Level 4, 11 Exhibition Street Melbourne, VIC 3000 GPO Box 1994, Melbourne, VIC 3001 Telephone: (03) 8661 7822 Fax: (03) 9655 0410

By facsimile: (03) 9654 1724

Mr Brian Kearney Secretary Australian Hotels Association - Victorian Branch Level 1, 1 Little Collins Street MELBOURNE VIC 3000

Dear Mr Kearney

Financial Documents – year ended 30 June 2006 (FR2006/402) Schedule 1 – Workplace Relations Act 1996 (RAO Schedule)

I refer to previous correspondence in this matter.

In particular I refer to my letter to you dated 10 May 2007 requesting clarification of the items of expenditure in Note 4 to the Financial Report ("Expenses from ordinary activities") in the sum of \$448,027 for administration fees to the Australian Hotel and Hospitality Association Inc.

I thank you for your response of 31 May 2007 to the queries I raised.

The documents have now been filed. The financial report will be placed on a website maintained by the Industrial Registry at <a href="http://www.e-airc.gov.au/024n">http://www.e-airc.gov.au/024n</a>.

Please do not hesitate to contact me by email at <a href="margaret.williams@air.gov.au">margaret.williams@air.gov.au</a> or on (03) 8661 7822 if you wish to discuss this letter.

Yours sincerely,

Margaret Williams

Statutory Services Branch

22 June 2007



#### **Australian Hotels Association (Victoria)**

LEVEL 1 LITTLE COLLINS STREET, MELBOURNE VICTORIA 3000 • PO BOX 18067, 45 COLLINS STREET EAST, MELBOURNE VICTORIA 8003 • TELEPHONE (03) 9654 7100 • FACSIMILE (03) 9654 1724

M/s Margaret Williams Statutory Services Branch Australian Industrial Registry GPO Box 1994 Melbourne, Vic, 3001

Thursday 31 May, 2007

Dear M/s Williams

#### Financial Documents – year ended 30 June 2006 (FR2006/402) Schedule 1 – Workplace Relations Act 1996 (RA Schedule)

I refer to your letter of 10 May 2007 regarding the financial reports of the Victorian Branch of the Australian Hotels Association for year ended 30 June 2006.

In response to the queries you have raised I advise that:

 The Australian Hotels and Hospitality Association Incorporated (AHHA Inc), being an entity pursuant to the Victorian Associations Incorporation Act, is contracted by the Victorian Branch of the Australian Hotels Association (AHA – Vic) to provide services to its members. The agreed fee for such services are the membership fees received by AHA (Vic) less the National Office Affiliation Levy and office bearers honoraria.

In 2005/06 the payment by AHA (Vic) to AHHA Inc. for services was \$447,027.00.

- Members of AHA (Vic) are eligible for membership of AHHA Inc.
- AHA (Vic) and AHHA Inc. whilst separate entities have common Committee members.

In regard to expenditures detailed in item 11 of the Reporting Guidelines, expenditures of the specified type were not incurred by AHA (Vic) in 2005/06.

For your information I have included the audited financial statements of the Australian Hotels Association and Hospitality Association Incorporated for 2005/06 which have been lodged as required with the Victorian Registrar of Incorporated Associations (Department of Consumer Affairs).

Yours sincerely

Brian Kearney

Chief Executive Officer

Australian Hotels Association (Victoria)

Level 4, 11 Exhibition Street Melbourne, VIC 3000 GPO Box 1994, Melbourne, VIC 3001 Telephone: (03) 8661 7822 Fax: (03) 9655 0410

By facsimile: (03) 9654 1724

Mr Brian Kearney Secretary Australian Hotels Association Victorian Branch Level 1, 1 Little Collins Street MELBOURNE VIC 3000

Dear Mr Kearney

#### Financial Documents – year ended 30 June 2006 (FR2006/402) Schedule 1 – Workplace Relations Act 1996 (RAO Schedule)

I have received the financial reports for the Victorian Branch of the Australian Hotels Association for the year ended 30 June 2006. The documents were lodged in the Registry on 24 October 2006. I apologize for the delay in replying.

