & Accommodation		3,729
		3,729
IFEO		<del></del>
Seminars		1,833
		1,833
TOTAL	434,811	398,317
	<del></del>	

# AIPA HOUSE TRUST Income Statement

	2007 \$	2006 \$
INCOME		
INCOME	55.040	77.000
Rent Received	55,843	<b>7</b> 7,000
Interest Received	<del>_</del>	690
	<u>55,843</u>	77,690
Less: EXPENDITURE		
Bank Fees	1	31
Depreciation	56,054	39,497
Filing Fees	(212)	212
General Expenses	-	99
Strata Levies	-	18,473
Water Rates	<del>_</del> _	6,047
	<del></del>	64,359
NET PROFIT		13, <b>331</b>

# AIPA HOUSE TRUST Balance Sheet For the Year Ended 30 June 2007

	Note	2007 \$	2006 \$
CURRENT ASSETS Cash at Bank		_	3,128
Security Deposit		10,000	10,000
TOTAL CURRENT ASSETS		10,000	13,128
NON CURRENT ASSETS			
Strata Titled Property	1 & 2	2,162,756	2,218,810
Office Fit Out	1 & 2		<b>7</b> 58,612
TOTAL NON CURRENT ASSETS		2,162,756	<u>2,977,422</u>
TOTAL ASSETS		2,172,756	2,990,550
CURRENT LIABILITIES			
Trade Creditors		_	5,151
TOTAL CURRENT LIABILITIES			<u>5,151</u>
NON CURRENT LIABILITIES			
Unsecured Loan from Beneficiary		2,159,607	2,972,250
TOTAL NON CURRENT LIABILITIES		2,159,607	2,972,250
TOTAL LIABILITIES		2,159,607	<u>2,977,401</u>
NET ASSETS		13,149	13,149
Represented by:			
Settled Sum		10	10
Beneficiaries Capital		13,139	13,139
		<u>13,149</u>	13,149

#### AIPA HOUSE TRUST

Notes to and forming part of the Financial Accounts For the Year Ended 30 June 2007

# NOTE: 1 MOVEMENT IN THE CARRYING AMOUNTS FOR EACH CLASS OF PROPERTY, PLANT AND EQUIPMENT

2007	REAL	OFFICE FIT OUT	TOTAL
	PROPERTY		
Opening Balance	2,218,810	758,612	2,977,422
Additions	<u>-</u>	<u> </u>	-
Disposals	-	(758,612)	(758,612)
Depreciation	56,054	-	•
Carrying amount			
at end of the year	2,162,756	-	2,218,810
2006			
Opening Balance	-	- 1	
Additions	2,242,166	774,753	3,016,919
Disposals	<del>-</del>	-	_
Depreciation	(23,356)	(16,141)	(39,497)
Carrying amount			
at end of the year	2,218,810	758,612	2,977,422