

7 January 2015

Mr Suresh Manickam National Secretary/CEO National Electrical Contractors Association, The necanat@neca.asn.au

CC: John Gavens, Crowe Horwath, by email: info@crowehorwath.com.au

Dear Mr Manickam,

National Electrical Contractors Association Financial Report for the year ended 30 June 2014 - [FR2014/128]

I acknowledge receipt of the financial report of the National Electrical Contractors Association. The documents were lodged with the Fair Work Commission on 17 December 2014.

The financial report has now been filed. Thank you for incorporating the comments from last year's correspondence.

The financial report was filed based on a primary review. This involved confirming that the financial reporting timelines required under s.253, s.265, s.266 and s.268 of the *Fair Work (Registered Organisations) Act 2009* (RO Act) have been satisfied, all documents required under s.268 of the RO Act were lodged and that various disclosure requirements under the Australian Accounting Standards, RO Act and reporting guidelines have been complied with. A primary review does not examine all disclosure requirements.

Please note that the financial report for the year ending 30 June 2015 may be subject to an advanced compliance review.

I make the following comment to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged. The Fair Work Commission will confirm this concern has been addressed prior to filing next year's report.

Documents must be lodged with the Fair Work Commission within 14 days of General Meeting

Section 268 of the RO Act requires that the full report and the designated officer's certificate are required to be lodged with the Fair Work Commission within 14 days of the Committee of Management meeting. Section 268 is a civil penalty provision.

The Designated Officer's Certificate indicates that this meeting occurred on 27 November 2014. If this is correct the full report should have been lodged with the Fair Work Commission by 11 December 2014.

The full report was lodged on 17 December 2014.

While the organisation requested an extension of time within their lodgement letter, an extension of a financial reporting deadline must be requested *prior* to the date concerned. I note that the correspondence on last year's financial return stressed the need to comply with timelines in the future. Indeed, the organisation has considerably improved its compliance with legislative timeframes.

Email: orgs@fwc.gov.au

Internet: www.fwc.gov.au

Given this substantial improvement, the shortness of the delay and the reason presented for the delay, the report has been filed without an extension. However, please note that in future financial years if the organisation cannot meet a financial reporting legislative timeframe, a written request for an extension of time, signed by a relevant officer, including any reason for the delay, must be made **prior** to the deadline passing and if the timeframes for the financial return are not complied with for next year's report the matter may be referred to the compliance team for their consideration.

Reporting Requirements

On the FWC website a number of factsheets in relation to the financial reporting process and associated timelines are available. The most recent copy of the Reporting Guidelines and a model set of financial statements can also be found. The FWC recommends reporting units use this model as it will assist in ensuring compliance with the Fair Work (Registered Organisations) Act 2009, the s.253 Reporting Guidelines and the Australian Accounting Standards. Access to this information may be obtained via this link.

If you have any queries regarding this letter, please contact me on (03) 8661 7974 or via email at catherine.bebbington@fwc.gov.au.

Yours sincerely

CATHERINE BEBBINGTON

Regulatory Compliance Branch

FAIR WORK COMMISSION

Tel: 03 8661 7974 Fax: 03 9655 0410

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16 December 2014

General Manager Fair Work Australia GPO Box 1994 MELBOURNE VIC 3001

Dear Sir/Madam

CERTIFICATE OF SECRETARY

I, Suresh Manickam, being the Secretary of the National Electrical Contractors Association, certify:

- that the documents lodged herewith are copies of the full report referred to in s268 of the Fair Work (Registered Organisation) Act 2009 (RO Act);
- that the full report was provided to members on 5 November 2014;
- 3. that the full report is posted on the NECA website and;
- 4. that the full financial report for 2013/2014 was presented to the National Council Meeting on 27 November 2014 in accordance with s266 of the RO Act.

Due to major computer server problems experienced over the last week these documents were unable to be lodged within the prescribed time of 14 days of the meeting and I hereby request an extension of time be granted.

Yours faithfully

SURESH MANICKAM SECRETARY

yelling.

Attach.



National Electrical Contractors Association (NECA)

Financial Statements

For the Year Ended 30 June 2014

FINANCIAL STATEMENTS 2013–14

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Independent Auditor's Report to the Members of the National Electrical Contractors Association National Office and Controlled Entities

Report on the financial report

We have audited the accompanying financial report of the National Electrical Contractors Association and Controlled Entities ("the Association"), which comprises the statement of financial position as at 30 June 2014, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the statement of the Committee of Management of the National Electrical Contractors Association National Office and Controlled Entities, for the year ended 30 June 2014.

Committee's responsibility for the financial report

The committee of the association is responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Fair Work (Registered Organisations) Act 2009, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error. Note 1 to the financial report also states, in accordance with Accounting Standard AASB 101: Presentation of Financial Statements that the financial statements comply with International Financial Reporting Standards.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.



The financial report has been prepared for distribution to members for the purpose of fulfilling the committee's financial reporting obligations under the Fair Work (Registered Organisations) Act 2009. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies and the Fair Work (Registered Organisations) Act 2009.

Auditor's opinion

In our opinion, the general purpose report of the National Electrical Contractors Association and Controlled Entities for the year ended 30 June 2014 is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.

Emphasis of Matter – Going Concern

Without modifying our opinion we draw attention to Note 1 of the financial report, which describes uncertainty related to two of the subsidiaries of NECA National, NECA Legal Pty Ltd and Australian Cabler Registration Services Pty Ltd ability to continue as a going concern. Our opinion is not modified in respect of this matter.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1.5 to the financial report which describes the basis of preparation of the Financial Statements. The Financial Statements have been prepared for the purpose of fulfilling the committee of management's financial reporting responsibilities under the Fair Work (Registered Organisations) Act 2009. As a result the financial report may not be suitable for another purpose



Other Matters

I declare that, as part of the audit of the financial statements for the year ended 30 June 2014, I have concluded that management's use of the going concern basis of accounting in the preparation of the NECA National and controlled entities financial statements is appropriate.

I also declare that I am an approved auditor as defined in Regulation 4 of the RO Regulations

I am currently

- A fellow of the Institute of Chartered Accountants in Australia (#26502)
- · A registered company auditor (#7516), and
- Hold a Certificate of Public Practice with the ICAA dated 7 March 1989

Crowe Howard Melbanne

CROWE HORWATH MELBOURNE

JOHN GAVENS

Partner

Level 17, 181 William Street, Melbourne, Victoria

Registered Company Auditor #7516

Dated this 5th day of November 2014

CERTIFICATE BY PRESCRIBED DESIGNATED OFFICER

Certificate for the period ended 30th June 2014

- I, Suresh Manickam, being the Secretary of the National Electrical Contractors Association National Office certify:
 - that the documents lodged herewith are copies of the full report for the National Electrical Contractors Association – National Office for the period ended 30th June 2014 referred to in s.268 of the Fair Work (Registered Organisations) Act 2009; and
 - that the full report was provided to members of the reporting unit on 5 November 2014 and
 - that the full report was presented to a general meeting of members of the reporting unit on 27th November 2014 in accordance with s.266 of the Fair Work (Registered Organisations) Act 2009.

Signature	of presc	ribed designated office	
-	·	•	URESH MAMICKAM - SECRETAR
Dotodi	21	NOVEMBER	2014

OPERATING REPORT BY THE COMMITTEE

The committee presents its report on the reporting unit for the financial year ended 30th June 2014. The report covers the results of the National Electrical Contractors Association – National Office (the reporting unit) and controlled entities.

Review of principal activities, the results of those activities and any significant changes in the nature of those activities during the year

The reporting unit is the National Office of the organisation whose principal activities involve representing the interests of its members in the electrical and communications contracting industry. Its principal activities, and through its Chapters, include industrial relations, health and safety, legal, training, business-support services and advocacy representation with government, industry bodies, training bodies and in the industrial tribunals. A review of those activities presents the same as in the previous reporting period, such that there were no significant changes in the nature of those activities. Members are directed to the NECA 2014 Annual Review for further information.

The profit of the reporting unit and it's controlled entities for the financial year, after providing for income tax, amounted to \$1,355,921 (2013: \$1,149,140)

Significant changes in financial affairs

No significant change in the financial affairs of the reporting unit occurred during the year.

After balance date events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may affect the operations of the reporting unit, the results of those operations, or the state of affairs of the reporting unit in future financial years.

In relation to the controlled entities, the directors of 370 Degrees approved the potential sale of the Brunswick Road property at the board meeting held on 26 August 2014. It is possible the sale will take place during the financial year ending 30 June 2015.

Right of members to resign

Members may resign from the Association in accordance with Rule 11, Resignation from Membership, of the Federal rules of the National Electrical Contractors Association. Rule 11 conforms with Section 174 of the Fair Work (Registered Organisations) Act 2009.

OPERATING REPORT BY THE COMMITTEE (cont'd)

Officers & members who are superannuation fund trustee(s) (include position details) or director of a company that is a superannuation fund trustee

Name of officer/member	Position details	Is the position held because they are an officer/member of NECA or were nominated by NECA?		
Reg Young	Director of NESS Super	Yes		
Tony Glossop	Director of NESS Super	Yes		

Number of members

The reporting unit had 4,080 (2013: 4,086) members at financial year end.

Number of employees

The reporting unit had 9.65 full time equivalent (2013: 9.65 FTE) employees at financial year end. The controlled entities had 77 (2013: 83) employees and 895 (2013: 861) apprentices and trainees.

