

23 April 2014

Mr Stephen Price Branch Secretary - WA Branch The Australian Workers' Union - West Australia Branch stephen.price@awuwa.asn.au

Dear Mr Price,

## The Australian Workers' Union - West Australia Branch Financial Report for the year ended 30 June 2013 - [FR2013/279]

I acknowledge receipt of the financial report of The Australian Workers' Union - West Australia Branch. The documents were lodged with the Fair Work Commission on 18 December 2013.

The financial report has now been filed. You are not required to take any further action in respect of the report lodged.

The financial report was filed based on a primary review. This involved confirming that the financial reporting timelines required under s.253, s.265, s.266 and s.268 of the *Fair Work (Registered Organisations) Act 2009* (RO Act) have been satisfied, all documents required under s.268 of the RO Act were lodged and that various disclosure requirements under the Australian Accounting Standards, RO Act and reporting guidelines have been complied with. A primary review does not examine all disclosure requirements.

Please note that the financial report for the year ending 30 June 2014 may be subject to an advanced compliance review.

I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged. The Fair Work Commission will confirm these concerns have been addressed prior to filing next year's report.

#### Statement of comprehensive income & Statement of financial position

#### Disclosure of employee expenses/provisions to office holders and other employees

The Reporting Guidelines require reporting units to disclose in the statement of comprehensive income or in the notes to the financial statements employee expenses to holders of office (item 17(f)) and employee expenses to other employees (item 17(g)).

The employee expense note to the financial statements (note 20) has disclosed wages and salaries separately for officer holders and employees, but does not separately disclose superannuation, leave and other entitlements, separation and redundancies and other employee expenses provided for officers and employees.

The Reporting Guidelines also require either the statement of financial position or the notes to disclose any liability for employee benefits in respect of office holders and other employees (items 21(c) and 21 (d)).

Note 9 discloses liabilities for accrued annual leave and Note 11 discloses these liabilities for provision for long service leave (current and non-current) but does not distinguish between provisions for office holders and other employees.

Email: orgs@fwc.gov.au

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In future years please ensure that provisions for office holders and other employees are disclosed separately.

If you have any queries regarding this letter, please contact me on (03) 8661 7026 or via email at sarah.wilkin@fwc.gov.au.

Yours sincerely,

Sarah Wilkin

Regulatory Compliance Branch

Email: orgs@fwc.gov.au

Internet: www.fwc.gov.au



WEST AUSTRALIAN BRANCH PO Box 8122 Perth Business Centre, WA 6849 Level 4, 25 Barrack Street, Perth WA 6000

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STEPHEN PRICE Branch Secretary



Fair Work Australia
Deputy Registrar
Level 8 72-80 William St
WOOLLOOMOOLOO NSW 2011

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2 10 DEC 2013

FAR WORK COMMISSION
NEW SOUTH WALES

C 2 L WV



18th December 2013

Dear Sir,

Re: Audited Financial Returns 2012/2013 and Statutory Declaration

Enclosed please find a copy of the audited financial accounts for the West Australian Branch of the AWU for the 2012/2013 financial year.

I certify that these accounts were presented to the Branch executive of the union and accepted at a meeting held Friday 8<sup>th</sup> November 2013.

The audited accounts were posted on the WA website on Monday 18<sup>th</sup> November 2013.

An Annual General Meeting of the union held on Friday 13<sup>th</sup> December 2013 endorsed the accounts and instructed me to lodge a copy with the AIRC in accordance with the Act.

Yours faithfully,

Stephen Price

**BRANCH SECRETARY** 

sp:hf

Encis.

#### WESTERN AUSTRALIA

#### OATHS, AFFIDAVITS AND STATUTORY DECLARATIONS ACT 2005

#### STATUTORY DECLARATION

I, Stephen James Price, Union Official, of Level 4, 25 Barrack Street,



{name, address and occupation of person making declaration}

sincerely declare as follows:-

- a) I am the duly elected Secretary of the Australian Workers' Union, West Australian Branch.
- b) I have placed at the disposal of the Auditor all books and relevant documents in relation to the financial affairs of the union, in respect of the period ended 30 June 2013.
- c) The documents lodged are copies of the documents provided to members and presented to a meeting in accordance with s266 dates of such events.

This declaration is true and I know that it is an offence to make a declaration knowing that it is false in a material particular.

This declaration is made under the Oaths, Affidavits and Statutory Declarations Act 2005

at PERTH		_
18/12/13	{place}	
in the presence of -	{date}	
EDouglas		
{Signature of authorised witness}		
Emma Douglas  C/- Level 4, 25 Barrack St		
Perth WA 6000 Solicitor		)
Name of authorised witness and qualification as such	a witness}	



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**Branch Secretary** 



Mr C Burton Director BDO Audit (WA) Pty Ltd 38 Station Street, **SUBIACO WA 6008** 

7 November 2013

Dear Chris,

#### AUDIT FOR YEAR ENDED 30 JUNE 2013 OF AUSTRALIAN WORKERS' UNION, WEST AUSTRLIAN BRANCH

This representation letter is provided in connection with your audit of the financial statements of Australian Workers' Union, West Australian Branch ("AWU") for the period ended 30 June 2013, for the purpose of you expressing an opinion as to whether the financial statements are, in all material respects, presented fairly in accordance with the accounting policies described in Note 1 to the financial statements and the Fair Work (Registered Organisations) Act 2009.

We acknowledge our responsibility for ensuring that the financial statements are in accordance with the accounting policies described in Note 1 to the financial statements and the Fair Work (Registered Organisations) Act 2009 and confirm that the financial statements are free of material misstatements, including omissions.

We confirm to the best of our knowledge and belief, the following representations made to you during your audit.

