

Fair Work Australia

13 January 2010

Mr. Mark Hill National Accountant The Pharmacy Guild of Australia Level 2, 15 National Circuit BARTON ACT 2600

By email: mark.hill@guild.org.au

Dear Mr. Hill,

## Re: Financial Report for The Pharmacy Guild of Australia for year ended 30 June 2009 - FR2009/282

I acknowledge receipt of the financial report for The Pharmacy Guild of Australia for the year ended 30 June 2009. The report was lodged with Fair Work Australia on 30 November 2009.

The financial report has been filed.

I make the following comment to assist you when you next prepare a financial report. You are not required to take any further action in respect of the present report.

Items 24 and 25 of the financial reporting guidelines require the committee of management to make a statement which contains various declarations. These include a declaration of the committee's opinion as to the whether the financial records have been kept, as far as practicable, in a consistent manner to those of the organisation's other reporting units (subitem 25(iv) refers). No such declaration appears in the statement of the National Council which is included in the filed material.

If you wish to discuss this matter I can be contacted on (03) 8661 7811.

Yours sincerely.

Mark Elliott

Tribunal Services and Organisations **Fair Work Australia** Tel: 03 8661 7811 Fax: 03 9655 0410 <u>mark.elliott@fwa.gov.au</u>

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## CERTIFICATE OF VERIFICATION

## IN ACCORDANCE WITH SECTION 268 OF THE FAIR WORK (REGISTERED ORGANISATIONS) ACT 2009

I, SILAS BELL BANKS, National Vice President (Finance) of the Pharmacy Guild of Australia, hereby certify that:

- 1. The documents lodged herewith, being the National Annual Report of the Pharmacy Guild of Australia incorporating the General Purpose Financial Report, Operating Report and Committee of Management's Statement together with the Independent Auditor's Report for the year ended 30 June 2009, are copies of the full report referred to in s268 of the *Fair Work (Registered Organisations) Act 2009*; and
- 2. The full report was provided to members on 27 October 2009 via the Pharmacy Guild of Australia website; and
- 3. The full report was presented to the National Council of the Pharmacy Guild of Australia at a meeting of the National Council held on 18 November 2009, in accordance with s266 of the *Fair Work (Registered Organisations) Act 2009.*

DATED THIS THIRTIETH DAY OF NOVEMBER 2009

SILAS BELL BANKS NATIONAL VICE PRESIDENT (FINANCE)

## **National Secretariat**

Level 2, 15 National Circuit, Barton, ACT 2600 Australia PO Box 7036, Canberra Business Centre, ACT 2610 Australia Telephone: + 61 2 6270 1888 · Facsimile: + 61 2 6270 1800 Email: guild.nat@guild.org.au · Internet: www.guild.org.au





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## Independent auditor's report to the members of The Pharmacy Guild of Australia - National Secretariat

We have audited the accompanying financial report of The Pharmacy Guild of Australia - National Secretariat (the Guild), which comprises the balance sheet as at 30 June 2009, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the Committee of Management's Statement.

## National Councillors' Responsibility for the Financial Report

The National Councillors of the Guild are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and with the Fair Work (Registered Organisations) Act 2009. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the National Council, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit we have met the independence requirements of the Australian professional accounting bodies. In addition to our audit of the financial report, we were engaged to undertake the services disclosed in the notes to the financial statements. The provision of these services has not impaired our independence.

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## Auditor's Opinion

In our opinion the financial report presents fairly, in all material respects, the financial position of The Pharmacy Guild of Australia - National Secretariat as of 30 June 2009, and of its financial performance and cash flows for the year then ended in accordance with the Fair Work (Registered Organisations) Act 2009, and Australian Accounting Standards (including the Australian Accounting Interpretations).

Emit + Young

Ernst & Young

G.J. Knuckey Partner **Registered Company Auditor** Fellow of the Institute of Chartered Accountants in Australia Canberra 15 October 2009

## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT

## **OPERATING REPORT**

I, SILAS BELL BANKS, being the designated officer responsible for preparing this report for the financial year ended 30 June 2009 of The Pharmacy Guild of Australia - National Secretariat, report as follows:

- **Principal Activities:** (a)
  - The Pharmacy Guild of Australia ("the Guild"), is an employers' organisation servicing the needs of (i) proprietors of independent community pharmacies and to represent their interests in industrial matters.
  - (ii) The Guild, functions as a single legal entity and reports under the Fair Work (Registered Organisations) Regulations 2009.
  - (iii) The development of Guild policy is the responsibility of the Guild's supreme governing body, the National Council, on which all State and Territory Branches are represented.
  - The implementation of this policy is overseen by the National Executive through the National Secretariat. (iv)
  - The National Council also defines projects or areas of investigation that may include the development of (v)objectives and targets. The Executive Director of the National Secretariat defines these objectives and targets based on the National Council directions and also self generated issues.
  - These issues are referred to the various National Secretariat Divisions who deliver the projects and services (vi) that address the various objectives and targets set for them.
  - Included in the Annual Report are the various reports compiled by the National Secretariat's Divisional (vii) Directors outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

#### (b) Significant financial changes:

There have been no significant changes in the National Secretariat's principal activities or financial affairs during the period to which this report relates.

#### (c) Members advice:

- Under Section 174 of the Fair Work (Registered Organisations) Act 2009 and Rule 36 of the Constitution of (i) the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director:
- (ii) The register of members of the organisation was maintained in accordance with the Fair Work (Registered Organisations) Act 2009; and
- Section 272 of the Fair Work (Registered Organisations) Act 2009 outlines members and the General (iii) Manager of Fair Work Australia's rights to certain prescribed information. This information is detailed in Note 3 of the financial statements.

#### (d) Prescribed and other Information:

As at 30 June 2009 to which this report relates the number of members of the organisation was 4,058 (i) including Honorary Life Members.

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(ii) As at 30 June 2009 the total number of employees employed by the reporting entity was 79.

(iii) During the reporting period the following persons were members of National Council:

S.B. BANKS

J.H. DORNAN (resigned 11 November 2008) J.C. DOWLING (resigned 31 July 2008)

J. DREWITT (appointed 11 November 2008)

M.P. FARRELL (appointed 11 November 2008)

**R.J.C. FOSTER** 

A. GALBRAITH (appointed 7 November 2008) J. LIAUW

T.J. LOGAN

P.S. MCBEATH (appointed 11 November 2008)

S.K. MCGREGOR (appointed 11 November 2008) N META

**Z.L. MULLEN** 

K. PEACHEY (resigned 11 November 2008) P.W. REID (resigned 15 October 2008)

D. SANGHVI

B. SCHULTZ (resigned 11 November 2008)

K.S. SCLAVOS

P.G. SINCLAIR (appointed 11 November 2008) T. RILEY I.P. TODD H.D. ZAFER

#### (e) Insurance of Officers:

During the financial year, the National Secretariat paid insurance to cover all officers of the National Secretariat. The officers of the National Secretariat covered by the insurance policy include all the National Councillors and the Executive Director. Other officers covered by the contract are the management of the National Secretariat. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the National Secretariat.

SILAS BELL BANKS 15 October 2009

## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT

#### COMMITTEE OF MANAGEMENT'S STATEMENT

We, TIMOTHY JOHN LOGAN and SILAS BELL BANKS, being two members of the National Council of The Pharmacy Guild of Australia, do state on behalf of the National Council and in accordance with a resolution passed by the National Council on 15 October 2009 that in relation to the General Purpose Financial Report of the National Secretariat, the opinion of National Council is as follows:

- (a) the attached financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the General Manager of Fair Work Australia;
- (c) the financial statements and notes give a true and fair view of the financial position of the National Secretariat as at 30 June 2009 and the financial performance and cash flows of the National Secretariat for the year ended 30 June 2009;
- (d) there are reasonable grounds to believe that the National Secretariat will be able to pay its debts as and when they become due and payable;
- (e) during the year to which the attached General Purpose Financial Report relates and since the end of that year:
  - (i) meetings of the National Council were held in accordance with the rules of the organisation; and
  - the financial affairs of the National Secretariat have been managed in accordance with the rules of the organisation; and
  - (iii) the financial records of the National Secretariat have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009; and
  - (iv) to the knowledge of any member of the National Council, there have been no instances where records of the organisation or other documents have not been furnished, or made available, to members or the General Manager of Fair Work Australia in accordance with the requirements of section 272 of the Fair Work (Registered Organisations) Act 2009; and
  - (v) the National Secretariat has complied with any order for inspection of financial records made by Fair Work Australia under section 273 of the Fair Work (Registered Organisations) Act 2009.

