



FAIR WORK
AUSTRALIA

25 November 2011

Mr. Nunzio Meta
Vice President
The Pharmacy Guild of Australia
Northern Territory Branch

Email: office@ntguild.org.au

Dear Mr Meta

Financial report for the Northern Territory Branch of The Pharmacy Guild of Australia for the year ended 30 June 2011 (FR2011/2590)

Thank you for arranging further information being an amended designated officer's certificate in relation to the above financial report.

The financial report has now been filed.

I direct your attention to the following comments concerning the above report and the financial reporting obligations under the Fair Work (Registered Organisations) Act 2009 'the RO Act'. Please note that these matters are generally advised for assistance in the preparation of future financial reports. No further action is required in respect of the subject documents.

1. Auditor's Report

Auditor's Qualifications

Regulation 4 of the RAO Regulations defines an approved auditor as a person who is a member of CPA Australia, The Institute of Chartered Accountants in Australia or the National Institute of Accountants, and holds a current Public Practice Certificate. In all likelihood the auditor is such a person. However, it is our preference that this is made explicit in future auditor's reports.

2. Employee Benefits

The Reporting Guidelines require reporting units to disclose in the income statement or in the notes employee benefits to holders of office (item 11(g)) and employee benefits to other employees (item 11(h)).

I note that the income statement provides disclosures 'Employee expense - Management' of \$73,481 and 'Employee expense - Other staff' of \$199,950. If these disclosures are in relation to benefits to either holders of office or employees they should be disclosed in accordance with the Reporting Guidelines.

The Reporting Guidelines also require either the balance sheet or the notes to disclose any liability for employee benefits in respect of office holders and other employees (items 14(c) and 14(d)). I note that Note 10 of the Notes to the financial statements provides the disclosures 'Provision for annual leave - Management' of \$7,757 and 'Provision for annual leave - Other Staff of \$7,010'. Such disclosures should be in accordance with the Reporting Guidelines.

3. Timescale Requirements

As you know the financial reports should be prepared, audited, supplied to members, presented to a meeting and lodged with Fair Work Australia within certain timescale requirements.

It should be noted that the full report, accompanied by a Designated Officer's Certificate, must be lodged with Fair Work Australia within 14 days of its presentation to an appropriate meeting.

4. Operating Report

Subsection 254(2)(a) of the RO Act requires an operating report to contain a review of the principal activities of the reporting unit, the results of those activities and any significant changes in the nature of those activities. I note that the operating report provides a review of the principal activities and explains that there were no significant changes, but does not explain the results of these activities. Please note that subsection 254(2)(a) does not require a financial result, but instead a description of the results from representing the interests of members. In future years please ensure that the Operating Report describes the results of the principal activities of the Branch.

5. Committee of Management Statement

The reference to the 'Registrar' in paragraph (e)(v) should now read 'General Manager, Fair Work Australia'

6. References

I note that the Auditor's Opinion and note 15 to the financial statements refer to the 'RAO Schedule'. This piece of legislation is now the Fair Work (Registered Organisations) Act 2009 (the RO Act).

Should you wish to discuss this letter or if you require further information on the financial reporting requirements of the Act, I may be contacted on (03) 8661 7993 or by email at larry.powell@fwa.gov.au.

Yours sincerely,



Larry Powell
Organisations, Research and Advice



Designated Officer's Certificate

s268 *Fair Work (Registered Organisations) Act 2009*

I, Nunzio Meta, being the Vice President of The Pharmacy Guild of Australia – Northern Territory Branch certify:

- that the documents lodged herewith are copies of the full report referred to in s268 of the *Fair Work (Registered Organisations) Act 2009*; and
- that the full report was provided to members on 31 August 2011; and
- that the full report was presented to a general meeting of members of the reporting unit on 23 September 2011 in accordance with section 266 of the *Fair Work (Registered Organisations) Act 2009*.

