



FAIR WORK
AUSTRALIA

12 December 2011

Mr Hedley Davis
President
Master Builders' Association of Victoria
GPO Box 544
MELBOURNE Victoria 3001

By email: mbassist@mbav.com.au

Dear Mr Davis

**Fair Work (Registered Organisations) Act 2009 (RO Act)
Financial report for the year ended 30 June 2011 - FR 2011/2607**

I acknowledge receipt of the financial report for the Master Builders' Association of Victoria for the year ended 30 June 2011. The document was lodged with Fair Work Australia on 24 November 2011.

The documents have been filed, thank you for adopting comments made in relation to the previous year's financial report.

Comments to assist in future financial years

The following comments will assist you when you next prepare financial reports. Please ensure that the comments are implemented in your next financial report. No action is required regarding these issues with respect to the lodged documents.

Updating legislative references

In future years please ensure that all financial documents refer to the relevant provisions of the current legislation:

- *Fair Work (Registered Organisations) Act 2009*
- *Fair Work (Registered Organisations) Regulations 2009.*

The [Reporting Guidelines](#) previously issued by the Industrial Registrar continue to apply under the above legislation.

Accordingly I would recommend that you revise the legislative references in the *Statement by Council Management* (e (iii), (v) & (vi)) and *Notes to the Financial Statements* (note 3 of the Concise Report and note 4 of the Full Report).

Regards,

A handwritten signature in black ink, appearing to be 'Sam Lynch', with a long horizontal stroke extending to the right.

Sam Lynch
Organisations, Research & Advice
Fair Work Australia


**Master
Builders™**

ASSOCIATION

MASTERS OF OUR INDUSTRY

 Master Builders Association of Victoria
 ABN: 38 004 255 654

 332 Albert Street
 East Melbourne, VIC 3002

 GPO Box 544
 Melbourne, VIC 3001

Tel: 03 9411 4555

Fax: 03 9411 4591

www.mbav.com.au

Designated Officer's Certificate

S268 Fair Work (Registered Organisations) Act 2009

I, Hedley Davis being the President of the Master Builders Association of Victoria certify:

That the documents lodged herewith are copies of the full report, and the concise report referred to in S268 Fair Work (Registered Organisations) Act 2009

That members were notified of the date of the Annual General Meeting and advising that the concise report would be published on the MBAV website as follows

1. In writing in the Sept/Oct Master Builder Magazine sent to members on 20/09/2011.
2. By email to members on 07/10/2011.
3. By fax to members on 19/10/2011
4. The concise report was provided to members by placing the report in a prominent position on the MBAV website www.mbav.com.au on the 04/10/2011.

That the full report was presented to a general meeting of members of the reporting unit on 22/11/2011; in accordance with S266 Fair Work (Registered Organisations) Act 2009.

I, Hedley Davis also certify that in respect to the presentation of summary accounts to the members the following motion was duly passed at a Council of Management Meeting of the Association held at 332 Albert Street East Melbourne on the 25th day of August 1998.

(that) 'The Master Builders Association of Victoria may provide to its members from this year forward a summary of the requirements of section 279 (1) of the Workplace Relations Act 1996 instead of a full report.

Signature

Date:

22 / 11 / 11

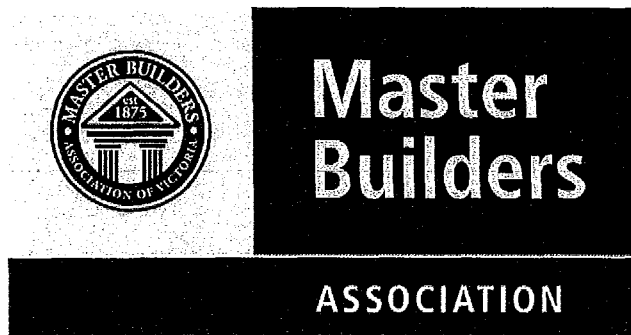


Master Builders Association of Victoria

ACN 004 255 654

(A Company Limited By Guarantee)

2010/2011 Annual Report for presentation to the Annual General Meeting of Members



General purpose financial report for the financial year ended 30 June 2011

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Council of Management operating report

In accordance with section 254 of the Fair Work (Registered Organisations) Act 2009, the Council of Management present the operating report for the year ended 30 June 2011.

Principal Activities

The principal activity of the Association was to provide a range of services to members.

Financial Results

The consolidated surplus from operating activities for the year was \$1,806,041 (2010: \$1,527,855). The company is exempt from paying income tax.

Review of Operations

The favourable result represents another successful year for the Association despite the tough economic conditions that prevailed in the industry during the year. Some of the highlights were as follows:

- Membership is at the highest level on record
- Most departments performed satisfactorily
- Increased take-up of products & services by members
- Launch of ALink program
- New office premises in Ballarat and Wodonga.

Significant Changes

No significant changes in the state of affairs of the company have occurred during the financial year.

Rights of members to resign

- (1) A member may resign from membership by written notice addressed and delivered to the Executive Director.
- (2) A notice of resignation from membership takes effect:
 - (a) Where the member ceases to be eligible to become a member;
 - (i) On the day on which the notice is received by the Association, or
 - (ii) On the day specified in the notice, which is a day not earlier than the day when the member ceases to be eligible to become a member;Whichever is later, or

Rights of members to resign (cont)

- (b) In any other case:
 - (i) At the end of 2 weeks after the notice is received by the Association, or
 - (ii) On the day specified in the notice;Whichever is later.
- (3) Any dues payable but not paid by a former member, in relation to a period before the member's resignation from the Association took effect, may be sued for and recovered in the name of the Association in a court of competent jurisdiction, as a debt due to the Association.
- (4) A notice delivered to the Executive Director shall be taken to have been received by the Association when it was delivered.
- (5) A notice of resignation that has been received by the Association is not invalid because it was not addressed and delivered in accordance with sub-rule (1).
- (6) A resignation from membership is valid even if it is not effected in accordance with this rule if the member is informed in writing by or on behalf of the Association that the resignation has been accepted.

To the best of our knowledge and belief,

No officer or member of the organisation, by virtue of their office or membership of the Master Builders Association of Victoria is;

- (i) A trustee of a superannuation entity or an exempt public sector superannuation scheme; or
- (ii) A Director of a company that is the trustee of a superannuation entity or an exempt public sector superannuation scheme; and where a criterion for the officer or member being the trustee or Director is that the officer or member is an officer or member of a registered organisation.

Prescribed Information

- (1) Number of members of the organisation at 30/06/2011: 8,571 (2010: 7,617)
- (2) Employees of the reporting unit as at 30/06/2011: 90 equivalent full time staff. (2010: 92 equivalent full time staff)
- (3) Members of the Council of Management during or since the financial year ended 30/06/2011:

Barber, L (appointed 23/11/10)	Johnson, T
Cameron, M (appointed 23/11/10)	Liddle, B
Chambers, J (retired 23/11/10)	Milne, D (appointed 23/11/10)
Davis, H	Newnham, D
Dogget, D (retired 23/11/10)	Nixon, D
Drummond, L	Pateras, N (retired 23/11/10)
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Roberts, D (appointed 23/11/10)
Fowler, C (retired 23/11/10)	Robinson, P
Garson, S (appointed 23/11/10)	Rowe, J
Grenfell, N	Salvatore, C (appointed 23/11/10)
Hawkey, I	Sanfilippo, J (retired 23/11/10)
Healy, P (appointed 23/11/10)	Sweeney, S (resigned 23/8/11)
Herkess, P (appointed 23/11/10)	Sheers, C (retired 23/11/10)
	Zuccala, G

For and on behalf of Council of Management



Lou Raunik
Treasurer

28 September 2011

Directors' report

The directors of Master Builders Association of Victoria submit herewith the annual financial report of the company for the financial year ended 30 June 2011. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

The names of the directors of the company during or since the end of the financial year are:

Board of Management (Committee of Directors)

Davis, H	Newnham, D
Drummond, L	Nixon, D
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Sweeney, S (Resigned 23/8/11)
Hawkey, I	Zuccala, G

Council of Management (Directors)

Barber, L (appointed 23/11/10)	Johnson, T
Cameron, M (appointed 23/11/10)	Liddle, B
Chambers, J (retired 23/11/10)	Milne, D (appointed 23/11/10)
Davis, H	Newnham, D
Dogget, D (retired 23/11/10)	Nixon, D
Drummond, L	Pateras, N (retired 23/11/10)
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Roberts, D (appointed 23/11/10)
Fowler, C (retired 23/11/10)	Robinson, P
Garson, S (appointed 23/11/10)	Rowe, J
Grenfell, N	Salvatore, C (appointed 23/11/10)
Hawkey, I	Sanfilippo, J (retired 23/11/10)
Healy, P (appointed 23/11/10)	Sweeney, S (resigned 23/8/11)
Herkess, P (appointed 23/11/10)	Sheers, C (retired 23/11/10)
	Zuccala, G

Principal Activities

The principal activity of the Association was to provide a range of services to members in the building and construction industry.

Financial Results

The consolidated surplus from operating activities for the year was \$1,806,041 (2010: \$1,527,855). The company is exempt from paying income tax.

Review of Operations

The favourable result represents another successful year for the Association despite the tough economic conditions that prevailed in the industry during the year. Some of the highlights were as follows:

- Membership is at the highest level on record
- Most departments performed satisfactorily
- Increased take-up of products & services by members
- Launch of ALink program
- New office premises in Ballarat and Wodonga

The Association is well placed to meet any future challenges.

The key objective of the Association is to be the leading provider of product and services to the building and construction industry.

In the short term these objectives include:

- Increasing membership levels through the provision of targeted products and services
- Increasing the level of training facilities
- Strengthening the financial viability of the Association.

Longer term objectives to be considered include:

- Opportunities for the development of new products and services
- Increasing the provision of existing products and services to all industry participants
- Enhancement of the services currently provided.

The Council of Management has approved a Business Plan which outlines the key strategies to be implemented over the next three years which will ensure the Association meets its' key objective.

These strategies include:

- Increasing advocacy of member interests with governments and the media
- Enhance existing value propositions to meet the needs of various member segments
- Facilitating career pathways to support the long term growth of the industry

Review of Operations (cont)

The Association measures and monitors performance in a variety of ways including:

- Preparation of an annual budget and monthly review of actual performance to budget
- The monthly monitoring of key performance and financial indicators by the Board of Management.

Dividends

The company is a public company limited by guarantee. The company does not have a share capital and it is precluded from paying dividends.

Significant Changes

No significant changes in the state of affairs of the company have occurred during the financial year.

Subsequent Events

Subsequent to year end, the Association invested in new training facilities in South Melbourne.

Apart from the above, there has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

Future Developments

The Association will continue to pursue the provision of services to members.

Contracts with Directors

Since the end of the previous financial year, no Director has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration of Directors shown in the accounts) by reason of a contract made by the company with any Director, or with a firm of which a Director is a member, or with a company in which a Director has a substantial financial interest.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State.

