



Australian Government
Australian Industrial Registry

Level 35, Nauru House
80 Collins Street, Melbourne, VIC 3000
GPO Box 1994S, Melbourne, VIC 3001
Telephone: (03) 8661 7777
Fax: (03) 9654 6672

Mr Philip Ibbotson
Secretary
The Master Grocers' Association of Victoria Limited
Suite 9, 1 Milton Parade
MALVERN VIC 3144

Dear Mr Ibbotson,

Re: Financial reports for year ended 30 June 2004 - FR2004/335
Schedule 1B of the Workplace Relations Act 1996 (RAO Schedule)

Thank you for the financial reports of The Master Grocers' Association of Victoria Limited for the year ended 30 June 2004. The documents were lodged in the Industrial Registry on 2 December 2004. I also acknowledge receipt of the organisation's Profit and Loss Statement received on 7 April 2005, followed by the detailed Statement of Financial Performance on 11 April 2005.

The documents have been filed.

Although the documents have been filed, I would like to comment on some issues arising out of the reports. I make these comments to assist you when you next prepare financial reports and you do not need to take any further action in respect of the financial reports already lodged.

Auditor's report

Audit opinion

The opinion expressed by the auditor in his report has been drafted in terms of the previous requirements of the Act. Section 257(5) of the RAO Schedule now sets the matters on which an auditor is required to state an opinion. An acceptable wording would be as follows:

“In our opinion the general purpose financial report presents fairly in accordance with applicable Australian Accounting Standards and other mandatory professional reporting requirements in Australia and the requirements of the RAO Schedule.”

I have forwarded a copy of this letter to auditors NA Cobain & Co Pty Ltd.

Operating report

Members of the Committee of Management

The members of the Committee of Management listed in the Operating Report have been noted. However, it would be helpful if the Office Bearers could be identified in the list provided.

Right of members to resign

Subsection 254(2)(c) requires the operating report to “give details” of the right of members to resign from the reporting unit under s174 of the RAO Schedule. The requirement may be met by the inclusion of a statement that a member has the right to resign and a reference to the relevant rule which makes such provision. Alternatively, the complete text of the relevant resignation rule may be reproduced in the report. It would appear in this case that subrule 10.2 of the organisation’s rules is applicable.

General Purpose Financial Report

Information provided to Members

I draw your attention to the Notes accompanying the Financial Statements, and in particular to Note 2 titled ‘Information to be provided to Members’. Although the correct subsections under the RAO Schedule have been quoted (subsections (1), (2) and (3) of s.272), please note that the wording of this requirement has changed.

Salaries

I note that the detailed statement of financial performance includes an item shown as ‘Salaries’ as an expense from operating expenses. Future financial reports should show such salaries amounts as having been paid to either holders of office or employees as required by the reporting guidelines (items 11(g) and (h)).

Should you wish to discuss any of the matters raised in this letter, I may be contacted on (03) 8661 7817 or by email: robert.pfeiffer@air.gov.au.

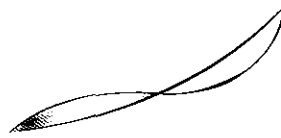
Yours sincerely



Robert Pfeiffer
Statutory Services Branch

13 April 2005

cc Mr NA Cobain
NA Cobain & Co Pty Ltd
Chartered Accountants
218 / 566 St Kilda Road
MELBOURNE 3004



**IBBOTSON &
MOSCATELLI**

ACCOUNTANTS . BUSINESS ADVISERS . TAX AGENTS

29th November 2004

Australian Industrial Registry
GPO Box 19948
MELBOURNE VIC 3001

Dear Sir or Madam:

Re: The Master Grocers Association of Victoria Limited

Please find enclosed the 2004 Annual Report including:

- General Purpose Financial Reports as required,
- Operating Report
- Auditors Report
- Designated Officers Certificate

Please contact the writer should you have any queries.