Nunzio Meta
Vice President

Dated: 24th November 2011

Northern Territory Branch

Ground Level, 5 Shepherd Street, Darwin NT 0800 Australia
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Telephone: +61 8 8982 1024 • Facsimile: +61 8 8981 2241
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FAIR WORK
AUSTRALIA

11 November 2011

Mr. Nunzio Meta
Vice President
The Pharmacy Guild of Australia
Northern Territory Branch

Email: office@ntguild.org.au

Dear Mr Meta

Financial report for the Northern Territory Branch of The Pharmacy Guild of Australia for the year ended 30 June 2011 (FR2011/2590)

I acknowledge receipt of the financial report of the Northern Territory Branch of The Pharmacy Guild of Australia for the year ended 30 June 2011. The documents were lodged with Fair Work Australia on 26 October 2011.

I direct your attention to the following comment concerning the above report and the financial reporting obligations under the Fair Work (Registered Organisations) Act 2009 'the RO Act'. Please note that the financial report will not be filed until the requested information has been lodged in this office.

Financial Report

A reporting unit is required by sections 265 and 266 of the RO Act to supply to its members and present to a relevant meeting a copy of the auditor's report, general purpose financial report and operating report (the full report).

I note that the full report was lodged under the certificate of the Branch Vice President stating that the full report was provided to members on 30 August 2011 and presented to the general meeting of members on 23 September 2011.

It would appear that the "full report" has not been provided to members in accordance with section 265 as the auditor's report is dated 31 August 2011 whereas the financial documents were supplied to members on 30 August 2011. If the date on the auditor's report is correct, it would appear that the auditor's report supplied to members was unsigned and undated.

Under these circumstances, this office cannot file the reports. Moreover, if the dates on the documents are accurate, I advise the reporting unit will be required to provide the signed and dated auditor's report to its members and lodge a further designated officer's certificate attesting to such.

Should you wish to discuss this letter or if you require further information on the financial reporting requirements of the Act, I may be contacted on (03) 8661 7993 or by email at larry.powell@fwa.gov.au.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'L. Powell', written in a cursive style.

Larry Powell
Organisations, Research and Advice



**The Pharmacy
Guild of Australia**

Ref: NM:cs

26 October 2011

Mr Kevin Donnellan
Fair Work Australia

email to: eve.anderson@fwa.gov.au

Dear Mr Donnellan

Please find attached¹ the financial records and Designated Officer's Certificate on behalf of The Pharmacy Guild of Australia Northern Territory Branch.

Yours sincerely

Nunzio Meta
Vice President

¹ Designated Officer's Certificate, Annual Report

Northern Territory Branch

Ground Level, 5 Shepherd Street, Darwin NT 0800 Australia
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Designated Officer's Certificate
s268 Fair Work (Registered Organisations) Act 2009

I, Nunzio Meta, being the Vice President of The Pharmacy Guild of Australia – Northern Territory Branch certify:

- that the documents lodged herewith are copies of the full report referred to in s268 of the *Fair Work (Registered Organisations) Act 2009*; and
- that the full report was provided to members on 30 August 2011; and
- that the full report was presented to a general meeting of members of the reporting unit on 23 September 2011 in accordance with section 266 of the *Fair Work (Registered Organisations) Act 2009*.

Nunzio Meta
Vice President

Dated: 30th September 2011

Northern Territory Branch

Ground Level, 5 Shepherd Street, Darwin NT 0800 Australia
GPO Box 1554, Darwin, NT 0801
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**PHARMACY GUILD OF AUSTRALIA
(NORTHERN TERRITORY BRANCH)**

GENERAL PURPOSE FINANCIAL REPORT

**FOR THE YEAR ENDED
30 JUNE 2011**

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

**GENERAL PURPOSE FINANCIAL REPORT
FOR THE YEAR ENDED 30 JUNE 2011**

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**THE PHARMACY GUILD OF AUSTRALIA
(NORTHERN TERRITORY BRANCH)**

COMMITTEE OF MANAGEMENT STATEMENT

On 23 August 2011, the Committee of Management of The Pharmacy Guild of Australia Northern Territory Branch passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2011.

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the General Manager of Fair Work Australia;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation including the rules of the branch concerned; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of the branch concerned; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009 and the Fair Work (Registered Organisations) Regulations 2009; and
 - (iv) the financial records have been kept, as far as possible, in a consistent manner to each of the other reporting units of the organisation; and
 - (v) no information has been sought by a member of the reporting unit or a Registrar under Section 272 of the Fair Work (Registered Organisations) Act 2009; and
 - (vi) no orders have been made by Fair Work Australia under Section 273 of the Fair Work (Registered Organisations) Act 2009.

