

Fair Work Australia

17 December 2010

Mr Christopher Ketter Secretary - Treasurer Shop, Distributive and Allied Employees Association, Queensland Branch

email: secretary@sdaq.asn.au

Dear Mr Ketter

Re: Financial Report for the Shop, Distributive and Allied Employees Association, Queensland Branch for year ended 30 June 2010 – FR2010/2693

I acknowledge receipt of the financial report for the Shop, Distributive and Allied Employees Association, Queensland Branch for the year ended 30 June 2010. The report was lodged with Fair Work Australia on 11 November 2010.

The financial report has now been filed.

You are not required to take any further action in respect of the report lodged.

If you wish to discuss any of the matters referred to above I can be contacted on (03) 8661 7764.

Yours sincerely

Kevin Donnellan Tribunal Services and Organisations

Fair Work Australia Email: <u>kevin.donnellan@fwa.gov.au</u>

Telephone: (03) 8661 7777 International: (613) 8661 7777 Facsimile: (03) 9655 0401 Email: melbourne@fwa.gov.au

Designated Officer's Certificate



Section 268 Fair Work (Registered Organisations) Act 2009

I, Christopher Ronald Ketter, being the Branch Secretary of the Shop, Distributive & Allied Employees Association (Queensland Branch) certify:

- that the documents lodged herewith are copies of the full report referred to in section 268 of the *Fair Work* (*Registered* Organisations) Act 2009; and
- that the full report (excluding the Detailed Profit & Loss Account) was provided to members on 17th day of September 2010; and
- that the full report was presented to a meeting of the committee of management of the reporting unit on 3rd day of November 2010 in accordance with section 266 of the *Fair Work (Registered Organisations)* Act 2009.

Christopher Ronald Ketter Branch Secretary - Treasurer

Date: 3 November 2010



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FINANCIAL REPORT

FOR THE YEAR ENDED 30 JUNE 2010

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SHOP DISTRIBUTIVE AND ALLIED EMPLOYEES ASSOCIATION (QLD BRANCH)

INDEPENDENT AUDIT REPORT TO MEMBERS

Scope

We have audited the financial report of the Shop Distributive and Allied Employees Association (QLD Branch) for the financial year ended 30 June 2010 comprising the Certificate of Committee of Management, Income Statement, Balance Sheet, Statement of Changes to Equity, Cash Flow Statement, Notes to the financial statements and Detailed Profit and Loss Account.

The Committee of Management is responsible for the preparation and presentation of the financial report and the information it contains. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the Branch.

The financial report has been prepared for distribution to members of the Association for the purpose of fulfilling the requirements of subsections 265(1) and 265(5) of the Fair Work (Registered Organisations) Act 2009 in relation to the financial report and independent auditors' report.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements in Australia and statutory requirements so as to present a view which is consistent with our understanding of the Branch's financial position and performance as represented by the results of its operations and its cash flows.

The audit opinion expressed in this report has been formed on the above basis.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional and ethical pronouncements.

Audit Opinion

In our opinion:

- 1. All information and explanation that, under Section 257 of the Fair Work (Registered Organisations) Act 2009, officers or employees of the Association were required to provide, were provided;
- 2. In our opinion the general purpose financial report is presented fairly in accordance with applicable Australian Accounting Standards and the requirement imposed by Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009.

BDO Audit (QLD) Pty Ltd

Boo

P.A. Gallagher Director

Dated at Brisbane this 18th day of August 2010



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SHOP, DISTRIBUTIVE AND ALLIED EMPLOYEES ASSOCIATION (QLD BRANCH)

AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE COMMITTEE OF MANAGEMENT OF SHOP, DISTRIBUTIVE AND ALLIED EMPLOYEES ASSOCIATION (QLD BRANCH)

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2010 there have been:

- i. No contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- ii. No contraventions of any applicable code of professional conduct in relation to the audit.

BDO Audit (QLD) Pty Ltd

P.A. Gallagher Director

Dated at Brisbane this 18th day of August 2010

OPERATING REPORT

Membership

Membership of the Branch as at 30 June 2010 was 34,843.

