

26 September 2014

Mr Paul Sinclair **Branch President** The Pharmacy Guild of Australia, New South Wales Branch 84 Christie Street ST LEONARDS NSW 2065

Dear Mr Sinclair

#### The Pharmacy Guild of Australia New South Wales Branch Financial Report for the year ended 30 June 2014 - [FR2014/117]

I acknowledge receipt of the financial report of the Pharmacy Guild of Australia New South Wales Branch. The documents were lodged with the Fair Work Commission (FWC) on 22 September 2014.

The financial report has now been filed.

The financial report was filed based on a primary review. This involved confirming that the financial reporting timelines required under s.253, s.265, s.266 and s.268 of the Fair Work (Registered Organisations) Act 2009 (RO Act) have been satisfied, all documents required under s.268 of the RO Act were lodged and that various disclosure requirements under the Australian Accounting Standards, RO Act and reporting guidelines have been complied with. A primary review does not examine all disclosure requirements.

Please note that the financial report for the year ending 30 June 2015 may be subject to an advanced compliance review.

I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged. The FWC will confirm these concerns have been addressed prior to filing next year's report.

#### Receivable and/or payable with another reporting unit

Reporting Guideline 19 requires either the Statement of Financial Position or the notes to the Statement of Financial Position to disclose any receivables from and/or payables owed to other reporting unit(s), including the name of the other reporting unit(s) and the amount attributable to the other reporting unit(s).

Although Notes 6 and 12 disclosure that a trade receivable and trade payable relates to the National Secretariat and Other Branches, it does not fully comply with the requirements of Reporting Guideline 19 and name each of the 'Other Branches' and attribute the amount of the trade receivable and trade payable to each Branch.

Please ensure this information is provided in future financial reports.

#### **Reporting Requirements**

On the FWC website a number of factsheets in relation to the financial reporting process and associated timelines are available. The most recent copy of the Reporting Guidelines and a model set of financial statements can also be found. The FWC recommends reporting units use this model as it will assist in ensuring compliance with the Fair Work (Registered Organisations)

Facsimile: (03) 9655 0401 Email: orgs@fwc.gov.au

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*Act 2009*, the s.253 Reporting Guidelines and the Australian Accounting Standards. Access to this information may be obtained via this link.

Should you wish to discuss this letter, or if you require further information on the financial reporting requirements of the Act, I may be contacted on 03) 8661 7886 or by email at <a href="mailto:joanne.fenwick@fwc.gov.au">joanne.fenwick@fwc.gov.au</a>.

Yours sincerely

Joanne Fenwick

Financial Reporting Specialist Regulatory Compliance Branch



#### **Designated Officer's Certificate**

s.268 Fair Work (Registered Organisations) Act 2009

Certificate for the period ended 30 June 2014

- I, Paul Sinclair, being the Secretary of The Pharmacy Guild of Australia (NSW Branch) certify:
  - that the documents lodged herewith are copies of the full report for The Pharmacy Guild of Australia (NSW Branch)referred to in s268 of the Fair Work (Registered Organisations) Act 2009; and
  - that the full report was provided to members of The Pharmacy Guild of Australia (NSW Branch) on 22 August 2014; and
  - that the full report was presented to a general meeting of members of The Pharmacy Guild of Australia (NSW Branch) on 18 September 2014; in accordance with s.266 of the Fair Work (Registered Organisations) Act 2009.

Signature of prescribed designated officer ...

Name of prescribed designated officer: Paul Sinclair

Title of prescribed designated officer: Secretary and State President

Dated: 18 September 2014



# THE PHARMACY GUILD OF AUSTRALIA (NSW BRANCH)

ABN 87 740 877 429



# FULL REPORT CONSISTING OF

- ◆ GENERAL PURPOSE FINANCIAL REPORT (FINANCIAL STATEMENTS)
  - **♦ AUDITOR'S REPORT**
  - **♦ OPERATING REPORT**

30 JUNE 2014

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#### OPERATING REPORT FOR THE YEAR ENDED 30 JUNE 2014

The committee presents its report on The Pharmacy Guild of Australia (NSW Branch) for the financial year ended 30 June 2014.

#### (a) Review of principal activities:

- (i) The Pharmacy Guild of Australia (NSW Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and representing their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia (NSW Branch) has continued to assist the National Council and the National Executive of The Pharmacy Guild of Australia in carrying out the overall policy and objectives of the Guild.
- (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (NSW Branch) State President, Branch Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

#### (b) Significant changes in financial affairs:

There have been no significant changes during the year.

(c) Right of members to resign:

Under Section 174 of the Fair Work (Registered Organisations) Act 2009, a member may resign from membership by written notice addressed and delivered to the Branch Director in accordance with Rule 36 of the Guild's Constitution.

#### (d) Number of members:

As at 30 June 2014 the number of members of The Pharmacy Guild of Australia (NSW Branch) was 1,323 including Honorary Life & 50 Year Life Members.

#### (e) Number of employees:

As at 30 June 2014 the number of employees of The Pharmacy Guild of Australia (NSW Branch) was 40.

