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Mr Timothy Logan Branch President Queensland Branch The Pharmacy Guild of Australia PO Box 457 SPRING HILL QLD 4004

Dear Mr Logan,

The Pharmacy Guild of Australia - Queensland Branch, Financial Reports for the Year Ended 30 June 2006 - FR2006/439 Schedule 1 of the Workplace Relations Act 1996 (RAO Schedule)

Thank you for the financial reports of the Queensland Branch of The Pharmacy Guild of Australia for the year ended 30 June 2006. The documents were lodged in the Industrial Registry on 23 October 2006.

The documents have been examined and filed. However, I wish to draw your attention to the following matter.

### Statement of Loans, Grants and Donations

A statement setting out donations made by the Branch during the year ended 30 June 2006 was lodged in the Registry on 29 September 2006. That statement was placed on a file that is not available to the general public in accordance with section 237(4) of the RAO Schedule.

There appears to be an inconsistency between the accounts which have been lodged and the statement of donations. While the statement shows donations totalling \$18,598, the accounts show on page 42 of the 'Notes to the Financial Statements for the year ended 30 June 2006' an item for 'Donations' totalling \$12,439. It therefore appears that the accounts may not disclose all of the donations which were made during the financial year.

You are requested to examine this issue and to advise the Registry in writing by Friday, 16 February 2007 regarding how this apparent discrepancy may have arisen.

Please do not hesitate to contact me by email at <a href="mailto:robert.pfeiffer@air.gov.au">robert.pfeiffer@air.gov.au</a> or on (03) 8661 7817 if you wish to discuss this letter.

Yours sincerely,

Robert Pfeiffer Assistant Team Manager

Statutory Services Branch, Melbourne

29 January 2007





### The PHARMACY GUILD of AUSTRALIA QUEENSLAND BRANCH A.B.N. 87 076 197 623

### Designated Officer's Certificate

s268 of Schedule 1B Workplace Relations Act

I, Timothy John Logan, being the Branch President of the Pharmacy Guild of Australia Queensland Branch certify:

- that the documents lodged herewith are copies of the full report, referred to in s268 of the RAO Schedule; and
- that the full report was provided to members on 28th August 2006; and
- that the full report was presented to a general meeting of members of the reporting unit on 20<sup>th</sup> September 2006; in accordance with section 266 of the RAO Schedule.

Signature..

Date: 30 September 2006

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) OPERATING REPORT

I, TIMOTHY JOHN LOGAN, being the designated officer responsible for preparing this report for the financial year ended 30 June 2006 of The Pharmacy Guild of Australia (Queensland Branch), report as follows:

### (a) Principal Activities:

- (i) The Pharmacy Guild of Australia (Queensland Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia (Queensland Branch) assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (Queensland Branch)'s President, Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

### (b) Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia (Queensland Branch)'s financial affairs during the period to which this report relates

### (c) Members advice:

- (i) under Section 174 of the Registration and Accountability of Organisations schedule (RAO) and Rule 36 of the Constitution of the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director;
- (ii) the register of members of the organisation was maintained in accordance with the RAO; and
- (iii) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information. This information is detailed in Note 2 of the financial statements.
- (d) Officers of the organisation holding the position of a trustee of a superannuation entity are as follows:
  - (i) Timothy Logan, trustee of the Logan Family Superannuation Fund.
  - (ii) Robert Tomarchio, trustee of the AR Tomarchio Superannuation Fund.
  - (iii) Michael Farrell, trustee of the Caneland Pharmacy Superannuation Fund.
  - (iv) Rick Xynias, trustee of the Xynias Super Fund.

### (e) Prescribed and other Information:

- (i) As at 30 June 2006, to which this report relates, the number of members of the organisation was 680 including Honorary Life Members;
- (ii) As at 30 June 2006, the total number of employees employed by the reporting entity was 29.
- (iii) The persons who have been members of the committee of management of The Pharmacy Guild of Australia (Queensland Branch) during the reporting period are:

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) OPERATING REPORT(Cont)

#### **Branch Executive**

M Farrell K Sclavos

T Logan R Xynias (to 27/9/05) S Holzberger (from 28/9/05) K Peachey (from 28/9/05)

#### **Branch Committee**

N Anderson (to 22/10/05) K Peachey M Bou-Samra K Sclavos

M Brown (from 2/2/06) J Singleton (from 28/9/05)

M Farrell R Tomarchio S Holzberger R Xynias

T Logan G Yeates (to 27/9/05) N Loukas J Yim (to 27/9/05)

### (f) Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia (Queensland Branch) paid insurance to cover all officers of The Pharmacy Guild of Australia (Queensland Branch). The officers of The Pharmacy Guild of Australia (Queensland Branch) covered by the insurance policy include all the committee of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia (Queensland Branch). The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia (Queensland Branch).