SILAS BELL BANKS

TIMOTHY JOHN LOGAN 15 October 2009

## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

<u></u>	NOTES	2009	2008
		Ψ	φ
REVENUES			
Revenue from rendering of services	4	10,586,107	8,530,563
Other revenue	4	9,789,741	5,792,306
Other income	4	31,855,184	16,008,440
		52,231,032	30,331,309
Remuneration and employee benefits expense	5	(9,034,219)	(7,612,706)
Depreciation	12	(314,881)	(253,728)
Other expenses	5	(39,562,853)	(24,988,919)
NET (DEFICIT) / SURPLUS		3,319,079	(2,524,044)
NET (DEFICIT) / SURPLUS ATTRIBUTABLE TO MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA		3,319,079	(2,524,044)

The Net (Deficit) / Surplus consists of:

Surplus / (deficit) from all Divisions excluding Quality Care Pharmacy Program		
and National Fighting Fund	1,834,320	(2,984,921)
Surplus from Quality Care Pharmacy Program	1,468,491	718,619
Surplus / (deficit) from the National Fighting Fund	16,268	(257,742)
	3.319.079	(2.524.044)

## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT BALANCE SHEET AS AT 30 JUNE 2009

	NOTES	2009 \$	2008 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	15,149,969	13,034,850
Trade and other receivables	8.	8,351,607	4,765,040
Other current assets	9	238,105	81,674
TOTAL CURRENT ASSETS		23,739,681	17,881,564
NON - CURRENT ASSETS			
Available-for-sale financial assets	10	2,262,267	2,487,223
Other financial assets	11	5,586,263	5,586,263
Receivables	11	18,175,131	17,295,440
Property, plant and equipment	12	1,794,006	907,779
TOTAL NON - CURRENT ASSETS		27,817,667	26,276,705
TOTAL ASSETS	•	51,557,348	44,158,269
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	13	6,290,596	4,381,779
Government grants in advance		13,297,865	10,916,579
Provisions	14	698,680	621,714
TOTAL CURRENT LIABILITIES		20,287,141	15,920,072
NON - CURRENT LIABILITIES			
Provisions	14	97,798	73,520
TOTAL NON - CURRENT LIABILITIES		97,798	73,520
			•
TOTAL LIABILITIES		20,384,939	15,993,592
NET ASSETS		31,172,409	28,164,677
MEMBERS FUNDS			•
Reserves	15	4,851,834	3,678,422
Accumulated funds	15	26,320,575	24,486,255
		31,172,409	28,164,677

## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2009

· · · · · · · · · · · · · · · · · · ·	NOTES	Accumulated Funds \$	Unrealised Gains Reserve \$	Quality Care Pharmacy Program Reserve \$	National Fighting Fund Reserve \$	Total \$
Balance as at 1 July 2007		27,471,176	557,319	1,913,108	1,437,939	31,379,542
Net deficit attributable to Guild Net losses on available-for-sale		(2,524,044)	-	-	· _	(2,524,044)
financial assets		-	(690,821)	-	_	(690,821)
Net income recognised directly in equi	ity		(690,821)	· · ·		(690,821)
Total recognised income and expense for the period Transfers from accumulated funds		(2,524,044)	(690,821)			(3,214,865)
to OCPP reserves		(718,619)	-	718,619		_
Transfers from National Fighting Fund	ł	(/10,017)	_	/10,017	_	-
reserve to accumulated funds	•	257,742	-	-	(257,742)	-
Balance as at 30 June 2008	15	24,486,255	(133,502)	2,631,727	1,180,197	28,164,677
Net surplus attributable to Guild Net losses on available-for-sale		3,319,079	-	-	-	3,319,079
financial assets		-	(311,347)	-	-	(311,347)
Net surplus recognised directly in equi	ty	<u> </u>	(311,347)			(311,347)
Total recognised income and expense for the period		3,319,079	(311,347)			3,007,732
Transfers from accumulated funds to QCPP reserves		(1,468,491)	-	1,468,491	-	-
Transfers from National Fighting Fund reserve to accumulated funds	1	(16,268)	-	-	16,268	-
Balance as at 30 June 2009	15	26,320,575	(444,849)	4,100,218	1,196,465	31,172,409

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## THE PHARMACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT CASHFLOW STATEMENT FOR YEAR ENDED 30 JUNE 2009

NOTE		2008
· · · · · · · · · · · · · · · · · · ·	\$	\$
Cash flows from operating activities		
Receipts from operations	20,600,411	15,716,165
Interest received	1.428.601	1,614,060
Dividends received	5,000,000	4,481,250
Grants received.	28,830,348	18,363,842
Insurance recovery relating to flood	-	91,754
Payments to suppliers and employees	(51,733,107)	(35,759,879
Net cash flows from operating activities 7	4,126,253	4,507,192
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,239,217)	(458,523
Proceeds from sale of property, plant and equipment	49,091	24,484
Funds held on trust	·	(36
Loan repayment by Australian College of Pharmacy Practice & Manag	ement 15,384	-
Loan to South Australia branch	-	(100,000
Loan repayment by South Australia branch	100,000	. –
Loan to Healthlinks.net Pty Ltd	(850,000)	-
Proceeds from related company loan repayment	-	300,198
Purchase of units in managed funds	(86,392)	(116,423
Net cash flows from / (used in) investing activities	(2,011,134)	(350,300
Net increase in cash held	2,115,119	4,156,892
Add opening cash brought forward	13,034,850	8,877,958
·····		
Cash and cash equivalents at end of period 6	15,149,969	13,034,850

## NOTE 1 ORGANISATIONAL INFORMATION

The financial report of The Pharmacy Guild of Australia for the year ended 30 June 2009 was authorised for issue in accordance with a resolution passed by the National Council on 15 October 2009.

The Pharmacy Guild of Australia is an organisation registered under the Fair Work (Registered Organisations) Act 2009. The nature of the operations and the principal activities of the Guild are described in the Operating Report.

The registered office of the Pharmacy Guild of Australia is: Level 2, 15 National Circuit BARTON ACT 2600

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## a) Basis of Preparation

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the Australian Accounting Standards, other authorative pronouncements of the Australian Accounting Standards Board and disclosures required by the Fair Work (Registered Organisations) Act 2009.

The financial report has also been prepared on a historical cost basis, except for available-for-sale investments, which have been measured at fair value. The financial report is presented in Australian dollars.

#### b) Statement of compliance

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board .

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Guild for the annual reporting period ended 30 June 2009. These are outlined below.