# (f) Names of Committee of Management members and period positions held during the financial year:

In accordance with Regulation 159(c) of the Fair Work (Registered Organisations) Regulations 2009 the following persons were members of the Branch Committee during the financial year:

#### 1 July 2013 - 30 June 2014

1 July 2015 - 50 Jul	HC ZUIT		
Silas Banks	Mario Barone	John Black	Mark Douglass
Gregory Everett	Timothy Hewitt	Denis Leahy	Binh Luu
Peter McBeath	George Mendria	Rick Samirni	Paul Sinclair
Michelle Spiro	Richard Walsh		

<u>1 July 2013 – 7 November 2013</u>

Anthony Lawler

<u>20 February 2014 – 30 June 2014</u> Paul Jones

Paul Sinclair State President 20 August 2014

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STATEMENT OF COMPREHENSIVE INCOME			
FOR THE YEAR ENDED 30 JUNE 2014	NT	2014	2017
REVENUE	Note	2014 \$	2013 \$
Grants			
Methadone incentive scheme funding		1,515,845	2,003,833
Needle & Syringe exchange funding		1,341,480	1,427,040
Quit for New Life funding		20,429	7,358
5CPA funding		,	201,760
Pharmacy Health Checks funding		939,447	273,145
Donations		-	-
Other revenue			
Advertising		94,709	87,154
Commission income		701,086	694,462
Gain on disposal of asset		7	6,014
Get Healthy funding		32,040	-
HMR Report Sales		-	39,940
Interest		201,309	243,997
Pharmacy business services income		254,342	449,577
Promotional income		500,601	661,997
QCPP funding		906,717	791,100
QUMAX funding			101,170
Value of Community Pharmacy funding		38,156	39,445
Rent		113,709	255,437
Subscriptions		3,482,180	3,381,203
remperature verification fees		257,553	341,560
Training services		615,349	782,060
Other revenue from ordinary activities		621,693	520,223
Revenues from ordinary activities		11,636,645	12,308,475
EXPENSES			
Depreciation			
Buildings and leasehold improvements		30,000	31,875
Property, plant and equipment		34,468	87,850
Motor Vehicles		-	- 1
Intangibles		14,736	16,406
		79,204	136,131
Employee Benefit Expense		20.42	
Contract wages paid to employee contractors		90,274	458,866
Fringe Benefits Tax		49,307	52,112
Leave provisions		(201,488)	(180,250)
Salaries and Allowances	4	2,918,317	2,931,668
Superannuation	4	344,847	267,060
Femporary staff		66,349	99,761
Other Expenses		3,267,606	3,629,217
Administration services		116,660	98,777
Audit fees		48,808	48,591
Capitation fees - National Council Dues		1,932,019	1,868,256
leaning		31,840	29,015
Conference and meeting expenses		7,904	3,993
Consultancy fees		146,755	55,136
Donations		27,211	24,949
lectricity		50,790	46,729
furniture hire		102,794	122,077
nsurance		82,088	101,363
egal costs – other legal matters		8,516	15,552
egal costs – litigation		2 EEE 20E	0.444.420
Balance carried forward		2,555,385	2,414,438

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2014 (Cont'd)

	2014	2013
Other Expenses (Continued)	\$	\$
Balance brought forward	2,555,385	2,414,438
Loss on disposal of asset	22,375	19,370
Maintenance	121,228	139,667
Methadone incentive payments	1,333,043	1,787,800
Needle & syringe exchange contractor fees	203,498	199,574
Needle & syringe exchange payments	792,282	888,461
Payroll tax	138,751	166,116
Pharmacy Health Checks Payments	602,270	74,545
Poisons schedule costs	11,504	34,850
Postage & courier costs	102,724	113,589
Printing & stationery	326,109	382,643
Telephone, fax & internet costs	140,433	125,422
Travel, motor vehicle & accommodation expenses	268,208	226,804
Venue hire	258,726	341,994
Other expenses from ordinary activities	1,443,624	1,370,252
	8,320,160	8,285,525
Total Expenditure	11,666,970	12,050,873
Net (loss)/surplus from ordinary activities	(30,325)	257,602
OTHER COMPREHENSIVE INCOME		
Net gain/(loss) on revaluation of land and buildings	255,000	(130,355)
Total other comprehensive income for the year	255,000	(130,355)
Total comprehensive income for the year	224,675	127,247

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2014

	Notes	2014	2013
		\$	\$
CURRENT ASSETS			
Cash and cash equivalents	5	3,105,563	2,956,234
Trade and other receivables	6	2,693,885	3,012,212
Inventories	7	29,065	8,023
Other assets	8	54,357	60,639
Financial assets	9	4,000,000	4,000,000
TOTAL CURRENT ASSETS		9,882,870	10,037,108
NON-CURRENT ASSETS			
Financial assets	9	34	34
Property, plant and equipment	10	4,892,152	4,688,144
Intangible assets	11	50,838	16,854
TOTAL NON-CURRENT ASSETS		4,943,024	4,705,032
TOTAL ASSETS		14,825,894	14,742,140
CURRENT LIABILITIES			
Trade and other payables	12	1,796,662	2,171,371
Short-term provisions	13	305,387	491,582
Other liabilities	14	4,266,695	3,831,421
TOTAL CURRENT LIABILITIES		6,368,744	6,494,374
NON-CURRENT LIABILITIES			
Long-term provisions	13	10,762	26,053
TOTAL NON-CURRENT LIABILITIES		10,762	26,053
TOTAL LIABILITIES		6,379,506	6,520,427
NET ASSETS		8,446,388	8,221,713
EQUITY			
Reserves	15	751,632	496,632
Retained earnings		7,694,756	7,725,081
TOTAL EQUITY		8,446,388	8,221,713