TIMOTHY JOHN LOGAN

Date: T August 2006

|  | Note | <b>2006</b><br>\$ | <b>2005</b><br>\$ |
|--|------|-------------------|-------------------|
| Revenue  | 3    | 5,078,203         | 4,460,659         |
| Employee benefits expense  | 4(b) | (1,531,446)       | (1,253,910)       |
| Depreciation and amortisation expense  | 4(a) | (172,896)         | (154,559)         |
| Finance costs  | 4(a) | (35,898)          | (40,631)          |
| Other expenses from ordinary activities  | 4(c) | (3,300,751)       | (2,971,872)       |
| Profit from ordinary activities before income tax expense                                  | 4    | 37,212            | 39,687            |
| Profit from ordinary activities after income tax expense                                   |      | 37,212            | 39,687            |
| Total changes in equity other than those resulting From transactions with owners as owners |      | \$ 37,212         | \$ 39,687         |

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) BALANCE SHEET AS AT 30 JUNE 2006 All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

|  | Note           | 2006<br>\$                      | <b>200</b> 5<br>\$                |
|--|----------------|---------------------------------|-----------------------------------|
| CURRENT ASSETS   |                | J.                              | J                                 |
| Cash and cash equivalents Trade and other receivables Other current assets | 5<br>6<br>7    | 975,362<br>1,308,690<br>300,358 | 1,163,540<br>1,305,416<br>141,546 |
| TOTAL CURRENT ASSETS   |                | 2,584,410                       | 2,610,502                         |
| NON-CURRENT ASSETS   |                |                                 |                                   |
| Property, plant and equipment<br>Intangible assets                         | <b>8</b><br>9  | 1,757,573<br>73,925             | 1,766,624<br>30,261               |
| TOTAL NON-CURRENT ASSETS   |                | 1,831,498                       | 1,796,885                         |
| TOTAL ASSETS   |                | 4,415,908                       | 4,407,387                         |
| CURRENT LIABILITIES  |                |                                 |                                   |
| Trade and other payables Short-term borrowings Short-term provisions       | 10<br>11<br>12 | 2,037,120<br>67,731<br>157,655  | 2,053,517<br>64,221<br>125,596    |
| TOTAL CURRENT LIABILITIES  |                | 2,262,506                       | 2,243,334                         |
| NON-CURRENT LIABILITIES  |                |                                 |                                   |
| Long-term borrowings Long-term provisions                                  | 11<br>12       | 356,527<br>54,769               | 429,631<br>29,528                 |
| TOTAL NON-CURRENT LIABILITIES  |                | 411,296                         | 459,159                           |
| TOTAL LIABILITIES  |                | 2,673,802                       | 2,702,493                         |
| NET ASSETS   |                | \$1,742,106                     | \$1,704,894                       |
| EQUITY   |                |                                 |                                   |
| Reserves<br>Retained earnings  | 13             | 4,615<br>1,737,491              | 4,615<br>1,700,279                |
| TOTAL EQUITY   |                | \$1,742,106<br>————             | \$1,704,894                       |

|                                | \$                   | \$                                   | \$          |
|--------------------------------|----------------------|--------------------------------------|-------------|
|                                | Retained<br>Earnings | Asset<br>Reva-<br>luation<br>Reserve | Total       |
| BALANCE AT 1 JULY 2004         | 1,660,592            | 4,615                                | 1,665,207   |
| Profit attributable to members | 39,687               | -                                    | 39,687      |
| BALANCE AT 30 JUNE 2005        | 1,700,279            | 4,615                                | 1,704,894   |
| Profit attributable to members | 37,212               | -                                    | 37,212      |
| BALANCE AT 30 JUNE 2006        | \$1,737,491          | \$4,615                              | \$1,742,106 |