Reference	Title	Smnmary	Application date of standard*	Impact on Guild financial report	Application date for Guild*
AASB 101 (Revised), AASB 2007-8 and AASB 2007-10	Presentation of Financial Statements and consequential amendments to other Australian Accounting Standards	Introduces a statement of comprehensive income. Other revisions include impacts on the presentation of items in the statement of changes in equity, new presentation requirements for restatements or reclassifications of items in the financial statements, changes in the presentation requirements for dividends and changes to the titles of the financial statements.		These amendments are only expected to affect the presentation of the Guild's financial report and will not have a direct impact on the measurement and recognition of amounts disclosed in the financial report.	1 July 2009
AASB 2008-5	Amendments to Australian Accounting Standards arising from the Annual Improvements Project	The improvements project is an annual project that provides a mechanism for making non-urgent, but necessary, amendments to IFRSs. The IASB has separated the amendments into two parts: Part 1 deals with changes the IASB identified resulting in accounting changes; Part II deals with either terminology or editorial amendments that the IASB believes will have minimal impact. This was the first omnibus of amendments issued by the IASB arising from the Annual Improvements Project and it is expected that going forward, such improvements will be issued annually to remove inconsistencies and clarify wording in the standards. The AASB issued these amendments in two separate amending standards; one dealing with the accounting changes effective from 1 January 2009 and the other dealing with amendments to AASB 5, which will be applicable from 1 July 2009 [refer below AASB 2008-6].	1 January 2009	The Guild has not yet determined the extent of the impact of the amendments, if any.	1 July 2009

## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Reference	Title	Summary	Application date of standard*	Impact on Guild financial report	Application date for Guild <sup>#</sup>
AASB 2008-6	Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project	This was the second omnibus of amendments issued by the IASB arising from the Annual Improvements Project, Refer to AASB 2008-5 above for more details.	1 July 2009	The Guild has not yet determined the extent of the impact of the amendments, if any:	1 July 2009
AASB 2009-2	Amendments to Australian Accounting Standards – Improving Disclosures about Financial Instruments [AASB 7]	<ul> <li>The main amendment to AASB 7 requires fair value measurements to be disclosed by the source of inputs, using the following three-level hierarchy:</li> <li>quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);</li> <li>inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices) (Level 2); and</li> <li>inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).</li> <li>These amendments arise from the issuance of <i>Improving Disclosures about Financial Instruments (Amendments to IFRS 7)</i> by the IASB in March 2009.</li> </ul>	periods beginning on or after 1 January 2009 that end on or after 30 April 2009.	The Guild has not yet determined the extent of the impact of the amendments, if any.	1 July 2009
AASB 2009-5	Further Amendments to Australian Accounting Standards arising from the Annual Improvements Project	The attendments to some Standards, result in accounting changes for presentation, recognition or measurement purposes, while some amendments that relate to terminology and editorial changes are expected to have no or minimal effect on accounting.	l January 2010	The Guild has not yet determined the extent of the impact of the amendments, if any.	L July 2010
	[AASE 5, 8, 101, 107, 117, 118, 136 & 139]	The main amendment of relevance to Australian entities is that made to AASB 117 by removing the specific guidance on classifying land as a lease so that only the general guidance remains. Assessing land leases based on the general criteria may result in more land leases being classified as finance leases and if so, the type of asset which is to be recorded (intangible v property, plant and equipment) needs to be determined.			
		These amendments arise from the issuance of the IASB's <i>improvements to IFRSs</i> ,			
AASB 2009-Y	Amendments to Australian Accounting Standards [AASB 5, 7, 107, 112, 136 & 139 and Interpretation 17]	These comprise editorial amendments and are expected to have no major impact on the requirements of the amended pronouncements.	1 July 2009		1 July 2009

\* designates the beginning of the applicable annual reporting period.

## c) Revenue Recognition

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent it is probable that the economic benefits will flow to the Guild and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### Rendering of services

Revenue from the rendering of services is recognised as and when the services are provided.

#### Subscriptions

Subscriptions are issued on a yearly basis at the beginning of the financial year. All subscriptions received during the year are brought to account on the basis of date of receipt.

#### Interest

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Dividends

Revenue is recognised when the Guild's right to receive the dividend payment is established.

#### d) Government Grants

Grants received on the condition that specified services are delivered, or conditions are fullfilled, are considered reciprocal. Such grants are initially recognised as a liability when the grant is received, and revenue is recognised as services are performed or conditions fulfilled.

When the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal annual instalments.

Revenue from non-reciprocal grants is recognised when received.

#### e) Borrowing costs

Borrowing costs are recognised as an expense when incurred.

#### f) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### Finance Leases

Finance leases, which transfer to the Guild substantially all of the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in the operating surplus or deficit.

Capitalised lease assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Guild will obtain ownership by the end of the lease term.

#### **Operating** Leases

Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

#### g) Cash and Cash Equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### h) Trade and other receivables

Trade receivables, which generally have 30-90 day terms, are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method less an allowance for impairment.

Collectibility of trade receivables is reviewed on an ongoing basis. Individual debts that are known to be uncollectible are written off when identified. An impairment provision is recognised when there is objective evidence that the Guild will not be able to collect the receivable. Financial difficulties of the debtor, default payments or debts more than 90 days overdue are considered objective evidence of impairment. The amount of the impairment loss is the receivable carrying amount compared to the present value of the estimated future cash flows, discounted at the original effective interest rate.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### i) Taxes

i)

#### Income taxes

The Pharmacy Guild of Australia is exempt from income tax under section 50-15 of the Income Tax Assessment Act 1997.

#### Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except:

where the GST incurred on a purchase of goods and services is not recoverable from the taxation authority in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and

ii) receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

Cash flows are included in the Cash Flow Statement on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

#### j) Property, Plant and Equipment

Plant and equipment is stated at historical cost less accumulated depreciation and any accumulated impairment losses. Repairs and maintenance are recognised in the surplus or deficit as incurred.

Depreciation is calculated on a straight-line basis over the estimated useful life of the specific assets as follows: Plant and equipment - 3 to 10 years Motor vehicles - 5 years

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The assets' residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year end.

#### Derecognition and disposal

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on the derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in operating surplus or deficit in the year the asset is derecognised.

#### k) Investments and other financial assets

Investments and financial assets in the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are categorised as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Designation is re-evaluated at each financial year end, but there are restrictions on reclassifying to other categories.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of assets not at fair value through profit or loss, directly attributable transaction costs.

#### Recognition and Derecognition

All regular way purchases and sales of financial assets are recognised on the trade date i.e. the date that the Guild commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets under contracts that require delivery of the assets within the period established generally by regulation or convention in the marketplace. Financial assets are derecognised when the right to receive cash flows from the financial assets have expired or been transferred.

#### (i) Financial assets at fair value through profit or loss

Financial assets classified as held for trading are included in the category 'financial assets at fair value through profit or loss'. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term with the intention of making a profit. Gains or losses on financial assets held for trading are recognised in operating surplus or deficit and the related assets are classified as current assets in the balance sheet.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### (ii) Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-tomaturity when the Guild has the positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. Investments that are intended to be held-to-maturity such as bonds, are subsequently measured at amortised cost. This cost is computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognised amount and the maturity amount. This calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts. For investments carried at amortised cost, gains and losses are recognised in operating surplus or deficit when the investments are derecognised or impaired, as well as through the amortisation process.

#### (iii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in the operating surplus or deficit when the loans and receivables are derecognised or impaired. These are included in current assets, except for those with maturities greater than 12 months after balance date, which are classified as non-current.

(iv) Available-for-sale investments

Available-for-sale investments are those non-derivative financial assets, principally equity securities, that are designated as available-for-sale or are not classified as any of the three preceding categories. After initial recognition available-for-sale investments are measured at fair value with gains or losses being recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is recognised in the operating surplus or deficit.

The fair values of investments that are actively traded in organised financial markets are determined by reference to quoted market bid prices at the close of business on the balance sheet date. For investments with no active market, fair values are determined using valuation techniques. Such techniques include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis and option pricing models making as much use of available supportable market data as possible and keeping judgemental inputs to a minimum.

#### 1) Impairment of non-financial assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

The Guild conducts an annual internal review of asset values, which is used as a source of information to assess for any indicators of impairment. External factors are also monitored to assess for indicators of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Value in use for Guild assets is taken to be its depreciated replacement cost (where the Guild would replace the asset if it was deprived of it) as future economic benefit is not primarily dependent on the asset's ability to generate future cash flows.

#### m) Trade and other payables

Trade payables and other payables are carried at anortised cost and due to their short term nature they are not discounted. They represent liabilities for goods and services provided to the Guild prior to the end of the financial year that are unpaid and arise when the Guild becomes obliged to make future payments in respect of the purchase of these goods and services. These amounts are unsecured and are usually paid within 30 days of recognition.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

#### n) Provisions and employee benefits

Provisions are recognised when the Guild has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Guild expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement.

