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Mr Timothy Logan President The Pharmacy Guild of Australia, Queensland Branch

email: guild.qld@guild.org.au

Dear Mr Logan

Re: Financial Report for The Pharmacy Guild of Australia, Queensland Branch for year ended 30 June 2008 – FR2008/356

I acknowledge receipt of the revised audit report received on 4 November 2008 in response to matters raised by the Registry in correspondence dated 22 October 2008.

The financial report has now been filed.

I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged.

## **Operating Report**

Trustee of superannuation entity

Subsection 254(2)(d) of Schedule 1 requires details of any officer or member of the reporting unit who is a trustee, or a director of a company that is a trustee, of a superannuation entity or an exempt public sector superannuation scheme to be provided in the operating report "where a criterion for the officer or member being the trustee or director is that the officer or member is an officer or member of a registered organisation".

If no officers or members of the reporting unit is a trustee of a superannuation entity, the preferred wording to satisfy the s254(2)(d) is:

"No officer or member of the reporting unit holds a position as a trustee or director of a superannuation entity or exempt public sector superannuation scheme where the criterion for holding such position is that they are an officer or member of an organisation."

Could you also ensure that the date the Operating Report is signed is included in future reports.

## Audit Report

Auditor's Qualification

It is not clear from the Report whether or not the Auditor is an approved Auditor. In this regard I draw your attention to the definition of approved auditor in regulation 4 of the Workplace Relations (Registration and Accountability of Organisations) Regulations 2003. In all likelihood the Auditor is such a person however, it is our preference that this is made explicit in the Report. I recommend you draw this comment to the attention of your Auditors. *Schedule 1* 

Reference to Schedule 1B of the Act, should properly refer to Schedule 1.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Statutory Services Branch

11 November 2008



**INDEPENDENT AUDITOR'S REPORT** 

TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) Grant Thornton Queensland Partnership ABN 13 131 589 059

Ground Floor 102 Adelaide Street Brisbane Queensland 4000 GPO Box 1008 Brisbane Queensland 4001

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We have audited the accompanying financial report of Pharmacy Guild of Australia (Queensland Branch), (the Guild), which comprises the balance sheet as at 30 June 2008, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the committee of management statement of the consolidated entity comprising the guild and the entities it controlled at the year's end or from time to time during the financial year.

## Committee of management's responsibility for the financial report

The committee of management is responsible for the preparation and fair presentation of the financial report in accordance with the Workplace Relations Act 1996. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **Auditor's responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards, which require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance as to whether the financial report is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstance, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

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## **Auditor's opinion**

In our opinion the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996.

GRANT THORNTON

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Simon Hancox

Partner

Brisbane

Dated 1 September 2008



Level 5, 11 Exhibition Street Melbourne, VIC 3000 GPO Box 1994, Melbourne, VIC 3001 Telephone: (03) 8661 7764 Fax: (03) 9655 0410 Email: kevin.donnellan@airc.gov.au

Mr Timothy Logan President The Pharmacy Guild of Australia, Queensland Branch

email: guild.qld@guild.org.au

Dear Mr Logan

Re: Financial Report for The Pharmacy Guild of Australia, Queensland Branch for year ended 30 June 2008 – FR2008/356

I acknowledge receipt of the financial report sent to members on 2 September 2008 in response to matters raised by the Registry in correspondence dated 14 October 2008.

The following matter requires your attention before any action can be taken to file the above report.

## Audit Report

Auditor's Opinion

The Audit Report lodged contained the following Auditor's Opinion:

"In our opinion the financial report of the Pharmacy Guild of Australia (Queensland Branch) is in accordance with the Workplace Relations Act 1996, including:

- a giving a true and fair view of the Guild's and consolidated entity's financial position as at 30 June 2008 and of their performance for the year ended on that date; and
- b complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and any other requirements imposed by schedule 1B chapter 8, Part 3 of the Workplace relations Act 1996."

The term "true and fair view" was used in the superseded legislation. Subsection 257(5) of the RAO Schedule sets out the matters upon which an auditor is required to make an opinion on whether the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and other requirements of the RAO Schedule. The following wording in the auditor's opinion would satisfy the requirements:

"In our opinion the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996."

I would request that a new Auditor's Opinion is lodged reflecting the above wording.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Statutory Services Branch

22 October 2008

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES OPERATING REPORT

I, TIMOTHY JOHN LOGAN, being the designated officer responsible for preparing this report for the financial year ended 30 June 2008 of The Pharmacy Guild of Australia (Queensland Branch), report as follows:

#### (a) Principal Activities:

- (i) The Pharmacy Guild of Australia (Queensland Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia (Queensland Branch) assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (Queensland Branch)'s President, Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

## (b) Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia (Queensland Branch)'s financial affairs during the period to which this report relates.

### (c) Members advice:

- under Section 174 of the Registration and Accountability of Organisations schedule (RAO) and Rule 36 of the Constitution of the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director;
- (ii) the register of members of the organisation was maintained in accordance with the RAO; and
- (iii) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information. This information is detailed in Note 2 of the financial statements.

## (d) Prescribed and other Information:

- (i) As at 30 June 2008, to which this report relates, the number of members of the organisation was 691 including Honorary Life Members;
- (ii) As at 30 June 2008, the total number of employees employed by the reporting entity was 39.
- (iii) The persons who have been members of the committee of management of The Pharmacy Guild of Australia (Queensland Branch) during the reporting period are:

## **Branch Executive**

M Farrell K Peachey
T Logan K Sclavos
S Holzberger

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES OPERATING REPORT (Cont)

#### **Branch Committee**

M Bou-Samra D Neiling (from 11 June 2008)

M Brown K Peachey M Farrell K Sclavos

S Holzberger J Singleton (to 23 October 2007)

T Logan R Tomarchio N Loukas R Xynias

M McLoughlin (from 11 June 2008)

#### (e) Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia (Queensland Branch) paid insurance to cover all officers of The Pharmacy Guild of Australia (Queensland Branch). The officers of The Pharmacy Guild of Australia (Queensland Branch) covered by the insurance policy include all the committee of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia (Queensland Branch). The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia (Queensland Branch).

TIMOTHY JOHN LOGAN

Date: September 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	2007 \$
Revenue	3	6,987,293	5,780,926	6,583,284	5,913,835
Employee benefits expense		(2,210,777)	(1,835,430)	(2,210,777)	(1,835,430)
Depreciation and amortisation expense		(154,843)	(190,747)	(144,593)	(180,497)
Finance costs	4(a)	(89,782)	(30,017)	(89,782)	(30,017)
Other expenses	4(a)	(3,712,915)	(3,459,943)	(3,633,836)	(3,511,309)
Profit before income tax	4	818,976	264,789	504,296	356,582
Income tax expense / (income)	5	97,480	(24,463)	-	-
Profit attributable to members of the parent entity		721,496	289,252	504,296	356,582

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES BALANCE SHEET AS AT 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated 2008	2007	Parent Entity 2008	2007
ASSETS		\$	\$	\$	\$
CURRENT ASSETS					
Cash and cash equivalents	8	2,157,931	1,005,411	1,618,525	1,005,360
Trade and other receivables	9	1,529,631	1,579,232	1,383,158	1,553,232
Other current assets	10	134,070	490,525	128,850	490,525
TOTAL CURRENT ASSET		3,821,632	3,075,168	3,130,533	3,049,117
NON-CURRENT ASSETS					
Trade and other receivables	9	_	-	446,338	104,594
Financial assets	11	_	-	1,350,100	1,350,100
Property, plant and equipment	13	4,229,175	1,861,045	2,940,634	562,254
Deferred tax assets	17	66,590	24,463	-	-
Intangible assets	14	554,958	118,909	554,958	118,909
TOTAL NON-CURRENT ASSET		4,850,723	2,004,417	5,292,030	2,135,857
TOTAL ASSETS		8,672,355	5,079,585	8,422,563	5,184,974
CURRENT LIABILITIES					
Trade and other payables	15	2,805,254	2,411,152	2,803,981	2,408,252
Financial liabilities	16	-	58,799	-	58,799
Current tax liabilities	17	113,469	-	-	-
Short-term provisions	18	200,927	170,698	200,927	170,698
TOTAL CURRENT LIABILITIES		3,119,650	2,640,649	3,004,908	2,637,749
NON-CURRENT LIABILITIES					
Financial liabilities	16	2,629,215	296,288	2,629,215	296,288
Deferred tax liabilities	17	26,138	-	-	-
Long-term provisions	18	144,498	111,290	144,498	111,290
TOTAL NON-CURRENT LIABILITIES		2,799,851	407,578	2,773,713	407,578
TOTAL LIABILITIES		5,919,501	3,048,227	5,778,620	3,045,327
NET ASSETS		2,752,854	2,031,358	2,643,943	2,139,647
EQUITY					
Reserves	19	4,615	4,615	4,615	4,615
Retained earnings		2,748,239	2,026,743	2,639,328	2,135,032
TOTAL EQUITY		2,752,854	2,031,358	2,643,943	2,139,647

The accompanying notes form part of these financial statements.

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## **Consolidated Group**

	Retained	Asset Revaluation		
	Earnings	Reserve	Total	
	\$	\$	\$	
Balance at 1 July 2006	1,737,491	4,615	1,742,106	
Profit attributable to members of parent entity	289,252	-	289,252	
Balance at 30 June 2007	2,026,743	4,615	2,031,358	
Profit attributable to members of parent entity	721,496	-	721,496	
Balance at 30June 2008	2,748,239	4,615	2,752,854	

## **Parent Entity**

. a. s <b>=</b>	Retained Earnings	Asset Revaluation Reserve	Total
	\$	\$	\$
Balance at 1 July 2006	1,778,450	4,615	1,783,065
Profit attributable to members of parent entity	356,582	-	356,582
Balance at 30 June 2007	2,135,032	4,615	2,139,647
Profit attributable to members of parent entity	504,296	-	504,296
Balance at 30 June 2008	2,639,328	4,615	2,643,943

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008	<b>2007</b> \$
CASH FLOWS FROM OPERATING ACTIVITIES		Ψ	Ψ	Ψ	Ψ
Receipts from members and customers Payments to suppliers and employees Interest received Finance costs		7,185,184 (5,661,031) 130,409 (89,782)	5,672,912 (5,271,775) 75,797 (30,017)	6,478,264 (5,477,589) 114,532 (89,782)	5,672,912 (5,271,726) 75,797 (30,017)
Net cash provided by (used in) operating activities	22(a)	1,564,780	446,917	1,025,425	446,966
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from sale of property, plant and equipment Purchase of property, plant and equipment Payments for deferred development cost Purchase of investments		8,483 (2,415,695) (279,176)	6,684 (309,397) (44,984)	8,483 (2,415,695) (279,176)	6,684 (309,397) (44,984) (100)
Net cash provided by (used in) investing activities		(2,686,388)	(347,697)	(2,686,388)	(347,797)
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from borrowings Repayment of borrowings		2,274,128 -	- (69,171)	2,274,128	- (69,171)
Net cash provided by (used in) financing activities		2,274,128	(69,171)	2,274,128	(69,171)
Net increase (decrease) in cash held		1,152,520	30,049	613,165	29,998
Cash at beginning of financial year		1,005,411	975,362	1,005,360	975,362
Cash at end of financial year	8	2,157,931	1,005,411	1,618,525	1,005,360

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This financial report includes the consolidated financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) and controlled entities ('Consolidated Group' or 'Group'), and the separate financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) as an individual parent entity ('Parent Entity'). The Pharmacy Guild of Australia (Queensland Branch) is an unincorporated organisation.

#### **Basis of Preparation**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Workplace Relations Act 1996.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

#### (a) Principles of Consolidation

A controlled entity is any entity over which The Pharmacy Guild of Australia (Queensland Branch) has the power to govern the financial and operating policies so as to obtain benefits from its activities.

A list of controlled entities is contained in Note 12 to the financial statements.

As at reporting date, the assets and liabilities of all controlled entities have been incorporated into the consolidated financial statements as well as their results for the year then ended.

All inter-company balances and transactions between entities in the consolidated group, including any unrealised profits or losses, have been eliminated on consolidation.

#### (b) Income Tax

Parent entity

The Pharmacy Guild of Australia (Queensland Branch) is exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

Controlled entities

Where tax is applicable for controlled entities, the following policy applies to the consolidated group report:

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities are therefore measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax asset and deferred tax liability balances during the year as well unused tax losses.