|   | Note  | 2006<br>\$            | 2005<br>\$            |
|---|-------|-----------------------|-----------------------|
|   |       | Inflows<br>(Outflows) | Inflows<br>(Outflows) |
| CASH FLOWS FROM OPERATING ACTIVITIES  |       | ,                     | ,                     |
| Receipts from members and customers   |       | 5,414,078             | 4,531,759             |
| Payments to suppliers and employees Interest received                                       |       | (5,356,311)<br>86,745 | (4,603,084)<br>86,561 |
| Finance costs   |       | (35,898)              | (40,631)              |
| Net cash provided by/ (used in)   |       |                       |                       |
| operating activities  | 18(b) | 108,614               | (25,395)              |
| CASH FLOWS FROM INVESTING ACTIVITIES  |       |                       |                       |
| Purchase of property, plant and equipment   |       | (276,373)             | , ,                   |
| Payments for deferred development costs Proceeds from sale of property, plant and equipment |       | (43,663)<br>92,838    | 12,148<br>7,560       |
| Net cash provided by/(used in)  |       |                       |                       |
| investing activities  |       | (227,198)             | (193,319)             |
| CASH FLOWS FROM FINANCING ACTIVITIES  |       |                       |                       |
| Repayment of borrowings   |       | (69,594)              | (52,432)              |
| Net cash provided by/(used in) financing activities   |       | (69,594)              | (52,432)              |
| NET (DECREASE) IN CASH HELD   |       | (188,178)             | (271,146)             |
| Cash at beginning of financial year   |       | 1,163,540             | 1,434,686             |
| CASH AT END OF FINANCIAL YEAR   | 18(a) | \$ 975,362            | 1,163,540             |

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board.

The financial report of The Pharmacy Guild of Australia (Queensland Branch) complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

### **Basis of Preparation**

The Pharmacy Guild of Australia (Queensland Branch) has prepared financial statements in accordance with the Australian equivalents to International Financial reporting Standards (AIFRS) from 1 July 2005.

In accordance with the requirements of AASB 1: First-time Adoption of Australian Equivalents to International Financial Reporting Standards, adjustments resulting from the introduction of AIFRS have been applied retrospectively to 2005 comparative figures. These accounts are the first financial statements of The Pharmacy Guild of Australia (Queensland Branch) to be prepared in accordance with AIFRS. The entity's management, along with its auditors have assessed the significance of the changes on adopting AIFRS and have noted that the changes in accounting policies have not resulted in quantitative changes to the financial information.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### (a) Income Tax

The Pharmacy Guild of Australia is exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

### (b) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation.

### (c) Intangibles

### **Deferred Development Costs**

AASB 138 Intangible assets requires costs associated with research to be expensed in the period they are incurred. The costs associated with the epothecary website and eQCP website are development costs and therefore capitalised upon each stage of completion and amortised over a period of two and a half years.

### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont)

### (d) Depreciation

The depreciable amount of all fixed assets is depreciated on a straight line basis over their useful lives to the entity commencing from the time the asset is held ready to use. Leasehold improvements are amortised over the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

| Class of Fixed Asset                     | Depreciation Rate |  |  |
|--|-------------------|--|--|
| Buildings                                | 2.5%              |  |  |
| Leased Assets                            | 20%               |  |  |
| Motor vehicles                           | 20%               |  |  |
| Office furniture, fittings and equipment | 5% - 33.33%       |  |  |

### (e) Employee Benefits

Provision is made for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year, have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the entity to employee superannuation funds and are charged as expenses when incurred.

### (f) Impairment of Assets

At each reporting date, the entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

### (g) Cash and Cash Equivalents

Cash includes cash on hand and deposits held at call with banks.

#### (h) Consolidation

The financial report has been prepared to include the Queensland Branch financial accounts and the investment held in the Guild Properties (Queensland) Unit Trust.

During the year the Queensland Branch registered a new company, InnovationRX Pty Ltd, which it fully owns: at balance date this was a dormant company with no activity for the year, nor assets or liabilities held.

### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Cont)

### (i) Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to the entity are classified as finance leases. Finance leases are capitalised by recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period. Leased assets are depreciated on a straight-line basis over their estimated useful lives where it is likely that the entity will obtain ownership of the asset or over the term of the lease.

#### Note 2. INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR

In accordance with the requirements of the Workplace Relations Act 1996, the attention of members is drawn to the provisions of subsections (1), (2) and (3) of section 272 of Schedule 1B – Registration and Accountability of Organisations which read as follows:

- (1) "A Member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1)."