#### Internal Controls

- We have established and maintained adequate internal controls to facilitate the preparation of reliable financial statements and adequate records have been maintained.
- All material transactions have been properly recorded in the accounting records underlying the financial statements.

#### **Accounting Policies**

We confirm that there have been no changes to the accounting policies applied in the previous annual financial statements or the methods used in applying them.

#### Statement of Financial Position

#### Assets - General

- 4. We have no plans or intentions that may materially affect the carrying values, or classification, of assets and liabilities.
- 5. The entity has satisfactory title to all assets, and there are no liens or encumbrances on such assets that have not been disclosed, nor has any asset been pledged as collateral.

#### Property, Buildings, Plant & Equipment

- 6. Rates of depreciation applied to reduce book values of individual assets to their estimated residual values, reflect the probable useful lives of those assets to the entity. Allowances for depreciation have been adjusted for all items of property, plant and equipment that have been abandoned or are otherwise unusable.
- 7. The entity has no "make good" obligations in respect of its property, plant and equipment for which it would be required to make a restoration provision under AASB 137.
- 8. Property, plant and equipment is appropriately recorded at the lower of amortised cost or its recoverable amount.
- 9. Only those items allowed to be capitalised under AASB 116 *Property, Plant and Equipment* have been recorded as additions during the period.

#### **Investment Property**

10. National Office confirmed that even the property of Wellington Fair, located on the corner of Wellington & Lord Streets Perth, is not recorded as an investment property by AWU. AWU is entitled to receive all rental income generated from this property.

#### Impairment of Assets

11. We have reviewed the requirements of AASB 136 and have determined that there have been no impairment indicators in the period which would require the performance of impairment testing.

#### Financial Instruments

- 12. All information regarding transactions involving trading in derivatives has been made available to you. All derivatives have been "marked to market" and recorded at this market value in the financial statements.
- 13. All financial instruments have been recorded at fair value on initial recognition.
- 14. Any financial instruments derecognised in the year, have met the derecognition criteria of AASB 139.
- 15. All instruments recorded as equity instruments, meet the definition of equity as per AASB 132.

#### Receivables

 Adequate allowance has been made, in the opinion of the directors, against receivables owing to the entity at the end of the reporting period. Such allowance has been made in accordance with AASB 139.

#### Cash

17. There are no arrangements including restrictions on cash balances, compensating balances and line-of-credit or similar arrangements, expect for the amount of \$20,000 which is kept as guarantee by Commonwealth Bank for providing Autopay services.

#### Liabilities

- 18. All liabilities have been taken up in the financial statements.
- 19. No asset of the entity was or is pledged as security for any liability.

#### Statement of Profit or Loss and Other Comprehensive Income

#### Revenue

20. Revenue has been recognised in accordance with AASB 118.

#### General

#### **Related Party Transactions**

- 21. We have provided you with details of the identity of all related party relationships and transactions.
- 22. Details of all material related party transactions have been properly recorded and disclosed in the notes to the financial statements.

#### Contingent Liabilities

- 23. We are not aware of any actual or possible litigation and claims involving this entity.
- 24. All contingent liabilities have been provided or noted in the financial statements.

#### Commitments

25. There are no other commitments other than as disclosed in the notes to the financial statements.

#### Capital Management

26. All disclosures in the financial statements in respect of capital management processes reflect actual processes in place during the reporting period.

#### Segment Disclosures

27. All segment disclosures are based on operating segment information that is regularly evaluated by the chief operating decision maker when deciding how to allocate resources and to assess the performance of the entity.

#### Books, Records and Documentation

28. We have made available to you all financial records and related data, other information, explanations and assistance necessary for the conduct of the audit.

#### Minutes

29. All minutes of meetings held by Branch Executives since the end of the previous reporting period have been given to you for your inspection. The most recent meeting held was 5<sup>th</sup> July 2013.

#### Compliance with Laws and Regulations

- 30. We have disclosed to you all known actual or possible non-compliance with laws and regulations whose effects should be considered when preparing the financial statements.
- 31. There have been no instances of non-compliance of laws and regulations involving management or employees who have a significant role in internal control.
- 32. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices that could have a material effect on the financial statements.
- 33. There are no matters indicating that any person contravened or failed to comply with:
  - s 74 Duties of officers of organisations of the Industrial Relations Act 1979;
  - s 65 Duties of officers of organisations of the Industrial Relations Act 1979;
  - s 75 Duties of officers of organisations of the Industrial Relations Act 1979;
  - Regulation 79 of the Industrial Relations Commission Regulations 2005, and
  - The Fair Work (Registered Organisations) Act 2009.

#### Covenants

- 34. We have complied with all covenants in contractual agreements that could have a material effect on the financial statements in the event of non-compliance.
- 35. There have been no communications concerning non-compliance with requirements of regulatory authorities with respect to financial matters.

#### **Subsequent Events**

- 36. No events have occurred subsequent to the end of the reporting period that would require adjustment to, or disclosure in, the financial statements.
- 37. No events have occurred subsequent to the end of the reporting period that are not sufficiently material to require disclosure in the notes to the financial statements, but should be disclosed to shareholders through some other medium.

#### **Going Concern**

38. It is agreed that should the WA Branch of the Australian Workers' Union experience financial difficulties, the national office of the Australian Workers Union will lend its support, which it currently has the capability to do and is required to do under Rule 25 of its constitution.

#### Fraud

39. We acknowledge our responsibility for the design, implementation and maintenance of accounting and internal control systems that are designed to prevent and detect fraud and error.