The documents have not yet been filed.

The following matter requires your further attention.

#### **Disclosure of Expenditure**

An organisation is required to separately disclose a wide range of expenditure items – these include:

- Affiliation Fees or Subscriptions to political parties or industrial bodies
- Grants or Donations
- Legal costs
- Conferences fees/allowance for attendance
- Conference Expenses
- · Levies imposed on the reporting unit

Where the reporting unit expended money during the financial year on any such item.

For further information relating to these expenditure items – please see Item 11 of the Reporting Guidelines.

In Note 4 to the Financial Report "Expenses from ordinary activities" there is an amount of \$448,027 for administration fees – Australian Hotel and Hospitality Association Inc. In order to clarify this matter, I would be pleased to receive information from you concerning this association whether the AHHA Inc. is the same entity as, or related in any way to, the AHA Victorian Branch and if not whether there is relation between the Branch and the AHHA Inc.

I look forward to receiving further information from you.

Please also note that the Registry has changed its street address to 11 Exhibition Street, Melbourne. The postal address is GPO Box 1994. All phones numbers remain the same.

Yours sincerely,

Margaret Williams

Statutory Services Branch

5 January 2007



## FR2006/402

### AUSTRALIAN HOTELS & HOSPITALITY ASSOCIATION Inc.

ABN 79 948 978 376

20th October 2006

Mr Andrew Schultz Statutory Services Branch Australian Industrial registry Level 35, Nauru House 80 Collins Street MELBOURNE 3000

Dear Sir

Australian Hotels Association (Victoria): Full Financial Report and Secretary's Certificate.

The Annual General meeting of the AHHA (Vic) was held on 10<sup>th</sup> October 2006.

Enclosed, please find the required documentation which is hereby lodged in accordance with the requirements of section 268 contained in Schedule 1B of the Workplace Relations Act 1996.

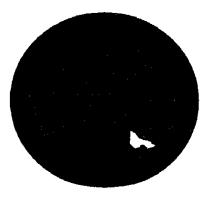
Yours Sincerely

**BRIAN KEARNEY** 

Secretary AHA (Vic)

# General Purpose Financial Report **Australian Hotels Association (Victoria Branch)**30 June 2006

Grant Thornton 75



#### Australian Hotels Association (Victoria Branch) ACN 052 166 015

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### **Operating Report**

Your Committee Members present their report on the Australian Hotels Association (Victoria Branch) for the financial year ended 30 June 2006.

The names of the Committee Members in office at any time during or since the end of the year are:

Frank Aidone	Alan Giles	Peter McIntrye	Patrick Sheehan
John Ashley	Peter Gromotka	Anthony Molan	Dan Sheehan
Proko Athanasakos	Joe Guistino	Rick Munday	Peter Sheehan
Keith Barrett	Brendan Hanrahan	Peter Nash	Allan Shepherd
Stephen Beaumont	Jim Hogan	John Nicholson	Alan Stocks
Bill Bell	Peter Houghton	Carolyn Nikakis	George Szeitli
Ross Blair-Holt	Paul Hunter	Michael Palmer	Paul Taberner
John Bresnan	Warwick Hunter	John Payne	Bernie Taylor
Bob Briggs	Tony Jackson	Tom Payne	John Taylor
Michael Burke	Paul Judd	Danny Quinlan	Bob Taylor
Peter Burnett	Tony Kennedy	George Ramia	Barlow Telford
David Canny	Allan Knights	Des Randall	Michael Thiele
Don Carazza	Ian Larkin	John Ribbands	Darren Thomas
Peter Crinis	Richard Layton	Alex Robertson	Bob Vagg
Chelton Crow	Cath MacNeil	Mark Robertson	Darryl Washington
Garry Curtis	Dennis Madden	Jim Ryan	Tom Weatherall
John Dickson	Robert Madgziarz	David Shannon	Shane Whelan
Ray Dodd	Phil Mammilto	Ian Shannon	Noel Williams
Peter Doyle	Rudy Markl	Ray Sharawara	Peter Williams
Garry Gibson	Bruce Mathieson Jnr	Wayne Sharp	Daryl Worthington

Committee Members have been in office since the start of the financial year to the date of this report unless otherwise stated.