|  | Note | 2006<br>\$  | 2005             |
|--|------|-------------|------------------|
| Note 3. REVENUE                                |      | 3           | \$               |
| Operating activities                           |      |             |                  |
| Administration costs recovered                 |      | 256,124     | 218,538          |
| Commissions received                           |      | 450,984     | 436,224          |
| Interest received                              | 3(a) | 86,745      | 86,561           |
| Member Subscriptions                           |      | 1,023,526   | 981,384          |
| National Secretariat Fighting Fund             |      | 427,280     | 412,587          |
| Qld Health Projects                            |      | 174,305     | 112,682          |
| Sales revenue                                  |      | 1,554,086   | 1,382,603        |
| Training course fees                           |      | 820,597     | 555,738          |
| Third Agreement Co-ordinator Assistant Funding |      | 79,270      | 72,088           |
| Third Agreement DMMR Income                    |      | 142,739     | 121,237          |
| Other National Secretariat Funded Projects     |      | 62,547      | 81,017           |
| Total Revenue                                  |      | \$5,078,203 | \$4,460,659      |
| (a) Interest revenue from:                     |      |             |                  |
| - other persons                                |      | 86,745      | 86,561           |
| Total interest revenue                         |      | \$86,745    | <b>\$86</b> ,561 |
|  |      |             |                  |

### **Note 4. PROFIT FROM ORDINARY ACTIVITIES**

Profit from ordinary activities before income tax expense has been determined after:

### (a) Expenses:

| Amortisation of non-current assets          |         |         |
|---|---------|---------|
| Leased Assets                               | 11,817  | 12,417  |
|   | 11,817  | 12,417  |
| Depreciation of non-current assets          |         |         |
| Plant and equipment                         | 142,723 | 123,748 |
| Buildings                                   | 18,356  | 18,394  |
|   | 161,079 | 142,142 |
| Total Depreciation and Amortisation Expense | 172,896 | 154,559 |
| Remuneration of auditor                     |         |         |
| Audit or review services                    | 23,800  | 15,875  |
| Taxation services                           | 1,200   | 600     |
| Total remuneration                          | 25,000  | 16,475  |

|                                   |  | <b>2006</b><br>\$  | 2005<br>\$                       |
|-----------------------------------|--|--|----------------------------------|
| Note 4(a). P                      | rofit from Ordinary Activities (Cont)  | Ų  | ψ                                |
| Bad and                           | Doubtful Debts   | 9,351  |                                  |
| Financie                          | al Costs   | 35,898   | 40,631                           |
| Net Loss                          | s on disposal of Plant, Property and Equipment   | 19,690   | 1,551                            |
| (b) Signific                      | ant Revenues and Expenses:   |  |                                  |
|                                   | owing significant revenue and expense items are in explaining the financial performance: |  |                                  |
| Employe                           | ee benefits expense  |  |                                  |
| Payroll i<br>Provisio<br>Provisio | n for annual leave<br>n for long service leave<br>– employees                            | (40,936)<br>(69,164)<br>(98,270)<br>(32,724)<br>(1,162,498)<br>(113,576)<br>(14,278) | (59,421)<br>(81,135)<br>(12,518) |
|                                   |  | \$ (1,531,446)   | \$ (1,253,910)                   |

|     |   | 2006<br>©        | <b>2005</b><br>\$ |
|-----|---|------------------|-------------------|
| Not | e 4. Profit from Ordinary Activities (Cont) | \$               | J                 |
| (c) | Amounts included in other expenses from     |                  |                   |
|     | ordinary activities:                        |                  |                   |
|     | Administration fees                         | 241,481          | 210,852           |
|     | Advertising and promotions expenses         | 68,610           | 69,124            |
|     | Bank and card charges                       | 36,747           | 34,280            |
|     | Branch committee expenses                   | 12,381           | 13,899            |
|     | Cleaning expenses                           | 20,007           | 19,197            |
|     | Computer costs                              | 52,565           | 14,952            |
|     | Conference and seminar expenses             | 22,572           | 24,771            |
|     | Consultancy expenses – other                | 28,538           | 31,745            |
|     | Contract Staff                              | 54,984           | 40,530            |
|     | Dispatch expenses                           | 62,203           | 61,445            |
|     | Donations                                   | 12,439           | 31,581            |
|     | Elected officials' remuneration             | 86,825           | 148,250           |
|     | Events Expenses                             |                  |                   |
|     | - Catering & Dinner                         | 293,630          | 229,065           |
|     | - Commissions Paid                          | 38,333           | 30,638            |
|     | - Consultancy expenses                      | 26,664           | 25,200            |
|     | - Display expenses                          | 106,509          | 95,219            |
|     | - Printing & Stationery                     | 42,729           | 65,798            |
|     | - Speaker Costs                             | 23,442           | 51,369            |
|     | - Technical expenses                        | 98,027           | 117,353           |
|     | Legal costs                                 | 74,864<br>37,769 | 7,731<br>39,679   |
|     | Meals expenses Meeting expenses – AGM       | 7,665            | 6,361             |
|     | Motor Vehicle expenses                      | 33,811           | 33,549            |
|     | National Secretariat dues expense           | 511,745          |                   |
|     | National Secretariat Fighting Fund          | 427,280          | 412,587           |
|     | Insurance expenses                          | 49,124           | 57,119            |
|     | Printing and stationery - other             | 107,176          | 114,049           |
|     | Power and light                             | 15,769           | 13,936            |
|     | Professional Fees inc Audit                 | 28,663           | 15,383            |
|     | Purchases – Merchandise                     | 42,041           | 25,790            |
|     | Queensland Health Project purchases         | 73,143           |                   |
|     | Rates                                       | 30,710           | 28,366            |
|     | Repairs and maintenance                     | 14,065           | 13,786            |
|     | Security expenses                           | 6,118            | 4,537             |
|     | Sponsorship                                 | 27,172           | 35,942            |
|     | Staff Procurement                           | 22,150           | 13,437            |
|     | Subscriptions                               | 19,148           | 20,143            |
|     | Telephone & internet expenses               | 74,191           | 70,919            |
|     | Travelling and fares expenses               | 125,021          | 71,885            |
|     | Third Agreement DMMR consulting expenses    | 108,760          | 87,000            |
|     | Sundry expenses                             | 135,680          | 94,246            |
|     |   | \$ 3,300,751     | \$ 2,971,872      |
|     |   |                  |                   |