Indemnifying Officer or Auditor

The company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the company or a related body corporate:

- indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings; or
- paid or agreed to pay a premium in respect of a contract insuring against liability incurred as an officer for the costs or expenses to defend legal proceedings, with the exception of the following matter:

During the financial year the company has paid a total premium of \$6,105 to insure each of the above Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director of the company, other than conduct involving a willful breach of duty in relation to the company.

The terms of the policy preclude disclosure as to the level of the coverage, or the name of the insurer.

Information on Directors

During the year there were 4 Council meetings held.

Name:	Barber	Lindsay
Age:	(appointed 23/11/10)	59
Qualifications:		Director
Council Meetings Attended:		0

Name:	Cameron	Michael
Age:	(appointed 23/11/10)	34
Qualifications:		Director
Council Meetings Attended:		2

Name:	Chambers	John
Age:	(retired 23/11/10)	52
Qualifications:		Director
Council Meetings Attended:		1

Name:	Davis	Hedley
Age:		56
Qualifications:		Director
Council Meetings Attended:		3

Information on Directors (cont)

Name:	Dogget	Darren
Age:	(retired 23/11/10)	44
Qualifications:		Director
Council Meetings Attended:		0
Name:	Drummond	Luke
Age:		39
Qualifications:		Director
Council Meetings Attended:		4
Name:	Evans	Trevor
Age:	(retired 23/11/10)	58
Qualifications:		Director
Council Meetings Attended:		2
Name:	Fasham	Melanie
Age:		38
Qualifications:		Director
Council Meetings Attended:		3
Name:	Fowler	Craig
Age:	(retired 23/11/10)	48
Qualifications:		Director
Council Meetings Attended:		1
Name:	Garson	Shawn
Age:	(appointed 23/11/10)	42
Qualifications:		Director
Council Meetings Attended:		2
Name:	Grenfell	Neil
Age:		60
Qualifications:		Director
Council Meetings Attended:		4
Name:	Hawkey	Ian
Age:		57
Qualifications:		Director
Council Meetings Attended:		3

Information on Directors (cont)

Name:	Healy	Peter
Age:	(appointed 23/11/10)	59
Qualifications:		Director
Council Meetings Attended:		3
Name:	Herkess	Philip
Age:	(appointed 23/11/10)	53
Qualifications:		Director
Council Meetings Attended:		3
Name:	Johnson	Tony
Age:		40
Qualifications:		Director
Council Meetings Attended:		1
Name:	Liddle	Brendan
Age:		47
Qualifications:		Director
Council Meetings Attended:		3
Name:	Milne	Darren
Age:	(appointed 23/11/10)	43
Qualifications:		Director
Council Meetings Attended:		0
Name:	Newnham	David
Age:		62
Qualifications:		Director
Council Meetings Attended:		4
Name:	Nixon	Darren
Age:		44
Qualifications:		Director
Council Meetings Attended:		4
Name:	Pateras	Nick
Age:	(retired 23/11/10)	50
Qualifications:		Director
Council Meetings Attended:		2
Name:	Roberts	Dean
Age:	(appointed 23/11/10)	39
Qualifications:		Director
Council Meetings Attended:		1

Information on Directors (cont)

Name:	Raunik	Lou
Age:		49
Qualifications:		Director
Council Meetings Attended:		4
Name:	Robinson	Phillip
Age:		64
Qualifications:		Director
Council Meetings Attended:		4
Name:	Rowe	John
Age:		65
Qualifications:		Director
Council Meetings Attended:		4
Name:	Salvatore	Claude
Age:	(appointed 23/11/10)	45
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sanfilippo	Jarrold
Age:	(retired 23/11/10)	34
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sheers	Chris
Age:	(retired 23/11/10)	49
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sweeney	Steven
Age:	(resigned 23/8/11)	51
Qualifications:		Director
Council Meetings Attended:		3
Name:	Zuccala	Greg
Age:		56
Qualifications:		Director
Council Meetings Attended:		3

Information on company secretary

Name:	Welch	Brian
Age:		57
Qualifications:		Executive Director
Council Meetings Attended:		4

Leave of Court

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Membership

The Master Builders Association of Victoria is a public company, limited by guarantee, incorporated and operating in Victoria, Australia. The guarantee will not exceed \$2 per member and at 30 June 2011 there were 8,571 members (2010: 7,617).

Auditor's Independence Declaration

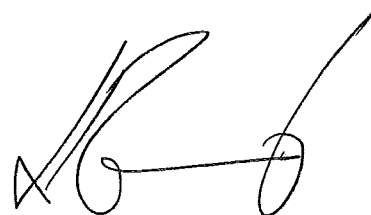
The auditor's independence declaration is included on page 14 of the annual report.

This directors' report is signed in accordance with a resolution of directors made pursuant to s.298(2) of the Corporations Act 2001.

On behalf of the Directors



Hedley Davis
Director



Lou Raunik
Director

East Melbourne, 28th September 2011

Statement by Council of Management

On 28 September 2011 the Board of Management of the Master Builders Association of Victoria, following a circular resolution by the Council of Management, thereby delegating the authority to the Board, passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2011.

The Board of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due & payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the council of management were held in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
 - (iv) where the organisation consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far practicable, in a consistent manner to each of the other reporting units of the organisation; and
 - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and

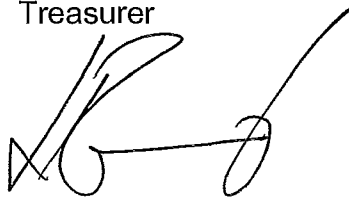
Statement by Council of management (cont)

- (vi) there has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Board of Management: Lou Raunik

Title of Office held: Treasurer

Signature:

A handwritten signature in black ink, appearing to be 'L. Raunik', written over a horizontal line.

Date: 28 September 2011

The Board of Directors
Master Builders Association of Victoria
332 Albert Street
EAST MELBOURNE, VIC 3002

28 September 2011

Dear Board Members,

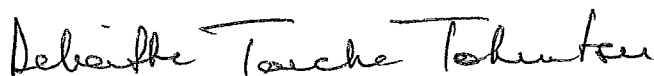
Master Builders Association of Victoria

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Master Builders Association of Victoria.

As the lead audit partner for the audit of the financial statements of Master Builders Association of Victoria for the financial year ended 30 June 2011, I declare that to the best of my knowledge and belief that there have been no contraventions of:

- i. the auditor independence requirements of the Corporations Act 2001 in relation to the audit;
and
- ii. any applicable code of professional conduct in relation to the audit.

Yours sincerely



Deloitte Touche Tohmatsu



Robert DD Collie
Partner
Chartered Accountants

Independent Auditor's Report to the Members of Master Builders Association of Victoria

We have audited the accompanying financial report of Master Builders Association of Victoria, which comprises the statement of financial position as at 30 June 2011, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity, comprising the company and the entities it controlled at the year's end or from time to time during the financial year as set out on pages 17 to 45.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards (including Australian Accounting Interpretations), the *Corporations Act 2001* and the requirements of Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control, relevant to the entity's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Independence Declaration

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Master Builders Association of Victoria, would be in the same terms if given to the directors as at the time of this auditor's report.

Opinion

In our opinion:

- (a) the financial report of Master Builders Association of Victoria is in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the company and consolidated entity's financial position as at 30 June 2011 and of their performance for the year ended on that date; and
 - (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.
- (b) The financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirements of Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.



DELOITTE TOUCHE TOHMATSU



Robert DD Collie
Partner
Chartered Accountants
Melbourne, 28 September 2011

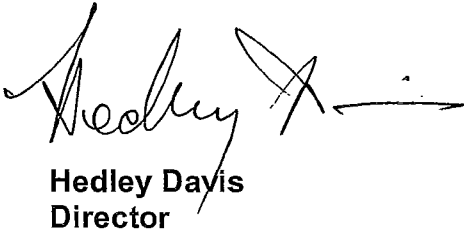
Declaration by members of the Board

The directors declare that:

- (a) in the directors' opinion, there are reasonable grounds to believe that the company and the consolidated entity will be able to pay their debts as and when they become due and payable; and
- (b) in the directors' opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the company and the consolidated entity.

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the Corporations Act 2001.

On behalf of the Directors



Hedley Davis
Director



Lou Raunik
Director

East Melbourne, 28th September 2011

Statements of financial position as at 30 June 2011

	Note	Consolidated Entity		Parent Entity	
		2011 \$	2010 \$	2011 \$	2010 \$
Current assets					
Cash and cash equivalents	7	6,025,301	4,683,687	5,825,307	4,482,145
Trade and other receivables	8	1,488,158	1,557,558	1,336,646	1,276,403
Other financial assets	9	2,457,056	3,487,097	2,381,379	3,414,846
Inventories	10	178,813	181,439	178,813	181,439
Other	11	324,994	125,982	312,312	108,680
Total current assets		10,474,322	10,035,763	10,034,457	9,463,513
Non current assets					
Property, plant and equipment	12	11,642,830	11,708,882	11,642,830	11,708,882
Other financial assets	9	2,138,169	808,036	2,138,171	808,038
Total non current assets		13,780,999	12,516,918	13,781,001	12,516,920
Total assets		24,255,321	22,552,681	23,815,458	21,980,433
Current liabilities					
Trade and other payables	13	6,716,427	7,080,272	6,427,383	6,655,457
Borrowings	15	2,000,000	2,000,000	2,000,000	2,000,000
Provisions	14	990,252	894,201	858,353	760,764
Total current liabilities		9,706,679	9,974,473	9,285,736	9,416,221
Non current liabilities					
Provisions	14	158,335	93,688	139,415	79,692
Total non current liabilities		158,335	93,688	139,415	79,692
Total liabilities		9,865,014	10,068,161	9,425,151	9,495,913
Net assets		14,390,307	12,484,520	14,390,307	12,484,520
Equity					
Retained earnings	16	13,772,405	11,966,364	13,772,405	11,966,364
Reserves	17	617,902	518,156	617,902	518,156
Total equity		14,390,307	12,484,520	14,390,307	12,484,520

Notes to the financial statements are included on pages 22 to 45.

Statements of comprehensive income for the financial year ended 30 June 2011

	Note	Consolidated Entity		Parent Entity	
		2011 \$	2010 \$	2011 \$	2010 \$
Revenue	5	20,285,167	17,788,165	17,913,706	15,183,644
Employee benefits expenses		(8,334,752)	(7,743,822)	(6,643,721)	(6,006,446)
Depreciation & amortisation expenses	12(a)	(605,339)	(590,640)	(605,339)	(590,640)
Premises expenses		(523,865)	(419,007)	(490,346)	(387,578)
Travel, accommodation & motor vehicles		(698,059)	(699,065)	(527,943)	(490,160)
Telephone & postage		(498,548)	(453,771)	(381,490)	(357,935)
Administration expenses		(6,317,336)	(5,109,638)	(5,968,344)	(4,591,083)
Cost of goods sold-document sales		(586,809)	(548,645)	(586,809)	(548,645)
Finance costs		(124,353)	(119,322)	(124,353)	(119,322)
Promotional activity expenses		(790,065)	(576,400)	(779,320)	(563,980)
Profit before tax	6	1,806,041	1,527,855	1,806,041	1,527,855
Income tax expense	3(e)	-	-	-	-
Profit for the year		1,806,041	1,527,855	1,806,041	1,527,855
Other comprehensive income					
Movement in value of available for sale investments		99,746	-	99,746	-
Total comprehensive income for the year		1,905,787	1,527,855	1,905,787	1,527,855

Notes to the financial statements are included on pages 22 to 45.

