



Fair Work Australia

6 August 2009

Mr Colin Waller
National Secretary/Treasurer
Australian Hotels Association

email: aha@aha.org.au

Dear Mr Waller

**Re: Financial Report for the Australian Hotels Association for year ended 31 December 2007
– FR2007/593**

I acknowledge receipt of the revised Audit Report received from RSM Cameron Bird, the revised designated officer's certificate and response to matters raised in correspondence of the Australian Industrial Registry on 29 July 2008 for the financial report for the Australian Hotels Association (the Association) for the year ended 31 December 2007. The documentation was received on 24 June and 6 July 2009.

Before filing the report I would ask that the Association, in future, take care in providing a timely response to all matters raised as required. In this instance correspondence was sent to the Association on 29 July 2008 but it was not responded to until 6 July 2009.

The financial report has now been filed.

I note that the 2008 Report was lodged with Fair Work Australia on 6 July 2009, but I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged.

Notes to the Financial Statements

Notice under Section 272(5) of the Fair Work (Registered Organisations) Act 2009 (the Act)

The reference to section 274 contained in note 16 of the notes to the financial statements should refer to section 272 and the wording of section 272 should refer to the following:

Information to be provided to members or Registrar

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.*
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.*
- (3) A reporting unit must comply with an application made under subsection (1).*

Accounting Officer's Certificate

The Accounting Officer's Certificate (Statement of Principal Accounting Officer) was a document required under the former financial reporting requirements of the Workplace Relations Act 1996. This certificate is not required under the Act as it has, in effect, been replaced by the Operating Report.

11 EXHIBITION STREET
MELBOURNE VIC 3000

GPO BOX 1994
MELBOURNE VIC 3001

Telephone: (03) 8661 7777
Facsimile: (03) 9655 0410
Email: www.orgs@fwa.gov.au
Internet: www.fwa.gov.au

Schedule 1

Reference to Schedule 1B of the *Workplace Relations Act 1996*, should properly refer to Schedule 1 and note that from 1 July 2009 the appropriate reference shall be the *Fair Work (Registered Organisations) Act 2009*.

Previous matters raised

Could you ensure when the Association compiles future reports that matters raised in correspondence by Fair Work Australia are taken into consideration and, as appropriate, incorporated into the reports.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

A handwritten signature in black ink, appearing to be 'K Donnellan', with a long horizontal line extending to the right.

Kevin Donnellan

Tribunal Services and Organisations

Fair Work Australia

Email: kevin.donnellan@fwa.gov.au



Australian Government
Australian Industrial Registry

Level 5, 11 Exhibition Street
Melbourne, VIC 3000
GPO Box 1994, Melbourne, VIC 3001
Telephone: (03) 8661 7764
Fax: (03) 9655 0410
Email: kevin.donnellan@air.gov.au

Mr Prabhu Fernando
Financial Accountant
Australian Hotels Association, National Office

email: Prabhu.Fernando@ahansw.com.au

Dear Mr Fernando

Re: Financial Report for the Australian Hotels Association (National Office) for year ended 31 December 2007 – FR2007/593

I acknowledge receipt of the financial report for the National Office of the Australian Hotels Association for the year ended 31 December 2007. The report was lodged with the Registry on 25 June 2008.

The financial report has not been filed.

The following matters require your attention before any action can be taken to file the above report.

Designated Officer's Certificate

ATTACHED

Section 268(c) of Schedule 1 of the *Workplace Relations Act 1996* requires "a certificate by a prescribed designated officer that the documents lodged are copies of the documents provided to members and presented to a meeting in accordance with section 266" to be lodged with the financial report. Although the Certificate of the Secretary was included with the financial report, it did not contain a date when the financial report was sent to members prior to its presentation to the general meeting. Could you provide a revised Designated Officer's certificate including this information. I have attached a document that can be used for this purpose.

Audit Report

Act References

WITH YOU ALREADY

The Audit Report contains reference to the "Associations Incorporated Act (ACT) 1991", and the "Industrial Relations Act 1996 (NSW)". The Australian Hotels Association is an organisation registered under the *Workplace Relations Act 1996* and is bound by the reporting requirements of that Act. These references are not part of the reporting requirements.

Auditor's Opinion

The term "true and fair view" was used in the superseded legislation. Subsection 257(5) of the RAO Schedule sets out the matters upon which an auditor is required to make an opinion on whether the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and other requirements of the RAO Schedule. The following wording in the auditor's opinion would satisfy the requirements:

"In our opinion the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996."

Auditor's Qualification

WITH YOU ALREADY

It is not clear from the Report whether or not the Auditor is an approved Auditor. In this regard I draw your attention to the definitions of approved auditor in regulation 4 of the Workplace Relations (Registration and Accountability of Organisations) Regulations 2003. In all likelihood the Auditor is such a person however, it is our preference that this is made explicit in the Report. I recommend you draw this comment to the attention of your Auditors.

Notes to the Financial Statements

I ask that the Association provide further detail in relation to "(a) Interest from: Other persons" appearing in note 2. → INTEREST FROM BANK

The reference to "Other expenses" appearing in note 3 and the figure of "\$1,204,409" exceeds the material limit (AASB 1031) where "When items of income and expense are material, their nature and amount shall be disclosed separately" (AASB 101 86.). Could you provide a breakdown of the figure for other expenses.

SCHEDULE
ATTACHED

Loans, Grants and Donations

ATTACHED

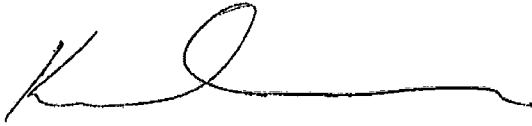
I have noted that donations totalling \$154,360 were made in 2007 including reference to specific entities who have received donations. Under subsection 237(1) of the RAO Schedule there are certain steps that need to be taken if an individual donation exceeds \$1000. Clearly more than one of the donations exceeded \$1000 and, as a consequence, the Association should have lodged a statement in accordance with subsection 237(1) of Schedule 1. I note the aforementioned subsection is a civil penalty provision. I have attached a template Statement you may wish to use.

In reference to the above matters, the organisation is required to provide the following:

1. a revised Designated Officer's Certificate,
 2. a revised Auditor's Report reflecting the current legislative requirements,
 3. response to the matters raised in notes to the financial statements;
 4. complete the attached Statement of Loans, Grants and Donations,
- and forward the documentation so that the report can be finalised.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

A handwritten signature in black ink, consisting of a stylized 'K' followed by a large loop and a long horizontal stroke.

Kevin Donnellan

Statutory Services Branch
29 July 2008



AUSTRALIAN HOTELS ASSOCIATION

24 Brisbane Avenue Barton ACT 2600 • PO Box 4286 Manuka ACT 2603 • Australia
email: aha@aha.org.au • Facsimile: (02) 6273 4011 • Telephone: (02) 6273 4007
Web: www.aha.org.au

Certificate of Secretary or other Authorised Officer

S268 of Schedule 1 Workplace Relations Act 1996

I, Colin Waller being the Secretary/Treasurer of the Australian Hotels Association certify:

- That the documents lodged herewith are copies of the full report, referred to in s268 of the RAO Schedule; and
- That the full report, was provided to members on 26 May 2008; and
- That the full report was presented to general meeting of members of the reporting unit on 23 June 2008; in accordance with section 266 of the RAO Schedule.

COLIN WALLER

National Secretary/Treasurer

29 June 2009

Details of other Expenses shown on " Note 2 of Accounts" 2007 Financial Report \$18,549

Interest received "Other" is all monies received from the bank's operating account.