- 40. We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- 41. We have disclosed to you all significant facts relating to any frauds or suspected frauds known to us that may have affected the entity and which involved management, employees who have significant roles in internal control or others where the fraud could have a material effect on the financial statements.
- 42. We have disclosed to you any knowledge we have of allegations of fraud or suspected fraud which has been communicated to us by employees, former employees, analysts, regulators etc., and which may have affected the entity's financial statements.

#### **Uncorrected Misstatements**

43. We acknowledge that you have brought to our attention uncorrected misstatements detected during the course of your audit (Schedule in the Board Report). We have considered the effect of any uncorrected misstatements on the financial statements. We consider the effect of the misstatements to be immaterial, individually and in aggregate, to the financial statements taken as a whole.

#### **Electronic Presentation of Financial Statements**

- 44. We are responsible for the electronic presentation of the financial statements.
- 45. We will ensure that the electronic version of the audited financial statements and the auditor's report on the web site will be identical to the final signed hard copy version.
- 46. We will clearly differentiate between audited and unaudited information in the construction of the entity's web site as we understand the risk of potential misrepresentation.
- 47. We have assessed the controls over the security and integrity of data on the web site and that adequate procedures are in place to ensure the integrity of the information published.
- 48. We will not present the auditor's report on the full financial statements with extracts only of the full financial statements.
- 49. Where applicable, we have complied with the requirements of the *Corporations Act 2001* with respect to the electronic presentation of the audited financial reports.

Yours faithfully

Stephen Price Branch Secretary

The Australian Workers' Union

West Australian Branch

#### FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2013

### FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

#### **TABLE OF CONTENTS**

	<u>Page</u>
Independent Audit Report	1 - 2
Statement of the Committee of Management	3
Statement by the Secretary	5
Operating Report July 2012- June 2013	6
FINANCIAL STATEMENTS	
Statement of Income and Expenditure	8
Statement of Financial Position	9
Statement of Changes in Equity	10
Statement of Cash Flows	11
Notes to the Financial Statements	12 - 28
Disclaimer	29
Detailed Statement of Income and Expenditure	30 - 31



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#### INDEPENDENT AUDITOR'S REPORT

To the members of Australian Workers' Union, West Australian Branch

#### Report on the Financial Report

We have audited the accompanying financial report of Australian Workers' Union, West Australian Branch, which comprises the statement of financial position as at 30 June 2013, the statement of income and expenditure, the statement of changes in equity and the statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory notes and the statement of the committee of management.

#### Committee of Management's Responsibility for the Financial Report

The committee of management of the Australian Workers' Union, West Australian Branch is responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Fair Work (Registered Organisations) Act 2009, and for such internal control as the committee determines is necessary to enable the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair preparation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee of management, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

#### Opinion

In our opinion the financial report presents fairly, in all material respects, the Australian Workers' Union, West Australian Branch's financial position as at 30 June 2013 and of its financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards (including the Accounting Interpretations) and the Fair Work (Registered Organisations) Act 2009.

#### Report on Other Legal and Regulatory Requirements

In accordance with the Industrial Relations Act 1979 (the Act), we also report that:

a) There are no matters indicating that any person contravened or failed to comply with s 74 - Duties of officers of organizations of the Act.

**BDO Audit (WA) Pty Ltd** 

BDO

**Chris Burton** 

Director

Perth, 7 November 2013

#### STATEMENT OF THE COMMITTEE OF MANAGEMENT

The Committee of Management has determined that the Union is a reporting entity. In accordance with a resolution of the Committee of Management, we state that in the opinion of the Committee:

- (a) The accompanying financial statements and notes comply with the Australian Accounting Standards;
- (b) The financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) The financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) There are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable; and
- (e) During the financial year to which the general purpose financial report relates and since the end of that year:
  - (i) Meetings of the committee of management were held in accordance with the rules of the Union including the rules of a branch concerned; and
  - (ii) The financial affairs of the reporting unit have been managed in accordance with the rules of the Union including the rules of a branch concerned; and
  - (iii) The financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
  - (iv) The information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - (v) There has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.
  - (vi) The financial records of the reporting unit have been kept, as far as practical, in a consistent manner to each of the other reporting units of the organisation.

Signed on behalf of the Committee of Managemen	nt.
Signed at Penth this 07th	day of Nonember 2013.
Stratite.	
Stephen Price BRANCH SECRETARY	

#### STATEMENT BY THE SECRETARY

I, Stephen Price, being the officer responsible for keeping the accounting records of the Australian Workers Union – West Australian Branch, certify that as at 30 June 2013 the number of members of the Union was 7,018 (2012: 6,575).

In my opinion,

- (i) The attached accounts show a true and fair view of the financial affairs of the Union as at 30 June 2013 and the result of operations for the period then ended;
- (ii) A register of members has, during the immediately preceding calendar year, been kept and maintained as required by section 230(1)(a) and section 230(2) of the;
- (iii) A copy of the records required to be kept under sections 230(1) (b), (c) and (d) of the Fair Work (Registered Organisations) Act 2009, have been provided to the Industrial Registry as required by section 233 of the Fair Work (Registered Organisations) Act 2009.

Signed at Perth this	day of November	2013.
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Stephen Price

**BRANCH SECRETARY** 

## The Australian Workers Union West Australian Branch Industrial Union of Workers

#### Operating Report July 2012- June 2013

#### PRINCIPAL ACTIVITIES AND CHANGES

The principal activities of the organizations continued to be those of a registered trade union working for the benefit of members through negotiating enterprise bargaining agreements, varying awards, representing members before industrial tribunals, training delegates in workplace organizing, recruitment and the public promotion of the interests of members.

