

14 January 2010

Mr Harold Zafer President

The Pharmacy Guild of Australia, Western Australian Branch

email: reception@wa.guild.org.au

Dear Mr Zafer

Re: Financial Reports for The Pharmacy Guild of Australia, Western Australian Branch for years ended 30 June 2006, 2007 and 2008 – FR2006/443, FR2007/429 & FR2008/360

I acknowledge receipt of amended financial reports for The Pharmacy Guild of Australia, Western Australian Branch (the Branch) for the years ended 30 June 2006, 2007 and 2008. The reports were lodged with Fair Work Australia on 8 January 2010.

I note that these reports have previously been filed by Fair Work Australia and that the Branch wishes to lodge copies that contain an amendment to note 1a – Income Tax. The amended documents have been placed on a Fair Work Australia file.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Tribunal Services and Organisations

Fair Work Australia

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FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2008

## COMMITTEE OF MANAGEMENT STATEMENT

On 1 September 2008 the Committee of Management of The Pharmacy Guild of Australia WA Branch passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2008:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) The financial statements and notes comply with the Australian Accounting Standards;
- (b) The financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) The financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate:
- (d) There are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) During the financial year to which the GPFR relates and since the end of that year:
  - i. Meetings of the committee of management were held in accordance with the rules of the organization including the rules of a branch concerned; and
  - ii. The financial affairs of the reporting unit have been managed in accordance with the rules of the organization including the rules of a branch concerned; and
  - iii. The financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
  - iv. Where the organization consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organization; and
  - v. The information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - vi. There has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: Harold Denis Zafer

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Title of Office Held: President

Signature

Dated: 1 September 2008

## **OPERATING REPORT**

I, HAROLD DENIS ZAFER, being the designated officer responsible for preparing this report for the financial year ended 30 June 2008 of The Pharmacy Guild of Australia Western Australian Branch, report as follows:

### 1. Principal Activities:

- a) The Pharmacy Guild of Australia Western Australian Branch is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- b) The Pharmacy Guild of Australia Western Australian Branch assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- c) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia Western Australian Branch's President and Director outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

### 2. Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia Western Australian Branch's financial affairs during the period to which this report relates.

### 3. Members Advice:

- a) Under Section 174 of the Registration and Accountability of Organisations schedule, (RAO), a member may resign from a membership by written notice addressed and delivered to the Branch Director (Rule 36 of the Constitution);
- b) The register of members of the organization was maintained in accordance with the RAO.
- c) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information.

### 4. Prescribed and other Information:

- a) As at 30 June 2008 to which this report relates the number of members of the organisation was 452 including Honorary Life Members;
- b) As at 30 June 2008 the total number of employees employed by the reporting entity was 13.
- c) The persons who have been members of the committee of management of The Pharmacy Guild of Australia Western Australian Branch during the reporting period are:

Branch Executive

Harry Zafer

President

Lenette Mullen

Vice President Finance

National Councillor

Glenn Joyce

Vice President

Adrian Hinds

Vice President

## OPERATING REPORT CONTINUED

### Branch Committee

Adrian Hinds Great Southern Country
Vivien Hudson North Coast Metro
Glenn Joyce South Eastern Metro
John Rees Eastern Country

Ross McKay Northern Country District
Lenette Mullen Fremantle Melville
Ernie Pirone Northern Metro
Michael Rollings Perth City

Vacant South Coastal Metro
Adrian Staltari Eastern Metropolitan
Natalie Willis South Perth Metro
Stephen Wragg North Eastern Metro
Harry Zafer West Coast Metro
David Manuel South West Country

## 5. Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia Western Australian Branch paid insurance to cover all officers of The Pharmacy Guild of Australia Western Australian Branch. The officers of The Pharmacy Guild of Australia Western Australian Branch covered by the insurance policy include all the committees of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia Western Australian Branch. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia Western Australian Branch

HAROLD DENIS ZAFER Date: 1 September 2008

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## INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008 \$	2007 \$
Revenue Employee benefits expense Depreciation and amortisation expense Other expenses	. 2	3,103,290 (692,924) (48,261) (2,301,272)	2,912,060 (628,115) (50,456) (2,217,761)
Profit for the year		60,833	15,728 

## BALANCE SHEET AS AT 30 JUNE 2008

	NOTE	2008 \$	2007 \$
CURRENT ASSETS  Cash and cash equivalents  Trade and other receivables Inventories  Other current assets	4 5 6 7	1,569,040 129,708 5,353 136,594	1,148,232 13, <b>8</b> 05 2,111 77,954
Total Current Assets		1,840,695	1,242,102
NON CURRENT ASSETS  Trade and other receivables  Property, plant and equipment	5 8	10,000 2,182,130	10,000 2,220,475
Total Non Current Assets		2,192,130	2,230,475
TOTAL ASSETS		4,032,825	3,472,577
CURRENT LIABILITIES Trade and other payables Short term provisions	9 10	714,843 34,730	270,199 14,939
Total Current Liabilities		749,573	285,138
NON CURRENT LIABILITIES Long term provisions	10	54,862	39,966
Total Non Current Liabilities		54,862	39,966
TOTAL LIABILITIES		804,435	325,104
NET ASSETS		3,228,390	3,147,473
EQUITY Reserves Retained earnings		1,267,771 1,960,619	1,247,687 1,899,786
TOTAL EQUITY		3,228,390	3,147,473 

The accompanying notes form part of these financial statements.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

	Retained Earnings General	Retained Earnings Special Projects	Capital Equipment Replacement Reserve	Capital Building Reserve	Asset Revaluation Reserve	Total
Dalamas at 1 July 2006	\$	\$	\$	\$	\$	\$
Balance at 1 July 2006  Profit for the year	588,106 (38,398)	1,295,953 54,126	92,036	-	627,960	2,604,055 15,728
Transfer from general funds	(36,390)	5 <del>1</del> ,120	(27,310)	30,000	525,000	527,690
Revaluation decrement						
	<del></del>					
				-	_	
Balance at 30 June 2007	549,708	1,350,079	64,726	30,000	1,152,960	3,147,473
Profit for the year Transfer from general	(40,907)	102,740	-	-	-	60,833
funds	-	-	(9,916)	30,000	-	20,084
<b>B.</b>						
Balance at 30 June 2008	508, <b>8</b> 01	1,452,819	54,810	60,000	1,152,960	3,228,390
	========			======		

## CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008 \$	2007 \$
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from members Payments to suppliers and employees Interest received		3,451,342 (3,101,693) 81,076	3,041,494 (3,109,183) 69,009
Net cash provided by operating activities	15	430,725	1,320
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of property, plant & equipment Purchase of property, plant & equipment		(9,917)	16,000 (58,783)
Net cash provided by (used in) investing activities		(9,917)	(42,783)
CASH FLOWS FROM FINANCING ACTIVITIES Training Fees Repaid Loan repayment received		-	(1,680) 14,872
Net cash provided by (used in) financing activities		-	13,192
Net increase/(decrease) in cash held		420,808	(28,271)
Cash at beginning of the year		1,148,232	1,176,503
Cash at end of year	4	1,569,040	1,148,232

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report covers The Pharmacy Guild of Australia Western Australian Branch as an individual entity. The Pharmacy Guild of Australia Western Australian Branch is an association incorporated in Western Australia under the Workplace Relations Act 1996.

### Basis of preparation

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Workplace Relations Act 1996.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

### a. Income Tax

The Guild is currently exempt from income tax under Section 50-15 of the Income Tax Assessment Act 1997.

### b. Inventories

Inventories consist of stock of unsold product, measured at the lower of cost or net realisable value. The cost of inventories includes all direct costs of acquisition. Costs are assigned on the basis of weighted average cost.

### c. Property, plant & equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the committee to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

The depreciable amount of plant and equipment is depreciated on a straight line basis over their useful lives to the association commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Office equipment	15%
Office furniture	10%
Motor vehicles	15%
Computer equipment	33 1/3%
Structural improvements	2.5%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

The asset's carrying value is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

### d. Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the economic entity are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straightline basis over the life of the lease term.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### e. Financial instruments

### Recognition and measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the association becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transaction costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

### Derecognition

Financial assets are derecognised where the contractual right to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

### Classification and Subsequent Measurement

Financial assets at fair value through profit and loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in the fair value are included in profit or loss in the period in which they arise.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the association's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as such or that are not classified in any other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

### **Impairment**

At each reporting date, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

### f. Impairment of assets

At each reporting date, the association reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the assets carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

### g. Employee Benefits

Provision is made for the association's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

### h. Training administration fee

The training administration fee liability represents the amount refundable to employer members for the training administration fee originally charged to employer members.

### i. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

### Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the provision of membership subscriptions is recognised on a straight line basis over the financial year.

All revenue is stated net of the amount of goods and services tax (GST).

### k. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

### Comparative Figures

Where requested by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

### Critical accounting estimates and judgments

The committee members evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the association.

## Key estimates — Impairment

The association assesses impairment at each reporting date by evaluating conditions specific to the association that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	2008 \$	2007 \$
2. REVENUE	Ψ	Ψ
<ul> <li>Operating Activities</li> <li>General fund revenue</li> <li>Special project fund revenue</li> <li>Interest received – general fund</li> <li>Interest received - special project fund</li> </ul>	26,516	2,601,541 241,510 51,000 18,009 
Non-operating Activities	-	
Total revenue	3,103,290	2,912,060
A detailed income and expenditure statement follows at the end of this fina	ncial report.	
3. AUDITORS REMUNERATION		
Remuneration of the auditor for:		
Auditing or reviewing the financial report Other services	7,900	8,400 -
	7,900	8,400
4. CASH AND CASH EQUIVALENTS		=======
Cash at bank and in hand Short term bank deposits	1,569,040 -	1,148,232 -
	1,569,040	1,148,232

