



22 October 2013

Mr Timothy Logan
President-Queensland Branch
The Pharmacy Guild of Australia,
guild.qld@guild.org.au

Dear Mr Logan,

**The Pharmacy Guild of Australia -Queensland Branch
Financial Report for the year ended 30 June 2012 - [FR2012/274]**

I acknowledge receipt of the financial report of The Pharmacy Guild of Australia -Queensland Branch (the reporting unit). The documents were lodged with Fair Work Australia on 11 October 2012.

The financial report has now been filed. You are not required to take any further action in respect of the report lodged.

This financial report was filed based on a preliminary review. Please note that the reporting unit financial report for the year ending 30 June 2013 may be subject to a full compliance audit.

Changes to the legislation and reporting guidelines

I note with the change of legislation, references to Fair Work Australia will need to be updated to the Fair Work Commission.

Additionally, a third edition to the General Manager's s.253 reporting guidelines was gazetted on 26 June 2013. These guidelines will apply to all financial reports that end on or after 30 June 2013. Fair Work Commission has also developed a model set of financial statement for the 2012-2013 financial year. There is no requirement to use this model but it may be a useful resource to ensure compliance with the *Fair Work (Registered Organisations) Act 2009*, the s.253 reporting guidelines and the Australian Accounting Standards.

The guidelines and model financial statements are available on the website here:
<http://www.fwc.gov.au/index.cfm?pagename=regorgsfrguidelines#finance>

As stated previously, this financial report was filed based on a preliminary review. The financial report for the year ending 30 June 2013 may be subject to a full compliance audit.

If you have any queries regarding this letter, please contact me on (03) 8661 7972 or via email at elizabeth.mercovich@fwc.gov.au.

Yours sincerely

Liz Mercovich
Advisor
Regulatory Compliance Branch

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GPO Box 1994
Melbourne VIC 3001

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Internet : www.fwc.gov.au



Designated Officer's Certificate

s268 Fair Work (Registered Organisations) Act 2009

I, Timothy John Logan, being the Branch President of the Pharmacy Guild of Australia Queensland Branch certify:

- that the documents lodged herewith are copies of the full report, referred to in s268 of the *Fair Work (Registered Organisations) Act 2009*; and
- that the full report was provided to members on the 12th of September 2012; and
- that the full report was presented to a general meeting of members of the reporting unit on 9th October 2012; in accordance with section 266 of the *Fair Work (Registered Organisations) Act 2009*.

.....
Signature

Date: 9th October 2012

The Pharmacy Guild of Australia
(Queensland Branch)
and controlled entities

ABN 87 076 197 623

Financial Report
For the year ended 30 June 2012

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THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES OPERATING REPORT

I, TIMOTHY JOHN LOGAN, being the designated officer responsible for preparing this report for the financial year ended 30 June 2012 of The Pharmacy Guild of Australia (Queensland Branch), report as follows:

- (a) Principal Activities:
- (i) The Pharmacy Guild of Australia (Queensland Branch) is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
 - (ii) The Pharmacy Guild of Australia (Queensland Branch) assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
 - (iii) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia (Queensland Branch)'s President, Director and Officers outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.
- (b) Significant financial changes:
There have been no significant changes in The Pharmacy Guild of Australia (Queensland Branch)'s financial affairs during the period to which this report relates.
- (c) Members advice:
- (i) under Section 174 of the Fair Work (Registered Organisations) Act 2009 and Rule 36 of the Constitution of the Guild, a member may resign from membership by written notice addressed and delivered to the Branch Director;
 - (ii) the register of members of the organisation was maintained in accordance with the Fair Work (Registered Organisations) Act 2009; and
 - (iii) Section 272 of the Fair Work (Registered Organisations) Act 2009 outlines members and the registrar's rights to certain prescribed information. This information is detailed in Note 2 of the financial statements.
- (d) No officer or member of the reporting unit holds a position as a trustee or director of a superannuation entity or exempt public sector superannuation scheme where the criterion for holding such position is that they are an officer or member of the organisation.
- (e) Prescribed and other Information:
- (i) As at 30 June 2012, to which this report relates, the number of members of the organisation was 814 including Honorary Life Members;
 - (ii) As at 30 June 2012, the total number of employees employed by the reporting entity was 41.
 - (iii) The persons who have been members of the committee of management of The Pharmacy Guild of Australia (Queensland Branch) during the reporting period are:

Branch Executive

M Farrell	K Sclavos
T Logan	R Xynias
S Holzberger	

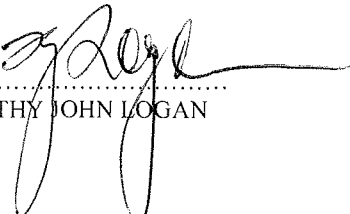
Branch Committee

M Bellgrove (from 4 October 2011)	H Luu (from 4 October 2011)
M Calanna	M McLoughlin (to 4 October 2011)
M Farrell	D Nieling (to 4 October 2011)
G Fotinos	C Owen (from 4 October 2011)
D Holmes	K Sclavos
S Holzberger	T Twomey
T Logan	R Xynias

**THE PHARMACY GUILD OF AUSTRALIA (QUEENSLAND BRANCH) AND CONTROLLED ENTITIES
OPERATING REPORT (cont'd)**

(f) Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia (Queensland Branch) paid insurance to cover all officers of The Pharmacy Guild of Australia (Queensland Branch). The officers of The Pharmacy Guild of Australia (Queensland Branch) covered by the insurance policy include all the committee of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia (Queensland Branch). The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia (Queensland Branch).


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TIMOTHY JOHN LOGAN

Date:

Statement of Comprehensive Income

for the year ended 30 June 2012

	Notes	Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Revenue	3	9,180,067	8,478,502	9,869,662	9,178,440
Employee benefit expenses	4c	(3,125,193)	(3,129,927)	(3,125,193)	(3,129,927)
Depreciation and amortisation expense		(338,912)	(343,109)	(165,352)	(179,299)
Finance costs	4a	(405,953)	(404,844)	(405,953)	(404,844)
Other expenses	4a	(5,232,359)	(4,584,401)	(5,814,647)	(4,593,603)
Profit before income tax	4	77,650	16,221	358,517	870,767
Income tax expense	5	(10,331)	(13,859)	-	-
Profit after income tax		67,319	2,362	358,517	870,767
Other comprehensive income		-	-	-	-
Total comprehensive income for the year		67,319	2,362	358,517	870,767

Statement of Financial Position

as at 30 June 2012

	Notes	Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Assets					
Current					
Cash and cash equivalents	8	4,023,613	3,091,270	4,014,936	2,988,648
Trade and other receivables	9	2,916,380	1,575,675	3,502,246	2,367,562
Other current assets	10	351,899	213,958	346,519	200,165
Total Current Assets		7,291,892	4,880,903	7,863,701	5,556,375
Non-Current					
Trade and other receivables	9	-	-	1,579,529	1,842,500
Other financial assets	11	-	-	6,275,666	6,272,029
Property, plant and equipment	13	6,179,049	6,389,336	537,890	599,478
Deferred tax assets	17	-	10,331	-	-
Intangible assets	14	672,448	1,134,822	-	-
Total Non-Current Assets		6,851,497	7,534,489	8,393,085	8,714,007
Total Assets		14,143,389	12,415,392	16,256,786	14,270,382
Liabilities					
Current					
Trade and other payables	15	5,064,080	3,430,937	5,631,935	4,031,583
Financial liabilities	16	-	-	-	-
Current tax liabilities	17	(32,086)	(32,086)	-	-
Short-term provisions	18	337,636	302,694	337,636	302,694
Total Current Liabilities		5,369,630	3,701,545	5,969,571	4,334,277
Non-Current					
Financial liabilities	16	4,997,000	4,997,000	4,997,000	4,997,000
Deferred tax liabilities	17	-	-	-	-
Long-term provisions	18	54,255	61,662	54,255	61,662
Total Non-Current Liabilities		5,051,255	5,058,662	5,051,255	5,058,662
Total Liabilities		10,420,885	8,760,207	11,020,826	9,392,939
Net Assets		3,722,504	3,655,185	5,235,960	4,877,443
Equity					
Reserves	19	-	-	-	-
Retained earnings		3,722,504	3,655,185	5,235,960	4,877,443
Total Equity		3,722,504	3,655,185	5,235,960	4,877,443