During the 2012-13 there were a number of staff changes. Shane O'Reilly commenced in July 2012, Stefan Banovich resigned in August 2012. Emma Douglas (Industrial & Legal officer) commenced in November 2012. Michael Kerley was employed in June 2013.

The State Executive of the WA Branch were re-elected in July 2009 un-opposed.

#### **OPERATING RESULTS**

The deficit surplus for the financial year was \$30,996 (2012: \$135,779).

#### FINANCIAL AFFAIRS

The Branch financial position tightened during the last year due an increase in resources and the additional costs associated with this. The additional resources have been specifically regionally based. Also we have continued to increase our industrial pursuits through the jurisdictions The Branch has continued to increase its provision for long service leave.

#### RIGHT OF MEMBERS TO RESIGN

AWU Rule 14 - Resigning as a member- provides for resignation of members in accordance with s174 of Schedule 1B of the Fair Work (Registered Organisations) Act 2009.

#### MEMBERSHIP OF SUPERANNUATION SCHEME

The ex-Branch Secretary (Tim Daly) is a Trustee of the Industry Superannuation Fund.

#### NUMBERS OF MEMBERS

The number of persons in the register of members is 7,018 (2012: 6,575).

#### NUMBERS OF EMPLOYEES

The Branch employed seventeen full time equivalent employees and one consultant during the year although a number of these employees did not work for the full financial year. In total there were 19 people employed during the year.

#### NAMES OF THE MEMBERS OF THE MANAGEMENT COMMITTEE:

- A. D. Hacking Branch President
- J. Pascoe Branch Vice President
- P. Asplin Branch Assistant Secretary
- C. King Branch Vice President
- S. Price Branch Secretary

- T. Paterson Committee Member
- M. Zoetbrood Committee Member
- P. Hampton Committee Member
- C. Ramirez Committee Member
- W. Hope Committee Member Sub-Branch President
- S. Allen Committee member Sub-Branch President (appointed 14/11/2012)
- D. Cullen Committee Member
- A. Taylor Committee Member (appointed 14/11/2012) (resigned 23/03/2012)
- G. Free Committee member(appointed 23/03/2012)
- N. Pavolic Committee member(appointed 14/11/2012)

Members of the Branch Executive Committee were in office from the beginning of the financial year until the date of this report, unless otherwise stated.

#### OTHER INFORMATION

The Branch has maintained its affiliation with both the ALP and Unions WA during the financial year.

#### **EVENTS AFTER THE REPORTING PERIOD**

No matter or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the organization, the results of those operations, or the state of affairs of the organization in future financial years.

Date: 7 November 2013

Signed: Stylike.

Stephen Price Branch Secretary

## STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED 30 JUNE 2013

	Note	2013 \$	2012 \$
Revenues from continuing operations	4	2,993,301	2,780,876
Affiliation fees		(75,297)	(59,607)
Employee costs		(1,442,366)	(1,537,818)
Depreciation	5	(84,591)	(90,905)
Property costs		(162,805)	(170,826)
Organising costs		(420,599)	(332,231)
Office costs		(64,516)	(61,712)
Administration		(190,866)	(178,451)
Head Office Fees		(367,258)	(395,992)
Legal Expenses		(94,267)	(33,325)
Other expenses from ordinary activities		(59,381)	
Surplus / (Deficiency) for the year		30,996 ======	• • •
Other comprehensive income		-	
Total Comprehensive Income for the year attributable the members of the ent	iity	30,996 =====	(135,779) ======
Attributable to:			
General Fund		25,271	(197,349)
Long Service Leave Reserve		5,725	61,570
		30,996 =====	(135,779) ======

### STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013

	Note	2013 \$	2012 \$
ASSETS		•	•
Current assets	0	200 702	004 070
Cash and cash equivalents Trade and other receivables	6 7	329,703 121,111	331,672 34,183
Trade and other receivables	,		J4,10J
Total current assets		450,814 	365,856
Non-current assets			
Property, plant and equipment	8	794,512	830,536
Total non-current assets		794,512	830,536
TOTAL ASSETS		1,245,326 ======	1,196,392
LIABILITIES			
Current liabilities		444.00	004.040
Trade and other payables Income received in advance	9 10	411,227	361,646
Provisions	10	178,280 110,369	215,650 96,674
1 10 10010	, ,		
Total current liabilities		699,876 	673,970 
Non-current liabilities			
Provisions	11	14,371	22,340
1 10 1000			
Total non-current liabilities		14,371	22,340
TOTAL LIABILITIES		714,247 ======	696,310
NET ASSETS		531,079	500,082
NET AGGETO		======	======
EQUITY			
General funds		168,741	143,468
Reserves	12	362,338	356,614
TOTAL EQUITY		531,079	500,082
		======	

### STATEMENTS OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013

	Note	2013 \$	2012 \$
Total Equity at the beginning of the Financial Year		500,082	635,861
General Fund Movements:			
Surplus / (Deficiency) for the year		30,996	(135,779)
Transfer of profits from / (to) long service leave reserve		(5,725)	(61,570)
Reserve Fund Movements:			
Transfer recognised in long service leave reserve	12	5,725	61,570
Total Equity at the end of the Financial Year		531,079	500,082

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2013

	Note	2013 \$	2012 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from members		2,669,622	2,774,455
Other income		181,848	156,636
Payments to suppliers and employees		(2,802,909)	(2,790,508)
Interest & other costs of finance		•	,
paid		813	2,380
Net cash inflow from operating activities	13b	49,374	142,962
· · ·			
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for property, plant and equipment		(51,344)	(43,373)
Net cash (outflow) from investing			
activities		(51,344)	(43,373)
Net (decrease) / increase in cash			
and cash equivalents		(1,970)	99,589
Cash and cash equivalents at the			
beginning of the financial year		331,672	232,083
Cash and cash equivalents at the end of the financial			
year	13a	329,703	331,672
-		======	======

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Review of Principle Activities**

The principal activities of the organizations continued to be those of a registered trade union working for the benefit of members through negotiating enterprise bargaining agreements, varying awards, representing members before industrial tribunals, training delegates in workplace organizing, recruitment and the public promotion of the interests of members.