The number of Branch Members as at 30 June 2006 was 680.

The number of branch employees as at 30 June 2006 was nil.

Any member owing any fees, fines, levies or dues longer than two months after they first become due shall be unfinancial. No unfinancial member shall be eligible to nominate or be nominated for any office, vote in any election or plebiscite, attend or vote at any meeting of members and by resolution of the Council may be refused entry to the Association's premises.

### **Operating Report**

A Member of the Association may resign from membersip by non-renewal at the end of their subscription period.

The surplus after providing for income tax amounted to \$Nil. During the period total subscription revenue remained consistent with the prior year.

No significant changes in the Association's state of affairs occurred during the financial year.

The principal activity of the Association during the financial year was to provide membership services to members of the Association. An administration levy is paid to the Australian Hotels and Hospitality Association Inc. This levy represents the surplus funds received from members subscriptions available to fund the activities of the Australian Hotels and Hospitality Association Inc.

No significant change in the nature of these activities occurred during the year.

As a result of the introduction of Australian equivalents to International Financial Reporting Standards (IFRS), the association's financial report has been prepared in accordance with those standards. A reconciliation of adjustments arising on the transition to Australian equivalents to IFRS is included in Note 2 to this report.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the association, the results of those operations, or the state of affairs of the association in future financial years.

Likely developments in the operations of the association and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the association.

The Association's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

### **Operating Report**

The Association has not, during or since the financial year, in respect of any person who is or has been an auditor of the Association or a related body corporate:

- (i) Indemnified or made any relevant agreement for indemnifying against a liability, including costs and expenses in successfully defending legal proceedings; or
- (ii) Paid or agreed to pay a premium in respect of a contract insuring against a liability for the costs or expenses to defend legal proceedings.

No person has applied for leave of Court to bring proceedings on behalf of the Association or responsibility on behalf of the Association for all or any part of those proceedings.

The Association was not a party to any such proceedings during the year.

Signed in accordance with a resolution of the Members of the Committee:

PETER BURNETT

President

IØHN BRESNAN

7reasurer

Dated this 15 day of September 2006

# Income Statement for the year ended 30 June 2006

	Notes	Year ended 30 June 2006 \$	Year ended 30 June 2005 \$
Revenue	3	934,506	929,143
Other expenses from ordinary activities	4	934,506	929,143
Profit/(loss) from ordinary activities before income tax expense		-	-
Income tax expense relating to ordinary activities	<u> </u>		
Net profit/(loss) from ordinary activities after income tax expense attributable to members of the Association			<u>-</u>
Total changes in equity of the Association		_	-

# Balance Sheet as at 30 June 2006

	Notes <sup>-</sup>	As at	As at
		30 June 2006 \$	30 June 2005 \$
Assets		ð	Ф
Current			
Total Current Assets			
Non-Current			
Total Non-Current Assets			-
Total Assets			-
Liabilities			***
Current			
Total Current Liabilities			
Non-Current			
Total Non-Current Liabilities			
Total Liabilities		•	
Net Assets		-	-
Members Funds			·
Retained profits			
		-	

# Statement of Changes in Equity for the year ended 30 June 2006

	Notes	Retained Earnings	
		(Member Funds)	Total
		\$	\$
Balance at 1 July 2004			-
Profit attributable to Members of the Association		-	-
Balance at 30 June 2005			-
Balance at 1 July 2005		-	
Profit attributable to Members of the Association		-	-
Balance at 30 June 2006		<u>-</u>	