Names of Committee of Management members and period positions held during the financial year

Alan Brown	Bruce Duff (elected 19/09/13)
Wes McKnight	Russell Chatfield (elected 20/08/13)
Willem Fromberg	Jim Heerey
Greg Hodby	Andrew Thorpe (elected 17/07/13)
David McInnes	Russel Thompson (elected 29/07/13)
Grant Bawden (elected 23/08/13)	Robert Donnelly (elected 23/08/13)
Alan Charlton (elected 30/07/13)	Michael Green (30/07/13)
Gregory Kempton (resigned 23/08/13)	Simon Higgins (resigned 30/07/13)
Barry Dawson (resigned 23/08/13)	James Tinslay (resigned 20/02/14)
Michael Graham (resigned 20/08/13)	Stephen Griffiths (resigned 19/09/13)
Alan Aitchison (resigned 17/07/13)	Peter Babbage (resigned 29/07/13)
David Suresh Manickam (appointed 20/02/14 to fill	casual vacancy and elected 11/06/14)

Unless otherwise stated, committee members have been in office for the full financial year.

Signature of designated officer: Name and title of designated officer: SURESH MANICKAM - CEO/SECRETARY Dated: 3 NOVEMBER 2014 7

COMMITTEE OF MANAGEMENT STATEMENT

On the 3rd of November 2014 the Committee of Management of the National Electrical Contractors Association – National Office passed the following resolution in relation to the general purpose financial report (GPFR) for the year ended 30th June 2014:

The Committee of Management declares that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the General Manager;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable; and
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the RO Act; and
 - (iv) where the organisation consists of two or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner with each of the other reporting units of the organisation; and
 - (v) where information has been sought in any request by a member of the reporting unit or General Manager duly made under section 272 of the RO Act has been provided to the member or General Manager; and
 - (vi) where any order for inspection of financial records has been made by the Fair Work Commission under section 273 of the RO Act, there has been compliance.
- (f) during the financial year to which the GPFR relates, no recovery of wages activities were undertaken.

This declaration is made in accordance with a resolution of the Committee of Management.
This declaration is made in accordance with a resolution of the Committee of Management. Signature of designated officer:
Name and title of designated officer: SURESH MANICHAM - CEO/SECRETARIO
Dated: 3 NOVEMBER 2014

STATEMENT OF COMPREHENSIVE INCOME

for the year ended 30 June 2014

Tol the year chaca oo bulle 2014		Consolidated		Parent	
		2014	2013	2014	2013
	Notes	\$	\$	\$	\$
Revenue					
Membership subscription		_	_	_	_
Apprentice hire fees & traineeship		50,178,497	45,012,157	_	_
Sale of Products and Services		975,362	471,286	_	_
Licence Revenue		550,343	537,924	_	-
Capitation fees	2A	986,199	955,231	986,199	955,231
Levies					
Interest	2B	402,486	448,494	44,270	65,898
Insurance Commission		139,151	125,424		
Total revenue		53,232,038	47,550,516	1,030,469	1,021,129
Other Income					
Grants and/or donations	2C	2,489,899	2,971,431	_	
Project Income		2,031,402	1,347,406	2,031,402	1,347,406
Other Income		598,529	496,940	676,224	503,847
Total other income		5,119,830	4,815,777	2,707,626	1,851,253
Total income		58,351,868	52,366,293	3,738,095	2,872,382
Expenses					
Employee expenses	зА	48,549,628	43,960,978	940,771	743,202
Capitation fees	-	_	_	_	_
Affiliation fees	3B	38,064	45,355	38,064	45,355
Administration expenses	3C	4,417,445	4,385,293	482,409	463,673
Grants or donations		_	· · · —	· _	, <u> </u>
Depreciation and amortisation	3D	527,041	503,025	11,170	13,102
Finance costs	3E	289	6	_	_
Legal costs	3F	14,962	66,519	_	27,224
Audit fees	12	96,141	102,693	35,643	49,743
Other expenses	3G	3,385,600	2,187,473	2,244,612	1,763,043
Total expenses		57,029,170	51,251,342	3,752,669	3,105,342
5 5040		4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4 4 4 4 5 5 4		(222 222)
Profit/(loss) for the year before tax		1,322,698	1,114,951	(14,574)	(232,960)
Income Tax Expense	5F	(33,223)	(34,189)		
Profit/(loss) for the year after tax		1,355,921	1,149,140	(14,574)	(232,960)
Other comprehensive income					
Items that will not be subsequently		_	_	_	_
reclassified to profit or loss					
Gain on revaluation of land & buildings		40,600	2,869,480		
Total comprehensive income/(loss) for the year		1,396,521	4,018,620	(14,574)	(232,960)
•	:	·····			

The above statement should be read in conjunction with the notes.

STATEMENT OF FINANCIAL POSITION

as at 30 June 2014

as at 50 bune 2014		Consolidated		Parent	
		2014 2013		2014	2013
	Notes	\$	\$	\$	\$
ASSETS					
Current Assets					
Cash and cash equivalents	4A	5,929,792	5,889,291	1,131,912	1,566,285
Trade and other receivables	4B	6,754,376	8,287,337	246,145	602,193
Financial assets	4C	4,627,941	3,523,060	925,000	_
Total current assets		17,312,109	17,699,688	2,303,057	2,168,478
Non-Current Assets					
Land and buildings	5A	12,177,557	12,169,186		
Plant and equipment	5B	1,440,954	1,466,588	7,457	18,627
Intangibles	5C	37,242	70,054	_	_
Other investments	5D	_	-	104	104
Deferred Tax Assets	5E	287,840	254,617	-	_
Total non-current assets		13,943,593	13,960,445	7,561	18,731
Total assets		31,255,702	31,660,133	2,310,618	2,187,209
LIABILITIES					
Current Liabilities					
Trade payables	6 A	2,376,327	4,730,713	203,419	324,944
Other payables	6B	3,372,860	2,461,764	860,210	245,210
Employee provisions	7A	3,191,834	3,593,243	59,926	411,231
Total current liabilities		8,941,021	10,785,720	1,123,555	981,385
Non-Current Liabilities					
Employee provisions	7A	148,669	104,922	2,671	6,858
Total non-current liabilities	7.5	148,669	104,922	2,671	6,858
Total liabilities		9,089,690	10,890,642	1,126,226	988,243
Total habilities			10,090,042	1,120,220	900,243
Net assets		22,166,012	20,769,491	1,184,392	1,198,966
FOURTY					
EQUITY	0.4	0.000.000	0.000.700		
General funds	A8	2,939,336	2,898,736	4 404 000	4 400 000
Retained earnings		19,226,676	17,870,755	1,184,392	1,198,966
Total equity		22,166,012	20,769,491	1,184,392	1,198,966

STATEMENT OF CHANGES IN EQUITY

for the year ended 30 June 2014

Consolidated		Share Capital	Asset Revaluation	=	⊤otal equity
	Notes	\$	\$	\$	\$
Balance as at 1 July 2012		-	29,256	16,721,615	16,750,871
Adjustment for errors		-	-	_	_
Adjustment for changes in accounting policies		-	-	-	-
Profit for the year				1 140 140	1 140 140
Other comprehensive income for the year	8A	_	- 2,869,480	1,149,140	2,869,480
Transfer to/from General funds	8A	_	2,609,460	-	2,609,460
Transfer from retained earnings	0, (_	_	_	
Closing balance as at 30 June 2013		<u>-</u>	2 202 736	17,870,755	20 760 401
oloomig balanoo ao at oo bano 2010		•	2,030,730	17,070,733	20,703,431
Adjustment for errors		-	-	-	-
Adjustment for changes in accounting		_	-	_	_
policies					
Profit for the year		-	-	1,355,921	1,355,921
Other comprehensive income for the year	8A	=	40,600	•	40,600
Transfer to/from General funds	8A	-	-	-	-
Transfer from retained earnings					
Closing balance as at 30 June 2014			2,939,366	19,226,676	<u>22,166,012</u>
		Sha	re Ass	et Retaine	d Total
Parent		Capit	tal Revaluati	-	
	Notes		\$	_	\$
Balance as at 1 July 2012			-	- 1,431,92	61,431,926
Adjustment for errors			-	-	
Adjustment for changes in accounting			-	-	
Profit/(Loss) for the year			-	- (232,960) (232,960)
Other comprehensive income for the year	A8		-	-	
Transfer to/from General Funds	8A		-	-	
Transfer from retained earnings			-	-	<u> </u>
Closing balance as at 30 June 2013			•	- 1,198,96	61,198,966
Adjustment for errors			-	-	
Adjustment for changes in accounting			=	-	
Profit/(Loss) for the year			-	- (14,574	(14,5 7 4)
Other comprehensive income for the year	8A		-	-	
Transfer to/from General Funds	8A		=	-	-
Transfer from retained earnings					
Closing balance as at 30 June 2014			-	- 1,184,39	21,184,392

The above statement should be read in conjunction with the notes.

CASH FLOW STATEMENT

for the year ended 30 June 2014

		Consol	Consolidated		Parent	
		2014 2013		2014	2013	
	Notes	\$	\$	\$	\$	
OPERATING ACTIVITIES						
Cash received						
Receipts from other reporting units/controlled entity(s)	9B	2,089,786	1,613,419	1,773,451	1,221,287	
Receipts from customers Interest		56,095,336 402,486	48,782,358 448,494			
Cash used	-	58,587,608	50,844,271			
Payments to Employees & Suppliers		(54,213,583)	• •		•	
Net Income Tax Paid		7,500	16,275	(1,001,2-10)	(1,100,001)	
Payment to other reporting units/controlled entity(s)	9B	(2,823,656)	•	(2,002,271)	(1,184,749)	
Net cash from (used by) operating activities	9A	1,557,869	3,116,996	490,627	(102,916)	
INVESTING ACTIVITIES						
Cash received						
Proceeds from sale of plant and equipment		43,761	293,117	-	-	
Proceeds from sale of investment/Non-current assets		49,091	-	-	-	
Cash used		92,852	293,117	-	-	
Purchase of plant and equipment		(505,339)	(3,912,453)		(15,391)	
Purchase of investment/Non-current assets		(179,881)	(159,451)	-	-	
Net cash from (used by) investing activities		(592,368)	(3,778,787)	-	(15,391)	
FINANCING ACTIVITIES						
Cash received						
Contributed equity		-	-	-	-	
Loan from related party		-		-	_	
Cash used						
Repayment of borrowings		-	-	_	_	
Purchase of term deposit		(925,000)		(925,000)		
Net cash from (used by) financing activities		(925,000)	_	(925,000)	-	
Net increase (decrease) in cash held		40,501	(661,791)	(434,373)	(118,307)	
Cash & cash equivalents at the beginning of the reporting period		5,889,291	6,551,082	1,566,285	1,684,592	
Cash & cash equivalents at the end of the reporting period	4A	5,929,792	5,889,291	1,131,912	1,566,285	
	-					

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Note 1 Summary of Significant Accounting Policies

The financial statements cover the National Electrical Contractors Association (NECA) as a consolidated entity. The National Electrical Contractors Association ("NECA") is an association of employers registered under the Fair Work (Registered Organisations) Act 2009.