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

Reconciliation of cash   Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:-   Cash and cash equivalents - general   1,142,380   856,020   Cash and cash equivalents - special projects fund   426,660   292,212   Bank overdrafts   1,569,040   1,148,232		2008 \$	2007 \$
Cash and cash equivalents - special projects fund Bank overdrafts         426,660         292,212           Bank overdrafts         1,569,040         1,148,232           5. TRADE AND OTHER RECEIVABLES         CURRENT           Trade & other debtors         129,708         14,874           Less provision for doubtful debts         1,069         1,069           NON CURRENT         10,000         10,000           6. INVENTORIES         10,000         10,000           6. INVENTORIES         5,353         2,111           7. OTHER CURRENT ASSETS         43,134         77,954           Prepayments         43,134         77,954           Accrued income         93,460         -           136,594         77,954	Cash at the end of the financial year as shown in the cash flow statement is reconciled to items		
5. TRADE AND OTHER RECEIVABLES         CURRENT         Trade & other debtors       129,708       14,874         Less provision for doubtful debts       129,708       13,805         NON CURRENT         Loan to Guild Shield Chemists       10,000       10,000         6. INVENTORIES       CURRENT         Stocks of stationery, packaging and signs       5,353       2,111         7. OTHER CURRENT ASSETS         Prepayments       43,134       77,954         Accrued income       93,460       —         136,594       77,954         7,7,954       —         136,594       77,954	Cash and cash equivalents - special projects fund		
CURRENT         Trade & other debtors       129,708       14,874         Less provision for doubtful debts       129,708       13,805         NON CURRENT         Loan to Guild Shield Chemists       10,000       10,000         6. INVENTORIES       URRENT         Stocks of stationery, packaging and signs       5,353       2,111         7. OTHER CURRENT ASSETS         Prepayments       43,134       77,954         Accrued income       93,460       -         136,594       77,954         77,954       77,954         136,594       77,954			
Trade & other debtors       129,708       14,874         Less provision for doubtful debts       129,708       14,874         Less provision for doubtful debts       129,708       13,805         NON CURRENT       10,000       10,000         6. INVENTORIES       CURRENT       5,353       2,111         7. OTHER CURRENT ASSETS       43,134       77,954         Prepayments       43,134       77,954         Accrued income       93,460       -         136,594       77,954	5. TRADE AND OTHER RECEIVABLES		
Less provision for doubtful debts       129,708       14,874         -       1,069         129,708       13,805         NON CURRENT       10,000       10,000         6. INVENTORIES       10,000       10,000         CURRENT       5,353       2,111         7. OTHER CURRENT ASSETS       43,134       77,954         Accrued income       93,460       -         136,594       77,954	CURRENT		
Less provision for doubtful debts - 1,069	Trade & other debtors	129,708	14,874
NON CURRENT  Loan to Guild Shield Chemists 10,000 10,000 6. INVENTORIES  CURRENT  Stocks of stationery, packaging and signs 5,353 2,111 7. OTHER CURRENT ASSETS  Prepayments 43,134 77,954 Accrued income 93,460 - 136,594 77,954	Less provision for doubtful debts	129,708	
Loan to Guild Shield Chemists       10,000       10,000         6. INVENTORIES       CURRENT         7. OTHER CURRENT ASSETS         Prepayments Accrued income       43,134 77,954 93,460       77,954         136,594 77,954			·
6. INVENTORIES  CURRENT  Stocks of stationery, packaging and signs  7. OTHER CURRENT ASSETS  Prepayments Accrued income  136,594  77,954	NON CURRENT		
6. INVENTORIES  CURRENT  Stocks of stationery, packaging and signs  7. OTHER CURRENT ASSETS  Prepayments Accrued income  136,594  77,954	Loan to Guild Shield Chemists		·
Stocks of stationery, packaging and signs       5,353       2,111         7. OTHER CURRENT ASSETS         Prepayments       43,134       77,954         Accrued income       93,460       -         136,594       77,954	6. INVENTORIES		
7. OTHER CURRENT ASSETS  Prepayments	CURRENT		
Prepayments 43,134 77,954 Accrued income 93,460 -  136,594 77,954	Stocks of stationery, packaging and signs		•
Accrued income 93,460	7. OTHER CURRENT ASSETS		
			77,954
			77,954

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	200 <b>8</b> \$	2007 \$
8. PROPERTY, PLANT & EQUIPMENT		
Land & buildings		
At independent valuation 2003 Revaluation	-	1,300,000 525,000
At independent valuation 2007	-	1,825,000
Land & buildings		,
Opening independent valuation Revaluation	1,825,000	
Closing independent valuation	1,825,000	
Office furniture & equipment At cost	747,136	
Accumulated depreciation	(437,102)	(401,421)
	310,034	335,800
Motor vehicles At cost Accumulated amortisation	83,865 (36,769)	83,864 (24,189)
	47,096	59,675
Total plant & equipment	357,130	395,475
Total property, plant & equipment	2,182,130	2,220,475

The association's land & buildings were revalued in the 2007 financial year by independent valuers. Valuations were made on the basis of open market value. The revaluation surplus was credited to an asset revaluation reserve in the equity section of the balance sheet. No deferred tax was provided on the revaluation as the association is exempt from taxation under the principle of mutuality.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

## Movement in carrying amounts

Movements in carrying amounts for each class of property, plant & equipment between the beginning and the end of the current financial year.

	Land & buildings \$	Office furniture & equipment \$	Motor vehicles \$	Total \$
Balance at the beginning of year Additions Disposals	1,825,000 - -	335,800 9,916 -	59,675 - -	2,220,475 9,916 -
Revaluation decrement Depreciation & amortisation expense	- -	(35,682)	- (12,579)	- (48,261)
Carrying amount at the end of year	1,825,000	310,034	47,096	2,182,130
			2008	2007 \$
9. TRADE & OTHER PAYABLES CURRENT				
Trade payables Training administration fees Income received in advance			3,969 21,000	85,540 21,000
Accrued expenses Accrued GST			607,41 <b>2</b> 76,205 6,257	157,100 6,250 309

The significant change in the Income received in advance balance is due to timing differences. Invoices for the members' subscriptions were issued in July 2007 for the 2008 year, however the invoices for the 2009 year were issued in June 2008 and the financial statements are prepared on an accrual basis.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

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	Annual leave \$	Long service leave \$	Total \$
Opening balance at 1 July 2007 Additional provisions	41,961 38,412	12,944 32,787	54,905 71,199
Amounts used	36,512	-	36,512
Balance at 30 June 2008	43,861	45,731	89,592
Analysis of total provision			2008
Current Non current			\$ 34,730 54,862
		-	89,592
		±	

## Provision for long term employee benefits

A provision has been recognised for employee entitlements relating to long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

	2008 \$	2007 <b>\$</b>
11. CAPITAL & LEASING COMMITMENTS		
Operating lease commitments		
Payable - minimum lease payments		
- not later than 12 months - between 12 months & 5 years - greater than 5 years	5,869 - -	2,835
	5,869 <b>====</b>	2,835

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

2008	2007
\$	\$

### 12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Estimates of the potential effect of contingent liabilities that may become payable:

### 13. EVENTS AFTER THE BALANCE SHEET DATE

The annual Trade Fair, due to be held in July 2008, was cancelled on 3 July 2008. Deposits received from attendees valued at \$57,027 were held as Income in Advance, and were refunded subsequent to balance date. Deposits paid by the Guild amounting to \$27,260, recorded as Prepayments in Advance, were not subsequently refunded to the Guild.

The financial effect of this cancellation has not been brought to account in the financial report at 30 June 2008, and will be reflected in next year's financials.

### 14. RELATED PARTY TRANSACTIONS

There have been no material transactions with key management personnel or related parties.

### 15. CASHFLOW INFORMATION

Reconciliation of cash flow from operations with profit from ordinary activities after income tax:

Profit after income tax	60,833	15,728
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit	10.051	-0.455
- Depreciation and amortisation	48,261	50,456
- Net loss/(profit) on disposal of plant and equipment	0	3,974
- Depreciation adjustments	0	0
Changes in assets and liabilities		
- (Increase)/decrease in trade and term debtors	(115,903)	975,229
- (Increase)/decrease in prepayments	34,820	1,867
- (Increase)/decrease in accrued income	(93,460)	0
- (Increase)/decrease in inventories	(3,242)	375
- Increase/(decrease) in trade and other payables	438,697	(982,652)
- Increase/(decrease) in employee benefits	34,687	12,829
- Increase/(decrease) in accrued GST	5,948	(79,177)
- Transfer to capital reserves	20,084	2,691
Cash flow from operations	430,725	1 <b>,3</b> 20

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

### 16. FINANCIAL RISK MANAGEMENT

### a. Financial risk management policies

The association's financial instruments consist mainly of deposits with banks, short term instruments, accounts receivable and payable.

The association does not have any derivative instruments at 30 June 2008.

### i. Treasury risk management

The association has no interest bearing borrowings and therefore has no current interest rate exposure.

### ii. Financial risks

The main risks the association is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating interest bearing investments.

Foreign currency risks

The association is not exposed to fluctuations in foreign currencies.

Liquidity risk

The association manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised facilities are maintained.

Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

The association does not have any material credit risk exposure to any one single receivable or group of receivables under financial instruments entered into by the association.

Price risk

The association is not exposed to any material commodity price risk.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

## b. Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

	inte	Floating Fixed interest rate Fixed interest interest maturing within 1 maturing 1 t rate year years		g 1 to 5	Non interest bearing			
	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$
Financial assets Cash & cash equivalents Short-term deposits Trade & other receivables	1,569,040	1,148,232		-	-	-	139,708	23,805
Total financial assets	1,569,040	1,148,232	-	-	-		139,708	23,805
Financial liabilities Trade & sundry payables Lease liabilities	- -	- -	- -	-	-	-	714,843 -	270,199 -
Total financial liabilities	•		<u> </u>	•	-	-	714,843	270,199

The weighted average effective interest rate of financial instruments held at balance date was:

	2008	2007
Cash & cash equivalents	6.56%	6.20%
Receivables	0.00%	0.00%
Trade & sundry payables	0.00%	0.00%

### c. Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value.

No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments.

### 17. CHANGE IN ACCOUNTING POLICY

a. The following Australian Accounting Standards have been issued or amended and are applicable to the parent and consolidated group but are not yet effective. They have not been adopted in preparation of the financial statements at reporting date.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

AASB Amendment	Standards Affected	Outline of Amendment	Application Date of the Standard	Application Date for the Group
AASB 2007-3 Amendments to Australian Accounting Standards	AASB 5: Non-current Assets Held for Sale and Discontinued Operations AASB 6: Exploration for an Evaluation of Minerals AASB 102: Inventories AASB 107: Cash Flow Statements AASB 119: Employee Benefits AASB 127: Consolidated and Separate Financial Statements AASB 134: Interim Financial Reporting AASB 136: Impairment of Assets AASB 1023: General Insurance Contracts AASB 1038: Life Insurance Contracts	The disclosure requirements of AASB 114: Segment Reporting have been replaced due to the issuing of AASB 8: Segment Reporting in February 2007. These amendments will involve changes to segment reporting disclosures within the financial report. However, it is anticipated there will be no direct impact on recognition and measurement criteria amounts included in the financial report.	1 January 2009	1 July 2009
AASB 8 Operating Segments	AASB 114: Segment Reporting	As above.	1 January 2009	1 July 2009
AASB 2007-6 Amendments to Australian Accounting Standards	AASB 1: First time adoption of AIFRS AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 111: Construction Contracts AASB 116: Property, Plant and Equipment AASB 138: Intangible Assets	The revised AASB123: Borrowing Costs issued in June 2007 has removed the option to expense all borrowing costs. This amendment will require the capitalisation of all borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset. However, there will be no direct impact to the amounts included in the financial group as they already capitalise borrowing costs related to these assets.		1 July 2009
AASB 123 Borrowing Costs	AASB 123: Borrowing Costs	As above.	1 January 2009	1 July 2009
AASB 2007-8 Amendments to Australian Accounting Standards	AASB 101: Presentation of Financial Statements	The revised AASB 101: Presentation of Financial Statements issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity.	1 January 2009	1 July 2009
AASB 101	AASB 101: Presentation of Financial Statements	As above.	1 January 2009	1 July 2009

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

### 18. ASSOCIATION DETAILS

The principal place of business of the association is:

The Pharmacy Guild of Australia WA Branch 1322 Hay Street West Perth WA 6005

## 19. SEGMENT REPORTING

The association operates predominately in one business and geographical segment, being the pharmaceutical sector, providing industrial representative services to members of the association in Western Australia.

