



**Australian Government**  
**Australian Industrial Registry**

Level 36, 80 Collins Street  
Melbourne, VIC 3000  
GPO Box 1994, Melbourne, VIC 3001  
Telephone: (03) 8661 7777  
Fax: (03) 9655 0401  
Email: melbourne@air.gov.au

Mr Silas Banks  
National Vice President (Finance)  
The Pharmacy Guild of Australia  
PO Box 7036  
CANBERRA BUSINESS CENTRE ACT 2610

Dear Mr Banks,

**Financial Reports for the Year Ended 30th June 2005 - FR2005/266**  
**Schedule 1B of the Workplace Relations Act 1996 (RAO Schedule)**

Thank you for the financial reports of The Pharmacy Guild of Australia for the year ended 30<sup>th</sup> June 2005. The Secretary's Certificate was originally lodged in the Industrial Registry on 30<sup>th</sup> November 2005 and the remainder of the accounts were lodged on 9<sup>th</sup> December 2005.

Thank you also for your statement lodged under section 237 of Schedule 1 of the *Workplace Relations Act 1996*. The statement lodged covers particulars of donations, grants and a loan made by the organisation for the year ended 30 June 2005.

The content of the statement has been noted. The statement has been placed on a Registry file that is not available to the general public.

All the above documents have been filed and no further action is required. Please excuse the delay in responding to you. Our attention in recent months has been diverted to the new Workchoices legislation.

There is one small comment I would like to make to assist you in preparing next year's accounts. You do not need to take any further action regarding the accounts which have already been lodged.

Section 254(2)(d) of the RAO Schedule requires the Operating Report to give details of any officer or member of the reporting unit who is a trustee of a superannuation entity (or a director of a company that is a trustee of a superannuation entity). While the accounts which were lodged by the Guild for the year ended 30<sup>th</sup> June 2004 did include the required information regarding six officers, there were no names provided for the year ended 30<sup>th</sup> June 2005. In the event that no officer or member of the organisation is a trustee or director of a superannuation entity, the Operating Report should include a comment to this effect.

Please do not hesitate to contact me by email at [robert.pfeiffer@air.gov.au](mailto:robert.pfeiffer@air.gov.au) or on (03) 8661 7817 if you wish to discuss this letter.

A copy of the financial report has been placed on the website maintained by the Industrial Registry at <http://www.e-airc.gov.au/175V>.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'R Pfeiffer'.

Robert Pfeiffer  
Statutory Services Branch

28 June 2006

## **Independent audit report to members of the Pharmacy Guild of Australia - National Secretariat**

### **Matters relating to the Electronic Presentation of the Audited Financial Report**

This audit report relates to the financial report of the Pharmacy Guild of Australia – National Secretariat (the Guild) for the year ended 30 June 2005 included on the Guild's web site. The National Councillors of the Guild are responsible for the integrity of the Guild's web site. We have not been engaged to report on the integrity of the Guild's web site. The audit report refers only to the statements named below. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on this web site

### **Scope**

#### *The financial report and National Councillors' responsibility*

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, the operating report and the committee of management's statement for the Pharmacy Guild of Australia - National Secretariat (the Guild), for the year ended 30 June 2005.

The National Councillors of the Guild are responsible for preparing a financial report that presents fairly the financial position and performance of the Guild, and that complies with Accounting Standards in Australia, in accordance with the *Workplace Relations Act 1996*. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### *Audit approach*

We conducted an independent audit of the financial report in order to express an opinion on it to the members of the Guild. Our audit was conducted in accordance with Australian Auditing Standards in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Guild's financial position, and of its performance as represented by the results of its operations and cash flows.

## **Independent audit report to members of the Pharmacy Guild of Australia - National Secretariat**

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We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Guild's financial position, and of its performance as represented by the results of its operations and cash flows.



We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the National Councillors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

We performed procedures to assess whether the substance of business transactions was accurately reflected in the financial report. These and our other procedures did not include consideration or judgement of the appropriateness or reasonableness of the business plans or strategies adopted by the National Councillors and management of the Guild.

#### **Independence**

We are independent of the Guild, and have met the independence requirements of Australian professional ethical pronouncements. In addition to our audit of the financial report, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

#### **Audit opinion**

In our opinion, the financial report of the Pharmacy Guild of Australia - National Secretariat presents fairly in accordance with the *Workplace Relations Act 1996*, including Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Guild's financial position as at 30 June 2005 and of its performance as represented by the results of its operations and cash flows for the year then ended.

Ernst & Young

G J Knuckey

Partner

Registered Company Auditor

Member of the Institute of Chartered Accountants in Australia

Canberra

19 October 2005

# THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT

## OPERATING REPORT

I, SILAS BELL BANKS, being the designated officer responsible for preparing this report for the financial year ended 30 June 2005 of The Pharmacy Guild of Australia - National Secretariat, report as follows:

(a) **Principal Activities:**

- (i) The Pharmacy Guild of Australia ("the Guild"), is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- (ii) The Guild, functions as a single legal entity and reports under the Workplace Relations (Registration and Accountability of Organisations) Legislation 2003.
- (iii) The development of Guild policy is the responsibility of the Guild's supreme governing body, the National Council, on which all State and Territory Branches are represented.
- (iv) The implementation of this policy is overseen by the National Executive through the National Secretariat.
- (v) National Council also defines projects or areas of investigation that may include the development of objectives and targets. The Executive Director of the National Secretariat defines these objectives and targets based on National Council directions and also self generated issues.
- (vi) These issues are referred to the various National Secretariat Divisions who deliver the projects and services that address the various objectives and targets set for them.
- (vii) Included in the Annual report are the various reports compiled by the National Secretariat's Divisional Directors outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

(b) **Significant financial changes:**

There have been no significant changes in the National Secretariat's principal activities or financial affairs during the period to which this report relates.