Going Concern

NECA Legal Pty Ltd

NECA Legal Pty Ltd has a net assets deficiency of \$566,142 as at 30 June 2014. The net assets deficiency is due to NECA Legal having a loan payable to NECA NSW Chapter amounting to \$687,458. NECA Legal has received a guarantee of continuing financial support from NECA National Office to allow the company to meet its liabilities.

Australian Cabler Registration Services Pty Ltd

ACRS has incurred a net loss after tax amounting to \$86,912 for the year ended 30 June 2014 and a net loss after tax amounting to \$92,261 for the year ended 30 June 2013. NECA National Office, as the parent, has provided a letter of support which will allow the company to pay its debts as and when they fall due.

Notwithstanding the above factors National Electrical Contractors Association and its controlled entities have made a consolidated profit of \$1,396,521 and have a positive consolidated working capital of \$8,371,088. The committee is therefore confident that NECA can access funding to provide financial support to the above two controlled entities which will enable them to pay their debts as and when they fall due. The financial support will continue to be made available until at least 12 months from the date of signing of these consolidated financial statements.

1.1 Basis of Preparation of the Financial Statements

NECA is a not for profit entity. The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board ("AASB"), and the Fair Work (Registered Organisations) Act 2009.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Functional and presentation currency

The functional currency of the reporting unit is measured using the currency of the primary economic environment in which the reporting unit operates.

1.2 Comparative amounts

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Where the reporting unit has retrospectively applied an accounting policy, made a retrospective restatement or reclassifies items in its financial statements, an additional statement of financial position as at the beginning of the earliest comparative period will be disclosed.

There have been neither adjustments nor reclassifications during the current period.

1.3 Significant Accounting Judgements and Estimates

Management evaluate estimates and judgments incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the reporting unit.

Key estimates – impairment

The reporting unit assesses impairment at the end of each reporting year by evaluating conditions specific to the reporting unit that may be indicative of impairment triggers. Recoverable amounts of relevant assets are reassessed using value-in-use calculations which incorporate various key assumptions

1.4 New Australian Accounting Standards

During the current year, the reporting unit adopted the following new and revised Australian Accounting Standards and Interpretations applicable to its operations which became mandatory.

AASB 13 Fair Value Measurement and AASB 2011-8 Amendments to Australian Accounting Standards arising from AASB 13

The reporting unit has applied AASB 13 and its consequential amendments from 1 July 2013. The standard provides a single robust measurement framework, with clear measurement objectives, for measuring fair value using the 'exit price' and provides guidance on measuring fair value when a market becomes less active. The 'highest and best use' approach is used to measure non-financial assets whereas liabilities are based on transfer value. The standard requires increased disclosures where fair value is used.

AASB 119 Employee Benefits (September 2011) and AASB 2011-10 Amendments to Australian Accounting Standards arising from AASB 119 (September 2011)

The standard also changed the definition of short-term employee benefits, from 'due to' to 'expected to' be settled within 12 months. Annual leave that is not expected to be wholly settled within 12 months is now discounted allowing for expected salary levels in the future period when the leave is expected to be taken.

Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

1.5 Basis of consolidation

Pursuant to section 242 of the Fair Work (Registered Organisations) Act 2009 where an organisation is divided into branches, each branch will be a reporting unit unless a certificate is issued by the General Manager stating that the organisation is, for the purpose of compliance with that Part of the Act, divided into reporting units on an alternative basis. Alternative reporting units are:

(a) the whole of the organisation; or

(b) a combination of 2 or more branches of the organisation.

Each branch of an organisation must be in one, and only one, reporting unit.

All state chapters of NECA are separate reporting units. All other controlled entities are consolidated in the NECA National consolidation and are treated as one reporting unit.

Pursuant to section 253, as soon as practicable after the end of each financial year, a reporting unit must cause a general purpose financial report to be prepared, in accordance with the Australian Accounting Standards, from the financial records kept under subsection 252(1) in relation to the financial year. These GPFR are required to comply with Tier 1 reporting requirements of AASB 1053.

For purposes of the consolidation, the parent comprises the National Electrical Contractors Association - National Office and the subsidiaries and associates of NECA National that are not otherwise required to report as separate reporting units. Refer to note 14 for the entities comprising this reporting unit.

In preparing the consolidated financial statements, all inter group balances and transactions between entities in the Association have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with those adopted by the parent entity.

1.6 Investment in associates

Investments in associates are recognised in the financial statements by applying the equity method of accounting, whereby the investment is initially recognised at cost and adjusted thereafter for the post-acquisition change in the reporting unit's share of net assets of the associate entity. In addition, the reporting unit's share of the profit or loss of the associate company is included in the reporting unit's profit or loss.

Profits and losses resulting from transactions between the reporting unit and the associate are eliminated to the extent of the reporting unit's interest in the associate.

When the reporting unit's share of losses in an associate equals or exceeds its interest in the associate, the reporting unit discontinues recognising its share of further losses unless it has incurred legal or constructive obligations or made payments on behalf of the associate. Upon the associate subsequently making profits, the reporting unit will resume recognising its share of those profits once its share of the profits equals the share of the losses not recognised.

Details of the reporting unit's investments in associates are shown at Note 14.

1.7 Revenue

Revenue is measured at the fair value of the consideration received or receivable.

Revenue from subscriptions is accounted for on an accrual basis and is recorded as revenue in the year to which it relates.

Interest revenue is recognised on an accrual basis using the effective interest method.

Revenue from the sale of goods is recognised when, the risks and rewards of ownership have been transferred to the buyer, the entity retains no managerial involvement or effective control

over the goods, the revenue and transaction costs incurred can be reliably measured, and it is probable that the economic benefits associated with the transaction will flow to the entity.

Revenue from the rendering of services is recognised upon the delivery of the service to the customer.

Receivables for goods and services, which have 30 day terms, are recognised at the nominal amounts due less any impairment allowance account. Collectability of debts is reviewed at end of the reporting period. Allowances are made when collectability of the debt is no longer probable.

Contributions for the ElectroComms Contracting Foundation are recognised as revenue when the right to receive a contribution has been established.

Licence fees received in advance are carried forward as a liability in the Balance Sheet to be amortised into income for the relevant years. Licence revenue for 1 year & 3 year licences is recognised proportionally over the period to which it relates.

1.8 Government grants

Government grants are not recognised until there is reasonable assurance that the reporting unit will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the reporting unit recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the reporting unit should purchase, construct or otherwise acquire non-current assets are recognised as deferred revenue in the statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the reporting unit with no future related costs are recognised in profit or loss in the period in which they become receivable.

1.9 Gains

Sale of assets

Gains and losses from disposal of assets are recognised when control of the asset has passed to the buyer.

1.10 Capitation fees and levies

Capitation fees and levies are to be recognised on an accrual basis and recorded as a revenue and/or expense in the year to which they relate.

1.11 Employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave and termination benefits when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities for short-term employee benefits (as defined in AASB 119 Employee Benefits) and termination benefits due within twelve months of the end of reporting period are measured at

their nominal amounts. The nominal amount is calculated with regard to the rates expected to be paid on settlement of the liability.

Other long-term employee benefits are measured as the present value of the estimated future cash outflows to be made by the reporting unit in respect of services provided by employees up to reporting date.

Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

1.12 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Where an asset is acquired by means of a finance lease, the asset is capitalised at either the fair value of the lease property or, if lower, the present value of minimum lease payments at the inception of the contract and a liability is recognised at the same time and for the same amount.

The discount rate used is the interest rate implicit in the lease. Leased assets are amortised over the period of the lease. Lease payments are allocated between the principal component and the interest expense.

Operating lease payments are expensed on a straight-line basis which is representative of the pattern of benefits derived from the leased assets.

Rental revenue from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

1.13 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All borrowing costs are recognised in profit and loss in the period in which they are incurred.

1.14 Cash

Cash is recognised at its nominal amount. Cash and cash equivalents includes cash on hand, deposits held at call with bank, other short-term highly liquid investments with original maturity of 3 months or less that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the consolidated statement of financial position.

1.15 Financial instruments

Financial assets and financial liabilities are recognised when the reporting unit or a controlled entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

1.16 Financial assets

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss, held-to-maturity investments, available-for-sale financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised upon trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

Fair value through profit or loss

Financial assets are classified as at fair value through profit or loss when the financial asset is either held for trading or it is designated as at fair value through profit or loss.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the reporting unit manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which
 is managed and its performance is evaluated on a fair value basis, in accordance with the
 reporting units documented risk management or investment strategy, and information about
 the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and AASB 139
 'Financial Instruments: Recognition and Measurement' permits the entire combined contract
 (asset or liability) to be designated as at fair value through profit or loss.

Financial assets at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item in the statement of comprehensive income.

Held-to-maturity investments

Financial assets with fixed or determinable payments and fixed maturity dates that the reporting unit has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are measured at amortised cost using the effective interest method less any impairment.