|   | 2006<br>\$                        | 2005<br>\$                             |
|---|-----------------------------------|--|
| Note 5. CASH AND CASH EQUIVALENTS   |                                   |  |
| Cash at bank Cash on hand   | 975,012<br>350                    | 1,163,190<br>350                       |
|   | \$ 975,362                        | \$ 1,163,540                           |
| Note 6. TRADE AND OTHER RECEIVABLES   |                                   |  |
| Current   |                                   |  |
| Trade debtors   | 964,899                           | 981,897                                |
| Accrued Revenue<br>Sundry Debtors   | 112,931<br>6,703                  | 81,438<br>200                          |
| Amounts receivable from related entities: The National Secretariat Guild Insurance and Financial Services Pharmacy Guild of Australia NSW Branch Pharmacy Guild of Australia SA Branch Pharmacy Guild of Australia ACT Branch Pharmacy Guild of Australia NT Branch | 169,434<br>54,103<br>9,795<br>132 | 217,242<br>20,823<br>-<br>2,820<br>996 |
| Provision for Doubtful Debts  | (9,307)                           | -                                      |
|   | \$ 1,308,690                      | \$ 1,305,416                           |
| Note 7. OTHER ASSETS  |                                   |  |
| Current   |                                   |  |
| Prepayments - Expense - Construction Costs  | 172,563<br>127,795                | 141,546                                |
|   | \$ 300,358                        | \$ 141,546                             |

Prepayments of construction costs relate to initial design, legal costs and council fees to redevelop the property situated at 132 Leichhardt Street, Spring Hill, Queensland 4004. Upon local council and finance approval, and upon ratification by Branch Committee, expenditure would be transferred to Other Non Current Assets during the term of construction.

|  | <b>200</b> 6<br>\$              | 2005<br>\$                      |
|--|---------------------------------|---------------------------------|
| Note 8. PROPERTY, PLANT AND EQUIPMENT                            |                                 |                                 |
| Furniture and equipment at cost Accumulated depreciation         | 649,468<br>(390,499)            | 627,096<br>(381,736)            |
|  | 258,969                         | 245,360                         |
| Motor vehicles at cost Accumulated depreciation                  | 163,556<br>(17,326)             | 219,759<br>(85,842)             |
|  | 146,230                         | 133,917                         |
| Furniture and Fittings at revaluation Accumulated depreciation   | 2,821<br>(2,821)                | 2,821<br>(2,821)                |
|  |                                 |                                 |
| Leased Assets at cost Accumulated amortisation                   | 44,086<br>(33,542)              | 62,086<br>(34,925)              |
|  | 10,544                          | 27,161                          |
| Freehold Land at cost Buildings at cost Accumulated depreciation | 940,000<br>575,718<br>(173,888) | 940,000<br>575,718<br>(155,532) |
|  | 1,341,830                       | 1,360,186                       |
| TOTAL PROPERTY, PLANT AND EQUIPMENT                              | \$ 1,757,573                    | \$ 1,766,624                    |