### 20. WORKPLACE RELATIONS ACT 1996 - SECTION 272 SCHEDULE 1B

Information to be provided to members or Registrar.

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

Note: This subsection is a civil penalty provision (see section 305).

## STATEMENT BY THE MEMBERS OF THE COMMITTEE

In the opinion of the committee the financial report as set out on pages 20 to 38;

- 1. Presents a true and fair view of the financial position of The Pharmacy Guild of Australia Western Australian Branch as at 30 June 2008 and it's performance for the year ended on that date in accordance with Australian Accounting Standards, mandatory professional reporting requirements and other authoritive pronouncements of the Australian Accounting Standards Board.
- 2. At the date of this statement, there are reasonable grounds to believe that The Pharmacy Guild of Australia Western Australian Branch will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Harold Denis Zafer President

Zoe Lenette Mullen Vice President of Finance

Dated this 1st day of September 2008

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

Scope

The financial report and committee's responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the statement by members of the committee for The Pharmacy Guild of Australia Western Australian Branch, for the year ended 30 June 2008.

The committee of the association is responsible for the preparation and true and fair presentation of the financial report in accordance with the Workplace Relations Act 1996. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

### Audit Approach

We conducted an independent audit in order to express an opinion to the members of the association. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgment, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Workplace Relations Act 1996, including compliance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the association's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

## Audit Opinion

In our opinion, the general purpose financial report of The Pharmacy Guild of Australia, Western Australian Branch is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996.

M. Cattain

Mario Natale Cattalini CPA Registered Company Auditor Francis A Jones Pty Ltd 154 High Street Fremantle WA 6160

Date: 1 September 2008

# FOR THE YEAR ENDED 30 JUNE 2008 GENERAL FUND

	2008 \$	2007 \$
REVENUE		
Operating Activities		
Administration Expenses Recovered	714,847	695,158
Commission	188,430	145,920
Events & Public Relations Income	6,264	1,292
Gold Cross Service Commission	44,635	53,486
Members Services	561,398	500,137
Membership Subscriptions	681,244	774,316
Pharmacy Industry Training	541,787	399,237
Sundry Income	13,375	4,685
Interest Received	54,560	51,000
Capital Equipment Reserve Reimbursement	9,916	27,310
TOTAL REVENUE	2,816,456	2,652,541
EXPENDITURE		
Advertising	2,793	2,793
Accounting Fees	0	0
Auditing Fees	7,900	8,400
Bad Debts	(1,069)	7,795
Bank Fees	3,923	3,652
Branch Committee Expenses	186,804	181,282
Depreciation - Office Equipment	22,803	24,803
<ul> <li>Motor Vehicles</li> </ul>	12,580	12,700
Dispatch & Postage	19,824	19,151
EDP Maintenance & Support	11,962	13,437
Entertainment	765	956
Events & Public Relations Expenses	59,677	62,676
Insurance	24,199	30,206
Loss on sale of non current assets	0	3,974
Meeting Expenses	5,274	7,165
Members Services	630,547	449,835
Motor Vehicle	12,100	10,324
National Council Dues	382,511	481,446
Office Expenses	4,257	6,537
Payroll Tax	55,646	51,654
Parking/Taxi Expenses	860	986
Power and Light	11,433	10,268
Printing and Stationery	3 <b>7</b> ,978	34,294

# FOR THE YEAR ENDED 30 JUNE 2008 GENERAL FUND

	2008	2007
	\$	\$
Provision for Holiday Pay	1,900	4,310
Provision for Long Service Leave	32,7 <b>8</b> 6	2,188
Rent & Variable Outgoings	59,328	55,956
Salaries – Employees	547,619	52 <b>2,9</b> 25
Staff Recruitment & Agency Temp Staff	8,705	18,574
Subscriptions & Seminars	6,846	5,896
Sundry Expenses & Staff Training	9,941	18,540
Superannuation	101,914	86,616
Telephone and Facsimile	30,066	29,800
Training Division Expenses	553,348	513,305
Travelling Expenses	12,763	6,825
Uniforms for Staff	380	1,670
TOTAL EXPENDITURE	2,858,363	2,690,939
Profit from General Fund for the year	(41,907)	(38,398)

# FOR THE YEAR ENDED 30 JUNE 2008 SPECIAL PROJECT FUND

	2008 \$	2007 \$
REVENUE		
Operating Activities		440.065
Rent and Variable Outgoings Received	131,317	118,965
WA Industrial & Management Service Fee	129,001	122,545
Interest Received	26,516	18,009
TOTAL REVENUE	286,834	259,519
EXPENDITURE		
Bank Charges Stamp Duty		-
Cleaning Services & Supplies	20,744	20,843
Depreciation	12,878	12,953
Donations	7,700	7,991
Electricity	-	30
Insurance	4,475	2,230
Legal Cover Expenses	20,487	38,830
Parking Bay Rates	-	-
Rates & Taxes	16,851	12,648
Reimburse of Administration Costs	62,736	68,988
Repairs & Maintenance	5,556	6,756
Security/Alarm System	2,303 364	2,124
Sundry Expenses Transfer to Building Reserve	30,000	2,000 30,000
Hansiel to building Reserve	30,000	30,000
TOTAL EXPENDITURE	184,094	205,393
Profit from Special Projects Fund for the year	102,740	54,126



8 December 2009

Mr Harold Zafer President The Pharmacy Guild of Australia, Western Australian Branch

email: reception@wa.guild.org.au

Dear Mr Zafer

Re: Financial Report for The Pharmacy Guild of Australia, Western Australia Branch for year ended 30 June 2008 – FR2008/360

I acknowledge receipt of the revised financial report for The Pharmacy Guild of Australia, Western Australian Branch for the year ended 30 June 2008. The documents were lodged with Fair Work Australia on 2 December 2009.

### Documents not lodged in Registry within 14 days of meeting

The documents were presented to a General Meeting of Members on 23 September 2008 but were not lodged in the Registry until 2 September 2009. Section 268 of the *Fair Work* (*Registered Organisations*) *Act 2009* (the Act) requires that:

"A reporting unit must, within 14 days (or such longer period as the General Manager allows) after the general meeting referred to in section 266, lodge with FWA:

- (a) a copy of the full report; and
- (b) if a concise report was provided to members—a copy of the concise report; and
- (c) a certificate by a prescribed designated officer that the documents lodged are copies of the documents provided to members and presented to a meeting in accordance with section 266.

Note: This section is a civil penalty provision (see section 305).".

In future financial years the documents should be lodged with Fair Work Australia within 14 days of the meeting at which they were presented.

The financial report has now been filed.

I make the following comments to assist you when you next prepare a financial report. You are not required to take any further action in respect of the report lodged.

### **Operating Report**

Trustee of superannuation entity

Subsection 254(2)(d) of the Act requires details of any officer or member of the reporting unit who is a trustee, or a director of a company that is a trustee, of a superannuation entity or an exempt public sector superannuation scheme to be provided in the operating report "where a criterion for the officer or member being the trustee or director is that the officer or member is an officer or member of a registered organisation".

If no officers or members of the reporting unit is a trustee of a superannuation entity, the preferred wording to satisfy the s254(2)(d) is:

Telephone: (03) 8661 7777

Facsimile: (03) 9655 0401

International: (613) 8661 7777

Email: melbourne@fwa.gov.au

"No officer or member of the reporting unit holds a position as a trustee or director of a superannuation entity or exempt public sector superannuation scheme where the criterion for holding such position is that they are an officer or member of an organisation."

### References to Schedule 1B

The designated officer's certificate and note 21 in the GPFR contain references to Schedule 1B of the *Workplace Relations Act 1996*. Such references should have been to Schedule 1 of the *Workplace Relations Act 1996*. Designated officer's certificates prepared after 1 July 2009 should refer to the *Fair Work (Registered Organisations) Act 2009*.

### **Notice for Future Reports**

It should be noted that the General Manager attaches importance to reporting units both fully satisfying the obligations under the Act and to those obligations being discharged within the requisite timeframes. You should ensure that future financial returns fully satisfy the above obligations.

In the event the documents submitted do not fully comply with the legislative requirements in the Act then the report will not be filed and the reporting unit will be required to repeat these aspects that do not comply.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Tribunal Services and Organisations

Fair Work Australia

Email: kevin.donnellan@fwa.gov.au

## FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2008

## COMMITTEE OF MANAGEMENT STATEMENT

On 1 September 2008 the Committee of Management of The Pharmacy Guild of Australia WA Branch passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2008:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) The financial statements and notes comply with the Australian Accounting Standards;
- (b) The financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) The financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate:
- (d) There are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) During the financial year to which the GPFR relates and since the end of that year:
  - i. Meetings of the committee of management were held in accordance with the rules of the organization including the rules of a branch concerned; and
  - ii. The financial affairs of the reporting unit have been managed in accordance with the rules of the organization including the rules of a branch concerned; and
  - iii. The financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
  - iv. Where the organization consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organization; and
  - v. The information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - vi. There has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: Harold Denis Zafer

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Title of Office Held: President

Signature

Dated: 1 September 2008

## **OPERATING REPORT**

I, HAROLD DENIS ZAFER, being the designated officer responsible for preparing this report for the financial year ended 30 June 2008 of The Pharmacy Guild of Australia Western Australian Branch, report as follows:

## 1. Principal Activities:

- a) The Pharmacy Guild of Australia Western Australian Branch is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- b) The Pharmacy Guild of Australia Western Australian Branch assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- c) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia Western Australian Branch's President and Director outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

## 2. Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia Western Australian Branch's financial affairs during the period to which this report relates.

### 3. Members Advice:

- a) Under Section 174 of the Registration and Accountability of Organisations schedule, (RAO), a member may resign from a membership by written notice addressed and delivered to the Branch Director (Rule 36 of the Constitution);
- b) The register of members of the organization was maintained in accordance with the RAO:
- c) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information.