Available-for-sale

Listed shares and listed redeemable notes held by the reporting unit that are traded in an active market are classified as available-for-sale and are stated at fair value. The reporting unit also has investments in unlisted shares that are not traded in an active market but that are also classified as available-for-sale financial assets and stated at fair value. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Dividends on available-for-sale equity instruments are recognised in profit or loss when the reporting unit right to receive the dividends is established. The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange gains and losses that are recognised in profit or loss are determined based on the amortised cost of the monetary asset. Other foreign exchange gains and losses are recognised in other comprehensive income.

Loan and receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, when appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest rate basis except for debt instruments other than those financial assets that are recognised at fair value through profit or loss.

Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis.

Objective evidence of impairment for a portfolio of receivables could include the reporting units past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of available-for-sale equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. In respect of available-for-sale debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

Derecognition of financial assets

The reporting unit derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. The difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

1.17 Financial Liabilities

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities. Financial liabilities are recognised and derecognised upon 'trade date'.

Fair value through profit or loss

Financial liabilities are classified as at fair value through profit or loss when the financial liability is either held for trading or it is designated as at fair value through profit or loss.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the reporting unit manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the reporting units documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and AASB 139 'Financial Instruments: Recognition and Measurement' permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability and is included in the 'other gains and losses' line item in the statement of comprehensive income.

Other financial liabilities

Other financial liabilities, including borrowings and trade and other payables, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

Derecognition of financial liabilities

The reporting unit derecognises financial liabilities when, and only when, the reporting units obligations are discharged, cancelled or they expire. The difference between the carrying amounts of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

1.18 Land, Buildings, Plant and Equipment

Property

Freehold land and buildings are shown at their fair value (being the amount for which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction), based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation for buildings. Building Improvements include improvements on owned assets while leasehold improvements include improvements to the assets which have been leased.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation surplus in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charged to the Statement of Comprehensive Income.

Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset.

Plant and equipment

Plant and equipment are measured on the cost basis less depreciation and impairment losses. Cost includes expenditure that is directly attributable to the asset.

The carrying amount of plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the association and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Computer software

Computer software is recognised as an asset in accordance with the requirement of AASB 116. This asset is carried at cost less any accumulated depreciation and any accumulated impairment loss.

Depreciation

Depreciable property, plant and equipment assets are written-off to their estimated residual values over their estimated useful life using, in all cases, the straight line method of depreciation. Depreciation rates (useful lives), residual values and methods are reviewed at each reporting date and necessary adjustments are recognised in the current, or current and future reporting periods, as appropriate.

Depreciation rates applying to each class of depreciable asset are:

Class of Fixed Asset	Depreciation Rate
Buildings	2.5%
Plant and Equipment	7.5 - 40%
Furniture, Fixtures and Fittings	5 - 40%
Motor Vehicles	22.5%
Office Equipment	18 - 37.5%
Computer Equipment	40%
Computer Software	40%
Leasehold Improvements	2.5 - 4%

Impairment

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Disposals

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the Statement of Comprehensive Income

1.19 Intangibles

Internally-generated intangible assets - training development and website costs

An internally-generated intangible asset arising from the Association's development such as Training development and website costs is recognised only if the Association can demonstrate all of the following conditions in accordance with AASB 138 Intangible Assets:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale:
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- the probability that the asset created will generate future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during development

The Association's internally-generated intangibles are amortised on a straight-line basis over its estimated useful life of three years. Where no internally-generated intangible asset can be recognised, development expenditure is charged to the statement of comprehensive income in the period in which it is incurred.

The estimated useful lives and depreciation method are reviewed at each year-end, with the effect of any changes in estimate accounted for on a prospective basis.

Any impairment losses are recognised in the Statement of Comprehensive Income in accordance with the requirements of AASB 136 Impairment of Assets.

For website costs, the requirements of AASB Interpretation 132 Website costs have been complied with.

Derecognition

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset are recognised in profit and loss when the asset is derecognised.

1.20 Impairment for non-financial assets

All assets are assessed for impairment at the end of each reporting period to the extent that there is an impairment trigger. Where indications of impairment exist, the asset's recoverable amount is estimated and an impairment adjustment made if the asset's recoverable amount is less than its carrying amount.

The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of the future cash flows expected to be derived from the asset. Where the future economic benefit of an asset is not primarily dependent on the asset's ability to generate future cash flows, and the asset would be replaced if the Association or controlled entities were deprived of the asset, its value in use is taken to be its depreciated replacement cost.

1.21 Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

1.22 Taxation

No provision for income tax is necessary for the Association as "Associations of Employers" are exempt from income tax under Section 50-1 of the Income Tax Assessment Act 1997.

However, some subsidiaries that fall under the control of the Association are for profit entities that are subject to income tax. The relevant tax treatments for these entities are set out below.

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at the end of the reporting period. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on

accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at the end of the reporting year. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Revenues, expenses and assets are recognised net of GST except:

- where the amount of GST incurred is not recoverable from the Australian Taxation Office; and
- for receivables and payables.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the cash flow statement on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the Australian Taxation Office is classified within operating cash flows.

1.23 Fair value measurement

The reporting unit measures financial instruments, such as, financial asset as at fair value through the profit and loss, available for sale financial assets, and non-financial assets such as land and buildings and investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 16A.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the reporting unit. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The reporting unit uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1—Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2—Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3—Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the reporting unit determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuers are involved for valuation of significant assets, such as land and buildings. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. For the purpose of fair value disclosures, the reporting unit has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
Note 2 Income				
Note 2A: Capitation fees				
VIC Chapter	345,781	326,907	345,781	326,907
NSW Chapter	298,005	297,055	298,005	297,055
WA Chapter	213,840	204,877	213,840	204,877
SA Chapter	88,759	89,436	88,759	89,436
ACT Chapter	27,725	25,396	27,725	25,396
TAS Chapter	12,089	11,560	12,089	11,560
Total capitation fees	986,199	955,231	986,199	955,231
Note 2B: Interest				
Deposits	402,486	448,494	44,270	65,898
Loans		-	-	
Total interest	402,486	448,494	44,270	65,898
Note 2C: Grants or donations				
Grants	2,489,899	2,971,431	-	-
Donations		-	-	
Total grants or donations	2,489,899	2,971,431	-	
Note 2D: Net gains from sale of assets				
Land and buildings	=	-	-	-
Plant and equipment	23,881	1,798	-	-
Intangibles		_	-	-
Total net gain from sale of assets	23,881	1,798	-	-

	Consolidated		Parent	
	2014	2013	2014	2013
N / O F	\$	\$	\$	\$
Note 3 Expenses				
Note 3A: Employee expenses				
Holders of office:				
Wages and salaries	453,926	2 7 9,2 7 5	453,926	2 7 9,2 7 5
Superannuation	65,075	25,135	65,075	25,135
Leave and other entitlements	8,376	7 ,668	8,376	7 ,668
Separation and redundancies	-	-	-	-
Other employee expenses	•	_		<u> </u>
Subtotal employee expenses - holders of office	527,377	312,078	527,377	312,0 7 8
Employees other than office holders:				
Wages and salaries	43,898,426	3 9, 7 16,76 7	367,060	343,665
Superannuation	3,614,749	3,164,459	36,468	30,762
Leave and other entitlements	267,084	321,295	31,652	20,441
Separation and redundancies	(291,187)	-	-	_
Other employee expenses	533,179	446,3 7 9	(21,786)	36,256
Subtotal employee expenses - employees	48,022,251	43,648,900	413,394	431,124
Total employee expenses	48,549,628	43,960,978	940,771	743,202
Note 3B: Affiliation fees Australian Chamber of Commerce & Industry	38,064	36,955	38,064	36,955
Australian Construction Industry Forum	-	8,400	_	8,400
Total affiliation fees/subscriptions	38,064	45,355	38,064	45,355
Note 3C: Administration expenses Consideration to employers for payroll deductions				
Compulsory levies	-	-	_	_
Fees/allowances - meeting and conferences	-	-	-	-
Apprentice Costs (other than salaries)	- 678,465	536,404	_	_
Conference and meeting expenses	98,689		12,086	17,255
Contractors/consultants	384,691	369,249	144,129	138,821
Directors Remuneration	78,000	-		100,021
Property expenses	296,091	•	52,020	45,001
Office expenses	554,101	•	18,262	22,105
Information communications technology	354,032		89,736	23,641
Management fees	192,496		,	,-,-
Motor Vehicle expenses	183,422	Ÿ	11,793	17,262
Training	485,361	•	-	550
Travel & Accommodation	94,752		64,390	52,736
Other	908,855	•	89,993	146,302

	Consolidated		Pare	Parent	
	2014	2013	2014	2013	
	\$	\$	\$	\$	
Note 3 Expenses (cont'd)					
Note 3C: Administration expenses (cont'd)					
Subtotal administration expense	4,308,955	4,363,147	482,409	463,673	
Operating lease rentals:					
Minimum lease payments	108,490	22,146	-	-	
Total administration expenses	4,417,445	4,385,293	482,409	463,673	
Note 3D: Depreciation and amortisation					
Depreciation					
Land & buildings	127,999	91,761	-	-	
Property, plant and equipment	366,230	380,503	11,170	13,102	
Total depreciation	494,229	472,264	11,170	13,102	
Amortisation					
Intangibles	32,812	30,761	_		
Total amortisation	32,812	30,761	-		
Total depreciation and amortisation	527,041	503,025	11,170	13,102	
Note 3E: Finance costs					
Finance leases	-	-	-	-	
Overdrafts/loans	289	6	-	_	
Unwinding of discount	-	-	=	_	
Total finance costs	289	6	-		
Note 3F: Legal costs					
Litigation	-	-	-	-	
Other legal matters	14,962	66,519	-	2 7 ,224	
Total legal costs	14,962	66,519	-	27,224	
Note 3G: Other expenses					
Advertising & Promotion	424,185	321,280	24,454	5,545	
Bad Debts	566,487	112,146	<u>-</u> ,	J,J4J -	
Doubtful Debts	174,770	(3,451)	_	_	
Excellence Awards Expenses	188,756	166,594	188,756	166,594	
Loss on write off of investment in associate	-	243,498		243,498	
Project Expenses	2,031,402	1,347,406	2,031,402	1,347,406	
Penalties - via RO Act or RO Regulations					
Total other expenses	3,385,600	2,187,473	2,244,612	1, 7 63,043	