Details of other Expenses shown on " Note 3 of Accounts" 2007 Financial Report \$1,204,409

National Convention Expenses (Break up already provided in page 26)

Audio Visual & Slide presentation	10741	
Consultants(External Event Management)	28800	
Entertainment, Theaming & Production	16068	
Food, Beverages etc. for the Convention	167167	
Ground Transport	5264	
Awards for Excellence	57932	
Postage	3756	
Printing	11142	
VIP Speakers	8790	
Telephone	758	
Participant Accommodation	124010	
VIP Events	10985	
VIP Gifts	<u>2988</u>	448401

Workchoice Project Expenses (Break up already provided in page 27)

Cost of running seminars	<u>239843</u>	239843
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National Skill Project (Break up already provided in page 28)

Cost of running the program	<u>412025</u>	412025
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Welfare to Work Project (Break up already provided in page 29)

Cost of running the program	<u>92790</u>	92790
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<u>ACTBranch office expenses</u>	<u>11350</u>	<u>11350</u>
		<u>1204409</u>

Details of other Expenses shown on " Note 3 Donations" 2007 Financial Report

Details of Donations and grants exceeding \$1,000 - list provided. Note that donations to political parties have been already lodged to Australian Electrol Commission.

**AHA
NSW**
AUSTRALIAN
HOTELS
ASSOCIATION
(NSW)

WITH COMPLIMENTS

THIS IS 2007 OUTSTANDING
MAKER DOCUMENTS (ATTACHED)

www.aha-nsw.asn.au

LEVEL 5, PRINCE CENTRE, 8 QUAY ST, SYDNEY NSW 2000 PH: (02) 9281 6922, (1800) 422 036 FAX: (02) 9281 1857

DONNELLAN, Kevin

From: DONNELLAN, Kevin
Sent: Wednesday, 24 June 2009 3:42 PM
To: 'Prabhu Fernando'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association
Attachments: FR2007-593-1.pdf; Audit Report.pdf

Prabhu, as indicated in our conversation, you Auditor has provided a revised Audit Report (attached), but the other matters contained in the correspondence are outstanding and require urgent attention.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

RSM Bird Cameron

Chartered Accountants

Level 1, 103-105 Northbourne Avenue Canberra ACT 2601
GPO Box 200 Canberra ACT 2601
T +61 2 6247 5988 F +61 2 6247 3703
www.rsmi.com.au

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

We have audited the accompanying financial report, being a general purpose financial report of the Australian Hotels Association – National Body which comprises the balance sheet as at 31 December 2007, the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies, other explanatory notes and statement by the Committee of Management Statement.

Committee's Responsibility for the Financial Report

The Committee is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations), the Associations Incorporation Act (ACT) 1991, and the Workplace Relations Act 1996 (Cth). The responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Birdanco Nominees Pty Ltd
ABN 33 009 321 377
Practising as
RSM Bird Cameron
ABN 65 319 382 479

Major Offices in:
Perth, Sydney,
Melbourne, Adelaide
and Canberra

RSM Bird Cameron is an independent
member firm of RSM International, an
affiliation of independent accounting
and consulting firms.

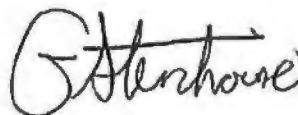
Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Auditor's Opinion

In our opinion the general purpose financial report of Australian Hotel Association – National Body presents fairly, in all material respects, the financial position of Australian Hotel Association – National Body as at 31 December 2007 and its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations), the Associations Incorporations Act (ACT) 1991, and the requirements imposed by Part 3 of Chapter 8 of the RAO schedule of the Workplace Relations Act 1996.

RSM BIRD CAMERON
Chartered Accountants

A handwritten signature in black ink, appearing to read 'G Stenhouse', with a stylized, cursive script.

Canberra, Australian Capital Territory
Dated: 1 June 2009 (reissued)

GED STENHOUSE
Director

DONNELLAN, Kevin

From: DONNELLAN, Kevin
Sent: Wednesday, 20 May 2009 11:11 AM
To: 'rodney.miller@rsmi.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Déar Rodney, has there been any progress regarding the 2007 Australian Hotels Association Audit Report.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

From: rodney.miller@rsmi.com.au [mailto:rodney.miller@rsmi.com.au]
Sent: Wednesday, 6 May 2009 11:37 AM
To: DONNELLAN, Kevin
Subject: Re: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Dear Kevin,

I was not aware of the outstanding matters and I will look into them as soon as possible.

Regards

Rodney Miller
Partner

RSM Bird Cameron Partners

Level 1, 103-105 Northbourne Avenue Canberra ACT 2601
GPO Box 200 Canberra ACT 2601
T (02) 6247 5988 **M** 0417 230 952 **F** (02) 6262 8633
www.rsmi.com.au

Direct line (02) 6247 9045

"DONNELLAN, Kevin"
<Kevin.Donnellan@airc.gov.au>

To <rodney.miller@rsmi.com.au>
cc

06/05/2009 10:21 AM

Subject FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

5/08/2009

Dear Rodney, on 29 July 2008 the attached correspondence (FR2007/593-1) was sent to Prabhu Fernando of the Australian Hotels Association regarding, in part, the above Audit Report (FR2007/593). In an effort to progress these matters I have contacted you and would ask if you could give me a call.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

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International: (613) 86617 764
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5/08/2009



Australian Government
Australian Industrial Registry

26 February 2009

Mr Prabhu Fernando
Financial Accountant
Australian Hotels Association

email: Prabhu.Fernando@ahansw.com.au

Dear Mr Fernando

**Re: Financial Report for the Australian Hotels Association for year ended 31 December 2007
– FR2007/593**

Further to your email of 17 February 2009 I include a link to a report that was filed without the need for further comment - <http://www.e-airc.gov.au/files/024nsa/FR2007597.pdf>.

I can be contacted on (03) 8661 7764.

Yours sincerely

A handwritten signature in black ink, appearing to be 'K Donnellan', with a long horizontal flourish extending to the right.

Kevin Donnellan
Statutory Services Branch
Principal Registry
Email: kevin.donnellan@airc.gov.au

DONNELLAN, Kevin

From: Prabhu Fernando [Prabhu.Fernando@ahansw.com.au]
Sent: Tuesday, 17 February 2009 9:04 AM
To: DONNELLAN, Kevin
Subject: RE: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Hi Kevin

I referred this to our auditors and followed up on Friday. They have requested me to ask you to supply lodgement made by other organisations that you have accepted so that we can make amendments and resubmit.

Thanks.
Prabhu

From: DONNELLAN, Kevin [mailto:Kevin.Donnellan@airc.gov.au]
Sent: Friday, 23 January 2009 3:06 PM
To: Prabhu Fernando
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

From: DONNELLAN, Kevin
Sent: Tuesday, 29 July 2008 3:23 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu Fernando, attached is correspondence in relation to the above report.

Regards

Kevin Donnellan
Statutory Services Officer, Team 3
Statutory Services Branch
Australian Industrial Registry

(03) 8661 7764
kevin.donnellan@air.gov.au

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Australian Government
Australian Industrial Registry

23 January 2009

Mr Prabhu Fernando
Financial Accountant
Australian Hotels Association

email: Prabhu.Fernando@ahansw.com.au

Dear Mr Fernando

**Re: Financial Report for the Australian Hotels Association for the year ended 30 June 2007
[FR2007/593]**

On 25 June 2008 the National Office of the Australian Hotels Association (the Association) lodged in the Australian Industrial Registry the financial report for the year ended 31 December 2007. In correspondence dated 29 July 2008 the Association was required to address matters including the lodging of a revised designated officer's certificate, amended audit report, further details in relation to "other expenses" in the notes to the financial statements and the submission of a statement of loans, grants and donations.

Despite numerous requests to the Association to attend to the above matters, the outstanding matters have not yet been lodged.

In the absence of the provision of the additional information/documents I cannot finalise my examination of the Association's report.

As you know a registered organisation has clear obligations to satisfy the requirements of the financial reporting scheme set out in Schedule 1. Again, I require you to attend to the various matters set out in my earlier correspondence. I look forward to your prompt response.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

A handwritten signature in black ink, appearing to be 'K Donnellan', with a long horizontal flourish extending to the right.