Statements of changes in equity for the financial year ended 30 June 2011

Consolidated entity

	Retained earnings \$	Asset revaluation reserve \$	Total \$
Balance at 1 July 2009	10,408,514	548,151	10,956,665
Surplus for the year	1,527,855	-	1,527,855
Other comprehensive income	-	-	-
Total comprehensive income for the year	1,527,855	-	1,527,855
Transfer to reserve	29,995	(29,995)	-
Balance at 30 June 2010	11,966,364	518,156	12,484,520
Surplus for the year	1,806,041	-	1,806,041
Other comprehensive income	-	99,746	99,746
Total comprehensive income for the year	1,806,041	99,746	1,905,787
Balance at 30 June 2011	13,772,405	617,902	14,390,307

Parent entity

	Retained earnings \$	Asset revaluation reserve \$	Total \$
Balance at 1 July 2009	10,408,514	548,151	10,956,665
Surplus for the year	1,527,855	-	1,527,855
Other comprehensive income	-	-	-
Total comprehensive income for the year	1,527,855	-	1,527,855
Transfer to reserve	29,995	(29,995)	-
Balance at 30 June 2010	11,966,364	518,156	12,484,520
Surplus for the year	1,806,041	-	1,806,041
Other comprehensive income	-	99,746	99,746
Total comprehensive income for the year	1,806,041	99,746	1,905,787
Balance at 30 June 2011	13,772,405	617,902	14,390,307

Notes to the financial statements are included on pages 22 to 45.

Statements of cash flows for the financial year ended 30 June 2011

	Note	Consolidated Entity		Parent Entity	
		2011 \$	2010 \$	2011 \$	2010 \$
Cash flows from operating activities					
Receipts from members		6,671,868	6,247,463	6,671,868	6,247,464
Receipts from other activities		13,556,290	11,729,768	11,060,234	8,907,587
Payments to suppliers and employees		(18,248,790)	(15,813,890)	(15,749,563)	(13,039,502)
Interest and finance costs paid		(124,353)	(119,322)	(124,353)	(119,322)
Interest received		325,978	264,015	320,930	259,564
Net cash provided by operating activities	22(b)	2,180,993	2,308,034	2,179,116	2,255,791
Cash flows from investing activities					
Payments for other financial assets		(1,330,133)	(688,038)	(1,330,134)	(688,036)
Payments for property, plant and equipment		(539,287)	(1,379,969)	(539,287)	(1,379,969)
Net cash used in investing activities		(1,869,420)	(2,068,007)	(1,869,421)	(2,068,005)
Net increase in cash and cash equivalents					
		311,573	240,027	309,695	187,786
Cash and cash equivalents at the beginning of the financial year					
		8,170,784	7,930,757	7,896,991	7,709,205
Cash and cash equivalents at the end of the financial year					
	22(a)	8,482,357	8,170,784	8,206,686	7,896,991

Notes to the financial statements are included on pages 22 to 45.

1. General information

Master Builders Association of Victoria is a company limited by guarantee, incorporated and operating in Australia.

Master Builders Association of Victoria's registered office and its principal place of business are as follows:

Registered office

332 Albert Street
EAST MELBOURNE VIC 3002

Principal place of business

332 Albert Street
EAST MELBOURNE VIC 3002

2. Adoption of new and revised Accounting Standards

2.1 Standards and Interpretations affecting amounts reported in the current year (and/or prior years)

The following new and revised Standards and Interpretations have been adopted in the current year and have affected the amounts reported in these financial statements. Details of other Standards and Interpretations adopted in these financial statements but that have had no effect on the amounts reported are set out in section 2.2.

Standards affecting presentation and disclosure

Amendments to AASB 7 'Financial Instruments: Disclosure' (adopted in advance of effective date of 1 January 2011)	The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify the required level of disclosures about credit risk and collateral held and provide relief from disclosures previously required regarding renegotiated loans.
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Amendments to AASB 101 'Presentation of Financial Statements' (adopted in advance of effective date of 1 January 2011)	The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify that an entity may choose to present the required analysis of items of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements.
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Amendments to AASB 107 'Statement of Cash Flows'	The amendments (part of AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') specify that only expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities in the statement of cash flows.
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2. Adoption of new and revised Accounting Standards (cont)

Standards and Interpretations affecting the reported results or financial position

There are no new and revised Standards and Interpretations adopted in these financial statements affecting the reporting results or financial position.

2.2 Standards and Interpretations adopted with no effect on financial statements

The following new and revised Standards and Interpretations have also been adopted in these financial statements. Their adoption has not had any significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project'

Except for the amendments to AASB 107 described earlier this section, the application of AASB 2009-5 has not had any material effect on amounts reported in the financial statements.

AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project'

Except for the amendments to AASB 7 and AASB 101 described earlier this section, the application of AASB 2010-4 has not had any material effect on amounts reported in the financial statements.

2.3 Standards and Interpretations in issue not yet adopted

At the date of authorisation of the financial statements, the Standards and Interpretations listed below were in issue but not yet effective.

Standard/Interpretation	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
AASB 124 'Related Party Disclosures' (revised December 2009), AASB 2009-12 'Amendments to Australian Accounting Standards'	1 January 2011	30 June 2012
AASB 9 'Financial Instruments', AASB 2009-11 'Amendments to Australian Accounting Standards arising from AASB 9' and AASB 2010-7 'Amendments to Australian Accounting Standards arising from AASB 9 (December 2010)'	1 January 2013	30 June 2014

2.3 Standards and Interpretations in issue not yet adopted (cont)

Standard/Interpretation	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
AASB 1053 'Application of Tiers of Australian Accounting Standards' and AASB 2010-2 'Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements'	1 July 2013	30 June 2014
AASB 2009-14 'Amendments to Australian Interpretation - Prepayments of a Minimum Funding Requirement'	1 January 2011	30 June 2012
AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project'	1 January 2011	30 June 2012
AASB 2010-5 'Amendments to Australian Accounting Standards'	1 January 2011	30 June 2012
AASB 2010-6 'Amendments to Australian Accounting Standards - Disclosures on Transfers of Financial Assets'	1 July 2011	30 June 2012

3. Significant accounting policies

Statement of compliance

The financial report is a general purpose financial report that has been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations, and complies with other requirements of the law.

The financial report covers the economic entity of Master Builders Association of Victoria and controlled entity, and Master Builders Association of Victoria as an individual parent entity. As Master Builders Association of Victoria is a company limited by guarantee it doesn't have a share capital. The contributions of each member to its debts and liabilities in the event of a winding up are restricted to an amount not exceeding \$2. At 30 June 2011 the number of members was 8,571 (2010: 7,617).

Accounting Standards include Australian equivalents to International Financial Reporting Standards ('A-IFRS'). Due to the application of Australian Specific Provisions applicable to not for profit entities contained only within AIFRS, this financial report is not necessarily compliant with International Accounting Standards.

The financial statements were authorised for issue by the directors on 27 September 2011.

3. Significant accounting policies (cont)

Basis of preparation

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money value or, except where stated, current valuations of non-current assets. Cost is based on the fair value of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

The directors have elected under s341(1) of the Corporations Act 2001 to apply ASIC Class Order (CO 10/654) inclusion of parent entity financial statements in the financial report.

Critical accounting judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, management is required to make judgments, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Details in relation to estimates and judgments made are disclosed in the accounting policy notes below.

The following significant accounting policies have been adopted in the preparation and presentation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Principles of consolidation

A controlled entity is an entity controlled by Master Builders Association of Victoria. Control exists where Master Builders Association of Victoria has the capacity to dominate the decision making in relation to the financial and operating policies of another entity so that the other entity operates with Master Builders Association of Victoria to achieve the objectives of Master Builders Association of Victoria. A list of the controlled entities is contained in Note 24 of the financial statements.

All inter-company balances and transactions between entities in the economic entity, including any unrealised profits or losses, have been eliminated on consolidation.

3. Significant accounting policies (cont)

(b) Property, Plant and Equipment

Each class of property, plant and equipment are carried at cost less, where applicable, any accumulated depreciation.

Plant and equipment

The depreciable amount of all fixed assets, excluding freehold land, is depreciated over their useful lives commencing from the time the asset is ready for use.

Depreciation is based on the straight-line and reducing balance method of calculation.

The depreciation rates used for each class of depreciable assets are:-

Buildings	1.44% - 2.5%	Straight Line
Plant and Equipment:		
Office Furniture	10% - 20%	Straight Line
Computer Equipment	20% - 40%	Straight Line
Motor Vehicles	15% - 22.5%	Straight Line
Electrical	20%	Straight Line & Diminishing Value

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in profit or loss. When revalued assets are sold, amounts included in the revaluation reserve relating to the asset are transferred to retained earnings.

(c) Inventories

Inventories are valued at the lower of cost and net realisable value.

3. Significant accounting policies (cont)

(d) Employee entitlements

Provision is made for the Association's liability for employee entitlements arising from services rendered by employees to reporting date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and long service leave which will be settled after one year have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the Association to various employee superannuation funds and are charged as expenses when incurred. The funds are accumulation funds.

(e) Income tax

The company is exempt from paying income tax under section 50-15 of the Income Tax Assessment Act 1997 and consequently, has not charged any income tax expense.

(f) Cash and cash equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand, at banks and on deposit. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

(g) Revenue

Revenue from the sale of goods or the rendering of services is recognised upon the delivery of goods or services to customers.

Government grant revenue is recognised when the economic entity gains control over the funds. Revenue from the rendering of a service is recognised upon the delivery of the service to the residents.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Revenue on sale of a non-current asset is recognised when an unconditional sale contract is signed and the risks and rewards of ownership have transferred to the purchaser.

Dividend revenue is recognised when the Association has established that it has a right to receive a dividend.

All revenue is stated net of the amount of goods and services tax (GST).

3. Significant accounting policies (cont)

(h) Provisions

Provisions are recognised when the economic entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

(i) Financial instruments

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

AFS financial assets

Listed shares and listed redeemable notes held by the Group that are traded in an active market are classified as AFS and are stated at fair value. The Group also has investments in unlisted shares that are not traded in an active market but that are also classified as AFS financial assets and stated at fair value (because the directors consider that fair value can be reliably measured). Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

Held-to-maturity investments

These investments have fixed maturities, and it is the group's intention to hold these investments to maturity. Any held-to-maturity investments held by the group are stated at amortised cost using the effective interest rate method.

Financial liabilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities,

including recent arm's length transactions, reference to similar instruments and option pricing models.

3. Significant accounting policies (cont)

(i) Financial instruments (cont)

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in profit or loss.

(j) Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the economic entity are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset, or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses on a straight line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

(k) Impairment of Assets

At each reporting date, the economic entity reviews the carrying values of its tangible assets to determine whether there is an indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value.