Current and deferred income tax expense is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future tax profit will be available against which the benefits of the deferred tax asset can be utilised.

#### (c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

#### Depreciation

The depreciable amount of all fixed assets including building, but excluding freehold land, is depreciated on a straight line basis over asset's useful life to the consolidated group commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset Depreciation Rate

Buildings 2.5% Plant and equipment 5-40%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement.

#### (d) Financial Instruments

Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

## Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity is no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Classification and Subsequent Measurement

## (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

### (ii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### (iii) Financial liabilities

Non-derivative financial liabilities are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

### (e) Impairment of Assets

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

#### (f) Intangibles

## Research and development

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

## (g) Employee Benefits

Provision is made for the group's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows.

#### (h) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and deposits held at call with banks.

## (i) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

#### (j) Borrowing Costs

All borrowing costs are recognised in income in the period in which they are incurred.

### (k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis.

#### (I) Government Grants

Government grants are recognised at fair value where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating.

## (m) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (n) Critical Accounting Estimates and Judgements

The committee members evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

The financial report was authorised for issue on 1 September 2008 by the Committee of Management.

### Note 2. INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR

In accordance with the requirements of the Workplace Relations Act 1996, the attention of members is drawn to the provisions of subsections (1), (2) and (3) of section 272 of Schedule 1B – Registration and Accountability of Organisations which read as follows:

- (1) "A Member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1)."

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

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Note 3. REVENUE						
	Note	Consolidated Group		Parent Entity		
		2008	2007	2008	2007	
		\$	\$	\$	\$	
Administration costs recovered		366,909	304,188	366,909	304,188	
Commissions received		449,099	450,062	449,099	450,062	
Commonwealth Government funding		285,684	91,130	197,587	65,129	
Distributions received	3(b)	-	-	50,871	51,366	
Interest received	3(a)	130,409	75,797	114,532	75,797	
Member Subscriptions		1,051,724	1,020,661	1,051,724	1,020,661	
National Secretariat Fighting Fund		248,390	435,897	248,390	435,897	
National Secretariat Funded Projects		924,088	328,153	363,888	328,153	
Queensland Health Projects		142,523	82,009	142,523	82,009	
Sales revenue		1,947,914	1,964,506	2,157,208	2,072,050	
Training course fees		1,440,553	1,028,523	1,440,553	1,028,523	
Total Revenue		6,987,293	5,780,926	6,583,284	5,913,835	
(a) Interest revenue from:						
- other persons		130,409	75,797	114,532	75,797	
Total interest revenue		130,409	75,797	114,532	75,797	
(b) Distributions revenue from:						
- controlled entity:						
The Guild Properties (Queensland)	)					
Unit Trust		-	-	50,871	51,366	
Total distribution revenue		•	-	50,871	51,366	

## Note 4. PROFIT BEFORE INCOME TAX

	Note	Consolidated Group		Parent Entity	
		2008 \$	2007 \$	<b>2008</b> \$	2007 \$
(a) Expenses					
Finance costs:					
- external		89,782	30,017	89,782	30,017
Total finance costs		89,782	30,017	89,782	30,017

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 4. PROFIT BEFORE INCOME TAX (cont'd)

	Note	Consolidated Group		Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Other expenses					
Administration fees		358,212	283,627	367,506	283,627
Advertising and promotions expenses		55,587	36,728	55,587	36,728
Bank and card charges		41,956	36,176	41,956	36,176
Branch committee expenses		13,826	10,303	13,826	10,303
Cleaning expenses		25,073	22,991	25,073	22,991
Computer costs		126,579	82,344	121,276	82,344
Conference and seminar expenses		37,056	30,764	37,056	30,764
Consultancy expenses - other		150,899	115,756	58,218	115,756
Contract Staff		123,885	121,961	123,885	121,961
Dispatch expenses		88,043	57,870	88,043	57,870
Donations		25,980	11,074	25,980	11,074
Events Expenses					
- Catering & Dinner		422,224	339,072	422,224	339,072
- Commissions Paid		38,898	40,762	38,898	40,762
- Consultancy expenses		37,180	31,273	37,180	31,273
- Display expenses		117,387	112,981	117,387	112,981
- Printing & Stationery		66,780	49,306	66,780	49,306
- Speaker Costs		40,009	19,100	40,009	19,100
- Technical expenses		107,741	93,534	107,741	93,534
Impairment expense		37,984	-	37,984	-
Insurance expenses		46,695	55,141	43,136	49,485
Legal costs		64,441	36,898	64,441	36,898
Meals expenses		38,567	44,012	38,567	44,012
Meeting expenses – AGM		7,610	7,750	7,610	7,750
Motor Vehicle expenses		43,732	27,310	43,732	27,310
National Secretariat dues expense		521,220	504,587	521,220	504,587
National Secretariat Fighting Fund		248,390	435,897	248,390	435,897
Printing and stationery - other		136,356	114,213	136,356	114,213
Power and light		20,619	17,713	20,619	17,713
Professional Fees inc Audit		32,114	28,912	27,023	26,562
Purchases – Merchandise		65,210	46,709	65,210	46,709
Queensland Health Project materials		-	-	-	-
Rates		31,160	32,404	3,096	-
Rent		45,000	37,500	138,346	130,846
Repairs and maintenance		15,108	15,560	9,222	13,990
Security expenses		7,539	7,993	7,539	7,993
Sponsorship		26,395	52,617	26,395	52,617
Staff Procurement		4,197	49,729	4,197	49,729
Subscriptions		14,599	18,327	14,599	18,327
Telephone & internet expenses		69,482	62,387	69,482	62,387
Travelling and fares expenses		166,625	110,840	148,016	110,840
Sundry expenses		192,557	257,822	170,031	257,822
Total other expenses		3,712,915	3,459,943	3,633,836	3,511,309

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 4. PROFIT BEFORE INCOME TAX (cont'd)

	Note	Consolidated 2008	Group 2007	Parent Entity 2008	<b>2007</b>
Bad and doubtful debts:			Ť	*	Ť
- trade receivables		-	615	-	615
Total bad and doubtful debts		-	615	-	615
Net loss on disposal of plant, property and equipment		908	8,495	908	8,495
hand history are a defined					
Defined contribution plan - superannuation expense		176,155	137,629	176,155	137,629
(b) Significant Revenue and Expens	es				
The following significant revenue and expense items are relevant in explainin the financial performance:	g				
- write off of obsolete building plans within sundry expenses			(133,741)	-	(133,741)
- impairment expense		(37,984)	-	(37,984)	-

## Note 5. INCOME TAX EXPENSE / (INCOME)

		Note	Consolidated Group		Parent Entity	2007	
(a)	The components of tax expense / (income) comprise:		\$	\$	\$	\$	
	Current tax		124,063	(24,463)	-	-	
	Deferred tax	17	(26,583)	(24.462)			
			97,480	(24,463)	<u>-</u>	-	

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 5. INCOME TAX EXPENSE / (INCOME) (cont'd)

(b) The prima facie tax on profit before income tax is reconciled to the income tax as follows:

Prima facie tax payable on profit from ordinary activities before income tax at 30% (2007: 30%)	245,693	79,434	151,289	106,975
Less tax effect of: - exempt income and expenses	148,213	103,897	151,289	106,975
Income tax expense / (income) attributable to entity	97,480	(24,463)	·	-
The applicable weighted average effective tax rates are as follows:	12%	-9%	_	-

The change from a negative to a positive weighted average effective consolidated tax rate for 2008 is as a result of InnovationRX Pty Ltd posting a profit in 2008.

## Note 6. KEY MANAGEMENT PERSONNEL COMPENSATION

	Short-term Benefits	Post- employment Benefit	Total
2008	\$	\$	\$
Total compensation	285,073	32,981	318,054
2007			
Total compensation	262,982	26,916	289,898

## Note 7. AUDITORS' REMUNERATION

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	2007
Remuneration of the auditor of the parent entity for:					
- auditing or reviewing the financial reportant taxation services	ort	32,840 2,100	29,670 1,900	28,320 1,500	25,570 1,900

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 8. CASH AND CASH EQUIVALENTS

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	2007
Cash at bank and in hand		2,157,931	1,005,411	1,618,525	1,005,360
Reconciliation of cash					
Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:	S				
Cash and cash equivalents		2,157,931	1,005,411	1,618,525	1,005,360

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 9. TRADE AND OTHER RECEIVABLES

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008	2007
CURRENT		\$	Ф	<b>P</b>	Þ
Trade receivables	9b(i)	1,174,703	1,174,140	1,174,703	1,174,140
Provision for impairment of receivables	9a	-	-	-	-
		1,174,703	1,174,140	1,174,703	1,174,140
Accrued revenue		79,272	111,146	79,272	85,146
Sundry debtors		87,424	300	300	300
Amounts Receivable from:					
- ultimate parent entity Pharmacy Guild of Australia	9b(ii)	148,298	281,537	38,078	281,537
- controlled entity The Guild Properties (Queensland) Unit Trust	9b(iii)	-	-	50,871	
- other related parties of ultimate parent entity Pharmacy Guild of Australia Branches -SA Branch -WA Branch -NSW Branch -TAS Branch Guild Group Gold Cross Products & Services Pty Ltd	9b(iv)	105 79 70 - 23,747 15,933 - 39,934 - 1,529,631	- - 8,335 3,774 - - - 12,109	105 79 70 - 23,747 15,933 - 39,934 - 1,383,158	- - 8,335 3,774 - - 12,109 - 1,553,232
NON-CURRENT					
Amounts Receivable from:					
- controlled entity InnovationRX Pty Ltd	9b(v)	-	-	446,338	104,594
		-	-	446,338	104,594

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 9. TRADE AND OTHER RECEIVABLES (cont'd)

### a. Provision for Impairment of Receivables

Current trade receivables are non-interest bearing loans and generally on 30 days from end of month terms. Non-current trade receivables have been assessed as recoverable from the controlled entity. A provision for impairment is recognised when there is an objective evidence that an individual trade receivable is impaired. There are financial assets which are past due but not considered to be impaired.

### b. Age Analysis of Past Due Receivables as at 30 June 2008

	Balance \$	Current	Overdue 1 – 29 days	Overdue 30 – 59 days	Overdue 60 + days
Consolidated Group	Ť	Ť	¥	Ť	<b>*</b>
(i) Current trade receivables	1,174,703	1,085,239	58,674	21,296	9,494
(ii) Current ultimate parent entity	148,298	148,298	-	-	-
(iii) Current other related parties	-	-	-	-	-
(iv) Current other related parties	39,934	39,882	-	-	52
(v) Non-current controlled entity	-	-	-	-	-
	Balance	Current	Overdue 1 – 29 days	Overdue 30 – 59 days	Overdue 60 + days
<b>-</b> . <b>-</b>	\$	\$	\$	\$	\$
Parent Entity					
(i) Current trade receivables	1,174,703	1,085,239	58,674	21,296	9,494
(ii) Current ultimate parent entity	38,078	38,078	-	-	-
(iii) Current controlled entity	50,871	50,871	-	-	-
(iv) Current other related parties	39,934	39,882	-	-	52
(v) Non-current controlled entity	446,338	86,099	-	11,038	349,200
Note 10. OTHER ASSETS					
	Note	Consolidated 2008	2007	Parent Entity 2008	2007
CURRENT		\$	\$	\$	\$
Prepayments - expense		134,070	178,999	128,850	178,999
Prepayments – construction costs		-	311,526	-	311,526
		134,070	490,525	128,850	490,525

All prepaid construction costs (initial design, legal costs and council fees to redevelop the property situated at 132 Leichhardt Street, Spring Hill, Queensland 4004) were transferred to Other Non Current Assets in November 2007 when construction commenced.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## **Note 11. FINANCIAL ASSETS**

	Note	Consolidated 2008	2007	Parent Entity 2008	2007
NON-CURRENT ASSETS		\$	\$	\$	\$
Available-for-sale financial assets		-	-	1,350,100	1,350,000
Comprise					
Unlisted investments, at cost - shares in controlled entity InnovationRX Pty Ltd			-	100	100
- units in controlled unit trust The Guild Properties (Queensland) Unit Trust		-	-	1,350,000	1,350,000
Total available-for-sale financial assets				1,350,100	1,350,100

Available-for-sale financial assets comprise of investments in the ordinary issued capital and unit shares of various entities. There are no fixed returns or fixed maturity date attached to these investments.