Yours sincerely

IBBOTSON & MOSCATELLI

PHILIP IBBOTSON CA

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THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

DESIGNATED OFFICER'S CERTIFICATE
FOR THE YEAR ENDED 30 JUNE 2004

I, Geoffrey Dunstan Gledhill, being the Company President of the Master Grocers' Association of Victoria Limited, certify:

- * that the documents lodged herewith are copies of the full report referred to in s268 of the RAO Schedule; and
- * that the full report was provided to members on 17th October 2004; and
- * that the full report was presented to a general meeting of members of the reporting unit on 23rd November 2004 in accordance with section 266 of the RAO Schedule.

DATED this 29th day of November 2004.



Company President

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

FINANCIAL RETURN
FOR THE YEAR ENDED 30 JUNE 2004

I N D E X

Page	General Purpose Financial Reports
1	- Profit and Loss Statement
2	- Balance Sheet
3	- Statement of Cash Flows
4	- Notes to the Financial Statements
9	- Committee of Management Statement
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12	Auditors Report
14	Designated Officers Certificate

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

BALANCE SHEET
AS AT 30 JUNE 2004

	NOTE	2004 \$	2003 \$
CURRENT ASSETS			
Cash		347,769	299,411
Receivables	8	58,667	32,624
Inventories		-	-
Total Current Assets		406,436	332,035
NON CURRENT ASSETS			
Receivables		-	-
Investments	9	2,472,862	2,454,946
Property, Plant & Equipment	10	1,280,173	1,273,071
Total Non Current Assets		3,753,035	3,728,017
TOTAL ASSETS		4,159,471	4,060,052
CURRENT LIABILITIES			
Creditors & Borrowings	11	32,082	14,026
Provisions	12	34,123	16,469
Total Current Liabilities		66,205	30,495
NON CURRENT LIABILITIES			
Creditors & Borrowings	11	-	-
Provisions	12	-	-
Total Non Current Liabilities		-	-
TOTAL LIABILITIES		66,205	30,495
NET ASSETS		4,093,266	4,029,557
<i>Represented by:</i>			
ASSOCIATION MEMBERSHIP FUNDS			
Accumulated Funds		4,093,266	4,029,557
TOTAL MEMBERSHIP FUNDS		4,093,266	4,029,557

The accompanying notes form part of these accounts

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2004

	2004	2003
	\$	\$
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from Members	229,530	214,148
Receipts from Advertising	30,768	34,789
Receipts Other	36,057	-
Dividend & Trust Income Received	138,159	133,953
Interest Received	11,553	14,046
Rents Received	104,326	98,104
Payments to suppliers and employees	(545,148)	(543,061)
Income Tax paid	-	(9,081)
Net Cash Provided by (used in) Operating Activities	<u>5,245</u>	<u>(57,102)</u>
CASH FLOW FROM INVESTMENT ACTIVITIES		
Proceeds from sale investments	754,935	796,459
Proceeds from sale plant & equipment	15,000	14,000
Payments for plant and equipment	(41,509)	(18,866)
Payments for investments	(685,313)	(722,222)
Net Cash Provided by (used in) Investment Activities	<u>43,113</u>	<u>69,371</u>
NET INCREASE / (DECREASE) IN CASH HELD	<u>48,358</u>	<u>12,269</u>
CASH AS AT START OF FINANCIAL YEAR	<u>299,411</u>	<u>287,142</u>
CASH AS AT END OF FINANCIAL YEAR	<u>347,769</u>	<u>299,411</u>

(a) Reconciliation of Operating Profit after income tax to net cash provided by (used in) operating activities:

Operating Profit / (Loss) after income tax	63,709	(103,149)
Non-cash flows in operating profit:-		
Dividends & Distributions acquired ex DRP & Bonus Plan	-	(1,534)
(Profit) / Loss on sale of investments	(87,538)	75,070
(Profit) / Loss on sale of plant & equipment	1,981	5,425
Depreciation	17,426	17,352
Change in assets and liabilities:		
(Increase) / Decrease		
- Trade Debtors	(22,318)	(9,154)
- Sundry Debtors, Prepayments & Receivables	(3,725)	3,100
(Decrease) / Increase		
- Trade Creditors & Accruals	18,056	(34,768)
- Employee Provisions	17,654	(363)
- Provision for Income Tax - 1997	-	(9,081)
Net cash provided by operating activities	<u>5,245</u>	<u>(57,102)</u>

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2004

NOTE 1 STATEMENT OF ACCOUNTING POLICIES

The financial statements are a general purpose financial report that has been prepared in accordance with applicable Accounting Standards and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views), Schedule 1B of the *Workplace Relations Act 1996* and the Industrial Registrar's Reporting Guidelines. The financial statements have been prepared on the basis of historical costs and do not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair value of the consideration given in exchange for assets. The accounting policies have been consistently applied unless otherwise stated.