(c) **Members advice:**

- (i) under Section 174 of the Registration and Accountability of Organisations schedule (RAO) and Rule 36 of the Constitution of the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director;
- (ii) the register of members of the organisation was maintained in accordance with the RAO; and
- (iii) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information. This information is detailed in Note 2 of the financial statements.

(d) **Prescribed and other Information:**

- (i) As at 30 June 2005 to which this report relates the number of members of the organisation was 3,873 including Honorary Life Members.
- (ii) As at 30 June 2005 the total number of employees employed by the reporting entity was 68.
- (iii) During the reporting period the following persons were members of National Council:

SB Banks	JW Bronger	HWG Cuthill	JH Dornan
JC Dowling	RJC Foster	TJ Logan	IK Marshall
PS McBeath	DS Nolte	PW Reid	KS Sclavos
PD Simmons	WJ Scott	IP Todd	HD Zafer
ZL Mullen			

(e) **Insurance of Officers:**

During the financial year, the National Secretariat paid insurance to cover all officers of the National Secretariat. The officers of the National Secretariat covered by the insurance policy include all the National Councillors and the Executive Director. Other officers covered by the contract are the management of the National Secretariat. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the National Secretariat.

  
SILAS BELL BANKS

19 October 2005

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**

**COMMITTEE OF MANAGEMENT'S STATEMENT**

We, JOHN WILLIAM BRONGER and, SILAS BELL BANKS being two members of the National Council of The Pharmacy Guild of Australia, do state on behalf of the National Council and in accordance with a resolution passed by the National Council on 17 October 2005 that in relation to the General Purpose Financial Report of the National Secretariat, the opinion of National Council is as follows:

- (a) the attached financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the National Secretariat as at 30 June 2005;
- (d) there are reasonable grounds to believe that the National Secretariat will be able to pay its debts as and when they become due and payable;
- (e) during the year to which the attached General Purpose Financial Report relates and since the end of that year:
  - (i) meetings of the National Council were held in accordance with the rules of the organisation; and
  - (ii) the financial affairs of the National Secretariat have been managed in accordance with the rules of the organisation; and
  - (iii) the financial records of the National Secretariat have been kept and maintained in accordance with the Registration and Accountability of Organisations (RAO) Schedule and Regulations; and
  - (iv) to the knowledge of any member of the National Council, there have been no instances where records of the organisation or other documents have not been furnished, or made available, to members or the Registrar in accordance with the requirements of section 272 of the RAO Schedule; and
  - (v) The National Secretariat has complied with any order for inspection of financial records made by the Commissioner under section 273 of the RAO Schedule.

  
\_\_\_\_\_  
JOHN WILLIAM BRONGER

  
\_\_\_\_\_  
SILAS BELL BANKS

19 October 2005

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT 30 JUNE 2005**

	NOTES	2005 \$	2004 \$
<b>CURRENT ASSETS</b>			
Cash	5	11,744,684	8,427,620
Receivables	6	4,679,284	3,936,890
Other	7	86,150	124,331
<b>TOTAL CURRENT ASSETS</b>		<u>16,510,118</u>	<u>12,488,841</u>
<b>NON - CURRENT ASSETS</b>			
Receivables	8	19,382,939	18,975,440
Investments	9	5,586,263	2,986,261
Property, plant and equipment	10	821,205	827,012
<b>TOTAL NON - CURRENT ASSETS</b>		<u>25,790,407</u>	<u>22,788,713</u>
<b>TOTAL ASSETS</b>		<u>42,300,525</u>	<u>35,277,554</u>
<b>CURRENT LIABILITIES</b>			
Payables	11	13,299,097	10,769,348
Provisions	12	1,205,803	1,067,563
<b>TOTAL CURRENT LIABILITIES</b>		<u>14,504,900</u>	<u>11,836,911</u>
<b>NON - CURRENT LIABILITIES</b>			
Borrowings	13	1,400,000	1,600,000
Provisions	14	79,295	113,486
<b>TOTAL NON - CURRENT LIABILITIES</b>		<u>1,479,295</u>	<u>1,713,486</u>
<b>TOTAL LIABILITIES</b>		<u>15,984,195</u>	<u>13,550,397</u>
<b>NET ASSETS</b>		<u>26,316,330</u>	<u>21,727,157</u>
<b>MEMBERS FUNDS</b>			
Reserves	15	3,469,718	2,582,330
Accumulated funds	15	22,846,612	19,144,827
		<u>26,316,330</u>	<u>21,727,157</u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
STATEMENT OF FINANCIAL PERFORMANCE  
FOR THE YEAR ENDED 30 JUNE 2005**