Kevin Donnellan

Statutory Services Branch

Principal Registry

Email: kevin.donnellan@airc.gov.au

DONNELLAN, Kevin

From: DONNELLAN, Kevin
Sent: Tuesday, 13 January 2009 12:14 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association
Attachments: FR2007-593-1.pdf

Prabhu, could you provide the documentation as outlined in the attached correspondence of 29 July 2008.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

From: DONNELLAN, Kevin
Sent: Wednesday, 10 December 2008 10:53 AM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu, could you provide an update on the current progress of the above matter.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

From: DONNELLAN, Kevin
Sent: Friday, 7 November 2008 2:52 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu, could you provide me with an update as to the current progress of the above matter.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

5/08/2009

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

From: DONNELLAN, Kevin
Sent: Monday, 13 October 2008 3:20 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu Fernando, Financial Accountant, could you provide an update as to the current progress of the above matter.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
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From: DONNELLAN, Kevin
Sent: Tuesday, 29 July 2008 3:23 PM
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Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu Fernando, attached is correspondence in relation to the above report.

Regards

Kevin Donnellan
Statutory Services Officer, Team 3
Statutory Services Branch
Australian Industrial Registry

(03) 8661 7764
kevin.donnellan@air.gov.au

DONNELLAN, Kevin

From: DONNELLAN, Kevin
Sent: Tuesday, 23 September 2008 2:15 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FW: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association
Attachments: FR2007-593-1.pdf

Prabhu, further to the correspondence of 29 July 2008, could you provide an update as to the current status of the above report.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
Email: kevin.donnellan@airc.gov.au

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To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu Fernando, attached is correspondence in relation to the above report.

Regards

Kevin Donnellan
Statutory Services Officer, Team 3
Statutory Services Branch
Australian Industrial Registry

(03) 8661 7764
kevin.donnellan@air.gov.au

DONNELLAN, Kevin

From: DONNELLAN, Kevin
Sent: Tuesday, 2 September 2008 2:13 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

Prabhu Fernando, could you give me an update of the progress of the above matter.

Regards

KEVIN DONNELLAN
Statutory Services Branch

Australian Industrial Relations Commission
11 Exhibition St, Melbourne Victoria 3000
GPO Box 1994, Melbourne Victoria 3001

Telephone: (03) 8661 7764
International: (613) 86617 764
Facsimile: (03) 9655 0410
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From: DONNELLAN, Kevin
Sent: Tuesday, 29 July 2008 3:23 PM
To: 'Prabhu.Fernando@ahansw.com.au'
Subject: FR2007/593 - Financial year ended 31 December 2007 - Australian Hotels Association

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Kevin Donnellan
Statutory Services Officer, Team 3
Statutory Services Branch
Australian Industrial Registry

(03) 8661 7764
kevin.donnellan@air.gov.au



Australian Government
Australian Industrial Registry

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Email: kevin.donnellan@air.gov.au

Mr Prabhu Fernando
Financial Accountant
Australian Hotels Association, National Office

email: Prabhu.Fernando@ahansw.com.au

Dear Mr Fernando

Re: Financial Report for the Australian Hotels Association (National Office) for year ended 31 December 2007 – FR2007/593

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The financial report has not been filed.

The following matters require your attention before any action can be taken to file the above report.

Designated Officer's Certificate

Section 268(c) of Schedule 1 of the *Workplace Relations Act 1996* requires “a certificate by a prescribed designated officer that the documents lodged are copies of the documents provided to members and presented to a meeting in accordance with section 266” to be lodged with the financial report. Although the Certificate of the Secretary was included with the financial report, it did not contain a date when the financial report was sent to members prior to its presentation to the general meeting. Could you provide a revised Designated Officer's certificate including this information. I have attached a document that can be used for this purpose.

Audit Report

Act References

The Audit Report contains reference to the “Associations Incorporated Act (ACT) 1991”, and the “Industrial Relations Act 1996 (NSW)”. The Australian Hotels Association is an organisation registered under the *Workplace Relations Act 1996* and is bound by the reporting requirements of that Act. These references are not part of the reporting requirements.

Auditor's Opinion

The term “true and fair view” was used in the superseded legislation. Subsection 257(5) of the RAO Schedule sets out the matters upon which an auditor is required to make an opinion on whether the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and other requirements of the RAO Schedule. The following wording in the auditor's opinion would satisfy the requirements:

“In our opinion the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996.”

Auditor’s Qualification

It is not clear from the Report whether or not the Auditor is an approved Auditor. In this regard I draw your attention to the definitions of approved auditor in regulation 4 of the Workplace Relations (Registration and Accountability of Organisations) Regulations 2003. In all likelihood the Auditor is such a person however, it is our preference that this is made explicit in the Report. I recommend you draw this comment to the attention of your Auditors.

Notes to the Financial Statements

I ask that the Association provide further detail in relation to “(a) Interest from: Other persons” appearing in note 2.

The reference to “Other expenses” appearing in note 3 and the figure of “\$1,204,409” exceeds the material limit (AASB 1031) where “*When items of income and expense are material, their nature and amount shall be disclosed separately*” (AASB 101 86.). Could you provide a breakdown of the figure for other expenses.

Loans, Grants and Donations

I have noted that donations totalling \$154,360 were made in 2007 including reference to specific entities who have received donations. Under subsection 237(1) of the RAO Schedule there are certain steps that need to be taken if an individual donation exceeds \$1000. Clearly more than one of the donations exceeded \$1000 and, as a consequence, the Association should have lodged a statement in accordance with subsection 237(1) of Schedule 1. I note the aforementioned subsection is a civil penalty provision. I have attached a template Statement you may wish to use.

In reference to the above matters, the organisation is required to provide the following:

1. a revised Designated Officer’s Certificate,
2. a revised Auditor’s Report reflecting the current legislative requirements,
3. response to the matters raised in notes to the financial statements;
4. complete the attached Statement of Loans, Grants and Donations,

and forward the documentation so that the report can be finalised.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

A handwritten signature in dark ink, consisting of a stylized 'K' followed by a large loop and a long horizontal stroke.

Kevin Donnellan

Statutory Services Branch
29 July 2008

Certificate of Secretary or other Authorised Officer¹

s268 of Schedule 1 *Workplace Relations Act 1996*

I *[name]* being the *[title of office]* of the *[name of the organisation]* certify:

- that the documents lodged herewith are copies of the full report, *[and the concise report]²*, referred to in s268 of the RAO Schedule; and
- that the *[full report **OR** concise report]³*, was provided to members on *[insert date]*; and
- that the full report was presented to *[a general meeting of members **OR** the last of a series of general meetings of members **OR** a meeting of the committee of management]³* of the reporting unit on *[insert date]*; in accordance with section 266 of the RAO Schedule.

Signature

Date:

¹*RAO regulation 162 prescribes the designated officer for the purpose of RAO schedule s268 as:*

(a) the secretary; or

(b) an officer of the organisation other than the secretary who is authorised by the organisation or by the rules of the organisation to sign the certificate mentioned in that paragraph.

²*Only applicable where a concise report is provided to members*

³*Insert whichever is applicable*



Statement of loans, grants and donations exceeding \$1,000 for financial year ending / /

Please refer to section 237 of the Registration and Accountability of Organisations Schedule when completing this form. This statement when lodged in the Industrial Registry may only be viewed by a member of the organisation. Use of this form is optional.

Organisation's details

Name of organisation including division or branch

Postal Address

Postcode

Details of officer completing the statement

Name

Name of office held in organisation

(An officer of the organisation should complete the statement)

Postal Address

Postcode

Telephone number (BH)

Facsimile number

Email

I certify that the information contained in this statement and its attachments is true and complete.