The following is a summary of material accounting policies adopted by the economic entity in the preparation of the financial statements.

(a) Depreciation

Depreciation on Plant & Equipment has been provided in the accounts using either the reducing balance of depreciation or prime cost depreciation at various fixed rates appropriate to the estimated effective lives.

NOTE 2 INFORMATION TO BE PROVIDED TO MEMBERS

(a) In accordance with the requirements of the *Workplace Relations Act 1996* the attention of members of the Master Grocers' Association of Victoria Limited is drawn to the provisions of subsections (1), (2) and (3) of Section 272, which reads as follows:

- (1) A member of an organisation, or a Registrar, may apply to the organisation for specified information prescribed by the regulations in relation to the organisation.
- (2) an organisation shall, on application, make the specified information available to the member or registrar in the manner, and within the time, such as is prescribed.
- (3) A Registrar may only make an application under subsection (1) at the request of a member of the organisation concerned, and the Registrar shall provide to a member information received because of an application made at the request of the member;

	2004	2003
	\$	\$

NOTE 3 AUDITORS REMUNERATION

Total amount receivable by the Auditors of the Company for:

a) Audit of the Accounts	4,484	4,091
b) Other Services	500	400

No other benefits were receivable by the Auditors

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

**NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2004**

	2004	2003
	\$	\$
NOTE 4 DIRECTORS EMOLUMENTS		
Total emoluments excluding amounts in respect of fixed salaries as employees received or due and received from the Company		
(i) Directors engaged in the full time employment of the Company	NIL	NIL
(ii) Other Directors of the Company - Fees/Allowance for attendance as representatives at meetings received by directors of the company	22,709	23,793
NOTE 5 OPERATING PROFIT / (LOSS)		
Operating Profit / (Loss) has been determined after:		
(a) Charging as expenses		
Audit Fees	4,984	4,491
Depreciation	17,426	17,352
Consideration for employers making payroll deductions for membership subscriptions	-	-
Annual fee for affiliation with:		
- Political parties	-	-
- A.R.A.V.	19,098	-
- International bodies	-	-
Grants or Donations	-	-
Employee Benefits to Holders of office	-	-
Employee Benefits to Employees (other than Holders of office)	177,671	-
Legal Cost	62,284	-
Meeting Cost	1,953	-
Penalties under <i>Workplace Relations Act 1996</i> or <i>Regulations</i>	-	-
Transfers to Provisions for:		
- Annual Leave	17,654	(363)
(b) Crediting as income		
Interest Received from other persons	12,885	13,774
Dividends from other companies	99,038	89,105
(c) Operating Revenue		
(i) Membership Income		
Annual Membership Subscriptions	208,128	138,596
Membership Subscriptions - Industrial Awards	38,636	40,818
Compulsory levies, Appeals funds for particular purposes	-	-
Donations or Grants	-	-
(ii) Other Operating Revenue		
Commission	204	606
Training Programmes	31,920	20,837
Localgroc.com	389	708
Government Grants Received	-	(33)
Shoppers Anonymous Program	-	6,210
Magazine Advertising	35,646	40,943
Other operating income	3,749	405
Interest income	12,885	13,774
Dividends received	99,038	89,105
Trust Distributions	39,620	44,768
Rental income	104,326	98,104
Proceeds sale of investments	754,935	796,459

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

**NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2004**

NOTE 6 DIVIDENDS POLICY

No Dividends were paid during the financial year or are proposed to be paid.

NOTE 7 INCOME TAX

The Organisation is exempt from Income Tax.