## **Note 12. CONTROLLED ENTITIES**

## (a) Controlled Entities Consolidated

	Country of Incorporation	Percentage Ov	vned (%)
		2008	2007
Parent Entity:			
The Pharmacy Guild of Australia (Queensland Branch)	n/a	-	-
Ultimate Parent Entity:			
Pharmacy Guild of Australia	n/a		
Controlled Entities of Parent Entity:			
InnovationRX Pty Ltd	Aust	100	100
The Guild Properties (Queensland) Unit Trust and its trustee Guildprop Pty Ltd	Aust	100	100

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 13. PROPERTY, PLANT AND EQUIPMENT

	Consolidated 2008	Group 2007 \$	Parent Entity 2008	<b>2007</b>
LAND AND BUILDINGS	Ψ	Ψ	Ψ	Ψ
Freehold land at cost	940,000	940,000	<u>-</u>	-
Total Land	940,000	940,000	-	-
Buildings at cost	622,357	622,357	212,357	212,357
Accumulated depreciation	(230,091)	(200,357))	(168,632)	(149,148)
Provision for impairment	(20,981)	-	(20,981)	-
	371,285	422,000	22,744	63,209
Building under Construction at cost	2,552,009	-	2,552,009	-
Total Buildings	2,923,294	422,000	2,574,753	63,209
Total Land and buildings	3,863,294	1,362,000	2,574,753	63,209
PLANT AND EQUIPMENT				
Plant and equipment:				
At revaluation	2,821	2,821	2,821	2,821
Accumulated depreciation	(2,821)	(2,821)	(2,821)	(2,821)
	-	-	-	-
At cost	938,975	1,070,765	938,975	1,070,765
Accumulated depreciation	(556,091)	(571,720)	(556,091)	(571,720)
Provision for impairment	(17,003)	-	(17,003)	-
	365,881	499,045	365,881	499,045
Total Plant and Equipment	365,881	499,045	365,881	499,045
Total Property, Plant and Equipment	4,229,175	1,861,045	2,940,634	562,254

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 13. PROPERTY, PLANT AND EQUIPMENT(cont'd)

Building under Construction at cost refers to costs of new building commenced October 2007 and will be completed in 08/09.

Provision for Impairment represents the written down book value of assets located throughout existing buildings with no economic value (including assets being obsolete, scrapped, not being transferred into the new building, where there is no likelihood of resale).

### (a) Movements in Carrying Amounts

Movements in the carrying amounts of each class of property, plant and equipment between the beginning and the end of the current financial year

Consolidated Group	Land	Building	Building under construction	Plant and Equipment	Leased Assets	Total
	\$	\$		\$	\$	\$
Balance at 1 July 2006	940,000	401,830	-	405,199	10,544	1,757,573
Additions	-	46,639	-	262,758	-	309,397
Transfers		•	•	772	(772)	•
Disposals	-	•	-	(8,495)	(6,683)	(15,178)
Depreciation expense	-	(26,469)	-	(161,189)	(3,089)	(190,747)
Balance at 30 June 2007	940,000	422,000	-	499,045	-	1,861,045
Additions	-		2,240,483	175,212	-	2,415,695
Transfers to development cost	-			(156,874)	-	(156,874)
Transfers from prepayments	-		311,527		-	311,527
Disposals				(9,391)	-	(9,391)
Depreciation expense	-	(29,734)		(125,109)	-	(154,843)
Provision for impairment	-	(20,981)		(17,003)	-	(37,984)
Balance at 30 June 2008	940,000	371,285	2,552,010	365,880		4,229,175

## Note 14. INTANGIBLE ASSETS

	Consolidated Group		Parent Entity	
	2008	2007	2008	2007
	\$	\$	\$	\$
Development costs	554,958	118,909	554,958	118,909
Reconciliation of development costs				
Balance at beginning of year	118,909	73,925	118,909	73,925
Cost of internal developments	279,175	218,203	279,175	218,203
Transferred from / (capitalised to)				
property, plant and equipment	156,874	(173,219)	156,874	(173,219)
Closing balance at 30June 2008	554,958	118,909	554,958	118,909

Development costs represent the costs of internally developed computer software; where technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably. In previous years these were transferred to plant and equipment once completed, but are now shown as Development costs.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 15. TRADE AND OTHER PAYABLES

No	te	Consolidated 2008	Group 2007	Parent Entity 2008	<b>2007</b>
CURRENT		Þ	φ	<b>•</b>	Þ
Unsecured Liabilities					
Trade payables Sundry payables Accrued expenses Income in advance – member subscriptions Income in advance – other	1	126,274 152,036 108,607 1,454,560 728,954	181,700 228,566 77,212 1,296,588 625,720	126,275 152,307 95,191 1,454,560 678,954	181,700 228,566 74,312 1,296,588 625,720
Amounts payable to:					
- ultimate parent entity Pharmacy Guild of Australia		234,823	1,366	234,823	1,366
- controlled entities InnovationRX Pty Ltd		-	-	11,000	-
The Guild Properties (Queensland) Unit Trust				50,871	-
		2,805,255	2,411,152	2,803,981	2,408,252

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### **Note 16. FINANCIAL LIABILITIES**

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008	<b>2007</b>
CURRENT		<b>D</b>	φ	<b>P</b>	Þ
Secured Liabilities					
Bank Loan	16a,c	-	58,799	-	58,799
		-	58,799	-	58,799
NON-CURRENT					
Secured Liabilities					
Bank Loan	16a,c	429,215	296,288	429,215	296,288
Bank Commercial Bill	16a,c	2,200,000	-	2,200,000	-
		2,629,215	296,288	2,629,215	296,288
(a) Total current and non-current secured liabilities:					
Bank Loan		429,215	355,087	429,215	355,087
Bank Commercial Bill		2,200,000	-	2,200,000	-
		2,629,215	355,087	2,629,215	355,087
(b) The carrying amounts of non-curre assets pledged as security are:	ent				
All assets					
TOTAL ASSETS		8,672,355	5,079,585	8,422,563	5,184,974

<sup>(</sup>c) The bank loan and commercial bill are secured by i) registered first mortgage over the freehold property situated at 132 Leichhardt Street SpringHill Queensland 4004, ii) registered bill of sale over all (non current) assets, and iii) letter of comfort by The Pharmacy Guild of Australia (National Secretariat).

<sup>(</sup>d) The bank loan is a variable interest only loan for the duration of the building construction period. \$2.2m of this loan was converted to a fixed rate commercial bill expiring on 22 May 2013.0 Upon completion of the building, a second fixed rate commercial bill is available for a further 5 years.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 17. TAX

NOTE 17. IAX	Note Consolidat		ed Group 2007	Parent Entity 2008	2007	
		\$	\$	\$	\$	
(a) Liabilities						
CURRENT						
Income Tax		113,469	-	-	-	
Consolidated Group (Parent Entity: Nil)		Opening Balance	Charged to Income	Charged toClosing Tax Payable	Balance	
Deferred Tax Liability		\$	\$	\$	\$	
Dolotton Tax Elability						
Property Plant and Equipment Other		-	-	- -	-	
Balance at 30 June 2007		-	-	-	-	
Deferred Tax Asset						
Provisions		-	-	-	-	
Accruals		-	-	-	-	
Other		<u>-</u>	24,463	-	24,463	
Balance at 30 June 2007		<u>-</u>	24,463	<u> </u>	24,463	
Deferred Tax Liability						
Property Plant and Equipment			-	-	-	
Under provision of deferred tax		-	7,800	-	7,800	
Other		-	<u>-</u>	18,338	18,338	
Balance at 30 June 2008		-	7,800	18,338	26,138	
Deferred Tax Asset						
Provisions			_	_	_	
Accruals		-	-	-	-	
Over provision of losses		-	(13,869)	-	(13,869)	
Under provision of deferred tax		-	21,669	-	21,669	
Use of Prior Year Losses		-	-	(10,594)	(10,594)	
Other		24,463		44,921	69,384	
Balance at 30 June 2008		24,463	7,800	34,327	66,590	

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## **Note 18. PROVISIONS**

	Note	Consolidated	2007	Parent Entity 2008	2007
CURRENT		\$	\$	\$	\$
Employee benefits – annual leave Employee benefits – long service leave		141,618 59,309	125,306 45,392	141,618 59,309	125,306 45,392
		200,927	170,698	200,927	170,698
NON-CURRENT					
Employee benefits – long service leave		144,469	111,290	144,469	111,290
		345,396	281,988	345,396	281,988
(a) Movement					
			Long Service Leave	Annual Leave	Total
Consolidated Group & Parent Entity			\$	\$	\$
Opening balance at 1 July 2007 Additional provisions Amounts used			156,682 64,445 (17,349)	125,306 166,613 (150,301)	281,988 231,058 (167,650)
Balance at 30 June 2008			203,778	141,618	345,396
Provision for Employee Banefits					

## **Provision for Employee Benefits**

A Provision has been recognised for employee entitlements relating to annual and long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

### Note 19. RESERVES

## Asset revaluation reserve

The asset revaluation reserve records revaluations of non-current assets. Under certain circumstances dividends can be declared from this reserve.

## Note 20. SEGMENTAL REPORTING

The Queensland Branch of the Pharmacy Guild of Australia provides services to pharmacists predominantly in Queensland.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 21. CAPITAL AND LEASING COMMITMENTS

		Consolidated 0 2008 \$	Group 2007 \$	Parent Entity 2008	2007
(a)	Capital Expenditure Commitments				
	Capital expenditure commitments contracted for:				
	Building under construction	2,079,375	-	2,079,375	-
		2,079,375	-	2,079,375	-
	P. dli				
	Payable - not later than 12 months	2,079,375		2,079,375	_
	- between 12 months and five years	-	-	-	-
	ŕ				
		2,079,375	-	2,079,375	-
Not	e 22. CASH FLOW INFORMATION				
	Note	Consolidated (	Group 2007	Parent Entity 2008	2007
		\$	\$	\$	\$
(a)	Reconciliation of Cash Flow from Operations with Profit after Income Tax				
	Profit after income tax	721,497	289,252	504,296	346,332
	Non-cash flows in profit				
	Depreciation and amortisation Loss on disposal of property,	154,843	190,747	144,593	190,747
	plant and equipment	908	8,495	908	8,495
	Changes in assets and liabilities, net of the effects of purchase of controlled entity				
	Increase/(decrease) in trade debtors	111,968	(439,091)	(151,545)	(546,585)
	(Increase)/decrease in payables Increase/(decrease) in income taxes	376,663	353,950	425,752	378,413
	payable	113,469	-	-	-
	(Increase)/decrease in deferred tax assets Increase/(decrease) in deferred tax	(42,127)	-	-	-
	liabilities	26,138	-	-	-
	Increase/(decrease) in provisions	101,421	43,564	101,421	69,564
	Cashflow from operations	1,564,780	446,917	1,025,425	446,966

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

#### Note 23. FINANCIAL RISK MANAGEMENT

### (a) Financial Risk Management Policies

The group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans to and from subsidiaries, bills and leases.

The main purpose of non-derivative financial instruments is to raise finance for the group's operations.

The group does not have any derivative instruments at 30 June 2008.

### (i) Treasury Risk Management

A finance committee consisting of senior executives of the group meet on a regular basis to analyse financial risk exposure and to evaluate treasury management strategies in the context of the most recent economic conditions and forecasts.

The committee's overall risk management strategy seeks to assist the consolidated group in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

The finance committee operates under policies that are approved and reviewed by the committee of management. Risk management policies are approved and reviewed by the committee of management on a regular basis. These include credit risk policies and future cash flow requirements.

### (ii) Financial Risk Exposures and Management

The main risks the group is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

## Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating rate debt. At 30 June 2008 approximately 66% of group debt is fixed. It is a policy for the group to keep between 50% and 60% of debt on fixed interest rates. For further details on interest rate risk refer to Note 23(b).

#### Liquidity risk

The entity manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained. The entity's policy is to ensure no more than 30% of borrowings should mature in any 12 month period.

## Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

There are no material amounts of collateral held as security at 30 June 2008.

Credit risk is managed and reviewed regularly by the directors. It arises from exposures to customers as well as deposits with financial institutions.