2006 2005 \$ \$

### Note 8. PROPERTY, PLANT AND EQUIPMENT (Cont)

### (a) Movements in Carrying Amounts

|  | Furniture<br>and<br>Equipment | Motor<br>Vehicles<br>\$ | Furniture<br>and<br>Fittings<br>\$ | Leased<br>Assets | Property<br>Land and<br>Buildings<br>\$ | Total<br>\$ |
|--|-------------------------------|-------------------------|------------------------------------|------------------|---|-------------|
| Balance at the                         |                               |                         |                                    |                  |   |             |
| beginning of year                      | 245,360                       | 133,917                 | -                                  | 27,161           | _ 1,360,186                             | 1,766,624   |
| Additions                              | 134,990                       | 141,383                 | <u>-</u>                           | -                | -                                       | 276,373     |
| Disposals                              | (17,828)                      | (89,900)                | -                                  | (4,800)          | -                                       | (112,528)   |
| Depreciation & amortisation expense    | (103,553)                     | (39,170)                | -                                  | (11,817)         | (18,356)                                | (172,896)   |
| Carrying amount at the end of the year | 258,969                       | 146,230                 | -                                  | 10,544           | 1,341,830                               | 1,757,573   |

### **Note 9. INTANGIBLE ASSETS**

| Deferred Development Costs Web Site Development | \$ 73,925<br>——— | \$ 30,261    |
|---|------------------|--------------|
| Note 10. TRADE AND OTHER PAYABLES               |                  |              |
| Current   |                  |              |
| Trade creditors                                 | 74,569           | 90,076       |
| Income in Advance-                              |                  |              |
| Subscriptions                                   | 1,469,718        | 1,492,453    |
| Course fees                                     | 104,449          | 117,919      |
| Sponsorship                                     | 9,411            | 7,663        |
| Events  | 44,000           | 34,000       |
| Other   | 52,071           | 19,111       |
| Amounts payable to related entities             |                  |              |
| The National Secretariat                        | 256              | 7,235        |
| Pharmacy Guild of Australia WA Branch           | 23               | -            |
| Guild Insurance Limited                         | -                | 48,777       |
| Pharmacy Guild of Australia NSW Branch          | -                | 312          |
| Accrued expenses                                | 46,758           | 44,053       |
| Sundry payables                                 | 235,865          | 191,918      |
|   | \$ 2,037,120     | \$ 2,053,517 |

|                     |             | <b>2006</b><br>\$ | 2005<br>\$ |
|---------------------|-------------|-------------------|------------|
| Note 11. BORROWINGS |             |                   |            |
| Current             |             |                   |            |
| Bank Loan - Secured | 11a         | 54,342            | 50,220     |
| Lease liability     | 15          | 13,389            | 14,001     |
|                     |             | \$ 67,731         | \$ 64,221  |
|                     |             |                   |            |
| Non-Current         |             |                   |            |
| Bank Loan - Secured | 1 <b>1a</b> | 355,514           | 410,282    |
| Lease liability     | 15          | 1,013             | 19,349     |
|                     |             | <del></del>       |            |
|                     |             | \$ 356,527        | \$ 429,631 |
|                     |             |                   |            |

### (a) The bank loan is secured by:

- (i) First Registered Mortgage to Bendigo Bank over the property situated at 132 Leichhardt Street, Spring Hill, Queensland 4004.
- (ii) Guarantee and Indemnity from Guild Properties Ltd, in the guarantor's own right as trustee of any trust of which the guarantor acts as trustee.
- (iii) Letter of Offer from The Pharmacy Guild of Australia.

### **Note 12. PROVISIONS**

| Current Annual leave Long service leave    | 101,955<br>55,700 | 76,143<br>49,453   |
|--|-------------------|--------------------|
|  | 157,655           | 125,596            |
| Non-Current Long service leave             | 54,769            | 29,528             |
| Aggregate employee entitlement liabilities | \$ 212,424        | \$ 155,124<br>———— |

|                           | 2006<br>\$  | 2005<br>\$  |
|---------------------------|-------------|-------------|
| Note 13. RESERVES         |             |             |
| Asset revaluation reserve | \$<br>4,615 | \$<br>4,615 |

#### **Note 14. SEGMENTAL REPORTING**

The Queensland Branch of the Pharmacy Guild of Australia provides services to pharmacists predominantly in Queensland.