For Committee of Management:

TERRY (SOTIRIOS) BATTALIS

Title of Office held:

BRANCH VICE PRESIDENT - FINANCE

Signature:.....

DARWIN

Date: 23rd August 2011

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

We have audited the accompanying financial report of The Pharmacy Guild of Australia (Northern Territory Branch) ("the Branch"), which comprises the statement of financial position as at 30 June 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the committee of management statement.

The Responsibility of Committee Members for the Financial Report

The Committee Members of the Branch are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and *Fair Work (Registered Organisations) Act 2009*. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee members, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

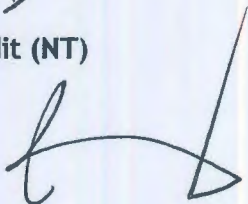
In conducting our audit, we have complied with the independence requirements of Australian Professional ethical pronouncements.

Auditor's Opinion

In our opinion, the financial report presents fairly, in all material respects, the financial position of The Pharmacy Guild of Australia (Northern Territory Branch) as of 30 June 2011, and of its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the requirements of the RAO Schedule.

BDO

BDO Audit (NT)



CJ Sciacca, CA
Registered Company Auditor
Partner

Darwin: 3/ August 2011

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

**STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2011**

	Note	2011 \$	2010 \$
Revenues	2	393,856	375,776
Expenses			
Accounting fees		2,754	3,157
Advertising expense		-	2,066
Audit fees		4,064	3,500
Cleaning and maintenance		2,322	2,814
Computer services		876	3,470
Depreciation		1,989	2,234
Electricity expense		1,068	886
Employee expense - Management		73,481	87,564
Employee expense - Other staff		199,950	169,840
Insurance		3,284	2,784
Loss on sale of assets		266	-
Meeting expense		1,510	6,535
National Secretariat Share Membership		34,164	29,952
Printing, Postage and Stationary		4,319	898
Rent		23,825	22,832
Subscriptions		1,290	1,393
Sundry expense		10,762	6,729
Telephone		6,117	7,136
Travel		21,816	21,986
Total Expenses		<u>393,856</u>	<u>375,776</u>
Surplus / (Deficit) For The Year		-	-
Other comprehensive income		-	-
Total Comprehensive Income		<u><u>-</u></u>	<u><u>-</u></u>

The Statement of Comprehensive Income should be read in conjunction with the accompanying notes

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

**STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2011**

	Note	2011 \$	2010 \$
ASSETS			
Current Assets			
Cash and Cash Equivalents	4	57,509	51,781
Trade and Other Receivables	5	162,865	235,127
Other Assets	6	2,949	2,236
Total Current Assets		<u>223,323</u>	<u>289,144</u>
Non-Current Assets			
Property, Plant and Equipment	7	7,436	7,558
Total Non-Current Assets		<u>7,436</u>	<u>7,558</u>
Total Assets		<u>230,759</u>	<u>296,702</u>
LIABILITIES			
Current Liabilities			
Trade and Other Payables	8	36,851	54,884
Subscriptions in Advance	9	4,704	52,375
Provision for Employee Entitlements	10	14,767	15,006
Total Current Liabilities		<u>56,322</u>	<u>122,265</u>
Total Liabilities		<u>56,322</u>	<u>122,265</u>
NET ASSETS		<u>174,437</u>	<u>174,437</u>
EQUITY			
Accumulated Funds	11	174,437	174,437
Total Equity		<u>174,437</u>	<u>174,437</u>

The Statement of Financial Position should be read in conjunction with the accompanying notes

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2011

	Accumulated Funds \$	Total \$
Accumulated Funds		
Balance at 1 July 2009	174,437	174,437
Total comprehensive income (loss)	-	-
Balance at 30 June 2010	<u>174,437</u>	<u>174,437</u>
Total comprehensive income (loss)	-	-
Balance at 30 June 2011	<u><u>174,437</u></u>	<u><u>174,437</u></u>