	NOTES	2005 \$	2004 \$
<b>REVENUE FROM ORDINARY ACTIVITIES</b>	3	41,293,360	27,911,657
Remuneration and employee benefits expense	4 (a)	(6,596,956)	(6,071,447)
Depreciation		(220,213)	(214,283)
Other expenses from ordinary activities	4 (b)	(29,887,018)	(21,240,466)
		<u>4,589,173</u>	<u>385,461</u>
<b>NET SURPLUS FROM ORDINARY ACTIVITIES ATTRIBUTABLE TO MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA</b>		<u>4,589,173</u>	<u>385,461</u>
<b>TOTAL CHANGES IN MEMBERS FUNDS OTHER THAN THOSE RESULTING FROM TRANSACTIONS WITH OWNERS AS OWNERS ATTRIBUTABLE TO MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA</b>		<u>4,589,173</u>	<u>385,461</u>

**Surplus from Ordinary Activities consists of:**

Surplus/(deficit) from all Divisions excluding Quality Care Pharmacy Program	3,701,785	(56,080)
Surplus from Quality Care Pharmacy Program	811,307	646,378
Surplus/(deficit) from the National Fighting Fund	76,081	(204,837)
	<u>4,589,173</u>	<u>385,461</u>



**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**STATEMENT OF CASHFLOWS FOR YEAR ENDED 30 JUNE 2005**

	NOTES	2005 \$	2004 \$
<b>Cash flows from operating activities</b>			
Receipts from operations		15,128,043	12,649,595
Payments to suppliers and employees		(38,303,398)	(31,511,728)
Interest received		1,698,400	1,267,307
Dividend received		4,600,000	-
Grants received		24,593,089	18,244,572
Interest paid		(127,160)	(139,045)
GST paid		(877,883)	(146,708)
<b>Net cash flows generated from operating activities</b>	16 (a)	<u>6,711,091</u>	<u>363,993</u>
<b>Cash flows from investing activities</b>			
Purchase of property, plant and equipment		(235,908)	(473,586)
Proceeds from sale of property, plant and equipment		17,700	119,090
Funds held on trust		31,682	(74,786)
Acquisition of shares in related entities		(2,600,001)	-
Purchase of a controlled entity		(1)	-
Loan to related company		(607,499)	-
Proceeds from related company loan repayment		200,000	400,000
Proceeds from AACP loan repayment		-	10,000
<b>Net cash flows (used in) investing activities</b>		<u>(3,194,027)</u>	<u>(19,282)</u>
<b>Cash flows from financing activities</b>			
Repayment of bank loan		(200,000)	(400,000)
<b>Net cash flows (used in) financing activities</b>		<u>(200,000)</u>	<u>(400,000)</u>
Net increase/(decrease) in cash held		3,317,064	(55,289)
Add opening cash brought forward		8,427,620	8,482,909
<b>Closing cash carried forward</b>	16 (b)	<u><u>11,744,684</u></u>	<u><u>8,427,620</u></u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**a) Basis of Accounting**

The financial report is a general purpose financial report which has been prepared in accordance with applicable Accounting Standards and disclosures required by the Registration and Accountability of Organisations (RAO) (Schedule 1B to the Workplace Relations Act 1996). Other mandatory professional reporting requirements (Urgent Issues Group Consensus Views) have also been complied with.

The financial report has been prepared in accordance with the historical cost convention. Cost in relation to assets represents the cash amount paid or the face value of the assets given in exchange.

**b) Changes in Accounting Policies**

The accounting policies adopted are consistent with those of the previous year.

**c) Cash and Cash Equivalents**

Cash on hand and in banks and short term deposits are stated at nominal values.

For the purposes of the Statement of Cash Flows, cash includes cash on hand and in banks, and money market investments readily convertible to cash within 2 working days, net of outstanding bank overdrafts.

**d) Receivables**

Trade receivables are recognised and carried at original invoice amount less a provision for any uncollectable debts.

Receivables from related parties are recognised and carried at nominal amount due. Interest is taken up as income on an accrual basis.

**e) Investments**

Investments in controlled entities are carried at the lower of the cost or recoverable amount in the financial report.

**f) Recoverable amount**

Non current assets measured using the cost basis are not carried at an amount above their recoverable amount, and where a carrying value exceeds this recoverable amount, the asset is written down.

**g) Property, Plant and Equipment**

Cost and Valuation

Property, plant and equipment are measured at cost. Any surplus on revaluation is credited directly to the asset revaluation reserve and excluded from the statement of financial performance.

Any gain or loss on the disposal of revalued assets is determined as the difference between the carrying value of the asset at the time of disposal and the proceeds from disposal, and is included in the result in the year of disposal.

Depreciation

Depreciation is provided on a straight line basis on all property, plant and equipment, other than artwork and antiques, at rates calculated to allocate the cost or valuation less estimated residual value at the end of the useful lives of the assets against revenue over those estimated useful lives.

Major depreciation periods are:

	2005	2004
Plant and equipment	3 to 10 years	3 to 10 years

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)**

**h) Payables**

Liabilities for trade creditors and other amounts are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Guild.

Payables to related parties are carried at the principal amount. Interest, when charged by a lender, is recognised as an expense on an accrual basis.

**i) Leases**

Finance leases, which effectively transfer to the National Secretariat substantially all of the risks and benefits incidental to the ownership of the leased item, are capitalised at the present value of the minimum lease payments, disclosed as leased property, plant and equipment under lease, and amortised over the period of the lease.