Provisions are measured at present value of management's best estimate of the expenditure required to settle the present obligation at balance sheet date using a discounted cash flow methodology. The risks specific to the provision are factored into the cash flows and as such a risk-free government bond rate relative to the expected life of the provision is used as a discount rate. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the time value of money and the risks specific to the liability. The increase in the provision resulting from the passage of time is recognised in finance costs.

#### Employee leave benefits

(i) Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

#### (ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wages and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

#### o) Impairment of financial assets

The Guild assesses at each balance sheet date whether a financial asset or group of financial assets is impaired.

#### (i) Financial assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through use of an allowance account. The amount of the loss is recognised in the operating surplus or deficit.

The Guild first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the operating surplus or deficit, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

## NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

(ii) Financial assets carried at cost

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value (because its fair value cannot be reliably measured), or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the current market rate of return for a similar financial asset.

(iii) Available-for-sale investments

If there is objective evidence that an available-for-sale investment is impaired, an amount comprising the difference between its cost (net of any principal repayment and amortisation) and its current fair value, less any impairment loss previously recognised in operating surplus or deficit, is transferred from equity to the income statement. Reversals of impairment losses for equity instruments classified as available-for-sale are not recognised in surplus. Reversals of impairment losses in debt instruments are reversed through surplus or deficit if the increase in an instrument's fair value can be objectively related to an event occurring after the impairment loss was recognised in operating surplus or deficit.

#### NOTE 3 INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of sub-sections (1), (2), and (3) of section 272 which read as follows:

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.

(3) A reporting unit must comply with an application made under subsection (1).

	2009 \$	2008
DTE 4 REVENUE	<b>T</b>	
Revenue from rendering of services		
Membership subscriptions ex branches	4,030,204	3,753,47
Income from Quality Care Pharmacy Program (QCPP)		
Membership subscriptions	6,159,007	4,446,10
Assessor fees	43,050	11,10
Sale of QCPP related items	164,272	78,12
Drug Utilisation Sub-Committee / Chemdata income	189,574	241,75
	10,586,107	8,530,56
Other Revenue		
Interest received		
Controlled entities	1,183,764	1,415,75
Other corporations	198,720	263,78
Commissions from controlled entity	942,723	1,361,51
Dividend income from controlled entities	5,000,000	481,2
Distribution income from managed funds	101,239	80,5
Referral fees from controlled entity	2,263,070	2,136,38
Rent received from branches and other related parties	<u> </u>	53,10
	5,705,741	5,792,50
Other income		
Grants received	31,102,085	14,959,25
Sponsorship income	262,258	238,19
Insurance recovery relating to flood	20,227	71,52
Net gains on disposal of property, plant and equipment	10,982	-
Reversal of impairment losses	96,429	-
Other income	363,203	739,40
	31,855,184	16,008,44
	52,231,032	30,331,30
OTE 5 EXPENSES		-
Remuneration and employee henefits expense		
Remuneration to elected officials	523,111	511,75
Remuneration to employees	6,876,726	5,572,85
Superannuation to elected officials	47,072	46,0
Superannuation to employees	812,860	691,5
Provision for annual leave	72,428	183,5
Provision for long service leave	114,401	113,2
Other on-costs (payroll tax and workers compensation expenses)	587,621	493,6
Total remuneration and employee henefits expense	9,034,219	7,612,7

Remuneration and employee benefits expense of \$2,601,969 (2008: \$2,503,659) was recovered from grants received during the year.

THE PHARM	IACY GUILD OF AUSTRALIA - NATIONAL SECRETARIAT
	NOTES TO THE FINANCIAL STATEMENTS
	FOR YEAR ENDED 30 JUNE 2009

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	2009	2008
OTE 5 EXPENSES (cont'd)		¥
Other expenses		
Affiliation fees	49,145	75,04
Donations	103,688	163,86
Remuneration to auditors		
Audit fees	46,350	45,00
Other services	78,995	61,85
E-QCPP expenses	788,584	550,25
Legal expenses	525,714	502,38
Loss on disposal of fixed assets	-	9,50
Consultants expenses	1,122,433	1,368,89
Drug Utilisation Sub-Committee / Chemdata expenses	111,375	142,62
Meeting expenses and allowances	- ,	
National Council	369,631	446.49
Chairman and committee expenses	189,996	199,12
Other meeting expenses	12,337	4,4
	12,557	177,54
Provision for impairment losses	509.964	
Grants and subsidies to branches	508,864	592,3
Commissions to branches	243,626	351,85
Administrative expenses	. 466,909	347,7
Rent paid	880,530	707,28
Grants expenses	28,500,116	12,455,59
Expenses from Quality Care Pharmacy Program (QCPP)		
Standards materials expenses	13,803	15,58
Branch QCPP Management	1,630,803	1,268,09
Travel expenses (local and overseas)	454,423	465,75
Special projects	748,692	388,0
Branding Campaign	-	2,045,63
Expenses relating to flood	20,227	34,24
Other expenses	2,696,612	2,569,68
Total other expenses	39,562,853	24,988,9
OTE 6 CASH AND CASH EQUIVALENTS		
Guild cash		
Cash at bank and in hand	1,341,859	2,224,7
Short-term deposits	13,553,406	10,765,1
	14,895,265	12,989,94
Cash held in Trust	14,895,205	12,909,9
Cash at bank held in Trust	254 704	44,9
Cash at bank here in Trust	254,704	
	254,704	44,9
Total cash	15,149,969	13,034,8
Beenvelligting to Cash Flore Statement		
Reconciliation to Cash Flow Statement For the purposes of the Cash Flow Statement, cash and cash equivalents		
comprise the following at 30 June:		
Cash at bank and in hand	1,596,563	2,269,6
Short-term deposits	13,553,406	10,765,1
-	15,149,969	13,034,8

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are deposits which earn interest at the respective short-term deposit rates.