Statement of Changes in Equity

for the year ended 30 June 2012

	Notes	Retained Earnings \$	Asset Revaluation Reserve \$	Total \$
Consolidated entity				
Balance at 1 July 2010		3,652,823	-	3,652,823
Transfer reserves		-	-	-
Total comprehensive income		2,362	-	2,362
Balance at 30 June 2011		<u>3,655,185</u>	<u>-</u>	<u>3,655,185</u>
Balance at 1 July 2011		3,655,185	-	3,655,185
Transfer reserves		-	-	-
Total comprehensive income		67,319	-	67,319
Balance at 30 June 2012		<u>3,722,504</u>	<u>-</u>	<u>3,722,504</u>
Parent entity				
Balance at 1 July 2010		4,006,676	-	4,006,676
Transfer reserves		-	-	-
Total comprehensive income		870,767	-	870,767
Balance at 30 June 2011		<u>4,877,443</u>	<u>-</u>	<u>4,877,443</u>
Balance at 1 July 2011		4,877,443	-	4,877,443
Transfer reserves		-	-	-
Total comprehensive income		358,517	-	358,517
Balance at 30 June 2012		<u>5,235,960</u>	<u>-</u>	<u>5,235,960</u>

Statement of Cash Flows

for the year ended 30 June 2012

	Notes	Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Cash Flow from Operating Activities					
Receipts from members and customers		10,143,000	9,193,001	9,889,035	8,839,707
Payments to suppliers and employees		(8,829,132)	(8,418,640)	(9,116,712)	(8,301,389)
Interest received		153,053	122,068	295,505	255,999
Finance costs		(405,953)	(404,844)	(405,953)	(404,844)
Distributions received		-	-	471,814	485,646
Income tax paid		-	(78,045)	-	-
Net cash provided by (used in) operating activities	22a	1,060,968	413,540	1,133,689	875,119
Cash Flow from Investing Activities					
Proceeds from sale of property, plant and equipment		58,772	43,725	65,421	43,725
Proceeds from sale of intangible assets		-	-	-	-
Purchase of available-for-sale investments		-	-	(3,637)	(14,501)
Payment for property, plant and equipment		(187,397)	(181,371)	(169,185)	(174,189)
Payments for deferred development costs		-	(67,711)	-	-
Net cash provided by (used in) investing activities		(128,625)	(205,357)	(107,401)	(144,965)
Cash Flow from Financing Activities					
Payments to related parties		-	-	-	-
Proceeds from borrowings		-	-	-	-
Net cash provided by (used in) financing activities		-	-	-	-
Net increase/(decrease) in cash held		932,343	208,183	1,026,288	730,154
Cash at beginning of year	8	3,091,270	2,883,087	2,988,648	2,258,494
Cash at end of year	8	4,023,613	3,091,270	4,014,936	2,988,648

Notes to the Financial Statements

for the year ended 30 June 2012

This financial report includes the consolidated financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) and controlled entities ('Consolidated Group' or 'Group'), and the separate financial statements and notes of The Pharmacy Guild of Australia (Queensland Branch) as an individual parent entity ('Parent Entity'). The Pharmacy Guild of Australia (Queensland Branch) is an organisation registered under the Fair Work (Registered Organisations) Act 2009. The nature of the operations and the principal activities of the Guild are described in the Operating Report.

1. Statement of significant accounting policies

Basis of preparation

Reporting Basis and Conventions

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the requirements of the Fair Work (Registered Organisations) Act 2009.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Material accounting policies adopted in the 'preparation of this financial report are presented below and have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

This financial report was authorised for issue in accordance with a resolution passed by the Branch Committee on 30th of August 2012.

Accounting policies

a. Principles of consolidation

A controlled entity is any entity over which The Pharmacy Guild of Australia (Queensland Branch) has the power to govern the financial and operating policies so as to obtain benefits from its activities. In assessing the power to govern, the existence and effect of holdings of actual and potential voting rights are considered.

A list of controlled entities is contained in Note 12 to the financial statements.

As at reporting date, the assets and liabilities of all controlled entities have been incorporated into the consolidated financial statements as well as their results for the year then ended.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

All inter-group balances and transactions between entities in the consolidated group, including any unrealised profits or losses, have been eliminated on consolidation.

b. Income tax

Parent entity

The Pharmacy Guild of Australia (Queensland Branch) is exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

Controlled entities

The income tax expense for the year comprises current income tax expense and deferred tax expense.

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities are therefore measured at the amounts expected to be paid to the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary difference arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

As at 30 June 2012 InnovationRX has losses not recognised of \$213,753 (2011:\$199,373.) In the event that InnovationRX can display future taxable profits these losses will be recognised.

c. Property, plant and equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

Depreciation

The depreciable amount of all fixed assets, including buildings, but excluding freehold land, is depreciated on a straight line basis over the asset's useful life to the consolidated group commencing from the time the asset is held ready for use. The depreciation rates used for each class of assets are:

<i>Class of Fixed Asset</i>	<i>Depreciation Rate</i>
Buildings	2.5%
Plant and Equipment	5.0 - 40.0%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income.

d. Financial instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the consolidated entity becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the entity commits itself to either purchase or sell the asset (i.e. Trade date accounting is adopted).

Financial instruments are initially measured at fair value plus transaction costs where the instrument is classified 'at fair value through profit and loss' in which case transaction costs are expensed to profit or loss immediately.

Classification and subsequent measurement

Finance instruments are subsequently measured at either fair value, amortised cost using the effective interest rate method or cost. *Fair value* represents the amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties. Where available, quoted prices in an active market are used to determine fair value. In other circumstances, valuation techniques are adopted.

Amortised cost is calculated as: (i) the amount at which the financial asset or financial liability is measured at initial recognition; (ii) less principal repayments; (iii) plus or minus the cumulative amortisation of the difference, if any, between the amount initially recognised and the maturity amount calculated, using the *effective interest method*; and (iv) less any reduction for impairment.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

The effective interest method is used to allocate interest income or interest expense over the relevant period and is equivalent to the rate that exactly discounts estimated future cash payments or receipts (including fees, transactions costs and other premiums or discounts) through the expected life (or when this cannot be reliably predicted, the contractual term) of the financial instrument to the net carrying amount of the financial asset or financial liability. Revisions to expected future net cash flows will necessitate an adjustment to the carrying value with a consequential recognition of an income or expense in profit or loss.

(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the consolidated entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

e. Impairment of assets

At each reporting date, the consolidated entity reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

f. Intangibles

Research and development

Costs are incurred on internally developed computer software.