The Statement of Changes in Equity should be read in conjunction with the accompanying notes

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

**STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2011**

	Note	2011 \$	2010 \$
Cash flow from operating activities			
Cash receipts in the course of operations		100,334	(41,452)
Program fees from Pharmacy Guild of Australia		99,866	102,166
Cash payments in the course of operations		(410,586)	(354,624)
Funding from National Office		218,247	171,447
Net cash provided by / (used in) operating activities	12(b)	<u>7,861</u>	<u>(122,463)</u>
Cash flow from investing activities			
Payment for property, plant and equipment		(2,133)	(753)
Net cash outflow from investing activities		<u>(2,133)</u>	<u>(753)</u>
Net increase / (decrease) in cash held		5,728	(123,216)
Cash at the beginning of the financial year		51,781	174,997
Cash at the end of the financial year	12(a)	<u>57,509</u>	<u>51,781</u>

The Statement of Cash Flows should be read in conjunction with the accompanying notes

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

1. SUMMARY OF ACCOUNTING POLICIES

Basis of Preparation

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and complies with the *Fair Work (Registered Organisations) Act 2009*.

The financial statements have also been prepared on a historical basis and do not take into account changing money values or, except where specifically stated, current valuations of non-current assets. The concept of accrual accounting has been adopted in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated.

(a) **Going Concern Basis**

The financial statements are prepared on a going concern basis.

(b) **Payables**

Trade payables and other accounts payables are recognised when the Northern Territory Branch becomes obliged to make future payments resulting from the purchase of goods and services.

(c) **Goods and Services Tax**

Revenues, expenses are recognised net of Goods and Service Tax (GST) except where GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

(d) **Income Tax**

The organisation is exempt from Income Tax under section 50-5 of the Income Tax Assessment Act 1997.

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

(e) Receivables

Trade receivables are recognised at original invoice amounts less an allowance for uncollectable amounts and have repayment terms between 30 and 90 days. Collectibility of trade receivables is assessed on an ongoing basis. Debts which are known to be uncollectible are written off. An allowance is made for doubtful debts where there is objective evidence that the entity will not be able to collect all amounts due according to the original terms. Objective evidence of impairment include financial difficulties of the debtor, default payments or debts more than 60 days overdue. On confirmation that the trade receivable will not be collectible the gross carrying value of the asset is written off against the associated provision.

(f) Property and Equipment

All property and equipment is stated at historical cost, including costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management, less depreciation and any impairments.

Depreciation on other assets is calculated on a straight-line basis over the estimated useful life of the asset as follows:

Office equipment	3-8 years
Furniture and fittings	3-8 years

(g) Employee Benefit Provisions

Wages and Salaries and Annual Leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of balance sheet date are recognised in respect of employees' services rendered up to balance sheet date and measured at amounts expected to be paid when the liabilities are settled. Liabilities for wages and salaries are included as part of Other Payables and liabilities for annual leave are included as part of Provisions for Employee Entitlements.

(h) Revenue Recognition

(i) Grants

Grants are recognised at their fair value where there is reasonable assurance that the grant will be received and the entity will comply with all the attached conditions. Grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate.

(ii) Commission

Commission revenue is recognised in the period to which it relates.

(iii) Subscriptions

Revenue from subscriptions is recognised in the period to which it relates.

(i) Financial Instruments

Recognition

Financial instruments are initially measured at cost on trade date, which includes transaction costs, when the related contractual rights and obligations exist. Subsequent to initial recognition these instruments are measured as set out below:

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

(i) **Financial Instruments - continued...**

Financial Assets

Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are stated at amortised cost using the effective interest rate method.

Financial Liabilities

Non-derivative financial liabilities, including loans and borrowings, are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Impairment

At the end of each reporting period the entity assesses whether there is any indication that individual assets are impaired. Where impairment indicators exist, recoverable amount is determined and impairment losses are recognised in profit or loss where the asset's carrying value exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

(j) **Critical Accounting Estimates and Judgements**

The preparation of financial statements in conformity with accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Association's accounting policies.

Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at balance sheet date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

Impairment of non-financial assets

The Association assess impairment at each reporting date by evaluating conditions specific to the entity that may lead to impairment of assets. When an impairment trigger exists, the recoverable amount of the asset is determined.

No impairment has been recognised in respect of property, plant and equipment for the year ended 30 June 2011.

(k) **Accounting Standards Issued But Not Yet Effective**

Certain new accounting standards, amendments and interpretations have been published that are not mandatory for 30 June 2011 reporting periods. The Committee Members' assessment of the impact of these new standards, amendments and interpretations are set out below.

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

(i) AASB 9 Financial Instruments, Amends the requirements for classification and measurement
Effective for annual reporting period beginning on or after 1 January 2013.

This amends the requirements for classification and measurement of financial assets. Due to the recent release of these amendments and that adoption is only mandatory for the 30 June 2014 year end, the entity has not yet made an assessment of the impact of these amendments.

(ii) Revised AASB 124 Related Party Disclosures

Effective for annual reporting periods commencing on or after 1 January 2011.

This amendment clarifies and simplifies the definition of a related party. When applied, the amendment will require the Association to disclose any transactions between itself and its associates. As the Association has not put in place any system to capture such transactions it is not possible to disclose the financial impact, if any, of the amendment on the related party disclosures.

The following amendments relevant to the Association are as follows:

(a) AASB 101 Presentation of Financial Statements

Clarifies that terms of a liability that could, at the option of the counterparty, result in the liability being settled by the issue of equity instruments, do not affect its classification. This means that unless the terms of such liabilities require a transfer of cash or other assets within 12 months, they do not necessarily have to be classified as current liabilities. Initial adoption of this amendment will have no impact as the entity does not have any current liabilities where the counterparty has the option to have the liabilities settled by the issue of equity instruments.

(b) AASB 107 Statement of Cashflows

Clarifies that only expenditures that result in a recognised asset in the statement of financial position are eligible for classification as cash flows from investing activities. Initial adoption of this amendment will have no impact as the entity only recognises cash flows from investing activities for expenditures that result in a recognised asset in the statement of financial position.

(c) AASB 117, Leases

This explains that land can be classified as a finance lease for very long leases where the significant risks and rewards are effectively transferred, despite there being no transfer of title. Initial adoption of this amendment will have no impact as the entity has no leases for the land.

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 \$	2010 \$
2. Revenue			
Grant - Pharmacy Guild of Australia		99,866	102,166
Membership		55,308	52,319
Commission		5,754	6,355
Branch Support Subsidy		218,247	171,447
Training		1,530	8,295
Miscellaneous Income		13,151	35,194
Total Revenue		<u>393,856</u>	<u>375,776</u>
3. Auditors' Remuneration			
Audit services		4,064	3,500
Accounting services		2,754	3,157
		<u>6,818</u>	<u>6,657</u>
4. Cash and Cash Equivalents			
Cash at Bank - National Australia Bank		57,409	51,681
Petty Cash		100	100
Total Cash and Cash Equivalents		<u>57,509</u>	<u>51,781</u>
5. Trade and other receivables			
Trade receivables			
- The Pharmacy Guild of Australia		162,619	183,223
- Members		3,246	54,525
Provision for Doubtful Debts		(3,000)	(3,000)
		<u>162,865</u>	<u>234,748</u>
Other receivables		-	379
Total Receivables		<u>162,865</u>	<u>235,127</u>
Age analysis of trade and other receivables that are past due but not impaired at the end of the reporting period.			
Neither past due nor impaired		164,335	236,525
Past due [30] days		1,530	1,700
Past due [30-45] days		-	-
Past due [45-60] days		-	-
Past due [>60] days		-	-
		<u>165,865</u>	<u>238,225</u>
Analysis of Allowance Account			
Opening Balance		3,000	3,000
Provisions for doubtful receivables		-	-
Receivables written off during the year		-	-
Closing balance		<u>3,000</u>	<u>3,000</u>