These statements should be read in conjunction with the accompanying notes

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2014

	Retained Earnings \$	Asset Revaluation Reserve \$	Total
Closing Balance at 30 June 2012	7,467,479	626,987	8,094,466
Profit for the year ended 30 June 2013	257,602	-	257,602
Revaluation increment (decrement)	•	(130,355)	(130,355)
Total comprehensive income for the year	257,602	(130,355)	127,247
Closing Balance at 30 June 2013	7,725,081	496,632	8,221,713
Profit for the year ended 30 June 2014	(30,325)	•	(30,325)
Revaluation increment (decrement)		255,000	255,000
Total comprehensive income for the year	(30,325)	255,000	224,675
Closing Balance at 30 June 2014	7,694,756	751,632	8,446,388

2013 \$
0.00
4.4
4.4
3
1,172,296
1,555,883
0,433,080)
2,263,419)
243,997
275,677
(32,821)
19,486
(200,000)
(213,335)
62,342
2,893,892
2,956,234

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is for the entity Pharmacy Guild of Australia (NSW Branch) ("Guild") as an individual entity. The Branch is registered under the Fair Work (Registered Organisations) Act 2009. In accordance with the Act the Branch is a body corporate and has perpetual succession. By virtue of this method of incorporation, the Branch is not subject to the Corporations Act.

#### **Basis of Preparation**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and the disclosure requirements of the Fair Work (Registered Organisations) Act 2009 and Fair Work (Registered Organisations) Regulations 2009. The Pharmacy Guild of Australia (NSW) Branch is a not-for-profit entity for the purposes of preparing the financial statements.

The reporting guidelines made under section 255 of the Fair Work (Registered Organisations) Act 2009 (the RO Act) require all reporting units to apply the Tier 1 reporting requirements as per Australian Accounting Standard AASB 1053 Application for Tiers of Australian Accounting Standards. As such the branch committee of management have prepared a full set of financial statements with all disclosure requirements.

The following is a summary of the material accounting policies adopted by the organisation in the preparation of the financial report. The accounting policies have been consistently applied unless otherwise stated.

The accounting policies set out below have been consistently applied to all years presented.

#### Reporting Basis and Conventions

The financial report has been prepared on an accruals basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

#### **Accounting Policies**

#### (a) Income Tax

Under Section 50-15 of the Income Tax Assessment Act 1997, the income of Pharmacy Guild of Australia (NSW Branch) ("Guild") is exempt from income tax.

#### (b) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned to individual items on a first-in first-out basis.

#### (c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property, plant and equipment are measured on a fair value basis less depreciation and impairment losses. Revaluation entries were processed to the asset revaluation reserve.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (c) Property, Plant and Equipment (Continued)

Works of art are re-valued every 3 years at fair value.

The carrying amount of property, plant and equipment is reviewed annually by the branch committee to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount of an asset is determined as the higher of fair value less costs to sell, and value in use, with value in use being determined as the written-down current cost (depreciated replacement cost) of the asset.

#### Depreciation

The depreciable amount of all fixed assets, excluding freehold land, is depreciated on a straight-line basis over their useful lives to the Guild commencing from the time the asset is held ready for use.

The depreciation rates used for each class of assets are:

Class of Fixed Asset	Depreciation Rate
Buildings	2.50%
Plant and equipment	10-33%
Motor vehicles	20%

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each financial year. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income. When re-valued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### (d) Intangibles

Software and implementation costs are treated as intangible assets.

#### (e) Employee Benefits

A provision is made for the Guild's liability for employee benefits arising from services rendered by employees and officers to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus any related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the Guild to an employee superannuation fund and are charged as expenses when incurred.

Amounts accrued for long service leave benefits are calculated in accordance with The National Employment Standards, awards and negotiated agreements.

#### (f) Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes deposits at call which are readily convertible to cash on hand and which are used in the cash management function on a day to day basis, net of outstanding bank overdrafts.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (g) Revenue

Revenue from subscriptions is accounted for on an accruals basis and is recorded as revenue in the year to which it relates. Revenue from the sale of goods is recognised upon the delivery of the goods to the customer. Revenue from the rendering of a service is recognised upon the delivery of the service to customers. Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

#### (h) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown exclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### (i) Financial Assets

#### Recognition

Financial assets are initially measured at cost on trade debt, which includes transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

#### I-Ield-to-maturity investments

These investments have fixed maturities, and it is the entity's intention to hold these investments to maturity. Any held-to-maturity investments held by the entity are stated at amortised cost using the effective interest rate method.