The directors monitor credit risk by actively assessing the rating quality and liquidity of counter parties:

- only banks and financial institutions with an 'A' rating are utilised;
- all potential customers are rated for credit worthiness taking into account their size, market position and financial standing; and

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

## Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

- customers that do not meet the entity's strict credit policies may only purchase in cash or using recognised credit cards.

The trade receivables balances at 30 June 2008 and 30 June 2007 do not include any counter parties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

Price risk

The group is not exposed to any material commodity price risk.

## (b) Financial Instruments Composition and Maturity Analysis

The tables below reflect the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

Consolidated Group	Weighted Average Effective interest rate		ge Floating interest rate ive		Within Year 1 to 5 year		ars	rs Non-interest Bearing			Total	
	2008 2	2007	2008	2007 \$	2008	2007	2008 2	007	2008 20	07	2008 20	07
	% %		Ð	ð	\$	200 <i>1</i> \$	2008 2 \$	\$	2006 20 \$	\$	\$	\$
Financial Assets									Ť	Ť		
Cash and cash equivalents	6.75	6.1	2,157,930	1,005,411							2,157,930	1,005,411
Receivables									1,529,631	1,579,232	1,529,631	1,579,232
Total Financial Assets			2,157,930	1,005,411					1,529,631	1,579,232	3,687,561	2,584,643
Financial Liabilities												
Bank Loan	8.61	7.85			-	58,799	429,215	296,288			429,215	355,087
Bank Commercial Bill	7.18						2,200,000				2,200,000	
Trade and sundry payables ex income in advance									694,757	488,844	694,757	488,844
Total Financial Liabilities					-	58,799	2,629,215	296,288	694,757	488,844	3,323,972	843,931

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Trade and other payables are expected to be paid as follows:

	<b>2008</b> \$	<b>2007</b> \$
Less than 6 months 6 months to 1 year 1-5 years	694,757	488,844
	694,757	488,844

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

Parent Entity	Weighted Average Effective interest rate		Floating interest rate		Within Year 1 to 5 year		ars	rs Non-interest Bearing			Total	
		2007 %	2008	2007 \$	2008	2007	2008 2	007 \$	2008 20 \$	\$	2008 20 \$	07 \$
Financial Assets												
Cash and cash equivalents	6.75	6.1	1,618,525	1,005,360							1,618,525	1,005,360
Receivables Total			1,618,525	1,005,360					1,383,158 1,383,158		1,383,158 3,001,683	1,553,232 2,558,592
Financial Assets			1,010,323	1,000,300					1,303,130	1,000,202	3,001,003	2,550,592
Financial Liabilities												
Bank Loan	8.61	7.85			-	58,799	429,215	296,288			429,215	355,087
Bank Commercial Bill	7.18						2,200,000				2,200,000	
Trade and sundry payables ex income in advance									670,467	485,944	670,467	485,944
Total Financial Liabilities					-	58,799	2,629,215	296,288	670,467	485,944	3,299,682	841,031

Trade and other payables are expected to be paid as follows:

	<b>2008</b> \$	<b>2007</b> \$
Less than 6 months	670,467	485,944
6 months to 1 year	-	-
1-5 years		
	670,467	485,944

## (c) Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the consolidated group intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to the financial statements.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

### (d) Sensitivity Analysis

Interest Rate Risk

The entity has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in this risk.

Interest Rate Sensitivity Analysis:

At 30 June 2008, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant, would be as follows:

		Consolidated Group		Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Char	nge in profit				
_	Increase in interest rate by 2%	17,784	24,851	13,080	24,851
_	Decrease in interest rate by 2%	(17,784)	(24,851)	(13,080)	(24,851)
Char	nge in Equity				
_	Increase in interest rate by 2%	(17,784)	(24,851)	(13,080)	(24,851)
_	Decrease in interest rate by 2%	17,784	24,851	13,080	24,851

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged.

No sensitivity analysis has been performed on foreign exchange risk, as the entity is not exposed to foreign currency fluctuations.

### Note 24. EVENTS OCCURING AFTER BALANCE SHEET DATE

a. InnovationRX Pty Ltd has entered into arrangements with authorities in the U.S.A to conduct a 12 month trial within a State of the U.S.A. to run Project Stop (called MethShield in the U.S.A.) at the expense of InnovationRX Pty Ltd. It is anticipated that after a successful trial, this would lead to licencing MethShield to appropriate authorities in the U.S.A.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

#### Note 25. RELATED PARTY TRANSACTIONS

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. Transactions with related parties include reimbursements of expenses.

The following persons were members of the Branch Committee during the financial year:

M Bou-Samra D Neiling (from 11 June 2008)

M Brown K Peachey M Farrell K Sclavos

S Holzberger J Singleton (to 23 October 2007)

T Logan R Tomarchio N Loukas R Xynias

M McLoughlin (from 11 June 2008)

Consolida	ted Group	Parent Er	ntity
2008	2007	2008	2007
\$	\$	\$	\$

### (a) Ultimate Parent Company

Transactions with related parties:

Payment of membership subscriptions				
to The Pharmacy Guild of Australia	769 610	940 484	769 610	940 484

### (b) Controlled Entities

Management fee paid by InnovationRX

Pty Ltd to parent entity - 97,864 33,522

### (c) Companies associated with members of Branch Committee

Events management fees paid to a compa	any			
controlled by Mr K Sclavos	37,180	31,273	37,180	31,273
,	•	•	,	,
Consultancy services fees paid to a				
company controlled by Dr K Peachev	-	28.768	-	28.768

No amounts have been paid to committee members on retirement from office.

### (d) Identification of Related Parties Ultimate Parent Entity

The parent entity is ultimately controlled by The Pharmacy Guild of Australia.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

#### Note 26. CAPITAL MANAGEMENT

Management controls the capital of the group in order to maintain a good debt to equity ratio, provide the shareholders with adequate returns and ensure that the group can fund its operations and continue as a going concern.

The group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets.

There are no externally imposed capital requirements.

Management effectively manages the group's capital by assessing the group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

There have been no changes in the strategy adopted by management to control the capital of the group since the prior year. This strategy is to ensure that the group's gearing ratio remains between 50% and 60%. The gearing ratio's for the year ended 30 June 2008 and 30 June 2007 are as follows:

	Note	Consolidated Group		Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Total borrowings	16	2,629,215	355,087	2,629,215	355,087
Current tax liability	17	113,469	-	-	-
Trade and other payables	20	2,805,255	2,411,152	2,803,981	2,408,252
Less cash and cash equivalents	8	(2,157,931)	(1,005,411)	(1,618,525)	(1,005,360)
Net debt		3,390,008	1,760,828	3,814,671	1,757,979
Total equity		2,752,854	2,031,358	2,643,943	2,139,647
Total capital		6,142,862	3,792,186	6,458,614	3,897,626
Gearing ratio		55%	46%	59%	45%

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 27. CHANGES IN ACCOUNTING POLICY

a. The following Australian Accounting Standards issued or amended which are applicable to the parent entity and the consolidated group but are not yet effective and have not been adopted in preparation of the financial statements at reporting date.

AASB Amendment	Standard	ls Affected	Outline of Amendment	Application date of Standard	Application date for Group
AASB 2007–3 Amendments to Australian Accounting Standards	AASB 5	Non-current Assets Held for Sale and Discontinued Operations	The disclosure requirements of AASB 114: Segment Reporting have been replaced due	1.1.2009	1.7.2009
	AASB 6	Exploration for and Evaluation o Mineral	to the issuing of AASB 8: Segment Reporting in		
	AASB 102	Inventories	February 2007. These amendments		
	AASB 107	Cash Flow Statements	will involve changes to segment reporting disclosures within the financial report.	o segment reporting disclosures within the financial report. However, it is anticipated there will the no direct impact on recognition and the neasurement criteria amounts included in the tinancial report, as	
	AASB 119	Employee Benefits			
	AASB 127	Consolidated and Separate Financial Statements	However, it is anticipated there will be no direct impact on recognition and		
	AASB 134	Interim Financial Reporting			
	AASB 136	Impairment of Assets			
	AASB 1023	General Insurance Contracts	fall within the scope of AASB 8.		
AASB 8 Operating Segments	AASB 114	Segment Reporting	As above.	1.1.2009	1.7.2009

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 27. CHANGES IN ACCOUNTING POLICY (cont'd)

AASB Amendment	Standard	ds Affected	Outline of Amendment	Application date of Standard	Application date for Group
AASB 2007–6 Amendments to Australian Accounting Standards	AASB 1	First time adoption of AIFRS	The revised AASB 123: Borrowing Costs issued in June 2007 has removed the option to expense all borrowing costs. This	1.1.2009	1.7.2009
	AASB 107	Cash Flow Statements	amendment will require the capitalisation of all		
	AASB 111	Construction Contracts	borrowing costs directly attributable to the acquisition, construction or		
	AASB 116	Property, Plant and Equipment	production of a qualifying asset. However, there will		
	• •		be no direct impact to the amounts included in the financial group as they already capitalise borrowing costs related to qualifying assets.		
AASB 123 Borrowing Costs	AASB 123	Borrowing Costs	As above	1.1.2009	1.7.2009
AASB 2007–8 Amendments to Australian Accounting Standards	AASB 101	Presentation of Financial Statements	The revised AASB 101: Presentation of Financial Statements issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity.	1.1.2009	1.7.2009
AASB 101	AASB 101	Presentation of Financial Statements	As above	1.1.2009	1.7.2009

### Note 28. ENTITY DETAILS

The registered office of the entity is:

The Pharmacy Guild of Australia (Queensland Branch) 132 Leichhardt Street SPRING HILL QLD 4004

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES COMMITTEE OF MANAGEMENT STATEMENT

On 1<sup>st</sup> September 2008 the Committee of Management of The Pharmacy Guild of Australia (Queensland Branch) (the "reporting unit") passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2008:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - (i) meetings of the committee of management were held in accordance with the rules of the organisation; and
  - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation; and
  - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the Registration and Accountability of Organisations (RAO) Schedule and the RAO Regulations; and
  - (iv) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation; and
  - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - (vi) there has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: TIMOTHY JOHN LOGAN

Title of Office Held: BRANCH PRESIDENT

BRISBANE

Signature: ..

Date: 1 September 2008



**INDEPENDENT AUDITOR'S REPORT** 

TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) Grant Thornton Queensland Partnership ABN 13 131 589 059

Ground Floor 102 Adelaide Street Brisbane Queensland 4000 GPO Box 1008 Brisbane Queensland 4001

T + 61 7 3222 0200 F + 61 7 3222 0444 E info@gtqld.com.au W www.grantthornton.com.au

We have audited the accompanying financial report of Pharmacy Guild of Australia (Queensland Branch), (the Guild), which comprises the balance sheet as at 30 June 2008, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the committee of management statement of the consolidated entity comprising the guild and the entities it controlled at the year's end or from time to time during the financial year.

### Committee of management's responsibility for the financial report

The committee of management is responsible for the preparation and fair presentation of the financial report in accordance with the Workplace Relations Act 1996. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards, which require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance as to whether the financial report is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstance, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Independence

In conducting our audit, we have complied with the independence requirements of Australian professional ethical pronouncements.

### **Auditor's opinion**

In our opinion the financial report of the Pharmacy Guild of Australia (Queensland Branch) is in accordance with the Workplace Relations Act 1996, including:

- a giving a true and fair view of the Guild's and consolidated entity's financial position as at 30 June 2008 and of their performance for the year ended on that date; and
- b complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and any other requirements imposed by schedule 1B chapter 8, Part 3 of the Workplace relations Act 1996.

**GRANT THORNTON** 

Land North Questand Partists

Simon Hancox PARTNER

Brisbane, / September 2008



Level 5, 11 Exhibition Street Melbourne, VIC 3000 GPO Box 1994, Melbourne, VIC 3001 Telephone: (03) 8661 7764 Fax: (03) 9655 0410 Email: kevin.donnellan@airc.gov.au

Mr Timothy Logan President The Pharmacy Guild of Australia, Queensland Branch

email: guild.qld@guild.org.au

Dear Mr Logan

Re: Financial Report for The Pharmacy Guild of Australia, Queensland Branch for year ended 30 June 2008 – FR2008/356

I acknowledge receipt of the financial report for The Pharmacy Guild of Australia, Queensland Branch for the year ended 30 June 2008. The report was lodged with the Registry on 9 October 2008.