### 4. Prescribed and other Information:

- a) As at 30 June 2008 to which this report relates the number of members of the organisation was 452 including Honorary Life Members;
- b) As at 30 June 2008 the total number of employees employed by the reporting entity was 13.
- c) The persons who have been members of the committee of management of The Pharmacy Guild of Australia Western Australian Branch during the reporting period are:

Branch Executive

Harry Zafer

President

Lenette Mullen

Vice President Finance

National Councillor

Glenn Joyce Adrian Hinds Vice President Vice President

## OPERATING REPORT CONTINUED

### **Branch Committee**

Adrian Hinds Vivien Hudson Glenn Joyce John Rees Ross McKay

Lenette Mullen Ernie Pirone Michael Rollings

Vacant Adrian Staltari

Natalie Willis Stephen Wragg Harry Zafer David Manuel Great Southern Country North Coast Metro South Eastern Metro Eastern Country

Northern Country District

Fremantle Melville Northern Metro

Perth City

South Coastal Metro
Eastern Metropolitan
South Perth Metro
North Eastern Metro
West Coast Metro
South West Country

## 5. Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia Western Australian Branch paid insurance to cover all officers of The Pharmacy Guild of Australia Western Australian Branch. The officers of The Pharmacy Guild of Australia Western Australian Branch covered by the insurance policy include all the committees of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia Western Australian Branch. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia Western Australian Branch

HAROLD DENIS ZAFER Date: 1 September 2008

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### INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008 \$	2007 \$
Revenue	2	3,103,290	2,91 <b>2</b> ,060
Employee benefits expense	3	(692,924)	(62 <b>8</b> ,115)
Depreciation and amortisation expense	3	(48,261)	(50,456)
Other expenses	3	(2,301,27 <b>2</b> )	(2,217,761)
Profit for the year		60,833	15,728
		========	

### BALANCE SHEET AS AT 30 JUNE 2008

	NOTE	200 <b>8</b> \$	2007 \$
CURRENT ASSETS		Ą	Ψ
Cash and cash equivalents	5	1,569,040	1,14 <b>8</b> ,232
Trade and other receivables	6	129,708	13,805
Inventories	7	5,353	2,111
Other current assets	8	136,594	77,954
Total Current Assets		1,840,695	1,242,102
NON CURRENT ASSETS		<del></del>	
Trade and other receivables	6	10,000	10,000
Property, plant and equipment	9	2,182,130	2,220,475
Total Non Current Assets		2,192,130	2,230,475
TOTAL ASSETS		4,032,825	3,472,577
CURRENT LIABILITIES			
Trade and other payables	10	714,843	270,199
Short term provisions	11	34,730	14,939
Total Current Liabilities		749,573	285,138
NON CURRENT LIABILITIES	11		20.066
Long term provisions	11	54,862	39,966
Total Non Current Liabilities		54,862	39,966
TOTAL LIABILITIES		804,435	325,104
NET ASSETS		3,228,390	3,147,473
EQUITY			<b></b>
Reserves		1,267,771	1,247,687
Retained earnings		1,960,619	1,899,786
TOTAL EQUITY		3,228,390	3,147,473
The engagement and notes form and after a	o financial statem		=======

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

	Retained Earnings General	Retained Earnings Special Projects	Equipment Replacement Reserve	Capital Building Reserve	Asset Revaluation Reserve	Total
	\$	\$	\$	\$	\$	\$
Balance at 1 July 2006 Profit for the year	588,106 (38,398)	1,295,953 54,126	92,036	-	627,960	2,604,055 15,728
Transfer from general funds	- (20,390)	5 <del>4</del> ,120 -	(27,310)	30,000	525,000	527,690
Revaluation decrement						
	<del></del>					
					_	
Balance at 30 June 2007	549,708	1,350,079	64,726	30,000	1,152,960	3,147,473
					_	
Profit for the year Transfer from general	(40,907)	102,740	-	-	-	60,833
funds	-	-	(9,916)	30,000	-	20,084
				_	_	
Balance at 30 June 2008	508,801	1,452, <b>8</b> 19	54 <b>,8</b> 10	60,000	1,152,960	3,228,390
	========		=======		=======	=======

# CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008	2007 \$
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from members Payments to suppliers and employees Interest received		3,451,342 (3,101,693) 81,076	3,041,494 (3,109,183) 69,009
Net cash provided by operating activities	16	430,725	1,320
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of property, plant & equipment Purchase of property, plant & equipment		(9,917)	16,000 (58,783)
Net cash provided by (used in) investing activities		(9,917)	(42,783)
CASH FLOWS FROM FINANCING ACTIVITIES Training Fees Repaid Loan repayment received		-	(1,680) 14,872
Net cash provided by (used in) financing activities		-	13,192
Net increase/(decrease) in cash held		420,808	(28,271)
Cash at beginning of the year		1,148,232	1,176,503
Cash at end of year	5	1,569,040	1,148,232

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report covers The Pharmacy Guild of Australia Western Australian Branch as an individual entity. The Pharmacy Guild of Australia Western Australian Branch is an association incorporated in Western Australia under the Workplace Relations Act 1996.

#### Basis of preparation

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Workplace Relations Act 1996.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### a. Income Tax

The association does not provide for tax as only non-member income of the association is assessable for tax. Member income is excluded from tax assessment under the principal of mutuality.

#### b. Inventories

Inventories consist of stock of unsold product, measured at the lower of cost or net realisable value. The cost of inventories includes all direct costs of acquisition. Costs are assigned on the basis of weighted average cost.

#### c. Property, plant & equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the committee to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

The depreciable amount of plant and equipment is depreciated on a straight line basis over their useful lives to the association commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Office equipment	15%
Office furniture	10%
Motor vehicles	15%
Computer equipment	33 1/3%
Structural improvements	2.5%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

The asset's carrying value is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### d. Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the economic entity are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### e. Financial instruments

#### Recognition and measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the association becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transaction costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual right to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### Classification and Subsequent Measurement

Financial assets at fair value through profit and loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in the fair value are included in profit or loss in the period in which they arise.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the association's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as such or that are not classified in any other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### **Impairment**

At each reporting date, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

#### f. Impairment of assets

At each reporting date, the association reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the assets carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### g. Employee Benefits

Provision is made for the association's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

#### h. Training administration fee

The training administration fee liability represents the amount refundable to employer members for the training administration fee originally charged to employer members.

#### I. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### j. Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the provision of membership subscriptions is recognised on a straight line basis over the financial year.

All revenue is stated net of the amount of goods and services tax (GST).

#### k. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### I. Comparative Figures

Where requested by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### Critical accounting estimates and judgments

The committee members evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the association.

#### Key estimates — Impairment

The association assesses impairment at each reporting date by evaluating conditions specific to the association that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

2. REVENUE	2008	2007
Operating Activities	\$	\$
Revenue - General Fund		
Administration Expenses Recovered Commission Events & Public Relations Income Gold Cross Service Commission Members Services Membership Subscriptions Pharmacy Industry Training Sundry Income Interest Received Capital Equipment Reserve Reimbursement	714,847 188,430 6,264 44,635 561,398 681,244 541,787 13,375 54,560 9,916	695,158 145,920 1,292 53,486 500,137 774,316 399,237 4,685 51,000 27,310
Total Revenue - General Fund	2,816,456	2,652,541
Revenue – Special Projects		
Rent and Variable Outgoings Received WA Industrial & Management Service Fee Interest Received	131,317 129,001 26,516	118,965 122,545 18,009
Total Revenue - Special Projects	286,834	259,519
Operating Activities	3,103,290	2,912,060
Non-operating Activities	<del></del>	-
Total revenue	3,103,290	2,912,060

3. EXPENDITURI	3.	<b>EXP</b>	<b>EN</b> [	JIIC	JRE
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Advertising 2,793 2,793 2,793 Accounting Fees 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		2008	2007
Accounting Fees         0         0           Auditing Fees         7,900         8,400           Bad Debts         (1,069)         7,795           Bank Fees         3,923         3,652           Branch Committee Expenses         186,804         181,282           Depreciation – Office Equipment         22,803         24,803           — Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Parkling/Taxi Expenses         860         986           Power and Light         11,433         10,268      <	Expenditure – General Fund	\$	\$
Auditing Fees         7,900         8,400           Bad Debts         (1,069)         7,795           Bank Fees         3,923         3,652           Branch Committee Expenses         186,804         181,282           Depreclation - Office Equipment         22,803         24,803           - Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268	Advertising	2,793	2,793
Bad Debts         (1,069)         7,795           Bank Fees         3,923         3,652           Branch Committee Expenses         186,804         181,282           Depreciation - Office Equipment         22,803         24,803           - Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         3,932         34,294	Accounting Fees	0	0
Bank Fees         3,923         3,652           Branch Committee Expenses         186,804         181,282           Depreciation - Office Equipment         22,803         24,803           - Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Paryoll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900	Auditing Fees	7,900	<b>8</b> ,400
Branch Committee Expenses         186,804         181,282           Depreciation - Office Equipment         22,803         24,803           - Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxl Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave	Bad Debts	(1,069)	7,795
Depreciation - Office Equipment - Motor Vehicles         22,803         24,803           - Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxl Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoing	Bank Fees	3,923	3,652
- Motor Vehicles         12,580         12,700           Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries – Employees         547,619 </td <td>Branch Committee Expenses</td> <td>1<b>8</b>6,804</td> <td>181,2<b>8</b>2</td>	Branch Committee Expenses	1 <b>8</b> 6,804	181,2 <b>8</b> 2
Dispatch & Postage         19,824         19,151           EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Priovision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries – Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars <td>Depreciation – Office Equipment</td> <td>22,803</td> <td>24,80<b>3</b></td>	Depreciation – Office Equipment	22,803	24,80 <b>3</b>
EDP Maintenance & Support         11,962         13,437           Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries - Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,06         5,896           Sundry Expenses & Staff T	Motor Vehicles	12,580	12,700
Entertainment         765         956           Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries - Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars         6,846         5,896           Sundry Expenses & Staff Tr	Dispatch & Postage	19,824	19,151
Events & Public Relations Expenses         59,677         62,676           Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries – Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars         6,846         5,896           Sundry Exp	EDP Maintenance & Support	11,962	
Insurance         24,199         30,206           Loss on sale of non current assets         0         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries – Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars         6,846         5,896           Sundry Expenses & Staff Training         9,941         18,540           Superannuation         101,914         86,616           Telephone and Facsimi			
Loss on sale of non current assets         3,974           Meeting Expenses         5,274         7,165           Members Services         630,547         449,835           Motor Vehicle         12,100         10,324           National Council Dues         382,511         481,446           Office Expenses         4,257         6,537           Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries - Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars         6,846         5,896           Sundry Expenses & Staff Training         9,941         18,540           Superannuation         101,914         86,616           Telephone and Facsimile         30,066         29,800           Training Division Expenses	·	59,677	
Meeting Expenses       5,274       7,165         Members Services       630,547       449,835         Motor Vehicle       12,100       10,324         National Council Dues       382,511       481,446         Office Expenses       4,257       6,537         Payroll Tax       55,646       51,654         Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Sta			
Members Services       630,547       449,835         Motor Vehicle       12,100       10,324         National Council Dues       382,511       481,446         Office Expenses       4,257       6,537         Payroll Tax       55,646       51,654         Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			3,974
Motor Vehicle       12,100       10,324         National Council Dues       382,511       481,446         Office Expenses       4,257       6,537         Payroll Tax       55,646       51,654         Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	<u> </u>	•	
National Council Dues       382,511       481,446         Office Expenses       4,257       6,537         Payroll Tax       55,646       51,654         Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			
Office Expenses       4,257       6,537         Payroll Tax       55,646       51,654         Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670		·	
Payroll Tax         55,646         51,654           Parking/Taxi Expenses         860         986           Power and Light         11,433         10,268           Printing and Stationery         37,978         34,294           Provision for Holiday Pay         1,900         4,310           Provision for Long Service Leave         32,786         2,188           Rent & Variable Outgoings         59,328         55,956           Salaries - Employees         547,619         522,925           Staff Recruitment & Agency Temp Staff         8,705         18,574           Subscriptions & Seminars         6,846         5,896           Sundry Expenses & Staff Training         9,941         18,540           Superannuation         101,914         86,616           Telephone and Facsimile         30,066         29,800           Training Division Expenses         553,348         513,305           Travelling Expenses         12,763         6,825           Uniforms for Staff         380         1,670			
Parking/Taxi Expenses       860       986         Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	·	4,257	6,537
Power and Light       11,433       10,268         Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries – Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	•	55,646	51,654
Printing and Stationery       37,978       34,294         Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			986
Provision for Holiday Pay       1,900       4,310         Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	<del>-</del>		10,268
Provision for Long Service Leave       32,786       2,188         Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			34,294
Rent & Variable Outgoings       59,328       55,956         Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	·		
Salaries - Employees       547,619       522,925         Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	<del>-</del>		
Staff Recruitment & Agency Temp Staff       8,705       18,574         Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			
Subscriptions & Seminars       6,846       5,896         Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			
Sundry Expenses & Staff Training       9,941       18,540         Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670	- · · · · · · · · · · · · · · · · · · ·		
Superannuation       101,914       86,616         Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			
Telephone and Facsimile       30,066       29,800         Training Division Expenses       553,348       513,305         Travelling Expenses       12,763       6,825         Uniforms for Staff       380       1,670			
Training Division Expenses         553,348         513,305           Travelling Expenses         12,763         6,825           Uniforms for Staff         380         1,670	·		
Travelling Expenses 12,763 6,825 Uniforms for Staff 380 1,670		•	
Uniforms for Staff 380 1,670	•		
		·	
Total Expenditure – General Fund 2,858,363 2,690,939	Uniforms for Staff	380	1,670
	Total Expenditure – General Fund	2,858,363	2,690,939