#### Financial habilities

Non-derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

#### (i) Impairment of Assets

At each reporting date, the group reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

Where it is not possible to estimate the recoverable amount of an individual asset, the Guild estimates the recoverable amount of the cash-generating unit to which the asset belongs.

As not-for-profit, where the future economic benefits of an asset are not primarily dependent on the asset's ability to generate net cash inflows and where the entity would, if deprived of the asset, replace its remaining future economic benefits, value in use shall be determined as the depreciated replacement cost of the asset.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (k) Government Grants

Government grants are recognised at fair value where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants are recognised as revenue subject to conditions being met.

#### (l) Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### (m) Critical Accounting Estimates and Judgments

The Branch Committee evaluates estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events based on current trends and economic data, obtained both externally and within the group.

#### Key estimates - Impairment

The Branch Committee assesses impairment at each reporting date by evaluating conditions specific to the Guild that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined.

#### (n) Accounting Standards Issued But Not Yet Effective

There have been no accounting standards issued which have a financial impact on the financial report in future periods and which are not yet effective.

#### (o) Going concern

The Pharmacy Guild of Australia (NSW Branch) has agreed to provide The New South Wales Pharmacy Guild with financial support to ensure they can continue as a going concern. The Pharmacy Guild of Australia (NSW Branch) has an ongoing agreement to supply financial and administration support to The New South Wales Pharmacy Guild, and during the year donated \$2,800 (2013: \$2,700) to support the entity.

#### 2. ORGANISATIONAL INFORMATION

The financial report of The Pharmacy Guild of Australia (NSW Branch) for the year ended 30 June 2014 was authorized for issue in accordance with a resolution passed by the Committee of Management.

The Pharmacy Guild of Australia is an organization registered under the Fair Work (Registered Organisations) Act 2009. The nature of the operations and principal activities of the Guild are described in the Operating Report.

The principal place of business of The Pharmacy Guild of Australia (NSW Branch) is 84 Christie Street, St Leonards, NSW 2065.

#### 3. KEY MANAGEMENT PERSONNEL COMPENSATION

	Salary & Bonus	Superannuation	Non-Cash Benefits	Other	Long-term Benefits	Total
	\$	\$	\$	\$	\$	\$
2014 Total						
Compensation	1,282,993	126,179	15,105	57,570	(A)	1,481,847
2013 Total Compensation	1,428,219	139,628	22,018	67,639	~	1,657,504

The number of people included as key management personnel is 13 (2013: 14).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	2014	201
	\$	
4. EMPLOYEE EXPENSES		
Holders of office:		
- Wages and salaries	-	
- Superannuation	-	
- Leave and other entitlements		
- Separation and redundancies		
- Other employee expenses	-	
ubtotal employee expenses - holders of office	-	
Employees other than office holders		
- Wages and salaries	2 010 317	2011 660
- Superannuation	2,918,317 344,847	2,931,668
- Leave and other entitlements	344,047	267,060
	E-75	
- Separation and redundancies		
Other employee expenses ubtotal employee expenses – employees other than office holders	1 2/2 1/4	2 100 720
ubtotal employee expenses – employees other than office holders	3,263,164	3,198,728
otal employee expenses	3,263,164	3,198,718
. CASH AND CASH EQUIVALENTS		
ash at bank and on hand	3,105,563	2,956,23-
	3,105,563	2,956,234
. TRADE AND OTHER RECEIVABLES		
URRENT		
rade debtors		
- National Secretariat and related party receivables	19,590	26,244
- Other debtors	2,379,700	2,746,526
rovision for doubtful debts	(8,569)	(28,915)
	2,390,721	2,743,855
undry debtors	303,164	268,357
	2,693,885	3,012,212
turrent trade and term receivables are generally on 30 day terms except for numbers can elect to pay by installments in accordance within the Guild's Cocognised when there is objective evidence that an individual trade or term received.	onstitution. A provision f	
INVENTORIES		
aw materials and stores	29,065	8,023
OTHER CURRENT ASSETS		

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	2014	2013
	<b>4</b>	4
	4,000,000	4,000,000
S		
16	34	3.4
	3,600,000	3,300,000
	3,600,000	3,300,000
	1,200,000	1,275,000
	1,200,000	1,275,000
	4,800,000	4,575,000
	1,024,940	1,036,593
	(1,002,979)	(993,639)
	21,962	42,954
	70,190	70,190
	70,190	70,190
	4,892,152	4,688,144
	s 16	\$  4,000,000  3,600,000  3,600,000  1,200,000  1,200,000  1,200,000  1,002,979)  21,962  70,190  70,190

The valuation of land and building assets was completed by Certified Practising Valuer, Ian Handley (Registered Valuer 1135), of Handley Partners Property with the date of inspection of the assets being performed on 1 June 2014 for the value as at 30 June 2014. The same valuer performed the revaluation for the land and buildings for the year ended 30 June 2013.

Works of Art are recorded at a fair market value in continued use and are revalued every three years. On 22 April 2013, Mr. Colin McWilliam, NCJV Fine Arts Division Registered Valuer No. 384, of McWilliam & Associates Pty Ltd revalued the Works of Art at \$70,190. The revaluation was credited in 2013 to the asset revaluation reserve.