		2009	2008
		\$	\$
NOTE 7 CASH ELO	WRECONCILIATION		
NOIE / CASHFLO	WRECONCILIATION		
Reconciliation	of operating (deficit) / surplus to net cash flows from operations:		
	Operating (deficit) / deficit	3,319,079	(2,524,044)
	djustments for:		
	Depreciation of property, plant and equipment	314,881	253,728
	let (gain) / loss on disposal of non current assets	(10,982)	9,504
P	Provision for / (reversal of) impairment losses	(96,429)	177,545
	Changes in assets and liabilities		
Γ	Decrease/(increase) in trade and other receivables	(3,819,930)	2,531,479
(	Increase)/decrease in prepayments	(156,431)	(20,310)
Ŀ	ncrease in trade and other payables	1,929,045	550,134
I	ncrease in employee benefits	101,244	22,561
ľ	ncrease in income in advance	(20,227)	20,227
(	Increase)/decrease in net GST receivable	(6,249)	(346,704)
ŀ	ncrease in net government grants in advance/receivable	2,572,252	3,833,072
1	Net cash flows from operating activities	4,126,253	4,507,192
NOTE 8 TRADE AN	ND OTHER RECEIVABLES (CURRENT)	6,228,389	1,642,403
	receivables	6,228,389	1,642,403 (1,045)
Trade and other	receivables	6,228,389	
Trade and other Allowance for i	receivables		(1,045)
Trade and other Allowance for i	receivables mpairment loss vable from related entities:		(1,045)
Trade and other Allowance for i Amounts receiv Branch debtor	receivables mpairment loss vable from related entities:	6,228,389	(1,045) 1,641,358 320,784
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured los	receivables mpairment loss vable from related entities: rs	6,228,389	(1,045) 1,641,358 320,784
Trade and other Allowance for i Amounts receiv Branch debto Unsecured lor Amounts receiv	receivables mpairment loss rable from related entities: rs an to South Australia branch	6,228,389	(1,045 1,641,358 320,784 100,000
Trade and other Allowance for i Amounts receiv Branch debto Unsecured lor Amounts receiv	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd	6,228,389 46,708	(1,045 1,641,358 320,784 100,000 763,413
Trade and other Allowance for i Amounts receiv Branch debto Unsecured loa Amounts receiv Gold Cross P Guild Insuran	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd ce Limited	6,228,389 46,708 331,016	(1,045 1,641,358 320,784 100,000 763,413 877,703
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured lor Amounts receiv Gold Cross P Guild Insuran Guild Group J	receivables mpairment loss rable from related entities: rs an to South Australia branch rable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited	6,228,389 46,708 331,016	(1,045 1,641,358 320,784 100,000 763,413 877,703 1,995
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured los Amounts receiv Gold Cross PJ Guild Insuran Guild Group J Guild Legal L	receivables mpairment loss rable from related entities: rs an to South Australia branch rable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited	6,228,389 46,708 - 331,016 848,525	(1,045 1,641,358 320,784 100,000 763,413 877,703 1,995 70
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured los Amounts receiv Gold Cross P Guild Insuran Guild Group J Guild Legal I. Healthlinks.m	receivables mpairment loss rable from related entities: rs an to South Australia branch rable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited et Pty Ltd	6,228,389 46,708 331,016 848,525 1,931	(1,045) 1,641,358 320,784 100,000 763,413 877,703 1,995 70
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured los Amounts receiv Gold Cross Pl Guild Insuran Guild Group J Guild Legal L	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited et Pty Ltd Yy Ltd	6,228,389 46,708 331,016 848,525 1,931 16,953	(1,045) 1,641,358 320,784 100,000 763,413 877,703 1,995 70 1,915
Trade and other Allowance for i Branch debto Unsecured lor Amounts receiv Gold Cross P Guild Insuran Guild Group J Guild Legal L Healthlinks.n Fred Health F Net GST receiv	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited et Pty Ltd Pty Ltd able	6,228,389 46,708 331,016 848,525 1,931 16,953 5,000 422,952	(1,045) 1,641,358 320,784 100,000 763,413 877,703 1,995 70 1,915 416,703
Trade and other Allowance for i Amounts receiv Branch debtor Unsecured lot Amounts receiv Gold Cross P Guild Insuran Guild Group J Guild Legal L Healthlinks.m Fred Health F Net GST receiv Government gra	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited et Pty Ltd Pty Ltd able	6,228,389 46,708 331,016 848,525 1,931 16,953 5,000	(1,045) 1,641,358
Trade and other Allowance for i Branch debtor Unsecured los Amounts receiv Gold Cross P Guild Insuran Guild Insuran Guild Legal L Healthlinks.m Fred Health F Net GST receiv Government gra Carrying amount	receivables mpairment loss vable from related entities: rs an to South Australia branch vable from controlled entities: roducts and Services Pty Ltd ce Limited Holdings Limited imited et Pty Ltd ty Ltd able ants receivable	6,228,389 46,708 331,016 848,525 1,931 16,953 5,000 422,952 450,133	(1,045) 1,641,358 320,784 100,000 763,413 877,703 1,995 70 1,915 416,703 641,099

(a) Allowance for impairment loss

Trade receivables are non-interest bearing and are generally on 30-90 day terms. A provision for impairment loss is recognised when there is objective evidence that an individual trade receivable is impaired.

Movement in the provision for impairment loss is as follows:

At i July	. 1,045	500
(Reversed) / charge for the year	(1,045)	545
At 30 June		1,045

<u> </u>	\$
178,947	1,461,859
917,613	11,252
1,325	168,247
130,504	-
-	1,045
,228,389	1,642,403
-	

Other balances within trade and other receivables do not contain impaired assets and are not past due. It is expected that these other balances will be received when due.

### (b) Related party receivables

Sales to related parties are made in arm's length transactions both at normal market prices and on normal commercial terms.

Outstanding balances at year end are unsecured, interest free and settlement occurs in cash.

#### Allowance for impairment loss on trade receivables

For the year ended 30 June 2009, the Guild has not made any allowance for impairment losses relating to amounts owed by related parties as the payment history has been sound (2008: \$nil). An impairment assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates to determine whether there is objective evidence that a related party receivable is impaired. When such objective evidence exists, the Guild recognises an allowance for the impairment loss.

#### (c) Fair value and credit risk

At Fair Value

Due to the short term nature of these receivables, the carrying value is assumed to approximate their fair value.

The maximum exposure to credit risk is the fair value of receivables. Collateral is not held as security, nor is it the Guild's policy to transfer (on-sell) receivables to special purpose entities.

## NOTE 9 OTHER CURRENT ASSETS (CURRENT)

Prepayments	238,105	· 81,674
	238,105	81,674
NOTE 10 AVAILABLE-FOR-SALE FINANCIAL ASSETS (NON-CURRENT)		

#### -----

Investment in Guild Australian Equities Fund	·	2,262,267	2,487,223
-		2,262,267	2,487,223

Available-for-sale investments consist of investments in managed funds and therefore have no fixed maturity date or coupon rate.

The fair value of the available-for-sale investment has been determined directly by reference to published price quotations in an active market.

	2009 \$	2008
· · · · · · · · · · · · · · · · · · ·	φ	φ
E 11 OTHER FINANCIAL ASSETS AND RECEIVABLES (NON-CURRENT)		
Other Financial Assets		
At Cost		
Investments in controlled entities:		
Shares in controlled entities - unlisted		
Pharmacy Guild Home Infusion Association Pty Limited		
2 ordinary shares (2009: 100%, 2008: 100%)	2	
GuildNET Pty Limited		
18 ordinary shares (2009: 100%, 2008: 100%)	18	
Guild Group Holdings Limited		
3,585,434 ordinary shares (2009: 100%, 2008: 100%)	3,585,434	3,585,43
20,000 Redeemable cumulative non participating preference shares	2,000,000	2,000,00
Gold Cross Products and Services Pty Ltd		
402 ordinary shares (2009: 100%, 2008: 100%)	804	80
National Pharmacy Television Pty Limited		
1 ordinary share (2009: 100%, 2008: 100%)	· 1	
Pharmacy Electronic Network Telecommunications And Logistics Pty Ltd		
1 ordinary share (2009: 100%, 2008: 100%)	1	
Healthlinks.net Pty Ltd		
1 ordinary share (2009: 100%, 2008: 100%)	1	
	5,586,261	5,586,20
Investment in jointly controlled entity:		
Shares in jointly controlled entity - unlisted		
Australian Association of Consultant Pharmacy Pty Limited		
2 ordinary shares at cost (2009: 50%, 2008: 50%)	2	
Total investments	5,586,263	5,586,2
Receivables		
Unsecured loans to jointly controlled entity		
Australian Association of Consultant Pharmacy Pty Limited	80,000	80,Ö
Provision for impairment losses	-	(80.00
TO MICH IN HIPMINICH INNER	80,000	
Unsecured loans to controlled entities		
Guild Group Holdings Limited	16,833,551	16,883,8
Gold Cross Products and Services Pty Ltd	411,580	411,5
Healthlinks.net Pty Ltd	850,000	
	18,095,131	17,295,4
Unsecured loan to Australian College of Pharmacy Practice and Management Pty Ltd	161,616	177,0
Provision for impairment losses	(161,616)	(177,0
•	-	
Total loans	18,175,131	17,295,4
Total Other Financial Assets and Receivables	23,761,394	22,881,7

#### 2009 2008 \$ \$ NOTE 11 OTHER FINANCIAL ASSETS AND RECEIVABLES (NON-CURREN'T) (cont'd)

#### (a) Receivables

The unsecured loan to Guild Group Holdings Limited is repayable on call, subject to providing no less than 6 months written notice (or whatever notice period the Guild and Guild Group Holdings Limited might agree to) to Guild Group Holdings Limited. The rate of interest applied to the loan is the 180 Day, Bank Bill Swap Reference Rate (BBSRW Rate) plus 40 basis points. The rate of interest is locked in for periods of 6 months.