### Note 15. CAPITAL AND LEASING COMMITMENTS

### (a) Finance lease commitments

| Payable - not later than one year - later than one year but | 13,721  | 16,226           |
|---|---|------------------|
| not later than 5 years                                      | 1,031   | 19,956           |
| Minimum lease payments                                      | 14,752  | 36,182           |
| Less future finance charges                                 | (350)   | (2,832)          |
| Present value of minimum lease payments                     | \$ 14,402   | \$ 33,350        |
| Represented by: Current liability Non-current liability     | 13,389<br>1,013                                   | 14,001<br>19,349 |
|   | \$ 14,402<br>==================================== | \$ 33,350        |

The finance liabilities relate to 2 leased assets; a telephone system and a motor vehicle that are all financed by Guild Insurance Limited with lease payments paid monthly in advance.

### **Note 16. FINANCIAL INSTRUMENTS**

### (a) Financial Risk Management

The entity's financial instruments consist mainly of deposits with banks, accounts receivable and payable, and leases.

The entity does not have any derivative instruments at 30 June 2006.

The main risks the entity is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 16(a). FINANCIAL INSTRUMENTS (Cont)

### i) Interest rate risk

Interest rate risk is managed with fixed rate debt. At 30 June 2006 100% of the entity's debt is fixed. For further details on interest rate risk refer to Note 16(b).

### ii) Foreign currency risk

The entity is not exposed to fluctuations in foreign currencies.

### iii) Liquidity risk

The entity manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained.

#### iv) Credit risk

The entity does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the company.

#### v) Price risk

The entity is not exposed to any material commodity price risk.

### (b) Interest Rate Risk

The entity's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates, and the effective weighted average interest rates on those financial assets are as follows:

|  | Weighted<br>Average | The Control of the Co |  | Hereigh Street Inc   | Fjxe                      | l Interest   | Råte mätuni | $\hat{y}$ |
|--|---------------------|--|--|--|---------------------------|--|-------------|-----------|
|  | interest r          | nie<br>%   | Floating in  | terest rate  | Within L Year L to Syears |  | ears        |           |
| A STATE OF THE STA | 2006                | 2005   | 2006   | 2005   | 2006                      | 2005   | 2006        | 2005      |
| Financial  |                     |  |  |  |                           |  |             |           |
| assets   |                     |  |  |  |                           |  |             |           |
| Cash at bank   | 5.54                | 5.45   | 975,012  | 1,163,190  | -                         | -  | -           | -         |
| Cash   |                     |  | 350  | 350  |                           |  |             |           |
| Total  |                     |  | 975-267  | 1:163,540  |                           | 1  |             |           |
| financial<br>assets  |                     |  |  |  |                           |  |             |           |
| Financial  |                     | and the second s | Comment of the Commen | Service dia service del Servic | 7,000                     | and the second s |             |           |
| liabilities  |                     |  |  |  |                           |  |             |           |
| Loan   | 7.85                | 7.85   | •  | -  | 54,342                    | 50,220   | 355,514     | 410,282   |
| Finance  |                     |  |  |  |                           |  |             |           |
| Lease  | 7.95                | 7.95   | -  | =  | 13,389                    | 14,001   | 1,013       | 19,349    |
| Liabilities  |                     | <u></u>  |  |  | <u> </u>                  |  | J           |           |
| Total<br>financial   |                     |  | 97,5;362   | 141634540).  | 67.731                    | 64122li  | 356-527     | 429(631)  |
| assets   |                     |  |  |  |                           | rieds.   |             |           |

### Note 16. FINANCIAL INSTRUMENTS (Cont)

### (c) Net Fair Values

For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form. Financial assets, where the carrying amount exceeds net fair values have not been written down as the economic entity intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and notes to the financial statements.

#### Note 17. RELATED PARTY TRANSACTIONS

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. Transactions between The Pharmacy Guild of Australia (Queensland Branch) & The Pharmacy Guild of Australia and its branches include reimbursements of expenses.

(a) The following persons were members of the Branch Committee during the financial year:

N Anderson (to 22/10/05)

M Bou-Samra

M Brown (from 2/2/06)

M Farrell

S Holzberger

T Logan N Loukas K Peachey

K Sclavos

J Singleton (from 28/9/05)

R Tomarchio

R Xynias

G Yeates (to 27/9/05)

J Yim (to 27/9/05)

Some committee members received reimbursement of expenditure incurred on branch business.

During the year payments were paid as remuneration to:

A company associated with Mr K Sclavos the amount of \$86,825 (2005 - \$151,750) being for his Guild work, including his duties as Branch President (to 28/11/05) and \$26,664 (2005 - \$25,200) fees associated with Events Management.

An amount of \$29,100 was paid to Mr T Logan for his duties as Branch President (from 22/12/05).

A company associated with a committee member was paid \$22,842 for consultancy services provided.