Operating lease payments, where the lessor effectively retains substantially all of the risks and benefits of ownership of the leased items, are recognised as an expense.

**j) Provisions**

Provisions are recognised when the Guild has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events, it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

**k) Revenue Recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be reliably measured.

Interest

Control of the right to receive the interest payment.

Dividends

Control of the right to receive the dividend payment.

Grant funding

Only to the extent that costs have been incurred.

**l) Employee Benefits**

Provision is made for employee benefits accumulated as a result of employees rendering services up to the reporting date. These benefits included wages and salaries, annual leave, sick leave and long service leave.

Liabilities arising in respect of salaries and wages, annual leave, sick leave and any other employee benefits expected to be settled within twelve months of the reporting date and are measured in their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash outflows to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, the market yield as at the reporting date on national government bonds, which have terms of maturity approximating the terms of the related liability, are used.

Employee benefit expenses and revenues arising in respect of the following categories:

- wages and salaries, non monetary benefits, annual leave, long service leave, sick leave and other leave benefits; and,
  - other types of employee benefits,
- are recognised against surpluses on a net basis in their respective categories.

The contributions made to superannuation funds by the entity are charged against surpluses when due.

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)**

**m) Borrowings**

Bank loans are measured at the principal amount. Interest is charged as an expense as it accrues.

**n) Taxes**

*Income taxes*

The Pharmacy Guild of Australia is exempt from income tax under section 50-15 of the Income Tax Assessment Act 1997.

*Goods and Services Tax (GST)*

Revenues, expenses and assets are recognised net of the amount of GST except:

- i) where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- ii) receivables and payables are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

**o) Comparatives**

Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosures.

**NOTE 2 INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR**

In accordance with the requirements of the Registration and Accountability of Organisations Schedule - RAO (Schedule 1B to the Workplace Relations Act 1996), the attention of members is drawn to the provisions of sub-sections (1), (2), and (3) of section 272 which read as follows:

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 3 REVENUE FROM ORDINARY ACTIVITIES</b>		
<b>Revenues from operating activities</b>		
Membership subscriptions ex branches	4,509,872	4,494,002
Grants received	24,765,780	16,664,230
Income from Quality Care Pharmacy Program (QCPP)		
Membership subscriptions	1,550,850	1,408,350
Sale of QCPP related items	65,031	155,687
Sponsorship income	50,000	84,182
DUSC income	167,880	216,568
<b>Total revenues from operating activities</b>	<b>31,109,413</b>	<b>23,023,019</b>
<b>Revenues from non-operating activities</b>		
Interest received		
Controlled entities	1,468,891	1,110,461
Other corporations	229,509	156,846
Commissions from controlled entity	1,357,996	1,212,093
Dividend income from controlled entity	4,600,000	-
Referral fees from controlled entity	2,025,238	1,772,140
Rent received from branches and other related parties	45,561	52,929
Other income	439,052	465,079
Proceeds from disposal of property, plant and equipment	17,700	119,090
<b>Total revenues from outside the operating activities</b>	<b>10,183,947</b>	<b>4,888,638</b>
<b>Total revenues from ordinary activities</b>	<b>41,293,360</b>	<b>27,911,657</b>

**NOTE 4 EXPENSES**

**(a) Remuneration and employee benefits expense**

Remuneration to elected officials	711,528	714,837
Remuneration to employees	4,486,907	4,048,422
Superannuation to elected officials	80,000	89,045
Superannuation to employees	604,011	585,255
Provision for annual leave	123,798	85,535
Provision for long service leave	138,500	116,218
Other on-costs (payroll tax and workers compensation expenses)	452,212	432,135
<b>Total remuneration and employee benefits expense</b>	<b>6,596,956</b>	<b>6,071,447</b>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 4 EXPENSES (cont'd)</b>		
<b>(b) Other expenses from ordinary activities</b>		
Affiliation fees	79,672	66,893
Bad debts expense	525,901	-
Donations	171,289	104,293
Remuneration to auditors		
- Audit fees	33,500	32,200
- Other services	98,448	80,558
Legal expenses	952,572	815,422
Consultants expenses	851,307	488,885
DUSC expenses	66,000	74,016
Meeting expenses and allowances		
- National Council	698,231	534,080
- Chairman and committee expenses	112,064	95,853
- Other meeting expenses	6,651	3,480
Grants and subsidies to branches	237,547	350,902
Commissions to branches	347,213	310,293
Administrative expenses	339,311	451,681
Rent paid	576,372	576,031
Interest paid	127,160	139,045
Grants expended	22,506,548	14,830,740
Expenses from Quality Care Pharmacy Program (QCPP)		
- Payments made to AIPM and PSA	14,772	52,077
- Standards materials expenses	3,755	50,491
Travel expenses (local and overseas)	523,996	405,600
Special projects	431,658	328,655
Other expenses	1,183,051	1,449,271
<b>Total other expenses from ordinary activities</b>	<b>29,887,018</b>	<b>21,240,466</b>
<b>(c) Losses</b>		
Net loss on disposal of property, plant and equipment	3,802	36,696