Expenditure during the research phase of a project is recognised as an expense when incurred. Development costs are capitalised only when technical feasibility studies identify that the project will deliver future economic benefits and these benefits can be measured reliably.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

f. Intangibles (continued)

Development costs (including any associated patents and trademarks) have an infinite life and are tested annually for impairment and carried at cost.

g. Employee benefits

Provision is made for the consolidated entity's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cashflows to be made for those benefits. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

h. Cash and cash equivalents

Cash and cash equivalents include cash on hand and deposits held at call with banks.

i. Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue recognition relating to the provision of services is determined with reference to the stage of completion of the transaction at reporting date and where outcome of the contract can be estimated reliably. Stage of completion is determined with reference to the services performed to date as a percentage of total anticipated services to be performed. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent that related expenditure is recoverable.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

i. Revenue and other income (continued)

All revenue is stated net of the amount of goods and services tax (GST).

j. Finance costs

All finance costs are recognised in the statement of comprehensive income in the period in which they are incurred.

k. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

l. Grants

Government and other grants are recognised at fair value where there is reasonable assurance that the grant will be received and all grant conditions will be met. Grants relating to expense items are recognised as income over the periods necessary to match the grant to the costs they are compensating. It is the policy of the entity to treat grant monies as unexpended grants in the balance sheet where the entity is contractually obliged to provide the services in a subsequent financial period to when the grant is received or in the case of specific project grants where the project has not been completed.

m. Comparatives

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

n. Critical accounting estimates and judgements

The committee members evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the consolidated entity.

o. Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective, and have not been adopted early by the Group. Management anticipates that all of the relevant pronouncements will be adopted in the Group's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Group's financial statements is provided below.

Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Group's financial statements.

AASB 9 *Financial Instruments* (effective from 1 January 2013)

The AASB aims to replace AASB 139 *Financial Instruments: Recognition and Measurement* in its entirety. The replacement standard (AASB 9) is being issued in phases. To date, the chapters dealing with recognition, classification, measurement and derecognition of financial assets and liabilities have been issued. These chapters are effective for annual periods beginning 1 January 2013. Further chapters dealing with impairment methodology and hedge accounting are still being developed. Management have yet to assess the impact that this amendment is likely to have on the financial statements of the Group. However, they do not expect to implement the amendments until all chapters of AASB 9 have been published and they can comprehensively assess the impact of all changes.

Consolidation Standards

A package of consolidation standards are effective for annual periods beginning or after 1 January 2013. Information on these new standards is presented below. The Group's management have yet to assess the impact of these new and revised standards on the Group's consolidated financial statements.

AASB 10 Consolidated Financial Statements (AASB 10)

AASB 10 supersedes the consolidation requirements in AASB 127 Consolidated and Separate Financial Statements (AASB 127) and Interpretation 112 Consolidation – Special Purpose Entities. It revised the definition of control together with accompanying guidance to identify an interest in a subsidiary. However, the requirements and mechanics of consolidation and the accounting for any non-controlling interests and changes in control remain the same.

AASB 11 Joint Arrangements (AASB 11)

AASB 11 supersedes AASB 131 Interests in Joint Ventures (AASB 131). It aligns more closely the accounting by the investors with their rights and obligations relating to the joint arrangement. It introduces two accounting categories (joint operations and joint ventures) whose applicability is determined based on the substance of the joint arrangement. In addition, AASB 131's option of using proportionate consolidation for joint ventures has been eliminated. AASB 11 now requires the use of the equity accounting method for joint ventures, which is currently used for investments in associates.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

o. Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group (continued)

AASB 12 Disclosure of Interests in Other Entities (AASB 12)

AASB 12 integrates and makes consistent the disclosure requirements for various types of investments, including unconsolidated structured entities. It introduces new disclosure requirements about the risks to which an entity is exposed from its involvement with structured entities.

Consequential amendments to AASB 127 Separate Financial Statements (AASB 127) and AASB 128 Investments in Associates and Joint Ventures (AASB 128)

AASB 127 Consolidated and Separate Financial Statements was amended to AASB 127 Separate Financial Statements which now deals only with separate financial statements. AASB 128 brings investments in joint ventures into its scope. However, AASB 128's equity accounting methodology remains unchanged.

AASB 13 Fair Value Measurement (AASB 13)

AASB 13 does not affect which items are required to be fair-valued, but clarifies the definition of fair value and provides related guidance and enhanced disclosures about fair value measurements. It is applicable for annual periods beginning on or after 1 January 2013. The Group's management have yet to assess the impact of this new standard.

AASB 2011-9 Amendments to Australian Accounting Standards Presentation of Items of Other Comprehensive Income s (AASB 101 Amendments)

The AASB 101 Amendments require an entity to group items presented in other comprehensive income into those that, in accordance with other IFRSs: (a) will not be reclassified subsequently to profit or loss and (b) will be reclassified subsequently to profit or loss when specific conditions are met. It is applicable for annual periods beginning on or after 1 July 2012. The Group's management expects this will change the current presentation of items in other comprehensive income; however, it will not affect the measurement or recognition of such items.

Amendments to AASB 119 Employee Benefits (AASB 119 Amendments)

The AASB 119 Amendments include a number of targeted improvements throughout the Standard. The main changes relate to defined benefit plans. They:

- eliminate the 'corridor method', requiring entities to recognise all gains and losses arising in the reporting period in other comprehensive income
- streamline the presentation of changes in plan assets and liabilities
- enhance the disclosure requirements, including information about the characteristics of defined benefit plans and the risks that entities are exposed to through participation in them.

The amended version of AASB 119 is effective for financial years beginning on or after 1 January 2013. The Group's management have yet to assess the impact of this revised standard on the Group's consolidated financial statements.

AASB 2011-4 Amendments to Australian Accounting Standards to Remove Individual Key Management Personnel Disclosure Requirements (AASB 124 Amendments)

AASB 2011-4 makes amendments to AASB 124 Related Party Disclosures to remove individual key management personnel disclosure requirements, to achieve consistency with the international equivalent (which includes requirements to disclose aggregate (rather than individual) amounts of KMP compensation), and remove duplication with the Corporations Act 2011. The amendments are applicable for annual periods beginning on or after 1 July 2013. The Group's management have yet to assess the impact of these amendments.

Notes to the Financial Statements

for the year ended 30 June 2012

1. Statement of significant accounting policies (continued)

o. Standards, amendments and interpretations to existing standards that are not yet effective and have not been adopted early by the Group (continued)

Amendments to IAS 32 Financial Instruments: Presentation and IFRS 7 Financial Instruments: Disclosures 5

The amendments to IAS 32 add application guidance to address inconsistencies in applying IAS 32's criteria for offsetting financial assets and financial liabilities. Qualitative and quantitative disclosures have been added to IFRS 7 relating to gross and net amounts of recognised financial instruments that are (a) set off in the statement of financial position and (b) subject to enforceable master netting arrangements and similar agreements, even if not set off in the statement of financial position. The amendments are applicable for annual periods beginning on or after 1 January 2014. The Group's management have yet to assess the impact of these amendments.

2. Information to be provided to Members or Registrar

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of subsections (1), (2) and (3) of section 272 of Fair Work (Registered Organisations) Act 2009 which read as follows:

- (1) "A Member of a reporting unit, or a General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1)."

Notes to the Financial Statements

for the year ended 30 June 2012

3. Revenue

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Commissions received	643,221	528,415	643,221	528,415
Commonwealth Government project funding	-	2,616	-	2,616
Distributions received	-	-	471,814	485,646
Event and conference income	3,504,476	2,937,486	3,504,476	2,937,486
Interest received	153,053	122,068	295,505	255,999
Member subscriptions	1,639,593	1,448,272	1,639,593	1,448,272
National Secretariat Fighting Fund	356,352	321,080	356,352	321,080
National Secretariat project funding	786,951	623,944	786,951	623,944
Queensland Health project funding	273,280	309,472	273,280	309,472
Sales revenue	589,083	700,779	664,412	781,139
Training course fees	1,234,058	1,484,370	1,234,058	1,484,371
Total revenue	9,180,067	8,478,502	9,869,662	9,178,440
Distributions revenue from:				
- controlled entity:				
The Guild Properties (Queensland) Unit Trust	-	-	471,814	485,646
Total distribution revenue	-	-	471,814	485,646
Interest revenue from:				
- external parties				
	153,053	122,068	152,001	106,449
- controlled entity				
	-	-	143,504	149,550
	153,053	122,068	295,505	255,999

4. Profit for the Year

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Total comprehensive income has been determined after:				
a. Expenses				
Finance costs:				
- external interest	405,953	404,844	405,953	404,844