In respect of not-for-profit entities, where the future economic benefits of an asset are not primarily dependent on the asset's ability to generate net cash inflows and where the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use is determined as the depreciable replacement cost of an asset less, where applicable, accumulated depreciation calculated on the basis of such cost to reflect the already consumed or expired future economic benefits of the asset. The current replacement cost of an asset is its cost measured by reference to the lowest cost at which the gross future economic benefits of that asset could currently be obtained in the normal course of business.

3. Significant accounting policies (cont)

(k) Impairment of Assets (cont)

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised in profit or loss immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised in profit or loss immediately.

(l) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the Statement of financial position are shown inclusive of GST.

(m) Comparative figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

4. Information to Be Provided to Members or Registrar

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of the members is drawn to the provisions of the sub-sections (1),(2) and (3) of Section 272 of RAO Schedule to the Fair Work (Registered Organisations) Act 2009, which reads as follows:-

- (1) A member of a reporting unit, or a registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
5. Revenue				
Operating activities				
Membership fees	6,671,868	6,247,463	6,671,868	6,247,463
Insurance commission	415,841	253,502	411,749	253,502
Sale of documents	951,512	995,737	951,012	995,737
Sundry income	2,580,532	875,497	2,580,496	1,192,495
Rental income	270,665	246,544	270,665	246,544
Planning and building services	2,430,918	3,041,722	69,133	124,654
Training division	6,139,608	4,975,241	6,139,608	4,975,241
Commercial income	498,245	888,444	498,245	888,444
	<u>19,959,189</u>	<u>17,524,150</u>	<u>17,592,776</u>	<u>14,924,080</u>
Non-operating activities				
Interest received	325,978	264,015	320,930	259,564
Total revenue	<u>20,285,167</u>	<u>17,788,165</u>	<u>17,913,706</u>	<u>15,183,644</u>

Consolidated Entity		Parent Entity	
2011	2010	2011	2010
\$	\$	\$	\$

6. Profit for the year before tax

Other expenses

Profit for the year includes the following expenses:

Decrease in allowance for doubtful debts provision	(5,028)	(54,980)	(7,609)	(48,996)
Remuneration of auditor				
- audit services	26,470	24,205	18,540	18,750
- other services (grant acquittal statements)	5,820	5,660	5,820	5,660
- taxation services – compliance	18,854	18,854	13,854	13,854
- taxation services - other	29,171	29,171	19,933	19,933
	80,315	77,890	58,147	58,197

The auditor of Master Builders Association of Victoria is Deloitte Touche Tohmatsu

Employee benefits

- wages and salaries	7,507,993	6,912,809	5,964,165	5,308,489
- superannuation	826,759	831,013	679,556	697,957
	8,334,752	7,743,822	6,643,721	6,006,446

Additional information as required by section 255 of Schedule 1B of the RAO to Fair Work (Registered Organisations) Act 2009:

Legal fees	50,844	40,838	50,326	29,281
Affiliation fees Master Builders Association Incorporated and other congress organisations	593,235	541,252	593,285	541,252
Other fees and subscriptions	23,956	28,978	15,845	17,030
Grants and donations	4,750	112,263	4,750	112,263
Conference fees and allowances - representatives	-	-	-	-
Conference/meeting expenses for Councilors etc	15,827	17,976	15,827	17,976

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
7. Cash and cash equivalents				
Cash at bank	6,021,099	4,679,487	5,822,207	4,479,045
Cash on hand	4,202	4,200	3,100	3,100
	<u>6,025,301</u>	<u>4,683,687</u>	<u>5,825,307</u>	<u>4,482,145</u>

8. Trade and other receivables

Trade debtors	883,803	911,297	569,267	507,881
Provision for doubtful debts	(34,084)	(39,112)	(13,291)	(20,900)
	<u>849,719</u>	<u>872,185</u>	<u>555,976</u>	<u>486,981</u>
Inter-company loan – controlled entity	-	-	142,231	104,049
Inter-company loan – related company	638,439	685,373	638,439	685,373
	<u>1,488,158</u>	<u>1,557,558</u>	<u>1,336,646</u>	<u>1,276,403</u>

- (i) The average credit period on sales of goods and rendering of services is 30 days. No interest is charged on the trade receivables. An allowance has been made for estimated irrecoverable trade receivable amounts arising from the past sale of goods and rendering of services, determined by reference to past default experience.

Ageing of past due but not impaired

60 - 90 days	97,088	101,257	69,313	67,330
90+ days	61,962	74,472	39,098	56,069
Total	<u>159,050</u>	<u>175,729</u>	<u>108,411</u>	<u>123,339</u>

Movement in the allowance for doubtful debts

Balance at the beginning of the year	39,112	94,092	20,900	69,896
Amounts reversed	(5,028)	(54,980)	(7,609)	(48,996)
Balance at the end of the year	<u>34,084</u>	<u>39,112</u>	<u>13,291</u>	<u>20,900</u>

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the reporting date. The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, the directors believe that there is no further credit provision required in excess of the allowance for doubtful debts.

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
9. Other financial assets				
Current				
Term Deposit	2,457,056	3,487,097	2,381,379	3,414,846
Non Current				
Investments				
- Shares in controlled entity – at cost	-	-	2	2
- Shares in related entities – at cost	120,000	120,000	120,000	120,000
- Shares – fair value through profit/loss	2,018,169	688,036	2,018,169	688,036
	<u>2,138,169</u>	<u>808,036</u>	<u>2,138,171</u>	<u>808,038</u>
10. Inventories				
Stock on hand	<u>178,813</u>	<u>181,439</u>	<u>178,813</u>	<u>181,439</u>
11. Other				
Prepayments	<u>324,994</u>	<u>125,982</u>	<u>312,312</u>	<u>108,680</u>
12. Property Plant and Equipment				
Freehold land and buildings				
At Cost	12,039,700	11,875,825	12,039,700	11,875,825
Provision for depreciation	<u>(1,794,282)</u>	<u>(1,549,310)</u>	<u>(1,794,282)</u>	<u>(1,549,310)</u>
Written down value	<u>10,245,418</u>	<u>10,326,515</u>	<u>10,245,418</u>	<u>10,326,515</u>
Plant and equipment				
At Cost	3,482,247	3,106,835	3,482,247	3,106,835
Provision for depreciation	<u>(2,084,835)</u>	<u>(1,724,468)</u>	<u>(2,084,835)</u>	<u>(1,724,468)</u>
Written down value	<u>1,397,412</u>	<u>1,382,367</u>	<u>1,397,412</u>	<u>1,382,367</u>
Net Book Value	<u>11,642,830</u>	<u>11,708,882</u>	<u>11,642,830</u>	<u>11,708,882</u>

12. Property Plant and Equipment (cont)

(a) Movement in carrying amount

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end at the current financial year.

	Freehold land and buildings	Plant and equipment	Total
	\$	\$	\$
2011			
Consolidated Entity:			
Balance at the beginning of year	10,326,515	1,382,367	11,708,882
Additions	163,875	375,412	539,287
Depreciation expense	(244,973)	(360,366)	(605,339)
Carrying amount at the end of the year	<u>10,245,417</u>	<u>1,397,413</u>	<u>11,642,830</u>
Parent Entity:			
Balance at the beginning of year	10,326,515	1,382,367	11,708,882
Additions	163,875	375,412	539,287
Depreciation expense	(244,973)	(360,366)	(605,339)
Carrying amount at the end of the year	<u>10,245,417</u>	<u>1,397,413</u>	<u>11,642,830</u>
	Freehold land and buildings	Plant and equipment	Total
	\$	\$	\$
2010			
Consolidated Entity:			
Balance at the beginning of year	9,390,724	1,528,829	10,919,553
Additions	1,160,252	219,717	1,379,969
Depreciation expense	(224,461)	(366,179)	(590,640)
Carrying amount at the end of the year	<u>10,326,515</u>	<u>1,382,367</u>	<u>11,708,882</u>
Parent Entity:			
Balance at the beginning of year	9,390,724	1,528,829	10,919,553
Additions	1,160,252	219,717	1,379,969
Depreciation expense	(224,461)	(366,179)	(590,640)
Carrying amount at the end of the year	<u>10,326,515</u>	<u>1,382,367</u>	<u>11,708,882</u>

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
13. Trade and other payables				
Arbitration deposit account	12,815	10,537	12,815	10,537
Trade creditors	1,214,214	1,428,164	1,165,554	1,311,204
Sundry creditors and accrued expenses	5,489,398	5,641,571	5,249,014	5,333,716
	<u>6,716,427</u>	<u>7,080,272</u>	<u>6,427,383</u>	<u>6,655,457</u>

The average credit period on purchases of goods is 30 days. The Group has financial risk management policies in place to ensure that all payables are paid within the credit timeframe. No interest is paid on overdue amounts.

14. Provisions

Current

Employee entitlements:

Long service leave	393,177	349,574	368,873	330,494
Annual leave	597,075	544,627	489,480	430,270
	<u>990,252</u>	<u>894,201</u>	<u>858,353</u>	<u>760,764</u>

Non current

Employee entitlements:

Long service leave	158,335	93,688	139,415	79,692
Aggregate employee entitlement liability	<u>1,148,587</u>	<u>987,889</u>	<u>997,768</u>	<u>840,456</u>

Number of employees at year end	<u>98</u>	<u>99</u>	<u>75</u>	<u>72</u>
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15. Borrowings

Current

Commercial bill (i)	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>	<u>2,000,000</u>
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Summary of borrowing arrangements:

- (i) Bills of exchange with a variable interest rate were issued in June 2009. The current weighted average interest rate on the bills is 6.7%p.a. (2010: 6.7%p.a.).

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
16. Retained earnings				
Retained earnings at the beginning of the financial year	11,966,364	10,408,514	11,966,364	10,408,514
Net profit attributable to members of the association	1,806,041	1,527,855	1,806,041	1,527,855
Transfers to reserves	-	29,995	-	29,995
Retained earnings as at the end of the financial year	<u>13,772,405</u>	<u>11,966,364</u>	<u>13,772,405</u>	<u>11,966,364</u>

17. Reserves

Asset revaluation reserve	<u>617,902</u>	<u>518,156</u>	<u>617,902</u>	<u>518,156</u>
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The asset revaluation reserve records revaluations of non current assets and investments. There has been a fair value increase in investments during the year.

18. Commitments for expenditure

(a) Operating leases of plant and equipment

The consolidated and parent entity have operating leases for premises, photocopiers, computers and motor vehicles.

Not longer than 1 year	621,019	553,693	621,019	553,693
Longer than 1 but not later than 5 years	274,900	659,056	274,900	659,056
	<u>895,919</u>	<u>1,212,749</u>	<u>895,919</u>	<u>1,212,749</u>

19. Segment Reporting

The operations are limited to one operating activity and geographic segment.