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 5 CASH</b>		
<b>Guild cash</b>		
Cash at bank and on hand	870,894	842,002
Cash on short term deposit	7,191,169	814,521
	<u>8,062,063</u>	<u>1,656,523</u>
<b>Cash held in Trust</b>		
Cash at bank held in Trust	302,054	268,825
Cash on short term deposit held in Trust	3,380,567	6,502,272
	<u>3,682,621</u>	<u>6,771,097</u>
<b>Total cash</b>	<u>11,744,684</u>	<u>8,427,620</u>
<b>NOTE 6 RECEIVABLES (CURRENT)</b>		
Trade debtors and other debtors	2,775,782	2,332,492
Amounts receivable from related entities		
Branch debtors	66,062	88,093
Amounts receivable from controlled entities		
Gold Cross Products and Services Pty Ltd	110,147	141,637
Guild Insurance Limited	713,022	396,366
Healthlinks.net Pty Ltd	217,184	-
GST receivable	797,087	453,348
Government grants receivable	-	524,954
	<u>4,679,284</u>	<u>3,936,890</u>
Trade debtors includes the following amounts owing by a related entity		
Related entity	<u>526</u>	<u>14,478</u>
<b>NOTE 7 OTHER</b>		
Prepayments	86,150	124,331
	<u>86,150</u>	<u>124,331</u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 8 RECEIVABLES (NON-CURRENT)</b>		
Unsecured loans to related entity		
Australian Association of Consultant Pharmacy Pty Limited	80,000	80,000
Unsecured loans to controlled entities		
Guild Insurance & Financial Services Holdings Limited	18,283,860	18,483,860
Gold Cross Products and Services Pty Ltd	411,580	411,580
Healthlinks.net Pty Ltd	607,499	-
	<u>19,382,939</u>	<u>18,975,440</u>

The National Secretariat will not recall the unsecured loans to Guild Insurance & Financial Services Holdings Limited until such a time when the entity has surplus funds to meet this liability. In addition, the National Secretariat has entered into a Subordination Agreement with Guild Insurance & Financial Services Holdings Limited.

**NOTE 9 INVESTMENTS**

**Investments at cost comprise:**

Shares in controlled entities - unlisted		
Australian Association of Consultant Pharmacy Pty Limited		
2 ordinary shares	2	2
Pharmacy Guild Home Infusion Association Pty Limited		
2 ordinary shares	2	2
GuildNET Pty Limited		
18 ordinary shares	18	18
Guild Insurance & Financial Services Holdings Limited		
3,585,434 ordinary shares	3,585,434	985,434
20,000 Redeemable cumulative non participating preference shares	2,000,000	2,000,000
Gold Cross Products and Services Pty Ltd		
402 ordinary shares	804	804
National Pharmacy Television Pty Limited		
1 ordinary share	1	1
Pharmacy Electronic Network Telecommunications And Logistics Pty Ltd		
1 ordinary share	1	-
Healthlinks.net Pty Ltd		
1 ordinary share	1	-
<b>Total investments</b>	<u>5,586,263</u>	<u>2,986,261</u>



**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 10 PROPERTY, PLANT AND EQUIPMENT</b>		
Office equipment - at cost	1,064,092	860,702
Less accumulated depreciation	<u>(686,762)</u>	<u>(559,904)</u>
	<u>377,330</u>	<u>300,798</u>
Motor vehicles - at cost	578,597	604,919
Less accumulated depreciation	<u>(233,148)</u>	<u>(177,131)</u>
	<u>345,449</u>	<u>427,788</u>
Artwork - at cost	81,800	81,800
Less accumulated depreciation	<u>-</u>	<u>-</u>
	<u>81,800</u>	<u>81,800</u>
Antiques - at cost	16,626	16,626
Less accumulated depreciation	<u>-</u>	<u>-</u>
	<u>16,626</u>	<u>16,626</u>
	<u>821,205</u>	<u>827,012</u>
<b>(a) Reconciliations</b>		
<i>Office equipment - at cost</i>		
Carrying amount at beginning	300,798	284,244
Additions	203,390	147,377
Disposals	-	(3,835)
Depreciation expense	<u>(126,858)</u>	<u>(126,988)</u>
Carrying amount at end	<u>377,330</u>	<u>300,798</u>
<i>Motor vehicles - at cost</i>		
Carrying amount at beginning	427,788	381,026
Additions	32,518	286,009
Disposals	(21,503)	(151,952)
Depreciation expense	<u>(93,354)</u>	<u>(87,295)</u>
Carrying amount at end	<u>345,449</u>	<u>427,788</u>
<i>Artwork - at cost</i>		
Carrying amount at beginning	81,800	41,600
Additions	-	40,200
Carrying amount at end	<u>81,800</u>	<u>81,800</u>
<i>Antiques - at cost</i>		
Carrying amount at beginning and end	<u>16,626</u>	<u>16,626</u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 11 PAYABLES (CURRENT)</b>		
Trade creditors	837,546	836,906
Accrued expenses	3,002,525	807,471
Amounts payable to related entities		
Branch creditors	668,419	441,832
Guild Insurance Limited	40,272	53,640
Healthlinks.net Pty Ltd	6,600	-
Amounts held on trust		
MPA	50,171	18,489
Government grants in advance	7,964,562	8,132,825
Income in advance	200,000	233,570
GST payable	529,002	244,615
	<u>13,299,097</u>	<u>10,769,348</u>
Payables include the following:		
Amounts due to related entity	660	165
Legal fees payable	43,670	191,743
	<u>44,330</u>	<u>191,908</u>
<b>NOTE 12 PROVISIONS (CURRENT)</b>		
Provision for annual leave	613,946	583,582
Provision for long service leave	579,782	483,981
Other	12,075	-
	<u>1,205,803</u>	<u>1,067,563</u>
Provisions (Current) include the following		
Employee entitlements in respect of holders of offices	237,578	219,237
	<u>237,578</u>	<u>219,237</u>
<b>NOTE 13 BORROWINGS</b>		
Bank loan	<u>1,400,000</u>	<u>1,600,000</u>
i. Drawdown of the bank loan was performed on 26 June 2002. The loan is secured by guarantee and indemnity from Guild Insurance and Financial Services Holdings Limited.		
<b>NOTE 14 PROVISIONS (NON - CURRENT)</b>		
Provision for long service leave	<u>79,295</u>	<u>113,486</u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$