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 \$	2010 \$
6. Other assets			
Accrued Revenue		-	-
Prepayments		2,949	2,236
Total Other assets		<u>2,949</u>	<u>2,236</u>
7. Property and Equipment			
Property and Equipment at Cost		30,825	33,742
Less: Accumulated Depreciation		(23,389)	(26,184)
Total Property and Equipment		<u>7,436</u>	<u>7,558</u>
Reconciliation			
Carrying value at beginning of the year		7,558	9,039
Additions		2,133	753
Disposals		(266)	-
Depreciation		(1,989)	(2,234)
Carrying value at end of year		<u>7,436</u>	<u>7,558</u>
8. Trade and other payables			
Trade Creditors		5,223	14,747
GST Payable		20,572	22,909
PAYG Tax Payable		3,840	11,150
Superannuation Payable		2,491	2,114
Other payables		4,726	3,964
Trade and other payables		<u>36,851</u>	<u>54,884</u>
9. Subscriptions in Advance			
Subscriptions in Advance - Premises		2,736	28,629
Subscriptions in Advance - Branches		-	4,972
Subscriptions in Advance - Proprietors		1,968	18,774
Total Subscriptions in Advance		<u>4,704</u>	<u>52,375</u>

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 \$	2010 \$
10. Provision for Employee Entitlements			
Provision for annual leave - Management		7,757	6,519
Provision for annual leave- Other Staff		7,010	8,487
Total provision for annual leave		<u>14,767</u>	<u>15,006</u>
11. Accumulated Funds			
Balance at the Beginning of the Financial Year		174,437	174,437
Total comprehensive income (loss)		-	-
Balance at the End of the Financial Year		<u>174,437</u>	<u>174,437</u>
12. Reconciliation of cash and cash equivalents			
Cash and cash equivalents at the end of the financial year as shown in the Statement of Cash flows is reconciled to the related items in the Statement of Financial Position as follows:			
(a) Reconciliation of cash and cash equivalents			
Cash at bank		57,409	51,681
Petty cash		100	100
Balance at the end of the year		<u>57,509</u>	<u>51,781</u>
(b) Reconciliation of profit from ordinary activities to net cash provided by operating activities			
Profit from ordinary activities		-	-
Add / (less) non-cash items			
Depreciation		1,989	2,234
Loss on sale of assets		266	-
Net cash provided by operating activities before change in assets and liabilities		<u>2,255</u>	<u>2,234</u>
Change in assets and liabilities			
(Increase) / decrease in trade and other receivables		72,262	(143,615)
(Increase) / decrease in other assets		(713)	604
(Decrease) / increase in trade and other payables		(18,033)	11,734
(Decrease) / increase in provisions		(239)	2,948
(Decrease) / increase in subscriptions in advance		(47,671)	3,632
Net cash provided by / (used in) operating activities		<u>7,861</u>	<u>(122,463)</u>

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

13. Related Party Disclosures

(a) Transactions with Related Parties

The following persons held positions on the Branch Committee or National Council during the reporting period:

President and National Councillor	Nunzio Meta
Senior Vice President and Alternate National Councillor	Darryl Stewart
Vice President - Finance	Terry (Sotirios) Battalis
Members	Michael Croser
	Shelly Forester
	Steven Kong
	Vokan Evci

2011	2010
\$	\$

(b) Balances with Related Parties

(i) Amounts Payable to Related Parties

Other Branches - Current

The Pharmacy Guild of Australia (National Secretariat)	-	2,619
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Outstanding payables are noninterest bearing and are normally on a 30 days' term.

(ii) Amounts Receivable from Related Parties

Other Branches - Current

The Pharmacy Guild of Australia (National Secretariat)	162,619	183,223
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Outstanding receivables are unsecured, interest free, settlement occurs in cash and generally have 30 days' term.