Signature

Date

An organisation must lodge this statement within 90 days of the end of its financial year.

Enquiries and statements should be addressed to:

INDUSTRIAL REGISTRAR
AUSTRALIAN INDUSTRIAL REGISTRY
GPO BOX 1994
MELBOURNE VIC 3001
Tel: (03) 8661 7764
Fax: (03) 9655 0410
Email: riateam3@air.gov.au

AUSTRALIAN INDUSTRIAL REGISTRY

Australian Industry Registry

LOANS, GRANTS AND DONATIONS EXCEEDING \$1,000 MADE BY ORGANISATION

(if insufficient space, please attach separate sheet)

LOANS

Name of Recipient of Loan	Address	Amount	Purpose for which loan required	Security given in relation to loan	Arrangements for repayment of loan

Note: where a loan is made to relieve a member or dependant of a member from severe financial hardship, the name and address and particulars of arrangements for repayment need not be stated.

GRANTS

Name of Recipient of Grant	Address	Amount	Purpose of Grant

Note: where a grant is made to relieve a member or dependant of a member from severe financial hardship, the name and address need not be stated

DONATIONS

Name of Recipient of Donation	Address	Amount	Purpose of Donation

Note: where a donation is made to relieve a member or dependant of a member from severe financial hardship, the name and address need not be stated.



AUSTRALIAN HOTELS ASSOCIATION

24 Brisbane Avenue Barton ACT 2600 • PO Box 4286 Manuka ACT 2603 • Australia
email: aha@aha.org.au • Facsimile: (02) 6273 4011 • Telephone: (02) 6273 4007
Web: www.aha.org.au

Attention: Robert Pfeiffer
Statutory Services Branch
Australian Industrial Registry
P O Box 1994S
MELBOURNE – 3001

23 June 2008

Dear Robert

RE: Lodgement of Financial Accounts as at 31/12/2007 National Office

Please find attached accounts for the above period and all relevant documents for lodgement.

Please acknowledge receipt.

Yours sincerely

PRABHU FERNANDO
Financial Accountant

AUSTRALIAN HOTELS ASSOCIATION - NATIONAL BODY
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2007

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Statement of Principal Accounting Officer

Committee of Management Statement

Operating Report

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Auditor's Disclaimer

Detailed Income Statements

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

STATEMENT OF PRINCIPAL ACCOUNTING OFFICER

I, Colin Waller, being the Honorary Secretary/Treasurer, the officer responsible for keeping the accounting records of the Australian Hotels Association National Body (the Organisation) certify that as at 31st December 2007, the number of members of the Organisation was 4,835.

In my opinion:

1. The attached financial statements show a true and fair view of the financial affairs of the Organisation as at 31st December 2007;
2. A record has been kept of all monies paid by, or collected from members and all monies so paid or collected have been credited to the bank account to which those moneys are to be credited, in accordance with the rules of the Organisation;
3. Before any expenditure was incurred approval of the incurring of the expenditure was obtained in accordance with the rules of the Organisation;
4. With regard to funds of the Organisation raised by compulsory levies or contributions from members, or funds other than the General Fund operated in accordance with the rules, no payments were made out of any such fund for purposes other than those for which the fund was operated;
5. All loans or other financial benefits granted to persons holding office in the Organisation were authorised in accordance with the rules and are disclosed in the attached financial statements;
6. The register of members of the Organisation was maintained in accordance with the Act.

Colin Waller



Dated:

14TH MAY 2008

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

COMMITTEE OF MANAGEMENT STATEMENT

On the date below, the Committee of Management of Australian Hotels Association passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 31 December 2007:

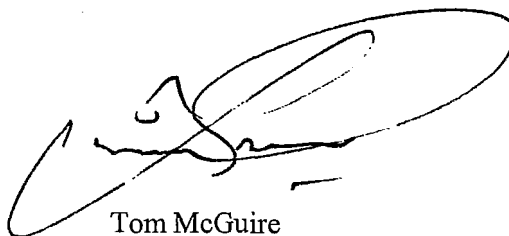
The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation including the rules of a branch concerned;
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned;
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the Registration and Accountability of Organisations (RAO) Schedule and the RAO Regulations;
 - (iv) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation;
 - (v) any information sought in a request by a member of the reporting unit or the Registrar duly made under section 272 of the RAO Schedule during the period has been furnished accordingly; and
 - (vi) no orders for inspection of financial records have been made by the Commission under section 273 of the RAO Schedule during the period. There is a possibility orders will be made during the 2008 year under the application referred to in Point (vii).
- (vii) notice under Section 272 was lodged by a member relating to the conduct of the National body for years 2002 to 2004.

For Committee of Management :



Colin Waller
National Secretary/Treasurer



Tom McGuire
National President

Date: 14TH MAY 2008

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

OPERATING REPORT FOR THE YEAR ENDED 31ST DECEMBER 2007

This Operating Report covers the results of those activities that were provided for the financial year ended 31 December 2007.

PRINCIPAL ACTIVITIES

The principal activities of the Association, as conducted through the Council and the Executive Board during the past year fell into the following categories:

- Provision of Industrial support to members including advice on legal and legislative matters, contractual obligations and representation of state members. Administration of Federal awards, the variation of awards following major test cases.
- Media and Communications to members and to the broader community via media releases in support of campaigns, targeted publications including national magazines.
- Provision of information for members providing up to date material relevant to hotels.
- Organisation of events to members such as Awards for Excellence, National Convention, Charity Fund Raising etc. in order to recognise their achievements and contribution to the community.

FINANCIAL ACTIVITIES

- There was an increase in sponsorship income and delegate registration.
- The legal cost remained high due to AIRC and PPCA issues.
- We also completed three government projects during the year.

SIGNIFICANT CHANGES

There were no significant changes in the nature of the Association's principal activities during the year.

MANNER OF RESIGNATION

Members may resign from the Association in accordance with rule 32, which reads as follows:

- 1) A member of the Association may resign from membership by written notice addressed and delivered to the Branch Secretary of the Branch of which he is a member.
- 2) A notice of resignation from membership of the Association takes effect:
 - a) Where the member ceases to be eligible to become a member of the Association:
 - i) On the day on which notice is received by the Association ;or
 - ii) On the day specified in the notice, which is a day not earlier than the day when the member ceases to be eligible to become a member; Which ever is later; or
 - b) In any other case:
 - i) At the end of two (2) weeks after the notice is received by the Association; or
 - ii) On the day specified in the notice;Whichever is later.
- 3) Any dues payable but not paid by a former member of the Association, in relation to a period before the member's resignation from the Association took effect, may be sued for and recovered in the name of the Association in a court of competent jurisdiction, as a debt due to the Association.
- 4) A notice delivered to the person mentioned in subrule (1) shall be taken to have been received by the Association when it was delivered.
- 5) A notice of resignation that has been received by the Association is not invalid because it was not addressed and delivered in accordance with subrule (1).
- 6) A resignation from membership of the Association is valid even if it is not affected in accordance with the rule if the member is informed in writing by or on behalf of the Association that the resignation has been accepted.

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**OPERATING REPORT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

**TRUSTEE OR DIRECTOR OF TRUSTEE COMPANY OF SUPERANNUATION ENTITY
OR EXEMPT PUBLIC SECTOR SUPERANNUATION SCHEME**

Mr. Bevan Douglas who is an Executive Member is a director of Hostplus Superannuation Industry Fund representing the National Body.

NUMBER OF MEMBERS

The number of persons who, at the end of the reporting period, were recorded on the Register of Members of the Association was 4,835.

NUMBER OF EMPLOYEES

The number of persons who were, at the end of the reporting period, employees of the Association was 6 comprised of 4 full time and 2 part time staff.