32,842

67,420

4,949,335

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 10. PROPERTY, PLANT AND EQUIPMENT (cont'd)

#### Movements in carrying amounts

Movements in carrying amounts for each class of property, plant and equipment between the beginning and the end of the financial year.

2014	Opening balance	Additions	Revaluations	Disposals	Depreciation	Closing balance
	\$	\$	\$	\$	\$	\$
Freehold Land	3,300,000	-	300,000	_	-	3,600,000
Buildings	1,275,000		(45,000)	-	(30,000)	1,200,000
Plant and equipment	42,954	14,352	-	(876)	(34,468)	21,962
Works of art	70,190		-	-		70,190
Total	4,688,144	14,352	255,000	(876)	(64,468)	4,892,152
2013	Opening balance	Additions	Revaluations	Disposals	Depreciation	Closing
	\$	\$	\$	\$	\$	\$
Freehold Land	3,300,000		-	-	-	3,300,000
Buildings	1,440,000	-	(133, 125)	_	(31,875)	1,275,000
Plant and equipment	109,073	21,731	-, -,	4.	(87,850)	42,954
		- 9				,

11. INTANGIBLE ASSETS	2014	2013
	\$	\$
Software, at cost	194,783	146,063
Accumulated amortisation	(143,945)	(129,209)
	50,838	16,854

2,770

(130,355)

(32,842)

(32,842)

#### Movements in carrying amounts

Motor vehicles

Works of art

Total

Movements in carrying amounts for the intangible assets between the beginning and the end of the financial year.

21,731

2014	Opening balance	Additions	Disposals	Amortisation	Closing balance
	\$	\$	\$	\$	\$
Sofrware	16,854	70,220	(21,500)	(14,736)	50,838
Total	16,854	70,220	(21,500)	(14,736)	50,838
2013	Opening balance	Additions	Disposals	Amortisation	Closing balance
	\$	\$	\$	\$	\$
Software	22,170	11,090	-	(16,406)	16,854
T1	22,170	11,090		(16,406)	16,854
Total	22,110	11,070		(10,400)	10,034
				2014	2013
12. TRADE AND OTHER		11,070			
<b>12. TRADE AND OTHER</b> CURRENT		11,070			
12. TRADE AND OTHER CURRENT Trade creditors	PAYABLES	11,070		2014	2013
12. TRADE AND OTHER  CURRENT  Trade creditors  - National Secretariat and	PAYABLES	11,070		<b>2014</b> \$ 98,947	2013 \$ 158,762
12. TRADE AND OTHER  CURRENT  Trade creditors  - National Secretariat and - Other creditors	PAYABLES	11,070		2014	2013
12. TRADE AND OTHER  CURRENT  Trade creditors  - National Secretariat and - Other creditors  Accrued charges	PAYABLES	11,070		<b>2014</b> \$ 98,947	2013 \$ 158,762
12. TRADE AND OTHER  CURRENT  Trade creditors  - National Secretariat and	PAYABLES	11,070		2014 \$ 98,947 904,088	2013 \$ 158,762 958,984

70,190

4,688,144

(119,725)

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	2014	2013
	\$	\$
13. PROVISIONS		
Office Holders:		
Annual Leave	_	-
Long Service Leave	-	-
Separations and redundancies	-	-
Other		*
Subtotal employee provisions - office holders		-
Employees other than office holders:		
Annual Leave	185,976	249,966
long Service Leave	130,173	267,669
separations and redundancies	-	-
Other	-	-
Subtotal employee provisions - employees other than office holders	316,149	517,635
Total employee provisions	316,149	517,635
Current	305,387	491,582
Non-current	10,762	26,053
Total employee provisions	316,149	517,635

A provision has been recognised for employee benefits relating to long service leave for employees. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based upon historical data. The measurement and recognition criteria for employee benefits have been included in Note 1(e).

#### 14. OTHER CURRENT LIABILITIES

Deferred income	2,055,836	2,269,371
Subscriptions in advance	1,603,621	1,351,811
Monies received in advance	607,238	210,239
	4,266,695	3,831,421
15. RESERVES		
Asset revaluation reserve	751,632	496,632
Asset revaluation reserve		
Opening balance	496,632	626,987
Revaluation of land and buildings	255,000	(133,125)
Revaluation of works of art	·	
Closing balance	751,632	496,632

The asset revaluation reserve records revaluations of non-current assets.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 16. CONTROLLED ENTITIES

Name	Country of Incorporation	% Own	ned	Investment	t At Cost	Contrib Operating	Surplus
		2014	2013	2014	2013	2014	2013
		S	0/0	S	\$	\$	\$
Pharmacy Guild Services (NSW) Pty Ltd	Australia	100	100	22	22	Nil	Nil
Pharmacy Guild Sales & Valuations (NSW) Pry Ltd	Australia	100	100	12	12	Nil	Nil

Pharmacy Guild Services (NSW) Pty Ltd is the holding company for Pharmacy Guild Sales & Valuations (NSW) Pty Ltd.