**NOTE 15 RESERVES**

**(a) Asset revaluation reserve**

Balance at the beginning of the year	-	7,288,551
Transfer to accumulated funds	-	(7,288,551)
Balance at the end of the year	-	-

**(b) Quality Care Pharmacy Program reserve**

Balance at the beginning of year	1,546,326	899,948
Transfer from accumulated funds	811,307	646,378
Balance at the end of year	2,357,633	1,546,326

**(c) National Fighting Fund reserve**

Balance at the beginning of year	1,036,004	1,240,841
Transfer from/(to) accumulated funds	76,081	(204,837)
Balance at the end of year	1,112,085	1,036,004
<b>Total Reserves</b>	<b>3,469,718</b>	<b>2,582,330</b>

**(a) Asset revaluation reserve**

The Asset Revaluation Reserve is used to record increments and decrements in the value of non-current assets. The amount in this reserve has been transferred in its entirety to the Accumulated Funds as at 30 June 2004.

**(b) Quality Care Pharmacy Program reserve**

The Quality Care Pharmacy Program reserve was established to promote and fund the Quality Care Pharmacy Program to Guild members.

**(c) National Fighting Fund reserve**

A National referendum was held in April 2002 to seek Guild members' approval to establish a National Fighting Fund. The Funds would be obtained from an increase in annual subscriptions (premises component only) and be used to fund special endeavours required to preserve and protect the long-term interests of members. The Fund would operate under the direct control of the Guild's Executive Committee who would consider each allocation of funds against stringent criteria agreed by the Executive. The referendum was successful and the collection of funds was commenced in the 2002/2003 financial year. The surplus of these funds as at 30 June 2005 are held in a reserve pending future costs relating to this cause. All funds are invested and interest on the funds transferred to the reserve.

**(d) Accumulated Funds**

Balance at the beginning of the year	19,144,827	11,912,356
Net surplus attributable to Guild	4,589,173	385,461
Transfer from/(to) to Quality Care Pharmacy Program reserve	(811,307)	(646,378)
Transfer from/(to) Fighting Fund reserve	(76,081)	204,837
Transfer from asset revaluation reserve	-	7,288,551
Balance at the end of the year	22,846,612	19,144,827

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
<b>NOTE 16 STATEMENT OF CASH FLOWS</b>		
a) Reconciliation of the operating surplus to the net cash flows from operations		
Operating surplus	4,589,173	385,461
Provision for long service leave	61,610	98,715
Provision for annual leave	30,364	57,241
Depreciation of property, plant and equipment	220,213	214,284
Deficit on disposal of non current assets	3,802	36,696
Changes in assets and liabilities		
Increase/(decrease) in trade creditors	640	169,839
Increase in branch creditors	226,587	269,203
Increase in related party creditors	(6,768)	47,091
(Decrease)/increase in accrued expenses	2,207,129	(1,055,046)
(Increase) in trade debtors	(443,290)	(1,392,594)
(Increase) in branch debtors	22,031	(9,181)
Decrease/(increase) in related parties debtors	(502,350)	466,583
(Increase) in prepayments	38,181	(1,607)
(Decrease) in income in advance	(33,570)	(2,794)
(Decrease) in net GST payable	(59,352)	(105,270)
Increase in government grants	356,691	1,585,372
	<u>6,711,091</u>	<u>763,993</u>
b) Reconciliation of cash		
Cash balance comprises		
Cash on hand	800	950
Cash at bank	1,172,148	1,109,877
Cash on deposit	10,571,736	7,316,793
	<u>11,744,684</u>	<u>8,427,620</u>
c) Financing facilities available		
At reporting date, the following financing facilities had been negotiated and were available:		
<i>Total facilities</i>		
- Bank loan	2,000,000	2,000,000
<i>Facilities used</i>		
- Bank loan	1,400,000	1,600,000
<i>Facilities unused</i>		
- Bank loan	600,000	400,000
<b>NOTE 17 LEASE COMMITMENTS</b>		
Operating leases (non-cancellable)		
Not later than one year	699,491	613,234
Later than one year and not later than five years	2,412,151	2,723,486
Later than five years	-	-
	<u>3,111,642</u>	<u>3,336,720</u>

Operating leases have an average lease term of 2.5 years and an average rate of 7.75%.  
Operating leases are for motor vehicles and the National Secretariat's premises at Barton.