MEMBERS OF COMMITTEE OF MANAGEMENT

The persons who held office as members of the Committee of Management of the Association during the reporting period are:

Tom McGuire (President)
Colin Waller (Secretary/Treasurer)
Peter Hurley (Senior Vice President)
Patrick Griffin (President Accommodation Division)
Peter Burnett (Vice President)

Colin Waller
National Secretary/Treasurer



Dated this 14TH day of MAY 2008

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY
INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007

	Note	2007	2006
		\$	\$
Revenues	2	2,961,279	3,318,987
Employee Benefits Expense		(507,010)	(554,253)
Depreciation and Amortisation Expenses		(40,452)	(51,334)
Other Expenses	3	(2,616,513)	(2,737,997)
		<hr/>	<hr/>
DEFICIT FROM OPERATIONS BEFORE TAX	3	<u>(202,696)</u>	<u>(24,597)</u>
INCOME TAX EXPENSE	1(a)	<u>-</u>	<u>-</u>
DEFICIT FROM OPERATIONS AFTER TAX		<u>(202,696)</u>	<u>(24,597)</u>

This Income Statement is to be read in conjunction with the Notes to the Financial Statements
set out on pages 10 to 21

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**BALANCE SHEET
AS AT 31ST DECEMBER 2007**

	Note	2007 \$	2006 \$
CURRENT ASSETS			
Cash	4	216,877	100,694
Receivables	5	282,230	393,797
Investments	6	749	749
Other	7	104,066	12,780
TOTAL CURRENT ASSETS		<u>603,922</u>	<u>508,020</u>
NON-CURRENT ASSETS			
Property, Plant and Equipment	8	727,233	799,159
TOTAL NON-CURRENT ASSETS		<u>727,233</u>	<u>799,159</u>
TOTAL ASSETS		<u>1,331,155</u>	<u>1,307,179</u>
CURRENT LIABILITIES			
Payables	9	499,191	226,812
Provisions	10	14,755	19,265
Other	11	21,168	61,365
TOTAL CURRENT LIABILITIES		<u>535,114</u>	<u>307,442</u>
NON-CURRENT LIABILITIES			
Other	11	1,000	2,000
TOTAL NON-CURRENT LIABILITIES		<u>1,000</u>	<u>2,000</u>
TOTAL LIABILITIES		<u>536,114</u>	<u>309,442</u>
NET ASSETS		<u>795,041</u>	<u>997,737</u>
EQUITY			
Retained profits		<u>795,041</u>	<u>997,737</u>

This Balance Sheet is to be read in conjunction with the Notes to the Financial Statements set out on pages 10 to 20

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	Total
	\$
Balance at 1 January 2006	1,022,334
Deficit attributable to members	(24,597)
Balance at 1 January 2007	<u>997,737</u>
Deficit attributable to members	(202,696)
Balance at 31 December 2007	<u>795,041</u>

This Statement in Changes of Equity is to be read in conjunction with the Notes to the
Financial Statements set out on pages 10 to 20

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	Note	2007 \$	2006 \$
Cash Flows from Operating Activities			
Receipts from Capitation Fees		766,389	766,186
Receipts from Promotional and Sundry Activities		1,313,064	1,281,290
Interest Received		18,549	10,214
Dividends Received		60	146
Receipts from Government Grants		738,913	526,772
Receipts from recovery of PPCA legal fees		-	616,426
Payments to Employees and for Promotional and Other Expenses		<u>(2,762,591)</u>	<u>(3,142,676)</u>
Net Cash (Used in)/Provided by Operating Activities	13(a)	<u>74,384</u>	<u>58,358</u>
Cash Flows from Investing Activities			
Proceeds from sale of property, plant & equipment		47,136	12,273
Payment for property, plant & equipment		<u>(5,337)</u>	<u>(2,722)</u>
Net Cash (Used in)/Provided by Investing Activities		<u>41,799</u>	<u>9,551</u>
Net (Decrease)/Increase in Cash Held		116,183	67,909
Cash at Beginning of Year		100,694	32,785
CASH AT END OF YEAR	13(b)	<u><u>216,877</u></u>	<u><u>100,694</u></u>

This Statement of Cash Flows is to be read in conjunction with the Notes to the Financial Statements set out on pages 10 to 20

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2007

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board, requirements of the Associations Incorporations Act and both the Industrial Relations Act 1996(NSW) and the Workplace Relations Act 1996(Cth). The financial report is for the entity Australian Hotels Association National Body as a single entity.

The following is a summary of the material accounting policies adopted by the Association in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Basis of Preparation

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given at exchange of assets.

(a) Income Tax

The Association is exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

(b) Employee Benefits

Provision is made for the Association's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the Association to an employee superannuation fund and are charged as expenses when incurred.

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO OF THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

(c) Property, Plant and Equipment

Property

Freehold land and buildings are measured on the cost basis less depreciation and impairment losses.

Property, plant and equipment are measured on the cost basis less depreciation and impairment losses. The carrying amount of plant and equipment is reviewed annually by the committee to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amount.

(d) Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated on a straight line basis over their useful lives to the Association commencing from the time the asset is held ready for use.

The Depreciation rates used for each class of depreciable asset are:

Class of Asset	Depreciation Rate
Building – Barton	2.5% - 10%
Motor Vehicles	15%
Office Equipment	10% - 27%
Building – Darwin	2.5%

(e) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the Association are classified as finance leases. Finance leases are capitalised recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values.

Leased assets are amortised on a straight line basis over their estimated useful lives where it is likely that the Association will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments under operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2007

1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (CONT)

(f) Cash

For the purposes of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, investment in money market instruments maturing within less than two months, net of bank overdrafts.

(g) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

(h) Comparative Figures

Comparative figures supplied reflect the accounting period for the twelve months ended 31st December 2006. Comparative figures may be adjusted to enhance comparability.

(i) Revenue Recognition

Revenue from the state branches is recognised on a receipt basis and is allocated to the relevant period. Revenue from the sponsorships is recognised upon the execution of the contracts to the corporate sponsors.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets. Income from providing a service is recognised upon the delivery of goods to customers.

Grant revenue is recognised in accordance with the terms and conditions of the grant agreements.

(j) Critical Accounting Estimates

The Association evaluates estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the organisation. No accounting assumptions or estimates have been identified that have a significant risk of causing a material adjustment to carrying amounts of assets and liabilities within the next accounting period.

New standards and interpretations issued but not yet effective

At the date of this financial report the following standards and interpretations, which may impact the entity in the period of initial application, have been issued but are not yet effective:

Reference	Title	Summary	Application date (financial years beginning)	Expected Impact
AASB 7	<i>Financial Instruments: Disclosures</i>	New standard – replaces disclosure requirements of AASB 132	1 January 2007	Disclosures only
AASB 2005-10	<i>Amendments to Australian Accounting Standards arising from AASB 7</i>	Amends AASB 132, AASB 101, AASB 114, AASB 117, AASB 133, AASB 139, AASB 1, AASB 4, AASB 1023, AASB 1038 as a result of issue of AASB 7	1 January 2007	Disclosures only
AASB 101	<i>Presentation of Financial Statements</i>	Revised standard	1 January 2007	Disclosures only
AASB 8	<i>Operating Segments</i>	New standard – replaces AASB 114	1 January 2009	Disclosures only
AASB 2007-3	<i>Amendments to Australian Accounting Standards arising from AASB 8</i>	Amends AASB 5, AASB 6, AASB 102, AASB 107, AASB 119, AASB 127, AASB 134, AASB 136, AASB 1023 & AASB 1038 as a result of issue of AASB 8	1 January 2009	Disclosures only
AASB 123	<i>Borrowing Costs</i>	Revised standard – requires borrowing costs directly attributable to qualifying assets to be capitalised, where previously they could be immediately expensed.	1 January 2009	It is estimated the change will have no material effect
AASB 2007-6	<i>Amendments to Australian Accounting Standards arising from AASB 123</i>	Amends AASB 1, AASB 101, AASB 107, AASB 111, AASB 116 & AASB 138 and Interpretations 1 & 12 as a result of issue of AASB 123	1 January 2009	It is estimated the change will have no material effect
AASB 2007-4	<i>Amendments to Australian Accounting Standards arising from ED 151 and Other Amendments</i>	Amends AASB 1, 2, 3, 4, 5, 6, 7, 102, 107, 108, 110, 112, 114, 116, 117, 118, 119, 120, 121, 127, 128, 129, 130, 131, 132, 133, 134, 136, 137, 138, 139, 141, 1023 & 1038	1 July 2007	It is estimated the change will have no material effect
AASB 2007-7	<i>Amendments to Australian Accounting Standards</i>	Further amends AASB 1, AASB 2, AASB 4, AASB 5, AASB 107 & AASB 128 as a result of issue of AASB 2007-4	1 July 2007	Disclosures only
AASB 2007-5	<i>Amendments to Australian Accounting Standard – Inventories Held for Distribution by Not-for-Profit Entities</i>	Amends AASB 102 to require inventories held for distribution by not-for-profit entities to be measured at cost, adjusted when applicable for any loss of service potential.	1 July 2007	It is estimated the change will have no material effect
AASB 2007-1	<i>Amendments to Australian Accounting Standards arising from AASB Interpretation 11</i>	Amends AASB 2 as a result of issue of AASB Interpretation 11	1 March 2007	Transitional provisions only it is estimated the change will have no material effect
AASB 2007-2	<i>Amendments to Australian Accounting Standards arising from AASB Interpretation 12</i>	Amends AASB 1, AASB 117, AASB 118, AASB 120, AASB 121, AASB 127, AASB 131 & AASB 139 as a result of issue of AASB Interpretation 12	1 January 2008	Transitional provisions only it is estimated the change will have no material effect

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007 \$	2006 \$
NOTE 2: REVENUE		
Operating activities		
Affiliation Fees	2400	2,400
Capitation Fees	766,389	766,186
Dividends Received	60	146
Government Grants Income	786,867	571,972
Interest Received	18,549	10,214
Promotional and Sundry Income	1,387,014	1,265,837
Recovery of PPCA legal fees	-	702,232
	<u>2,961,279</u>	<u>3,318,987</u>
Total Revenue		
(a) Interest from:		
Other persons	<u>18,549</u>	<u>10,214</u>

**NOTE 3: PROFIT/LOSS FROM ORDINARY
ACTIVITIES**

Profit/Loss before income tax expense has been determined after:		
Employee Benefits paid to Holders of Offices		
Salary and Wages	97,500	83,330
Employee Benefits paid to employees (Other than Holders of Offices)		
Salaries and Benefits	324,392	378,753
Accrued Annual Leave	(11,566)	5,114
Superannuation	96,684	87,056
	<u>507,010</u>	<u>554,253</u>
Depreciation	<u>40,452</u>	<u>51,334</u>
Administration Expenses	130,825	381,337
Travel, accommodation and Consultancy	398,108	497,144
Auditor's Remuneration –		
Audit of Financial Statements	8,509	8,500
Other Services	-	2,820
Donations	154,360	103,879
Liberal Party - \$89,681		
Labor Party - \$43,636		
Other - \$21,043		
Legal fees	616,515	855,553
(Profit)/Loss on Sale of Non-Current Assets	(9,947)	6,640
Other expenses	1,204,409	811,971
Operating Lease	38,119	3,000
Subscriptions	<u>75,615</u>	<u>67,153</u>
	<u>2,616,513</u>	<u>2,737,997</u>
	<u>3,163,975</u>	<u>3,343,584</u>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007 \$	2006 \$
NOTE 4: CASH		
Cash on Hand	1,000	1,000
Cash at Bank	<u>215,877</u>	<u>99,694</u>
	<u>216,877</u>	<u>100,694</u>
NOTE 5: RECEIVABLES - CURRENT		
GST Refundable	43,893	11,589
Trade Debtors	238,337	437,208
Less: Provision for Doubtful Debts	<u>-</u>	<u>(55,000)</u>
	<u>238,337</u>	<u>382,208</u>
	<u>282,230</u>	<u>393,797</u>
NOTE 6: INVESTMENTS		
Shares in Listed Companies	<u>749</u>	<u>749</u>
NOTE 7: OTHER ASSETS		
Prepayment	<u>104,066</u>	<u>12,780</u>
	<u>104,066</u>	<u>12,780</u>
NOTE 8(a): PROPERTY, PLANT & EQUIPMENT		
Building, Barton – at cost	1,067,166	1,067,166
Less: Accumulated Depreciation	<u>383,409</u>	<u>359,582</u>
	<u>683,757</u>	<u>707,584</u>
Motor Vehicles – at cost	45,831	45,831
Less: Accumulated Depreciation	<u>20,907</u>	<u>14,032</u>
	<u>24,924</u>	<u>31,799</u>
Office Equipment – at cost	307,754	325,902
Less: Accumulated Depreciation	<u>289,202</u>	<u>303,618</u>
	<u>18,552</u>	<u>22,284</u>
Building, Darwin – at cost	-	54,011
Less: Accumulated Depreciation	<u>-</u>	<u>16,519</u>
	<u>-</u>	<u>37,492</u>
Total Property, Plant & Equipment	<u>727,233</u>	<u>799,159</u>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007 \$	2006 \$
NOTE 9: PAYABLES		
CURRENT		
Sundry Creditors	284,317	226,812
Unearned Income	214,874	-
	<u>499,191</u>	<u>226,812</u>

NOTE 10: PROVISIONS

CURRENT		
Provision for Accrued Annual Leave	14,755	19,265
	<u>14,755</u>	<u>19,265</u>

NOTE 11: OTHER LIABILITIES

CURRENT		
PAYG Withholdings/FBT Payable	18,168	14,365
ICHM Scholarship Fund	3,000	2,000
AHA-NT (Darwin Property Payment)	-	45,000
	<u>21,168</u>	<u>61,365</u>

NON-CURRENT		
ICHM Scholarship Fund	1,000	2,000
	<u>1,000</u>	<u>2,000</u>

NOTE 12: OPERATING LEASES

OPERATING LEASES RECEIVABLE

Non cancellable operating leases contracted for but not capitalised in the financial statements

Receivables – Unit 1 24 Brisbane Avenue Barton	
Not later than 1 year	<u>122,808</u>
Later than 1 year but not later than 5 years	<u>347,956</u>
Later than 5 years	<u>-</u>
	<u>470,764</u>

Property leases for Unit 1 24 Brisbane Avenue Barton building are non cancellable operating leases with lease terms from 1/11/06 to 31/10/2011 years. Leases typically have a fixed annual increase provision

OPERATING LEASE PAYABLE

Non cancellable operating leases contracted for but not capitalised in the financial statements

Payables – Unit 4.2 24 Brisbane Avenue Barton	
Not later than 1 year	<u>42,348</u>
Later than 1 year but not later than 5 years	<u>119,986</u>
Later than 5 years	<u>-</u>
	<u>162,334</u>

Property leases for Unit 4.2 24 Brisbane Avenue Barton building are non cancellable operating leases with lease terms from 1/11/06 to 31/10/2011 years. Leases typically have a fixed annual increase provision

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER 2007

NOTE 13: NOTES TO THE STATEMENT OF CASH FLOWS

(a) Reconciliation of Net Cash provided by Operating Activities to Deficit after Income Tax	2007 \$	2006 \$
Deficit after Income Tax	(202,696)	(24,597)
Non Cash Flows in (Loss):		
Write-downs to recoverable amount		-
(Profit)/Loss on Sale of Non-Current Assets	(9,947)	6,640
Depreciation	40,452	51,334
Changes in Assets & Liabilities:		
(Increase)/Decrease in Trade Debtors	143,871	(117,953)
(Increase)/Decrease in GST Refundable	(32,304)	12,409
(Increase)/Decrease in Prepayments	(91,286)	4,530
(Decrease)/Increase in Sundry Creditors	272,001	105,475
Increase/(Decrease) in Provisions	(4,510)	5,113
(Decrease)/Increase in Other Current Liabilities	(40,197)	16,407
Increase/(Decrease) in Other Non-Current Liabilities	(1,000)	(1,000)
Net Cash (Used in)/Provided by Operating Activities	<u>74,384</u>	<u>58,358</u>

Credit stand-by and financing facilities

The Association has no credit stand-by or financing facilities in place.