	2008 \$	2007 \$
Expenditure – Special Projects	•	<b>,</b>
Bank Charges Stamp Duty Cleaning Services & Supplies Depreciation Donations Electricity Insurance Legal Cover Expenses Parking Bay Rates Rates & Taxes Reimburse of Administration Costs Repairs & Maintenance Security/Alarm System	20,744 12,878 7,700 - 4,475 20,487 - 16,851 62,736 5,556 2,303	20,843 12,953 7,991 30 2,230 38,830 - 12,648 68,988 6,756 2,124
Sundry Expenses Transfer to Building Reserve	364 30,000	2,000 30,000
Total Expenditure – Special Projects  Total Expenditure	184,094 	205,393
4. AUDITORS REMUNERATION	2008 \$	<b>20</b> 07
Remuneration of the auditor for:		
Auditing or reviewing the financial report Other services	7,900	8,400
	7,900	8,400
5. CASH AND CASH EQUIVALENTS	======================================	
Cash at bank and in hand Short term bank deposits	1,569,040	1,148,232
	1,569,040 	1,148,232

	2008 \$	2007 \$
Reconciliation of cash Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:-		
Cash and cash equivalents - general Cash and cash equivalents - special projects fund Bank overdrafts	1,142,380 426,660	856,020 292,212
	1,569,040	1,148,232
6. TRADE AND OTHER RECEIVABLES		•
CURRENT		
Trade & other debtors	129,708	14,874
Less provision for doubtful debts	129,708	14,874 1,069
	129,708 	13,805
NON CURRENT		
Loan to Guild Shield Chemists	10,000	10,000
7. INVENTORIES	######################################	
CURRENT		
Stocks of stationery, packaging and signs	5,353	2,111
8. OTHER CURRENT ASSETS		
Prepayments Accrued income	43,134 93,460	77,954
	136,594	77,954

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	2008 \$	2007 \$
9. PROPERTY, PLANT & EQUIPMENT		
Land & buildings		
At independent valuation 2003 Revaluation	-	1,300,000 525,000
At independent valuation 2007	-	1,825,000
Land & buildings		
Opening independent valuation Revaluation	1,825,000 0	
Closing independent valuation	1,825,000	
Office furniture & equipment At cost	747 136	737 771
Accumulated depreciation	747,136 (437,102)	737,221 (401,4 <b>2</b> 1)
	310,034	335,800
Motor vehicles At cost Accumulated amortisation	83,865 (36,769)	83, <b>8</b> 64 (24,1 <b>8</b> 9)
	47,096	59,675
Total plant & equipment	357,130	395,475
Total property, plant & equipment	2,182,130	2,220,475

The association's land & buildings were revalued in the 2007 financial year by independent valuers. Valuations were made on the basis of open market value. The revaluation surplus was credited to an asset revaluation reserve in the equity section of the balance sheet. No deferred tax was provided on the revaluation as the association is exempt from taxation under the principle of mutuality.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Movement in carrying amounts

Movements in carrying amounts for each class of property, plant & equipment between the beginning and the end of the current financial year.

	Land & buildings \$	Office furniture & equipment \$	Motor vehicles \$	Total \$
Balance at the beginning of year Additions Disposals	1,825,000 - -	335,800 9,916 -	59,675 - -	2,220,475 9,916 -
Revaluation decrement Depreciation & amortisation expense	-	(35,682)	- (12,579)	(48,261)
Carrying amount at the end of year	1,825,000	310,034	47,096	2,182,130
			200 <b>8</b> \$	2007 <b>\$</b>
10. TRADE & OTHER PAYABLES CURRENT				
Trade payables Training administration fees Income received in advance Accrued expenses Accrued GST			3,969 21,000 607,412 76,205 6,257	85,540 21,000 157,100 6,250 309
			714,843	270,199

The significant change in the Income received in advance balance is due to timing differences. Invoices for the members' subscriptions were issued in July 2007 for the 2008 year, however the invoices for the 2009 year were issued in June 2008 and the financial statements are prepared on an accrual basis.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

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TT. FROVISIONS	Annual leave \$	Long service leave \$	Total \$
Opening balance at 1 July 2007 Additional provisions	41,961 38,412	12,944 32,787	54,905 71,199
Amounts used	36,512		36,512
Balance at 30 June 2008	43,861 <b>====</b>	45,731 	89,592 
Analysis of total provision			2008
Current Non <b>c</b> urrent			\$ 34,730 54,862
			89,592
		=	

#### Provision for long term employee benefits

A provision has been recognised for employee entitlements relating to long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

	2008 \$	2007 \$
12. CAPITAL & LEASING COMMITMENTS		
Operating lease commitments		
Payable – minimum lease payments		
- not later than 12 months - between 12 months & 5 years - greater than 5 years	5,869 - -	2,835
	5,869 <b>====</b>	2,835

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

2008	2007
\$	\$

#### 13. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Estimates of the potential effect of contingent liabilities that may become payable:

#### 14. EVENTS AFTER THE BALANCE SHEET DATE

The annual Trade Fair, due to be held in July 2008, was cancelled on 3 July 2008. Deposits received from attendees valued at \$57,027 were held as Income in Advance, and were refunded subsequent to balance date. Deposits paid by the Guild amounting to \$27,260, recorded as Prepayments in Advance, were not subsequently refunded to the Guild.

The financial effect of this cancellation has not been brought to account in the financial report at 30 June 2008, and will be reflected in next year's financials.

#### 15. RELATED PARTY TRANSACTIONS

There have been no material transactions with key management personnel or related parties.

#### 16. CASHFLOW INFORMATION

Reconciliation of cash flow from operations with profit from ordinary activities after income tax:

Profit after income tax	60,833	15,728
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit - Depreciation and amortisation - Net loss/(profit) on disposal of plant and equipment	48,261 0	50,456 3,974
- Depreciation adjustments	0	0
Changes in assets and liabilities		
- (Increase)/decrease in trade and term debtors	(115,903)	975,229
- (Increase)/decrease in prepayments	34,820	1,867
- (Increase)/decrease in accrued income	(93,460)	0
- (Increase)/decrease in inventories	(3,242)	375
- Increase/(decrease) in trade and other payables	438,697	(982,652)
- Increase/(decrease) in employee benefits	34,687	12,829
- Increase/(decrease) in accrued GST	5,948	(79,177)
- Transfer to capital reserves	20, <b>0</b> 84	2,691
Cash flow from operations	430,725	1,320
	========	=======

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 17. FINANCIAL RISK MANAGEMENT

#### a. Financial risk management policies

The association's financial instruments consist mainly of deposits with banks, short term instruments, accounts receivable and payable.

The association does not have any derivative instruments at 30 June 2008.

#### i. Treasury risk management

The association has no interest bearing borrowings and therefore has no current interest rate exposure.

#### ii. Financial risks

The main risks the association is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating interest bearing investments.

Foreign currency risks

The association is not exposed to fluctuations in foreign currencies.

Liquidity risk

The association manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised facilities are maintained.

Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

The association does not have any material credit risk exposure to any one single receivable or group of receivables under financial instruments entered into by the association.

Price risk

The association is not exposed to any material commodity price risk.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### b. Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

	Floating interest rate		Fixed interest rate maturing within 1 year		Fixed interest rate maturing 1 to 5 years		Non interest bearing	
	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$
Financial assets Cash & cash equivalents Short-term deposits Trade & other receivables	1,569,040	1,148,232		-	-	-	139,708	23,805
Total financial assets	1,569,040	1,148,232	-		-	-	139,708	23,805
Financial liabilities Trade & sundry payables Lease liabilities	-	<u>-</u> -	-	-	-	-	714,843 -	270,199 -
Total financial liabilities		-	-	-		-	714,843	270,199

The weighted average effective interest rate of financial instruments held at balance date was:

	2008	2007
Cash & cash equivalents	6.56%	6.20%
Receivables	0.00%	0.00%
Trade & sundry payables	0.00%	0.00%

#### c. Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value.

No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments.

#### 18. CHANGE IN ACCOUNTING POLICY

a. The following Australian Accounting Standards have been issued or amended and are applicable to the parent and consolidated group but are not yet effective. They have not been adopted in preparation of the financial statements at reporting date.