The financial report has not been filed.

The following matters require your attention before any action can be taken to file the above report.

### Audit Report

The financial report did not contain an Audit Report. As you will be aware, subsection 257(1) of Schedule 1 of the Workplace Relations Act 1996 (RAO Schedule) requires the Auditor of the reporting unit to audit the financial report of the unit and make a report in relation to the year to the reporting unit. Subsection 257(5) of the RAO Schedule sets out the matters upon which an auditor is required to make an opinion on whether the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and other requirements of the RAO Schedule.

The reporting process begins with a meeting of the committee of management. At that meeting a resolution is passed authorising the making of a statement by the committee in which it makes certain declarations with respect to the reporting unit's compliance with various aspects of Schedule 1 and the Industrial Registrar's Guidelines. This Committee of Management Statement and the General Purpose Financial Report are then audited.

The General Purpose Financial Report, including the Committee of Management Statement and the Operating Report, and the Auditor's Report – known as the full report – are then provided to members. Depending on the rules of the reporting unit, a copy of the full report must be provided to members at least 21 days before they are presented to a general meeting, or, if the rules allow for the full report to be presented to the committee of management, then the documents must be provided within 5 months of the end of the financial year.

The full report, accompanied by a Designated Officer's Certificate, must be lodged with the Registry within 14 days of its presentation to an appropriate meeting.

From the information available, the full report which includes the Committee of Management Statement and Operating Report were supplied to members on 2 September 2008, excluding the Auditor's Report.

Under these circumstances, the Registry cannot file the report. Moreover, if the Audit Report was not provided to members, I advise the organisation will need to repeat certain steps in the reporting process.

### Committee of Management Statement

The Committee of Management Statement contained in the financial report was not signed or dated. Item 26(c) of the Reporting Guidelines of the Industrial Registrar requires that the Committee of Management statement be signed by a designated officer and dated as at the date the designated officer signs the document.

The Branch should lodge an appropriately signed and dated Committee of Management Statement and an Auditor's Report (including the Audit Opinion) accompanied by a duly executed Designated Officer's Certificate attesting to the fact that the relevant documents were provided to members 21 days before the General Meeting on 23 September 2008. If the appropriately signed and dated Committee of Management Statement and Auditor's Report were not provided to members prior to the meeting then the Branch will need to do so and after presenting those documents to a further meeting, lodge those documents with a fresh Designated Officer's Certificate.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan Statutory Services Branch

14 October 2008





### The PHARMACY GUILD of AUSTRALIA QUEENSLAND BRANCH A.B.N. 87 076 197 623

### Designated Officer's Certificate

s268 of Schedule 1B Workplace Relations Act

I, Timothy John Logan, being the Branch President of the Pharmacy Guild of Australia Queensland Branch certify:

- that the documents lodged herewith are copies of the full report, referred to in \$268 of the RAO Schedule; and
- that the full report was provided to members on 2<sup>nd</sup> September 2008; and
- that the full report was presented to a general meeting of members of the reporting unit on 23<sup>rd</sup> September 2008; in accordance with section 266 of the RAO Schedule.

Signature:

Date: 7 October 2008

# finance >>

### **Consolidated Group Results:**

2008 Surplus of \$721k (2007 \$289k).

### **InnovationRX Pty Ltd:**

This year's consolidated accounts include a full year's results from InnovationRX Pty Ltd. InnovationRX Pty Ltd posted an after tax profit of \$227k (compared to a -\$57k loss in its 1st year in 2007). Although its main income source for 2008 was from providing the eQCPP tool, this entity continues to provide, develop, promote and market on line pharmacy tools within Australia and overseas. InnovationRX Pty Ltd has entered into arrangements with authorities in the U.S.A to conduct a 12 month trial within a pilot area in America to run Project Stop (trademarked 'MethShield' in the U.S.A.). It is anticipated that after a successful trial, this would lead to licensing Methshield to appropriate authorities in the U.S.A.

### **Queensland Branch:**

The Queensland Branch (parent entity) posted a \$504k surplus for the year (\$357k surplus in 2007).

This year's conferences continued the tradition of providing speakers of the highest standard in world class facilities at the Gold Coast. Our APP2008 held in March 2008 once again exceeded expectations with record delegate numbers, with this year's trade exhibition the largest yet.

The Training Division has reported the highest number of student enrolments ever. This was the result of an increase in traineeship student applications and 12 months of S2S3 training.

Membership numbers and income rose in 2008 by 4%. Commission revenue remained steady at 2007 levels.

Construction of our new building commenced in November 2007 with completion due in late September 2008. Its completion will see all staff housed on two levels which will improve work flows. Importantly, the building also features environmentally-friendly cost saving measures. Although a new loan was required to secure the new building, we took the opportunity to build due to increasing staff numbers (currently our Training Division work out of separate leased premises), where our current debt was low and we were able to secure approx half of our loan (for the next 5 years) at 2% lower than current interest rates. The current building will be converted into meeting / training rooms available at commercial rates, as well as offering offices for rent.

In 2009 we will continue to manage resources frugally to deliver the best outcomes at lowest cost to members while building infrastructure for the future; and in doing so expect to post a small surplus for the year.



Mike Farrell
Vice-President Finance

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES OPERATING REPORT

I, TIMOTHY JOHN LOGAN, being the designated officer responsible for preparing this report for the financial year ended 30 June 2008 of The Pharmacy Guild of Australia (Queensland Branch), report as follows:

### (a) Principal Activities:

- (i) The Pharmacy Guild of Australia (Queensland Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- (ii) The Pharmacy Guild of Australia (Queensland Branch) assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (Queensland Branch)'s President, Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

### (b) Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia (Queensland Branch)'s financial affairs during the period to which this report relates.

#### (c) Members advice:

- under Section 174 of the Registration and Accountability of Organisations schedule (RAO) and Rule 36 of the Constitution of the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director;
- (ii) the register of members of the organisation was maintained in accordance with the RAO; and
- (iii) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information. This information is detailed in Note 2 of the financial statements.

### (d) Prescribed and other Information:

- (i) As at 30 June 2008, to which this report relates, the number of members of the organisation was 691 including Honorary Life Members;
- (ii) As at 30 June 2008, the total number of employees employed by the reporting entity was 39.
- (iii) The persons who have been members of the committee of management of The Pharmacy Guild of Australia (Queensland Branch) during the reporting period are:

### **Branch Executive**

M Farrell K Peachey
T Logan K Sclavos
S Holzberger

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES OPERATING REPORT (Cont)

### **Branch Committee**

M Bou-Samra D Neiling (from 11 June 2008)

M Brown K Peachey M Farrell K Sclavos

S Holzberger J Singleton (to 23 October 2007)

T Logan R Tomarchio N Loukas R Xynias

M McLoughlin (from 11 June 2008)

### (e) Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia (Queensland Branch) paid insurance to cover all officers of The Pharmacy Guild of Australia (Queensland Branch). The officers of The Pharmacy Guild of Australia (Queensland Branch) covered by the insurance policy include all the committee of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia (Queensland Branch). The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia (Queensland Branch).

TIMOTHY JOHN LOGAN

Date: September 2008

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	y 2007 \$
Revenue	3	6,987,293	5,780,926	6,583,284	5,913,835
Employee benefits expense		(2,210,777)	(1,835,430)	(2,210,777)	(1,835,430)
Depreciation and amortisation expense		(154,843)	(190,747)	(144,593)	(180,497)
Finance costs	4(a)	(89,782)	(30,017)	(89,782)	(30,017)
Other expenses	4(a)	(3,712,915)	(3,459,943)	(3,633,836)	(3,511,309)
Profit before income tax	4	818,976	264,789	504,296	356,582
Income tax expense / (income)	5	97,480	(24,463)	-	-
Profit attributable to members of the parent entity		721,496	289,252	504,296	356,582

The accompanying notes form part of these financial statements.

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES BALANCE SHEET AS AT 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated	d Group 2007	Parent Entity 2008	2007
ASSETS		\$	\$	\$	\$
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	8	2,157,931	1,005,411	1,618,525	1,005,360
Trade and other receivables	9	1,529,631	1,579,232	1,383,158	1,553,232
Other current assets	10	134,070	490,525	128,850	490,525
TOTAL CURRENT ASSET		3,821,632	3,075,168	3,130,533	3,049,117
NON-CURRENT ASSETS					
Trade and other receivables	9	-	-	446,338	104,594
Financial assets	11	-	-	1,350,100	1,350,100
Property, plant and equipment	13	4,229,175	1,861,045	2,940,634	562,254
Deferred tax assets	17	66,590	24,463	-	-
Intangible assets	14	554,958	118,909	554,958	118,909
TOTAL NON-CURRENT ASSET		4,850,723	2,004,417	5,292,030	2,135,857
TOTAL ASSETS		8,672,355	5,079,585	8,422,563	5,184,974
CURRENT LIABILITIES					
Trade and other payables	15	2,805,254	2,411,152	2,803,981	2,408,252
Financial liabilities	16	-	58,799	-	58,799
Current tax liabilities	17	113,469	-	-	-
Short-term provisions	18	200,927	170,698	200,927	170,698
TOTAL CURRENT LIABILITIES		3,119,650	2,640,649	3,004,908	2,637,749
NON-CURRENT LIABILITIES					
Financial liabilities	16	2,629,215	296,288	2,629,215	296,288
Deferred tax liabilities	17	26,138	-	-	-
Long-term provisions	18	144,498	111,290	144,498	111,290
TOTAL NON-CURRENT LIABILITIES		2,799,851	407,578	2,773,713	407,578
TOTAL LIABILITIES		5,919,501	3,048,227	5,778,620	3,045,327
NET ASSETS		2,752,854	2,031,358	2,643,943	2,139,647
EQUITY					
Reserves	19	4,615	4,615	4,615	4,615
Retained earnings		2,748,239	2,026,743	2,639,328	2,135,032
TOTAL EQUITY		2,752,854	2,031,358	2,643,943	2,139,647

The accompanying notes form part of these financial statements.

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### **Consolidated Group**

	Asset		
	Retained	Revaluation	
	Earnings	Reserve	Total
	\$	\$	\$
Balance at 1 July 2006	1,737,491	4,615	1,742,106
Profit attributable to members of parent entity	289,252	-	289,252
Balance at 30 June 2007	2,026,743	4,615	2,031,358
Profit attributable to members of parent entity	721,496	-	721,496
Balance at 30June 2008	2,748,239	4,615	2,752,854
Profit attributable to members of parent entity	721,496	-	721,496

### Parent Entity

	Retained Earnings	Asset Revaluation Reserve	Total
	\$	\$	\$
Balance at 1 July 2006	1,778,450	4,615	1,783,065
Profit attributable to members of parent entity	356,582	-	356,582
Balance at 30 June 2007	2,135,032	4,615	2,139,647
Profit attributable to members of parent entity	504,296	-	504,296
Balance at 30 June 2008	2,639,328	4,615	2,643,943

The accompanying notes form part of these financial statements.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

	Note	Consolidated	2007	Parent Entity	2007
CASH FLOWS FROM OPERATING ACTIVITIES		\$	\$	\$	\$
Receipts from members and customers Payments to suppliers and employees Interest received Finance costs		7,185,184 (5,661,031) 130,409 (89,782)	5,672,912 (5,271,775) 75,797 (30,017)	6,478,264 (5,477,589) 114,532 (89,782)	5,672,912 (5,271,726) 75,797 (30,017)
Net cash provided by (used in) operating activities	22(a)	1,564,780	446,917	1,025,425	446,966
CASH FLOWS FROM INVESTING ACTIVITIES					
Proceeds from sale of property, plant and equipment Purchase of property, plant and equipm Payments for deferred development cost Purchase of investments		8,483 (2,415,695) (279,176)	6,684 (309,397) (44,984)	8,483 (2,415,695) (279,176)	6,684 (309,397) (44,984) (100)
Net cash provided by (used in) investing activities		(2,686,388)	(347,697)	(2,686,388)	(347,797)
CASH FLOWS FROM FINANCING ACTIVITIES					
Proceeds from borrowings Repayment of borrowings		2,274,128	(69,171)	2,274,128	(69,171)
Net cash provided by (used in) financing activities		2,274,128	(69,171)	2,274,128	(69,171)
Net increase (decrease) in cash held		1,152,520	30,049	613,165	29,998
Cash at beginning of financial year		1,005,411	975,362	1,005,360	975,362
Cash at end of financial year	8	2,157,931	1,005,411	1,618,525	1,005,360

The accompanying notes form part of these financial statements.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This financial report includes the consolidated financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) and controlled entities ('Consolidated Group' or 'Group'), and the separate financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) as an individual parent entity ('Parent Entity'). The Pharmacy Guild of Australia (Queensland Branch) is an unincorporated organisation.