#### **Basis of Preparation**

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the years presented.

This general purpose financial report has been prepared in accordance with Australian equivalents to International Financial Reporting Standards (AIFRSs), other authoritative pronouncements of the Australian Accounting Standards Boards, Australian Interpretations and the Fair Work (Registered Organisations) Act 2009 (the RO Act).

The financial report is prepared for the Australian Workers Union - WA Branch. The Union is the State Branch of a federally registered union, domiciled in Australia.

#### Historical Cost Convention

The financial report has been prepared on an accruals basis under the historical cost conversion and does not take into account changing money valuations. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the Union in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

#### (a) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is recognised for major business activities as follows:

#### (i) Membership contributions

Membership contributions are accounted for on an accruals basis. Memberships paid in advance as at year-end, are recorded as deferred income and included as a current liability in the statement of financial position.

#### (ii) Interest income

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

#### (b) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

#### (c) Income tax

No provision for income tax is necessary as "Trade Unions" are exempt from income tax under Section 50-15 of the *Income Tax Assessment Act 1997*.

#### NOTE 1:SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (d) Cash and cash equivalents

For the purposes of the statement of cash flows, the Union considers cash and cash equivalents to include cash on hand, at banks or financial institutions and on deposit.

#### (e) Trade and other receivables

All trade and sundry debtors are recognised at the amounts receivable, as they are due for settlement within 30 days. Recoverability of debtors is reviewed on an ongoing basis. Debts that are known to be uncollectible are written off.

#### (f) Property, plant and equipment

Each class of property, plant and equipment are carried at cost or fair value less, where applicable, any accumulated depreciation.

#### Plant and Equipment

The carrying amount of plant and equipment is reviewed annually by the Union to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows, which will be received from the assets' employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

#### (g) Depreciation

The depreciation amount of the land and buildings is calculated using the prime cost basis in order to write off the net cost of each fixed asset during its expected useful life to the Union. The depreciation amount of all other fixed assets is calculated using the diminishing value basis in order to write off the net cost of each fixed asset during its expected useful life to the Union.

The depreciation rates used for each class of depreciable assets are:

Class of fixed asset	Depreciation Rate
Buildings	20%
Chattels, furniture, fittings and office equipment	15%-20%
Motor vehicles	20%

#### (h) Impairment of assets

At each reporting date, the Union reviews the carrying values of its assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

#### (i) Trade and other payables

These amounts represent liabilities for goods and services provided to the entity prior to the end of the financial year and which are unpaid. These amounts are unsecured and are usually paid within 30 days of recognition.

#### NOTE 1:SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (j) Employee entitlements

Provision is made for the Union's liability for employee entitlements arising from services rendered by employees to balance date.

Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Provision for employee entitlements have been measured to include salary on-costs including superannuation, payroll tax and workers compensation.

#### (k) Superannuation

Contributions are made by the Union to an employee superannuation fund and are charged as expenses when incurred.

#### (I) Interest rate risk

The Union's exposure to interest rate risk, which is the risk that financial instruments value will fluctuate as a result of changes in market interest rates, is considered negligible.

#### (m) Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date for financial assets is the carrying amount, net any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements. The Union does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the Union.

#### (n) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and redemption amount is recognised in the statement of comprehensive income over the period of the borrowing using the effective interest method.

#### (o) Reserves

Nature and purpose of reserves:

- -Asset revaluation reserve: The asset revaluation reserve is used to record increments and decrements on the revaluation of non-current assets.
- -Long service leave reserve: The long service leave reserve is used to recognise the value of long service leave owed to the Union's officials. The Union is responsible for paying of their Officials long service leave based on the reserves available.
- -Capital reserves: The capital reserve represents the cost of assets previously gifted to the Union by the Pilbara/Kimberley Committee.

#### NOTE 1:SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### (p) Operating lease

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

The lessor effectively retains substantially all such risks and benefits under an operating lease. Operating lease payments, net of any incentives received from the lessor, are charged to profit or loss on a straight-line basis over the term of the lease.

#### (q) Segment reporting

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available. This includes start up operations which are yet to earn revenues. Management will also consider other factors in determining operating segments such as the level of segment information presented to the Board of Directors.

Operating segments have been identified based on the information provided to the chief operating decision makers – being the Branch Executive Committee.

#### (r) Comparatives

Where required, comparative figures, have been adjusted to conform to changes in presentation for the current financial year.

#### (s) Going Concern

For the year ended 30 June 2013 the Union reported a net profit of \$30,996 (2012: a net loss of \$135,779).

At 30 June 2013 the cash balance was \$329,703 (2012: \$331,672). The accounts have been prepared on a going concern basis. The Executives have determined that to continue as a going concern the Union may need support from AWU National Office. AWU National Office is required to support the WA Branch under its constitution. Under Rule 25 of the National Union's constitution all financial decisions are authorized by the National Executive and therefore it is their responsibility to take action to secure the satisfactory working of any Branch.

#### (t) Changes during the Year

Followed the amalgamation of *The Australian Workers' Union, West Australian Branch, Industrial Union of Workers and The Forest Products, Furnishing and Allied Industrial Union of Workers, WA,* the new organisation, also known as The Australian Workers' Union, West Australian Branch, Industrial Union of Workers (AWU) was registered on 19 September 2012.