Notes to the Financial Statements

for the year ended 30 June 2012

4. Profit for the Year (continued)

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
<i>Other expenses:</i>				
Advertising and promotions expenses	72,663	76,444	69,968	53,654
Bank and card charges	51,109	54,237	50,303	52,945
Branch committee expenses	12,866	12,922	12,866	12,922
Cleaning expenses	44,108	39,535	44,108	39,535
Computer costs	100,296	130,206	34,461	23,607
Conference and seminar attendance expenses	30,999	17,562	30,999	17,562
Consultancy expenses - other	52,713	51,407	52,713	51,407
Contract staff	146,399	345,242	63,583	91,910
Dispatch expenses	73,891	93,983	73,559	93,406
Donations	1,280	6,261	1,280	6,261
Events expenses:				
- Catering and dinner	1,129,991	925,366	1,129,991	925,366
- Commissions paid	51,549	48,080	51,549	48,080
- Consultancy expenses	46,143	46,453	46,143	46,453
- Display and venue expenses	300,219	299,849	300,219	299,849
- Printing and stationery	84,088	105,921	84,088	105,921
- Speaker costs	77,171	99,837	77,171	99,837
- Technical expenses	224,509	156,372	224,509	156,372
Impairment expense	465,316	-	782,194	-
Insurance expenses	82,881	58,793	61,878	52,080
Legal costs	28,914	68,756	3,397	14,651
Meals expenses	49,705	42,703	49,027	41,452
Meeting expenses - AGM	9,649	10,779	9,649	10,779
Motor vehicle expenses	69,391	64,117	69,391	64,014
National Secretariat dues expense	827,216	725,338	827,216	725,338
National Secretariat Fighting Fund	356,352	321,080	356,352	321,080
Net loss on disposal of fixed assets	(2,147)	(1,114)	(3,218)	(1,114)
Printing and stationery - other	87,007	124,570	87,007	121,019
Power and light	35,364	44,128	35,364	44,128
Professional fees, including audit	55,834	49,724	37,518	36,177
Purchases - merchandise	47,013	35,752	47,013	35,752
Queensland Health Project materials	21,673	24,011	21,673	24,011
Rates	23,833	28,370	-	-
Rent	-	-	540,000	540,000
Repairs and maintenance	14,923	12,106	14,923	12,106
Security expenses	8,525	9,729	8,525	9,729
Sponsorship	27,864	18,614	27,864	18,614
Staff procurement	3,835	13,970	3,835	13,970
Subscriptions	9,109	12,235	8,655	11,363
Telephone and internet expenses	92,300	76,868	89,299	74,070
Travelling and fares expenses	217,132	164,280	215,871	155,765
Sundry expenses	200,676	169,915	173,704	143,532
Total other expenses	5,232,359	4,584,401	5,814,647	4,593,603

Notes to the Financial Statements

for the year ended 30 June 2012

4. Profit for the Year (continued)

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Bad and doubtful debts:				
- trade receivables	-	-	-	-
Net loss on disposal of:				
- property, plant and equipment	-	-	-	-
Defined contribution plan:				
- superannuation expense	251,534	262,822	251,534	262,822

b. Significant revenue and expenses

The following significant revenue and expense items are relevant in explaining the financial performance:

Gain on the sale of intangible assets	-	-	-	-
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c. Employee benefits expense

Amounts paid to Office Holders	343,312	332,921	343,312	332,921
Amounts paid to all other employees	2,781,881	2,797,006	2,781,881	2,797,006
Total employee benefits expense	3,125,193	3,129,927	3,125,193	3,129,927

No fees or allowances have been paid to committee members/office holders in respect of their attendances as representatives of the Pharmacy Guild of Australia (Queensland Branch).

5. Income tax expense

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
a. The components of tax expense comprise:				
Current tax	(213,753)	(199,372)	-	-
Deferred tax	10,331	(8,904)	-	-
Under / (Over) provision in prior year	-	22,762	-	-
Losses not brought to accounts	213,753	199,373	-	-
	10,331	13,859	-	-

Notes to the Financial Statements

for the year ended 30 June 2012

5. Income tax expense (continued)

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
b. The prima facie tax on profit before income tax is reconciled to the income tax expenses as follows:				
Prima facie tax payable on profit from ordinary activities before income tax at 30% (2011: 30%)	23,295	4,866	107,555	261,230
<i>Add:</i>				
Tax effect of:				
- non-deductible expenses	-	-	-	-
<i>Less:</i>				
Tax effect of:				
- exempt income and expenses	200,789	213,142	107,555	261,230
- over / (under) provision in prior year	-	(22,762)	-	-
- losses not brought to account	(213,753)	(199,373)	-	-
Income tax expense attributable to entity	<u>10,331</u>	<u>13,859</u>	<u>-</u>	<u>-</u>
The applicable weighted average effective tax rates are as follows:	13.30%	85.44%	0.00%	0.00%

6. Key management personnel compensation

Remuneration paid to key management personnel includes salary, contributions to members' superannuation and other benefits paid to them and on their behalf.

The key management personnel compensation included within employee benefits expense is as follows:

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Short-term employee benefits	310,399	299,220	310,399	299,220
Post-employment benefits	32,913	33,701	32,913	33,701
	<u>343,312</u>	<u>332,921</u>	<u>343,312</u>	<u>332,921</u>

7. Auditors' remuneration

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Remuneration of auditor of the parent entity for:				
- auditing of the financial report	37,250	42,215	32,150	35,670
- preparation of the financial report	6,800	6,710	3,800	3,710
- taxation services	9,000	8,250	1,500	3,500
	<u>53,050</u>	<u>57,175</u>	<u>37,450</u>	<u>42,880</u>

Notes to the Financial Statements

for the year ended 30 June 2012

8. Cash and cash equivalents

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Cash at bank and on hand	4,023,613	3,091,270	4,014,936	2,988,648
	<u>4,023,613</u>	<u>3,091,270</u>	<u>4,014,936</u>	<u>2,988,648</u>

Reconciliation of cash

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to items in the Statement of Financial Position as follows:

Cash and cash equivalents	23a	<u>4,023,613</u>	<u>3,091,270</u>	<u>4,014,936</u>	<u>2,988,648</u>
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A floating charge over cash and cash equivalents has been provided for certain debts. Refer to Note 16 for further details.

9. Trade and other receivables

	Notes	Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Current					
Trade receivables		<u>2,346,873</u>	<u>1,084,085</u>	<u>2,346,873</u>	<u>1,081,641</u>
		<u>2,346,873</u>	<u>1,084,085</u>	<u>2,346,873</u>	<u>1,081,641</u>
Accrued revenue		26,465	99,033	26,465	99,033
Sundry debtors		200	200	200	200
Government grant receivable		-	-	-	-
Amounts receivable from:					
- Ultimate parent entity					
Pharmacy Guild of Australia		453,490	366,970	232,265	303,581
- Controlled entities					
The Guild Properties (Queensland) Unit Trust		-	-	585,768	586,340
InnovationRX International Pty Ltd		-	-	519,321	271,380
Less: Provision for impairment of IRX Loan		-	-	(519,223)	-
- Other related parties of ultimate parent entity					
Pharmacy Guild of Australia Branches					
- SA Branch		-	-	-	-
- WA Branch		-	-	-	-
- VIC Branch		-	-	119,387	-
- NSW Branch		-	-	993	-
- TAS Branch		-	-	-	-

Notes to the Financial Statements

for the year ended 30 June 2012

9. Trade and other receivables (continued)

Notes	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
- Other related parties of ultimate parent entity (continued)				
Guild Group	74,500	-	135,627	-
Gold Cross Products & Services Pty Ltd	3,500	25,387	43,218	25,387
Guild Links	11,352	-	11,352	-
	<u>569,507</u>	<u>491,590</u>	<u>1,155,373</u>	<u>1,285,921</u>
	<u>2,916,380</u>	<u>1,575,675</u>	<u>3,502,246</u>	<u>2,367,562</u>

Non-Current

Amounts receivable from:

- Controlled entities				
InnovationRX International Pty Ltd	-	-	1,842,500	1,842,500
Less: Provision for impairment	-	-	(262,971)	-
	<u>-</u>	<u>-</u>	<u>1,579,529</u>	<u>1,842,500</u>

a. Provision for impairment of receivables

Current trade receivables are non-interest bearing loans and generally on 30 days from end of month terms. A provision for impairment is recognised when there is objective evidence that an individual trade receivable is impaired. There are financial assets which are past due but not considered to be impaired. In the 2012 financial year there has been impairment write downs in loan balance in relation to loans made to InnovationRX International Pty Limited. \$519,223 was impaired against the current portion of the loan and \$262,971 against the non-current portion of the loan balance in the parent entity.

