Level 8, Terrace Towers 80 William Street, East Sydney, NSW 2011 Telephone: (02) 8374 6666 Fax: (02) 9380 6990 Email: sydney@air.gov.au

Mr Brian Seidler Executive Director Master Builders Association of New South Wales 52 Parramatta Rd Forest Lodge NSW 2037

Dear Mr Seidler

Re: Lodgement of Financial Statements and Accounts – Master Builders Association of New South Wales – for year ending 30 June 2007 (FR2007/256)

I refer to the abovementioned financial statements and accounts which were lodged in the Registry on 18 December 2007.

As the legislative requirements have been met, the documents have been filed.

Yours sincerely,

Statutory Services Branch

5 August 2008



13 December 2007

Deputy Industrial Registrar Australian Industrial Registry Level 8 80 William Street EAST SYDNEY NSW 2010 MASTER BUILDERS ASSOCIATION
OF NEW SOUTH WALES
ABN 96 550 042 906
52 PARRAMATTA ROAD,
FOREST LODGE NSW 2037.
PRIVATE BAG 9, BROADWAY,
NSW 2007, AUSTRALIA
TELEPHONE: (02) 8586 3555;
FACSIMILE: (02) 9660 3700;
Email:enquiries@mbansw.asn.au

Dear Deputy Industrial Registrar

RE: FINANCIAL RETURN – YEAR ENDING 30 JUNE 2007 MASTER BUILDERS ASSOCIATION OF NSW

Please find attached the relevant information relating to the Association's financial return for the year ending June 2007.

The relevant information includes:

- 1. Certificate of Secretary or other Authorised Officer (Attachment 1).
- 2. A copy of the Association's Full Report (Attachment 2).
- 3. A copy of the Concise Report (Attachment 3).
- 4. A copy of the Association's Executive Newsbrief in which the Concise Report is found, and which was circulated to all members of the Association (Attachment 4).

Should you have any enquiries this matter please do not hesitate to contact the undersigned on (02) 8586-3503.

Yours faithfully

Brian Seidler

EXECUTIVE DIRECTOR

Attachs.

<u>Certificate of Secretary or other Authorised</u> S268 of Schedule 1B Workplace Relations Act 1996

I, Brian Seidler, being the Executive Director of the Master Builders Association of NSW certify:

- That the documents lodged herewith are copies of the full report (see Attachment 2), and the concise report (see Attachment 3), referred to in s268 of the RAO Schedule; and
- That the concise report, was provided to members on or about 30 October 2007; and
- That the full report was presented to the Association's Annual General Meeting of members of the reporting unit on 11 December 2007 in accordance with section 268 of the RAO Schedule.

Signature

Date: 13 December 2007



Master Builders Association of NSW ABN 96 550 042 906

2007 Annual Report For presentation to the Annual General Meeting Of Members

Tuesday, 11 December 2007





October 2007





RE: NOTICE OF ANNUAL GENERAL MEETING - MASTER BUILDERS ASSOCIATION OF NSW

I hereby give notice that the Annual General Meeting of the Master Builders Association of NSW will take place on Tuesday, 11 December 2007 at 3.00 pm at 52 Parramatta Road, Forest Lodge NSW.

Yours faithfully

Brian Seidler

EXECUTIVE DIRECTOR

NOTICE OF ANNUAL GENERAL MEETING MASTER BUILDERS ASSOCIATION OF NSW Tuesday 11 DECEMBER 2007 @ 3.00 PM

AGENDA

1.0	Attendance and Apologies
2.0	Minutes of Previous Meeting (12 December 2006)
3.0	President's Report
4.0	Presentation of MBA/NSW Audited Accounts
5.0	Ballot Results for 2008 5.1 Declaration of Ballot for Executive Committee 5.2 Declaration of Ballot for Council of Management
6.0	Close of Annual General Meeting

NAL. L.

MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES ABN 96 550 024 906 AND CONTROLLED ENTITIES

OPERATING REPORT

Your committee present their report on the association and its controlled entities for the financial year ended 30 June 2007.

The names of the members of the committee of management who held office at any time during or since the end of the year are:

John Allan Gordon Henderson Ken Austin Gordon Leggett Paul Maginnity Scott Beynon Robert Black Ross Mitchell Ron Bracken Ermond Morelli Christopher Calderbank-Park John Morris Dan Murphy Raymond Carden Scott Nash Anthony Clark Michael O'Donnell Barry Clark John Condon Richard Osborn Martin Patience Peter Court Andrew Pearce Kevin Dalton Simon Pilcher Andrew Daniels Howard Punshon David Donaldson John Rostirolla Bruce Edwards James Stuart Byron Fitzgerald Brendan Sturgeon Martin Gleeson Bill Taylor Raymond Gordon Peter Haack Ross Trovato Giovanni Vittali John Harrison

The consolidated profit of the economic entity for the financial year amounted to \$972,933.

A review of the operations of the economic entity during the financial year and the results of those operations is included in The President's Report which is attached.

No significant changes in the economic entity's state of affairs occurred during the financial year.

The principal activities of the economic entity during the financial year were to serve the interests of employers and members of the building and construction industry within New South Wales.

No significant change in the nature of these activities occurred during the year.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the economic entity, the results of those operations, or the state of affairs of the economic entity in future financial years.

Members rights to resign are set out in Item 10 of the constitution. In summary a member may resign from membership by written notice addressed and delivered to the offices of the Master Builders Association.

No officer or member of the organisation, by virtue of their office or membership of the Master Builders Association of New South Wales, is:

- a trustee of a superannuation entity or an exempt public sector superannuation scheme; or
- a director of a company that is a trustee of a superannuation entity or an exempt public sector superannuation scheme; or

OPERATING REPORT

Where a criterion for the officer or member being the trustee or director is that the officer or member is an officer or member of a registered organisation as defined under the Workplace Relations Act 1996.

At the end of the financial year there were 6,693 (2006: 6,192) Members of the Master Builders Association of New South Wales.

The Master Builders Association of New South Wales employs administration staff. Apprentices are employed by a controlled entity, The Master Builders Association of New South Wales Pty Limited. The number of employees of the Master Builders Association of New South Wales and controlled entities at the end of the financial year were 61 staff and 250 apprentices (2005: 60 staff and 264 apprentices).

Signed in accordance with a resolution of the Committee of Management:

Committee Member	All	2
	David Donaldson	

Committee
Member
Scott Beynon

Dated this 9 th day of October 2007

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2007

		Economic Entity		Controlling	g Entity	
	Note					
		2007	2006	2007	2006	
		\$	\$	\$	\$	
Revenue	2	12,034,362	12,001,030	9,897,374	8,562,461	
Employee benefits expense	3	(6,602,828)	(6,542,722)	(4,449,400)	(4,041,136)	
Cost of services rendered		(546,626)	(518,017)	(546,626)	(518,017)	
Cost of documents sold		(210,929)	(203,541)	(210,929)	(203,541)	
Bad and doubtful debts expense	3	(64,065)	(78,034)	69,487	(47,297)	
Other expenses		(3,469,622)	(3,810,704)	(3,554,228)	(3,402,646)	
Depreciation and amortisation expenses	3 _	(167,359)	(127,480)	(135,359)	(127,480)	
Profit attributable to members of the parent entity	3 =	972,933	720,532	1,070,319	222,343	

The accompanying notes form part of these financial statements.