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011	2010
		\$	\$
13. Related Party Disclosures (continued)			
The following transactions took place with related parties during the reporting period:			
Party			
Other Branches			
The Pharmacy Guild of Australia National Secretariat			
- Membership Contributions paid by Northern Territory Branch		55,308	29,952
- Funding for Branch Support Subsidy		218,246	224,575
- Funding for Quality Care Pharmacy Program		70,000	70,000
- Funding for S100 Project		22,366	20,141
- Funding for QUMAX Project		7,500	11,000
- Funding for MMR/HMR Project & other projects		-	21,166
Gold Cross Products and Services Pty Ltd			
- Commission paid to Northern Territory Branch for distribution of its material		5,754	1,113
Miscellaneous income for promotion and coordination of projects and programs		4,826	-
Other Related Parties			
Subsidiaries of The Pharmacy Guild of Australia			
Guild Insurance Company Ltd			
- Commission received from Guild Insurance for business referred from Northern Territory members		3,907	3,638
(c) Key Management Personnel Compensation			
<i>Key Management Compensation Information</i>			
Short term employee benefits		69,880	87,564
Other long term benefits		3,601	6,544
		73,481	94,108
<i>Other Transactions with Key Management Personnel</i>			
There were no other transactions with Key Management Personnel.			
14. CAPITAL AND LEASING COMMITMENTS			
(a) Lease commitments			
<i>Non-cancellable operating leases - future minimum lease payments</i>			
Within one year		26,208	26,208
Later than one year but not later than 5 years		-	-
Later than 5 years		-	-
		26,208	26,208
(b) Capital Expenditure Commitments			
Plant and equipment purchases		-	-

PHARMACY GUILD OF AUSTRALIA (NORTHERN TERRITORY BRANCH)

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2011

15. Compliance with Fair Work (Registered Organisations) Act 2009

Information to be provided to members or General Manager

The information that is prescribed by the RAO Regulations is available to members on request. Specifically subsections 272(1), (2) and (3) require the following:

- (1) A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

16. CONTINGENT LIABILITIES

_____ - _____

17. EVENTS SUBSEQUENT TO END OF REPORTING DATE

No matters have arisen since the end of the financial year which have significantly affected or may significantly affect the operations, results of operations and the state of affairs of the entity in subsequent financial years.

The carrying amount of assets and liabilities as recorded in the financial statements and the realisation and settlement amounts of assets and liabilities have not changed materially since end of reporting date.

PHARMACY GUILD OF AUSTRALIA
(NORTHERN TERRITORY BRANCH)

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
30 JUNE 2011

18 FINANCIAL RISK MANAGEMENT

(a) *General objectives, policies and processes*

In common with all other businesses, the Association is exposed to risks that arise from its use of financial instruments. This note describes the company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

There have been no substantive changes in the Association's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous periods unless otherwise stated in this note.

The Association hold the following financial instruments:

	2011 \$	2010 \$
Financial assets		
Cash and cash equivalents	57,509	51,781
Trade and other receivables	162,865	235,127
	<u>220,374</u>	<u>286,908</u>
Financial liabilities		
Trade and other payables	36,851	54,884
Subscription in advance	4,704	52,375
	<u>41,555</u>	<u>107,259</u>

The Committee members have overall responsibility for the determination of risk management objectives and policies and, whilst retaining ultimate responsibility for them, they have delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the management team. The Association's risk management policies and objectives are therefore designed to minimise the potential impacts of these risks on the results of the company where such impacts may be material. The Committee members receive monthly reports from management through which they review the effectiveness of the processes put in place and the appropriateness of the objectives and policies set.

The overall objective of the Committee members is to set policies that seek to reduce risk as far as possible without unduly affecting the company's flexibility. Further details regarding these policies are set out below:

(b) *Credit Risk*

Credit risk is the risk that the other party to a financial instrument will fail to discharge their obligation resulting in the company incurring a financial loss. Credit risk arises from cash assets and deposits with financial institutions, as well as credit exposures to the company's outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of "A" are accepted.

The maximum exposure to credit risk at the end of the reporting period is as follows:

	2011 \$	2010 \$
Cash and cash equivalents	57,509	51,781
Trade and other receivables	162,865	235,127
	<u>220,374</u>	<u>286,908</u>

PHARMACY GUILD OF AUSTRALIA
(NORTHERN TERRITORY BRANCH)

NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS
30 JUNE 2011

18 FINANCIAL RISK MANAGEMENT (continued)
(c) Liquidity risk

Maturity Analysis - 2011

Financial Liabilities	Carrying Amount	Contractual Cash flows	< 6 mths	6- 12 mths	1-3 years	> 3 years
	\$	\$	\$	\$	\$	\$
Trade and other payables	36,851	36,851	36,851	-	-	-
Subscription in advance	4,704	4,704	4,704	-	-	-
TOTAL	41,555	41,555	41,555	-	-	-