Credit risk

The group has no significant concentration of credit risk with respect to any single counter party or group of counter parties other than those receivables specifically provided for and mentioned within Note 9. The main source of credit risk to the group is considered to be the class of assets described as "trade and other receivables".

The following table details the group's trade and other receivables exposed to credit risk (prior to collateral and other credit enhancements) with ageing analysis and impairment provided for thereon. Amounts are considered as 'past due' when the debt has not been settled, within the terms and conditions agreed between the group and the customer or counter party to the transaction. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the group.

The balances of receivables that remain within the initial trade terms (as detailed in the table) are considered to be of high credit quality.

Trade receivables

Within initial trade terms	1,287,395	133,567	1,287,395	131,123
Past due receivables (but not impaired):				
Overdue 1 - 29 days	1,018,625	868,797	1,018,625	868,797
Overdue 30 - 59 days	9,149	10,755	9,149	10,755
Overdue > 60 days	31,704	70,966	31,704	70,966
Gross amount	<u>2,346,873</u>	<u>1,084,085</u>	<u>2,346,873</u>	<u>1,081,641</u>

Notes to the Financial Statements

for the year ended 30 June 2012

9. Trade and other receivables (continued)

Notes	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Other receivables				
Within initial trade terms	569,507	392,657	2,215,581	2,931,886
Past due receivables (but not impaired):				
Overdue 1 - 29 days	-	208	-	3,700
Overdue 30 - 59 days	-	98,725	-	121,785
Overdue > 60 days	-	-	519,321	71,050
	<u>569,507</u>	<u>491,590</u>	<u>2,734,902</u>	<u>3,128,421</u>

Neither the group nor parent entity holds financial assets with terms that have been renegotiated, but which would otherwise be past due or impaired.

b. Financial assets classified as loans and receivables

Trade and other receivables

Total current		2,916,380	1,575,675	3,502,246	2,367,562
Total non-current		-	-	1,579,529	1,842,500
Financial assets	23	<u>2,916,380</u>	<u>1,575,675</u>	<u>5,081,775</u>	<u>4,210,062</u>

c. Collateral pledged

A floating charge over trade and other receivables has been provided for certain debts. Refer to Note 16 for further details.

10. Other assets

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Current				
Prepayments - expense	351,899	213,958	346,519	200,165
	<u>351,899</u>	<u>213,958</u>	<u>346,519</u>	<u>200,165</u>

Notes to the Financial Statements

for the year ended 30 June 2012

11. Other financial assets

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Non-Current				
Available-for-sale financial assets				
Available for sale financial assets comprise:				
Unlisted investments, at cost				
- shares in controlled entity	-	-	2	2
InnovationRX International Pty Ltd				
- units in controlled unit trust				
The Guild Properties (Queensland)				
Unit Trust	-	-	6,275,664	6,272,027
23	<u>-</u>	<u>-</u>	<u>6,275,666</u>	<u>6,272,029</u>

Available-for-sale financial assets comprise of investments in the ordinary issued capital and unit shares of various entities. There are no fixed returns or fixed maturity date attached to these investments. No intention to dispose of any unlisted available-for-sale financial assets existed at 30 June 2012.

12. Controlled entities

	Country of Incorporation	Percentage Owned (%)	
		2012	2011
Parent Entity:			
The Pharmacy Guild of Australia (Queensland Branch)	n/a	-	-
Ultimate Parent Entity:			
The Pharmacy Guild of Australia			
Controlled Entities of Parent Entity:			
InnovationRX IP Pty Ltd	Australia	100%	100%
InnovationRX Australia Pty Ltd	Australia	100%	100%
InnovationRX International Pty Ltd	Australia	100%	100%
The Guild Properties (Queensland) Unit Trust and its trustee Guildprop Pty Ltd	Australia	100%	100%

Notes to the Financial Statements

for the year ended 30 June 2012

13. Property, plant and equipment

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Non-Current				
Freehold land - at cost	940,000	940,000	-	-
Buildings - at cost	5,335,664	5,332,028	-	-
less: Accumulated depreciation	(651,759)	(491,188)	-	-
less: Provision for impairment	-	-	-	-
	<u>4,683,905</u>	<u>4,840,840</u>	-	-
Buildings under construction - at cost	-	-	-	-
Total land and buildings	<u>5,623,905</u>	<u>5,780,840</u>	-	-
Plant and equipment - at revaluation	2,821	2,821	2,821	2,821
less: Accumulated depreciation	(2,821)	(2,821)	(2,821)	(2,821)
Plant and equipment - at cost	1,086,508	1,152,121	1,057,858	1,138,047
less: Accumulated depreciation	(531,364)	(543,625)	(519,968)	(538,569)
	<u>555,144</u>	<u>608,496</u>	<u>537,890</u>	<u>599,478</u>
Total property, plant and equipment	<u>6,179,049</u>	<u>6,389,336</u>	<u>537,890</u>	<u>599,478</u>

Provision for impairment represents the written down book value of assets located throughout existing buildings with no economic value (including assets being obsolete, scrapped, not being transferred into the new building, where there is no likelihood of resale).

Notes to the Financial Statements

for the year ended 30 June 2012

13. Property, plant and equipment (continued)

Movements in carrying amounts

Movements in the carrying amounts for each class of property, plant and equipment between the beginning and end of the current financial year:

Consolidated entity:
30 June 2011

	Freehold Land	Buildings	Building Under Construct- ion	Plant and Equipment	TOTAL
Balance at beginning of the year	940,000	4,986,530	-	667,153	6,593,683
Additions	-	14,600	-	167,211	181,811
Transfers	-	-	-	-	-
Disposals	-	-	-	(42,611)	(42,611)
Depreciation expense	-	(160,290)	-	(183,257)	(343,547)
Reversal of provision for impairment	-	-	-	-	-
Carrying amount at the end of the year	940,000	4,840,840	-	608,496	6,389,336

30 June 2012

	Freehold Land	Buildings	Building Under Construct- ion	Plant and Equipment	TOTAL
Balance at beginning of the year	940,000	4,840,840	-	608,496	6,389,336
Additions	-	3,636	-	183,761	187,397
Transfers	-	-	-	-	-
Disposals	-	-	-	(58,772)	(58,772)
Depreciation expense	-	(160,571)	-	(178,340)	(338,912)
Reversal of provision for impairment	-	-	-	-	-
Carrying amount at the end of the year	940,000	4,683,905	-	555,145	6,179,050

Notes to the Financial Statements

for the year ended 30 June 2012

14. Intangible assets

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Development costs	672,448	1,134,822	-	-

Reconciliation of development costs

Balance at the beginning of year	1,134,822	1,067,111	-	-
Cost of developments	2,942	67,711	-	-
Disposal of intangible assets	-	-	-	-
Impairment expense	(465,316)	-	-	-
Closing carrying value at 30 June	672,448	1,134,822	-	-

The Consolidated Entity has incurred impairment expenses of \$465,416 in the period. This is as a result of software development costs which previously were thought to have an ongoing economic benefit to the Guild being deemed to have a reduced economic benefit going forward. The impairment expense has been allocated to other expenses in the income statement.