20. Related Party Transactions

(i) Directors

The following people held office of Director during the year ended 30 June 2011

Board of Management (Committee of Directors)

Davis, H	Newnham, D
Drummond, L	Nixon, D
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Sweeney, S (resigned 23/8/11)
Hawkey, I	Zuccala, G

20. Related Party Transactions (cont)

Council of Management (Directors)

Barber, L (appointed 23/11/10)	Liddle, B
Cameron, M (appointed 23/11/10)	Milne, D (appointed 23/11/10)
Chambers, J (retired 23/11/10)	Newnham, D
Davis, H	Nixon, D
Dogget, D (retired 23/11/10)	Pateras, N (retired 23/11/10)
Drummond, L	Raunik, L
Evans, T (retired 23/11/10)	Roberts, D (appointed 23/11/10)
Fasham, M	Robinson, P
Fowler, C (retired 23/11/10)	Rowe, J
Garson, S (appointed 23/11/10)	Salvatore, C (appointed 23/11/10)
Grenfell, N	Sanfilipo, J (retired 23/11/10)
Hawkey, I	Sweeney, S (resigned 23/8/11)
Healy, P (appointed 23/11/10)	Sheers, C (retired 23/11/10)
Herkess, P (appointed 23/11/10)	Zuccala, G
Johnson, T	

(ii) Remuneration of Directors 2011 2010

Amounts received or due and receivable by Directors of Master Builders Association Of Victoria \$ Nil \$ Nil

Number of Directors whose remuneration was within the following bands:

\$ 0 - \$ 9,999 21 21

The services of the Directors are provided on a voluntary basis only.

(iii) Transactions	Consolidated Entity 2011 \$	Consolidated Entity 2010 \$	Parent Entity 2011 \$	Parent Entity 2010 \$
Rent income from MBA Insurance Services Pty Ltd	80,280	80,280	80,280	80,280
Accounting Services provided to MBA Insurance Services Pty Ltd	55,000	55,000	55,000	55,000
Commissions received from MBA Insurance Services Pty Ltd	428,111	263,748	428,111	263,748
HR services provided to MBA Insurance Services Pty Ltd	20,000	-	20,000	-

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
21. Superannuation expense	826,759	831,012	679,556	697,957

The Association contributes to superannuation plans to provide benefits to employees on retirement, death or disability. The Association has no liability for any unfunded benefits which may exist within these plans.

22. Notes to the statement of cash flows

(a) Reconciliation of cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the financial year as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows:

Cash at bank and on hand	6,025,301	4,683,687	5,825,307	4,482,145
Cash deposits	2,457,056	3,487,097	2,381,379	3,414,846
	<u>8,482,357</u>	<u>8,170,784</u>	<u>8,206,686</u>	<u>7,896,991</u>

(b) Reconciliation of profit for the period to net cash flows from operating activities

Operating profit after income tax	1,806,041	1,527,855	1,806,041	1,527,855
Non-cash flows in operating profit				
Movement in doubtful debts	(5,028)	(54,980)	(7,609)	(48,996)
Depreciation	605,339	590,640	605,339	590,640
Changes in assets and liabilities				
(Increase)\decrease in assets:				
Trade and other receivables	175,967	191,343	48,905	279,966
Inventories	2,626	(64,117)	2,626	(64,117)
Other	(99,266)	(4,747)	(103,886)	12,553
Increase/(decrease) in liabilities				
Trade and other payables	(465,384)	(460,556)	(329,613)	(563,854)
Provisions	160,698	582,596	157,313	521,744
Net cash from operating activities	<u>2,180,993</u>	<u>2,308,034</u>	<u>2,179,116</u>	<u>2,255,791</u>

22. Notes to the statement of cash flows (cont)

(c) Financing Facilities

Master Builders Association of Victoria has a commercial bill facility for \$2,000,000 as at 30 June 2011. The entire balance of this facility was repaid on the 1st of July 2011.

There is a registered mortgage by the Commonwealth Bank of Australia over freehold property at 332 Albert St East Melbourne. The Registered Equitable Mortgage by Commonwealth Bank of Australia is over all its assets and undertakings including uncalled capital.

(d) Non Cash Financing and Investing Activities

There were no material non cash financing or investing activities undertaken during the year.

23. Financial Instruments

(a) The economic entity's accounting policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument, both recognised and unrecognised at reporting date, are as follows:

Recognised Financial Instruments	Statement of Financial Position Note	Accounting Policy	Terms and Conditions
i) Financial Assets			
Loans & Receivables	8	Trade receivables are carried at nominal amounts due. An allowance for doubtful debts is recognised when collection is no longer probable.	Credit terms are 30 days unless otherwise allowed.
Cash & Cash equivalents	7	Represents funds on term deposit with a financial institution	Interest of 7.91% is earned on an average term of 30 days.
ii) Financial Liabilities			
Trade & other payables	13	Liabilities are recognised for amounts to be paid in the future for goods and services received.	Current loan repaid on 1 July 2011

23. Financial Instruments (cont)

(b) Interest rate risk

The economic entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates. The economic entity's exposure to interest rates on financial assets and financial liabilities are detailed in the liquidity risk section of this note.

The consolidated and parent entity's sensitivity to interest rates has decreased during the current period mainly due to the decrease of variable rate borrowings and increase of cash held in term deposits.

An increase or decrease of 50 interest basis points would increase or decrease consolidated profit by \$1,008 or the parent entity profit by \$982.

(c) Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at reporting date to recognised financial assets is the carrying amount, as disclosed in the statement of financial position and notes to the financial statements.

The economic entity does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the economic entity.

(d) Liquidity risk

Ultimate responsibility for liquidity risk management rests with the board of directors. The economic entity manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Included in note 22(c) is a listing of additional undrawn facilities that the economic entity has at its disposal to further reduce liquidity risk.

Liquidity and interest table

Prudent liquidity risk management is carried out by maintaining sufficient cash including working capital and unused bank debt.

23. Financial Instruments (cont)

The following tables detail the economic entity's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the economic entity can be required to pay. The table includes both interest and principal cash flows.

Consolidated	Weighted Average Effective Interest Rate	Less than 1 month	1 - 3 months	3 months - 1 year	1-5 years	Total
2011						
Non-interest bearing						6,785,608
Variable interest rate instruments						
Fixed interest rate instruments	6.7%	2,000,000				2,000,000
2010						
Non-interest bearing						7,012,812
Variable interest rate instruments	-	-	-	-	-	-
Fixed interest rate instruments	6.7%	-	-	-	2,000,000	2,000,000

Parent	Weighted Average Effective Interest Rate	Less than 1 month	1 - 3 months	3 months - 1 year	1-5 years	Total
2011						
Non-interest bearing						6,429,099
Variable interest rate instruments	-	-	-	-	-	-
Fixed interest rate instruments	6.7%	2,000,000	-	-	-	2,000,000
2010						
Non-interest bearing						6,655,457
Variable interest rate instruments	-	-	-	-	-	-
Fixed interest rate instruments	6.7%	-	-	-	2,000,000	2,000,000

23. Financial Instruments (cont)

(d) Liquidity risk (cont)

The following tables detail the company's expected maturity for its non-derivative financial assets. The tables below have been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on those assets except where the economic entity anticipates that the cash flow will occur in different period.

Consolidated	Weighted Average Effective Interest Rate	Less than 1 month	1 - 3 months	3 months – 1 year	1-5 years	Total
2011						
Non-interest bearing	-	613,706	191,347	78,750		883,803
Variable interest rate instruments	3%	6,025,301				6,025,301
Fixed interest rate instruments	5%	1,957,056		500,000		2,457,056
2010						
Non-interest bearing	-	470,420	242,505	324,354	-	1,037,279
Variable interest rate instruments	3%	4,683,687	-	-	-	4,683,687
Fixed interest rate instruments	4%	-	3,487,097	-	-	3,487,097

Parent	Weighted Average Effective Interest Rate	Less than 1 month	1 - 3 months	3 months – 1 year	1-5 years	Total
2011						
Non-interest bearing	-	433,807	96,363	39,097	-	569,267
Variable interest rate instruments	3%	5,825,387	-	-	-	5,825,387
Fixed interest rate instruments	5%	1,881,739	-	500,000	-	2,381,739
2010						
Non-interest bearing	-	235,686	92,225	288,580	-	616,491
Variable interest rate instruments	3%	4,482,145	-	-	-	4,482,145
Fixed interest rate instruments	4%	-	3,414,846	-	-	3,414,846

23. Financial Instruments (cont)

(e) Fair Value

Methods and assumptions used in determining net fair value.

Assets and liabilities, fair values approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in a standardised form. Financial assets where carrying amounts exceeds net fair values have not been written down as the company intends to hold these to maturity.

The aggregate fair values and carrying amounts of financial assets and financial liabilities are disclosed in the statement of financial position and in the notes to the financial statements.

(f) Capital Risk Management

The economic entity manages its capital to ensure that the economic entity will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The economic entity's overall strategy remains unchanged from 2010. The economic entity is not exposed to any externally imposed capital requirements.

(g) Market Risk

The economic entity is exposed to equity price risks arising from equity investments. Equity investments are held for strategic rather than trading purposes. The economic entity does not actively trade these investments.

(h) Foreign Currency Risk Management

The economic entity does not undertake transactions denominated in foreign currencies, and consequently exposures to exchange rate fluctuation will not arise.

24. Controlled Entities

	Country of Incorporation	Percentage Owned (%)	
		2011	2010
Parent Entity:			
Master Builders Association of Victoria	Australia	-	-
Subsidiaries of Master Builders Association of Victoria:-			
MBA Building Services Pty Ltd	Australia	100%	100%
Atf MBA Building Services Trust	Australia	100%	100%
Related Companies:			
MBA Insurance Services Pty Ltd	Australia	17.5%	14.3%
		Consolidated Entity	Parent Entity
		2011	2010
		\$	\$
		2011	2010
		\$	\$

25. Key Management Personnel Compensation

Short-term employee benefits	1,794,676	1,480,459	1,654,942	1,341,083
Post-employment benefits	219,170	260,624	208,754	250,709
	<u>2,013,846</u>	<u>1,741,083</u>	<u>1,863,696</u>	<u>1,591,792</u>

26. Subsequent events

Subsequent to year end, the Association invested in new training facilities in South Melbourne.

Apart from the above, there has not been any matter or circumstance occurring subsequent to the end of the financial year.

Master Builders Association of Victoria

ACN 004 255 654

(A Company Limited By Guarantee)

2010/2011 Concise Report for presentation to the Annual General Meeting of Members

THE DIRECTORS OF THE MASTER BUILDERS ASSOCIATION OF VICTORIA
HAVE RESOLVED TO ISSUE TO MEMBERS CONCISE ACCOUNTS IN
ACCORDANCE WITH SECTION 314 OF THE COMPANY LAW REVIEW ACT
1998. IF YOU DESIRE A FULL REPORT AND AUDITOR'S REPORT PLEASE
CONTACT ROD COLE AT THE ASSOCIATION AND A COPY WILL BE SENT TO
YOU FREE OF CHARGE.