	Consolidated		Parent		
	2014	2013	2014	2013	
	\$	\$	\$	\$	
Note 4 Current Assets					
Note 4A: Cash and Cash Equivalents					
Cash at bank	5,068,931	4,548,228	1,131,912	1,565,585	
Cash on hand	800	1,500	-	700	
Short term deposits	860,061	1,339,563	_	-	
Total cash and cash equivalents	5,929,792	5,889,291	1,131,912	1,566,285	
Note 4B: Trade and Other Receivables Receivables from other reporting units Victorian Chapter Queensland Chapter Tasmanian Chapter New South Wales Chapter	33,371 8,621 3,668 17,178	51,136 10,816 13,432 27,677	11,418 8,522 396 13,534	39,131 10,266 6,358 27,677	
Australian Capital Territory Chapter	927	2,473	927	2,473	
South Australian Chapter	28,425	29,015	28,425	29,015	
Western Australian Chapter	1,445	58,621	1,445	58,621	
Total receivables from other reporting units	93,635	193,170	64,667	<u> 173,541</u>	
Less provision for doubtful debts			-	-	
Total provision for doubtful debts		_		-	
Receivable from other reporting units (net)	93,635	193,170	64,667	173,541	
Other receivables: GST receivable from the ATO Trade receivables	- 5,651,748	4,972,532	- 69,404	- 365,575	
Other receivables	1,008,993	3,121,635	112,074	63,077	
Total other receivables	6,660,741	8,094,167	181,478	428,652	
Total trade and other receivables (net)	6,754,376	8,287,337	246,145	602,193	
Note 4C: Financial Assets Financial assets held as available for sale investments ¹	1,743,932	1,564,051			
Financial assets held to maturity ²	2,884,009	1,959,009	925,000	-	
Total financial assets	4,627,941	3,523,060	925,000	_	

^{1.} The financial investments are reflected at market value. These investments are made in liquid funds and the banks provide advice as to the investment strategy. These mainly relate to investments in managed funds, equity, shares and cash. The financial assets have been classified as available for sale as these investments are not held for short term gains, or have fixed payments, and are neither held to maturity.

^{2.} Financial assets held to maturity are held as term deposits with major banks.

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
Note 5 Non-current Assets				
Note 5A: Land and buildings				
Land and buildings:				
fair value	12,295,770	11,6 7 0,000	_	_
at cost	-	511,986		
accumulated depreciation	(118,213)	(12,800)	-	
Total land and buildings	12,177,557	12,169,186	-	

Reconciliation of the Opening and Closing Balances of Land and Buildings

As at 1 July	<u>-</u>			
Gross book value	12,181,986	6,521,04 7		_
Accumulated depreciation and impairment	(12,800)	-	-	_
Net book value 1 July	12,169,186	6,521,047		
Additions:	, , , , , , , , , , , , , , , , , , , ,			
By purchase	95,770	2,870,420	-	-
From acquisition of entities (including restructuring)	-	-	-	-
Revaluations	40,600	2,869,480	=	-
Impairments	· -	· · ·		-
Depreciation expense	(127,999)	(91,761)	-	-
Other movement		-	-	_
Disposals:				
From disposal of entities (including restructuring)	-		-	-
Other	-	-	_	_
Net book value 30 June	12,177,557	12,169,186	-	_
Net book value as of 30 June represented				
Gross book value	12,295,770	12,181,986	-	-
Accumulated depreciation and impairment	(118,213)	(12,800)	-	
Net book value 30 June	12,177,557	12,169,186	-	-

In 2013 370 Degrees invested in a major refurbishment of it's principal place of business in Lygon Street, at a total cost of \$4.1m, \$2.87m of which was incurred in the financial year ended 30 June 2013 (2012: \$0.35m). The balance of \$0.90m was committed for and paid post year end. In addition \$0.7m was capitalised in relation to fixtures and fittings. This was funded partly through government grants of \$2.35m (received partly in 2013 and partly in 2014) and an additional grant of \$0.35m for fixtures and fittings.

Note 5 Non-current Assets (cont'd)

Note 5A: Land and buildings (cont'd)

Fair value of Land & Buildings

For the Land & Buildings carried at fair value, the following fair valuations have been carried out:

Entity	Fair Value as per independent valuation	Year of revaluation	Type of Valuation	Valuation method
370 Degrees Lygon Street	9,000,000	2013	Independent Valuation	"Direct Comparison Approach" for Land and Depreciated replacement costs for Building
370 Degrees Brunswick Street	2,670,000	2013	Independent Valuation	"Direct Comparison Approach" for Land and Depreciated replacement costs for Building"
ECA Training Pty Ltd	530,000	2014	Independent Valuation	"Capitalisation of net income, Direct Comparision approach.

370 Degrees Limited

In 2013 the land and building of 370 Degrees were valued by C Petrocco (Certified Practising Valuer) of Charter Keck Kramer, with the land valued using a direct comparison approach and buildings using a depreciated replacement cost approach.

The result was the Lygon Street property being valued at \$9m and the Brunswick Street property being valued at \$2.67m.

ECA Training Pty Ltd

Fair value of ECA Training Pty Ltd property was determined using the Capitalisation of net income and Direct Comparision method. This means that valuations performed by the valuer are based on active market prices adjusted for difference in the nature, location or condition of the specific property. As at the date of revalation 9th April 2014, the properties fair value are based on valuations performed by Ronil Besele (Certified Practising Valuer) from Herron Todd White in Canberra.

The split of the value between land and buildings is disclosed in the table below:

	Land \$000	Buildings \$000	Total \$000
Lygon Street	4,500	4,500	•
	•	•	9,000
Brunswick Street	700	1,970	2,670
ECA Training		530	530
	5,200	7,000	12,200

Note 5 Non-current Assets (cont'd)

Note 5A: Land and buildings (cont'd)

The Lygon Street Property has been used as a security for a bank overdraft with the Commonwealth Bank of \$1m. As at 30 June 2014 the balance of the overdraft was \$nil (2013;\$nil).

The following table provides an analysis of the land and buildings that are measured at fair value, by fair value hierarchy:

	Date of valuation	Level 1	Level 2	Level 3
Assets measured at fair value	\$	\$	\$	\$
Land- Lygon Street	Sep-13		4,500,000	
Land- Brunswick Stret	Sep-13		700,000	
Building- Lygon Street	Sep-13		4,500,000	
Building- Brunswick street	Sep-13		1,970,000	
Land & Building Yallourn Street, Fyshwick	Apr-14		530,000	

	Consolidated		Parent		
	2014	2013	2014	2013	
	\$	\$	\$	\$	
Note 5 Non-current Assets (cont'd)					
Note 5B: Plant and equipment					
Plant and equipment:					
at cost	4,623,828	4,407,746	101,974	101,974	
accumulated depreciation	(3,182,874)	(2,941,158)	(94,517)	(83,347)	
Total plant and equipment	1,440,954	1,466,588	7,457	18,627	
Reconciliation of the Opening and Closing	Balances of P	lant and Equip	ment		
As at 1 July					
Gross book value	4,407,746	3,985,973	101,974	233,619	
Accumulated depreciation and impairment	(2,941,158)	(2,844,320)	(83,347)	(217,281)	
Net book value 1 July	1,466,588	1,141,653	18,627	16,338	
Additions:					
By purchase	409,570	1,042,033	-	15,391	
From acquisition of entities (including restructuring)	-	-	-	-	
Impairments	-	-			
Depreciation expense	(366,230)	(380,503)	(11,170)	(13,102)	
Other movement	-	-	-	-	
Disposals:					
From disposal of entities (including	-	_			
restructuring)			-	-	
Other	(68,974)	(336,595)			
Net book value 30 June	1,440,954	1,466,588	7 ,45 7	18,627	
Net book value as of 30 June represented					
Gross book value	4,623,828	4,407,746	101,974	101,974	
Accumulated depreciation and impairment	(3,182,874)	(2,941,158)	(94,51 7)	(83,347)	
Net book value 30 June	<u>1,440,954</u>	<u>1,466,588</u>	7,457	18,627	

Net book value 30 June

	Consolid 2014 \$	ated 2013 \$	Parent 2014 \$	2013 \$
Note 5 Non-current Assets (cont'd)				
Note 5C: Intangibles				
Computer software at cost:				
internally developed	116,050	116,050	-	-
purchased	-		-	-
accumulated amortisation	(78,808)	(45,996)	-	
Total intangibles	37,242	70,054	-	
As at 1 July Gross book value	116,050	86,850	-	
Accumulated amortisation and impairment	(45,996)	(15,235)	=	
Net book value 1 July	70,054	70,054	-	-
Additions: By purchase From acquisition of entities (including	-	29,200 -	-	-
restructuring)				
Impairments	-	_	-	-
Amortisation	(32,812)	(30,761)	-	-
Other movements	-	-	-	-
Disposals: From disposal of entities (including restructuring)	-	-	-	-
Other	<u>_</u>	_	-	
Net book value 30 June	37,242	70,054		
Gross book value Accumulated amortisation and impairment	116,050 (78,808)	116,050 (45,996)	-	

37,242

70,054

Aggregate income tax benefit/(expense)