15. Payables

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Current				
Unsecured liabilities				
Trade payables	71,893	73,444	71,662	73,444
Sundry payables	280,421	123,780	268,607	134,543
Accrued expenses	102,629	93,225	88,529	85,019
Income in advance - member subscriptions	2,171,108	2,048,424	2,171,108	2,048,424
Income in advance - unexpended funds/grant	332,477	135,109	332,477	135,109
Income in advance - other	2,099,586	946,873	2,099,586	946,873
Other related parties - Gold Cross		2,000	-	2,000
Amounts owing to:				
- Ultimate parent entity				
Pharmacy Guild of Australia	5,966	8,082	5,966	8,082
- Controlled entities				
InnovationRX International Pty Ltd	-	-	-	4,089
The Guild Properties (Queensland) Unit Trust	-	-	594,000	594,000
15a	5,064,080	3,430,937	5,631,935	4,031,583

a. Financial liabilities at amortised cost classified as trade and other payables

Trade and other payables - all current	5,064,080	3,430,937	5,631,935	4,031,583
Financial liabilities as trade and other payables	23	5,064,080	3,430,937	5,631,935
		4,031,583		

Notes to the Financial Statements

for the year ended 30 June 2012

16. Financial liabilities

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Current Secured				
Bank loan	-	-	-	-
Non-Current Secured				
Bank loan	16a -	-	-	-
Bank commercial bills	16a,c 4,997,000	4,997,000	4,997,000	4,997,000
	<u>4,997,000</u>	<u>4,997,000</u>	<u>4,997,000</u>	<u>4,997,000</u>
a. Total current and non-current secured liabilities:				
Bank loan	-	-	-	-
Bank commercial bills	4,997,000	4,997,000	4,997,000	4,997,000
	<u>4,997,000</u>	<u>4,997,000</u>	<u>4,997,000</u>	<u>4,997,000</u>
b. The carrying amounts of assets pledged as security are:				
All assets				
TOTAL ASSETS	<u>14,143,389</u>	<u>12,415,392</u>	<u>16,256,786</u>	<u>14,270,382</u>

c. Bank commercial bills

Bank commercial bills are secured by i) registered first mortgage over the freehold property situated at 132 Leichhardt Street Spring Hill Queensland 4004, ii) registered bill of sale over all assets, and iii) letter of comfort by The Pharmacy Guild of Australia (National Secretariat).

Bank commercial bills mature as follows: \$2.2m on 22/5/2013 and bears fixed interest rate at 7.18% payable quarterly in advance, and \$2.797m on 28/03/2014 and bears fixed interest rate at 9.05% payable quarterly in advance.

17. Tax

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
a. Liabilities				
Current				
Income tax payable	(32,086)	(32,086)	-	-

Notes to the Financial Statements

for the year ended 30 June 2012

17. Tax (continued)

Non-Current

Deferred tax liability	Receivables	Other	Total
	\$	\$	\$
<i>As at 1 July 2010</i>	31,800	-	31,800
Charged to income	(31,800)	-	(31,800)
Charged to tax payable	-	-	-
<i>As at 1 July 2011</i>	-	-	-
Charged to income	-	-	-
Charged to tax payable	-	-	-
As at 30 June 2012	-	-	-

Deferred tax asset	Tax assets	Payables	Other	Total
	\$	\$	\$	\$
<i>As at 1 July 2010</i>	13,608	19,619	-	33,227
Charged to income	(8,002)	(14,894)	-	(22,896)
Charged to tax payable	-	-	-	-
<i>As at 1 July 2011</i>	5,606	4,725	-	10,331
Charged to income	(5,606)	(4,725)	-	(10,331)
Charged to tax payable	-	-	-	-
As at 30 June 2012	-	-	-	-

18. Provisions

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Current				
Employee benefits - annual leave	150,589	140,784	150,589	140,784
Employee benefits - long service leave	187,047	161,910	187,047	161,910
	337,636	302,694	337,636	302,694
Non-current				
Employee benefits - long service leave	54,255	61,662	54,255	61,662
Total employee benefits	391,891	364,356	391,891	364,356

	Long Service Leave	Annual Leave	Total
	\$	\$	\$
Opening balance at 1 July 2011	223,572	140,784	364,356
Additional provisions	37,420	222,883	260,303
Amounts used	(19,689)	(213,079)	(232,768)
Balance at 30 June 2012	241,303	150,588	391,891

Notes to the Financial Statements

for the year ended 30 June 2012

18. Provisions (continued)

	Long Service Leave \$	Annual Leave \$	Total \$
Reconciliation of employee benefits			
Amounts payable to Office Holders	59,437	17,036	76,473
Amounts payable to all other employees	181,866	133,552	315,418
	241,303	150,588	391,891

Provision for employee benefits

A provision has been recognised for employee entitlements relating to annual and long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

19. Reserves

Asset revaluation reserve

The asset revaluation reserve records revaluations of non-current assets.

20. Segmental reporting

The Queensland Branch of the Pharmacy Guild of Australia provides services to pharmacists predominantly in Queensland.

21. Capital commitments

	Consolidated Entity		Parent Entity	
	2012 \$	2011 \$	2012 \$	2011 \$
Capital expenditure commitments contracted for:				
Building under construction	-	-	-	-
Payable:				
Not later than one year	-	-	-	-
Later than 1 year but not later than 5 years	-	-	-	-
	-	-	-	-

Notes to the Financial Statements

for the year ended 30 June 2012

22. Cash flow information

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
a. Reconciliation of cash flow from operating activities with profit after income tax				
Profit after income tax	67,319	2,362	358,517	870,767
Non-cash flows in profit:				
- Depreciation and amortisation expense	338,912	335,692	165,352	179,299
- Impairment expense	462,374	-	-	-
- (Profit) / loss on disposal of property, plant and equipment and intangibles	-	(1,114)	-	(1,114)
- Impairment of related party loans	-	-	782,194	-
- Other non-cash	-	7,417	-	7,417
Change in assets and liabilities:				
- (Increase)/decrease in trade and other receivables	(1,478,646)	83,236	(1,800,261)	(152,963)
- Increase/(decrease) in trade and other payables	1,633,143	30,510	1,600,352	(47,911)
- Increase/(decrease) in income taxes payable	-	(55,282)	-	-
- Increase/(decrease) in deferred taxes payable	10,331	(8,904)	-	-
- Increase/(decrease) in provisions	27,535	19,623	27,535	19,624
Cash flows from operations	<u>1,060,968</u>	<u>413,540</u>	<u>1,133,689</u>	<u>875,119</u>

23. Financial risk management

The group's financial instruments consist mainly of deposits with banks, accounts receivable and payable, loans to and from subsidiaries, bills and leases.

The totals for each category of financial instruments, measured in accordance with AASB 139 as described in the accounting policies to these financial statements, are as follows:

		Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Financial Assets					
Cash and cash equivalents	8	4,023,613	3,091,270	4,014,936	2,988,648
Loans and receivables	9	2,916,380	1,575,675	5,081,775	4,210,062
Available for sale financial assets	11a	-	-	6,275,666	6,272,029
		<u>6,939,993</u>	<u>4,666,945</u>	<u>15,372,377</u>	<u>13,470,739</u>
Financial Liabilities					
Financial liabilities at amortised cost:					
Trade and other payables	15	5,064,080	3,430,937	5,631,935	4,031,583
Other financial liabilities	16	4,997,000	4,997,000	4,997,000	4,997,000
		<u>10,061,080</u>	<u>8,427,937</u>	<u>10,628,935</u>	<u>9,028,583</u>

Notes to the Financial Statements

for the year ended 30 June 2012

23. Financial risk management (continued)

Financial risk management policies

The committee's overall risk management strategy seeks to assist the group in meeting its financial targets, whilst minimising potential adverse effects on financial performance. Risk management policies are approved and reviewed by the committee of management on a regular basis. These include the credit risk policies and future cash flow requirements.