#### NOTE 2: INFORMATION TO BE PROVIDED TO THE MEMBERS OR REGISTRAR

In accordance with the requirements of Section 272 of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of Sections 272(1), 272(2) and 272(3) of the Act, which reads as follows:

- (1) A member of the branch, or a Registrar, may apply to the branch for specified prescribed information in relation to the branch to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the branch.
- (3) The branch must comply with an application made under subsection (1).

#### NOTE 3: FINANCIAL RISK MANAGEMENT

The Union's activities do not expose it to many of financial risks with only interest rate risk and liquidity risk being needed to be actively managed. The Union's overall risk management program seeks to minimise potential adverse effects on the financial performance of the Union. The Union uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate and other price risks, and aging analysis for credit risk.

The Union holds the following financial instruments:

	2013 \$	2012 \$
Financial Assets		
Cash and cash equivalents	329,703	331,672
Trade and other receivables	96,815	15,875
	426,518	347,547
Financial Liabilities		
Trade and other payables	165,757	156,047
	165,757	156,047

#### NOTE 3: FINANCIAL RISK MANAGEMENT (Cont)

#### (a) Interest Rate Risk

The Union's main interest rate risk arises from cash and cash equivalents, which are at variable rates and denominated in Australian dollars.

As at the year end, the Union had the following variable rate cash and cash equivalents:

•			Fixed interest	·	
	Weighted	Floating interest	maturing within one	Non- interest	
	average interest rates	rate	year	bearing	Total
As at 30 June 2013	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		<b>,</b>		
(i) Financial assets Cash Receivables	0.23%	286,983	- -	42,720 96,815	329,703 96,815
Total financial assets	•	286,983		139,535	426,518
(ii) Financial liabilities	·			405.757	
Payables				165,757	165,757
Total financial liabiliti	es	-		165,757	165,757
	Weighted average	Floating interest	Fixed interest maturing within one	Non- interest	
As at 30 June 2012	interest rates	rate	year	bearing	Total
<b>(i) Financial assets</b> Cash Receivables	1%	109,333	148,517	73,823 15,87 <u>5</u>	331,672 15,875
Total financial assets	-	109,333	148,517	89,698	347,547
	Weighted	Floating	Fixed interest maturing	Non-	
	average	interest	within one	interest	
	interest rates	rate	year	bearing	Total
(ii) Financial liabilities	•				
Payables	•	_	_	156,04 <b>7</b>	156,047
Total financial liabiliti				156,047	156,047

An analysis by maturities is provided at (c) below.

#### NOTE 3: FINANCIAL RISK MANAGEMENT (Cont)

#### (b) Credit Risk

Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted. The credit quality of customers is assessed based on past experience, trading history, and other factors. Individual credit limits are set.

The maximum exposure to credit risk at the reporting date is the carrying amount of the financial assets as summarised above.

#### (c) Liquidity Risk

Prudent liquidity risk management involves maintaining sufficient cash reserves. The Union manages liquidity risk by continuously monitoring forecast and actual cash flows. Surplus funds are generally only deposited in savings accounts with high interest rates.

#### (d) Sensitivity Analysis

The following table summarises the sensitivity of the Union's financial assets and financial liabilities to interest rate risk.

30 June 2013	0	Interest Rate Risk	Interest Rate Risk -50bps Profit	
	Carrying Amount	+50 bps		
	Airiount	Profit		
	\$	\$	\$	
Financial Assets				
Cash and cash equivalents	329,703	16,485	(16,485)	
Total increase/ (decrease)		16,485	(16,485)	

#### NOTE 3: FINANCIAL RISK MANAGEMENT (Cont)

#### (e) Capital Risk Management

The Union's objectives when managing capital are to safeguard their ability to continue as a going concern, so they can continue to provide benefits to members and to maintain an optimal capital structure to reduce the cost of capital.

	2013 \$	2012 \$
Cash and cash equivalents Total equity	329,703 531,079	331,672 500,082
Total Capital	(201,376)	(168,410)

#### (f) Impaired Trade Receivables

There were no impaired trade receivables for the Union in 2013 and 2012.

#### (g) Past Due But Not Impaired

As of 30 June 2013, trade receivables of \$3,733 (2012 - \$3,186) were past due but not impaired. These relate mainly to the National Office. The ageing analysis of these trade receivables is as follows:

	2013 \$	<b>2012</b> \$
0 to 12 months Over 12 months	3,733	- 3,186
	3,733	3,186

The other classes within trade and other receivables do not contain impaired assets and are not past due. Based on the credit history of these other classes, it is expected that these amounts will be received when due.

NOTE 4: REVENUE		
	2013	2012
	\$	\$
Continuing Operations		
Contributions	2,811,415	2,627,628
Rent received	136,159	139,613
Other income	46,502	19,403
Salary reimbursements	(775)	(5,768)
	2,993,301	2,780,876
	=======	=======

NOTE 5: SURPLUS / (DEFICIT) FROM CONTINUING OPERATIONS			
	2013 \$	2012 \$	
Profit from continuing operations has been determined after: <b>Expenses</b>	*	*	
Affiliation fees ALP ShopRite Trades & Labor Council Campaign Levy  Total Affiliation fees	34,933 6,136 34,228 10,187  85,484	25,745 6,136 27,726 - - 59,607	
Depreciation Office Equipment Furniture & Fittings Motor Vehicles Buildings  Total Depreciation	12,098 2,051 53,503 17,300 	12,900 2,128 58,577 17,300 	
Donations * Employee benefits (other than office holders)**	25,500 1,120,988	4,217 1,040,184	
Remuneration of Auditor Audit Other Services	32,286 2,693	27,082 2,448 	
* 2013 Donations comprise of: Black Dog Institute WA Labor Party Trades & Labor Council of WA Total donations	34,979  500 13,000 12,000 <u>25,500</u>	29,530 	
** Please refer Note 16 for office holders' employee benefits			
NOTE 6: CASH AND CASH EQUIVALENTS			
Cash on hand Cash at bank Cash at bank - LSL Officials	231 202,844 126,628	231 225,251 106,190	
	329,703 ======	331,672 ======	