BALANCE SHEET AS AT 30 JUNE 2007

		Economic Entity		Controlling Entity	
	Note	2007 \$	2006 \$	2007 \$	2006 \$
CURRENT ASSETS					
Cash and cash equivalents	4	2,780,780	1,416,478	2,160,761	1,260,590
Trade and other receivables	5	3,373,948	3,062,119	6,456,531	5,681,058
Inventories	6	57,888	65,004	57,888	65,004
Other current assets	7 _	308,377	203,219	220,266	203,219
TOTAL CURRENT ASSETS	-	6,520,993	4,746,820	8,895,446	7,209,871
NON-CURRENT ASSETS					
Trade and other receivables	5	262,544	142,544	262,544	142,544
Financial assets	. 8	50,100	50,100	100	100
Property, plant and equipment	10	6,692,811	6,801,848	224,811	301,848
TOTAL NON-CURRENT ASSETS	_	7,005,455	6,994,492	487,455	444,492
TOTAL ASSETS	-	13,526,448	11,741,312	9,382,901	7,654,363
CURRENT LIABILITIES		,			
Trade and other payables	11	4,866,735	4,117,306	3,788,126	3,171,800
Short term borrowings	12	46,702	73,377	46,702	56,811
Short term provisions	13	238,871	186,869	238,871	186,869
TOTAL CURRENT LIABILITIES	_	5,152,308	4,377,552	4,073,699	3,415,480
NON-CURRENT LIABILITIES					
Long term borrowings	12	59,895	22,448	-	-
TOTAL NON-CURRENT LIABILITIES	_	59,895	22,448		•
TOTAL LIABILITIES	<u>-</u>	5,212,203	4,400,000	4,073,699	3,415,480
NET ASSETS	 =	8,314,245	7,341,312	5,309,202	4,238,883
EQUITY	•				
Reserves	14	3,402,256	3,402,256	_	-
Retained earnings	15	4,911,989	3,939,056	5,309,202	4,238,883
TOTAL EQUITY	_	8,314,245	7,341,312	5,309,202	4,238,883

Protect

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2007

	Economic Entity		Controlling Entity	
Note				
	2007 \$	2006 \$	2007 \$	2006 \$
Total equity at the beginning of the year	7,341,312	4,180,780	4,238,883	4,016,540
Profit for the year	972,933	720,532	1,070,319	222,343
Revaluation increment	-	2,440,000	-	
Total equity at the end of the year	8,314,245	7,341,312	5,309,202	4,238,883

The accompanying notes form part of these financial statements.

and the last the second and the second and the

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2007

		Economi	c Entity	Controlling Entity	
	Note	200 7 \$	2006 \$	2007 \$	2006 \$
CASH FLOW FROM OPERATING ACTIVITIES					
Receipts from operations		11,461,141	11,964,389	9,004,030	8,463,707
Payments to suppliers and employees		(10,126,617)	(11,275,614)	(8,102,787)	(7,682,108)
Interest received		77,327	10,141	67,358	8,113
Net cash provided by (used in) operating activities	21b	1,411,851	698,916	968,601	789,712
CASH FLOW FROM INVESTING ACTIVITIES					
Proceeds from sale of property, plant and equipment	•	-	6,000		6,000
Payment for property, plant and equipment		(58,321)	(169,030)	(58,321)	(435,328)
Payment for investments		-		-	(, ,
Net cash provided by (used in) investing activities	-	(58,321)	(163,030)	(58,321)	(429,328)
CASH FLOW FROM FINANCING ACTIVITIES					
Proceeds from borrowings		37,447	22,738	-	56,811
Repayment of borrowings		(26,675)	(31,311)	(10,109)	
Net cash provided by (used in) financing activities	-	10,772	(8,573)	(10,109)	56,811
Net increase in cash held		1,364,302	527,313	900,171	417,195.00
Cash at beginning of year		1,416,478	889,165	1,260,590	843,395
Cash at end of year	21a -	2,780,780	1,416,478	2,160,761	1,260,590
•	=	_,,,	- 1,		

The accompanying notes form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 1 Statement of Significant Accounting Policies

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Workplace Relations Act 1996 and Regulations.

The financial report covers Master Builders Association of New South Wales as an individual controlling entity and Master Builders Association of New South Wales and controlled entities as an economic entity. The Master Builders Association of New South Wales is an industry association domiciled in Australia.

The financial report of Master Builders Association of New South Wales and controlled entities and the Master Builders Association of New South Wales as an individual parent entity compiles with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the economic entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Basis of Preparation

The accounting policies set out below have been consistently applied to all years presented.

Reporting Basis and Conventions.

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

a. Principles of Consolidation

A controlled entity is any entity that Master Builders Association of New South Wales has the power to control the financial and operating policies of the entity so as to obtain benefits from its activities.

A list of controlled entities is controlled in Note 9 to the financial statements. All controlled entities have a June year end.

All inter-company balances and transactions between entities in the economic entity, including any unrealised profits or losses, have been eliminated on consolidation.

Where a controlled entity has entered or left the consolidated group during the year its operating results have been included/excluded from the date control was obtained or until the date control ceased.

b. income Tax

The Master Builders Association of New South Wales and its controlled entities are exempt from income tax in terms of Division 40 of the Income Tax Assessment Act, 1997.

c. Inventories

Inventories consist of stationery purchased from 3rd party suppliers. Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include purchase costs only.

d. Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings.

There are no capital gains tax implications on the revaluation increment of freehold land and buildings in view of the operations of Division 40 of the Income Tax Assessment Act (see b above).

Paintings

Paintings are measured on the cost basis.

The carrying amount of paintings is reviewed annually by management to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the likely net proceeds on an arms length sale.

Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses. There are no impairment losses.

The carrying amount of plant and equipment is reviewed annually by committee to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to present values in determining recoverable amounts.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the income statement. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the income statement and depreciation based on the asset's original cost is transferred from the revaluation reserve to retained earnings.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 1 Statement of Significant Accounting Policies (cotinued)

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land and paintings, is depreciated on a straight line basis over their estimated useful lives to the economic entity commencing from the time the asset is held ready for use.

The depreciation rates used for each class of assets are:

Class of Fixed Asset Depreciation Rate
Buildings 2%

Plant and equipment 10-33% Leased plant and equipment 33%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

A LASSAG

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the entities within the economic entity are classified as finance leases.

Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives received under operating leases are recognised as a liability and amortised on a straight line basis over the life of the lease term,

f. Investments

Non-current investments are measured on the cost basis. These investments are not traded and the expected cash flows cannot reliably be determined by the Master Builders Association of New South Wales. The carrying amount of investments is reviewed annually by committee to ensure it is not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the underlying net assets of these corporations.

g. Impairment of assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Impairment losses are recognised in the income statement unless the assets has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through the income

h. Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits,

Contributions are made by the economic entity to an employee superannuation fund and are charged as expenses when incurred.

i. Cash

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

j. Revenue

Membership fees are taken up as revenue in the period to which membership applies

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Revenue from the sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

All revenue is stated net of the amount of goods and services tax (GST).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 1 Statement of Significant Accounting Policies (cotinued)

k. Borrowing Costs

All borrowing costs are expensed in the period in which they are incurred.

I. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

m. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key estimates — Impairment

The group assesses impairment at each reporting date by evaluating conditions specific to the group that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

Note 2	Revenue				
		. Economic	Entity	Controllin	g Entity
		2007	2006	2007	2006
		\$	\$	\$	\$
Operating activi	ities				
members sub	bscriptions	4,344,138	4,210,197	4,344,138	4,210,197
- group appren	nticeship scheme	4,199,319	4,442,943	-	-
— sponsorship (& commission	1,118,625	1,129,786	1,118,625	1,129,786
- training and	education	929,136	916,748	929,136	916,748
legal services	s and contract sales	473,379	446,734	473,379·	446,734
- insurance ser	rvices	223,770	211,771	223,770	211,771
industrial rela	itions services	252,230	190,723	252,230	190,723
management	fees from controlled entities	•	-	2,208,767	1,142,453
- other revenue	e from operating activities	416,438	441,988	279,971	305,936
- interest receiv	ved from other persons	77,327_	10,141	67,358	8,113
Total revenue		12,034,362	12,001,030	9.897.374	8 562 461

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Not	e 3 Profit						
			Economic Entity		Controlling Entity		
			2007	2006	2007	2006	
			\$	\$	\$	\$	
Profit a.	from ordinary activities Expenses	before income tax expense has been determined after:					
	Affiliation fees						
	- Master Builders Ass	sociation inc	429,429	364,234	429,429	364,234	
	Bad and doubtful debt	·					
	- trade debtors		184,065	58,034	50,513	27,297	
•	loans	_	(120,000)	20,000	(120,000)	20,000	
	Total bad and doubtful	debts	64,065	78,034	(69,487)	47,297	
	Depreciation of non-cu	rrent assets					
	- buildings		32,000	•	-	•	
	- plant and equipmen	t	117,804	98,873	117,804	98,873	
	- leased plant and eq		17,555	28,607	17,555	28,607	
	Total depreciation		167,359	127,480	135,359	127,480	
	Employee Benefits	_					
	- wages and salaries	(including non monetary benefits)	5,605,550	4,879,353	3,962,116	3,062,882	
	- annual leave and sign		-	618,932	-	473,394	
	- long service leave		-	51,593	-	51,593	
	superannuation		997,2 7 8	992,844	487,284	453,267	
	Total Employee Benefit	ts -	6,602,828	6,542,722	4,449,400	4,041,136	
•	having the Master Bu owned subsidiary) pay	neme elected to pay apprentices themselves rather than ilders Association of New South Wales Pty. Ltd.(a wholly the apprentices and re-charge the employer participant. In year the employee benefits so paid totalled \$5,486,472					
	Legal expenses		292,968	357,118	292,968	357,118	
	Presidents honorarium	-	10,000	10,000	10,000	10,000	
	Remuneration of audito	ur .			······································		
	- audit		23,800	23,800	17,000	13,800	
	- accounting and tax s	ervices	8,000	8,000	8,000	8,000	
	•	_	· · · · · · · · · · · · · · · · ·	-			
	Rental expense on ope	rating leases					
	— minimum lease payn	nents	-	396,024	_	396,024	
Note	4 Cash an	d Cash Equivalents					
			Economic	-	Controlling	•	
			2007	2006	2007	2006	
			\$	\$	\$	\$	
	on hand		5,100	2,600	5,100	2,600	
Cash a	it bank		2,775,680	1,413,878	2,155,661	1,257,990	
		_	2,780,780	1,416,478	2,160,761	1,260,590	

And the second s

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 5	Trade and Other Receivables				
	•	Economic	•	Controlling	
		2007	2006	2007	2006
OUDDENT		\$	\$	\$	\$
CURRENT	. 6. M-	0.007.000	4 700 400	0.007.000	4 700 400
Membership re		2,397,293	1,792,132	2,397,293	1,792,132
Provision for in	npairment of membership receivables	(344,775)	(250,768)	(344,775)	(250,768)
A managatha a a bin	hunda	2,052,518	1,541,364 1,248,719	2,052,518	1,541,364
Apprenticeship	receivable npairment of apprenticeship receivables	1,111,655		-	-
Flovision for in	pairment of apprentices in receivables	(130,565) 981,090	(158,658) 1,090,061	·-··	
Other debters		340,340	430,694	109,964	152,575
Other debtors	humble frame	340,340	430,694	109,904	152,575
Amounts Recei				4 204 040	2.007.440
Wholly controlle	ed entities	340,340	430,694	4,294,049 4,404,013	3,987,119 4,139,694
		3,373,948	3,062,119	6,456,531	5,681,058
UOU ALIBERTI		0,070,840	3,002,118	0,438,551	3,001,000
NON-CURREN Loan to related	·				
Comet Training	-	362,544	362,544	362,544	362,544
Provision for	impairment of loan	(100,000)	(220,000)	(100,000)	(220,000)
		262,544	142,544	262,544	142,544
Note 6	Inventories				
		Economic 2007	Entity 2006	Controlling	•
		2007 \$	2006 \$	2007 \$	2006 \$
CURRENT		Φ	Φ	Ф	Φ
Stock of publica	ations at cost	57,888	65,004	57,888	65,004
0.000, 0. pas			00,004	01,000	00,004
Note 7	Other Assets				
NOLE /	Other Assets	Economic (=ntitv	Controlling	Entity
		2007	2006	2007	2006
		\$	\$	\$	\$
CURRENT					
Prepayments		308,377	203,219	220,266	203,219
				···	
Note 8	Financial Assets				
		Economic I	Entity	Controlling	Entity
		2007	2006	2007	2006
		\$	\$	\$	\$
Unlisted Investr					
Shares in other	· ·	50,000	50,000	-	-
Investment in re					
	g Trust — at cost				
Percentage of	wned: 50% (2006:50%)	100	100	100	100
		50,100	50,100	100	100
N. A. C	0 of H 4E 00 .				
Note 9	Controlled Entities Master Builders Association of New South Wales	O			
Entiti	Master Dungers Association of New South Wales	Country of inco	rporation P	ercentage con	
				2007	2006

Australia

Australia

Australia

100%

100%

100%

100%

100%

100%

Master Builders Association (NSW) Limited

Master Builders Finance Pty Limited

Master Builders Association of New South Wales Pty Limited

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 10	Property, Plant & Equipment				
		Economic	Entity	Controlling	Entity
		2007	2006	2007	2006
		\$	\$	\$	\$
Freehold Land	at Independent valuation 2006	4,600,000	4,600,000	-	-
Buildings at Ind	lependent valuation 2006	1,900,000	1,900,000	•	
Less accumulat	ted depreciation	(32,000)		<u> </u>	-
		1,868,000	1,900,000		-
Paintings		43,240	43,240	43,240	43,240
Plant and equip	ment at cost	659,050	600,728	659,050	600,728
Less accumulat	ted depreciation	(477,479)	(359,675)	(477,479)	(359,675)
		181,571	241,053	181,571	241,053
Capitalised leas	sed plant and equipment	86,690	86,690	86,690·	86,690
Less accumulat	ted depreciation	(86,690)	(69,135)	(86,690)_	(69,135)
		•	17,555	-	17,555
Total Plant and	Equipment	181,571	258,608	181,571	258,608
Total Property, I	Plant and Equipment	6,692,811	6,801,848	224,811	301,848

The group's land and buildings were revalued at 30 June 2006 by independent valuers. Valuations were made on the basis of open market value. The revaluation surplus net of applicable deferred income taxes was credited to an asset revaluation reserve in shareholders' equity.