#### 17. RELATED PARTY INFORMATION

The Branch is part of an Australia wide organisation. Sales to and purchases from other Branches and the National Secretariat were made on normal commercial terms of trade during the year and amounted in aggregate to:

National Secretariat

Sales \$1,160,679 Purchases \$2,093,295

**Guild Branches** 

Sales \$15,853 Purchases \$123,061

Branch committee members who held office during the financial year were:

G Everett M Douglass S Banks M Barone J Black P Jones D Leahy B Luu T Hewitt A Lawler P McBeath G Mendria R Samimi P Sinclair M Spiro R Walsh

The aggregate amount of remuneration paid to officers during the year is disclosed on the statement of comprehensive income.

The aggregate amount paid during the financial year to a superannuation plan in respect of elected full time officials is nil (2013: nil).

There have been no other transactions between the Officers and the Branch other than those relating to their membership of the Branch and the reimbursement by the Branch in respect of expenses incurred by them in the performance of their duties. Such transactions have been on conditions no more favourable than those which it is reasonable to expect would have been adopted by parties at arm's length.

#### 18. INFORMATION TO BE PROVIDED TO MEMBERS OR GENERAL MANAGER

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, Chapter 8, Division 7, Section 272, the attention of members is drawn to the following provisions:

#### Subsection 272 (1)

A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.

#### Subsection 272 (2)

The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.

#### Subsection 272 (3)

An organisation must comply with an application made under subsection (1).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

	2014	2013
	\$	2013 \$
19. CASH FLOW INFORMATION		
(a) Reconciliation of Cash		
Cash at the end of financial year as shown in the statement of cash flows is reconciled to the related items in the balance		
sheet as follows:		
Cash on hand		500
Cash at bank	3,105,563	2,955,734
Cash balance as per statement of cash flows	3,105,563	2,956,234
b) Reconciliation of net cash flows from operating activities		
with operating profit after income tax		
Operating (loss)/surplus	(30,325)	257,602
Non-cash flows in operating profit		
Depreciation and amortisation	79,204	136,131
Net loss on sale of property plant and equipment	22,375	13,356
Changes in assets and liabilities, net of the effects of purchase and disposals of controlled entities:		
Decrease / (increase) in trade and other receivables	318,327	(321,383)
Decrease / (increase) in prepaid expenses	6,282	46,998
Decrease / (Increase) in inventories	(21,042)	12,468
ncrease / (decrease) in creditors	(374,709)	335,320
ncrease / (decrease) in other current financial liabilities	435,274	(24,565)
ncrease / (decrease) in provisions – employee entitlements	(201,486)	(180,250)
Eash flows from operations	233,900	275,677
(c) Cash flow information		
Cash inflows		
The Pharmacy Guild of Australia (National Secretariat)	1,160,679	1,360,060
The Pharmacy Guild of Australia (ACT Branch)	109	-
The Pharmacy Guild of Australia (Victoria Branch)	226	178,673
The Pharmacy Guild of Australia (Queensland Branch)	9,484	14,288
the Pharmacy Guild of Australia (Northern Territory Branch)	1,339	57
The Pharmacy Guild of Australia (South Australia Branch)	862	1,358
The Pharmacy Guild of Australia (Western Australia Branch)	2,564	1,192 255
he Pharmacy Guild of Australia (Tasmania Branch)  Total cash inflows	1,269 1,176,532	1,555,883
Cash outflows		
The Pharmacy Guild of Australia (National Secretariat)	2,093,295	2,205,824
The Pharmacy Guild of Australia (ACT Branch)	7,339	9,039
The Pharmacy Guild of Australia (Victoria Branch)	266	10,994
he Pharmacy Guild of Australia (Queensland Branch)	75,528	32,979
he Pharmacy Guild of Australia (Northern Territory Branch)	5,061	42
he Pharmacy Guild of Australia (South Australia Branch)	1,260	2,368
he Pharmacy Guild of Australia (Western Australia Branch)	29,289	1,700
he Pharmacy Guild of Australia (Tasmania Branch)	4,318	473
Total cash outflows	2,216,356	2,263,419

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

### 20. METHADONE INCENTIVE SCHEME, NEEDLE & SYRING EXCHANGE, PHARMACY HEALTH CHECKS "KNOW YOUR NUMBERS", GET HEALTHY AND QUIT FOR NEW LIFE.

These programs operate throughout the State and are wholly funded by the NSW government.

#### 21. FINANCIAL RISK MANAGEMENT

#### (a) Capital Management

The Guild's financial instruments consist of deposits with banks and accounts receivable and payable. Branch funds are invested in accordance with the Guild's Constitution whereby all monies are deposited with an accredited bank. The Branch manages liquidity risk by monitoring forecast cash flows and ensuring that adequate surplus funds are maintained to meet financial obligations.

When managing capital, the Guild's objective is to ensure that the organisation continues as a going concern as well as to maintain optimal benefits for stakeholders. The Guild also aims to maintain a capital structure that ensures the lowest cost of capital available to the organisation.

The Guild is not subject to any externally imposed capital requirements.