NOTE 7: TRADE AND OTHER RECEIVABLES		
CURRENT Sundry debtors	101,111	17,462
Bank guarantee Prepayments	20,000	16,721
	121,111 ======	34,183
NOTE 8: PROPERTY, PLANT AND EQUIPMENT	2013 \$	2012
Land and Buildings At valuation 2005 Less: Accumulated depreciation	865,000 420,321	865,000 403,021
	444,679	461,979
Office Equipment At cost Less: Accumulated depreciation	233,834 191,980	221,770 179,882
	41,854	41,888
Furniture & Fittings At cost Less: Accumulated depreciation	382,392 353,749 	379,465 351,698
	28,643	27,767 
Motor Vehicles At cost Less: Accumulated depreciation	494,942 215,606	524,483 225,580
	279,336	298,903
Total Property, Plant and Equipment	794,512 ======	830,536

#### NOTE 8: PROPERTY, PLANT AND EQUIPMENT (Cont)

#### Reconciliations

Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current and the comparative financial year are set out below:

	Carrying Amount at 1 July 2012	Additions	Disposals	Depreciation	Carrying Amount at 30 June 2013
Land & Buildings	461,979	_	-	(17,300)	444,679
Office Equipment	41,888	12,064	<u>.</u>	(12,098)	41,854
Motor Vehicles	298,903	36,353	(2,417)	(53,503)	279,336
Furniture & Fittings	27,767	2,927	-	(2,051)	28,643
TOTAL	830,536	51,344	(2,417)	(84,952)	794,512

	Carrying Amount at 1 July 2011	Additions	Disposals	Depreciation	Carrying Amount at 30 June 2012
Land & Buildings	479,279	-	-	(17,300)	461,979
Office Equipment	50,497	4,291	-	(12,900)	41,888
Motor Vehicles	318,481	39,000	-	(58,577)	298,903
Furniture & Fittings	29,815	82	-	(2,128)	27,767
TOTAL	878,068	43,373	-	(90,905)	830,536

NOTE 9: TRADE AND OTHER PAYABLES
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	2013 \$	2012 \$
CURRENT		
Trade creditors	250,028	226,031
Accrued expenses	27,242	25,002
GST liabilities	-	=
Accrued annual leave	133,957	110,612
	411,227	361,646
	======	======

NOTE 10: INCOME RECEIVED IN ADVANCE		
Memberships received in advance	178,281	•
	178,281	215,650
NOTE 11: PROVISIONS		
CURRENT Provision for long service leave	110,369	96,674
	110,369 =====	96,674
NON-CURRENT Provision for long service leave	14,371	22,340  22,340
NOTE 12: RESERVES		
Asset Revaluation Reserve	237,146	· ·
Capital Reserves	72,749	72,749
Long Service Leave Reserves Beginning of year Transfer from/(to) General Funds	46,719 5,725	
Balance at end of year	52,443	46,719 
Total Reserves	362,338 =====	356,614 ======

The capital reserve represents the cost of assets previously gifted to the Union by the Pilbara/Kimberley Committee.

#### NOTE 13: CASH FLOW INFORMATION

#### (a) Reconciliation of Cash and Cash Equivalents

Cash and cash equivalents at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

	2013	2012
	\$	\$
Cash on hand	231	231
Cash at bank	329,472	331,441
	329,703	331,672
	****	

(b) Reconciliation of profit to net cash inflow from operating activities			
Surplus / (deficiency) for the year	30,996	(135,779)	
Non-cash flows in operating profit Depreciation Assets write-off	84,952 2,417	90,905 -	
Changes in assets and liabilities (Increase)/decrease in debtors & prepayments (Decrease)/increase in membership dues in advance (Decrease)/increase in provision for employee	(86,927) (37,370)	97,289 49,537	
benefits (Decrease)/increase in trade creditors and accruals (Decrease)/increase in borrowings	5,725 49,582	61,570 (20,560) -	
Net cash inflow from operations activities	49,375 ======	142,962 =====	

#### **NOTE 14: CONTINGENT LIABILITIES**

During the period and as part of its ongoing operations the Union is pursing legal action against a number of parties. The Branch Executive have assessed the potential exposure to liability as a result of these actions to be remote and has not provided for any liability amounts as a result of this assessment. The Union considers that providing any further details of these cases at this time may prejudice its position and as such no further details have been provided.

At balance date there are no further known contingent liabilities that would have a material effect on the presentation of the annual financial statements.

#### **NOTE 15: COMMITMENTS**

#### **Rent Commitments\***

	2013 \$	2012 \$
Payables – rent payments:		
- not later than 12 months	67,200	67,200
- between 12 months and 5 years	336,000	336,000
- greater than 5 years	79,600	146,800
	482,800	550,000
	======	======

<sup>\*</sup>Note this is payable to the AWU National Office for the rental cost of the Karratha property.