AASB Amendment	Standards Affected	Outline of Amendment	Application Date of the Standard	Application Date for the Group
AASB 2007-3 Amendments to Australian Accounting Standards	AASB 5: Non-current Assets Held for Sale and Discontinued Operations AASB 6: Exploration for an Evaluation of Minerals AASB 102: Inventories AASB 107: Cash Flow Statements AASB 119: Employee Benefits AASB 127: Consolidated and Separate Financial Statements AASB 134: Interim Financial Reporting AASB 136: Impairment of Assets AASB 1023: General Insurance Contracts AASB 1038: Life Insurance Contracts	The disclosure requirements of AASB 114: Segment Reporting have been replaced due to the Issuing of AASB 8: Segment Reporting in February 2007. These amendments will involve changes to segment reporting disclosures within the financial report. However, it is anticipated there will be no direct impact on recognition and measurement criteria amounts included in the financial report.	1 January 2009	1 July 2009
AASB 8 Operating Segments	AASB 114: Segment Reporting	As above.	1 January 2009	1 July 2009
AASB 2007-6 Amendments to Australian Accounting Standards	AASB 1: First time adoption of AIFRS AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 111: Construction Contracts AASB 116: Property, Plant and Equipment AASB 138: Intangible Assets	The revised AASB123: Borrowing Costs issued in June 2007 has removed the option to expense all borrowing costs. This amendment will require the capitalisation of all borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset. However, there will be no direct impact to the amounts included in the financial group as they already capitalise borrowing costs related to these assets.	1 January 2009	1 July 2009
AASB 123 Borrowing Costs	AASB 123: Borrowing Costs	As above.	1 January 2009	1 July 2009
AASB 2007-8 Amendments to Australian Accounting Standards	AASB 101: Presentation of Financial Statements	The revised AASB 101: Presentation of Financial Statements Issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity.	1 January 2009	1 July 2009
AASB 101	AASB 101: Presentation of Financial Statements	As above.	1 January 2009	1 July 2009

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 19. ASSOCIATION DETAILS

The principal place of business of the association is:

The Pharmacy Guild of Australia WA Branch 1322 Hay Street West Perth WA 6005

#### 20. SEGMENT REPORTING

The association operates predominately in one business and geographical segment, being the pharmaceutical sector, providing industrial representative services to members of the association in Western Australia.

#### 21. WORKPLACE RELATIONS ACT 1996 - SECTION 272 SCHEDULE 1B

Information to be provided to members or Registrar.

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

Note: This subsection is a civil penalty provision (see section 305).

### STATEMENT BY THE MEMBERS OF THE COMMITTEE

In the opinion of the committee the financial report as set out on pages 20 to 40;

- Presents a true and fair view of the financial position of The Pharmacy Guild of Australia Western
  Australian Branch as at 30 June 2008 and it's performance for the year ended on that date in
  accordance with Australian Accounting Standards, mandatory professional reporting
  requirements and other authoritive pronouncements of the Australian Accounting Standards
  Board.
- 2. At the date of this statement, there are reasonable grounds to believe that The Pharmacy Guild of Australia Western Australian Branch will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Harold Denis Zafer President

Tany Sel

Zoe Lenette Mullen Vice President of Finance

Dated this 1st day of September 2008

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

Scope

The financial report and committee's responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the statement by members of the committee for The Pharmacy Guild of Australia Western Australian Branch, for the year ended 30 June 2008.

The committee of the association is responsible for the preparation and true and fair presentation of the financial report in accordance with the Workplace Relations Act 1996. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### Audit Approach

We conducted an independent audit in order to express an opinion to the members of the association. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgment, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Workplace Relations Act 1996, including compliance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the association's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

#### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

#### **Audit Opinion**

In our opinion, the general purpose financial report of The Pharmacy Guild of Australia, Western Australian Branch is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996.

M. Cattain

Mario Natale Cattalini CPA Registered Company Auditor Francis A Jones Pty Ltd 154 High Street Fremantle WA 6160

Date: 1 September 2008



28 October 2009

Mr Harold Zafer President The Pharmacy Guild of Australia, Western Australian Branch

email: reception@wa.guild.org.au

Dear Mr Zafer

Re: Financial Report for The Pharmacy Guild of Australia, Western Australia Branch for year ended 30 June 2008 – FR2008/360

I acknowledge receipt of the financial report and the designated officer's certificate for The Pharmacy Guild of Australia, Western Australian Branch for the year ended 30 June 2008. The documents were lodged with Fair Work Australia on 2 and 15 September 2009.

In correspondence dated 12 December 2007 filing the 2007 report (FR2007/429) under the heading "Notice For Future Reports" this Office advised the reporting unit that "in the event the documents submitted do not fully comply with the legislative requirements in Schedule 1 then the report will not be filed and the reporting unit will be required to repeat these aspects that do not comply." The abovementioned financial report repeats matters previously drawn to your attention as not being in compliance with the relevant legislation and guidelines. In the circumstances I cannot file the reports as lodged.

The following matters require your attention before any action can be taken to file the above report.

#### Income and Expenditure Statement for the Year Ended 30 June 2008

#### Additional Financial Data

Pages 42 to 44 of the report contains additional financial data in the form of a detailed profit and loss account statement which follows the audited report. The additional financial data in the detailed profit and loss account sets out many of the items of revenue and expense that are required to be disclosed in accordance with Guidelines 10 and 11 of the General Manager's Reporting Guidelines such as capitation fees (National Council Dues).

This approach is not consistent with the requirements of the Fair Work (Registered Organisations) Act 2009 (the Act). Section 253 of the Act expressly requires each reporting unit to prepare a General Purpose Financial Report (GPFR), which is defined as including a profit and loss statement (s.253(2)(a)(i)). That GPFR must then be audited and the auditor must state whether, in his or her opinion, the GPFR is presented fairly in accordance with Australian Accounting Standards and the requirements of the Act.

#### Income statement

The reference to "Other expenses" appearing in the income statement and the figure of "\$2,301,272" exceeds the material limit (AASB 1031) where "When items of income and expense are material, their nature and amount shall be disclosed separately" (AASB 101 86.). The income and expenditure statement contained in pages 42 to 43 notes a figure of "\$2,858,363", but appears to be unaudited and these amounts appearing as other expenses should be included in the notes to the financial statements.

#### Notes to financial reports

Loans, Grants and Donations

I have noted that the statement on page 44 contains donations totaling \$7,700 which were made in 2007-8. Under subsection 237(1) of the Act there are certain steps that need to be taken if an individual donation exceeds \$1000.

As no subsection 237(1) statement has been lodged we assume that no single donation exceeded \$1000. Should this not be the case, please immediately advise Fair Work Australia of the details and ensure that there is compliance with the reporting requirements of section 237, other than with respect to the required timeframe. I have attached a link to a template statement you may wish to use (if appropriate) - <a href="http://www.fwa.gov.au/documents/organisations/factsheets/RO\_sampledoc\_3.doc">http://www.fwa.gov.au/documents/organisations/factsheets/RO\_sampledoc\_3.doc</a>.

Could the Branch indicate if the income and expenditure statements at pages 42 to 44 were audited and should form part of the notes to the financial statements.

If these statements do not form part on the notes, then the Branch will be required to revise the report and include the income and expenditure statements in the notes to the financial reports. The report is to be audited and a revised opinion is to be provided to the Branch. The report is to be redistributed to members and presented to a further general meeting and lodged with Fair Work Australia along with a designated officer's certificate.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan

Tribunal Services and Organisations

Fair Work Australia

Email: kevin.donnellan@fwa.gov.au

#### **Designated Officer's Certificate**

S268 of Schedule 1 B Workplace Relations Act 1996

I Zoe Lenette Mullen being the Vice President of The Pharmacy Guild of Australia, Western Australian Branch certify:

- That the documents lodged herewith are copies of the full report referred to in section 268 of the RAO Schedule; and
- That the full report was provided to members on 1 September 2008; and
- That the full report was presented to a general meeting of members of the reporting unit on 23 September 2008 in accordance with section 266 of the RAO Schedule.

ZOE LENETTE MULLEN

29 September 2008

### FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2008

#### COMMITTEE OF MANAGEMENT STATEMENT

On 1 September 2008 the Committee of Management of the Pharmacy Guild of Australia WA Branch passed the following resolution in relation to the general purpose financial report (GPFR) of the reporting unit for the financial year ended 30 June 2008:

The Committee of Management declares in relation to the GPFR that in its opinion:

- (a) The financial statements and notes comply with the Australian Accounting Standards;
- (b) The financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
- (c) The financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate:
- (d) There are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
- (e) During the financial year to which the GPFR relates and since the end of that year:
  - i. Meetings of the committee of management were held in accordance with the rules of the organization including the rules of a branch concerned; and
  - ii. The financial affairs of the reporting unit have been managed in accordance with the rules of the organization including the rules of a branch concerned; and
  - iii. The financial records of the reporting unit have been kept and maintained in accordance with the RAO Schedule and the RAO Regulations; and
  - iv. Where the organization consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organization; and
  - v. The information sought in any request of a member of the reporting unit or a Registrar duly made under section 272 of the RAO Schedule has been furnished to the member or Registrar; and
  - vi. There has been compliance with any order for inspection of financial records made by the Commission under section 273 of the RAO Schedule.

For Committee of Management: Harold Denis Zafer

Havey Sel

Title of Office Held: President

Signature

Dated: 1 September 2008

#### **OPERATING REPORT**

I, HAROLD DENIS ZAFER, being the designated officer responsible for preparing this report for the financial year ended 30 June 2008 of The Pharmacy Guild of Australia Western Australian Branch, report as follows:

#### 1. Principal Activities:

- a) The Pharmacy Guild of Australia Western Australian Branch is an employers' organisation servicing the needs of proprietors of independent community pharmacies and to represent their interests in industrial matters.
- b) The Pharmacy Guild of Australia Western Australian Branch assists the National Council and the National Executive of The Pharmacy Guild of Australia ("the Guild") in carrying out the overall policy and objectives of the Guild.
- c) Included in the Annual Report are the various reports compiled by The Pharmacy Guild of Australia Western Australian Branch's President and Director outlining the activities for the year. There were no significant changes in the nature of these activities during the year under review.

#### 2. Significant financial changes:

There have been no significant changes in The Pharmacy Guild of Australia Western Australian Branch's financial affairs during the period to which this report relates.

#### 3. Members Advice:

- a) Under Section 174 of the Registration and Accountability of Organisations schedule, (RAO), a member may resign from a membership by written notice addressed and delivered to the Branch Director (Rule 36 of the Constitution);
- b) The register of members of the organization was maintained in accordance with the RAO;
- c) Section 272 of the RAO outlines members and the registrar's rights to certain prescribed information.