The main purpose of non-derivative financial instruments is to raise finance for group operations. The group does not have any derivative instruments at 30 June 2012 (2011: nil).

The finance committee, consisting of senior executives of the group, meets on a regular basis to analyse financial risk exposure and to evaluate treasury management strategies in the context of the most recent economic conditions and forecasts. The finance committee's overall risk management strategy seeks to assist the consolidated group in meeting its financial targets, whilst minimising potential adverse effects on financial performance.

The finance committee operates under policies that are approved and reviewed by the committee of management. Risk management policies are approved and reviewed by the committee of management on a regular basis. These include credit risk policies and future cash flow requirements.

Specific financial risk exposures and management

The main risks the group is exposed to through its financial instruments are interest rates, liquidity risk and credit risk.

a. Interest rate risk

Exposure to interest rate risk arises on financial assets and financial liabilities recognised at reporting date whereby a future change in interest rates will affect future cash flows.

Interest rate risk is managed with only cash held and no loans held. For further details on interest rate risk refer to Note 23b.

b. Liquidity risk

Liquidity risk arises from the possibility that the group might encounter difficulty in settling its debts or otherwise meeting its obligations relating to financial liabilities. The group manages this risk by monitoring forecast cash flows, maintaining a reputable credit profile, managing credit risk related to financial assets, and only investing surplus cash with major financial institutions. The group's policy is to ensure no more than 30% of borrowings should mature in any 12-month period.

The tables below reflect the undiscounted contractual maturity analysis for financial liabilities. Cash flows realised from financial assets reflect management's expectation as to the timing of realisation. Actual timing may therefore differ from that disclosed. The timing of cash flows presented in the table to settle financial liabilities reflect the earliest contractual settlement dates and do not reflect management's expectations that banking facilities will be rolled forward.

Notes to the Financial Statements

for the year ended 30 June 2012

23. Financial risk management (continued)

Consolidated entity

	Within 1 Year	1-5 Years	Over 5 Years	Total
	\$	\$	\$	\$
2012				
Financial liabilities due for payment				
Trade and other payables	5,063,849	-	-	5,063,849
Bank bills and loans	-	4,997,000	-	4,997,000
Total expected outflows	5,063,849	4,997,000	-	10,060,849
Financial assets – cash flows realisable				
Cash and cash equivalents	4,023,613	-	-	4,023,613
Trade and other receivables	2,957,695	-	-	2,957,695
Total anticipated inflows	6,981,308	-	-	6,981,308
Net (outflow) / inflow on financial instruments	1,917,459	(4,997,000)	-	(3,079,535)

Consolidated entity

	Within 1 Year	1-5 Years	Over 5 Years	Total
	\$	\$	\$	\$
2011				
Financial liabilities due for payment				
Trade and other payables	3,460,004	-	-	3,460,004
Bank bills and loans	-	4,997,000	-	4,997,000
Total expected outflows	3,460,004	4,997,000	-	8,457,004
Financial assets – cash flows realisable				
Cash and cash equivalents	3,091,270	-	-	3,091,270
Trade and other receivables	1,572,199	-	-	1,572,199
Total anticipated inflows	4,663,469	-	-	4,663,469
Net (outflow) / inflow on financial instruments	1,203,465	(4,997,000)	-	(3,793,535)

Notes to the Financial Statements

for the year ended 30 June 2012

23. Financial risk management (continued)

Parent entity

	Within 1 Year	1-5 Years	Over 5 Years	Total
	\$	\$	\$	\$
2012				
Financial liabilities due for payment				
Trade and other payables	5,631,561	-	-	5,631,561
Bank bills and loans	-	4,997,000	-	4,997,000
Total expected outflows	5,631,561	4,997,000	-	10,628,561
Financial assets – cash flows realisable				
Cash and cash equivalents	4,014,936	-	-	4,014,936
Trade and other receivables	3,513,598	1,579,675	-	5,123,236
Other investments	-	-	6,272,528	6,272,528
Total anticipated inflows	7,528,534	1,579,675	6,272,528	14,196,200
Net (outflow) / inflow on financial instruments	1,896,973	(3,417,325)	6,257,528	4,752,176

Parent entity

	Within 1 Year	1-5 Years	Over 5 Years	Total
	\$	\$	\$	\$
2011				
Financial liabilities due for payment				
Trade and other payables	4,059,651	-	-	4,059,651
Bank bills and loans	-	4,997,000	-	4,997,000
Total expected outflows	4,059,651	4,997,000	-	9,056,651
Financial assets – cash flows realisable				
Cash and cash equivalents	2,988,648	-	-	2,988,648
Trade and other receivables	2,189,025	2,016,561	-	4,205,586
Other investments	-	-	6,272,030	6,272,030
Total anticipated inflows	5,177,673	2,016,561	6,272,030	13,466,264
Net (outflow) / inflow on financial instruments	1,118,022	(2,980,439)	6,257,528	4,409,613

c. Foreign exchange risk

The group is not exposed to fluctuations in foreign currency.

Notes to the Financial Statements

for the year ended 30 June 2012

23. Financial risk management (continued)

d. Credit risk

Exposure to credit risk relating to financial assets arises from the potential non-performance by counterparties of contract obligations that could lead to a financial loss to the group.

Credit risk is managed through maintaining procedures ensuring, to the extent possible, that customers and counterparties to transactions are of sound credit worthiness. It includes the utilisation of systems for the approval, granting and renewal of credit limits, the regular monitoring of exposures against such limits and the monitoring of the financial stability of significant customers and counterparties. Such monitoring is used in assessing receivables for impairment. Credit terms are generally 30 days from the date of invoice. Customers that do not meet the group's strict credit policies may only purchase in cash or using recognised credit cards.

Risk is also minimised through investing surplus funds in financial institutions that maintain a high credit rating or in entities that the Branch Committee has otherwise cleared as being financially sound.

Credit risk exposures

The maximum exposure to credit risk by class of recognised financial assets at balance date, excluding the value of any collateral or other security held, is the equivalent to the carrying value and classification of those financial assets (net of any provisions) as presented in the balance sheet. There are no material amounts of collateral held as security at 30 June 2012 (2011: nil).

Trade and other receivables that are neither past due or impaired are considered to be of high credit quality. Aggregates of such amounts are as detailed at Note 9.

The group does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the consolidated group. The trade receivables balances at 30 June 2012 and 30 June 2011 do not include any counterparties with external credit ratings. Customers are assessed for credit worthiness using the criteria detailed above.

Credit risk related to balances with banks and other financial institutions is managed by the finance committee in accordance with approved committee of management policy. Such policy requires that surplus funds are only invested with counterparties with a Standard and Poor's (S&P) rating of at least AA-. The following table provides information regarding the credit risk relating to cash and money market securities based on S&P counterparty credit ratings.

		Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Cash and cash equivalents					
- AA rated	8	4,023,613	3,091,270	4,014,936	2,988,648

e. Price risk

Price risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The group is not exposed to any material commodity price risk.

Notes to the Financial Statements

for the year ended 30 June 2012

23. Financial risk management (continued)

Net fair values

The entity has no listed investments. For other assets and other liabilities the net fair value approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form.

The aggregate net fair values and carrying amounts of financial assets and financial liabilities are disclosed in the balance sheet and in the notes to the financial statements.

Sensitivity analysis

The following table illustrates sensitivities to the group's exposures to changes in interest rates and equity prices. The table indicates the impact on how profit and equity values reported at balance date would have been affected by changes in the relevant risk variable that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

	Consolidated Entity		Parent Entity	
	Profit	Equity	Profit	Equity
	\$	\$	\$	\$
Year-ended 30 June 2012				
+ / - 2% in interest rates	+/- 56,610	+/- 56,610	+/- 93,008	+/- 93,008
Year-ended 30 June 2011				
+ / - 2% in interest rates	+/- 52,843	+/- 52,843	+/- 83,008	+/- 83,008

The above interest rate sensitivity analysis has been performed on the assumption that all other variables remain unchanged.