(a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

·	Freehold Land	Buildings \$	Paintings \$	Plant and Equipment \$	Leased Plant and Equipment \$	Total \$
Economic Entity						
Balance at the beginning of the year	4,600,000	1,900,000	43,240	241,053	17,555	6,801,848
Additions	•	•	-	58,322	. •	58,322
Depreciation expense		(32,000)		(117,804)	(17,555)	(167,359)
Carrying amount at the end of the year	4,600,000	1,868,000	43,240	181,571	•	6,692,811
Parent Entity						
Balance at the beginning of the year		•	43,240	241,053	17,555	301,848
Additions	•	-	-	58,322	•	58,322
Depreciation expense				(117,804)	(17,555)	(135,359)
Carrying amount at the end of the year	•	•	43,240	181,571		224,811

Note 11	Trade and Other Payables	•			
	abilities income related to future period ors and accruals	Econom	ic Entity	Controllin	g Entity
	•	2007	2006	2007	2006
		\$	\$	\$	\$
CURRENT					
Unsecured liabi	ilities				
Membership ind	come related to future period	2,544,249	2,388,372	2,544,249	2,388,372
Trade creditors	and accruals	1,547,566	1,122,358	929,729	544,145
Employee bene	ofits	774,920	606,576	314,148	239,283
		4,866,735	4,117,306	3,788,126	3,171,800

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 12	Short Term Borrowings					
			Economic	•	Controlling	•
			2007	2006	2007	2006
		Note	\$	\$	\$	\$
CURRENT		120 h	46,702	56,811	46,702	56,811
applicable polic	ile\$	12a,b	46,702	36,611	40,702	30,011
Lease liability		16	-	16,566	_	_
Loase nability		10	46,702	73,377	46,702	56,811
NON-CURREN	IT.	1				
Bank loan- sec		12a,b	59,895	22,448		-
Lease liability		16	•	-,	-	-
		•	59,895	22,448		-
a. Total cui	rrent and non-current secured liabilities:					
applicab	le policies		46,702	56,811	46,702	56,811
Bank loa	ın	12b	59,895	22,448	-	
			106,597	79,259		
	cloan and overdraft facility are secured by a registere ying amounts of non-current assets pledged as secur					
First mor Freeho Fixed cha	ld land and buildings		4,600,000	4,600,000	-	•
Proper	ty plant and equipment in addition to that covered by	the first mortgage	2,092,811	2,201,848	-	•
Loan F	Receivable		262,544	142,544	-	-
Total ass	ets pledged as security	-	6,955,355	6,944,392		
Note 13	Provisions					
			Economic	Entity	Controlling	Entity
			2007	2006	2007	2006
			\$	\$	\$	\$
CURRENT Employee benef	fits		238,871	186,869	238,871	186,869
		=				
Employee benef	fits	•				
	e employee benefit liability		238,871	1 8 6, 8 69	238,871	186,869
b. Number o	of employees at year end					
Staff			61	60		-
Apprentic	es		250	264	-	
		=	311	324	-	

No employee benefit is payable to holders of offices and accordingly the above provisions include no amount payable to those officers.

Note 14	Asset Revaluation Reserve				
		Economic	Entity	Controlli	ng Entity
		2007	2006	2007	2006
		\$	\$	\$	\$
Opening balan	ice	3,402,256	962,256	-	-
Revaluation In	crement		2,440,000		-
Asset Revalua	ition Reserve	3,402,256	3,402,256		-

The asset revaluation reserve records revaluations of non-current assets. During the year NII (2006:\$2,440,000) was credited to the reserve on the revaluation of land and buildings.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 15	Retained Profits				
		Economic 2007	: Entity 2006	Controllin 2007	g Entity 2006
		2007 \$	\$	2007 \$	2006 \$
Retained p	rofits at the beginning of the financial year	3,939,056	3,218,524	4, 238,8 83	4,016,540
Net profit a	ttributable to members of the Master Builders Association of New South Wales	972,933	720,532	1,070,319	222,343
Retained p	rofits at the end of the financial year	4,911,989	3,939,056	5,309,202	4,238,883
Note 16	Capital & Leasing Commitments				
11010 10	Capital a 2000119 Committee	Economic	Entity	Controlling	g Entity
		2007	2006	2007	2006
	Note	\$	\$	\$	\$
a. Fina	nce Lease Commitments				
Paya	able				
<u>-</u>	not later than 1 year	-	16,566	-	-
_	later than 1 year but not later than 5 years	•	-		-
	I Lease Liability 12	-	16,566	-	-
The 2004	hire purchase is for computer equipment. It commenced in and was for a 3 year period. There are no contingent hase payments				
		Economic	Entity	Controlling	- Entity
		2007	2006	2007	2006
b. Oper	rating Lease Commitments	2001	2000	2001	2000
Non-	cancellable operating leases contracted for but not capitalised in the financial				
· Paya	ble				
<u>—</u> r	not later than 1 year	232,161	232,161		
-1	ater than 1 year but not later than 5 years	387,802	387,802	•	•
		619,963	619,963	-	
additi	leases are for various motor vehicles with a terms of 3 to 3.25 years. An ional rental is payable for each vehicle on a per kilometre basis, ranging from the to 8 cents, should the kilometers travelled exceed a distance contracted for				

Note 17 Contingent Liabilities

kilometres

At 30 June 2007 there were no contingent liabilities of the economic entity. The Master Builders Association of New South Wales has issued a guarantee and indemnity in favour of the Westpac Banking Corporation in respect of a loan to a controlled entity. At 30 June 2007 the loan amount was \$59,895 (30 June 2006: \$22,448).