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

**NOTE 18 RELATED PARTY DISCLOSURES**

- a) The National Council of The Pharmacy Guild of Australia during the financial year comprised:

S.B. BANKS  
J.W. BRONGER  
H.W.G. CUTHILL  
J.H. DORNAN  
J.C. DOWLING  
R.J.C. FOSTER  
T.J. LOGAN  
I.K. MARSHALL  
P.S. MCBEATH  
Z.L. MULLEN  
D.S. NOLTE  
P.W. REID  
K.S. SCLAVOS  
P.D. SIMMONS  
W.J. SCOTT  
I.P. TODD  
H.D. ZAFER

- b) The following related party transactions occurred during the financial year:

Transactions with related parties:

- i. The National Secretariat provided a loan of \$411,580 (2004 \$411,580) to the Gold Cross Products and Services Pty Ltd. Interest payments on the loan totalled \$25,944 (2004 \$25,944). The loan was made under normal terms and conditions.

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2005**

	2005	2004
	\$	\$
ii. Subscriptions income was received from the following Branches:		
New South Wales	1,571,401	1,579,345
Victoria	1,020,001	1,052,957
Queensland	882,949	854,911
South Australia	358,956	348,333
Western Australia	463,101	449,644
Tasmania	129,831	129,031
Australian Capital Territory	61,266	58,689
Northern Territory	22,367	21,092
	<u>4,509,872</u>	<u>4,494,002</u>
iii. Branch debtors as at 30 June 2005 comprised:		
New South Wales	14,572	39,134
Victoria	17,112	13,390
Queensland	7,373	1,070
South Australia	33	12,037
Western Australia	14,435	6,929
Tasmania	8,207	-
Australian Capital Territory	1,242	14,361
Northern Territory	3,088	1,172
	<u>66,062</u>	<u>88,093</u>
iv. Branch creditors as at 30 June 2005 comprised:		
New South Wales	127,627	120,528
Victoria	124,962	91,044
Queensland	166,110	37,294
South Australia	32,937	33,335
Western Australia	66,939	48,609
Tasmania	69,696	63,523
Australian Capital Territory	46,444	45,668
Northern Territory	33,704	1,831
	<u>668,419</u>	<u>441,832</u>
v. The National Secretariat has given a subsidy to the following Branches to part fund their operations		
New South Wales	-	82,255
Victoria	-	31,200
Queensland	20,000	-
South Australia	-	20,000
Western Australia	70,000	-
Tasmania	-	50,000
Australian Capital Territory	43,397	117,447
Northern Territory	104,150	50,000
	<u>237,547</u>	<u>350,902</u>
vi. Rent charged to Branches and other related parties during the year.	<u>45,561</u>	<u>62,929</u>
vii. Certificate fees received from the Branches in relation to completion of modules in the Pharmacy Assistants training course.	<u>-</u>	<u>1,660</u>
viii. During the year the National Secretariat received interest income from Guild Insurance & Financial Services Holdings Limited.	<u>1,442,947</u>	<u>1,084,517</u>

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

	2005 \$	2004 \$
ix. During the year the National Secretariat received income from Guild Insurance Limited.	<u>2,025,238</u>	<u>1,775,140</u>
x. During the year the National Secretariat received Guild digest income from the Branches	<u>102,095</u>	<u>93,604</u>
xi. During the year the National Secretariat received income from Gold Cross Products and Services Pty Ltd.	<u>1,357,996</u>	<u>1,212,093</u>
xii. During the year the National Secretariat paid commissions to the Branches on Gold Cross Products and Services Pty Ltd income.	<u>347,213</u>	<u>310,293</u>
xiii. During the year the National Secretariat received dividend income from Guild Insurance & Financial Services Holdings Limited.	<u>4,600,000</u>	<u>-</u>
xiv. During the year the National Secretariat received income from Gold Cross Products and Services Pty Ltd for their publications	<u>13,031</u>	<u>35,700</u>
xv. During the year the National Secretariat received income from Guild Insurance Limited for advertising in their publications	<u>15,000</u>	<u>15,000</u>
xvi. During the year the National Secretariat received management fee from Healthlinks.net Pty Ltd	<u>59,547</u>	<u>-</u>
xvii. During the year the National Secretariat received interest income from Healthlinks.net Pty Ltd	<u>34,143</u>	<u>-</u>

**NOTE 19 REMUNERATION OF NATIONAL COUNCILLORS**

(a) National Councillors' remuneration

Amounts received or due and receivable by the Councillors of the Pharmacy Guild of Australia from the National Secretariat

<u>241,528</u>	<u>275,089</u>
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**NOTE 20 CONTINGENT LIABILITIES**

There are no contingent liabilities.

**NOTE 21 SEGMENT REPORTING**

The National Secretariat of The Pharmacy Guild of Australia operates in one business segment being provision of services to Pharmacists and in one geographical segment being within Australia.

**NOTE 22 SUBSEQUENT EVENTS**

There are no subsequent events.

**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT  
NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS  
FOR YEAR ENDED 30 JUNE 2005**

**NOTE 23 IMPACT OF ADOPTING AASB EQUIVALENTS TO IASB STANDARDS**

The National Secretariat of The Pharmacy Guild of Australia has commenced transitioning its accounting policies and financial reporting from current Australian standards to Australian equivalents of International Financial Reporting Standards (IFRS). The organisation has allocated internal resources and engaged expert consultants to perform diagnostics and conduct impact assessments to isolate key areas that will be impacted by the transition to IFRS. As a result of these procedures, the National Secretariat has graded impact areas and established a project team to address these areas. As the National Secretariat has a 30 June year end, priority has been given to considering the preparation of an opening balance sheet in accordance with AASB equivalents to IFRS as at 1 July 2004. This will form the basis of accounting for Australian equivalents of IFRS in the future, and is required when the National Secretariat prepares its first fully IFRS compliant financial report for the year ended 30 June 2006. Set out below are the key areas where accounting policies will change and may have an impact on the financial report of the National Secretariat.