	2004	2003
	\$	\$

NOTE 8 RECEIVABLES

Current

Trade Debtors	38,577	16,259
Accrued Income	3,975	2,644
GST Refundable	-	4,421
Withholding Tax Paid	3,773	2,273
Sundry Debtors & prepayments	12,342	7,027
	58,667	32,624

Non Current

	-	-
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NOTE 9 INVESTMENTS

Non Current

Shares in other corporations not listed on a prescribed stock exchange		
* Shares in NARGA - At directors' valuation 2003	0	0
Shares in related corporations		
* At cost	0	0
Shares in listed corporations		
* At cost	1,853,854	1,830,172
(Market Value at 30.6.04 \$1,809,736.5)		
Units in listed managed funds		
* At cost	180,000	150,000
(Market Value at 30.6.04 \$182,201)		
Units in listed property trusts		
* At cost	439,008	474,774
(Market Value at 30.6.04 \$415,050.28)		
	2,472,862	2,454,946

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2004

	2004	2003
	\$	\$
NOTE 10 PROPERTY, PLANT AND EQUIPMENT		
<i>Property:</i>		
Suites 4, 5 & 9 / 1 Milton Pde, Malvern	1,219,562	1,219,562
Plant and equipment at cost	114,025	104,982
Less accumulated depreciation	(53,414)	(51,473)
	1,280,173	1,273,071

The properties at Malvern were valued independently as at 24th May 2000 by Ray White Valuations (Vic) at a market value of \$1,293,000.

NOTE 11 CREDITORS AND BORROWINGS

Current

Bank Account	-	-
Sundry Creditors & Accruals	29,446	12,583
Credit Card	2,636	1,443
Legal Fees Payable	-	-
Employee Benefits Payable to Holders of office	-	-
Employee Benefits Payable to Employees (other than Holders of office)	-	-
	32,082	14,026

Non Current

	-	-
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NOTE 12 PROVISIONS

Current

Provision for Income Tax - 1997	-	-
Employee Entitlements - Provision for Annual Leave	34,123	16,469
	34,123	16,469

Non Current

	-	-
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THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE YEAR ENDED 30 JUNE 2004

NOTE 13 RELATED PARTY TRANSACTIONS

(a) The names of the Directors during this financial year were:

CLARINGBOULD, Donald Graham	GLEDHILL, Geoffrey Dunstan
ALLEN, Rodney Frederick	JOHNSON, Ivor James
DALY, Michael	MORGAN, Roger
MILLER, Stephen Andrew	COWLEY, Jean
BUCELLO, Sandra Gail	

During this financial year:

Mr G.Gledhill received remuneration, being the Chairmans Allowance, from the Company of \$4,000.
Mr G.Gledhill, Mr I. Johnson, Mr J. Cowley, Mr S. Miller, Mr R. Allen and Mr R. Morgan, Mrs S. Bucello received remuneration, being director fees, from the Company of \$2,500 respectively
Mr M. Daly received remuneration from the Company of \$688.20 as mileage,
Ms S. Bucello received remuneration from the Company of \$520.80 as mileage.

(b) There were no other material transactions between related parties.

NOTE 14 MEMBERS GUARANTEE

The Company is limited by guarantee. If the company is wound up, the Constitution of the Company states that each member is required to contribute a maximum amount not exceeding one year's subscription towards meeting any outstanding obligations of the Company. At 30 June 2004 the number of members was 466 (across 563 member sites).

NOTE 15 CONTINGENT LIABILITIES

There are no Contingent Liabilities known by the Directors of the Company.

NOTE 16 ECONOMIC DEPENDENCY

There is no economic dependency on another reporting unit.

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

COMMITTEE OF MANAGEMENT STATEMENT
FOR THE YEAR ENDED 30 JUNE 2004

On 29th Sep. 2004 the Committee of Management of The Master Grocers' Association of Victoria Limited passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30th June 2004:

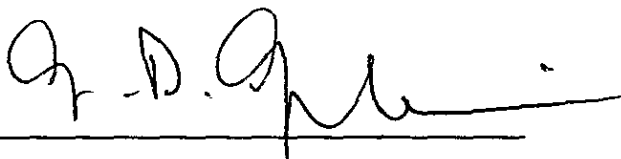
The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
 - (iv) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
 - (v) No orders have been made by the Commission under section 273 of the RAO Schedule during the period.

For Committee of Management:

Title of Office held:

DATED this 29 day of Sept 2004.



THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

OPERATING REPORT
FOR THE YEAR ENDED 30 JUNE 2004

The Directors of The Master Grocers' Association of Victoria Limited present their report to the members on the results of the Company for the financial year ended 30 June 2004 and on the state of affairs of the Company as at that date.

The following Directors are members of the Committee of Management at the date of this report.

GLEDHILL, Geoffrey Dunstan
JOHNSON, Ivor James
ALLEN, Rodney
COWLEY, Jean

MILLER, Stephen Andrew
DALY, Michael
MORGAN, Roger
BUCELLO, Sandra

PRINCIPAL ACTIVITY

The Master Grocers' Association of Victoria Limited is a Trade Association representing independently owned food store operators in Victoria, negotiating at all levels to promote and to protect the status and interest of its members.

The Master Grocers' Association of Victoria Limited has its own Consent Awards negotiated with the trade unions on behalf of the members.

The Company publishes its own bi-monthly magazine and provides a comprehensive industrial relations advice service to its members. The Company also provides a training program for its members and a widespread series of valuable store assistance programs presented at store level. There has been no significant change in its activities during the year.

OPERATING RESULTS

The profit of the Company for the year was \$63,709. No income tax is payable.

DIVIDENDS

The Directors do not recommend the payment of any dividend. No dividends have been paid or provided for since the end of the previous financial year.

NUMBER OF MEMBERS

As at year end the number of members was 466 (across 563 member sites).

NUMBER OF EMPLOYEES

As at year end the number of employees was 1 full time and 2 part time.

REVIEW OF OPERATIONS

The Company continues to enjoy 100% membership and support from the independent retailing sector marketing groups. IGA Supermarkets, IGA Everyday, Friendly Grocer IGA, AUR Foodrite and Foodworks Supermarket Group Ltd are all represented on the Company Board. Membership numbers remain constant and Company involvement with these boards and committees has increased. The company recognises the interstate growth of the banners and aims to support this development.

Company President, Geoff Gledhill sits on the Liquor Industry Trust Board, created as a result of the amendments to the Liquor Control Reform Act, and Executive Officer Jennifer Flanagan sits on the Government's Small Business Advisory Council, representing small business (supermarkets) in Victoria.

SIGNIFICANT CHANGES

There were no significant changes to the state of affairs of the Company for the year.

EVENTS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

Since the end of the financial year and to the date of this report, in the opinion of the Directors, no matters or circumstances have arisen which significantly affect:

- (i) the operations of the Company;
- (ii) the results of those operations, or
- (iii) the state of affairs of the Company, in the financial years subsequent to 30th June, 2004

LIKELY DEVELOPMENTS

There are no likely developments significant to members at the time of this report.

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

OPERATING REPORT
FOR THE YEAR ENDED 30 JUNE 2004

RIGHT OF MEMBERS TO RESIGN

A member may resign his membership by giving written notice of resignation of membership to the Secretary.

SUPERANNUATION TRUSTEES

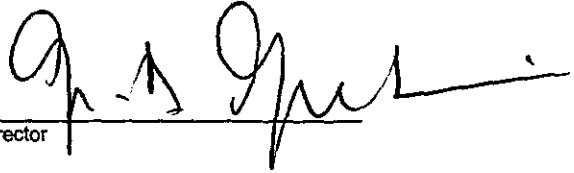
There is no superannuation trustee for the reporting unit.

In accordance with a resolution of the Directors

DATED this 29 day of Sept 2004.



Director



Director

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

INDEPENDENT AUDITORS REPORT

Scope

We have audited the accounts, being the Statement of Directors, Profit and Loss Account, Balance Sheet, Statement of Cash Flows, and Notes to and forming part of the accounts of The Masters Grocers' Association of Victoria Limited for the year ended 30th June, 2004. The companys' Directors are responsible for the preparation and presentation of the accounts and the information they contain.