Note 18 Events Subsequent to Reporting Date

each vehicle. The distances contracted range between 75,000 and 150,000

Since the end of the financial year there have been no events which will have a significant effect on the operations of the controlling or economic entity.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 19	Related Party Transactions	Economic	- Entity	Controllin	og Entlity
		2007	2006	2007	2006
		\$	\$	\$	\$
functions for Pty Limited.	Builders Association of New South Wales performed all administrative the wholly controlled entity Master Builders Association of New South Wales For this service an administration charge is paid to the Master Builders of New South Wales.	_	_	1,757,487	686,224
The Master	Builders Association of New South Wales performed all administrative	****	<u></u>	1,107,101	550,22
Limited. For	the wholly controlled entity Master Builders Association of New South Wales this service an administration charge is paid to the Master Builders of New South Wales.				
	· · · · · · · · · · · · · · · · · · ·			451,279	456,229
	Builders Association of New South Wales Limited provides premises to ers Association of New South Wales for which rent is charged.				
Master Dullu	ers Association of New Obutti Wales for Which felt is Charged.	_	_	(318,000)	(318,000
	-			(310,000)	(310,000
Note 20	Segment Reporting				
	ic entity operates predominantly in one business and geographical segment be	ing an industrial	association for l	builders through	out New Sou
Nales.	•	1900			
	O I El I Consti				
Note 21	Cash Flow Information	Economic	Entity	Controlling	a Estitu
		ECOHOMIC	⊏iiiity	COLITIONNI	H ⊏!!IΠΙΑ
		2007	2006		
		2007 \$	2006 \$	2007	2006
a. Recon	iciliation of Cash				
Cash a	nciliation of Cash at the end of the financial year as shown in the statements of cash flows is silled to the related items in the statement of financial position as follows:			2007	2006
Cash a recond	at the end of the financial year as shown in the statements of cash flows is			2007	2006 \$
Cash a recond	at the end of the financial year as shown in the statements of cash flows is siled to the related items in the statement of financial position as follows:	\$	\$	2007	2006
Cash of Cash o	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit	\$	\$	2007	2006 \$ 1,260,590
Cash of Cash of Profit (at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary	\$ 2,780,780	\$ 1,416,478	2007 \$ 2,160,761	2006 \$ 1,260,590
Cash a recond Cash of the condition of the cash of the	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary loss) from ordinary activities after income tax	\$ 2,780,780	\$ 1,416,478	2007 \$ 2,160,761	2006 \$ 1,260,590 222,343
Cash of recond	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities	\$ 2,780,780 972,933	\$ 1,416,478 720,532	2007 \$ 2,160,761 1,070,319	2006 \$ 1,260,590 222,343
Cash of recond	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities reciation	\$ 2,780,780 972,933 167,359	\$ 1,416,478 720,532 127,480	2,160,761 2,160,761 1,070,319	2006 \$ 1,260,590 222,343 127,480
Cash of recond Cash of the ca	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: On hand, at bank and on deposit ciliation of Cash Fiow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities reciation es in assets and liabilities ease)/decrease in receivables	\$ 2,780,780 972,933 167,359 (431,829)	\$ 1,416,478 720,532 127,480 (407,561)	2,160,761 2,160,761 1,070,319 135,359 (895,473)	2006 \$ 1,260,590 222,343 127,480 (629,243
Cash of recond Cash of the ca	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities reciation es in assets and liabilities ease)/decrease in receivables ease)/decrease in other assets	\$ 2,780,780 972,933 167,359 (431,829) (105,158)	\$ 1,416,478 720,532 127,480 (407,561) (62,836)	2,160,761 2,160,761 1,070,319 135,359 (895,473) (17,047)	2006 \$ 1,260,590 222,343 127,480 (629,243 (203,219
Cash of recond Cash of the ca	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: On hand, at bank and on deposit ciliation of Cash Fiow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities reciation es in assets and liabilities ease)/decrease in receivables	\$ 2,780,780 972,933 167,359 (431,829)	\$ 1,416,478 720,532 127,480 (407,561) (62,836) (23,804)	2007 \$ 2,160,761 1,070,319 135,359 (895,473) (17,047) 7,116	2006 \$ 1,260,590 222,343 127,480 (629,243 (203,219 (23,804
Cash of recond Cash of the ca	at the end of the financial year as shown in the statements of cash flows is cilled to the related items in the statement of financial position as follows: on hand, at bank and on deposit ciliation of Cash Flow from Operations with Profit from Ordinary closs) from ordinary activities after income tax ash flows in profit from ordinary activities reciation es in assets and liabilities ease)/decrease in receivables ease)/decrease in other assets ease)/decrease in inventories	\$ 2,780,780 972,933 167,359 (431,829) (105,158) 7,116	\$ 1,416,478 720,532 127,480 (407,561) (62,836)	2,160,761 2,160,761 1,070,319 135,359 (895,473) (17,047)	2006 \$

c. Non-cash Financing and investing Activities

Cash flows from operations

The Master Builders Association of New South Wales Pty Ltd, a controlled entity, has a bank overdraft facility amounting to \$500,000 (2006: \$500,000). The facility is subject to an annual review. The next annual review due is 30 June 2008. At 30 June 2007 none of this facility was used (2006: Nil). Interest rates are variable.

1,411,851

698,916

968,601

789,712

The second of the second of

The Master Builders Association (NSW) Limited, a controlled entity, has a bank loan which includes a redraw facility where payments are in advance of the contracted schedule. At 30 June 2007 the potential loan facility was \$386,480 (2006: \$699,026). At 30 June 2007 \$59,895 of this facility was utilised (2006: \$22,448)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2007

Note 22 Financial Instruments

a. Interest Rate Risk

The economic entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on those financial assets and financial liabilities, is as follows:

		- "	•					
	Weighted Average Floating Interest Rate		Fixed Interest Rate Maturing Assets/Liabilitles					
	Effective Inte	rest Rate			Within	1 Year	1 to 5	Years
Financial Assets	2007	2006	2007	2006	2007	2006	2007	2006
	%	%	\$	\$	\$	\$	\$	\$
Cash at bank	6%	1%	2,775,680	1,413,878	•	•	-	-
Financial Liabilities						•		
Bank loan secured	8.0%	8.0%	59,895	22,448	•	•	-	-
Lease Liabilities	13.0%	13.0%	-	•	-	16,566	•	
Total Financial Liabilities			59,895	22,448	•	16,566		

b. Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount of those assets, net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements.

The economic entity does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the economic entity.

Note 23

In accordance with the requirements of the Workplace Relations Act 1996, the attention of the members is drawn to the provisions of the sub-sections (1), (2) and (3) of Section 272 of RAO Schedule to the Workplace Relations Act 1996, which reads as follows:

- a. A member of a reporting unit, or a registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- b. The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- c. A reporting unit must comply with an application made under subsection (1).

Note 24 Master Builders Association of New South Wales Details

The registered office of the Master Builders Association of New South Wales is:

Master Builders Association of New South Wales

52 Parramatta Road

Forest Lodge

NSW 2038

The principal place of business is:

Master Builders Association of New South Wales

52 Parramatta Road

Forest Lodge

NSW 2038

COMMITTEE OF MANAGEMENT STATEMENT

On 10 October 2007 the Committee of Management of Master Builders Association of New South Wales passed the following resolution to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2007:

- a. The financial statements and notes, as set out on pages 3 to 16, comply with Australian Accounting Standards;
- b. The financial statements and notes, as set out on pages 3 to 16, comply with the reporting guidelines of the Industrial Registrar;
- c. The financial statements and notes, as set out on pages 3 to 16, give a true and fair view of the financial performance, financial position and cash flows of the Master Builders Association of New South Wales and economic entity;
- d. There are reasonable grounds to believe that the Reporting Unit will be able to pay debts as and when they become due;
- e. During the financial year to which the GPFR relates and since the end of that year;
 - i) Meetings of the Committee of Management were held in accordance with the rules of the Master Builders Association of New South Wales;
 - ii) The financial affairs of the Master Builders Association of New South Wales have been managed in accordance with the rules of the organisation;
 - iii) The financial records of the Master Builders Association of New South Wales have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations;
 - iv) No member of the Master Builders Association of New South Wales or a Registrar has made a request for information under Section 272 of the RAO Schedule;
 - v) There has been no order for inspection of financial records made by the Commission under Section 273 of the RAO Schedule

Committee
Member

David Donaldson

Committee
Member

Scott Beynon

Dated this 9 th day of October 2007

For the Committee of Management

ALXY. 3

MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES ABN 96 550 024 906 AND CONTROLLED ENTITIES

OPERATING REPORT

Your committee presents their report on the association and its controlled entities for the financial year ended 30 June 2007.

The names of the members of the committee of management who held office at any time during or since the end of the year are:

John Allan Gordon Henderson Gordon Leggett Ken Austin Scott Beynon Paul Maginnity Robert Black Ross Mitchell Ron Bracken Ermond Morelli Christopher Calderbank-Park John Morris Raymond Carden Dan Murphy Anthony Clark Scott Nash

Michael O'Donnell Barry Clark John Condon Richard Osborn Martin Patience Peter Court Kevin Dalton Andrew Pearce Andrew Daniels Simon Pilcher Howard Punshon David Donaldson John Rostirolla Bruce Edwards Byron Fitzgerald James Stuart Martin Gleeson Brendan Sturgeon Bill Taylor

Raymond Gordon Bill Taylor
Peter Haack Ross Trovato
John Harrison Giovanni Vittali

The consolidated profit for the financial year amounted to \$972,933

A review of the operations of the economic entity during the financial year and the results of those operations is included in The President's Report.