	Consolidated 2014 \$	2013 \$	Parent 2014 \$	2013 \$
Note 5D: Other Investments				
Deposits Other	-	-	- 104	- 104
Total other investments		-	104	104
(a) Other investments Subsidiary - 370 Degrees Group Ltd (a)	-	-	-	-
Subsidiary - NECA Legal Pty Ltd Subsidiary - ECA Training Pty Ltd	-	- -	100 2	100 2
Subsidiary - Australian Cabler Registration Pty Ltd	-	-	2	2
Subsidiary - NECA Training Ltd (a)		-	-	
	-	-	104	104
(a) NECA Training Ltd and 370 Degrees Group Ltd these entities do not have any share capital.Note 5E: Deferred Tax Assets	are companies	limited by g	uarantee. He	nce
Deferred Tax Assets	287,840	254,61 7	-	-
Total deferred tax assets	287,840	254,617	M	-
Note 5F: Income Tax				
Australian Cabler Registration Pty Ltd (ACRS) is the group.	only tax paying	g entity withi	n the consoli	dated
The income tax expense for the consolidated group	is calculated as	follows:		
(1) Primafacie Tax on loss from ordinary activities before income tax at 30% (2013: 30%) (ACRS Loss for 2014: \$120,134; 2013: \$126,450)	(36,040)	(37,935)	-	-
- Over provision of tax from prior periods	2,817	6,377	-	-
 Other non deductable expenses 	-	(2,631)	- .	
Income tax attributable to the entity	(33,223)	(34,189)	-	
(2) The components of tax expense comprise:				
- Current tax expense	(33,223)	- (34,189)	-	-
- Deferred tax expense	(33,223)	(34,108)		

(33,223)

(34,189)

Note 5F: Income Tax (cont'd)	Consolida 2014 \$	ated 2013 \$	Parent 2014 \$	2013 \$
(3) Deferred Tax Asset balance				
This balance comprises temporary differences	attributable to:			
- Accruals	2,5	550 2,205	.	-
- Deferred income	236,2	22 1,126	-	-
 Differential on depreciation of property, pla and equipment 				-
- Provisions	9,8	•		-
- Tax losses	35,3	· · · · · · · · · · · · · · · · · · ·		
Total deferred tax asset balance	287,8	3 40 254,61 7	-	
Note 6 Current Liabilities Note 6A: Trade payables				
Trade creditors and accruals	1,355,422	3,545,440	202,241	129,553
Subtotal trade creditors	1,355,422		202,241	
oubtotal trade creditors	1,355,422	3,545,440	202,241	129,553
Payables to other reporting units				
Victorian Chapter	257,781	268,897	_	_
Queensland Chapter	207,707	11,000		_
New South Wales Chapter	763,124	864,3 7 2	1,178	154,38 7
Western Australia Chapter		41,004	-,	41,004
Subtotal payables to other reporting	1,020,905	1,185,273	1,178	195,391
Total trade payables	2,376,327	4,730,713	203,419	324,944
	2,0,0,02,	1,100,110	200,410	02 1,0 11
Settlement is usually made within 30 days. Note 6B: Other payables				
Consideration to employers for payroll deductions	-	-	-	-
Legal costs	4 050 000	-		404.000
Prepayments received/uneamed revenue	1,650,066	934,015	815,725	184,668
GST payable	718,351	650,356	17,860	39,866
Other	1,004,443	877,393	26,625	20,676
Total other payables	3,372,860	2,461,764	860,210	<u>245,210</u>
Total other payables are expected to be settled in:				
No more than 12 months	3,372,860	2,461,764	860,210	245,210
More than 12 months Total other payables	2 272 202	2 464 704	960 940	
i otai otilei payables	3,372,860	2,461,764	860,210	245,210

	Consolic 2014	dated 2013 \$	Pare 2014	2013
	\$	Φ	\$	\$
Note 7 Provisions				
Note 7A: Employee Provisions				
Office Holders:				
Annual leave	8,376	148,262	8,376	148,262
Long service leave	413	120,463	413	120,463
Separations and redundancies	-		-	-
Other	_	56,054	_	56,054
Subtotal employee provisions—office	8.789	324,779	8,789	324,779
Employees other than office holders:		•	•	•
Annual leave	2,511,060	2,190,489	9,566	20,962
Long service leave	391,046	403,102	25,873	47,339
Separations and redundancies	-	317,600	-	-
Other	429,608	462,195	18,369	25,009
Subtotal employee provisions—employees	3,331,714	3,373,386	53,808	93,310
Total employee provisions	3,340,503	3,698,165	62,597	418,089
_				
Current	3,191,834	3,593,243	59,926	411,231
Non Current	148,669	104,922	2,671	6,858
Total employee provisions	3,340,503	3,698,165	62,597	418,089
·		•	•	
Note 8 Equity				
Note 8A: General Funds				
Asset Revaluation Reserve				
Balance as at start of year	2,898,736	29,256	_	_
Gain on revaluation of land & buildings	40,600	2,869,480	-	_
Transferred to reserve	•	-	-	-
Transferred out of reserve	-	_	-	_
Balance as at end of year	2,939,336	2,898,736	-	_
Total Reserves	2,939,336	2,898,736	-	
=				

The asset revaluation reserve records unrealised gains on revaluation of property, plant and equipment recorded at fair value.

	Consolidated		·	
	2014 \$	2013 \$	2014 \$	2013 \$
Note 9 Cash Flow	Ψ	Ψ	Ψ	Ψ
Note 9A: Cash Flow Reconciliation				
Reconciliation of profit/(deficit) to net cash from operating activities:				
Profit/(deficit) for the year	1,355,921	1,149,140	(14,574)	(232,960)
Adjustments for non-cash items				
Depreciation/amortisation	527,041	503,025	11,170	13,102
Doubtful Debts/Bad Debts written off	741,257	108,695	-	-
Share of Profit of Associate	_	-	-	-
Loss on write off of investment in associate Related party loan forgiven	-	243,498 -	•	243,498 -
Gain on disposal of assets	(23,881)	(1,798)	•	-
Changes in assets/liabilities				
(Increase)/decrease in net receivables	759 515	(1,912,839)	356,048	(384,588)
(Increase)/decrease in prepayments/other		(161,047)	-	(001,000)
receivables	-	(101,047)	-	-
Increase/(decrease) in supplier payables	(2,355,418)	2,675,075	(121,525)	173,745
Increase/(decrease) in other payables	911,096	88,605	615,000	63,779
Increase/(decrease) in employee provisions	(357,662)	426,372	(355,492)	20,508
Increase/(decrease) in other provisions		(1,730)	-	
Net cash from (used by) operating	1,557,869	3,116,996	490,627	(102,916)
Note 9B: Cash flow information				
Cash inflows				
Victorian Chapter	567,981	631,492	552,965	397,152
Queensland Chapter	115,983	72,654	108,642	72,654
Tasmanian Chapter	73,892	29,046	31,435	16,826
New South Wales Chapter	746,184	523,282	499,028	377,710
Australian Capital Territory Chapter	66,485	36,733	62,120	36,733
South Australian Chapter	143,192	109,706	143,192	109,706
Western Australian Chapter	376,069	210,506	376,069	210,506
Total cash inflows	2,089,786	1,613,419	<u>1,773,451</u>	1,221,287
Cash outflows				
Victorian Chapter	731,248	449,846	644,886	364,328
Queensland Chapter	145,523	127,288	460	4,278
Tasmanian Chapter	1,500	240	840	-
New South Wales Chapter	1,468,094	769,016	878,794	536,084
South Australian Chapter	255,881	145,987	255,881	145,987
Western Australian Chapter	221,410	134,072	221,410	134,072
Total cash outflows	2,823,656	1,626,449	2,002,271	1,184,749

Consolida	Consolidated		
2014	2013	2014	2013
\$	\$	\$	\$

Note 10 Contingent Liabilities, Assets and Commitments

Note 10A: Commitments and Contingencies

Operating lease commitments—as lessee

The reporting unit has an operating lease commitment in respect of its motor vehicle fleet. Future minimum rentals payable under non-cancellable operating leases as at 30 June are as follows:

Within one year	144,352	132,484	a	
After one year but not more than five years	130,774	104,171	-	-
More than five years	-		-	
	275,126	236,655	-	_

Capital commitments

At 30 June 2013 the entity had commitments of \$0.9m relating to the refurbishment of the Lygon St property owned by 370 Degrees. At 30 June 2014 the entity had nil capital commitments.

Consolidated		Parent	:
2014	2013	2014	2013
\$	\$	\$	\$

Note 11 Related Party Disclosures

Note 11A: Related Party Transactions for the Reporting Period

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

The following table provides the total amount of transactions that have been entered into with related parties for the relevant year.