The unsecured loan to Gold Cross Products and Services Pty Limited is repayable on call. The interest rate is fixed at 6.3% per annum.

The unsecured loan to Australian College of Pharmacy Practice and Management Pty Ltd is payable by 31 December 2013. The loan is interest only until 31 December 2008 and thereafter is principal and interest and is payable as advised by the Guild. The interest rate is variable.

The unsecured loan provided to Healthlinks.net Pty Ltd forms part of a cash advance facility with a limit of \$2 million. Healthlinks.net Pty Ltd is required to give 1 month written notice to draw down further on the cash advance facility. Loan amounts drawndown are repayable on call, subject to providing no less than 6 months written notice. For the first 6 months of the facility, the rate of interest applied to the loan was fixed at 10% per annum. Subsquent to this date, the rate of interest is now variable.

#### (b) Allowance for Impairment Losses

The Guild has provided for impairment losses amounting to \$161,616 in 2009 (2008: \$177,000) in relation to the unsecured loan to Australian College of Pharmacy Practice and Management Pty Limited. The Guild has assessed that the future cash flows of the financial asset cannot be reliably estimated due to the financial difficulty of the obliger.

The Guild has reversed the impairment loss in relation to the unsecured loan to the Australian Association of Consultant Pharmacy Pty Limited, that was originally provided for in 2006.

#### (c) Fair values

The fair values of non-current receivables of the Guild are equal to their carrying amounts.

The fair values are based on cash flows discounted at a rate reflecting current market rates adjusted for counter party credit risk.

#### (d) Interest rate risk

Details regarding interest rate risk exposure is disclosed in note 23.

#### (e) Credit risk

The maximum exposure to credit risk at the reporting date is the higher of the carrying value and fair value of each class of receivables. No collateral is held as security.

	2009 \$	2008 \$
E 12 PROPERTY, PLANT AND EQUIPMENT		T
Reconciliation of carrying amounts at the beginning and end of period		
Office equipment - at cost		
As at 1 July, net of accumulated depreciation and impairment	285,965	373,4
Additions	1,139,591	110,5
Transfer	348,001	
Disposals	-	(3,0
Depreciation	(267,678)	(194,9
As at 30 June, net of accumulated depreciation and impairment	1,505,879	285,9
Cost	2,449,854	980,5
Accumulated depreciation and impairment	(943,975)	(694,5
Net carrying amount	1,505,879	285,9
Motor vehicles - at cost As at 1 July, net of accumulated depreciation and impairment	156,028	245,6
Additions	99,626	240,0
Disposals	(37,509)	(30,9
Depreciation	(47,203)	(50,9
As at 30 June, net of accumulated depreciation and impairment	170,942	156,0
Cost	270,544	274,4
Accumulated depreciation and impairment	(99,602)	(118,4
Net carrying amount	170,942	156,0
Artwork - at cost		
As at 1 July, net of accumulated depreciation and impairment	100,159	100,1
Additions	· _	
Disposals	(600)	
As at 30 June, net of accumulated depreciation and impairment	99,559	100,1
Net carrying amount at beginning and end	99,559	100,1
Antiques - at cost		
As at 1 July, net of accumulated depreciation and impairment	17,626	17,6
Additions	-	17,0
As at 30 June, net of accumulated depreciation and impairment	17,626	17,0
Net carrying amount at beginning and end	17,626	17.6
rectarying amount at beginning and end	17,020	17,6
Capital Work in Progress - at cost		
As at 1 July	348,001	
Additions	-	348,0
Transfer	(348,001)	
As at 30 June		348,0
Net carrying amount at beginning and end	<u> </u>	348,0
Total Property, Plant and Equipment - at cost		
As at 1 July, net of accumulated depreciation and impairment	907,779	736,9
Additions	1,239,217	458,
Disposals	(38,109)	(33,9
Depreciation .	(314,881)	(253,7
As at 30 June, net of accumulated depreciation and impairment	1,794,006	907,
Cost	2,837,583	1,720,7
Accumulated depreciation and impairment	(1,043,577)	(812,9
Net carrying amount	1,794,006	907,7
	1,177,000	201,

	2009	2008
NOTE 13 TRADE AND OTHER PAYABLES (CURRENT)		
Trade and other payables	2,329,130	2,342,193
Accrued expenses	2,822,679	637,762
Annual leave	650,455	623,680
Amounts payable to related entities		
Branch creditors	328,197	555,116
Gold Cross Products and Services Pty Ltd	-	39
Guild Group Holdings Limited	· _	23,939
Guild Legal Limited	76,283	76,684
Guild Accountants Pty Limited	<u>-</u>	2,144
Fred Health Pty Limited	-	93,363
InnovationRX Pty Limited	77,220	-
Income in advance	-	20,227
Amounts held on trust		
MPA	6,632	6,632
	6,290,596	4,381,779
Payables include the following:		
Amounts due to jointly controlled entity	206,195	273,569
Legal fees payable	116,580	73,538
	322,775	347,107

## (a) Fair value

Due to the short term nature of these payables, their carrying value is assumed to approximate their fair value.

## (b) Related party payables

Purchases from related parties are made in arm's length transactions both at normal market prices and on normal commercial terms.

Outstanding balances at year end are unsecured, interest free and settlement occurs in cash.

## (c) Interest rate and liquidity risk

Information regarding interest rate and liquidity risk exposure is set out in note 23.

## NOTE 14 PROVISIONS

Current		
Non Current Provisions (Current) include the following Employee entitlements in respect of holders of offices	698,680 97,798 796,478 9,523	621,714 73,520 695,234 2,105

## (a) Nature and timing of provisions

Long Service Leave Refer to note 2(n) for the relevant accounting policy and a discussion of significant estimations and assumptions applied in the measurement of this provision.

		2009	2008
OTE 15 RES	ERVES	· · ·	
(a)	Quality Care Pharmacy Program reserve		
	Balance at the beginning of year	2,631,727	1,913,108
	Transfer from/(to) accumulated funds	1,468,491	718,619
	Balance at the end of year	4,100,218	2,631,727
(b)	National Fighting Fund reserve		•
	Balance at the beginning of year	1,180,197	1,437,93
	Transfer from/(to) accumulated funds	16,268	(257,74)
	Balance at the end of year	1,196,465	1,180,19
(c)	Net unrealised (losses) / gains reserve		
	Balance at the beginning of year	(133,502)	557,31
	Net (losses) / gains on available-for-sale financial assets	(311,347)	(690,82
	Balance at the end of year	(444,849)	(133,50
	Total Reserves	4,851,834	3,678,42

## Quality Care Pharmacy Program reserve

The Quality Care Pharmacy Program reserve was established to promote and fund the Quality Care Pharmacy Program to Guild members.

(b) National Fighting Fund reserve

(a)

National Fighting Fund reserve A National Fighting Fund reserve A National referendum was held in April 2002 to seek Guild members' approval to establish a National Fighting Fund. The Funds would be obtained from an increase in annual subscriptions (preinises component only) and be used to fund special endeavours required to preserve and protect the long-term interests of members. The Fund would operate under the direct control of the Guild's Executive Committee who would consider each allocation of funds against stringent criteria agreed by the Executive. The referendum was successful and the collection of funds was commenced in the 2002/2003 financial year. The surplus funds as at 30 June 2009 are held in a reserve pending future costs relating to this cause. All funds are invested and interest on the funds transferred to the reserve.

## (c) Net unrealised (losses) / gains reserve

This reserve records movements in the fair value of available-for-sale financial assets.

#### (d) Accumulated Funds

Balance at the beginning of the year	24,486,255	27,471,176
Net (deficit) / surplus attributable to the Guild	3,319,079	(2,524,044)
Transfer (to)/from Quality Care Pharmacy Program reserve	(1,468,491)	(718,619)
Transfer from/(to) Fighting Fund reserve	(16,268)	257,742
Balance at the end of the year	26,320,575	24,486,255
•		

	 2009	2008
·	 \$	\$
NOTE 16 COMMITMENTS		

## (a) Operating lease commitments

Assets that are the subject of operating leases include property. The operating lease for property has a lease term of 10 years (expiring on 31 December 2009) and is for the Guild premises at Barton.