No significant changes in the economic entity's state of affairs occurred during the financial year.

The principal activities of the economic entity during the financial year were to serve the interests of employers and members of the building and construction industry within New South Wales.

No significant change in the nature of these activities occurred during the year.

OPERATING REPORT

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the economic entity, the results of those operations, or the state of affairs of the economic entity in future financial years.

Member's rights to resign are set out in Item 10 of the constitution. In summary a member may resign from membership by written notice addressed and delivered to the offices of the Master Builders Association.

No officer or member of the organization, by virtue of their office or membership of the Master Builders Association of New South Wales, is:

- a trustee of a superannuation entity, except perhaps in connection or an exempt public sector superannuation scheme
- a director of a company that is a trustee of a superannuation entity or an exempt public sector superannuation scheme.

Where a criterion for the officer or member being the trustee or director is that the officer or member is an officer or member of a registered organisation as defined under the Workplace Relations Act 1996.

At the end of the financial year there were 6,693 (2006:6,192) Members of the Master Builders Association of New South Wales.

The Master Builders Association of New South Wales employs administration staff. Apprentices are employed by a controlled entity, The Master Builders Association of New South Wales Pty Limited. The number of employees of the Master Builders Association of New South Wales and controlled entities at the end of the financial year were 61 staff and 250 apprentices (2006: 60 staff and 264 apprentices).

Signed in accordance with a resolution of the Committee of Management:

Committee Member

David Donaldson

Committee Member

Scott Beynon

Dated this 9th day of October 2007

DISCUSSION AND ANALYSIS OF THE FINANCIAL STATEMENTS

Information on Master Builders Association Concise Financial Report

The concise financial report is an extract from the full financial report for the year ended 30 June 2007. The financial statements and disclosures in the concise financial report have been derived from the 2007 Financial Report of Master Builders Association of New South Wales and Controlled Entities. A copy of the full financial report and auditors report will be sent to any member, free of charge, upon request and will also be available at the Annual General Meeting of the Master Builders Association of New South Wales.

The discussion and analysis is provided to assist members in understanding the concise financial report. The discussion and analysis is based on the Master Builders Association of New South Wales and Controlled Entities consolidated financial statements and the information contained in the concise financial report has been derived from the full 2007 Financial Report of the Master Builders Association of New South Wales and Controlled Entities.

Income Statement

The consolidated profit attributable to members is \$972,933 (2006:\$720,532). The increase of \$252,401, 26%, was consequent to:

- The workers compensation tariff factor for apprentices was reduced from 7.45% in 2006 to 6.36% in 2007. Also due to favourable claims experience a refund of premiums for the year ended 30 June 2006 was received. Together these resulted in a reduction in workers compensation expense for apprentices of \$627,915. This netted out with increases in other expenses to result in a net reduction in the expense category described as "Other Expenses" of \$347,082.
- A reduction in the apprenticeship scheme income of \$243,624, 9%, was largely caused by a reduction in the apprentices placed.

Balance Sheet

Total assets increased by \$1,785,136 or 15%, to \$13,526,448. The increase was largely attributable to cash increasing by \$1,364,302 consequent to the profit earned during the year and the timing of payments increasing trade creditors and accruals by \$425,308.

Total liabilities increased \$812,203 or 12.2%. This was largely caused by an increase in trade creditors and accruals of \$425,308 due to the timing of payments.

Equity increased by \$972,933 the profit for the year, to \$8,314,245.

DISCUSSION AND ANALYSIS OF THE FINANCIAL STATEMENTS

Cash Flow Statement

Cash flow from operations was \$1,411,851. This largely arises from the profit, \$972,933 and the increase in creditors noted above. The majority of the cash flow was retained increasing cash holdings \$1,364,302. \$58,321 was used for the purchase of plant and equipment, mostly equipment related to computer systems.

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2007

	Note	Economic Er	ntity
		2007	2006
		\$	\$
Revenue	2	12,034,362	12,001,030
Employee benefits expense		(6,602,828)	(6,542,722)
Cost of services rendered		(546,626)	(518,017)
Cost of documents sold		(210,929)	(203,541)
Bad and doubtful debts expense		(64,065)	(78,034)
Other expenses		(3,469,622)	(3,810,704)
Depreciation and amortisation expenses		(167,359)	(127,480)
Profit attributable to members of the			
parent entity		972,933	720,532

The accompanying notes form part of these financial statements.

MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES ABN 96 550 024 906

AND CONTROLLED ENTITIES CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2007

Economic Entity

	2007 \$	2006 \$
CURRENT ASSETS		
Cash and cash equivalents	2,780,780	1,416,478
Trade and other receivables	3,373,948	3,062,119
Inventories	57,888	65,004
Other current assets	308,377	203,219
TOTAL CURRENT ASSETS	6,520,993	4,746,820
NON-CURRENT ASSETS		
Trade and other receivables	262,544	142,544
Financial assets	50,100	50,100
Property, plant and equipment	6,692,811	6,801,848
TOTAL NON-CURRENT ASSETS	7,005,455	6,994,492
·	10.506.440	11 741 010
TOTAL ASSETS	13,526,448	11,741,312
CURRENT LIABILITIES		
Trade and other payables	4,866,735	4,117,306
Short term borrowings	46,702	73,377
Short term provisions	238,871	186,869
TOTAL CURRENT LIABILITIES	5,152,308	4,377,552
NON-CURRENT LIABILITIES		
Long term borrowings	59,895	22,448
TOTAL NON-CURRENT LIABILITIES	59,895	22,448
TOTAL LIADILITIES	5 212 202	4.400.000
TOTAL LIABILITIES	5,212,203	4,400,000
NET ASSETS	8,314,245	7,341,312
EQUITY		
Reserves	3,402,256	3,402,256
Retained earnings	4,911,989	3,939,056
TOTAL EQUITY	8,314,245	7,341,312

The accompanying notes form part of these financial statements.

MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES ABN 96 550 024 906 AND CONTROLLED ENTITIES CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 JUNE 2007

Economic Entity

	Note	
	2007 \$	2006 \$
Total equity at the beginning of the year	7,341,312	4,180,780
Profit for the year	972,933	720,532
Revaluation increment	-	2,440,000
Total equity at the end of the year	8,314,245	7,341,312

.The accompanying notes form part of these financial statements

MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES ABN 96 550 024 906 AND CONTROLLED ENTITIES CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 30 JUNE 2007

	Economic	e Entity
	2007 \$	2006 \$
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from operations	11,461,141	11,964,389
Payments to suppliers and employees	(10,126,617)	(11,275,614)
Interest received	77,327	10,141
Net cash provided by (used in) operating activities	1,411,851	698,916
CASH FLOW FROM INVESTING ACTIVITIES Proceeds from sale of property, plant and equipment Payment for property, plant and equipment Net cash provided by (used in) investing activities	(58,321) (58,321)	6,000 (169,030) (163,030)
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from borrowings	37,447	22,738
Repayment of borrowings	(26,675)	(31,311)
Net cash provided by (used in) financing activities	10,772	(8,573)
NT 1 1 11	1 2 6 4 2 2 2	50= 010
Net increase in cash held	1,364,302	527,313
Cash at beginning of year	1,416,478	889,165
Cash at end of year	2,780,780	1,416,478

The accompanying notes form part of these financial statements.