*Impairment of Assets*

Under the Australian equivalent to IAS 36 Impairment of Assets, the recoverable amount of an asset is determined as the higher of net selling price and value in use. Additionally at each reporting date, the entity is required to assess if any indicators exist that assets are impaired and perform an impairment test if required. Reliable estimation of future financial effects of this change in accounting policy cannot be quantified accurately because of the conditions under which impairment will be assessed are not yet known.



**THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT**  
**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS**  
**FOR YEAR ENDED 30 JUNE 2004**

**NOTE 24 FINANCIAL INSTRUMENTS**

(a) Interest Rate Risk

The entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on those financial assets and financial liabilities, is as follows:

	Weighted Average Effective Interest Rate		Floating Interest Rate		Fixed Interest Rate Maturing			
	2005	2004	2005	2004	Within 1 Year		1 to 5 Years	
	%	%	\$	\$	\$	\$	\$	\$
<b>Financial Assets</b>								
Cash	5.28	4.65	1,172,948	1,110,827	-	-	-	-
Short Term Deposits	5.65	5.15	10,571,736	7,316,793	-	-	-	-
Amounts receivable from controlled entity								
Gold Cross Products & Services	6.30	6.30	-	-	411,580	411,580	-	-
GIFSH Limited *	7.94	5.52	6,000,000	-	-	-	-	6,000,000
GIFSH Limited *	7.95	7.55	1,400,000	-	-	-	-	1,600,000
GIFSH Limited *	7.94	5.65	10,833,551	-	-	-	-	10,833,551
Healthlinks.net Pty Ltd	7.33	-	819,262	-	-	-	-	-
<b>Total Financial Assets</b>			<b>29,978,235</b>	<b>8,427,620</b>	<b>411,580</b>	<b>411,580</b>	<b>-</b>	<b>18,433,551</b>
<b>Financial Liabilities</b>								
Unsecured loan	7.95	7.55	1,400,000	1,600,000	-	-	-	-

All other Financial Instruments are non interest bearing and therefore the entity is not exposed to any interest rate risk.

(b) Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognise financial assets is the carrying amount, net of any provisions for doubtful debts, as disclosed in the balance sheet and notes to the financial statements.

The entity does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the entity.

(c) Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the entity intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to and forming part of the accounts.

\* Guild Insurance and Financial Services Holdings Limited

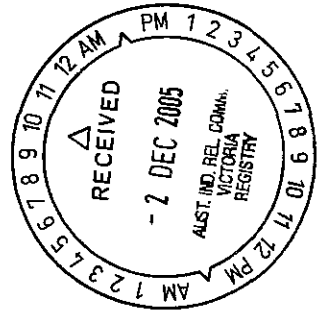


FR2005/266

The PHARMACY GUILD of AUSTRALIA  
NATIONAL SECRETARIAT

29 November 2005

Industrial Registrar  
Australian Industrial Registry  
GPO Box 1994S  
MELBOURNE VIC 3001



Dear Sir / Madam

**Certification of Verification**

Attached are two copies of the certificate covering the financial year ending 30 June 2005.

Yours sincerely

JOHN TAYLOR  
Director Finance and Administration





The PHARMACY GUILD of AUSTRALIA  
NATIONAL SECRETARIAT

**CERTIFICATION OF VERIFICATION**

**IN ACCORDANCE WITH SECTION 268 OF THE WRA SCHEDULE 1B - RAO**

I, SILAS BELL BANKS, National Vice President (Finance) of The Pharmacy Guild of Australia, hereby certify that:

1. The attached National Annual Report of The Pharmacy Guild of Australia marked "A" incorporates a true copy of the General Purpose Financial Report, Operating Report and Committee of Management's Statement together with the independent Auditor's report for the year ended 30 June 2005 and that the Report was supplied to members on 7 November 2005 via the Pharmacy Guild of Australia website. Members were informed that the annual report was available on the website via the National newsletter dated 3 November 2005, which is distributed to all members, and also that printed copies are available free of charge upon request.
2. The National Annual Report of The Pharmacy Guild of Australia incorporating the General Purpose Financial Report, Operating Report and Committee of Management's Statement together with the independent Auditor's report for the year ended 30 June 2005 was adopted by National Council of The Pharmacy Guild of Australia by a resolution carried by a meeting of the National Council held on 29 November 2005.

DATED THIS FIRST DAY OF DECEMBER 2005

.....  
**SILAS BELL BANKS**  
**NATIONAL VICE PRESIDENT (FINANCE)**



The PHARMACY GUILD of AUSTRALIA  
NATIONAL SECRETARIAT

**CERTIFICATION OF VERIFICATION**

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DATED THIS FIRST DAY OF DECEMBER 2005

.....  
**SILAS BELL BANKS**  
**NATIONAL VICE PRESIDENT (FINANCE)**