Financial Assets	Carrying Amount	Contractual Cash flows	< 6 mths	6- 12 mths	1-3 years	> 3 years
	\$	\$	\$	\$	\$	\$
Non-derivatives						
Trade receivables	162,865	162,865	162,865	-	-	-
Other receivables	-	-	-	-	-	-
TOTAL	162,865	162,865	162,865	-	-	-

Maturity Analysis - 2010

Financial Liabilities	Carrying Amount	Contractual Cash flows	< 6 mths	6- 12 mths	1-3 years	> 3 years
	\$	\$	\$	\$	\$	\$
Trade and other payables	54,884	54,884	54,884	-	-	-
Subscription in advance	52,375	52,375	52,375	-	-	-
TOTAL	107,259	107,259	107,259	-	-	-

Financial Assets	Carrying Amount	Contractual Cash flows	< 6 mths	6- 12 mths	1-3 years	> 3 years
	\$	\$	\$	\$	\$	\$
Non-derivatives						
Trade receivables	234,748	234,748	234,748	-	-	-
Other receivables	379	379	379	-	-	-
TOTAL	235,127	235,127	235,127	-	-	-

**THE PHARMACY GUILD OF AUSTRALIA
(NORTHERN TERRITORY BRANCH)**

OPERATING REPORT

I, Terry (Sotirios) Battalis, being the designated officer responsible for preparing this report for the financial year ended 30 June 2011 of The Pharmacy Guild of Australia Northern Territory Branch, report as follows:

(a) Principal Activities:

- (i) The Pharmacy Guild of Australia Northern Territory Branch is an employers' organisation servicing the needs of proprietors of independent community pharmacies and representing their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia Northern Territory Branch assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- (iii) During the year, the principal activities of The Pharmacy Guild of Australia Northern Territory Branch, which did not change significantly, consisted of representing of representing the interest of its members to maintain community pharmacies as the most primary providers of healthcare to the community through optimum therapeutic use of drugs, drug management and related services.

(b) Members' Advice:

- (i) Under Section 174 of the Fair Work (Registered Organisations) Act 2009 a member may resign from membership by written notice addressed and delivered to the Branch Director as described in Rule 36 of the Constitution of The Pharmacy Guild of Australia;
- (ii) The register of members of the organisation was maintained in accordance with the Fair Work (Organisations) Act 2009.

(c) Financials Affairs

- (i) There were no Officers of the organisation holding the position of a trustee of superannuation entity.
- (ii) There were no significant changes to financial affairs.

(d) Prescribed and other information:

- (i) As at 30 June 2011 to which this report relates, the number of members of the organisation was 21 (twenty one) including Honorary Life Members;
- (ii) As at 30 June 2011 the total number of employees employed by the reporting entity was four;
- (iii) During the reporting period the following persons were members of the committee of management of The Pharmacy Guild of Australia Northern Territory Branch:

BRANCH EXECUTIVE

Nunzio Meta
Darryl Stewart
Terry Battalis

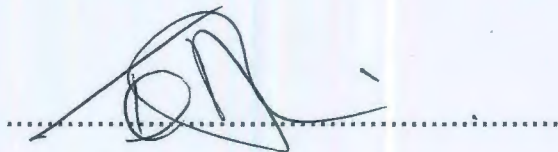
NT Branch President
NT Branch Vice President
NT Branch Vice President – Finance

BRANCH COMMITTEE

Michael Croser
Shelley Forester
Steven Kong
Volkan Evci

(e) Insurance of officers:

During the financial year The Pharmacy Guild of Australia Northern Territory Branch paid insurance to cover all officers of The Pharmacy Guild of Australia Northern Territory Branch. The officers of The Pharmacy Guild of Australia Northern Territory Branch covered by the insurance policy include all the committee of management. Other affairs covered by the contract are the management of The Pharmacy Guild of Australia Northern Territory Branch. The liabilities include cost and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia Northern Territory Branch.



Terry (Sotirios) Battalis

Date: 23rd August 2011