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2007

Note 1 Basis of Preparation of the Concise Financial Report

The concise financial report is an extract of the full financial report for the year ended 30 June 2007. The concise financial report has been prepared in accordance with Accounting Standard AASB 1039: Concise Financial Reports and the Workplace Relations Act 1996.

The financial statements, specific disclosures and other information included in the concise financial report are derived from and are consistent with the full financial report of the Master Builders Association of New South Wales and Controlled Entities. The concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of The Master Builders Association of New South Wales as the full financial report.

The financial report of Master Builders Association of New South Wales and controlled entities and the Master Builders Association of New South Wales as an individual parent entity complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety. The presentation currency used in this concise financial report is Australian dollars.

The accounting policies have been consistently applied and are consistent with those of the previous financial year.

Economic Entity 2007 2006 \$ \$ Operating activities \$ — members subscriptions 4,344,138 4,210,197 — group apprenticeship scheme 4,199,319 4,442,943 — sponsorship & commission 1,118,625 1,129,786 — training and education 929,136 916,748 — legal services and contract sales 473,379 446,734 — insurance services 223,770 211,771 — industrial relations services 252,230 190,723 — other revenue from operating activities 416,438 441,988 — interest received from other persons 77,327 10,141	Note 2 Reven			
\$ \$ Operating activities 4,344,138 4,210,197 — group apprenticeship scheme 4,199,319 4,442,943 — sponsorship & commission 1,118,625 1,129,786 — training and education 929,136 916,748 — legal services and contract sales 473,379 446,734 — insurance services 223,770 211,771 — industrial relations services 252,230 190,723 — other revenue from operating activities 416,438 441,988 — interest received from other persons 77,327 10,141			Economic	Entity
Operating activities - members subscriptions - group apprenticeship scheme - sponsorship & commission - training and education - legal services and contract sales - insurance services - other revenue from operating activities - interest received from other persons - 4,344,138 - 4,210,197 - 4,442,943 - 1,118,625 - 1,129,786 - 1,			2007	2006
— members subscriptions 4,344,138 4,210,197 — group apprenticeship scheme 4,199,319 4,442,943 — sponsorship & commission 1,118,625 1,129,786 — training and education 929,136 916,748 — legal services and contract sales 473,379 446,734 — insurance services 223,770 211,771 — industrial relations services 252,230 190,723 — other revenue from operating activities 416,438 441,988 — interest received from other persons 77,327 10,141			\$	\$
— group apprenticeship scheme 4,199,319 4,442,943 — sponsorship & commission 1,118,625 1,129,786 — training and education 929,136 916,748 — legal services and contract sales 473,379 446,734 — insurance services 223,770 211,771 — industrial relations services 252,230 190,723 — other revenue from operating activities 416,438 441,988 — interest received from other persons 77,327 10,141	Operating activities			
 — sponsorship & commission — training and education — legal services and contract sales — insurance services — industrial relations services — other revenue from operating activities — interest received from other persons 1,118,625 1,129,786 916,748 446,734 — 223,770 211,771 — industrial relations services 252,230 190,723 — other revenue from operating activities 416,438 441,988 — interest received from other persons 77,327 10,141 	— members subscriptions		4,344,138	4,210,197
 training and education legal services and contract sales insurance services industrial relations services other revenue from operating activities interest received from other persons 929,136 916,748 446,734 223,770 211,771 252,230 190,723 416,438 441,988 interest received from other persons 77,327 10,141 	- group apprenticeship scheme		4,199,319	4,442,943
 legal services and contract sales insurance services industrial relations services other revenue from operating activities interest received from other persons 473,379 223,770 211,771 252,230 190,723 416,438 441,988 interest received from other persons 77,327 10,141 	sponsorship & commission		1,118,625	1,129,786
 insurance services industrial relations services other revenue from operating activities interest received from other persons 223,770 211,771 252,230 190,723 416,438 441,988 interest received from other persons 77,327 10,141 	training and education		929,136	916,748
 industrial relations services other revenue from operating activities interest received from other persons 252,230 190,723 416,438 441,988 interest received from other persons 77,327 10,141 	— legal services and contract sales		473,379	446,734
 other revenue from operating activities interest received from other persons 77,327 10,141 	— insurance services		223,770	211,771
— interest received from other persons 77,327 10,141	— industrial relations services		252,230	190,723
	— other revenue from operating activities		416,438	441,988
	— interest received from other persons		77,327	10,141
Total revenue 12,034,362 12,001,030	Total revenue		12,034,362	12,001,030

NOTES TO THE CONCISE FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2007

Note 3

Segment Reporting

The economic entity operates predominantly in one business and geographical segment being an industrial association for builders throughout New South Wales.

Note 4 Information to be Provided to Members or Registrar

In accordance with the requirements of the Workplace Relations Act 1996, the attention of the members is drawn to the provisions of the sub-sections (1), (2) and (3) of Section 272 of RAO Schedule to the Workplace Relations Act 1996, which reads as follows:

- a) A member of a reporting unit, or a registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- b) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- c) A reporting unit must comply with an application made under subsection (1).

DIRECTORS' DECLARATION

The directors of Master Builders Association of New South Wales and Controlled Entities declare that the concise financial report of Master Builders Association of New South Wales and Controlled Entities for the financial year ended 30 June 2007, as set out on pages 3 to 10;

- a. Complies with Accounting Standards AASB 1039: Concise Financial Reports; and
- b. Is an extract from the full financial report for the year ended 30 June 2007 and has been derived from and is consistent with the full financial report of Master Builders Association of New South Wales and Controlled Entities.

This declaration is made in accordance with a resolution of the Committee of Management.

Scott Beynon

Committee Member

David Donaldson

Dated this 9th day of October 2007.

Committee Member

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES AND CONTROLLED ENTITIES

Report on the concise financial report

The accompanying concise financial report of Master Builders Association of New South Wales and Controlled Entities comprises the balance sheet as at 30 June 2007, the income statement, statement of changes in equity and cash flow statement for the year then ended and related notes, derived from the audited financial statements of Master Builders Association of New South Wales and Controlled Entities for the year ended 30 June 2007, and the discussion and analysis. The concise financial report does not contain all the disclosures required by Australian Accounting Standards.

Committee's responsibility for the concise financial report

The committee of the association is responsible for the preparation and presentation of the concise financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) statutory and other requirements. This responsibility includes establishing and maintaining internal control relevant to the preparation of the concise financial report; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the concise financial report based on our audit procedures. We have conducted an independent audit, in accordance with Australian Auditing Standards of the financial report of Master Builders Association of New South Wales and Controlled Entities for the year ended 30 June 2007. Our audit report on the financial report was signed on 9th October 2007 and was not subject to any modification. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

Our procedures in respect of the audit of the concise financial report included testing that the information in the concise financial report is consistent with the full financial report, and examination on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report is presented fairly in accordance with Accounting Standards AASB 1039; Concise Financial Reports and whether the discussion and analysis complies with the requirements laid down in AASB 1039; Concise Financial Reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF MASTER BUILDERS ASSOCIATION OF NEW SOUTH WALES AND CONTROLLED ENTITIES

Audit Opinion

In our opinion, the concise financial report of Master Builders Association of New South Wales and Controlled Entities for the year ended 30 June 2007 complies with Accounting Standards AASB 1039; Concise Financial Reports.