#### 4. Prescribed and other Information:

- a) As at 30 June 2008 to which this report relates the number of members of the organisation was 896 including Honorary Life Members;
- b) As at 30 June 2008 the total number of employees employed by the reporting entity was 13.
- c) The persons who have been members of the committee of management of The Pharmacy Guild of Australia Western Australian Branch during the reporting period are:

#### **Branch Executive**

Harry Zafer President

Lenette Mullen Vice President Finance

National Councillor

Glenn Joyce Vice President
Adrian Hinds Vice President

#### OPERATING REPORT CONTINUED

#### **Branch Committee**

Adrian Hinds Great Southern Country
Vivien Hudson North Coast Metro
Glenn Joyce South Eastern Metro
John Rees Eastern Country

Ross McKay Northern Country District

Lenette Mullen Fremantle Melville
Ernie Pirone Northern Metro

Alichael Ballings

Michael Rollings Perth City

Vacant South Coastal Metro
Adrian Staltari Eastern Metropolitan
Natalie Willis South Perth Metro
Stephen Wragg North Eastern Metro
Harry Zafer West Coast Metro
David Manual South West Country

#### 5. Insurance of Officers:

During the financial year, The Pharmacy Guild of Australia Western Australian Branch paid insurance to cover all officers of The Pharmacy Guild of Australia Western Australian Branch. The officers of Pharmacy Guild of Australia Western Australian Branch covered by the insurance policy include all the committees of management. Other officers covered by the contract are the management of The Pharmacy Guild of Australia Western Australian Branch. The liabilities insured include costs and expenses that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of The Pharmacy Guild of Australia Western Australian Branch

HAROLD DENIS ZAFER Date: 1 September 2008

### INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008 \$	2007 \$
Revenue Employee benefits expense Depreciation and amortisation expense Other expenses	2	3,103,290 (692,924) (48,261) (2,301,272)	2,912,060 (628,115) (50,456) (2,217,761)
Profit for the year		60,833	15,728

### BALANCE SHEET AS AT 30 JUNE 2008

	NOTE	2008 \$	2007 \$
CURRENT ASSETS  Cash and cash equivalents  Trade and other receivables Inventories  Other current assets	4 5 6 7	1,569,040 129,708 5,353 136,594	1,148,232 13,805 2,111 77,954
Total Current Assets		1,840,695	1,242,102
NON CURRENT ASSETS  Trade and other receivables  Property, plant and equipment	5 8	10,000 2,182,130	10,000 2,220,475
Total Non Current Assets		2,192,130	2,230,475
TOTAL ASSETS		4,032,825	3,472,577
CURRENT LIABILITIES  Trade and other payables Short term provisions	9 10	714,843 34,730	270,199 14,939
Total Current Liabilities		749,573	285,138
NON CURRENT LIABILITIES Long term provisions	10	54,862	39,966
Total Non Current Liabilities		54,862	39,966
TOTAL LIABILITIES		804,435	325,104
NET ASSETS		3,228,390	3,147,473
EQUITY Reserves Retained earnings		1,267,771 1,960,619	1,247,687 1,899,786
TOTAL EQUITY		3,228,390 =====	3,147,473

The accompanying notes form part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2008

	Retained Earnings General	Retained Earnings Special Projects	Capital Equipment Replacement Reserve	Capital Building Reserve	Asset Revaluation Reserve	Total
	\$	\$	s \$	\$	\$	10tai
Balance at 1 July 2006 Profit for the year	588,106 (38,398)	1,295,953 54,126	92,036	<b>-</b>	627,960 -	2,604,055 15,728
Transfer from general funds	-	-	(27,310)	30,000	525,000	527,690
Revaluation decrement						
					_	
Balance at 30 June 2007	549,708	1,350,079	64,726	30,000	1,152,960	3,147,473
Profit for the year Transfer from general	(40,907)	102,740	-	-	-	60,833
funds	-	-	(9,916)	30,000	-	20,084
Balance at 30 June 2008	508,801	1,452,819	54,810 =====	60,000	1,152,960	3,228,390

### CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2008

	NOTE	2008 \$	2007 \$
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from members Payments to suppliers and employees Interest received		3,451,342 (3,101,693) 81,076	3,041,494 (3,109,183) 69,009
Net cash provided by operating activities	15	430,725	1,320
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of property, plant & equipment Purchase of property, plant & equipment		(9,917)	16,000 (58,783)
Net cash provided by (used in) investing activities		(9,917)	(42,783)
CASH FLOWS FROM FINANCING ACTIVITIES Training Fees Repaid Loan repayment received		-	(1,680) 14,872
Net cash provided by (used in) financing activities		-	13,192
Net increase/(decrease) in cash held		420,808	(28,271)
Cash at beginning of the year		1,148,232	1,176,503
Cash at end of year	4	1,569,040 =====	1,148,232

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 1. STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report covers Pharmacy Guild of Australia Western Australian Branch as an individual entity. Pharmacy Guild of Australia Western Australian Branch as an association incorporated in Western Australia under the Workplace Relations Act 1996.

#### Basis of preparation

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Workplace Relations Act 1996.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

#### a. Income Tax

The association does not provide for tax as only non-member income of the association is assessable for tax. Member income is excluded from tax assessment under the principal of mutuality.

#### b. Inventories

Inventories consist of stock of unsold product, measured at the lower of cost or net realisable value. The cost of inventories includes all direct costs of acquisition. Costs are assigned on the basis of weighted average cost.

#### c. Property, plant & equipment

Each class of property, plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment are measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the committee to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets' employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

The depreciable amount of plant and equipment is depreciated on a straight line basis over their useful lives to the association commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Office equipment	15%
Office furniture	10%
Motor vehicles	15%
Computer equipment	33 1/3%
Structural improvements	2.5%

The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

The asset's carrying value is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

#### d. Leases

Leases of fixed assets where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership that are transferred to entities in the economic entity are classified as finance leases.

Finance leases are capitalised by recording an asset and a liability at the lower of the amounts equal to the fair value of the leased property or the present value of the minimum lease payments, including any guaranteed residual values. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Leased assets are depreciated on a straight-line basis over the shorter of their estimated useful lives or the lease term.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### e. Financial instruments

#### Recognition and measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the association becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transaction costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

#### Derecognition

Financial assets are derecognised where the contractual right to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

#### Classification and Subsequent Measurement

Financial assets at fair value through profit and loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in the fair value are included in profit or loss in the period in which they arise.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the association's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as such or that are not classified in any other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

#### Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

#### **Impairment**

At each reporting date, the association assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether an impairment has arisen. Impairment losses are recognised in the income statement.

#### f. Impairment of assets

At each reporting date, the association reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the assets carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of an individual asset, the association estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### g. Employee Benefits

Provision is made for the association's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

#### h. Training administration fee

The training administration fee liability represents the amount refundable to employer members for the training administration fee originally charged to employer members.

#### i. Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### j. Revenue and other income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. Any consideration deferred is treated as the provision of finance and is discounted at a rate of interest that is generally accepted in the market for similar arrangements. The difference between the amount initially recognised and the amount ultimately received is interest revenue.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the provision of membership subscriptions is recognised on a straight line basis over the financial year.

All revenue is stated net of the amount of goods and services tax (GST).

#### k. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

#### Comparative Figures

Where requested by Accounting Standards comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### Critical accounting estimates and judgments

The committee members evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the association.

Key estimates — Impairment

The association assesses impairment at each reporting date by evaluating conditions specific to the association that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	2008 \$	2007 \$
2. REVENUE	•	,
<ul> <li>Operating Activities</li> <li>General fund revenue</li> <li>Special project fund revenue</li> <li>Interest received – general fund</li> <li>Interest received - special project fund</li> </ul>	2,761,896 260,318 54,560 26,516	
	3,103,290	2,912,060
Non-operating Activities	-	-
Total revenue	3,103,290	2,912,060
A detailed income and expenditure statement follows at the end of this finan	ncial report.	
3. AUDITORS REMUNERATION		
Remuneration of the auditor for:		
Auditing or reviewing the financial report Other services	7,900	8,400
	7,900	8,400
4. CASH AND CASH EQUIVALENTS		
Cash at bank and in hand Short term bank deposits	1,569,040 -	1,148,232
-	1,569,040	1,148,232

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	2008 \$	2007 \$
Reconciliation of cash  Cash at the end of the financial year as shown in the cash flow statement is reconciled to items in the balance sheet as follows:-		
Cash and cash equivalents - general Cash and cash equivalents - special projects fund Bank overdrafts	1,142,380 426,660	856,020 292,212 -
=	1,569,040	
5. TRADE AND OTHER RECEIVABLES		
CURRENT		
Trade & other debtors	129,708	14,874
Less provision for doubtful debts	129,708	14,874 1,069
==	129,708 ====================================	13,805
NON CURRENT		
Loan to Guild Shield Chemists	10,000	10,000
6. INVENTORIES		
CURRENT		
Stocks of stationery, packaging and signs	5,353 ==================================	
7. OTHER CURRENT ASSETS		
Prepayments Accrued income	43,134 93,460	77,954 -
	136,594	77,954

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

	2008 \$	2007 \$
8. PROPERTY, PLANT & EQUIPMENT		
Land & buildings		
At independent valuation 2003 Revaluation	- -	1,300,000 525,000
At independent valuation 2007		1,825,000
Land & buildings		
Opening independent valuation Revaluation	1,825,000	
Closing independent valuation	1,825,000	
Office furniture & equipment		
At cost Accumulated depreciation	747,136 (437,102)	
	310,034	335,800
Motor vehicles At cost Accumulated amortisation	83,865 (36,769)	83,864 (24,189)
	47,096	59,675
Total plant & equipment	357,130	395,475
Total property, plant & equipment	2,182,130	2,220,475

The association's land & buildings were revalued in the 2007 financial year by independent valuers. Valuations were made on the basis of open market value. The revaluation surplus was credited to an asset revaluation reserve in the equity section of the balance sheet. No deferred tax was provided on the revaluation as the association is exempt from taxation under the principle of mutuality.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### Movement in carrying amounts

Movements in carrying amounts for each class of property, plant & equipment between the beginning and the end of the current financial year.

	Land & buildings \$	Office furniture & equipment \$	Motor vehicles \$	Total \$
Balance at the beginning of year Additions Disposals	1,825,000 - -	335,800 9,916 -	59,675 - -	2,220,475 9,916
Revaluation decrement Depreciation & amortisation expense	-	(35,682)	- (12,579)	- (48,261)
Carrying amount at the end of year	1,825,000	310,034	47,096 	2,182,130
			2008	2007 \$
9. TRADE & OTHER PAYABLES CURRENT				
Trade payables Training administration fees Income received in advance Accrued expenses Accrued GST			3,969 21,000 607,412 76,205 6,257	85,540 21,000 157,100 6,250 309

The significant change in the Income received in advance balance is due to timing differences. Invoices for the members' subscriptions were issued in July 2007 for the 2008 year, however the invoices for the 2009 year were issued in June 2008 and the financial statements are prepared on an accrual basis.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

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TO. FROVISIONS	Annual leave \$	Long service leave \$	Total \$
Opening balance at 1 July 2007	41,961	<b>پ</b> 12,944	<b>پ</b> 54,905
Additional provisions	38,412	32,787	71,199
Amounts used	36,512	-	36,512
Balance at 30 June 2008	43,861	45,731	89,592
Analysis of total provision	=======	=======================================	2008
			\$
Current			34,730
Non current			54,862
		-	
			89,592
		=	

#### Provision for long term employee benefits

A provision has been recognised for employee entitlements relating to long service leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data. The measurement and recognition criteria relating to employee benefits has been included in Note 1 to this report.

	2008 \$	2007 \$
11. CAPITAL & LEASING COMMITMENTS		
Operating lease commitments		
Payable – minimum lease payments		
- not later than 12 months - between 12 months & 5 years - greater than 5 years	2,835	2,835
	2,835	2,835

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

2008	2007
\$	\$

#### 12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Estimates of the potential effect of contingent liabilities that may become payable:

- - -

#### 13. EVENTS AFTER THE BALANCE SHEET DATE

The annual Trade Fair, due to be held in July 2008, was cancelled on 3 July 2008. Deposits received from attendees valued at \$57,027 were held as Income in Advance, and were refunded subsequent to balance date. Deposits paid by the Guild amounting to \$27,260, recorded as Prepayments in Advance, were not subsequently refunded to the Guild.