### **Basis of Preparation**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Workplace Relations Act 1996.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

### (a) Principles of Consolidation

A controlled entity is any entity over which The Pharmacy Guild of Australia (Queensland Branch) has the power to govern the financial and operating policies so as to obtain benefits from its activities.

A list of controlled entities is contained in Note 12 to the financial statements.

As at reporting date, the assets and liabilities of all controlled entities have been incorporated into the consolidated financial statements as well as their results for the year then ended.

All inter-company balances and transactions between entities in the consolidated group, including any unrealised profits or losses, have been eliminated on consolidation.

### (b) Income Tax

Parent entity

The Pharmacy Guild of Australia (Queensland Branch) is exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

Controlled entities

Where tax is applicable for controlled entities, the following policy applies to the consolidated group report:

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities are therefore measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax asset and deferred tax liability balances during the year as well unused tax losses.

Current and deferred income tax expense is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future tax profit will be available against which the benefits of the deferred tax asset can be utilised.

### (c) Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation and impairment losses.

#### Depreciation

The depreciable amount of all fixed assets including building, but excluding freehold land, is depreciated on a straight line basis over asset's useful life to the consolidated group commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Buildings	2.5%
Plant and equipment	5-40%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement.

#### (d) Financial Instruments

Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity is no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Classification and Subsequent Measurement

### (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

### (ii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### (iii) Financial liabilities

Non-derivative financial liabilities are subsequently measured at amortised cost using the effective interest rate method.

#### Impairment

At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

### (e) Impairment of Assets

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

### (f) Intangibles

### Research and development

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

### (g) Employee Benefits

Provision is made for the group's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows.

#### (h) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and deposits held at call with banks.

### (i) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

#### Note 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (cont'd)

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

All revenue is stated net of the amount of goods and services tax (GST).

#### (j) Borrowing Costs

All borrowing costs are recognised in income in the period in which they are incurred.

### (k) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis.

### (I) Government Grants

Government grants are recognised at fair value where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating.

### (m) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### (n) Critical Accounting Estimates and Judgements

The committee members evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

The financial report was authorised for issue on 1 September 2008 by the Committee of Management.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Note 2. INFORMATION TO BE PROVIDED TO MEMBERS OR REGISTRAR

In accordance with the requirements of the Workplace Relations Act 1996, the attention of members is drawn to the provisions of subsections (1), (2) and (3) of section 272 of Schedule 1B – Registration and Accountability of Organisations which read as follows:

- (1) "A Member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1)."

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 3. REVENUE

Note 3. REVENUE	Note	lote Consolidated Group		Parent Entity	
	14010	2008	2007	2008	2007
		\$	\$	\$	\$
Administration costs recovered		366,909	304,188	366,909	304,188
Commissions received		449,099	450,062	449,099	450,062
Commonwealth Government funding		285,684	91,130	197,587	65,129
Distributions received	3(b)	-	-	50,871	51,366
Interest received Member Subscriptions	3(a)	130,409	75,797	114,532 1,051,724	75,797
National Secretariat Fighting Fund		1,051,724 248,390	1,020,661 435,897	248,390	1,020,661 435,897
National Secretariat Funded Projects		924,088	328,153	363,888	328,153
Queensland Health Projects		142,523	82,009	142,523	82,009
Sales revenue		1,947,914	1,964,506	2,157,208	2,072,050
Training course fees		1,440,553	1,028,523	1,440,553	1,028,523
Total Revenue		6,987,293	5,780,926	6,583,284	5,913,835
(a) Interest revenue from:					
- other persons		130,409	75,797	114,532	75,797
Total interest revenue		120 400	75 707	444.522	75 707
Total interest revenue		130,409	75,797	114,532	75,797
(b) Distributions revenue from:					
- controlled entity:					
The Guild Properties (Queensland)	)				
Unit Trust		-	-	50,871	51,366
Total distribution revenue		-	-	50,871	51,366
Note 4. PROFIT BEFORE INCOME T	AX				
	Note	Consolidated	-	Parent Entity	
		2008 \$	2007 \$	2008 \$	2007 \$
(a) Expenses		Φ	Þ	a a	Þ
Finance costs:					
- external		89,782	30,017	89,782	30,017
Total finance costs		89,782	30,017	89,782	30,017
. 5.47 11141100 00010		00,102	00,011	00,702	55,511

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 4. PROFIT BEFORE INCOME TAX (cont'd)

	Note	Consolidated Group		Parent Entity		
		2008	2007	2008	2007	
		\$	\$	\$	\$	
Other expenses						
Administration fees		358,212	283,627	367,506	283,627	
Advertising and promotions expenses		55,587	36,728	55,587	36,728	
Bank and card charges		41,956	36,176	41,956	36,176	
Branch committee expenses		13,826	10,303	13,826	10,303	
Cleaning expenses		25,073	22,991	25,073	22,991	
Computer costs		126,579	82,344	121,276	82,344	
Conference and seminar expenses		37,056	30,764	37,056	30,764	
Consultancy expenses - other		150,899	115,756	58,218	115,756	
Contract Staff		123,885	121,961	123,885	121,961	
Dispatch expenses		88,043	57,870	88,043	57,870	
Donations		25,980	11,074	25,980	11,074	
Events Expenses						
- Catering & Dinner		422,224	339,072	422,224	339,072	
- Commissions Paid		38,898	40,762	38,898	40,762	
- Consultancy expenses		37,180	31,273	37,180	31,273	
- Display expenses		117,387	112,981	117,387	112,981	
- Printing & Stationery		66,780	49,306	66,780	49,306	
- Speaker Costs		40,009	19,100	40,009	19,100	
- Technical expenses		107,741	93,534	107,741	93,534	
Impairment expense		37,984		37,984	<u>.</u>	
Insurance expenses		46,695	55,141	43,136	49,485	
Legal costs		64,441	36,898	64,441	36,898	
Meals expenses		38,567	44,012	38,567	44,012	
Meeting expenses – AGM		7,610	7,750	7,610	7,750	
Motor Vehicle expenses		43,732	27,310	43,732	27,310	
National Secretariat dues expense		521,220	504,587	521,220	504,587	
National Secretariat Fighting Fund		248,390	435,897	248,390	435,897	
Printing and stationery - other		136,356	114,213	136,356	114,213	
Power and light		20,619	17,713	20,619	17,713	
Professional Fees inc Audit		32,114	28,912	27,023	26,562	
Purchases – Merchandise		65,210	46,709	65,210	46,709	
Queensland Health Project materials		-	-	-	-	
Rates		31,160	32,404	3,096	_	
Rent		45,000	37,500	138,346	130,846	
Repairs and maintenance		15,108	15,560	9,222	13,990	
Security expenses		7,539	7,993	7,539	7,993	
Sponsorship		26,395	52,617	26,395	52,617	
Staff Procurement		4,197	49,729	4,197	49,729	
Subscriptions		14,599	18,327	14,599	18,327	
Telephone & internet expenses		69,482	62,387	69,482	62,387	
Travelling and fares expenses		166,625	110,840	148,016	110,840	
Sundry expenses		192,557	257,822	170,031	257,822	
Currently experience						
Total other expenses		3,712,915	3,459,943	3,633,836	3,511,309	

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 4. PROFIT BEFORE INCOME TAX (cont'd)

	Note	Consolidated Group		Parent Entity	
		2008	2007	2008	2007
Bad and doubtful debts:		\$	\$	\$	\$
- trade receivables			615	-	615
Total bad and doubtful debts		-	615	-	615
Net loss on disposal of		009	0.405	000	9.405
plant, property and equipment		908	8,495	908	8,495
Defined contribution plan - superannuation expense		176,155	137,629	176,155	137,629
(b) Significant Revenue and Expens	es				
The following significant revenue and expense items are relevant in explainin the financial performance:	g				
- write off of obsolete building plans within sundry expenses			(133,741)	-	(133,741)
- impairment expense		(37,984)	-	(37,984)	
Note 5. INCOME TAX EXPENSE / (IN	COME)				
	Note	Consolidated	I Group 2007	Parent Entity 2008	2007
(a) The components of tax expense / (income) comprise:		\$	\$	\$	\$
Current tax		124,063	(24,463)	-	
Deferred tax	17	(26,583)	-	-	
		97,480	(24,463)		

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 5. INCOME TAX EXPENSE / (INCOME) (cont'd)

(b) The prima facie tax on profit before income ta is reconciled to the income tax as follows:	×			
Prima facie tax payable on profit from ordinary activities before income tax at 30% (2007: 30%)	245,693	79,434	151,289	106,975
Less tax effect of: - exempt income and expenses	148,213	103,897	151,289	106,975
Income tax expense / (income) attributable to entity	97,480	(24,463)		
The applicable weighted average effective tax rates are as follows:	12%	-9%		

The change from a negative to a positive weighted average effective consolidated tax rate for 2008 is as a result of InnovationRX Pty Ltd posting a profit in 2008.

### Note 6. KEY MANAGEMENT PERSONNEL COMPENSATION

	Short-term Benefits	Post- employment Benefit	Total
2008	\$	\$	\$
Total compensation	285,073	32,981	318,054
2007			
Total compensation	262,982	26,916	289,898

### Note 7. AUDITORS' REMUNERATION

	Note	Consolidated (	Group	Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Remuneration of the auditor of the parent entity for:					
- auditing or reviewing the financial report	rt	32,840 2,100	29,670 1,900	28,320 1,500	25,570 1,900

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 8. CASH AND CASH EQUIVALENTS

	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	<b>2007</b> \$
Cash at bank and in hand		2,157,931	1,005,411	1,618,525	1,005,360
Reconciliation of cash					
Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:	5				
Cash and cash equivalents		2,157,931	1,005,411	1,618,525	1,005,360

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 9. TRADE AND OTHER RECEIVABLES

	Note	Consolidated	2007	Parent Entity 2008	2007
CURRENT		\$	\$	\$	\$
Trade receivables	9b(i)	1,174,703	1,174,140	1,174,703	1,174,140
Provision for impairment of receivables	9a		-	-	-
		1,174,703	1,174,140	1,174,703	1,174,140
Accrued revenue		79,272	111,146	79,272	85,146
Sundry debtors		87,424	300	300	300
Amounts Receivable from:					
- ultimate parent entity Pharmacy Guild of Australia	9b(ii)	148,298	281,537	38,078	281,537
- controlled entity The Guild Properties (Queensland) Unit Trust	9b(iii)	-	-	50,871	
- other related parties of ultimate parent entity Pharmacy Guild of Australia Branches -SA Branch -WA Branch -NSW Branch -TAS Branch Guild Group Gold Cross Products & Services Pty Ltd	9b(iv)	105 79 70 - 23,747 15,933 - 39,934	- 8,335 3,774 - - 12,109	105 79 70 - 23,747 15,933 - 39,934	- - 8,335 3,774 - - - 12,109
NONLCHIPPENT		1,529,631	1,579,232	1,383,158	1,553,232
NON-CURRENT  Amounts Receivable from:					
- controlled entity					
InnovationRX Pty Ltd	9b(v)	-	-	446,338	104,594
		-	-	446,338	104,594

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 9. TRADE AND OTHER RECEIVABLES (cont'd)

### a. Provision for Impairment of Receivables

Current trade receivables are non-interest bearing loans and generally on 30 days from end of month terms. Non-current trade receivables have been assessed as recoverable from the controlled entity. A provision for impairment is recognised when there is an objective evidence that an individual trade receivable is impaired. There are financial assets which are past due but not considered to be impaired.