Robert Hunter

C/- Ure Lynam & Co

Level 1, 1 Jamison Street, Sydney NSW 2000

Dated this 9th day of October 2007.

Level 8. Terrace Towers 80 William Street, East Sydney, NSW 2011 Telephone: (02) 8374 6666 Fax: (02) 9380 6990

Ref: FR2007/256-[070N]

Mr Brian Seidler **Executive Director** Master Builders' Association of New South Wales Private Bag 9 **BROADWAY NSW 2007**

Dear Mr Seidler

Financial Return - year ending 30 June, 2007

Our records show the organisation's financial year ended recently. This letter outlines some of the things you must do to meet your financial reporting obligations and when you have to do them. For simplicity, we will call the documents you have to lodge with us your financial return.

This letter is intended as guide to the law applicable on the date of this letter, and should not be used as a substitute for legal or accounting advice. We only summarise some of the reporting requirements in this letter. More detailed information is at the end of this letter.

Information on AIRC Website

We recommend you and your accountant/auditor also refer to the following documents on the Commission's website at www.airc.gov.au:

- **RAO Schedule**
- **RAO Regulations**
- Registrar's Reporting Guidelines All GPFR's must comply with these Guidelines. Please note that the Guidelines set out requirements that are in addition to those required by the Australian Accounting Standards.
- RAO Fact Sheets These Fact Sheets explain the requirements of the RAO Schedule many of them deal with financial reporting matters.

Reporting Unit

Under the provisions of the Registration and Accountablility of Organisations Schedule (RAO), Schedule 1 of the Workplace Relations Act 1996, reporting entities are known as "reporting units". Where an organisation is not divided into branches the reporting unit is the whole of the organisation. Where an organisation is divided into branches each branch will be a reporting unit unless the Industrial Registrar has determined a division of the organisation into reporting units on an alternative basis. We can discuss this with you if you need more information.

For simplicity, we will use the term "reporting unit" in this letter.

First Meeting (Committee of Management)

For simplicity, we will call the meeting at which the committee of management first considers the GPFR the first meeting. At the first meeting your committee, if satisfied that all is in order, will resolve to express its opinion on the GPFR and complete a Committee of Management Statement.

The Auditor

After the first meeting, the auditor takes the GPFR and the Committee of Management Statement and prepares a report on the GPFR. In practice, your auditor may have already completed most of his or her examination of your accounts. The auditor may only be waiting on the Committee to pass the required resolution and make the Statement before signing the report the same day.

Informing Your Members

Your reporting unit must provide free of charge to the general membership, copies of the GPFR, the Operating Report and the Auditor's Report. RAO calls these the "full report". Under certain circumstances, your reporting unit can provide a more limited *concise report*.

The reporting unit can meet its obligation to provide copies of the full or concise report to members by publishing the report in a journal that is available to the members free of charge.

A reporting unit may meet this obligation in whole or in part by publication of the report in a journal published on a web site on the Internet dependent on:

- a. the extent of the accessibility of the members of the reporting unit to the Internet; and
- b. that the members are notified by the reporting unit in the usual manner in which it communicates with its members that the report has been so published at a specified Internet address.

The report must be provided within 5 or 6 months from the end of the financial year, depending on the internal arrangements of the organisation for the presentation of its financial reports.

The Second Meeting - if it is a General Meeting of Members

After providing the full report to members it must be presented to a general meeting of members. For simplicity this is referred to as the *second meeting*.

Your reporting unit must always allow a minimum of 21 days for members to receive the full report before presenting it to a general meeting of members (s265(5)). The purpose of the interval is to enable the members to have time to consider the report and, if they wish, to attend the second meeting to discuss it.

If the rules of the organisation permit a general meeting to be a series of meetings held at different locations, the full report may be presented to such a series of meetings. In this case the 'date' of the general meeting is taken to be the date of the last meeting in the series (see s266(2)).

The Second Meeting - if it is a Committee of Management Meeting

If the rules of your organisation contain a provision that allows up to 5% of members to demand a general meeting to be held consider the report (see s266(3)), it is permissible to present the report directly to a Committee of Management meeting.

Lodge full report within 14 days of meeting

You must lodge a copy of the full report and any concise report in the Industrial Registry within 14 days of the second meeting. For your convenience you are encouraged to lodge the material electronically (see eFiling Tab at www.airc.gov.au).

The Secretary (or another officer appropriately authorised under the rules of the organisation) must *certify* that the full report is a copy of the one provided to members <u>and</u> presented to the second meeting and provide the date of the meeting (a sample certification for illustrative purposes is at *Attachment D*).

TIMELINE/ PLANNER

Financial reporting period ending:	1 1	
FIRST MEETING: Prepare General Purpose Financial Report (including Committee of Management Statement in accordance with C of M resolution) and Operating Report - s253(1), s254(1)	1 1	as soon as practicable after end of financial year
Auditor's Report prepared and signed and given to the Reporting Unit - s257	1 1	within a reasonable time of having received the GPFR
Provide full report free of charge to members. (a) if the report is to be presented before a General Meeting (which must be held within 6 months after the end of the financial year), the report must be provided to members 21 days before the General Meeting, or (b) in any other case including where the report is presented to a Committee of Management meeting, the report must be provided to members within 5 months of end of financial year. (obligation to provide full report may be discharged by provision of a concise report \$265(1))	1 1	
SECOND MEETING: Present full report to: (a) General Meeting of Members - s266 (1),(2), or (b) where rules of organisation allow, a Committee of Management meeting - s266 (3)	1 1	within 6 months of end of financial year within 6 months of end of financial year
Lodge full report (including any concise report) in the Industrial Registry together with secretary's certificate (or other officer authorised by the rules of the organisation) - s268	/ /	within 14 days of meeting

Note: The legislation makes limited provision for extensions of time concerning the provision of the full report to members and the presentation of the full report to a general meeting etc however the maximum extra time allowed can be no more than one month.

CMS AIR _______DOC020A.DOC

)	(v)	no fees or reimbursement other contributions were d until distributions of recover	educted from mon-	eys recovered from e	wages activity or domployers on behalf	nations or of workers
	For Commi	ttee of Management:		_ [name of designated	officer per section 2	43 of the
	RAO Sched	dule]				
	Title of Offi	ce held:				
	Signature:					
	Date:					
* И	/here compl	iance or full compliance has	not been attained -	set out details of non	compliance instead.	
		levant these may be modified under section 273 of the RAC			been made by the	
		•				

__DOC020A.DOC

CMS AIR

Certificate of Secretary or other Authorised Officer¹

s268 of Schedule 1B Workplace Relations Act 1996

I [name] being the [title of office] of the [name of the organisation] certify:

- that the documents lodged herewith are copies of the full report, [and the concise report]², referred to in s268 of the RAO Schedule; and
- that the [full report OR concise report]3, was provided to members on [insert date]; and
- that the full report was presented to [a general meeting of members **OR** the last of a series of general meetings of members **OR** a meeting of the committee of management]³ of the reporting unit on [insert date]; in accordance with section 266 of the RAO Schedule.

unit on [insert date]; in accordance with section 266 of the RAO Schedule	
Signature	
Date:	

¹RAO regulation 162 prescribes the designated officer for the purpose of RAO schedule s268 as:

- (a) the secretary; or
- (b) an officer of the organisation other than the secretary who is authorised by the organisation or by the rules of the organisation to sign the certificate mentioned in that paragraph.

CMS AIR DOC020A.DOC

²Only applicable where a concise report is provided to members

³Insert whichever is applicable