There are no restrictions placed upon the lessee by entering into these leases.

Future minimum rentals payable under non-cancellable operating leases as at 30 June are as follows:

Operating leases (non-cancellable)			
Not later than one year	•	371,129	741,626
Later than one year and not later than five years		-	370,813
		371,129	1,112,439

## (b) Property, plant and equipment commitments

The Guild has no contractual obligation to purchase plant and equipment at balance date (2008: \$689,872) relating to the refurbishment of the office premises.

## NOTE 17 RELATED PARTY DISCLOSURES

· The following related party transactions occurred during the financial year:

Transactions with related parties:

 During the financial year, the National Secretariat loaned \$850,000 to Healthlinks.net Pty Ltd During the prior year, Healthlinks.net Pty Ltd repaid its previous loan of \$300,198 to the National Secretariat.

ii During the financial year, the South Australia Branch repaid a loan of \$100,000 to the National Secretariat, which was loaned to the South Australia Branch in the prior year.

iii. Subscriptions income was received from the following Branches:

ш	Subscriptions income was received none the following branches.		
	New South Wales	1,334,470	1,293,866
	Victoria	935,125	822,946
	Queensland	826,878	749,522
	South Australia	<sup>-</sup> 273,327	306,754
	Western Australia	439,113	378,322
	Tasmania	126,279	119,480
	Australian Capital Territory	61,573	57,687
	Northern Territory	25,394	24,900
		4,022,159	3,753,477
iv.	Branch debtors as at 30 June 2009 comprised:		
	New South Wales	7,902	29,338
	Victoria	6,773	5,025
	Queensland	952	243,087
	South Australia	2,718	2,489
	Western Australia	16,740	21,005
	Tasmania	6,346	7,513
	Australian Capital Territory	2,476	1,921
	Northern Territory	2,801	10,406
		46,708	320,784

		2009 \$	2008 \$
TE 17 RELAT	TED PARTY DISCLOSURES (cont'd)		
v.	Branch creditors as at 30 June 2009 comprised:		
	New South Wales	33,368	175,148
	Victoria	43,665	69,918
	Queensland	67,075	38,361
	South Australia	6,451	9,601
	Western Australia	15,596	26,777
	Tasmania	43,392	149,134
	Australian Capital Territory	67,967	8,275
	Northern Territory	50,683	77,902
	-	328,197	555,116
vi.	The National Secretariat has given subsidies to the following Branches to part fund t	heir operations	
	Tasmania	147,400	239,529
	Australian Capital Territory	218,564	206,166
	Northern Territory	142,900	146,663
	<b>-</b> ,	508,864	592,358
vii.	Rent charged to Branches and other related parties during the year.	100,225	53,100
viii.	During the year the National Secretariat received interest income		
	from Guild Group Holdings Limited.	1,103,043	1,371,858
ix.	During the year the National Secretariat received referral fee income from Guild Insurance Limited.	2,263,070	2,136,384
x.	During the year the National Secretariat received Guild digest income from the Branches	97,504	95,987
	DIAICUES		
xi.	During the year the National Secretariat received commission income from Gold Cross Products and Services Pty Ltd.	942,723	1,361,517
xii,	During the year the National Secretariat paid commissions to the Branches on Gold Cross Products and Services Pty Ltd income.	243,626	351,850
xiii.	During the year the National Secretariat received dividend income from Guild Group Holdings Limited.	5,000,000	-
xiv.	During the year the National Secretariat received income from Gold Cross Products and Services Pty Ltd for their publications	16,145	14,49
XV.	During the year the National Secretariat received income from Guild Group Holdings Limited for advertising in their publications	15,000	15,000
xvi.	During the year the National Secretariat received management fees from Healthlinks.net Pty Ltd	-	8,812
xvii.	During the year the National Secretariat received interest income from Healthlinks.net Pty Ltd	51,093	16,672
xviii.	During the year the National Secretariat paid DUSC expenses to Fred Health Pty Ltd, a subsidairy of the Victorian Branch	37,375	40,62

		2009 \$	2008 \$
NOTE 17 RELAT	TED PARTY DISCLOSURES (cont'd)		
xix.	During the year the National Secretariat received interest income from Gold Cross Products and Services Pty Ltd	25,944	25,944
XX.	During the year the National Secretariat received distribution income from Guild Capital Equities Fund	101,239	80,511
xxi.	During the year the National Secretariat received certificate fees from the Branches	19,052	16,118
xxii.	During the year the National Secretariat received sponsorship income from Guild Group Holdings Ltd	11,105	
xxiii,	During the year the National Secretariat paid rent to National Pharmacy Building Pty Ltd, a subsidiary of Guild Group Holdings Limited	595,360	594,729
xxiv.	During the year the National Secretariat received interest income from the South Australian Branch	3,684	1,283
XXV.	During the year the National Secretariat received dividend income from Fred Health Pty Ltd, a subsidairy of the Victorian Branch		481,250.
xx vi.	During the year the National Secretariat received sponsorship income from Gold Cross Products and Services Pty Ltd	15,909	45,000
xxvii,	During the year the National Secretariat received insurance recovery income from Guild Insurance Ltd	20,227	71,527
xxviii.	During the year the National Secretariat paid legal fees to Guild Legal Ltd	437,040	304,007
xxix.	During the year the National Secretariat paid subsidies to the following Branches for the S2/S3 Pharmacy Assistant Training: New South Wales Victoria Queensland	12,620 4,560 23,988	163,800 85,466 36,450
	South Australia Western Australia	5,200 5,520 51,888	36,430 36,450 33,109 355,275
XXX	During the year the National Secretariat paid Fred Health Pty Ltd, a subsidiary of the Victorian Branch, for expenses relating to eRX		80,000
xxxi	During the year the National Secretariat paid E-QCPP expenses to InnovationRX Pty Ltd, a subsidiary of the Queensland Branch	787,800	550,200
xxxii	During the year the National Secretariat paid InnovationRX Pty Ltd, a subsidiary of the Queensland Branch, for National Database licence fees	170,390	-
xxxiii	During the year the National Secretariat provided subsidies to the following branches for QCPP management: New South Wales Victoria	416,000 365,000	267,769 210,568
	Queensland South Australia Western Australia Tasmania	200,137 180,900 192,600	184,984 179,506 186,288
	Australian Capital Territory Northern Territory	146,000 65,000 <u>65,000</u> 1,630,637	147,959 41,077 43,273 1,261,424

		2009 \$	2008 \$
NOTE 17 RELAT	TED PARTY DISCLOSURES (cont'd)		
xxxiv	During the year the National Secretariat received materials income from the following Branches		
	New South Wales	40,909	-
	Victoria	4,091	-
	Queensland	40,909	-
	South Australia	6,545	-
	Western Australia	8,182	
		100,636	
		•	
XXXV	During the year the National Secretariat paid the NSW Branch		
	for Cold Chain expenses	235,900	166,200
xxxvi	During the year the National Secretariat provided sponsorship to		
777.11	the QLD Branch for the APP Conference	25,000	30,000
	and the present of the LET Contended		
xxxvii	During the year the National Secretariat paid fees to Guild		
	Accountants Pty Ltd, a subsidiary of Guild Group Holdings Ltd	39,650	-
	• • • • •		

#### NOTE 18 KEY MANAGEMENT PERSONNEL

#### (a) Details of Key Management Personnel

(i) National Council

S.B. BANKS J.H. DORNAN (resigned 11 November 2008) J.C. DOWLING (resigned 31 July 2008) J. DREWITT (appointed 11 November 2008) M.P. FARRELL (appointed 11 November 2008) R.J.C. FOSTER A. GALBRAITH (appointed 7 November 2008) J.A. LIAUW T.J. LOGAN P.S. MCBEATH (appointed 11 November 2008) S.K. MCGREGOR (appointed 11 November 2008) N. META Z.L. MULLEN K. PEACHEY (resigned 11 November 2008) P.W. REID (resigned 15 October 2008) D. SANGHVI B. SCHULTZ (resigned 11 November 2008) K.S. SCLAVOS P.G. SINCLAIR (appointed 11 November 2008) T. RILEY I.P. TODD H.D. ZAFER

Compensation of National Councillors and key management personnel

Short-term	1,874,553	1,596,528
Post employment	586,986	622,271
Other long-term benefits	51,250	69,846
Termination benefits	160,820	-
	2,673,609	2,288,645

## NOTE 19 CONTINGENT LIABILITIES

Guarantees

On 1 October 2008, Healthlinks negotiated a licence agreement with a U.S.A based company, Mirixa Corporation, to licence technology and know-how that will allow Healthlinks to diversify its business activities into the Disease Management and Adherence sector. The licencing agreement, representing US\$10.5 million, has been guaranteed by the Pharmacy Guild of Australia. No liability is expected to arise.