# Statement of Cash Flows for the year ended 30 June 2006

	Notes	Year ended 30 June 2006 \$	Year ended 30 June 2005 \$
Cash Flow from Operating Activities	_	·	
Net cash provided by (used in) operating activities			
Cash Flow from Investing Activities			
Net cash provided by (used in) investing activities		_	
Cash Flow from Financing Activities			
Net cash provided by (used in) financing activities		-	-
Net increase/(decrease) in cash held		-	-
Cash at beginning of year		-	
Cash at end of year		-	

#### 1. Statement of significant accounting policies

The financial report is a General Purpose Report that has been prepared in accordance with Australian Accounting Standards, Urgent Issues Group Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board.

The financial report covers Australian Hotels Association (Victoria Branch) as an individual entity. Australian Hotels Association (Victoria Branch) is an unincorporated Member Association of the Industrial Registrar.

The financial report of Australian Hotels Association (Victorian Branch) complies with all Australian Accounting Standards, which include Australian equivalents to International Financial Reporting Standards (AIFRS), in their entirety. Compliance with AIFRS ensures that the financial report also complies with International Financial Reporting Standards (IFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the Association in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### Basis of preparation

First-time adoption of Australian equivalents to International Financial Reporting Standards

Australian Hotels Association (Victorian Branch) have prepared financial statements in accordance with Australian equivalents to International Financial Reporting Standards (IFRS) from 1 July 2005.

In accordance with requirements of AASB 1: First-time Adoption of Australian Equivalents to International Financial Reporting Standards, adjustments to the Association's accounts resulting from the introduction of IFRS have been applied retrospectively to 2005 comparative figures excluding cases where optional exemptions under AASB 1 have been applied. These accounts are the first financial statements for Australian Hotels Association (Victorian Branch) prepared in accordance with Australian equivalents to IFRS.

The accounting policies set out below have been consistently applied to all years presented.

Reconciliations of the transition from previous Australian GAAP to IFRS have been included in Note 2 to this report.

#### 1. Statement of significant accounting policies (continued)

#### Basis of preparation (continued)

Reporting basis and conventions

The financial report has been prepared on an accrual basis and is based on historical costs modified by the revaluation of selected non-current assets, and financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### Income Tax

No provision for income tax is necessary as the Association is exempt from tax under Section 50-15 of the Income Assessment Act 1997.

#### Revenue

Revenue from the rendering of a service is recognised upon the delivery of the services to the customers.

#### Cash Flows

As disclosed in the Statement of Cash Flows there were no movements of cash not withstanding items are required to be recognised in the Income Statement.

#### Comparatives

Comparative figures, where appropriate, have been reclassified so as to be comparable with the figures presented for the current financial year.

#### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

### 2. First time adoption of Australian equivalents to International Financial Reporting Standards

No changes to retained earnings (members funds) as at 1 July 2004 and 1 July 2005 have resulted from the introduction of Australian equivalents to IFRS.

3. Revenue		
	2006	2005
	\$	\$
Operating activities:		•
- Membership Contributions	934,506	929,143
Total revenue	934,506	929,143
4. Expenses from ordinary activities		
	2006	2005
	\$	\$
Profit from ordinary activities before income tax expense has been determined after:		
Expenses		
AHA National Office Contributions	247,843	182,364
Discounts Allowed	173,636	160,127
Honorariums	65,000	24,000
Administration Fees - Australian Hotel and Hospitality		
Association Inc.	448,027	562,652
Expenses from ordinary activities	934,506	929,143
Auditors Remuneration Amounts received or due and receivable by auditors of		
the firm for:		
- Auditing services	1,500	1,500
- Other services	-	-,500
Total remuneration of auditor	1,500	1,500

These audit fees have been borne by Australian Hotels and Hospitality Association Inc.