#### (b) Credit Risk

The Guild continuously monitors defaults by customers and other counterparties and incorporates this information into its credit risk controls. The Guild's management considers that all of the above financial assets are not impaired for each reporting date and are of good quality, including those past due.

The credit risk for liquid funds is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

In respect of trade and other receivables, the Guild is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. Current trade and term receivables are 30 day terms except for branch membership subscriptions which members can elect to pay by instalments in accordance with the Guild's Constitution. No terms have been renegotiated during the year.

A provision for impairment totalling \$8,569 has been made to recognise some difficulty in collectability of some invoices issued. A provision for impairment is recognised when there is objective evidence that an individual trade or term receivable is impaired. No write-offs have been necessary during the current year.

No trade and other receivables are deemed to be impaired. Collateral is not held as security, nor is it the Guild's policy to transfer (on-sell) receivables. In addition some of the unimpaired trade receivables are past due as at reporting date. The ageing of financial assets past due is as follows:

	2014	2013
	\$	\$
0-30 days	2,319,930	2,630,277
31-60 days PDNI	30,411	16,393
31-60 days CI*		-
61-90 days PDNI*	22,126	12,498
61-90 days CI*	•	-
+91 days PDNI*	18,469	84,687
+91 days CI*	8,354	28,915
3-2-2-5	2,399,290	2,772,770

PDNI\* Past due not considered impaired CI\* Considered to be impaired

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 21. FINANCIAL RISK MANAGEMENT (Continued)

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount, net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial statements. The organisation has material credit risk exposure within the pharmaceutical industry under financial instruments entered into by the organisation.

The financial assets of the organisation are as follows:

	Weighted Average Effective Interest Rate		Floating Interes	& Fixed at Rate	Non-Intere	st bearing	
	Note	2014	2013	2014	2013	2014	2013
		%	0/0	\$	\$	\$	\$
FINANCIAL ASSETS							
Cash at bank	5	2.50	3.80	3,105,563	2,956,234	-	•
Bank term deposit	9	3.72	4.19	4,000,000	4,000,000	-	-
Trade and other receivables	6	_	-	-	-	2,390,721	2,743,855
Other debtors	6	-	-	-	-	303,164	268,357
TOTAL FINANCIAL ASSETS				7,105,563	6,956,234	2,693,885	3,012,212
FINANCIAL LIABILITIES							
Trade and other payables	12	-	-	-	-	1,003,035	1,117,746
Accrued charges	12	-		-		793,627	1,053,625
TOTAL FINANCIAL LIABILITIES						1,796,662	2,171,371

#### (c) Sensitivity Analysis

The Guild has performed sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in these risks. The Guild is exposed to changes in market interest rates through the cash held at banks which are subject to variable and fixed interest rates.

The following table illustrates the sensitivity of the net result for the year and the equity to a reasonably possible change in interest rates of  $\pm 1\%$  and  $\pm 1\%$  (2013:  $\pm 1\%$ ), with the effect from the beginning of the year. These changes are considered to be reasonably possible based on observations of current market conditions.

The calculations are based on the Guild's financial instruments held at each balance date and exclude monies held in 'at call' accounts for the Methadone Incentive Scheme and Needle and Syringe Exchange government funded programs as bank interest received for these funds must be paid to the NSW State Government. All other variables are held constant.

	2014	2014	2013	2013
	\$	\$	\$	\$
	+1%	(1%)	+1%	(1%)
Net result for the year	71,056	(71,056)	69,562	(69,562)
Equity	71,056	(71,056)	69,562	(69,562)

The Guild does not have any foreign currency or other market exposures.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2014

#### 22. EVENTS SUBSEQUENT TO BALANCE DATE

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the entity, the results of those operations, or the state of affairs of the economic entity in future financial years.

#### 23. CONTINGENT LIABILITIES

As at 30 June 2014 there are no contingent liabilities (2013: Nil).

#### 24. NSW GOVERNMENT FUNDED PROGRAMS

The following programs operate throughout the state and are wholly funded by the NSW Government:

- Methadone Incentive Scheme
- Needle & Syringe Exchange
- Pharmacy Health Checks 'Know Your Numbers'

#### 25. SPECIFIC REQUIREMENTS OF THE FAIR WORK (REGISTERED ORGANISATIONS) ACT 2009

- The reporting entity is not reliant on agreed financial support of another reporting unit;
- The reporting entity has not acquired an asset or a liability during the year as a result of an amalgamation, or other restructure, or business combination;
- The reporting entity has not received any capitation fees;
- The reporting entity has not received financial support from another reporting unit;
- The reporting entity has not incurred fees as consideration for employers making payroll deductions of membership subscriptions;
- The reporting entity has not paid fees or allowances to persons to attend a conferences or other meeting as a representative of the reporting unit;
- The reporting entity has not had penalties imposed under the RO Act;
- The reporting entity has no payables to employers as consideration for the employers making payroll deductions of membership subscriptions; and
- The reporting entity has no payables in respect of legal costs and other expenses related to litigation or other legal

matters.		
	2014	2013
	\$	\$
Expenses incurred in connection with holding meetings of members		
of the reporting unit and any conferences or meetings of councils,		
committees, panels or other bodies for the holding of which the		
reporting unit was wholly or partly responsible	82,437	69,178