## 2009 2008 \$ \$ NOTE 20 SEGMENT REPORTING

The National Secretariat of The Pharmacy Guild of Australia operates in one business segment being provision of services to Pharmacists and in one geographical segment being within Australia.

## NOTE 21 EVENTS AFTER THE BALANCE SHEET DATE

On 8 September 2009, the directors of Guild Group Holdings Limited declared a dividend on ordinary shares in respect of the 2009 financial year. The total amount of the dividend payable to the Guild is \$1,150,000.

## NOTE 22 AUDITOR REMUNERATION

Remuneration to auditors

Audit fees	46,350	45,000
Other assurance services	78,995	61,850
	125,345	106,850

#### NOTE 23 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Guild's principal financial instruments comprise cash, short-term deposits, receivables, available for sale investments and payables.

The Guild manages its exposure to key financial risks, including interest rate and credit risk, in accordance with the Guild's financial risk management policy. The objective of the policy is to protect the Guild's future financial security.

It is, and has been throughout the period under review, the Guild's policy that no trading in financial instruments shall be undertaken.

Guild management reviews and agrees policies for managing each of the risks summarised below.

Primary responsibility for identification and control of financial risks rests with Guild management under the authority of the National Council. The National Council reviews and agrees policies for managing each of the risks identified below.

#### Risk Exposures and Responses

#### Interest rate risk

The Guild's exposure to market interest rates relates to the Guild's cash, short-term deposits and interest-bearing receivables.

The Guild has no debt obligations exposed to interest rate risk.

At balance date, the Guild had the following mix of financial assets exposed to Australian variable interest rate risk:

	2009	2008	
	<u> </u>	\$	
Financial Assets			
Cash	1,596,563	2,269,672	
Short-term deposits	13,553,406	10,765,178	
Amounts receivable from related entities:			
Unsecured loan to South Australia branch	-	100,000	
Amounts receivable from controlled entities:			
Healthlinks.net Pty Ltd	850,000	-	
Guild Group Holdings Limited	16,833,551	16,833,551	
Amounts receivable from other entity:			
Australian College of Pharmacy Practice and Management Pty Ltd	-	-	
	32,833,520	29,968,401	

At 30 June 2009, if interest rates had moved, as illustrated in the table below, with all other variables held constant, the net surplus / (deficit) would have been affected as follows:

Judgments of reasonably possible movements:	Net Surp Higher / (La	
	2009	2008 \$
+ 1% (100 basis points) - 1% (100 basis points)	206,694 (206,694)	208,026 (208,026)

The movements in net surplus are due to higher/(lower) interest from variable rate cash, short-term deposits and receivables.

The assessment of reasonably possible movements in interest rates is based on expectations of movements in market interest rates.

#### NOTE 23 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

#### Foreign Currency Risk

The Guild's exposure to foreign currency risk is minimal as it does not deal with foreign currency in the ordinary course of operations.

## Equity Price Risk

The Guild is exposed to equity price risks arising from equity investments. Equity investments are held for strategic purposes rather than for trading purposes. The Guild does not actively trade investments.

To limit equity price risk, the Guild invests in the Guild Australian Equities Fund which has a diversified portfolio investing in Australian shares with a focus on long-term capital growth with some income.

At balance date, the Guild had the following mix of financial assets exposed to equity price risk:

	2009 \$	2008
Financial Assets Investment in Guild Australian Equities Fund		0 487 000
Investment in Guild Australian Equities Fund	2,262,267	2,487,223

At 30 June 2009, if equity prices had moved, as illustrated in the table below, with all other variables held constant, equity would have been affected as follows:

Judgments of reasonably possible movements:		Equity Higher / (Lower)	
•	<b>、</b>	2009 \$\$	2008 \$
Equity prices + 5% Equity prices - 10%		113,113 (226,227)	124,361 (248,722)

The movements in equity are due to an increase in the fair value of available-for-sale financial assets.

The assessment of reasonable possible movements in equity prices is based on the current volatility in the equity market.

#### Credit Risk

Credit risk arises from the financial assets of the Guild, which comprises cash and cash equivalents, trade and other receivables, available for sale financial assets and the granting of a financial guarantee. The Guild's exposure to credit risk arises from potential default of the counter party, with a maximum exposure equal to the carrying amount of these instruments. Exposure at balance date is addressed in each applicable note.

The Guild does not hold any credit derivatives to offset its credit exposure.

The Guild trades only with recognised, creditworthy third parties, and as such collateral is not requested nor is it the Guild's policy to securitise its trade and other receivables.

It is the Guild's policy that all customers who wish to trade on credit terms are subject to credit verification procedures.

Receivable balances are monitored on an ongoing basis with the result that the Guild's exposure to bad debts is not significant.

Other than the loan receivable from Guild Group Holdings Ltd of \$16,833,551 (2008: \$16,833,551), there are no significant concentrations of credit risk within the Guild and financial instruments are spread amongst a number of financial institutions to minimise the risk of default of counterparties.

The carrying amount of the Guild's financial assets best represents its maximum credit risk exposure. The Guild's maximum exposure to credit risk at the reporting date was:

	Note	2009	2008
Cash and cash equivalents	6	15,149,969	13,034,850
Trade and other receivables (current)	8	8,351,607	4,765,040
Available-for-sale financial assets	10	2,262,267	2,487,223
Other financial assets	11	5,586,263	5,586,263
Receivables (non-current)	11	18,175,131	17,295,440
		49,525,237	43,168,816

## NOTE 23 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (cont'd)

## Liquidity Risk

The Guild's exposure to liquidity risk relates primarily to trade and other payables.

#### The Guild has no borrowings.

The following table details the Guild's remaining contractual maturity for its financial assets and liabilities.

Maturity analysis of financial assets and liabilities based on management's expectation.

Year ended 30 June 2009	< 6 months	6 - 12 months	1 - 5 years	>5 years	Total
Financial Assets					
Cash & cash equivalents	15,149,969	-	-	-	15,149,969
Trade & other receivables	8,351,607	-	-	18,175,131	· 26,526,738
Available for sale investments		<u> </u>		2,262,267	2,262,267
	23,501,576		-	20,437,398	43,938,974
Financial Liabilities					
Trade & other payables	6,290,596	<u>-</u>			6,290,596
Net	17,210,980	-		20,437,398	37,648,378
Year ended 30 June 2008	< 6 months	6 - 12 months	1 - 5 years	>5 years	Total
Financial Assets					
Cash & cash equivalents	13,034,850	-	-	-	13,034,850
Trade & other receivables	4,665,040	100,000	-	17,295,440	22,060,480
Available for sale investments	-	-		2,487,223	2,487,223
	17,699,890	100,000	<u> </u>	19,782,663	37,582,553
Financial Liabilities					
Trade & other payables	4,381,779	_	_	_	4,381,779
Trade & other payables				<u>-</u>	т, 101, 119
Net	13,318,111	100,000		19,782,663	33,200,774

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Fair Value

The methods for estimating fair value are outlined in the relevant notes to the financial statements.