We have conducted an independent audit of these accounts in order to express an opinion on them to the members of the Company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the accounts are free of material misstatement. Our procedures include examination, on a test basis, of evidence supporting the amounts and other disclosures in the accounts, and the evaluation of accounting policies and significant accounting estimates.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In our opinion, the accounts of The Master Grocers' Association of Victoria Limited are properly drawn up:

- (a) so as to give a true and fair view of:
 - (i) the state of affairs of the company as at 30th June, 2004 and of the profit and cash flows of the company for the year ended on that date; and
 - (ii) the other matters required by Division 4, 4A and 4B of Part 3.6 of the Corporations Law to be dealt with in the financial statements.
- (b) in accordance with applicable Accounting Standards and other mandatory professional reporting requirements.

Also in our opinion,

- (a) there were kept by the Company in respect of the year, satisfactory accounting records detailing the sources and nature of the income of the Company (including income from members) and the nature and purposes of expenditure; and
- (b) the attached financial statements, prepared in accordance with section 273 of the Workplace Relations Act 1996 are properly drawn up so as to give a true and fair view of:
 - (i) the financial affairs of the Company as at 30 June 2004;
 - (ii) the income and expenditure account, and result of the Company for the year ended on that date; and
 - (iii) all information, being information which was reasonably wanted for the purpose of this audit, which was required and sought by N A Cobain & Co. Pty Ltd or by any person authorised by it for the purpose of the audit, was provided.

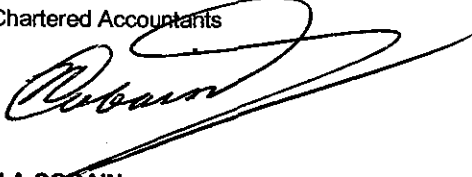
We also understand that to the extent that there was any deficiency, failure or shortcoming in relation to the matters referred to above, we must report those matters in this report.

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

INDEPENDENT AUDITORS REPORT

DATED this *29th* day of *September* 2004

N A COBAIN & CO. PTY LTD
Chartered Accountants



N A COBAIN
Chartered Accountant

218 / 566 St. Kilda Rd
MELBOURNE 3004

**IBBOTSON &
MOSCATELLI**

**ACCOUNTANTS . BUSINESS ADVISERS . TAX AGENTS
410 BURKE ROAD CAMBERWELL, VICTORIA 3124. AUSTRALIA
PH: 03 9809 4440 FAX : 03 9809 4445**

DATE:	7 April, 2005	FROM:	Ann Skelt
		TO:	Robert Ffeifer AIRC
NO OF PAGES:	2 (incl. this sheet)	FAX:	9654 6672

Re: Master Grocers Association of Victoria

Robert

Please find attached missing profit and loss report as requested.

Please contact our office if you have any queries.

Yours sincerely

IBBOTSON & MOSCATELLI

Ann Skelt ASA

CONFIDENTIALITY NOTE:

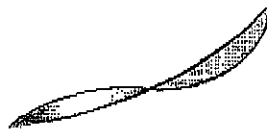
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THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2004

	NOTE	2004 \$	2003 \$
Operating Profit / (Loss) before Abnormal Items and Income Tax	5	63,709	(103,149)
Abnormal Item before Income Tax		-	-
Operating Profit		<u>63,709</u>	<u>(103,149)</u>
Income Tax	7	-	-
Operating Profit after Income Tax		<u>63,709</u>	<u>(103,149)</u>
Profit (or loss) on extraordinary items		-	-
Income tax attributable to profit (or loss) on extraordinary items		-	-
Profit (or loss) on extraordinary items after Income Tax		<u>-</u>	<u>-</u>
Operating Profit and extraordinary items after Income Tax attributable to Members of the Company		<u>63,709</u>	<u>(103,149)</u>
Retained Profits at the beginning of the financial year		4,029,557	4,132,708
Total Available for Appropriation		<u>4,093,266</u>	<u>4,029,557</u>
Dividends provided for or paid	6	-	-
Retained Profits at the end of the financial year		<u><u>4,093,266</u></u>	<u><u>4,029,557</u></u>

The accompanying notes form part of these accounts

**IBBOTSON &
MOSCATELLI**

**ACCOUNTANTS . BUSINESS ADVISERS . TAX AGENTS
410 BURKE ROAD CAMBERWELL, VICTORIA 3124, AUSTRALIA
PH: 03 9809 4440 FAX : 03 9809 4445**

DATE:	11 April, 2005	FROM:	Ann Skelt
		TO:	Robert Ffeifer AIRC
NO OF PAGES:	4 (incl. this sheet)	FAX:	9654 6672

Re: Master Grocers Association of Victoria

Robert

Please find attached detailed profit and loss statement as requested.