Revenue received from the following related parties includes:

Capitation Fees				
VIC Chapter	345,781	326,907	345,781	326,907
NSW Chapter	298,005	297,055	298,005	297,055
WA Chapter	213,840	204,877	213,840	204,877
SA Chapter	88,759	89,436	88,759	89,436
ACT Chapter	27,725	25,396	27,725	25,396
TAS Chapter	12,089	11,560	12,089	11,560
Total Capitation Fees	986,199	955,231	986,199	955,231
Grants Received				
NSW Chapter	-	100,000) -	- •
Total Grants Received	-	100,000) -	-
Other Revenue/Other Income				
VIC Chapter	72,622	19,128	50,386	-
NSW Chapter	296,866	17,288	52,885	-
WA Chapter	24,858	4,227	24,858	4,227
SA Chapter	15,337	-	15,337	-
ACT Chapter	8,097	-	3,556	-
TAS Chapter	36,660	21,276	1,519	3,736
QLD Chapter	8,433	500	6,668	
Total Other Revenue/Other Income	462,873	62,419	155,209	7,963
Total Revenue received from Related Parties	1,449,072	1,117,650	1,141,408	963,194

Consolida	Consolidated		t
2014	2013	2014	2013
\$	\$	\$	\$

Note 11 Related Party Disclosures (cont'd)

Note 11A: Related Party Transactions for the Reporting Period (cont'd)

Expenses paid to the following related parties includes:

VIC Chapter	713,811	421, 77 5	650,552	252,192
NSW Chapter	1,142,725	822,588	659,735	62 7 ,154
WA Chapter	161,506	159,192	161,506	159,192
SA Chapter	232,619	132, 7 26	232,619	132, 7 26
ACT Chapter	-	4,282	-	-
TAS Chapter	1,364	218	76 4	-
QLD Chapter	121,875	122,3 7 2	-	545
Total Expenses paid to Related Parties	2,373,900	1,663,153	1,705,176	1,1 7 1,8 <u>09</u>

Amounts owed by related parties:

Refer to Note 4B for amounts owed by related parties

Amounts owed to related parties:

Refer to Note 6A for amounts owed to related parties

Loans from/to NECA NSW includes the following:

Loan to NECA Legal Pty Ltd

687,458

687,458

Assets transferred from/to related parties includes the following:

There were no assets transferred from/to related parties during the financial year (2013: \$nil)

The sales to and purchases from related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances for sales and purchases at the year end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the year ended 30 June 2014, the Association has not recorded any impairment of receivables relating to amounts owed by related parties and declared person or body (2013: \$Nil). This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
Note 11 Related Party Disclosures (co	nt'd)			
Note 11B: Key Management Personnel Rem	nuneration for	the Reporting) Period	
Short-term employee benefits				
Salary (including annual leave taken)	919,834	640,231	453,926	2 7 9,2 7 5
Annual leave accrued	8,376	148,262	8,376	148,262
Directors Remuneration	78,000	47,7 50	-	_
Performance bonus	_	_	-	_
Other Leave Accrued	-	56,054	-	56,054
Total short-term employee benefits	1,006,210	892,297	462,302	483,591
Post-employment benefits:				
Superannuation	110,051	83,728	65,075	25,135
Total post-employment benefits	110,051	83,728	65,075	25,135
Other long-term benefits:				
Long-service leave	413	120,463	413	120,463
Total other long-term benefits	413	120,463	413	120,463
Termination benefits				
T-4-1	4 440 074	4 000 400	F07 700	
Total	1,116,674	1,096,488	527,790	629,189

Note 11C: Transactions with key management personnel and their close family members

Committee members, directors and their related entities are able to use the services provided by the National Electrical Contractors Association. Such services are made available on terms and conditions no more favourable than those available to other members.

There were no loans to/from key management personnel or other transactions with key management personnel.

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
Note 12 Remuneration of Auditors				
Value of the services provided				
Crowe Horwath		-		
Audit of NECA National & ACRS	21,377	19,850	13,650	12,500
Other services	25,993	41,993	21,993	37,243
Wearne & Co	-,	,	,	
Audit of NECA Training Ltd, NECA	27,696	26,050	-	-
Legal P/L & ECA Training P/L	.,	,		
Other services	-	_	-	_
Stannards				
Audit of 370 Degrees	21,075	14,800	-	-
Other services	, _	-	-	_
Total remuneration of auditors	96,141	102,693	35,643	49,743

Other services provided by the auditors related to tax compliance and consulting services in relation to consolidation of accounts.

Note 13 Financial Instruments

The main risks the reporting unit and it's controlled entities are exposed to, through its financial instruments, are credit risk, liquidity risk and market risk consisting of interest rate risk, and equity price risk.

The reporting unit and it's controlled entities financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, bank loans and overdrafts, loans to and from subsidiaries.

The totals for each category of financial instruments, measured in accordance with AASB 139, as detailed in the accounting policies to these financial statements, are as follows:

	Consolidated				
	Note	2014	2013		
	MOLE	\$	\$		
Financial Assets					
Cash and cash equivalents	4A	5,929,792	5,889,291		
Available for sale financial assets	4C	1,743,932	1,564,051		
Financial assets held to maturity	4C	2,884,009	1,959,009		
Trade and other receivables	4B	6,754,376	8,287,337		
Total financial assets		17,312,10	17,699,688		
Financial Liabilities			_		
Financial liabilities at amortised cost					
Trade payables	6A	2,376,327	4,730,713		
Other payables	6B	3,372,860	2,461,764		
Bank overdraft					
Total financial liabilities		5,749,187	7,192,477		

Financial risk management policies

The Committee of Management has overall responsibility for the establishment of the Association's financial risk management framework. This includes the development of policies covering specific areas such as, interest rate risk and credit risk.

Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Association's activities.

The day-to-day risk management is carried out at an individual chapter/subsidiary level under policies and objectives which have been approved by the Committee of Management. Each Chief Financial Officer has been delegated the authority for designing and implementing processes which follow the objectives and policies. This includes monitoring the levels of exposure to interest rate and foreign exchange rate risk and assessment of market forecasts for interest rate movements.

The Committee of Management receives monthly reports which provide details of the effectiveness of the processes and policies in place.

National Electrical Contractors Association (NECA) does not actively engage in the trading of financial assets for speculative purposes nor does it write options.

Mitigation strategies for specific risks faced are described below:

Note 13A: Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the Association and arises principally from the Association's receivables.

Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at the end of the reporting period, excluding the value of any collateral or other security held, is equivalent to the carrying value and classification of those financial assets (net of any provisions) as presented in the Statement of Financial Position.

The Association has no significant concentration of credit risk with any single counterparty or Association of counterparties. Details with respect to credit risk of Trade and Other Receivables are provided in Note 4B.

Trade and other receivables that are neither past due or impaired are considered to be of high credit quality. Aggregates of such amounts are as detailed at Note 4B.

Note 13B: Liquidity risk

Liquidity risk arises from the possibility that the Association might encounter difficulty in settling its debts or otherwise meeting its obligations related to financial liabilities. The Association manages this risk through the following mechanisms:

- obtaining funding from a variety of sources;
- maintaining a reputable credit profile;
- managing credit risk related to financial assets;
- · only investing surplus cash with major financial institutions; and
- · comparing the maturity profile of financial liabilities with the realisation profile of financial assets.

Typically, the Association ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 60 days.

Note 13C: Liquidity Risk - financial liability and asset maturity analysis

The tables below reflect an undiscounted contractual maturity analysis for financial liabilities.

The timing of cash flows presented in the table to settle financial liabilities reflects the earliest contractual settlement dates and does not reflect management's expectations that banking facilities will be rolled forward. The amounts disclosed in the table are the undiscounted contracted cash flows and therefore the balances in the table may not equal the balances in the statement of financial position due to the effect of discounting.

Note 13C: Liquidity Risk - financial liability and asset maturity analysis (cont'd)

Financial liability maturity analysis - Non-derivative

Consolidated	Within	1 Year		o 5 ars		er 5 ars	To	tal
	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$	2014 \$	2013 \$
Financial liabi	lities due fo	r payment						
Trade and other payables	5,749,187	7,192,477	-	-	-	-	5,749,187	7,192,477
Bank o v erdraft	-	-	-	-	-	-	-	-
Total contractual outflows	5,749,187	7,192,477	-		-	-	5,749,187	7,192,477

The timing of expected outflows is not expected to be materially different from contracted cashflows.

Note 13D: Market risk

Market risk is the risk that the fair value or future cash flows of the financial instruments held within the Association will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk. The exposure to market risk is a result of the asset allocation strategy prescribing investments across certain asset classes. The Association is only exposed to interest rate risk and other price risk as detailed below.

The Association's financial instruments portfolio as impacting market risk:

		Consoli	dated
	Note	2014 \$	2013 \$
Cash at bank @ floating rate	4A	5,929,792	5,889,291
Financial assets held as available for sale	4C	1,743,932	1,564,051
Financial assets held to maturity	4C	2,884,009	1,959,009
-		10,557,733	9,412,351

The available for sale financial assets are broken down into the following indirectly held investments:

Note 13D: Market risk (cont'd)

		Consolidated				
2014	Fixed Interest	Cash @ Floating Rate	Managed Investments	Equities	Total	
	\$	\$	\$	\$	\$	
ECA Training Pty Ltd		170,265	1,343,086	230,581	1,743,932	
		170,265	1,343,086	230,581	1,743,932	
2013						
ECA Training Pty Ltd	_	185,516	1,094,756	283,779	1,564,051	
		185,516	1,094,756	283,779	1,564,051	

Interest rate risk is the risk that the fair value or future cash flows of a financial market instrument will fluctuate because of changes in market interest rates. The Association is affected by interest rate risk due to its directly held cash balances. The Association does not have any floating rate debt instruments for both 2014 and 2013. The exposure to interest rate risk has a direct impact on the Statement of Comprehensive Income and Statement of Financial Position of the Association.

Interest rate risk is measured and monitored by the calculation of the duration of the investment portfolios which approximates the percentage change in portfolio valuation from a percentage change in market interest rates.

It would normally be expected that floating rate cash instruments have a direct exposure to interest rate risk. However, because the cash investments in the Association's St George's Asgard Ewrap investment account and the JB Were Investments are in the nature of a pooled investment scheme, it is the unit price of the scheme which reflects the value of the financial investment. On this basis, the sensitivity of changes to the unit price for these instrument investments is included below in note (i): 'Other Price Risk'.

Interest rate risk is measured and monitored by the calculation of the duration of the investment portfolios which approximates the percentage change in portfolio valuation from a percentage change in market interest rates. The only component of the financial instruments directly impacted by interest rates volatility for the purposes of quantifying the interest rate sensitivities are the cash holdings either within the individual portfolios or the master custodian accounts for the investment portfolio.

It would normally be expected that floating rate cash instruments have a direct exposure to interest rate risk. However, because the cash investments in the Association's St George's investment account are in the nature of a pooled investment scheme, it is the unit price of the scheme which reflects the value of the financial investment. On this basis, the sensitivity of changes to the unit price for these instrument investments is included below in note (i) Other Price Risk.