(b) Reconciliation of Cash

Cash at the end of financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

Cash on Hand	1,000	1,000
Cash at Bank and on Deposit	215,877	99,694
	<u>216,877</u>	<u>100,694</u>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

**NOTE 14: DIRECTORS & KEY MANAGEMENT PERSONEL
PERSONNEL COMPENSATION**

(a) Directors' Remuneration	2007	2006
	\$	\$
Remuneration received or receivable by all directors of the association		
-from the entity or any related party in connection with the management of the association	97,500	83,330

The names of Directors who have held office during the financial year are:

Peter Burnett
Colin Waller
Peter Hurley
Patrick Griffin
Tom McGuire

(b) Key Management Personnel	2007	2006
The aggregate compensation of the key management:		
Short term benefits	229,320	218,400
Post employment benefits	22,680	21,600
Total	<u>252,000</u>	<u>240,000</u>

NOTE 15: SEGMENT REPORTING

The Association is the representative body for hotels and other associated hospitality entities in Australia.

NOTE 16: RELATED PARTIES

Amounts paid to the Queensland Branch for Accommodation Division Administration expenses during the year were \$4,369 and for ACT Branch \$8,333 for general administration.

All State Branches receive remuneration for actual expenses incurred and these amounts are disclosed in the relevant expense category of the Income Statement.

During the year 20/24 Cavenagh Street, Darwin was transferred to Northern Territory Branch for a consideration of \$45,000.

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST DECEMBER 2007**

**NOTE 17: INFORMATION TO BE PROVIDED TO THE MEMBERS OR
REGISTRAR**

In accordance with the requirements of the schedule 1B Workplace Relations Act 1996, the attention of members is drawn to the provisions of sub-sections (1), (2) and (3) of Section 274 which reads:

A member of an reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit;

A reporting unit shall, on the application made under subsection (1) by a member of the reporting unit or a Registrar, make the specified information available to the member or Registrar in such a manner, and within such time, as prescribed;

A Registrar may only make an application under subsection (1) at the request of a member of the reporting concerned, and the Registrar shall provide to a member information received because of an application made at the request of the member.

NOTE 18: CONTINGENT LIABILITIES

Action has been brought by the NSW Branch against the conduct of affairs of the National Body during the years 2002 - 2004 and potentially the conduct of certain officers of the National Body. The National Body has incurred legal fees of \$397,208 during the year in relation to the matter. In addition a former officer under a termination indemnity was paid \$70,636 during the year. There would be ongoing legal fees pertaining to this matter.

The Insuer (AON) has indicated that the indemnity and payment made to the former Officer would not be covered by the Officers Professional Indemnity Policy. Having gathered all the facts and AON's response we will not make any admission to AON but probably refer the matter to a professional Indemnity Insurance Lawyer for advice.

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL OFFICE

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDING 31ST DECEMBER 2007**

NOTE 19: SUBSEQUENT EVENT

During year ending 2006/2007 negotiations by the NSW Branch and the National President were entered into with TVN which has resulted in a \$250,000 one off payment to the National Body. This amount is due in June 2008. This amount will be accounted as and when received.

NOTE 20: FINANCIAL INSTRUMENTS

The nature of the financial instruments of the Association are such that no disclosure is made of their accounting policies, terms and conditions as such disclosure will not provide relevant information to the users of these financial statements.

(a) Terms, Conditions and Accounting Policies

The Association's accounting policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument are as follows:

Recognised Financial Instruments	Notes	Accounting Policies	Terms and Conditions
i) Financial Assets			
Receivables	5	Receivables are carried at nominal amounts due less any provision for doubtful debts. A provision for doubtful debt is recognised when collection of the full nominal amount is no longer probable	N/A
ii) Financial Liabilities			
Payables	9	Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Association.	N/A

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL OFFICE

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDING 31ST DECEMBER 2007**

NOTE 20: FINANCIAL INSTRUMENTS (cont'd)

(b) Interest Rate Risk

The Association's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on those financial assets and financial liabilities, is as follows:

	Weighted Average Effective Interest Rate		Floating Interest Rate		Non-interest Bearing	
	2007 %	2006 %	2007 \$	2006 \$	2007 \$	2006 \$
i) Financial Assets						
Cash at bank	5.70	4.61	215,877	99,694	-	-
Receivables	-	-	-	-	238,337	382,208
ii) Financial Liabilities						
Payables	-	-	-	-	900,817	226,812

(c) Net Fair Values

For all financial assets and liabilities, the net fair value approximates their carrying value.

(d) Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount, net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements.

The Association does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the Association.

NOTE 21: ASSOCIATION DETAILS

The registered office and principal place of business of the Association is:

Australian Hotels Association
24 Brisbane Avenue
Barton ACT 2600

RSM Bird Cameron

Chartered Accountants

Level 1, 103-105 Northbourne Avenue Canberra ACT 2601
GPO Box 200 Canberra ACT 2601
T +61 2 6247 5988 F +61 2 6247 3703
www.rsmi.com.au

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

Report on the Financial Report

We have audited the accompanying financial report, being a general purpose financial report of the Australian Hotels Association which comprises the balance sheet as at 31 December 2007, the income statement, statement of changes in equity and cash flow statement for the year then ended, a summary of significant accounting policies, other explanatory notes and statement by Members of the Board.

Board's Responsibility for the Financial Report

The Board is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations), the Associations Incorporation Act (ACT) 1991, the Workplace Relations Act 1996 (Cth) and the Industrial Relations Act 1996 (NSW). The responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Liability limited by a
scheme approved under
Professional Standards
Legislation

Birdanco Nominees Pty Ltd
ABN 33 009 321 377
Practising as
RSM Bird Cameron
ABN 65 319 382 479

Major Offices in:
Perth, Sydney,
Melbourne, Adelaide
and Canberra

RSM Bird Cameron is an independent
member firm of RSM International, an
affiliation of independent accounting
and consulting firms.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Auditor's Opinion

In our opinion:

The financial report of Australian Hotels Association – National Body is in accordance with the Associations Incorporations Act (ACT) 1991, the Workplace Relations Act 1996 (Cth) and the Industrial Relations Act 1996 (NSW) including:

- i giving a true and fair view of the Association's financial position as at 31 December 2007 and of its performance for the year ended on that date; and
- ii complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Associations Incorporations Act (ACT) 1991.

RSM BIRD CAMERON

RSM BIRD CAMERON
Chartered Accountants



Rodney Miller
Director

Canberra, Australian Capital Territory

Dated: 14 May 2008

RSM Bird Cameron

Chartered Accountants

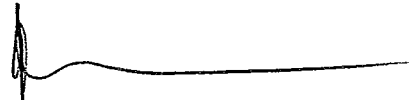
Level 1, 103-105 Northbourne Avenue Canberra ACT 2601
GPO Box 200 Canberra ACT 2601
T +61 2 6247 5988 F +61 2 6247 3703
www.rsmi.com.au

Auditor's Disclaimer

The additional financial data presented in the following pages is in accordance with the books and records of the Australian Hotels Association – National Body (AHA) which have been subjected to the auditing procedures applied in our audit of the AHA for the year 31 December 2007. It will be appreciated that our audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and no warranty of accuracy or reliability is given. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person, (other than to the AHA), in respect of such data, including any errors or omissions therein however caused.