**Master
Builders**

ASSOCIATION

ANNUAL GENERAL MEETING

NOTICE is given that the Annual General Meeting of the Master Builders Association of Victoria will be held on

TUESDAY 22 NOVEMBER 2011 AT 9.00AM

at

The Hilton on the Park
192 Wellington Parade, East Melbourne

AGENDA

1. To confirm the Minutes of the Annual General Meeting held on 23 November 2010.
2. To receive the Statement of Financial Position and Statement of Financial Performance as at 30 June 2011.
3. To receive the President's Report from Mr Hedley Davis.
4. Appointment of auditors for the ensuing year.
5. To deal with items of general business as may properly be put forward at such meeting.
6. Elections:
 - 6.1 Reporting of results of election for the positions of:
 - President;
 - Deputy President; and,
 - Treasurer.
 - 6.2 Reporting/declaration of results for each of the Sector Groups in relation to Sector Group Committee members, Chairmen and Councillors.



Brian Welch
Executive Director

President's Report – 2010/11

The 2010/11 fiscal year has been an exceptionally busy one. A number of important initiatives were launched by the Association as we continued to widen our scope and pushed the boundaries of how we support members and the building and construction industry.

ALink was launched in February 2011 as 'the apprentice's new best friend'. This new category of membership is a 'link' between building apprentices and the building industry. It aims to invest in the future of the industry by providing apprentices with the support they need to continue their apprenticeship to successful completion. Staff have been busy taking the ALink message to TAFE campuses across Victoria and there are currently nearly 1000 ALink members.

In February we also launched the 'Is Your Builder a Master Builder' advertising campaign to increase brand awareness. It included billboard, television and radio advertising. This campaign was hugely successful with an increase of more than 2000 phone enquiries to the Association. This indicated that the advertising had implanted in consumer's minds that a Master Builder is more competent and reliable than any other. Anecdotal feedback was also positive, illustrating the deep cut through this branding had.

The Association also ran two influential media campaigns during the Federal and State Elections. The Federal Election campaign 'Think Before You Vote' was designed to prompt people to think before they voted for the Greens Political Party. Campaign advertising featured in print and on radio and there was also a dedicated website. This campaign was successful in prompting our audience to think about the negative effects that Green Party policies would have on the building industry.

The State Election campaign entitled 'Is Anybody Listening?' focused on housing affordability and included radio, television, print and 'Vespa' billboard advertising as well as a dedicated website and social media campaign. This successful campaign message was heard or seen by thousands. As a result, both major political parties 'listened' and made significant policy promises to address the issue of housing affordability. The Coalition Government's election commitments included stamp duty cuts for first home buyers and seniors, significant planning reform and the creation of a Housing Affordability Unit. The Unit was already up and running within the first three months of government while the stamp duty cuts have also been implemented. A planning overview is underway and the Association has made a submission to this.

Another important outcome from the year was the successful negotiation of the Industry EBA 2011-15. I congratulate the Industrial Relations team at Master Builders on reaching this agreement without any of our members having to face any industrial action –a good outcome for all.

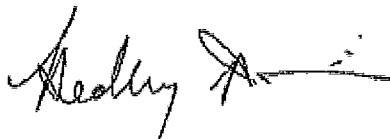
Our staff in the Ballarat and Wodonga regions all moved into new offices in August and September. The spacious new facilities include excellent training rooms and meeting rooms and provide a great environment for staff and members in those regions. The Association has also purchased another property in South Melbourne where a new and exciting training facility will be established next year.

Building activity across Victoria steadied with \$24.3 billion worth of building permits in 2010-11, a very modest increase of 1.7 per cent on 2009-10. This compares with a massive 23.8 per cent jump from 2008-09 to 2009-10. Domestic building remained unchanged with a variation of less than 1 per cent on the previous year. The most significant increase in activity was registered in approvals for apartments, with an increase of 70 per cent to \$3.4 billion. Retail building approvals also increased by 18.3 per cent to \$1.3 billion. However with the decline of BER stimulus, public building approvals fell by more than 33 per cent to \$2.6 billion.

Of concern to the industry, in the June quarter of 2011, was spending on domestic building. Public building and retail were all experiencing a month-on-month decline. In the first half of 2011 strong doubt emerged over the extent to which private sector demand would be able to fill the void left by the reduction in Government spending. Similarly there was speculation as to when the dip in consumer confidence in the residential building market would reverse.

The biggest issues affecting our sector in the year ahead will be consumer confidence and planning delays. Master Builders continues to lobby for a better planning environment but unfortunately, when it comes to consumer confidence we will just have to 'ride out the storm'.

However, despite operating in a somewhat shaky economic landscape, the Master Builders is in a strong financial position. Membership is at an all time high with more than 8500 signed up members. The Association made a solid profit meaning we can reinvest those funds back into the industry and many more new initiatives to help support members in the year ahead.



Hedley Davis
President

Concise financial report for the financial year ended 30 June 2011

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Council of Management operating report

In accordance with section 254 of the Fair Work (Registered Organisations) Act 2009, the Council of Management present the operating report for the year ended 30 June 2011.

Principal Activities

The principal activity of the Association was to provide a range of services to members.

Financial Results

The consolidated surplus from operating activities for the year was \$1,806,041 (2010: \$1,527,855). The company is exempt from paying income tax.

Review of Operations

The favourable result represents another successful year for the Association despite the tough economic conditions that prevailed in the industry during the year. Some of the highlights were as follows:

- Membership is at the highest level on record
- Most departments performed satisfactorily
- Increased take-up of products & services by members
- Launch of ALink program
- New office premises in Ballarat and Wodonga

Significant Changes

No significant changes in the state of affairs of the company have occurred during the financial year.

Rights of members to resign

- (1) A member may resign from membership by written notice addressed and delivered to the Executive Director.
- (2) A notice of resignation from membership takes effect:
 - (a) Where the member ceases to be eligible to become a member;
 - (i) On the day on which the notice is received by the Association, or
 - (ii) On the day specified in the notice, which is a day not earlier than the day when the member ceases to be eligible to become a member;Whichever is later, or

Rights of members to resign (cont)

- (b) In any other case:
 - (i) At the end of 2 weeks after the notice is received by the Association, or
 - (ii) On the day specified in the notice;Whichever is later.
- (3) Any dues payable but not paid by a former member, in relation to a period before the member's resignation from the Association took effect, may be sued for and recovered in the name of the Association in a court of competent jurisdiction, as a debt due to the Association.
- (4) A notice delivered to the Executive Director shall be taken to have been received by the Association when it was delivered.
- (5) A notice of resignation that has been received by the Association is not invalid because it was not addressed and delivered in accordance with sub-rule (1).
- (6) A resignation from membership is valid even if it is not effected in accordance with this rule if the member is informed in writing by or on behalf of the Association that the resignation has been accepted.

To the best of our knowledge and belief,

No officer or member of the organisation, by virtue of their office or membership of the Master Builders Association of Victoria is;

- (i) A trustee of a superannuation entity or an exempt public sector superannuation scheme; or
- (ii) A Director of a company that is the trustee of a superannuation entity or an exempt public sector superannuation scheme; and where a criterion for the officer or member being the trustee or Director is that the officer or member is an officer or member of a registered organisation.

Prescribed Information

- (1) Number of members of the organisation at 30/06/2011: 8,571 (2010: 7,617)
- (2) Employees of the reporting unit as at 30/06/2011: 90 equivalent full time staff. (2010: 92 equivalent full time staff)
- (3) Members of the Council of Management during or since the financial year ended 30/06/2011:

Barber, L (appointed 23/11/10)	Johnson, T
Cameron, M (appointed 23/11/10)	Liddle, B
Chambers, J (retired 23/11/10)	Milne, D (appointed 23/11/10)
Davis, H	Newnham, D
Dogget, D (retired 23/11/10)	Nixon, D
Drummond, L	Pateras, N (retired 23/11/10)
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Roberts, D (appointed 23/11/10)
Fowler, C (retired 23/11/10)	Robinson, P
Garson, S (appointed 23/11/10)	Rowe, J
Grenfell, N	Salvatore, C (appointed 23/11/10)
Hawkey, I	Sanfilippo, J (retired 23/11/10)
Healy, P (appointed 23/11/10)	Sweeney, S (resigned 23/8/11)
Herkess, P (appointed 23/11/10)	Sheers, C (retired 23/11/10)
	Zuccala, G

For and on behalf of Council of Management



Lou Raunik
Treasurer

28 September 2011

Directors' report

The directors of Master Builders Association of Victoria submit herewith the annual financial report of the company for the financial year ended 30 June 2011. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

The names of the directors of the company during or since the end of the financial year are:

Board of Management (Committee of Directors)

Davis, H	Newnham, D
Drummond, L	Nixon, D
Evans, T (retired 23/11/10)	Raunik, L
Fasham, M	Sweeney, S (Resigned 23/8/11)
Hawkey, I	Zuccala, G

Council of Management (Directors)

Barber, L (appointed 23/11/10)	Johnson, T
Cameron, M (appointed 23/11/10)	Liddle, B
Chambers, J (retired 23/11/10)	Milne, D (appointed 23/11/10)
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Healy, P (appointed 23/11/10)	Sweeney, S (resigned 23/8/11)
Herkess, P (appointed 23/11/10)	Sheers, C (retired 23/11/10)
	Zuccala, G

The number of members of the organisation at 30 June 2011 was 8,571 (2010: 7,617).

Principal Activities

The principal activity of the Association was to provide a range of services to members in the building and construction industry.

Financial Results

The consolidated surplus from operating activities for the year was \$1,806,041 (2010: \$1,527,855). The company is exempt from paying income tax.

Review of Operations

The favourable result represents another successful year for the Association despite the tough economic conditions that prevailed in the industry during the year. Some of the highlights were as follows:

- Membership is at the highest level on record
- Most departments performed satisfactorily
- Increased take-up of products & services by members
- Launch of ALink program
- New office premises in Ballarat and Wodonga

The Association is well placed to meet any future challenges.

The key objective of the Association is to be the leading provider of product and services to the building and construction industry.

In the short term these objectives include:

- Increasing membership levels through the provision of targeted products and services
- Increasing the level of training facilities
- Strengthening the financial viability of the Association.

Longer term objectives to be considered include:

- Opportunities for the development of new products and services
- Increasing the provision of existing products and services to all industry participants
- Enhancement of the services currently provided.

The Council of Management has approved a Business Plan which outlines the key strategies to be implemented over the next three years which will ensure the Association meets its' key objective.

These strategies include:

- Increasing advocacy of member interests with governments and the media
- Enhance existing value propositions to meet the needs of various member segments
- Facilitating career pathways to support the long term growth of the industry

Review of Operations (cont)

The Association measures and monitors performance in a variety of ways including:

- Preparation of an annual budget and monthly review of actual performance to budget
- The monthly monitoring of key performance and financial indicators by the Board of Management.

Dividends

The company is a public company limited by guarantee. The company does not have a share capital and it is precluded from paying dividends.

Significant Changes

No significant changes in the state of affairs of the company have occurred during the financial year.

Subsequent Events

Subsequent to year end, the Association invested in new training facilities in South Melbourne.

Apart from the above, there has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

Future Developments

The Association will continue to pursue the provision of services to members.