Persons eligible to do so under the rules of the Branch were actively encouraged to join the Branch.

Principal Activities

The principal activities of the reporting unit are preserving and enhancing the wages and working conditions of its members, and the promotion of the interests and rights of workers. In addition to industrial representation, members are also provided with a range of services and benefits.

The Branch produced a range of publications for its members.

The property acquisition of 385 St Pauls Terrace and its preliminary work undertaken for the renovation has totalled \$6,903,000 for the year ended 30 June 2010. This has been the only significant change in the Branch's financial affairs during the year.

At 30 June 2010, there were 55 persons employed by the Branch.

Rights of Members to Resign

Pursuant to section 174 of the Fair Work (Registered Organisations) Act 2009, members could resign from the Branch by written notice addressed and delivered to the Secretary-Treasurer in accordance with the rule 22A of the Branch.

Superannuation Trustees

The Branch Secretary is an Alternate Director of the Retail Employees' Superannuation Trust ("REST").

Affiliations & Directorships

The Branch is affiliated with the Australian Labor Party ("ALP"). Delegates were credentialed to the State meetings of the ALP. The Branch President and Branch Secretary are members of the ALP State Administrative Committee.

State Council

The members of the State Council of the Branch at any time during or since the end of the financial year were:

Name

Senator J. Hogg Branch President

Ms. E. Beswick Branch Vice President

Mr. K. Addison Branch Vice President

Mr. C. Ketter Branch Secretary -- Treasurer

Mr P Denahy First Assistant Secretary State Council

State Council member since 1980 Branch President since 1996

State Council member since 1998 Branch Vice President since 2002

State Council member since 1972 Branch Vice President since 1995

State Council member since 1984 Branch Secretary – Treasurer since 1996

State Council member since November 2007 First Assistant Secretary since November 2007

| | OPERATING REPORT (CONT.) |
|--------------------|---|
| Mrs. P. Jarrett | State Council member since 1984 Brisbane Area Representative |
| Mrs. S. Pulungan | State Council member since 1998 Brisbane Area Representative |
| Mrs. M Stojanovska | State Council member since 2004 Resigned as Brisbane Area Representative August 2009 |
| Ms. C Oliver | State Council member since August 2009 Representative Brisbane Area |
| Ms. A. England | State Council member since 2002 Resigned as Brisbane Area Representative June 2010 |
| Mr. A. Hardy | State Council member since 1996 Resigned as Brisbane Area Representative June 2010 |
| Ms. E. Berry | State Council member since June 2010 Appointed as Brisbane Area Representative |
| Ms. M. Stanton | State Council member since June 2010 Appointed as Brisbane Area Representative |
| Mr. B. Plath | State Council member since 1984 Representative from the Northern Districts |
| Ms. D Bowers | State Council member since 2006 Resigned as Representative from the Northern Districts June 2010 |
| Ms. I. Stirrett | State Council member since June 2010 Appointed as Representative from the Northern Districts |
| Mr. S. Cummings | State Council member since 1994 Resigned as Representative from the Southern & Western Districts February 2010 |
| Mr. D Johnson | State Council member since February 2010 Representative from the Southern & Western Districts |
| Ms. A. Usher | State Council member since 1984 Resigned as Representative from the area covered by the Shop Assistants and Storemen and Packers Award - Central Division October 2009 |

OPERATING REPORT (CONT.)

Ms. M Wilson

State Council member since October 2009 Representative from the area covered by the Shop Assistants and Storemen and Packers Award - Central Division

The Association maintained its rules and reported according to statutory requirements.

Dated at Brisbane this 18th day of August 2010.

Christopher Ronald Ketter Branch Secretary - Treasurer

STATEMENT OF THE COMMITTEE OF MANAGEMENT

On the 18th day of August 2010 the Committee of Management of Shop, Distributive and Allied Employees' Association (QLD Branch) passed the following resolution in relation to the general-purpose financial report (GPFR) of the Branch for the financial year ended 30 June 2010.