RSM BIRD CAMERON

RSM BIRD CAMERON
Chartered Accountants



Rodney Miller
Director

Canberra, Australian Capital Territory

Dated: 14 May 2008

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AUSTRALIAN HOTELS ASSOCIATION - NATIONAL BODY

CONTENTS

**Unaudited Detailed Income Statement for
National Office**

**Unaudited Detailed Income Statement for
National Marketing and Convention**

**Unaudited Detailed Income Statement for
WorkChoice Project**

**Unaudited Detailed Income Statement for
NICS**

**Unaudited Detailed Income Statement for
Welfare to Work**

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007	2006
	\$	\$
NATIONAL OFFICE		
Affiliation Fees	2,400	2,400
Capitation Fees	766,389	766,186
Dividends Received	60	146
Endorsements	60	1,725
Hotel News Advertising	41,888	67,969
Interest Received	18,549	10,214
Net Grants Income	42,209	83,549
Net Profit National Marketing & Convention	774,541	588,100
National Industry Skills Execution of Contracts	2,115	2,300
Recovery of PPCA legal fee	-	702,232
Rent – 24, Brisbane Avenue, Barton	120,009	10,400
	<hr/>	<hr/>
TOTAL REVENUE	1,768,220	2,235,221
	<hr/>	<hr/>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007 \$	2006 \$
NATIONAL OFFICE (CONT'D)		
TOTAL REVENUE brought forward	1,768,220	2,235,221
EXPENDITURE		
Accommodation Division President (Remuneration Holder of Office)	10,000	8,330
ACT Branch Management Fee	8,333	-
Accountancy Fees	46,530	41,580
Accrued Annual Leave	(11,566)	5,114
Accommodation Division Survey/Operational Costs	139,451	60,012
Auditor's Remuneration	8,509	11,320
Bank Charges	2,030	5,262
Body Corporate & Outgoings	24,157	23,917
Depreciation	15,944	18,559
Depreciation – Building	24,508	32,775
Doubtful Debts	-	77,000
Fringe Benefits Tax	3,000	6,780
Insurance	19,054	30,206
Industrial Relations	49,644	48,316
Leasing – Office Premises	38,119	3,295
Legal Costs	616,515	855,553
Light & Power	1,793	3,664
Loss/(Profit) on Sale of Non-Current Assets	(9,947)	6,640
Media, Training & Monitoring	6,028	27,088
Office Expenses	17,378	13,245
Postage & Freight	32,129	29,484
President – PA (Remuneration Holder of Office)	27,500	27,500
Presidential Allowance (Remuneration Holder of Office)	27,500	27,500
Printing & Stationery	8,095	12,632
Publications	20,921	40,800
Repairs & Maintenance	290	1,516
Representations	154,360	108,424
Research & Special Projects	-	-
Salaries, Benefits & On-Costs (Employees)	418,077	465,809
Secretary/Treasurer (Remuneration Holder of Office)	10,000	10,000
Senior Vice President (Remuneration Holder of Office)	10,000	10,000
Staff Recruitment	-	-
Subscriptions	75,615	67,153
Telephone	21,570	20,695
Travel & Meetings	142,879	159,649
Vice President (Remuneration Holder of Office)	12,500	-
TOTAL EXPENDITURE	<u>1,970,916</u>	<u>2,259,818</u>
DEFICIT FOR YEAR	<u>(202,696)</u>	<u>(24,597)</u>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007	2006
	\$	\$
<hr/> NATIONAL MARKETING AND CONVENTION <hr/>		
REVENUE		
Corporate Sponsorship	1,082,818	996,778
Delegate Registration	140,124	132,100
Golf Income	-	13,365
Supplement Income	-	41,200
	<hr/> 1,222,942	<hr/> 1,183,443
 EXPENDITURE		
Audio Visual & Slide Production	10,741	17,526
Consultants (External Contractors)	28,800	64,358
Delegate Transport	-	3,928
Entertainment, Theming & Production	16,068	20,988
Equipment Hire	-	949
Food, Beverage, Golf & Theme Parks	167,167	184,031
Ground Transport	5,264	5,120
Insurance	-	-
Marketing Body Corporate	-	-
National Awards for Excellence	57,932	54,861
Postage & Freight	3,756	860
Printing & Stationery	11,142	8,785
Speakers	8,790	12,121
Supplement Cost	-	66,985
Telephone	758	1,537
Travel, Accommodation & Consultants	124,010	139,247
VIP Events	10,985	11,674
VIP Gifts	2,988	2,373
	<hr/> 448,401	<hr/> 595,343
 TOTAL EXPENDITURE		
	<hr/> 448,401	<hr/> 595,343
 NET SURPLUS FOR YEAR		
	<hr/> 774,541	<hr/> 588,100

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007	2006
	\$	\$
<hr/> WORKCHOICE PROJECT GRANT		
REVENUE		
Grant Income	259,200	429,772
	<hr/> 259,200	<hr/> 429,772
EXPENDITURE		
Completion of Seminars	239,843	368,656
Painting	-	14,130
Office Expenses	<hr/> -	<hr/> 27,982
TOTAL EXPENDITURE	<hr/> 239,843	<hr/> 410,768
NET GRANT SURPLUS	<hr/> 19,357	<hr/> 19,004

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007	2006
	\$	\$
<hr/>		
NICS/NSSS PROJECT GRANT		
REVENUE		
Grant Income	431,758	142,200
Interest	-	-
	<hr/>	<hr/>
	431,758	142,200
 EXPENDITURE		
Bank Charges	-	-
Consultancy Fees	412,025	65,484
Marketing	-	-
Office Expenses	-	3,777
Printing & Stationery	-	-
Travel & Accommodation	-	8,394
	<hr/>	<hr/>
TOTAL EXPENDITURE	412,025	77,655
	<hr/>	<hr/>
NET GRANT INCOME	19,733	64,545
	<hr/>	<hr/>

AUSTRALIAN HOTELS ASSOCIATION – NATIONAL BODY

**UNAUDITED DETAILED INCOME STATEMENT
FOR THE YEAR ENDED 31ST DECEMBER 2007**

	2007 \$	2006 \$
<hr/> WELFARE TO WORK GRANT <hr/>		
REVENUE		
Grant Income	95,909	-
Interest	-	-
	<hr/> 95,909	<hr/> -
 EXPENDITURE		
Consultancy Fees	92,790	-
Marketing	-	-
Office Expenses	-	-
Salaries (Employees)	-	-
Telephone & Communication	-	-
Travel & Accommodation	-	-
	<hr/> 92,790	<hr/> -
 TOTAL EXPENDITURE		
	<hr/> 92,790	<hr/> -
 NET GRANT INCOME		
	<hr/> 3,119	<hr/> -

AUSTRALIAN HOTELS ASSOCIATION

CERTIFICATE OF SECRETARY

I, Colin Waller, duly authorised officer of Australian Hotels Association hereby certify that documents lodged herewith are true copies of the Financial Statements, Auditor's Report and certificates presented to the:

General meeting of members of the organisation held on 23 June 2008
and/or
The Committee of Management meeting held on 14 May 2008

In respect of the financial year of the organisation ended 31 December 2007.

The documents lodged herewith are:

- (i) Copies of the accounts prepared in accordance with the requirement of the Act; and
- (ii) A copy of the certificate given by the accounting officer of the organisation in accordance with the requirement of the Act; and
- (iii) A copy of the certificate given by the Committee of Management in accordance with the requirement of the Act; and
- (iv) A copy of the report of the Auditor of the organisation prepared in accordance with the requirements of the Act; and

(Note: "The Act" referred to is the Workplace Relations Act 1996 and it's Regulations.)



Secretary
Colin Waller

Dated at Sydney 23 June 2008