#### 5. Council Members remuneration

	2006	2005
	\$	\$
Income paid or payable to Council Members of the entity		
by the entity and related parties	65,000	24,000
Number of Council Members whose income from the entity or any related parties was within the following bands:	No.	No.
\$0,000 - \$9,999	79	88
\$20,000 - \$29,999	•	1
\$50,000 - \$59,999	1	-

#### 6. Related party transactions

The Council Members of the Association during the financial year were:

Frank Aidone	Alan Giles	Mark Robertson	Cath MacNeil
John Ashley	Peter Gromotka	Jim Ryan	Dennis Madden
Proko Athanasakos	Joe Guistino	David Shannon	Robert Madgziarz
Keith Barrett	Brendan Hanrahan	lan Shannon	Phil Mammilto
Stephen Beaumont	Jim Hogan	Ray Sharawara	Rudy Markl
Bill Bell	Peter Houghton	Wayne Sharp	Bruce Mathieson Jnr
Ross Blair-Holt	Peter McIntrye	Patrick Sheehan	Paul Taberner
John Bresnan	Anthony Molan	Dan Sheehan	Bernie Taylor
Bob Briggs	Rick Munday	Peter Sheehan	John Taylor
Michael Burke	Peter Nash	Allan Shepherd	Bob Taylor
Peter Burnett	John Nicholson	Alan Stocks	Barlow Telford
David Canny	Carolyn Nikakis	George Szeitli	Michael Thiele
Don Carazza	Michael Palmer	Paul Hunter	Darren Thomas
Peter Crinis	John Payne	Warwick Hunter	Bob Vagg
Chelton Crow	Tom Payne	Tony Jackson	Darryl Washington
Garry Curtis	Danny Quinlan	Paul Judd	Tom Weatherall
John Dickson	George Ramia	Tony Kennedy	Shane Whelan
Ray Dodd	Des Randall	Allan Knights	Noel Williams
Peter Doyle	John Ribbands	lan Larkin	Peter Williams
Garry Gibson	Alex Robertson	Richard Layton	Daryl Worthington

An administration levy is paid to the Australian Hotels and Hospitality Association Inc. as disclosed in Note 4(a) to the accounts. This levy represents the surplus funds received from members' subscriptions available to fund the activities of the Australian Hotels and Hospitality Association Inc.

#### 7. Segment reporting

The Association operates predominantly in one business and geographical segment being in the hotel industry providing services to members of the Association within Victoria.

#### 8. Information to be provided to members or registrar

Pursuant to the Registration and Accountability of Organisations schedule (schedule 1B in the Workplace Relations Act 1996), prescribed information is available to members on request, as per Subsection 272 as follows:

- (a) A member of an organisation or registrar, may apply to the organisation for specified prescribed information prescribed information to the organisation.
- (b) An organisation shall, on application made under subsection (a) by a member of the organisation or a registrar, make the specified information available to the member or registrar in such a manner, and within such time as is prescribed.
- (c) A registrar may only make an application under subsection (a) at the request of a member of the organisation concerned, and the registrar shall provide to a member, information received because of an appli made at the request of the member.

#### 9. Association details

The registered office and principal place of business of the Association is:

Australian Hotels Association (Victoria Branch) Level 1, 1 Little Collins Street MELBOURNE VIC 3000

### Statement by Members of the Committee

On 15 September 2006 the Committee of Management of Australian Hotels Association (Victoria Branch) passed the following in relation to the financial report of the reporting unit for the financial year ended 30 June 2006.

The Committee of Management declares in relation to the financial report as set out on pages 6 to 14 that in its opinion:

- (a) The financial report and notes comply with the applicable Australian Accounting Standards;
- (b) The financial report and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) The financial report and notes give a true and fair view of the financial performance, financial position and cash flows of the Australian Hotels Association (Victoria Branch) for the financial year to which they relate;
- (d) There are reasonable grounds to believe that the Australian Hotels Association (Victoria Branch) will be able to pay its debts as and when they become due and payable;
- (e) During the financial year to which the financial report relates and since the end of that year:
  - (i) Meetings of the Committee of Management were held in accordance with the rules of the organisation including the rules of branch concerned;
  - (ii) The financial affairs of the Australian Hotels Association (Victoria Branch) have been managed in accordance with the rules of the organisation including the rules of branch concerned;
  - (iii) The financial records of the Australian Hotels Association (Victoria Branch) have been kept and maintained in accordance with the Workplace Relations Act 1996 Schedule and the Workplace Relations Act 1996 Regulations;
  - (iv) The financial records of the Australian Hotels Association (Victoria Branch) have been kept, as far as practicable, in a consistent manner;

### **Statement by Members of the Committee**

- (v) The information sought in any request of a member of the Australian Hotels Association (Victoria Branch) or a Registrar duly made under Section 272 of the Registration and Accountability of Organisations schedule (Schedule 1B in the Workplace Relations Act 1996) has been furnished to the Members or Registrar; and
- (vi) No orders have been made by the Commission under Section 273 of the Registration and Accountability of Organisations Schedule (Schedule 1B in the Workplace Relations Act 1996) during the period.

For the Committee of Management:

PETER BURNETT

President

IOHN BRESNAN

Treasurer

Dated this 15 day of September 2006

### **Certificate of Secretary**

- I, Brian Kearney, being the Secretary of the Australian Hotels Association (Victoria Branch) certify:
- (1) That the documents lodged herewith are copies of the full report referred to in Section 268 of the Registration and Accountability of Organisations Schedule (Schedule 1B in the Workplace Relations Act 1996);
- (2) That the full report was provided to members on 15 September 2006; and
- (3) That the full report was presented to an Annual General Meeting of the Australian Hotels Association (Victoria Branch) on 10 October 2006; in accordance with Section 266 of the Registration and Accountability of Organisations schedule (Schedule 1B in the Workplace Relations Act 1996).

**BRIAN KEARNEY** 

Secretary

Dated this II day of Outstell 2006

# Australian Hotels Association (Victoria Branch) ACN 052 166 015

### Independent Audit Report to the Members of Australian Hotels Association (Victoria Branch)

#### Scope

#### The financial report and Committees' responsibility

The financial report comprises the income statement, balance sheet, statement of changes in equity, statement of cash flows, accompanying notes to the financial statements, and the Statement by Members the Committee for the Australian Hotels Association (Victoria Branch) (the Association), for the year ended 30 June 2006.

The Committee is responsible for the preparation and true and fair presentation of the financial report. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### Audit approach

We conducted an independent audit in order to express an opinion to the members. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the association's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the Committee.

Level 35, South Tower Rialto Towers 525 Collins Street Melbourne 3000 Australia GPO Box 4369 Melbourne VIC 3001 T +61 3 9611 6661 F +61 3 9611 6666 W www.grantthornton.com.au

### Grant Thornton &

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

#### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

#### **Audit Opinion**

In our opinion:

- (i) There were kept by the organisation in respect of the year ended 30 June 2006, satisfactory accounting records, details of the source and nature of the income of the organisation (including income from members) and the nature and purpose of expenditure, as required under Subsection 252 of the Registration and Accountability of Organisations schedule (Schedule 1B to the Workplace Relations Act 1996);
- (ii) The accounts and statements prepared under Section 253 in relation to the year were properly drawn up so as to give a true and fair view of:
  - (a) The financial statements of the organisation as at the end of the year;
  - (b) The income and expenditure, and any surplus or deficit, of the organisation for the year; and
- (iii) The financial report presents fairly in accordance with Australian Accounting Standards, the Workplace Relations Act 1996 Schedule 1B Registration and Accountability of Organisations and other mandatory professional reporting requirements the financial position of Australian Hotels Association (Victoria Branch) as at 30 June 2006, and the results of its operations and cashflows for the year then ended.

GRANT THORNTON AUDIT (VIC) PTY LTD

Registered Audit Company

Hart hondon

SIMON TRIVETT

Director

Melbourne

15 September 2006