The Committee of Management declares in relation to the GPFR that in its opinion:

- a) The financial statements and notes comply with the Australian Accounting Standards;
- b) The financial statements and notes comply with the reporting guidelines of Fair Work Australia;
- c) The financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
- d) There are reasonable grounds to believe the reporting unit will be able to pay its debts as and when they become due and payable;
- e) During the financial year to which the GPFR relates and since the end of that year:
 - Meetings of the Committee of Management were held in accordance with the rules of the organisation including the rules of a branch concerned;
 - The financial affairs of the reporting unit have been managed in accordance with the rules of the organisation including the rules of a branch concerned;
 - The financial records of the reporting unit have been kept and maintained in accordance with the Fair Work (Registered Organisations) Act 2009;
 - Where the organisation consists of 2 or more reporting units, the financial records of the reporting unit have been kept, as far as practicable, in a consistent manner to each of the other reporting units of the organisation;
 - v) The information sought in any request of a member of the reporting unit or the General Manager of Fair Work Australia duly made under Section 272 of the Fair Work (Registered Organisations) Act 2009 has been furnished to the member or the General Manager; and
 - vi) There has been compliance with any order for inspection of financial records made by the Commission under section 273 of the Fair Work (Registered Organisations) Act 2009.
- f) In relation to recovery of wages activity:
 - i) A financial report on the recovery of wages activity was not prepared because wages were paid directly to workers. No revenue is derived from this activity; and
 - No fees or reimbursements of expenses in relation to recovery of wages activity or donations or other contributions were received from moneys recovered from employers on behalf of workers.

Signed on behalf of the Committee of Management:

John Joseph Hogg Committee of Management

Christopher Ronald Ketter Committee of Management

Dated at Brisbane this 18th day of August 2010

Dated at Brisbane this 18th day of August 2010

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2010

| | Notes | 2010 \$ | 2009 S |
|--|-------|--------------|--------------|
| Revenue from union activities | | | |
| - Membership income | | 9,432,402 | 8,964,473 |
| - Other | | 2,364,410 | 2,464,612 |
| Total revenue from union activities | 2 | 11,796,812 | 11,429,085 |
| Expenses from union activities | | | |
| - Employee benefits expense | | (3,750,483) | (3,512,838) |
| Depreciation and amortisation expenses | | (256,293) | (262,070) |
| - Other expenses from ordinary activities | | (6,965,297) | (7,037,769) |
| Total expenses from union activities | 3 | (10,972,073) | (10,812,677) |
| Profit from union activities | | 824,739 | 616,408 |
| Loss on disposal of Ross St | | (335,407) | |
| Revaluation of investment properties (revalued from 2008) | | | (2,100,000) |
| Net profit attributable to the organisation | | 489,332 | (1,483,592) |

The accompanying notes form part of these financial statements.

BALANCE SHEET AS AT 30 JUNE 2010

| | Notes | 2010 \$ | 2009 S |
|----------------------------------|-------|------------|------------|
| CURRENT ASSETS | | | |
| Cash and cash equivalents | 7 | 553,726 | 362,838 |
| Trade receivables | 8 | 621,163 | 552,570 |
| Stock on hand | 9 | 4,591 | 5,571 |
| Cash management accounts | 10 | 4,026,389 | 7,750,290 |
| Other current assets | 11 | 247,552 | 130,992 |
| TOTAL CURRENT ASSETS | - | 5,453,421 | 8,802,261 |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 12 | 3,835,332 | 3,892,925 |
| Investment properties | 13 | 21,428,000 | 17,450,000 |
| TOTAL NON-CURRENT ASSETS | | 25,263,332 | 21,342,925 |
| TOTAL ASSETS | | 30,716,753 | 30,145,186 |
| CURRENT LIABILITIES | | | |
| Trade and other payables | 14 | 528,661 | 541,451 |
| Provision for annual leave | 15 | 440,471 | 430,052 |
| Other Current Liabilities | 16 | 29,058 | 6 |
| TOTAL CURRENT LIABILITIES | | 998,190 | 971,503 |
| NON-CURRENT LIABILITIES | | | |
| Provision for long service leave | 15 | 761,773 | 655,225 |
| TOTAL NON-CURRENT LIABILITIES | | 761,773 | 655,225 |
| TOTAL LIABILITIES | | 1,759,963 | 1,626,728 |
| NET ASSETS | | 28,956,790 | 28,518,458 |
| EQUITY | | | |
| Mortality fund | 17 | 276,886 | 327,886 |
| General fund | 18 | 26,638,915 | 26,149,583 |
| Asset revaluation reserves | 19 | 2,040,989 | 2,040,989 |
| TOTAL EQUITY | 20 | 28,956,790 | 28,518,458 |