The financial effect of this cancellation has not been brought to account in the financial report at 30 June 2008, and will be reflected in next year's financials.

#### 14. RELATED PARTY TRANSACTIONS

There have been no material transactions with key management personnel or related parties.

#### 15. CASHFLOW INFORMATION

#### Reconciliation of cash flow from operations with profit from ordinary activities after income tax:

Profit after income tax	60,833	15,728
Cash flows excluded from profit attributable to operating activities		
Non-cash flows in profit - Depreciation and amortisation - Net loss/(profit) on disposal of plant and equipment - Depreciation adjustments	48,261 0 0	50,456 3,974 0
Changes in assets and liabilities  - (Increase)/decrease in trade and term debtors  - (Increase)/decrease in prepayments  - (Increase)/decrease in accrued income  - (Increase)/decrease in inventories  - Increase/(decrease) in trade and other payables  - Increase/(decrease) in employee benefits  - Increase/(decrease) in accrued GST  - Transfer to capital reserves	(115,903) 34,820 (93,460) (3,242) 438,697 34,687 5,948 20,084	975,229 1,867 0 375 (982,652) 12,829 (79,177) 2,691
Cash flow from operations	430,725	1,320

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 16. FINANCIAL RISK MANAGEMENT

#### a. Financial risk management policies

The association's financial instruments consist mainly of deposits with banks, short tem instruments, accounts receivable and payable.

The association does not have any derivative instruments at 30 June 2008.

#### i. Treasury risk management

The association has no interest bearing borrowings and therefore has no current interest rate exposure.

#### ii. Financial risks

The main risks the association is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Interest rate risk

Interest rate risk is managed with a mixture of fixed and floating interest bearing investments.

Foreign currency risks

The association is not exposed to fluctuations in foreign currencies.

Liquidity risk

The association manages liquidity risk by monitoring forecast cash flows and ensuring that adequate unutilised facilities are maintained.

Credit risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any impairment of those assets, as disclosed in the balance sheet and notes to the financial statements.

The association does not have any material credit risk exposure to any one single receivable or group of receivables under financial instruments entered into by the association.

Price risk

The association is not exposed to any material commodity price risk.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### b. Financial Instrument Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

	Floating interest rate		Fixed interest rate maturing within 1 year		Fixed interest rate maturing 1 to 5 years		Non interest bearing	
	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$	2008 \$	2007 \$
Financial assets Cash & cash equivalents Short-term deposits Trade & other receivables	1,569,040	1,148,232		-	-	-	139,708	23,805
Total financial assets	1,569,040	1,148,232	-	-	-	-	139,708	23,805
Financial liabilities Trade & sundry payables Lease liabilities	-	- -	- -	-	-	-	714,843 -	270,199 -
Total financial liabilities	-	-	-	-	-	-	714,843	270,199

The weighted average effective interest rate of financial instruments held at balance date was:

	2008	2007
Cash & cash equivalents	6.56%	6.20%
Receivables	0.00%	0.00%
Trade & sundry payables	0.00%	0.00%

#### c. Net Fair Values

The net fair values of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. For other assets and other liabilities the net fair value approximates their carrying value.

No financial assets and financial liabilities are readily traded on organised markets in standardised form other than listed investments.

#### 17. CHANGE IN ACCOUNTING POLICY

a. The following Australian Accounting Standards have been issued or amended and are applicable to the parent and consolidated group but are not yet effective. They have not been adopted in preparation of the financial statements at reporting date.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

AASB Amendment	Standards Affected	Outline of Amendment	Application Date of the Standard	Application Date for the Group
AASB 2007-3 Amendments to Australian Accounting Standards	AASB 5: Non-current Assets Held for Sale and Discontinued Operations AASB 6: Exploration for an Evaluation of Minerals AASB 102: Inventories  AASB 107: Cash Flow Statements  AASB 119: Employee Benefits  AASB 127: Consolidated and Separate Financial Statements  AASB 134: Interim Financial Reporting AASB 136: Impairment of Assets  AASB 1023: General Insurance Contracts  AASB 1038: Life Insurance Contracts	The disclosure requirements of AASB 114: Segment Reporting have been replaced due to the issuing of AASB 8: Segment Reporting in February 2007. These amendments will involve changes to segment reporting disclosures within the financial report. However, it is anticipated there will be no direct impact on recognition and measurement criteria amounts included in the financial report.	1 January 2009	1 July 2009
AASB 8 Operating Segments	AASB 114: Segment Reporting	As above.	1 January 2009	1 July 2009
AASB 2007-6 Amendments to Australian Accounting Standards	AASB 1: First time adoption of AIFRS AASB 101: Presentation of Financial Statements AASB 107: Cash Flow Statements AASB 111: Construction Contracts AASB 116: Property, Plant and Equipment AASB 138: Intangible Assets	The revised AASB123: Borrowing Costs issued in June 2007 has removed the option to expense all borrowing costs. This amendment will require the capitalisation of all borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset. However, there will be no direct impact to the amounts included in the financial group as they already capitalise borrowing costs related to these assets.		1 July 2009
AASB 123 Borrowing Costs	AASB 123: Borrowing Costs	As above.	1 January 2009	1 July 2009
AASB 2007-8 Amendments to Australian Accounting Standards	AASB 101: Presentation of Financial Statements	The revised AASB 101: Presentation of Financial Statements issued in September 2007 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity.	1 January 2009	1 July 2009
AASB 101	AASB 101: Presentation of Financial Statements	As above.	1 January 2009	1 July 2009

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2008

#### 18. ASSOCIATION DETAILS

The principal place of business of the association is:

The Pharmacy Guild of Australia WA Branch 1322 Hay Street West Perth WA 6872

#### 19. SEGMENT REPORTING

The association operates predominately in one business and geographical segment, being the pharmaceutical sector, providing industrial representative services to members of the association in Western Australia.

#### 20. WORKPLACE RELATIONS ACT 1996 - SECTION 272 SCHEDULE 1B

Information to be provided to members or Registrar.

- (1) A member of a reporting unit, or a Registrar, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application.
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit.
- (3) A reporting unit must comply with an application made under subsection (1).

Note: This subsection is a civil penalty provision (see section 305).

#### STATEMENT BY THE MEMBERS OF THE COMMITTEE

In the opinion of the committee the financial report as set out on pages 20 to 38;

- 1. Presents a true and fair view of the financial position of Pharmacy Guild of Australia Western Australian Branch as at 30 June 2008 and it's performance for the year ended on that date in accordance with Australian Accounting Standards, mandatory professional reporting requirements and other authoritive pronouncements of the Australian Accounting Standards Board.
- 2. At the date of this statement, there are reasonable grounds to believe that Pharmacy Guild of Australia Western Australian Branch will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Harold Dennis Zafer

President

Zoe Lenette Mullen Vice President of Finance

Dated this 1st day of September 2008

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

#### Scope

#### The financial report and committee's responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, and the statement by members of the committee for Pharmacy Guild of Australia Western Australian Branch, for the year ended 30 June 2008.

The committee of the association is responsible for the preparation and true and fair presentation of the financial report in accordance with the Associations Incorporations Act (WA). This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

#### Audit Approach

We conducted an independent audit in order to express an opinion to the members of the association. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgment, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Associations Incorporations Act (WA), including compliance with Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the association's financial position, and of its performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- Examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- Assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the committee.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

#### Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

# INDEPENDENT AUDIT REPORT TO THE MEMBERS OF PHARMACY GUILD OF AUSTRALIA WESTERN AUSTRALIAN BRANCH

#### **Audit Opinion**

In our opinion, the general purpose financial report of Pharmacy Guild of Australia, Western Australian Branch is presented fairly in accordance with applicable Australian Accounting Standards and the requirements imposed by Part 3 of Chapter 8 of the RAO Schedule of the Workplace Relations Act 1996.

M. Cattalini

Mario Natale Cattalini CPA Registered Company Auditor Francis A Jones Pty Ltd 154 High Street Fremantle WA 6160

Date: 1 September 2008

### INCOME AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30 JUNE 2008 GENERAL FUND

	2008 \$	2007 \$
REVENUE		
Operating Activities		
Administration Expenses Recovered	714,847	695,158
Commission	188,430	145,920
Events & Public Relations Income	6,264	1,292
Gold Cross Service Commission	44,635	53,486
Members Services	561,398	500,137
Membership Subscriptions	681,244	774,316
Pharmacy Industry Training	541,787	399,237
Sundry Income	13,375	4,685
Interest Received	54,560	51,000
Capital Equipment Reserve Reimbursement	9,916	27,310
TOTAL REVENUE	2,816,456	2,652,541
EXPENDITURE		
Advertising	2,793	2,793
Accounting Fees	0	0
Auditing Fees	7,900	8,400
Bad Debts	(1,069)	7,795
Bank Fees	3,923	3,652
Branch Committee Expenses	186,804	181,282
Depreciation – Office Equipment	22,803	24,803
Motor Vehicles	12,580	12,700
Dispatch & Postage	19,824	19,151
EDP Maintenance & Support	11,962	13,437
Entertainment	765	956
Events & Public Relations Expenses	59,677	62,676
Insurance	24,199	30,206
Loss on sale of non current assets	0	3,974
Meeting Expenses	5,274	7,165
Members Services	630,547	449,835
Motor Vehicle	12,100	10,324
National Council Dues	382,511	481,446
Office Expenses	4,257	6,537
Payroll Tax	55,646	51,654
Parking/Taxi Expenses	860	986
Power and Light	11,433	10,268
Printing and Stationery	37,978	34,294

### INCOME AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30 JUNE 2008 GENERAL FUND

\$ \$ 00 4,310 86 2,188
•
86 2,188
28 55,956
19 522,925
05 18,574
46 5,896
41 18,540
14 86,616
66 29,800
48 513,305
63 6,825
80 1,670
63 2,690,939
(38,398) == =======
6 7 8 9 9 0 3 7 3

### INCOME AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30 JUNE 2008 SPECIAL PROJECT FUND

	2008 \$	2007 \$
REVENUE Operating Activities		
Rent and Variable Outgoings Received	131,317	118,965
WA Industrial & Management Service Fee	129,001	122,545
Interest Received	26,516	18,009
TOTAL REVENUE	286,834	259,519
EXPENDITURE		
Bank Charges Stamp Duty		-
Cleaning Services & Supplies	20,744	20,843
Depreciation	12,878	12,953
Donations	7,700	7,991
Electricity	-	30
Insurance	4,475	2,230
Legal Cover Expenses	20,487	38,830
Parking Bay Rates	16.051	12.640
Rates & Taxes Reimburse of Administration Costs	16,851	12,648
	62,736 5,556	68,988 6,756
Repairs & Maintenance Security/Alarm System	2,303	2,124
Sundry Expenses	364	2,124
Transfer to Building Reserve	30,000	30,000
Transfer to building reserve	30,000	30,000
TOTAL EXPENDITURE	184,094	205,393
Profit from Special Projects Fund for the year	102,740	54,126