### b. Age Analysis of Past Due Receivables as at 30 June 2008

	Balance	Current	Overdue 1 – 29 days	Overdue 30 – 59 days	Overdue 60 + days
Consolidated Group	\$	\$	\$	\$	\$
(i) Current trade receivables	1,174,703	1,085,239	58,674	21,296	9,494
			50,074	21,230	5,454
(ii) Current ultimate parent entity	148,298	148,298	-	•	-
(iii) Current other related parties	-	-	-	-	-
(iv) Current other related parties	39,934	39,882	-	-	52
(v) Non-current controlled entity	-	-	-	-	-
	Balance	Current	Overdue 1 – 29 days	Overdue 30 – 59 days	Overdue 60 + days
	\$	\$	\$	\$ \$	\$
Parent Entity					
(i) Current trade receivables	1,174,703	1,085,239	58,674	21,296	9,494
(ii) Current ultimate parent entity	38,078	38,078	-	-	-
(iii) Current controlled entity	50,871	50,871	-	-	-
(iv) Current other related parties	39,934	39,882	-	-	52
(v) Non-current controlled entity	446,338	86,099	-	11,038	349,200
Note 10. OTHER ASSETS					
	Note	Consolidated 2008	2007	Parent Entity 2008	2007
CURRENT		\$	\$	\$	\$
Prepayments - expense		134,070	178,999	128,850	178,999
Prepayments – construction costs		-	311,526	-	311,526
		134,070	490,525	128,850	490,525

All prepaid construction costs (initial design, legal costs and council fees to redevelop the property situated at 132 Leichhardt Street, Spring Hill, Queensland 4004) were transferred to Other Non Current Assets in November 2007 when construction commenced.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 11. FINANCIAL ASSETS

	Note	Consolidated 2008	Group 2007	Parent Entity 2008	2007
NON-CURRENT ASSETS		\$	\$	\$	\$
Available-for-sale financial assets		-	-	1,350,100	1,350,000
Comprise					
Unlisted investments, at cost - shares in controlled entity InnovationRX Pty Ltd		-	-	100	100
- units in controlled unit trust The Guild Properties (Queensland) Unit Trust		-	-	1,350,000	1,350,000
Total available-for-sale financial assets	<b>S</b>	·	-	1,350,100	1,350,100

Available-for-sale financial assets comprise of investments in the ordinary issued capital and unit shares of various entities. There are no fixed returns or fixed maturity date attached to these investments.

### Note 12. CONTROLLED ENTITIES

### (a) Controlled Entities Consolidated

	Country of Incorporation	Percentage Owned (%)		
		2008	2007	
Parent Entity:				
The Pharmacy Guild of Australia (Queensland Branch)	n/a	-	-	
Ultimate Parent Entity:				
Pharmacy Guild of Australia	n/a			
Controlled Entities of Parent Entity:				
InnovationRX Pty Ltd	Aust	100	100	
The Guild Properties (Queensland) Unit Trust and its trustee Guildprop Pty Ltd	Aust	100	100	

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 13. PROPERTY, PLANT AND EQUIPMENT

	Consolidate 2008	d Group 2007	Parent Entity 2008	2007	
LAND AND BUILDINGS	\$	\$	\$	\$	
Freehold land at cost	940,000	940,000	-	-	
Total Land	940,000	940,000		-	
Buildings at cost	622,357	622,357	212,357	212,357	
Accumulated depreciation	(230,091)	(200,357))	(168,632)	(149,148)	
Provision for impairment	(20,981)	-	(20,981)	-	
	371,285	422,000	22,744	63,209	
Building under Construction at cost	2,552,009	-	2,552,009	-	
Total Buildings	2,923,294	422,000	2,574,753	63,209	
Total Land and buildings	3,863,294	1,362,000	2,574,753	63,209	
PLANT AND EQUIPMENT					
Plant and equipment:					
At revaluation	2,821	2,821	2,821	2,821	
Accumulated depreciation	(2,821)	(2,821)	(2,821)	(2,821)	
	-	-	-	-	
At cost	938,975	1,070,765	938,975	1,070,765	
Accumulated depreciation	(556,091)	(571,720)	(556,091)	(571,720)	
Provision for impairment	(17,003)	-	(17,003)	-	
	365,881	499,045	365,881	499,045	
Total Plant and Equipment	365,881	499,045	365,881	499,045	
Total Property, Plant and Equipment	4,229,175	1,861,045	2,940,634	562,254	

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 13. PROPERTY, PLANT AND EQUIPMENT(cont'd)

Building under Construction at cost refers to costs of new building commenced October 2007 and will be completed in 08/09.

Provision for Impairment represents the written down book value of assets located throughout existing buildings with no economic value (including assets being obsolete, scrapped, not being transferred into the new building, where there is no likelihood of resale).

### (a) Movements in Carrying Amounts

Movements in the carrying amounts of each class of property, plant and equipment between the beginning and the end of the current financial year

Consolidated Group	Land	Building	Building under construction	Plant and Equipment	Leased Assets	Total
	\$	\$		\$	\$	\$
Balance at 1 July 2006	940,000	401,830	-	405,199	10,544	1,757,573
Additions		46,639	-	262,758	•	309,397
Transfers		-	-	772	(772)	-
Disposals		•	-	(8,495)	(6,683)	(15,178)
Depreciation expense	-	(26,469)	-	(161,189)	(3,089)	(190,747)
Balance at 30 June 2007	940,000	422,000	-	499,045	-	1,861,045
Additions			2,240,483	175,212	-	2,415,695
Transfers to development cost				(156,874)	-	(156,874)
Transfers from prepayments			311,527		•	311,527
Disposals				(9,391)	-	(9,391)
Depreciation expense		(29,734)		(125,109)	-	(154,843)
Provision for impairment	-	(20,981)		(17,003)	-	(37,984)
Balance at 30 June 2008	940,000	371,285	2,552,010	365,880		4,229,175

### **Note 14. INTANGIBLE ASSETS**

	Consolidated	Group	Parent Entity		
	2008 2007		2008	2007	
	\$	\$	\$	\$	
Development costs	554,958	118,909	554,958	118,909	
Reconciliation of development costs					
Balance at beginning of year	118,909	73,925	118,909	73,925	
Cost of internal developments	279,175	218,203	279,175	218,203	
Transferred from / (capitalised to) property, plant and equipment	156,874	(173,219)	156,874	(173,219)	
Closing balance at 30June 2008	554,958	118,909	554,958	118,909	

Development costs represent the costs of internally developed computer software; where technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably. In previous years these were transferred to plant and equipment once completed, but are now shown as Development costs.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 15. TRADE AND OTHER PAYABLES

Note	Consolidated	d Group 2007	Parent Entity 2008	2007	
	\$	\$	\$	\$	
CURRENT					
Unsecured Liabilities					
Trade payables	126,274	181,700	126,275	181,700	
Sundry payables	152,036	228,566	152,307	228,566	
Accrued expenses	108,607	77,212	95,191	74,312	
Income in advance – member subscriptions	1,454,560	1,296,588	1,454,560	1,296,588	
Income in advance – other	728,954	625,720	678,954	625,720	
Amounts payable to:					
- ultimate parent entity					
Pharmacy Guild of Australia	234,823	1,366	234,823	1,366	
- controlled entities					
InnovationRX Pty Ltd	-	-	11,000	-	
The Guild Properties (Queensland)					
Unit Trust	-	-	50,871	-	
	2,805,255	2,411,152	2,803,981	2,408,252	

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 16. FINANCIAL LIABILITIES

	Note	Consolidated Group 2008 2007		Parent Entity 2008	2007	
CURRENT		Ť	Ť	Ť	Ť	
Secured Liabilities						
Bank Loan	16a,c		58,799		58,799	
		-	58,799		58,799	
NON-CURRENT						
Secured Liabilities						
Bank Loan	16a,c	429,215	296,288	429,215	296,288	
Bank Commercial Bill	16a,c	2,200,000	-	2,200,000	-	
		2,629,215	296,288	2,629,215	296,288	
(a) Total current and non-current secured liabilities:						
Bank Loan		429,215	355,087	429,215	355,087	
Bank Commercial Bill		2,200,000		2,200,000	-	
		2,629,215	355,087	2,629,215	355,087	
(b) The carrying amounts of non-curre assets pledged as security are:	ent					
All assets						
TOTAL ASSETS		8,672,355	5,079,585	8,422,563	5,184,974	

<sup>(</sup>c) The bank loan and commercial bill are secured by i) registered first mortgage over the freehold property situated at 132 Leichhardt Street SpringHill Queensland 4004, ii) registered bill of sale over all (non current) assets, and iii) letter of comfort by The Pharmacy Guild of Australia (National Secretariat).

<sup>(</sup>d) The bank loan is a variable interest only loan for the duration of the building construction period. \$2.2m of this loan was converted to a fixed rate commercial bill expiring on 22 May 2013.0 Upon completion of the building, a second fixed rate commercial bill is available for a further 5 years.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 17. TAX

ote 17. TAX	Note	Consolidate	ed Group	Parent Entity			
		2008	2007	2008	2007		
(a) Liabilities		\$	\$	\$	\$		
CURRENT							
Income Tax		113,469	-	-	-		
Consolidated Group		Opening	Charged to	Charged toClosing			
(Parent Entity: Nil)		Balance \$	Income \$	Tax Payable \$	Balance \$		
Deferred Tax Liability		φ	φ	Φ	φ		
Property Plant and Equipment							
Other		-	-	-	-		
Balance at 30 June 2007		-	-	-	-		
Deferred Tax Asset							
Provisions				-	-		
Accruals		-	-	-	-		
Other			24,463	<u>-</u>	24,463		
Balance at 30 June 2007			24,463	<u>-</u>	24,463		
<del></del>			=====		====		
Deferred Tax Liability							
Property Plant and Equipment				-	_		
Under provision of deferred tax		-	7,800	-	7,800		
Other		-	-	18,338	18,338		
Balance at 30 June 2008		_	7,800	18,338	26,138		
			=====	=====	=====		
eferred Tax Asset							
Provisions		-	-	-	-		
Accruals		-	<u>-</u>	-	-		
Over provision of losses		-	(13,869)	-	(13,869)		
Under provision of deferred tax		-	21,669	- (40.504)	21,669		
Use of Prior Year Losses		-	-	(10,594)	(10,594)		
Other		24,463		44,921	69,384		
Balance at 30 June 2008		24,463	7,800	34,327	66,590		

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 18. PROVISIONS

CURRENT	Note	Consolidated 2008	Group 2007 \$	Parent Entity 2008 \$	2007
Employee benefits – annual leave Employee benefits – long service leave		141,618 59,309	125,306 45,392	141,618 59,309	125,306 45,392
		200,927	170,698	200,927	170,698
NON-CURRENT					
Employee benefits – long service leave		144,469	111,290	144,469	111,290
		345,396	281,988	345,396	281,988
(a) Movement			Long Service Leave	Annual Leave	Total
Consolidated Group & Parent Entity			\$	\$	\$
Opening balance at 1 July 2007 Additional provisions Amounts used			156,682 64,445 (17,349)	125,306 166,613 (150,301)	281,988 231,058 (167,650)
Balance at 30 June 2008			203,778	141,618	345,396
Dravialan for Employee Box of to					

### **Provision for Employee Benefits**

A Provision has been recognised for employee entitlements relating to annual and long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

### Note 19. RESERVES

### Asset revaluation reserve

The asset revaluation reserve records revaluations of non-current assets. Under certain circumstances dividends can be declared from this reserve.

### Note 20. SEGMENTAL REPORTING

The Queensland Branch of the Pharmacy Guild of Australia provides services to pharmacists predominantly in Queensland.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 21. CAPITAL AND LEASING COMMITMENTS

NOt	e 21. CAPITAL AND LEASING COMMITMEN	15			
		Consolidated 2008	Group 2007	Parent Entity 2008	<b>2007</b> \$
(a)	Capital Expenditure Commitments	φ	Ψ	Ψ	φ
	Capital expenditure commitments contracted for:				
	Building under construction	2,079,375	-	2,079,375	-
		2,079,375	-	2,079,375	-
	Payable - not later than 12 months	2,079,375	_	2,079,375	
	- between 12 months and five years	-	-	-	-
		2,079,375	-	2,079,375	-
Note	e 22. CASH FLOW INFORMATION				
	Note	Consolidated 2008	Group 2007	Parent Entity 2008	2007
		\$	\$	\$	\$
(a)	Reconciliation of Cash Flow from Operations with Profit after Income Tax				
	Profit after income tax	721,497	289,252	504,296	346,332
	Non-cash flows in profit				
	Depreciation and amortisation Loss on disposal of property,	154,843	190,747	144,593	190,747
	plant and equipment	908	8,495	908	8,495
	Changes in assets and liabilities, net of the effects of purchase of controlled entity				
	Increase/(decrease) in trade debtors (Increase)/decrease in payables Increase/(decrease) in income taxes	111,968 376,663	(439,091) 353,950	(151,545) 425,752	(546,585) 378,413
	payable (Increase)/decrease in deferred tax assets Increase/(decrease) in deferred tax	113,469 (42,127)	-	-	-
	liabilities	26,138	-	-	-
	Increase/(decrease) in provisions	101,421	43,564	101,421	69,564
	Cashflow from operations	1,564,780	446,917	1,025,425	446,966

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 23. FINANCIAL RISK MANAGEMENT

#### (a) Financial Risk Management Policies

The group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans to and from subsidiaries, bills and leases.