STATEMENT OF CHANGES TO EQUITY FOR YEAR ENDED 30 JUNE 2010

| | Notes | Mortality Fund | General Fund | Asset Revaluation Reserve |
|--|-------|----------------|--------------|------------------------------|
| | | \$ | \$ | \$ |
| Balance at 1 July 2007 | | 391,536 | 18,955,659 | 1,603,645 |
| Profit attributable to the organisation | | - | 8,647,666 | - |
| Transfers to and from reserves | | - | | 1,404,408 |
| - Mortality fund | | (29,850) | 29,850 | - |
| Transfers from retained earnings | | - | - | - |
| Sub-total | | (29,850) | 8,677,516 | 1,404,408 |
| Balance at 30 June 2008 | | 361,686 | 27,633,175 | 3,008,053 |
| Profit/(loss) attributable to the organisation | | | (1,483,592) | |
| Transfers to and from reserves | | - | - | (967,064) |
| - Mortality fund | | (33,800) | - | - |
| Transfers from retained earnings | | - | - | |
| Sub-total | | (33,800) | (1,483,592) | (967,064) |
| Balance at 30 June 2009 | | 327,886 | 26,149,583 | 2,040,989 |
| Profit/(loss) attributable to the organisation | | - | 489,332 | |
| Transfers to and from reserves | | - | - | - |
| - Mortality fund | | (51,000) | - | 191 |
| Transfers from retained earnings | | - | | ** |
| Sub-total | | (51,000) | 489,332 | - |
| Balance at 30 June 2010 | | 276,886 | 26,638,915 | 2,040,989 |

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2010

| | Notes | 2010 S | 2009 \$ |
|---|-------|--------------|--------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Receipts from customers | | 11,562,682 | 11,608,367 |
| Payments to suppliers and employees | | (10,832,923) | (11,377,729) |
| Interest received | | 270,404 | 499,468 |
| Finance costs | | - | |
| Net cash provided by operating activities | 21 | 1,000,163 | 730,106 |
| CASII FLOW FROM INVESTING ACTIVITIES | | | |
| Proceeds from sale of property, plant and equipment | | 64,904 | 53,795 |
| Payment for property, plant and equipment | | (284,672) | (315,227) |
| Payment for investments | | (6,903,000) | - |
| Proceeds from investments | | 6,313,493 | (964,869) |
| Net cash used in investing activities | | (809,275) | (1,226,301) |
| Net increase in cash held | | 190,888 | (496,195) |
| Cash at beginning of financial year | | 362,838 | 859,033 |
| Cash at end of financial year | 7 | 553,726 | 362,838 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Shop, Distributive and Allied Employees Association (QLD Branch) is a state employees Branch and is domiciled in Australia.

The general purpose financial report has been prepared in accordance with applicable Accounting Standards, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Fair Work (Registered Organisations) Act 2009.

The financial report of Shop, Distributive and Allied Employees Association (QLD Branch) complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety.

The following is a summary of the material accounting policies adopted by the Branch in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

Basis of Preparation

Basis of Preparation

The accounting policies set out below have been consistently applied to all years presented.

Reporting Basis and Conventions

The financial report has been prepared on an accrual basis and is based on historical costs modified by the revaluation of selected non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

Accounting Policies

(a) Inventory

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first in, first out basis.

(b) Property, Plant and Equipment

Each class of property plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

Property

Frechold land and buildings are measured on the fair value (being the amount which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction) based on periodic, but at least triennial, valuations by external valuers, less subsequent depreciation for buildings.

Plant and equipment

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the Committee of Management to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have been not discounted to present values in determining recoverable amounts.