Note 13D: Market risk (cont'd)

The following table illustrates sensitivities to the Association's exposure to changes in interest rates on its directly held cash balances. The table indicates the impact on how profit and equity values reported at the end of the reporting period would have been affected by changes in the relevant risk variable that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

	Consolidated			
	Profit	Equity		
	\$	\$		
Year ended 30 June 2014				
+/- 2% in interest rates	148,760	148,760		
Year ended 30 June 2013				
+/- 2% in interest rates	147,936	147,936		

i. Other Price risk

A large proportion of the financial instrument investments held by the Association are exposed to other price risk as a result of the Association's exposure to equity securities (those indirectly held investments at available for sale via St George's investment account which are either held in domestic listed and unlisted shares or in managed investment schemes). Other price risk is the risk that the fair value or future cash flows of a financial investment may fluctuate because of the changes in market prices. The exposure to other price risk has a direct impact on the Statement of Comprehensive Income and Statement of Financial Position of the Association.

There is a fundamental financial relationship between risk and return. The investments are diversified across different risk profiles in return for commensurate returns in accordance with St George's strategic asset allocation policy, meaning that the other price risk exposure is understood.

Whilst equity markets are inherently volatile and not suitable for short-term investment, over the long-term, equity investments have proven to be a good source of inflation protection, through the achievement of high returns in real terms. To manage the price risk, the investment portfolio is diversified in accordance with asset class limits (in accordance with St George's strategic asset allocation policy).

The table below summarises the impact of increases/decreases of the abovementioned investment exposures on the Association's post tax profit for the year and on equity. The analysis is based on the assumption that the respective price indexes for the different asset classes may increase/decrease by the determined volatility factor with all other variables held constant and the financial instruments moving in accordance to the historical correlation with the indexes that the investments are exposed to.

Taking into account past performance, future expectations, economic forecasts, and Association's management's knowledge and experience of the financial markets, the impact on profit or loss and the impact on equity in the table below are 'reasonably possible' over the next 12 months if other price risk changes by the following volatility factors from the target benchmarks with all other variables, especially foreign exchange rates, held constant.

Note 13D: Market risk (cont'd)

	Consolidated		
	Profit	Equity	
	\$	\$	
Year ended 30 June 2014			
+/- 3% in RBA cash rate	+/- 5,108	+/- 5,108	
+/- 5% in ASX All ordinaries Index	+/- 78,683	+/- 78,683	
Year ended 30 June 2013			
+/- 3% in RBA cash rate	+/- 5,565	+/- 5.565	
+/- 5% in ASX All ordinaries Index	+/- 68,297	+/- 68,297	

Note 13E: Fair Value of Financial Instruments

The fair values of financial assets and financial liabilities are presented in the following table and can be compared to their carrying values as presented in the Statement of Financial Position. Fair values are those amounts at which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

Fair values derived may be based on information that is estimated or subject to judgment, where changes in assumptions may have a material impact on the amounts estimated. Areas of judgment and the assumptions have been detailed below. Where possible, valuation information used to calculate fair value is extracted from the market, with more reliable information available from markets that are actively traded. In this regard, fair values for listed securities are obtained from quoted market bid prices. Where securities are unlisted and no market quotes are available, fair value is obtained using discounted cash flow analysis and other valuation techniques commonly used by market participants.

Consolidated	201	2014		
	Net Carrying Value	Net Fair value	Net Carrying Value	Net Fair value
	\$	\$	\$	\$
Financial assets				
Cash and cash equivalents	5,929,792	5,929,792	5,889,291	5,889,291
Trade and other receivables	6,754,376	6,754,376	8,287,337	8,287,337
Investments at market value	4,627,941	4,627,941	3,523,060	3,523,060
Total financial assets	17,312,109	17,312,109	1 7 ,699,688	1 7 ,699,688
Financial liabilities				
Trade and other payables	5,749,187	5,749,187	7,192,477	7,192,477
Bank overdraft	-	-	-	-
Total financial liabilities	5,749,187	5,749,187	7,192,477	7,192,47 7

Note 13E: Fair Value of Financial Instruments (cont'd)

Fair value measurements categorised by fair value hierarchy—Consolidated

The following table provides an analysis of financial instruments that are measured at fair value, by valuation method.

The different levels are defined below:

Level 1: Fair value obtained from unadjusted quoted prices in active markets for identical instruments.

Level 2: Fair value derived from inputs other than quoted prices included within Level 1 that are observable for the instrument, either directly or indirectly.

Level 3: Fair value derived from inputs that are not based on observable market data.

Fair value hierarchy for financial assets

	Level 1		Level 2		Level 3	
	2014	2013	2014	2013	2014	2013
Available for sale						
Cash	170,265	185,516	-	-	-	-
Managed Investments	1,343,086	1,094,756	=		-	-
Equities	<u>230,58</u> 1	283,779			-	•
Total	1,743,932	1,564,051	-	-	-	-

Note 13F: Capital Management

Capital is defined as the Association's total equity comprising retained earnings and the asset revaluation reserve. It is the Committee's policy to maintain a strong capital base so as to maintain member, stakeholder, creditor, market confidence and to sustain future development of the business. Capital management plays a central role in managing risk to create member value whilst also ensuring that the interests of all stakeholders including investors, policy holders, lenders and regulators are met.

Capital finances growth, capital expenditure and business plans and also provides support if adverse outcomes arise from health insurance, investment performance or other activities. The appropriate level of capital is determined by the Board on both regulatory and economic considerations.

There were no changes in the Association's approach to capital management during the year.

Consolidated		Parent		
2014	2013	2014	2013	
\$	\$	\$	\$	

Note 13G: Net Income and Expense from Financial Assets

Available for sale

Interest revenue	208,998	158,766	-	
Unrealised Losses	(29,117)	(28,515)	_	
Net gain/(loss) from available for sale	179,881	130,251	-	

Note 14 Investments in Subsidiaries and Associates

Interests are held in the following entities:

Name	Country of Incorporation	Ownership Interest*	
		2014	2013
		%	%
Subsidiaries:			
Australian Cabler Registration Service Pty Ltd (a)	Australia	100	100
370 Degrees Group Ltd (b)	Australia	100	100
ECA Training Pty Ltd	Australia	100	100
NECA Training Ltd	Australia	100	100
NECA Legal Pty Ltd	Australia	100	100
Entities 50% owned but not consolidated:			
Elecnet (Australia) Pty Ltd (c)	Australia	50	50
Master Energy Contractors Australia Pty Ltd (d)	Australia	100	100
Entities owned greater than 20% but not equity accounted for:			
Protect Services Pty Ltd (e)	Australia	25	25

- (a) ACRS has been consolidated as NECA is the sole shareholder and has majority at the board, and therefore NECA controls ACRS.
- (b) 370 Degrees Group Ltd is a NECA controlled entity for the purposes of the parent entity separate and consolidated group financial reports. NECA is the sole member of 370 Degrees Group Ltd and has the power to govern its financial and reporting policies. The constitution for 370 Degrees specifically prohibits any member from sharing in either the net income or net assets of the organisation even on wind-up. This is standard wording designed to ensure that 370 Degrees is entitled to enjoy income tax exemption status. Consequently, unless the constitution of 370 Degrees is changed and the company's tax status rescinded, at no time now or in the future will NECA be entitled to share in the financial performance of 370 Degrees in the usual parent / subsidiary relationship.
- (c) Although NECA has 50% ownership, it does not have the majority at the board. In addition, the Scheme has been set up for the benefit of its members and not NECA. The purpose of the Scheme is for employer groups to contribute to the Scheme and hold monies in trust for its members until e.g. redundancies or terminations. No monies are distributed to NECA directly. Further, there is no risk to NECA of an unfunded Scheme position (contingent liability) given that employers are funding the scheme. Hence, there is neither control nor significant influence.
- (d) Master Energy Contractors is a non-operating entity.
- (e) Protect Services Pty Ltd has been set up for the benefits of its members and not NECA. The purpose of the Scheme is for employer groups to contribute to the Scheme and hold monies in trust for its members until e.g. redundancy and terminations. No monies are distributed to NECA directly. Further, there is no risk to NECA of an unfunded scheme position (contingent liability) given that employers are funding the scheme. Hence NECA does not have significant influence on this entity.

Note 15 Events after Balance Sheet Date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may affect the operations of the reporting unit, the results of those operations, or the state of affairs of the reporting unit in future financial years.

In relation to the controlled entities, the directors of 370 Degrees approved the potential sale of the Brunswick Road property at the board meeting held on 26 August 2014. It is possible the sale will take place during the financial year ending 30 June 2015.

Note 16 Contingent Liabilities

Financial Support

NECA National Office has provided a letter of financial support to NECA Queensland, NECA Legal Pty Ltd, NECA Training Ltd and Australian Cabler Registration Service Pty Ltd to repay their debts should any of these entities fail to repay them.

NECA National Office has not received any financial support from other reporting units during the financial year.

Note 17 Association Details

The principal place of business of the association is:

National Electrical Contractors Association – National Office Level 4, 30 Atchison St St Leonards NSW 1590

Note 18 Section 272 Fair Work (Registered Organisations) Act 2009

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of subsections (1) to (3) of section 272, which reads as follows:

Information to be provided to members or the General Manager

- (1) A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

Note 19 Recovery of Wages Activity

There was no recovery of wage activity undertaken by the reporting unit during the financial year.

Note 20 Business Combinations

The reporting unit did not acquire any asset or liability during the financial year as a result of:

- a) an amalgamation under Part 2 of Chapter 3, of the RO Act in which the organisation (of which the reporting unit forms part) was the amalgamated organisation; or
- b) a restructure of the branches of the organisation; or
- c) a determination by the General Manager under subsection 245(1) of the RO Act of an alternative reporting structure for the organisation; or
- d) a revocation by the General Manager under subsection 249(1) of the RO Act of a certificate issued to an organisation under subsection 245(1),