The main purpose of non-derivative financial instruments is to raise finance for the group's operations.

The group does not have any derivative instruments at 30 June 2008.

### (i) Treasury Risk Management

A finance committee consisting of senior executives of the group meet on a regular basis to analyse financial risk exposure and to evaluate treasury management strategies in the context of the most recent economic conditions and forecasts.

The committee's overall risk management strategy seeks to assist the consolidated group in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

The finance committee operates under policies that are approved and reviewed by the committee of management. Risk management policies are approved and reviewed by the committee of management on a regular basis. These include credit risk policies and future cash flow requirements.

### i) Financial Risk Exposures and Management

The main risks the group is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

#### Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating rate debt. At 30 June 2008 approximately 66% of group debt is fixed. It is a policy for the group to keep between 50% and 60% of debt on fixed interest rates. For further details on interest rate risk refer to Note 23(b).

### Liquidity risk

The entity manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised borrowing facilities are maintained. The entity's policy is to ensure no more than 30% of borrowings should mature in any 12 month period.

### Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

There are no material amounts of collateral held as security at 30 June 2008.

Credit risk is managed and reviewed regularly by the directors. It arises from exposures to customers as well as deposits with financial institutions.

The directors monitor credit risk by actively assessing the rating quality and liquidity of counter parties:

- only banks and financial institutions with an 'A' rating are utilised;
- all potential customers are rated for credit worthiness taking into account their size, market position and financial standing; and

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

- customers that do not meet the entity's strict credit policies may only purchase in cash or using recognised credit

The trade receivables balances at 30 June 2008 and 30 June 2007 do not include any counter parties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

Price risk

The group is not exposed to any material commodity price risk.

### (b) Financial Instruments Composition and Maturity Analysis

The tables below reflect the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

Consolidated Group	Ave	phted rage ctive st rate	Floating i	nterest rate	Within	Year	1 to 5 yea	ars	Non-inter	est Bearing	To	tal
	2008 2		2008 \$	2007 \$	2008	2007	2008 20	007	2008 20	)07 \$	2008 20	07 \$
Financial												
Assets												
Cash and cash equivalents	6.75	6.1	2,157,930	1,005,411							2,157,930	1,005,411
Receivables									1,529,631	1,579,232	1,529,631	1,579,232
Total Financial Assets			2,157,930	1,005,411					1,529,631	1,579,232	3,687,561	2,584,643
Financial Liabilities												
Bank Loan	8.61	7.85			-	58,799	429,215	296,288			429,215	355,087
Bank Commercial Bill	7.18						2,200,000				2,200,000	
Trade and sundry payables ex income in advance									694,757	488,844	694,757	488,844
Total Financial Liabilities					-	58,799	2,629,215	296,288	694,757	488,844	3,323,972	843,931

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Trade and other payables are expected to be paid as follows:

	2008	2007
	\$	\$
Less than 6 months	694,757	488,844
6 months to 1 year	-	-
1-5 years	-	-
	694,757	488,844

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

Parent Entity	Weighted Average Effective interest rate		verage Floating interest rate		Withir	ı Year	1 to 5 yea	1 to 5 years Non-interest Bea		est Bearing	ng Total	
		2007 %	2008 \$	2007 \$	2008	2007	2008 2	007	2008 20 \$	907 \$	2008 200	07 \$
Financial Assets	70	70			•							•
Cash and cash equivalents	6.75	6.1	1,618,525	1,005,360							1,618,525	1,005,360
Receivables									1,383,158	1,553,232	1,383,158	1,553,232
Total Financial Assets			1,618,525	1,005,360					1,383,158	1,553,232	3,001,683	2,558,592
Financial Liabilities												
Bank Loan	8.61	7.85			-	58,799	429,215	296,288			429,215	355,087
Bank Commercial Bill	7.18						2,200,000				2,200,000	
Trade and sundry payables ex income in advance									670,467	485,944	670,467	485,944
Total Financial Liabilities					-	58,799	2,629,215	296,288	670,467	485,944	3,299,682	841,031

Trade and other payables are expected to be paid as follows:

<b>2008</b> \$	<b>2007</b> \$
670,467	485,944
-	-
670,467	485,944
	\$ 670,467 - -

#### (c) Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments. Financial assets where the carrying amount exceeds net fair values have not been written down as the consolidated group intends to hold these assets to maturity.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to the financial statements.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 23. FINANCIAL RISK MANAGEMENT (cont'd)

### (d) Sensitivity Analysis

Interest Rate Risk

The entity has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on the current year results and equity which could result from a change in this risk.

Interest Rate Sensitivity Analysis:

At 30 June 2008, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant, would be as follows:

		Consolida	ted Group	Parent	Entity
		2008	2007	2008	2007
		\$	\$	\$	\$
Cha	nge in profit				
_	Increase in interest rate by 2%	17,784	24,851	13,080	24,851
_	Decrease in interest rate by 2%	(17,784)	(24,851)	(13,080)	(24,851)
Cha	nge in Equity				
_	Increase in interest rate by 2%	(17,784)	(24,851)	(13,080)	(24,851)
_	Decrease in interest rate by 2%	17,784	24,851	13,080	24,851

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged.

No sensitivity analysis has been performed on foreign exchange risk, as the entity is not exposed to foreign currency fluctuations.

### Note 24. EVENTS OCCURING AFTER BALANCE SHEET DATE

a. InnovationRX Pty Ltd has entered into arrangements with authorities in the U.S.A to conduct a 12 month trial within a State of the U.S.A. to run Project Stop (called MethShield in the U.S.A.) at the expense of InnovationRX Pty Ltd. It is anticipated that after a successful trial, this would lead to licencing MethShield to appropriate authorities in the U.S.A.

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 25. RELATED PARTY TRANSACTIONS

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. Transactions with related parties include reimbursements of expenses.

The following persons were members of the Branch Committee during the financial year:

M Bou-Samra D Neiling (from 11 June 2008)

M Brown K Peachey M Farrell K Sclavos

S Holzberger J Singleton (to 23 October 2007)

T Logan R Tomarchio N Loukas R Xynias

M McLoughlin (from 11 June 2008)

		Consolidated Group		Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Tran	sactions with related parties:				
(a)	Ultimate Parent Company				
	Payment of membership subscriptions to The Pharmacy Guild of Australia	769,610	940,484	769,610	940,484
(b)	Controlled Entities				
	Management fee paid by InnovationRX Pty Ltd to parent entity	-		97,864	33,522
(c)	Companies associated with members	of Branch Con	nmittee		
	Events management fees paid to a component controlled by Mr K Sclavos	any 37,180	31,273	37,180	31,273
	Consultancy services fees paid to a company controlled by Dr K Peachey	-	28,768		28,768

No amounts have been paid to committee members on retirement from office.

### (d) Identification of Related Parties Ultimate Parent Entity

The parent entity is ultimately controlled by The Pharmacy Guild of Australia.

### THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

#### Note 26. CAPITAL MANAGEMENT

Management controls the capital of the group in order to maintain a good debt to equity ratio, provide the shareholders with adequate returns and ensure that the group can fund its operations and continue as a going concern.

The group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets.

There are no externally imposed capital requirements.

Management effectively manages the group's capital by assessing the group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

There have been no changes in the strategy adopted by management to control the capital of the group since the prior year. This strategy is to ensure that the group's gearing ratio remains between 50% and 60%. The gearing ratio's for the year ended 30 June 2008 and 30 June 2007 are as follows:

	Note	Consolidated Group		Parent Entity	
		2008	2007	2008	2007
		\$	\$	\$	\$
Total borrowings	16	2,629,215	355,087	2,629,215	355,087
Current tax liability	17	113,469	-	-	-
Trade and other payables	20	2,805,255	2,411,152	2,803,981	2,408,252
Less cash and cash equivalents	8	(2,157,931)	(1,005,411)	(1,618,525)	(1,005,360)
Net debt		3,390,008	1,760,828	3,814,671	1,757,979
Total equity		2,752,854	2,031,358	2,643,943	2,139,647
Total capital		6,142,862	3,792,186	6,458,614	3,897,626
Gearing ratio		55%	46%	59%	45%

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

### Note 27. CHANGES IN ACCOUNTING POLICY

a. The following Australian Accounting Standards issued or amended which are applicable to the parent entity and the consolidated group but are not yet effective and have not been adopted in preparation of the financial statements at reporting date.

AASB Amendment	Standard	ds Affected	Outline of Amendment	Application date of Standard	Application date for Group
AASB 2007–3 Amendments to Australian Accounting Standards	AASB 5	Non-current Assets Held for Sale and Discontinued Operations	The disclosure requirements of AASB 114: Segment Reporting have been replaced due	1.1.2009 t	1.7.2009
	AASB 6	Exploration for and Evaluation o Mineral	to the issuing of AASB 8: Segment Reporting in February 2007. These amendments will involve changes to segment reporting disclosures within the financial report. However, it is anticipated there will be no direct impact on recognition and measurement		
	AASB 102	Inventories			
	AASB 107	Cash Flow Statements			
	AASB 119	Employee Benefits			
	AASB 127	Consolidated and Separate Financial Statements			
	AASB 134	Interim Financial Reporting			
	AASB 136	Impairment of Assets			
	AASB 1023	General Insurance Contracts			
AASB 8 Operating Segments	AASB 114	Segment Reporting	As above.	1.1.2009	1.7.2009

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

All amounts shown have been rounded to the nearest dollar unless otherwise indicated.

Note 27. CHANGES IN ACCOUNTING POLICY (cont'd)

AASB Amendment	Standard	ls Affected	Outline of Amendment	Application date of Standard	Application date for Group
AASB 2007–6 Amendments to Australian Accounting Standards	AASB 1	First time adoption of AIFRS	The revised AASB 123: Borrowing Costs issued in June 2007 has removed the option to expense all borrowing costs. This amendment will require	1.1.2009	1.7.2009
	AASB 111	Statements Construction Contracts	the capitalisation of all borrowing costs directly attributable to the		
	AASB 116	Property, Plant and Equipment	acquisition, construction or production of a qualifying asset. However, there will		
	AASB 138	Intangible Assets	be no direct impact to the amounts included in the financial group as they already capitalise borrowing costs related to qualifying assets.		
AASB 123 Borrowing Costs	AASB 123	Borrowing Costs	As above	1.1.2009	1.7.2009
AASB 2007–8 Amendments to Australian Accounting Standards	AASB 101	Presentation of Financial Statements	The revised AASB 101: Presentation of Financial Statements issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity.	1.1.2009	1.7.2009
AASB 101	AASB 101	Presentation of Financial Statements	As above	1.1.2009	1.7.2009

### Note 28. ENTITY DETAILS

The registered office of the entity is:

The Pharmacy Guild of Australia (Queensland Branch)
132 Leichhardt Street
SPRING HILL QLD 4004

# THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES COMMITTEE OF MANAGEMENT STATEMENT

On 1<sup>st</sup> September 2008 the Committee of Management of The Pharmacy Guild of Australia (Queensland Branch) (the "reporting unit") passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2008:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
  - i) meetings of the committee of management were held in accordance with the rules of the organisation; and
  - the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation; and
  - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the Registration and Accountability of Organisations (RAO) Schedule and the RAO Regulations; and
  - (iv) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation; and
  - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - (vi) there has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: TIMOTHY JOHN LOGAN
Title of Office Held: BRANCH PRESIDENT
Signature:
BRISBANE
Date: September 2008