Contracts with Directors

Since the end of the previous financial year, no Director has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of remuneration of Directors shown in the accounts) by reason of a contract made by the company with any Director, or with a firm of which a Director is a member, or with a company in which a Director has a substantial financial interest.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State.

Indemnifying Officer or Auditor

The company has not, during or since the financial year, in respect of any person who is or has been an officer or auditor of the company or a related body corporate:

- indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings; or
- paid or agreed to pay a premium in respect of a contract insuring against liability incurred as an officer for the costs or expenses to defend legal proceedings, with the exception of the following matter:

During the financial year the company has paid a total premium of \$6,105 to insure each of the above Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of Director of the company, other than conduct involving a willful breach of duty in relation to the company.

The terms of the policy preclude disclosure as to the level of the coverage, or the name of the insurer.

Information on Directors

During the year there were 4 Council meetings held.

Name:	Barber	Lindsay
Age:	(appointed 23/11/10)	59
Qualifications:		Director
Council Meetings Attended:		0

Name:	Cameron	Michael
Age:	(appointed 23/11/10)	34
Qualifications:		Director
Council Meetings Attended:		2

Name:	Chambers	John
Age:	(retired 23/11/10)	52
Qualifications:		Director
Council Meetings Attended:		1

Name:	Davis	Hedley
Age:		56
Qualifications:		Director
Council Meetings Attended:		3

Information on Directors (cont)

Name: Dogget Darren
Age: (retired 23/11/10) 44
Qualifications: Director
Council Meetings Attended: 0

Name: Drummond Luke
Age: 39
Qualifications: Director
Council Meetings Attended: 4

Name: Evans Trevor
Age: (retired 23/11/10) 58
Qualifications: Director
Council Meetings Attended: 2

Name: Fasham Melanie
Age: 38
Qualifications: Director
Council Meetings Attended: 3

Name: Fowler Craig
Age: (retired 23/11/10) 48
Qualifications: Director
Council Meetings Attended: 1

Name: Garson Shawn
Age: (appointed 23/11/10) 42
Qualifications: Director
Council Meetings Attended: 2

Name: Grenfell Neil
Age: 60
Qualifications: Director
Council Meetings Attended: 4

Name: Hawkey Ian
Age: 57
Qualifications: Director
Council Meetings Attended: 3

Information on Directors (cont)

Name:	Healy	Peter
Age:	(appointed 23/11/10)	59
Qualifications:		Director
Council Meetings Attended:		3
Name:	Herkess	Philip
Age:	(appointed 23/11/10)	53
Qualifications:		Director
Council Meetings Attended:		3
Name:	Johnson	Tony
Age:		40
Qualifications:		Director
Council Meetings Attended:		1
Name:	Liddle	Brendan
Age:		47
Qualifications:		Director
Council Meetings Attended:		3
Name:	Milne	Darren
Age:	(appointed 23/11/10)	43
Qualifications:		Director
Council Meetings Attended:		0
Name:	Newnham	David
Age:		62
Qualifications:		Director
Council Meetings Attended:		4
Name:	Nixon	Darren
Age:		44
Qualifications:		Director
Council Meetings Attended:		4
Name:	Pateras	Nick
Age:	(retired 23/11/10)	50
Qualifications:		Director
Council Meetings Attended:		2
Name:	Roberts	Dean
Age:	(appointed 23/11/10)	39
Qualifications:		Director
Council Meetings Attended:		1

Information on Directors (cont)

Name:	Raunik	Lou
Age:		49
Qualifications:		Director
Council Meetings Attended:		4
Name:	Robinson	Phillip
Age:		64
Qualifications:		Director
Council Meetings Attended:		4
Name:	Rowe	John
Age:		65
Qualifications:		Director
Council Meetings Attended:		4
Name:	Salvatore	Claude
Age:	(appointed 23/11/10)	45
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sanfilippo	Jarrold
Age:	(retired 23/11/10)	34
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sheers	Chris
Age:	(retired 23/11/10)	49
Qualifications:		Director
Council Meetings Attended:		2
Name:	Sweeney	Steven
Age:	(resigned 23/8/11)	51
Qualifications:		Director
Council Meetings Attended:		3
Name:	Zuccala	Greg
Age:		56
Qualifications:		Director
Council Meetings Attended:		3

Information on company secretary

Name:	Welch	Brian
Age:		57
Qualifications:		Executive Director
Council Meetings Attended:		4

Leave of Court

No person has applied for leave of court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Membership

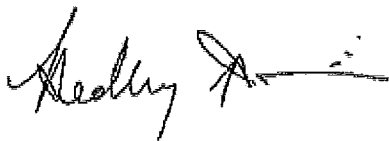
The Master Builders Association of Victoria is a public company, limited by guarantee, incorporated and operating in Victoria, Australia. The guarantee will not exceed \$2 per member and at 30 June 2011 there were 8,571 members (2010: 7,617).

Auditor's Independence Declaration


The auditor's independence declaration is included on page 14 of the annual report.

This directors' report is signed in accordance with a resolution of directors made pursuant to s.298(2) of the Corporations Act 2001.

On behalf of the Directors



Hedley Davis
Director



Lou Raunik
Director

East Melbourne, 28th September 2011

Statement by Council of Management

On 28 September 2011 the Board of Management of the Master Builders Association of Victoria, following a circular resolution by the Council of Management, thereby delegating the authority to the Board, passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2011.

The Board of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due & payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the council of management were held in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
 - (iv) where the organisation consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far practicable, in a consistent manner to each of the other reporting units of the organisation; and
 - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and

Statement by Council of management (cont)

- (vi) there has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Board of Management: Lou Raunik

Title of Office held: Treasurer

Signature:

A handwritten signature in black ink, appearing to be 'L. Raunik', written over a horizontal line.

Date: 28 September 2011

The Board of Directors
Master Builders Association of Victoria
332 Albert Street
EAST MELBOURNE, VIC 3002

28 September 2011

Dear Board Members,

Master Builders Association of Victoria

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Master Builders Association of Victoria.

As the lead audit partner for the audit of the financial statements of Master Builders Association of Victoria for the financial year ended 30 June 2011, I declare that to the best of my knowledge and belief that there have been no contraventions of:

- i. the auditor independence requirements of the Corporations Act 2001 in relation to the audit;
and
- ii. any applicable code of professional conduct in relation to the audit.

Yours sincerely



Deloitte Touche Tohmatsu



Robert Collie
Partner
Chartered Accountants

Independent Auditor's Report to the Members of The Master Builders Association of Victoria

We have audited the accompanying concise financial report of The Master Builders Association of Victoria which comprises the statement of financial position as at 30 June 2011, the statement of comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and related notes, derived from the audited financial report of the Master Builders Association of Victoria for the year ended 30 June 2011 and the discussion and analysis as set out on pages 17 to 27. The concise financial report does not contain all the disclosures required by the Australian Accounting Standards and accordingly, reading the concise financial report is not a substitute for reading the audited financial report.

Directors' Responsibility for the Concise Financial Report

The Directors are responsible for the preparation of the concise financial report in accordance with Accounting Standard AASB 1039 *Concise Financial Reports* and the *Corporations Act 2001*, and for such internal control as the Directors determine is necessary to enable the preparation of the concise financial report.

Auditor's Responsibility

Our responsibility is to express an opinion on the concise financial report based on our procedures which were conducted in accordance with Auditing Standard ASA 810 *Engagements to Report on Summary Financial Statements*. We have conducted an independent audit, in accordance with Australian Auditing Standards, of the financial report of The Master Builders Association of Victoria for the year ended 30 June 2011. We expressed an unmodified audit opinion on that financial report in our report dated 28 September 2011. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report for the year is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the concise financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the concise financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the concise financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Our procedures included testing that the information in the concise financial report is derived from, and is consistent with, the financial report for the year, and examination on a test basis, of audit evidence supporting the amounts discussion and analysis and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report complies with Accounting Standard AASB 1039 *Concise Financial Reports* and whether the discussion and analysis complies with the requirements laid down in AASB 1039 *Concise Financial Reports*.

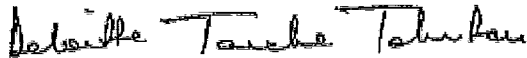
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of The Master Builders Association of Victoria would be in the same terms if given to the directors as at the time of this auditor's report.

Opinion

In our opinion, the concise financial report, of Master Builders Association of Victoria for the year ended 30 June 2011 complies with Accounting Standard AASB 1039 *Concise Financial Reports*.



DELOITTE TOUCHE TOHMATSU



Robert DD Collie
Partner
Chartered Accountants
Melbourne, 28 September 2011

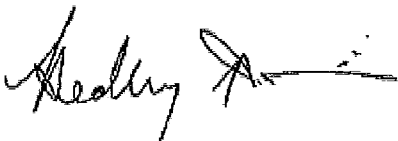
Directors' Declaration

The directors declare that:

- (a) in the directors' opinion, the attached financial statements and notes thereto comply with Accounting Standard AASB 1039 'Concise Financial Reports'; and
- (b) the attached financial statements and notes thereto have been derived from the full financial report of the company

Signed in accordance with a resolution of the directors.

On behalf of the Directors



Hedley Davis
Director



Lou Raunik
Director

East Melbourne, 28 September 2011

Consolidated Statements of financial position as at 30 June 2011

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
Current assets				
Cash and cash equivalents	6,025,301	4,683,687	5,825,307	4,482,145
Trade and other receivables	1,488,158	1,557,558	1,336,646	1,276,403
Other financial assets	2,457,056	3,487,097	2,381,379	3,414,846
Inventories	178,813	181,439	178,813	181,439
Other	324,994	125,982	312,312	108,680
Total current assets	10,474,322	10,035,763	10,034,457	9,463,513
Non current assets				
Property, plant and equipment	11,642,830	11,708,882	11,642,830	11,708,882
Other financial assets	2,138,169	808,036	2,138,171	808,038
Total non current assets	13,780,999	12,516,918	13,781,001	12,516,920
Total assets	24,255,321	22,552,681	23,815,458	21,980,433
Current liabilities				
Trade and other payables	6,716,427	7,080,272	6,427,383	6,655,457
Borrowings	2,000,000	2,000,000	2,000,000	2,000,000
Provisions	990,252	894,201	858,353	760,764
Total current liabilities	9,706,679	9,974,473	9,285,736	9,416,221
Non current liabilities				
Provisions	158,335	93,688	139,415	79,692
Total non current liabilities	158,335	93,688	139,415	79,692
Total liabilities	9,865,014	10,068,161	9,425,151	9,495,913
Net assets	14,390,307	12,484,520	14,390,307	12,484,520
Equity				
Retained earnings	13,772,405	11,966,364	13,772,405	11,966,364
Reserves	617,902	518,156	617,902	518,156
Total equity	14,390,307	12,484,520	14,390,307	12,484,520

Notes to the financial statements are included on pages 23 to 27.