No amounts have been paid to committee members on retirement from office. An amount of \$2,619 was provided for Mr T Logan into prescribed superannuation fund for the provision of retirement benefits.

(b) The ultimate controlling entity of the Pharmacy Guild of Australia (Queensland Branch) is the Pharmacy Guild of Australia.

|      |   | <b>2006</b><br>\$               | <b>2005</b><br>\$              |
|------|---|---------------------------------|--------------------------------|
| Note | 2 18. CASH FLOW INFORMATION   |                                 |                                |
| (a)  | Reconciliation of Cash  |                                 |                                |
|      | Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:-                              |                                 |                                |
|      | Cash at bank Cash on hand   | 975,012<br>350                  | 1,163,190<br>350               |
|      |   | \$ 975,362                      | \$ 1,163,540                   |
| (b)  | Reconciliation of Cash Flow from Operations with Profit from Ordinary Activities after Income Tax   |                                 |                                |
|      | Operating profit after income tax   | 37,212                          | 39,687                         |
|      | Non-cash flows in operating profit:  Amortisation - leasehold premises Depreciation Loss/(Gain) on sale of assets   | 11,817<br>161,079<br>19,690     | 12,417<br>142,142<br>1,551     |
|      | Changes in Assets and Liabilities: Increase/(decrease) in creditors and accruals Increase/(decrease) in provisions (Increase)/decrease in debtors & prepayments | (15,388)<br>57,301<br>(163,097) | 262,753<br>19,818<br>(503,763) |
|      |   | \$108,614                       | (\$25,395)                     |

#### 19. **ENTITY DETAILS**

The registered office of the entity is:

The Pharmacy Guild of Australia Queensland Branch 132 Leichhardt Street SPRING HILL QLD 4004

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) COMMITTEE OF MANAGEMENT STATEMENT

On 21<sup>st</sup> August 2006 the Committee of Management of The Pharmacy Guild of Australia (Queensland Branch) passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2006:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of The Pharmacy Guild of Australia (Queensland Branch) for the financial year to 30 June 2006;
- (d) there are reasonable grounds to believe that The Pharmacy Guild of Australia (Queensland Branch) will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - (i) meetings of the committee of management were held in accordance with the rules of the organisation; and
  - (ii) the financial affairs of The Pharmacy Guild of Australia (Queensland Branch) have been managed in accordance with the rules of the organisation; and
  - (iii) the financial records of The Pharmacy Guild of Australia (Queensland Branch) have been kept and maintained in accordance with the Registration and Accountability of Organisations (RAO) Schedule and the RAO Regulations; and
  - (iv) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation; and
  - (v) the information sought in any request of a member of The Pharmacy Guild of Australia (Queensland Branch) or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - (vi) The Pharmacy Guild of Australia (Queensland Branch) has complied with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: TIMOTHY JOHN LOGAN

Title of Office Held: BRANCH PRESIDENT

BRISBANE

Signature: ..

Date: Z August 2006



Grant Thornton Queensland Partnership
ABN 13 131 589 059
Chartered Accountants, Business Advisers and Consultants

### INDEPENDENT AUDIT REPORT TO MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH)

### Scope

The financial report and committee of management's responsibility

The financial report comprises the statement of Income statement, balance sheet, statement of changes in equity, cash flow statement, accompanying notes to the financial statements, the operating report and the committee of management statement for the Pharmacy Guild of Australia (Queensland Branch) (the entity), for the year ended 30 June 2006.

The committee of management is responsible for the preparation and true and fair presentation of the financial report in accordance with the Workplace Relations Act 1996. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

### A udit approach

We conducted an independent audit in order to express an opinion to the members of the company. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Workplace Relations Act 1996, including compliance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the Pharmacy Guild of Australia (Queensland Branch) financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report; and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

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### INDEPENDENT AUDIT REPORT TO MEMBERS OF THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) (cont)

### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

### Audit opinion

In our opinion, the financial report of the Pharmacy Guild of Australia (Queensland Branch) is in accordance with:

- (a) the Workplace Relations Act 1996, including:
  - (i) giving a true and fair view of the financial position of the Pharmacy Guild of Australia (Queensland Branch) as at 30 June 2006 and of its performance for the year ended on that date; and
  - (ii) complying with Accounting Standards in Australia and any other requirements imposed by schedule 1B chapter 8, Part 3 of the Workplace relations Act 1996; and
- (b) other mandatory financial reporting requirements in Australia.

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GRANT THORNTON QUEENSLAND PARTNERSHIP

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Chartered Accountants

S G HANCOX

Partner

Brisbane

**24** August 2006