24. Events after balance date

As of the date of the signing of this report the director's were not aware of any events which materially affect the numbers presented in this financial report.

25. Related party transactions

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. Transactions with related parties include reimbursements of expenses.

The following persons were members of the Branch Committee during the financial year:

M Bellgrove (from 4 October 2011)	H Luu (from 4 October 2011)
M Calanna	M McLoughlin (to 4 October 2011)
M Farrell	D Nieling (to 4 October 2011)
G Fotinos	C Owen (from 4 October 2011)
D Holmes	K Sclavos
S Holzberger	T Twomey
T Logan	R Xynias

Notes to the Financial Statements

for the year ended 30 June 2012

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
a. Ultimate Parent Entity				
Payment of membership subscriptions to The Pharmacy Guild of Australia	1,183,567	1,046,601	1,183,567	1,046,601
Amounts payable to parent entity by The Pharmacy Guild of Australia	453,490	366,970	232,265	303,581
Amounts payable by parent entity to The Pharmacy Guild of Australia	5,966	8,082	5,966	8,082
b. Controlled Entities				
Management fee paid by InnovationRX International Pty Ltd to parent entity	-	-	169,837	454,726
Intangible assets sold to InnovationRX International Pty Ltd by parent entity	-	-	-	-
Gain on sale recognised by parent entity	-	-	-	-
Loan advanced to Innovation RX International by parent entity at 7.95%p.a.	-	-	2,361,821	2,016,560
Interest received during the year on the loan by the parent entity	-	-	143,504	149,550
Amounts payable to parent entity by InnovationRX International Pty Ltd	-	-	-	98,569
Amounts payable by parent entity to InnovationRX International Pty Ltd	-	-	-	4,089
Rent paid by parent entity to Guild Properties Trust	-	-	540,000	540,000
Distribution received by parent entity from Guild Properties Trust	-	-	471,814	485,646
Amounts payable to parent entity by Guild Properties Trust	-	-	585,768	586,340
Amounts payable by parent entity to Guild Properties Trust	-	-	594,000	594,000

Notes to the Financial Statements

for the year ended 30 June 2012

25. Related party transactions (continued)

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
c. Companies associated with members of the Branch Committee				
Event management fees paid to a company controlled by Mr K Sclavos	41,143	39,953	41,143	39,953
d. Other Reporting Units related to the Ultimate Parent Entity				
Amounts received from Guild Group	364,352	362,706	364,352	362,706
Amounts payable to parent entity by Guild Group	135,627	-	135,627	-
Amounts received from Gold Cross Products & Services Pty Ltd	66,158	-	66,158	-
Amounts payable to parent entity by Gold Cross Products & Services Pty Ltd	43,218	25,387	43,218	25,387

No amounts have been paid to committee members on retirement from office.

26. Leasing commitments

The Pharmacy Guild of Australia (Queensland Branch) leases floor space to leasee's on a commercial basis for a period of 1 to 3 years.

	Consolidated Entity		Parent Entity	
	2012	2011	2012	2011
	\$	\$	\$	\$
Amounts receivable:				
Not later than one year	3,323	39,750	3,323	39,750
Later than 1 year but not later than 5 years	-	3,323	-	3,323
	<u>3,323</u>	<u>43,073</u>	<u>3,323</u>	<u>43,073</u>

27. Capital management

Management controls the capital of the group in order to maintain a good debt to equity ratio and ensure that the group can fund its operations and continue as a going concern.

The group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets.

There are no externally imposed capital requirements.

Management effectively manages the group's capital by assessing the group's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders and share issues.

Notes to the Financial Statements

for the year ended 30 June 2012

27. Capital management (continued)

There have been no changes in the strategy adopted by management to control the capital of the group since the prior year. This strategy is to ensure that the group's gearing ratio remains between 50% and 65%. The gearing ratio's for the year ended 30 June 2011 and 30 June 2010 are as follows:

		Consolidated Entity		Parent Entity	
		2012	2011	2012	2011
		\$	\$	\$	\$
Total borrowings	16	4,997,000	4,997,000	4,997,000	4,997,000
Current tax liability	17	(32,086)	(32,086)	-	-
Trade and other payables	15	5,064,080	3,430,937	5,631,935	4,031,583
Less cash and cash equivalents	8	(4,023,613)	(3,091,270)	(4,014,936)	(2,988,648)
Net debt		6,005,381	5,304,581	6,613,999	6,039,935
Total equity		3,722,504	3,655,185	5,235,960	4,877,443
Total capital		9,727,885	8,959,766	11,849,959	10,917,378
Gearing ratio		62%	59%	56%	55%

28. Entity details

The registered office and principal place of business of the entity is:

The Pharmacy Guild of Australia (Queensland Branch)
132 Leichhardt Street
SPRING HILL QLD 4004

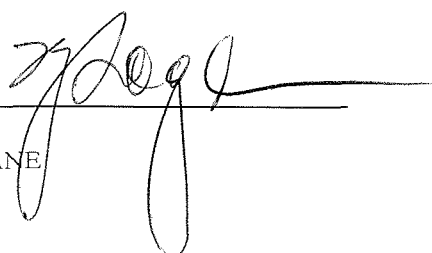
Committee of Management Statement

On 30th of August 2012 the Committee of Management of The Pharmacy Guild of Australia (Queensland Branch) (the "reporting unit") passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2012:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with reporting guidelines of the General Manager of Fair Work Australia;
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- (d) there are reasonable grounds to believe the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation; and
 - (iii) the financial records of the reporting unit have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009 and the Fair Work (Registered Organisations) Regulations 2009; and
 - (iv) the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation; and
 - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the Fair Work (Registered Organisations) Act 2009 has been furnished to the member or Registrar; and
 - (vi) there has been compliance with any order for inspection of financial records made by the Commission under section 273 of the 272 of the Fair Work (Registered Organisations) Act 2009.

For Committee of Management: TIMOTHY JOHN LOGAN
Title of Office Held: BRANCH PRESIDENT


BRISBANE

Dated this 30th day of August 2012

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**Independent Auditor's Report
To the Members of Pharmacy Guild of Australia (Queensland Branch)**

We have audited the accompanying financial report of Pharmacy Guild of Australia (Queensland Branch) (the "Guild"), which comprises the statement of financial position as at 30 June 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information to the financial report and the statement by the Committee of Management of the consolidated entity comprising the Guild and the entities it controlled at the year's end or from time to time during the financial year .

Responsibility of the Committee of Management for the financial report

The Committee of Management of the Guild are responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies used and described in Note 1 to the financial report, which form part of the financial report, are appropriate to meet the requirements of the Fair Work (Registered Organisations) Act 2009. This responsibility includes such internal controls as the Committee determine are necessary to enable the preparation of the financial report to be free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards which require us to comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the Guild's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Guild's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Committee of Management, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.


Independence

In conducting our audit, we have complied with the applicable independence requirements of the Accounting Professional and Ethical Standards Board.

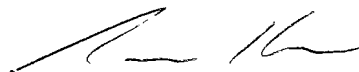
Auditor's Opinion

In our opinion,

- a the financial report of Pharmacy Guild of Australia (Queensland Branch)
 - i presents fairly, in all material respects, the Guild's financial position as at 30 June 2012 and of its performance and cash flows for the year then ended ; and
 - ii complies with Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Fair Work (Registered Organisations) Act 2009



GRANT THORNTON AUDIT PTY LTD
Chartered Accountants



S G Hancox
Partner - Audit & Assurance

Brisbane, 30 August 2012