### COMMITTEE OF MANAGEMENT STATEMENT FOR THE YEAR ENDED 30 JUNE 2014

On 20 August 2014 the Committee of Management of The Pharmacy Guild of Australia (NSW Branch) passed the following resolution in relation to the general purpose financial report (GPFR) for the year ended 30 June 2014:

The Committee of Management declares that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the General Manager of Fair Work Australia;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of The Pharmacy Guild of Australia (NSW Branch) for the financial year to which they relate;
- (d) there are reasonable grounds to believe that The Pharmacy Guild of Australia (NSW Branch) will be able to pay its debts as and when they become due and payable; and
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - meetings of the committee of management were held in accordance with the rules of the organisation including the rules of the branch concerned; and
  - (ii) the financial affairs of The Pharmacy Guild of Australia (NSW Branch) have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
  - (iii) the financial records of The Pharmacy Guild of Australia (NSW Branch) have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009; and
  - (iv) where the organisation consists of two or more reporting units, the financial records of The Pharmacy Guild of Australia (NSW Branch) have been kept, as far as practicable, in a consistent manner with each of the other reporting units of the organisation; and
  - (v) where information has been sought in any request by a member of The Pharmacy Guild of Australia (NSW Branch) or General Manager of Fair Work Australia duly made under Section 272 of the Fair Work (Registered Organisations) Act 2009 has been provided to the member or General Manager; and
  - (vi) where any order for inspection of financial records has been made by the Fair Work Commission under Section 273 of the Fair Work (Registered Organisations) Act 2009, there has been compliance.
- (f) in relation to recovery of wages activity:
  - (i) the financial report on recovery of wages activity has been fairly and accurately prepared in accordance with the requirements of the reporting guidelines of the General Manager; and
  - (ii) the committee of management instructed the auditor to include in the scope of the audit required under subsection 257(1) of the Fair Work (Registered Organisations) Act 2009 all recovery of wages activity by The Pharmacy Guild of Australia (NSW Branch) from which revenues had been derived for the financial year in respect of such activity; and
  - (iii) no fees or reimbursements of expenses in relation to recovery of wages activity or donations or other contributions were deducted from monies recovered from employers on behalf of workers other than reported in the financial report on recovery of wages activity and the notes to the financial statements; and
  - (iv) that prior to engaging in any recovery of wages activity, the organisation has disclosed to members by way of a written policy all fees to be charged or reimbursement of expenses required for recovery of wages activity, and any likely request for donations or other contributions in acting for a worker in recovery of wages activity; and

### COMMITTEE OF MANAGEMENT STATEMENT FOR THE YEAR ENDED 30 JUNE 2014

(v) no fees or reimbursements of expenses in relation to recovery of wages activity or donations or other contributions were deducted from monies recovered from employers on behalf of workers until distributions of recovered money were made to the workers.

This declaration is made in accordance with a resolution of the Committee of Management.

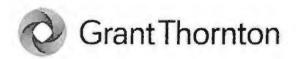
Paul Sinclair State President

20 August 2014

Denis Leahy

Vice-President, Finance

20 August 2014



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# Independent Auditor's Report To the Members of The Pharmacy Guild of Australia (NSW Branch)

We have audited the accompanying financial report of The Pharmacy Guild of Australia (NSW Branch) (the "Guild"), which comprises the statement of financial position as at 30 June 2014, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information to the financial report and the Committee of Management Statement.

# Responsibility of the Committee of Management and the Branch Secretary for the financial report

The Committee of Management and the Branch Secretary of the Guild are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations), the Fair Work (Registered Organisations) Act 2009 and the Fair Work (Registered Organisations) Regulation 2009. This responsibility includes such internal controls as the Committee of Management and the Branch Secretary determine are necessary to enable the preparation of the financial report to be free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

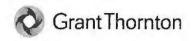
Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards which require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement,

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including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Guild's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, hut not for the purpose of expressing an opinion on the effectiveness of the Guild's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonahleness of accounting estimates made by the Committee of Management and the Branch Secretary, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Independence

In conducting our audit, we have complied with the applicable independence requirements of the Accounting Professional and Ethical Standards Board.

#### Auditor's Opinion

In our opinion:

- a The financial report of The Pharmacy Guild of Australia (NSW Branch):
  - i presents fairly, in all material respects, The Pharmacy Guild of Australia (NSW Branch)'s financial position as at 30 June 2014 and of its performance and cash flows for the year then ended;
  - ii complies with Australian Accounting Standards and the relevant legislation; and
  - iii complies with the requirements of Fair Work (Registered Organisations) Regulations 2009 and Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.
- b Management's use of rhe going concern basis of accounting in the preparation of The Pharmacy Guild of Australia (NSW Branch)'s financial statements is appropriate.

GRANT THORNTON AUDIT PTY LTD

Chartered Accountants

CF Farley

Partner - Audit & Assurance

Sydney, 20 August 2014