#### **NOTE 16: RELATED PARTY TRANSACTIONS**

- (a) The Officers of the Branch Executive Committee during the year were:
- A. D. Hacking Branch President
- J. Pascoe Branch Vice President
- P. Asplin Branch Assistant Secretary
- C. King Branch Vice President
- S. Price Branch Secretary
- T.Paterson Committee Member
- M. Zoetbrood Committee Member
- P. Hampton Committee Member
- C. Ramirez Committee Member
- W. Hope Committee Member Sub-Branch President
- S. Allen Committee member Sub-Branch President (appointed 14/11/2012)
- D. Cullen Committee Member
- A. Taylor Committee Member (appointed 14/11/2012) (resigned 23/03/2012)
- G. Free Committee member(appointed 23/03/2012)
- N. Pavolic Committee member(appointed 14/11/2012)

Members of the Branch Executive Committee were in office from the beginning of the financial year until the date of this report, unless otherwise stated.

NOTE 16: RELATED PARTY TRANSACTIONS (Cont)		
	2013	2012
(b) Remuneration of Officer Holders Remuneration received or receivable by all officers of the Branch Executive:	\$	\$
From the Union or any related party in connection with the management of the Union	188, 400	200,964
Transactions with Executive Members Remuneration received or receivable by officers in respect of their attendances as representatives of the organisation at conferences or other meetings which is not included in the above remuneration		
(c) The following transactions occurred with related parties:		- <b></b>
	2013 \$	2012 \$
Combined head office fees	367,258 =====	395,992 =====
(d) Rent paid to the AWU National Office:	67,200 =====	67,200 =====

#### NOTE 17: SEGMENT REPORTING

The Union operates predominantly in one business and geographical segment, in its capacity to provide services to members of the Union throughout Western Australia.

#### NOTE 18: GEOGRAPHICAL LOCATIONS

The Union operates from Barrack Street, Perth in the state of Western Australia.

#### NOTE 19: EMPLOYEE NUMBERS

	2013 Numbers	2012 Numbers
Number of employees at the end of the financial year	17	16

#### NOTE 20: SALARY AND WAGES

a) In accordance with Sub-regulations 107 (a) (XIV) and (XV) of the Fair Work (Registered Organisations) Act 2009, we report that the figure Salaries and Wages in the Income Statement is made up of the following:

	2013 \$	2012 \$
Elected Representatives	188,400	200,964
Employees	1,036,448	1,040,184

(b) Disclosure of Remuneration of Elected Officials

As at 1 July 2013, the following rates of pay apply to full-time elected officials of the Union:

Branch Secretary Assistance Branch Secretary \$101,900 \$86,500



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#### **AUDITORS' DISCLAIMER**

### DISCLAIMER TO THE MEMBERS OF AUSTRALIAN WORKERS UNION - WEST AUSTRALIAN BRANCH

The additional financial data presented in the following pages is in accordance with the books and records of the Australian Workers Union - West Australian Branch which have been subject to the auditing procedures applied in our statutory audit of the Union for the year ended 30 June 2013. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and no warranty of accuracy or reliability is given.

In accordance with our Firm policy, we advise that neither the Firm nor any member or employee of the Firm undertakes responsibility arising in any way whatsoever to any person in respect of such data, including any errors or omissions therein, arising through negligence or otherwise however caused.

BDO Audit (WA) Pty Ltd

RDO

Chris Burton Director

Dated: 7 November 2013 Perth, Western Australia

## AUSTRALIAN WORKERS UNION WEST AUSTRALIAN BRANCH INDUSTRIAL UNION OF WORKERS

## DETAILED STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED 30 JUNE 2013

	2013 \$	2012 \$
INCOME		
Members' contributions Other income Rental income Salary reimbursements	2,811,415 46,502 136,159 (775)	2,627,628 19,403 139,613 (5,768)
TOTAL INCOME	2,993,301	2,780,876
EXPENDITURE		
GENERAL Affiliation fees Campaign levy Donations Head office maintenance fees Legal costs Sundry expenses Death benefit	75,297 10,187 25,500 367,258 94,267 23,693	59,607 - 4,217 395,992 33,325 51,572
	 596,202	544,713
STAFFING COSTS Fringe benefits tax Movement in leave provision Payroll tax Salaries Superannuation	30,280 29,070 (263) 1,224,848 158,431	27,368 59,519 42,038 1,241,146 167,746
	1,442,366	1,537,818
ORGANISING COSTS Meeting expenses Motor vehicle expenses Traveling & entertainment expenses	153,720 266,879	140,130 192,101
	420,599 	332,231

# AUSTRALIAN WORKERS UNION WEST AUSTRALIAN BRANCH INDUSTRIAL UNION OF WORKERS DETAILED STATEMENT OF INCOME AND EXPENDITURE (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

	<b>2013</b> \$	2012 \$
PROPERTY COSTS Electricity	6,806	9,206
Rates & taxes	13,655	12,771
Rent	108,361	90,987
Repairs & maintenance	14,388	23,691
Strata levy	19,595 	34,170 
	162,805 	170,826
OFFICE COSTS		
Cleaning Computer expenses	12,398	- 11,996
Hire of plant & equipment	12,000	11,550
Telephone	36,038	48,083
Office equipment repairs and	,	,
maintenance	16,080	1,633
	64,516	61,712
ADMINISTRATION		
ADMINISTRATION Accounting fees	16,479	19,386
Advertising	891	823
Audit fees	32,286	27,082
Bank charges	14,981	13,085
Depreciation	84,951	90,905
Employees' amenities	3,394	6,381
Insurance	26,910	23,584
Postage and couriers	18,851	15,033
Printing & stationery	34,642	32,471
Staff training & welfare	19,956	13,000
Storage fees	7,858	8,949
Subscriptions	4,895	3,055
Ticket printing	8,550	5,484
Sponsorship	1,173 	10,118 
	275,817	269,356
TOTAL EXPENDITURE	2,962,305	2,916,656
PROFIT/(LOSS) FOR THE YEAR	30,996	(135,779)