Please contact our office if you have any queries.

Yours sincerely

IBBOTSON & MOSCATELLI

Ann Skelt ASA

CONFIDENTIALITY NOTE:

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THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 283

DETAILED STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30 JUNE 2004

	NOTE	2004 \$	2003 \$
Income			
Subscriptions		208,128	138,596
MGAV Agreement		38,636	40,818
Commission		205	606
Food Safety Workshop		9,219	18,707
Magazine Advertising		35,646	40,943
Retail Sales & Training		-	6,510
Shoppers Anonymous Program		-	6,210
RSA Workshop		7,121	4,620
MGAV Liquor Expo		12,862	-
Local groc.com		389	708
Government Grants Received		-	(33)
Training programmes - other		2,718	-
Miscellaneous Income		3,749	405
		<u>318,673</u>	<u>258,091</u>
Cost of Salea			
Magazine production costs		48,243	36,242
Retail sales and training		21,976	7,095
		<u>70,219</u>	<u>43,337</u>
Gross Profit		248,454	214,754

The accompanying notes form part of these accounts

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

DETAILED STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30 JUNE 2004

	NOTE	2003 \$	2003 \$
Gross Profit (carried forward)		248,454	214,754
Operating Expenses			
Accounting		18,881	15,092
Audit fees		4,984	4,491
Affiliations/Subscriptions		24,345	17,965
Bad debts		2,000	-
Bank fees		1,556	1,159
Cleaning		2,326	1,890
Computer expenses		5,098	3,612
Consulting services		19,611	729
Depreciation Expenses		17,426	17,352
Directors' Costs		22,709	23,793
Donations		50	-
Electricity		4,112	4,029
Entertainment		-	1,956
Fringe benefit tax		12,134	7,030
Groceries		1,256	1,275
Holiday pay		17,654	(363)
Insurance		10,526	10,533
Legal fees		62,284	75,373
Meeting costs (inc. AGM)		1,953	6,474
Milton Parade outgoings (inc. rates etc)		7,865	2,642
Postage/Courier		8,071	7,007
Promotion of MGAV		32,053	36,344
Retail sales & training			2,695
Repairs & maintenance		3,947	6,182
RTO status			1,945
Salaries		124,115	115,365
Staff vehicle costs		9,113	7,394
Stationery and printing		8,958	9,516
Staff training			1,383
Stamp duty		829	250
Store training			-
Superannuation		41,700	41,546
Supplies & services		940	217
Sundry		1,618	-
Telephone/Fax/Internet		14,598	22,028
Travel & accommodation		15,521	7,595
Workshops			-
Worker's compensation		2,459	2,786
		<u>500,692</u>	<u>457,285</u>
Operating Profit		(252,238)	(242,531)

The accompanying notes form part of these accounts

THE MASTER GROCERS' ASSOCIATION OF VICTORIA LIMITED
A.C.N. 004 063 263

DETAILED STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 30 JUNE 2004

	NOTE	2003 \$	2003 \$
Operating Profit (carried forward)		(252,238)	(242,531)
Other Income			
Interest income		12,885	13,774
Dividend		99,038	89,105
Trust distribution		39,620	44,768
Profit on sales of shares		148,103	94,377
Suite 4 rental income		42,815	45,333
Suite 5 rental income		61,511	52,771
		<u>403,972</u>	<u>340,128</u>
Other Expenses			
Brokerage		12,915	11,834
Land tax		-	155
Loss on disposal of shares		60,565	161,416
Loss on disposal of fixed assets		1,981	5,425
Suite 4 rental expenses		5,746	4,786
Suite 5 rental expenses		6,818	5,504
Suite 9 rental expenses		-	3,598
Loss on share revaluation		-	8,030
		<u>88,025</u>	<u>200,747</u>
Net Profit/Loss		<u>63,709</u>	<u>(103,149)</u>

The accompanying notes form part of these accounts