Statements of comprehensive income for the financial year ended 30 June 2011

	Note	Consolidated Entity		Parent Entity	
		2011	2010	2011	2010
		\$	\$	\$	\$
Revenue	4	20,285,167	17,788,165	17,913,706	15,183,644
Employee benefits expenses		(8,334,752)	(7,743,822)	(6,643,721)	(6,006,446)
Depreciation & amortisation expenses		(605,339)	(590,640)	(605,339)	(590,640)
Premises expenses		(523,865)	(419,007)	(490,346)	(387,578)
Travel, accommodation & motor vehicles		(698,059)	(699,065)	(527,943)	(490,160)
Telephone & postage		(498,548)	(453,771)	(381,490)	(357,935)
Administration expenses		(6,317,336)	(5,109,638)	(5,968,344)	(4,591,083)
Cost of goods sold-document sales		(586,809)	(548,645)	(586,809)	(548,645)
Finance costs		(124,353)	(119,322)	(124,353)	(119,322)
Promotional activity expenses		(790,065)	(576,400)	(779,320)	(563,980)
Profit before tax		1,806,041	1,527,855	1,806,041	1,527,855
Income tax expense		-	-	-	-
Profit for the year		1,806,041	1,527,855	1,806,041	1,527,855
Other comprehensive income		99,746	-	99,746	-
Total comprehensive income for the year		1,905,787	1,527,855	1,905,787	1,527,855

Notes to the financial statements are included on pages 23 to 27.

Statements of changes in equity for the financial year ended 30 June 2011

Consolidated entity

	Retained earnings \$	Asset revaluation reserve \$	Total \$
Balance at 1 July 2009	10,408,514	548,151	10,956,665
Surplus for the year	1,527,855	-	1,527,855
Other comprehensive income	-	-	-
Total comprehensive income for the year	1,527,855	-	1,527,855
Transfer to reserve	29,995	(29,995)	-
Balance at 30 June 2010	11,966,364	518,156	12,484,520
Surplus for the year	1,806,041	-	1,806,041
Other comprehensive income	-	99,746	99,746
Total comprehensive income for the year	1,806,041	99,746	1,905,787
Balance at 30 June 2011	13,772,405	617,902	14,390,307

Parent entity

	Retained earnings \$	Asset revaluation reserve \$	Total \$
Balance at 1 July 2009	10,408,514	548,151	10,956,665
Surplus for the year	1,527,855	-	1,527,855
Other comprehensive income	-	-	-
Total comprehensive income for the year	1,527,855	-	1,527,855
Transfer to reserve	29,995	(29,995)	-
Balance at 30 June 2010	11,966,364	518,156	12,484,520
Surplus for the year	1,806,041	-	1,806,041
Other comprehensive income	-	99,746	99,746
Total comprehensive income for the year	1,806,041	99,746	1,905,787
Balance at 30 June 2011	13,772,405	617,902	14,390,307

Notes to the financial statements are included on pages 23 to 27.

Statements of cash flows for the financial year ended 30 June 2011

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
Cash flows from operating activities				
Receipts from members	6,671,868	6,247,463	6,671,868	6,247,464
Receipts from other activities	13,556,290	11,729,768	11,060,234	8,907,587
Payments to suppliers and employees	(18,248,790)	(15,813,890)	(15,749,563)	(13,039,502)
Interest and finance costs paid	(124,353)	(119,322)	(124,353)	(119,322)
Interest received	325,978	264,015	320,930	259,564
Net cash provided by operating activities	2,180,993	2,308,034	2,179,116	2,255,791
Cash flows from investing activities				
Payments for other financial assets	(1,330,133)	(688,038)	(1,330,134)	(688,036)
Payments for property, plant and equipment	(539,287)	(1,379,969)	(539,287)	(1,379,969)
Net cash used in investing activities	(1,869,420)	(2,068,007)	(1,869,421)	(2,068,005)
Net increase in cash and cash equivalents	311,573	240,027	309,695	187,786
Cash and cash equivalents at the beginning of the financial year	8,170,784	7,930,757	7,896,991	7,709,205
Cash and cash equivalents at the end of the financial year	8,482,357	8,170,784	8,206,686	7,896,991

Notes to the financial statements are included on pages 23 to 27.

Discussion and analysis of the financial statements

Information on Master Builders Association of Victoria Concise Financial Report

The concise financial report of Master Builders Association of Victoria is an extract from the financial report. The financial statements and specific disclosures included in the concise financial report have been derived from the financial report.

The concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the entity as the financial report.

A copy of the full financial report and auditors report will be sent to any member, free of charge, upon request.

The discussion and analysis is provided to assist members in understanding the concise financial report. The discussion and analysis is based on the Master Builders Association of Victoria financial statements and the information contained in the concise financial report has been derived from the full 2011 financial report of the Master Builders Association of Victoria.

Statement of comprehensive income

The consolidated operating surplus for the year is \$1,806,041 thus favourable in comparison to the previous year.

This increase in operating surplus is due to higher revenue from membership subscriptions and training income than the previous period.

Higher training costs, marketing, salaries & wages resulted in increased expenditure for the year.

Statement of financial position

Total consolidated assets have increased by \$1,702,640. The increase was due to an increase in cash and investments through the profitable trading result reported.

The board introduced an investment strategy in late financial year 2010 of investing in listed companies. This resulted in purchase of \$1,330,133 shares during the year.

Consolidated liabilities decreased by \$203,147.

Statement of cash flows

There was a total net cash inflow of \$311,573 for the year and cashflow generated from operating activities of \$2,180,993. This was applied to purchase shares in listed companies and fixed assets.

Changes in Equity

Retained earnings increased due to the operating surplus. Reserves were higher due to share revaluation reserve increases.

1. Basis of preparation

The concise financial report has been prepared in accordance with the Corporations Act 2001 and Accounting Standards AASB 1039 'Concise Financial Reports'. The concise financial report, including the financial statements and specific disclosures included in the concise financial report, has been derived from the full financial report of Master Builders Association of Victoria.

A full description of the accounting policies adopted by the Group is provided in the notes to the financial statements which form part of the full financial report.

2. Adoption of new and revised Accounting Standards

2.1 Standards and Interpretations affecting amounts reported in the current year (and/or prior years)

The following new and revised Standards and Interpretations have been adopted in the current year and have affected the amounts reported in these financial statements. Details of other Standards and Interpretations adopted in these financial statements but that have had no effect on the amounts reported are set out in section 2.2.

Standards affecting presentation and disclosure

Amendments to AASB 7 'Financial Instruments: Disclosure' (adopted in advance of effective date of 1 January 2011)

The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify the required level of disclosures about credit risk and collateral held and provide relief from disclosures previously required regarding renegotiated loans.

Amendments to AASB 5 'Non-Current Assets Held for Sale and Discontinued Operations'

Disclosures in these financial statements have been modified to reflect the clarification in AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project' that the disclosure requirements in Standards other than AASB 5 do not generally apply to non-current assets classified as held for sale and discontinued operations.

Amendments to AASB 101 'Presentation of Financial Statements' (adopted in advance of effective date of 1 January 2011)

The amendments (part of AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') clarify that an entity may choose to present the required analysis of items of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements.

Amendments to AASB 107 'Statement of Cash Flows'

The amendments (part of AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project') specify that only expenditures that result in a recognised asset in the statement of financial position can be classified as investing activities in the statement of cash flows. Consequently, cash flows in respect of development costs that do not meet the criteria in AASB 138 'Intangible Assets' for capitalisation as part of an internally generated intangible asset (and, therefore, are recognised in profit or loss as incurred) have been reclassified from investing to operating activities in the statement of cash flows.

Standards and Interpretations affecting the reported results or financial position

There are no new and revised Standards and Interpretations adopted in these financial statements affecting the reporting results or financial position.

2.2 Standards and Interpretations adopted with no effect on financial statements

The following new and revised Standards and Interpretations have also been adopted in these financial statements. Their adoption has not had any significant impact on the amounts reported in these financial statements but may affect the accounting for future transactions or arrangements.

AASB 2009-5 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project'

Except for the amendments to AASB 5 and AASB 107 described earlier this section, the application of AASB 2009-5 has not had any material effect on amounts reported in the financial statements.

AASB 2010-4 'Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project'

Except for the amendments to AASB 7 and AASB 101 described earlier this section, the application of AASB 2010-4 has not had any material effect on amounts reported in the financial statements.

2.3 Standards and Interpretations in issue not yet adopted

At the date of authorization of the financial statements, the Standards and Interpretations listed below were in issue but not yet effective.

Standard/Interpretation	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
AASB 124 'Related Party Disclosures' (revised December 2009), AASB 2009-12 'Amendments to Australian Accounting Standards'	1 January 2011	30 June 2012
AASB 9 'Financial Instruments', AASB 2009-11 'Amendments to Australian Accounting Standards arising from AASB 9' and AASB 2010-7 'Amendments to Australian Accounting Standards arising from AASB 9 (December 2010)'	1 January 2013	30 June 2014
AASB 1053 'Application of Tiers of Australian Accounting Standards' and AASB 2010-2 'Amendments to Australian Accounting Standards arising from Reduced Disclosure Requirements'	1 July 2013	30 June 2014
AASB 2009-14 'Amendments to Australian Interpretation - Prepayments of a Minimum Funding Requirement'	1 January 2011	30 June 2012
AASB 2010-4 ' <i>Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project</i> '	1 January 2011	30 June 2012
AASB 2010-5 'Amendments to Australian Accounting Standards'	1 January 2011	30 June 2012
AASB 2010-6 'Amendments to Australian Accounting Standards - Disclosures on Transfers of Financial Assets'	1 July 2011	30 June 2012

Standard/Interpretation (cont'd)	Effective for annual reporting periods beginning on or after	Expected to be initially applied in the financial year ending
AASB 2010-9 'Amendments to Australian Accounting Standards - Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters'	1 July 2011	30 June 2012
AASB 2010-10 'Further Amendments to Australian Accounting Standards – Removal of Fixed Dates for First-time Adopters'	1 January 2013	30 June 2014

3. Information to Be Provided to Members or Registrar

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of the members is drawn to the provisions of the sub-sections (1),(2) and (3) of Section 272 of RAO Schedule to the Fair Work (Registered Organisations) Act 2009, which reads as follows:-

- (1) A member of a reporting unit, or a registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1)

	Consolidated Entity		Parent Entity	
	2011	2010	2011	2010
	\$	\$	\$	\$
4. Revenue				
Operating activities				
Membership fees	6,671,868	6,247,463	6,671,868	6,247,463
Insurance commission	415,841	253,502	411,749	253,502
Sale of documents	951,512	995,737	951,012	995,737
Sundry income	2,580,532	875,497	2,580,496	1,192,495
Rental income	270,665	246,544	270,665	246,544
Planning and building services	2,430,918	3,041,722	69,133	124,654
Training division	6,139,608	4,975,241	6,139,608	4,975,241
Commercial income	498,245	888,444	498,245	888,444
	19,959,189	17,524,150	17,592,776	14,924,080
Non-operating activities				
Interest received	325,978	264,015	320,930	259,564
Total revenue	20,285,167	17,788,165	17,913,706	15,183,644

5. Segment reporting

The operations are limited to one operating activity and geographic segment.