The cost of fixed assets constructed includes the cost of materials, direct labour, borrowing costs and an appropriate proportion of fixed and variable overheads.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that the future economic benefits associated with the item will flow to the Branch and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they occurred.

Increases in the carrying amount arising on revaluation of land and buildings are credited to a revaluation reserve in equity. Decreases that offset previous increases of the same asset are charged against fair value reserves directly in equity; all other decreases are charted to the income statements. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the income statement and depreciation based on the assets' original cost is transferred from the revaluation reserve to retained earnings.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated using the straight line and diminishing value methods over their useful lives to the Branch commencing from the time the asset is held ready for use. Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The assets' residual value and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The depreciation rates used for each class of depreciable assets are:

| Buildings Leichhardt Street | 1.5% | Diminishing Value |
|--------------------------------|----------------|-------------------|
| Motor Vehicles | 18.75% - 25% | Diminishing value |
| Computer Equipment | 20% - 66.67% | Diminishing value |
| Microfilm Equipment | 15% | Diminishing value |
| Library | 15% - 50%% | Diminishing value |
| Furniture Fittings & Equipment | 11.25% -66.67% | Diminishing value |

The assets' carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount. These gains or losses are included in the income statement. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

A portion of land & buildings are investment properties that are held by the Branch for generation of rental income and capital appreciation. They are not occupied by or for the operations of the Branch. The investment properties were revalued at 30 June 2009. Investment properties are not depreciated.

Land & building at Leichhardt Street are occupied by and are used for the operations of the Branch. Leichhardt Street was revalued at director's valuation 30 June 2009 and the building is depreciated as specified above.

(c) Lease Incentives and Amortisation

Lease incentive costs incurred, including landlord works, refurbishment, and lease free periods have been capitalised and amortised on a straight line basis over the terms of the leases.

(d) Asset Revaluation Reserve

Increments in the valuation of property plant & equipment are recognised in the asset revaluation reserve. Any decrements in the valuation of a class of property, plant & equipment are recognised in the asset revaluation reserve up to the amount of previous valuation increments. Any excess decrement is recognised in the income statement.

Increments and decrements in the valuation of land and buildings held as investments properties are recognised in the income statement in the period in which they arise.

(e) Impairment of Assets

At each reporting date, the Branch reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and the value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over it recoverable amounts is expensed to the income statement.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the Branch estimate the recoverable amount of the cash-generating unit to which the asset belongs.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

(f) Employee Benefits

Provisions are made for the Branch's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

(g) Provisions

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

(h) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

(i) Revenue

Revenue from sale of goods is recognised upon the delivery of goods to customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Other revenue is recognised when the right to receive the revenue has been established.

All revenue is stated net of the amount of goods and services tax (GST),

Proceeds from the disposal of non-current assets are stated net of carrying amounts.

(j) Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of assets that necessarily take a substantial period of time to prepare for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

(k) Taxation & Goods and Services Tax (GST)

The income of the Branch is exempt from income tax.

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

(I) Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

(m) Financial Instruments

Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within timeframes established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Classification and Subsequent Measurement

(i) Financial assets at fair value through profit or loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.

(ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

(iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

(iv) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

(v) Financial liabilities

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Fair value

Fair value is determined based on current bid prices for all quoted investments. Valuation techniques are applied to determine the fair value for all unlisted securities, including recent arm's length transactions, reference to similar instruments and option pricing models.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a prolonged decline in the value of the instrument is considered to determine whether impairment has arisen. Impairment losses are recognised in the Income Statement.

Critical accounting estimates and judgments

The Committee of Management evaluates estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Branch.

Key estimates - impairment

The Branch assesses impairment at each reporting date by evaluating conditions specific to the Branch that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is terminated. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

| | Note | 2010 \$ | 2009 \$ |
|--|------|--------------------|-------------------------------|
| NOTE 2: REVENUE | | | |
| Operating activities | | | |
| - Membership income | | 9,432,402 | 8,964,473 |
| - Revaluation of investment properties | | - | - |
| - Other | 2(a) | 2,364,410 | 2,464,612 |
| | - | 11,796,812 | 11,429,085 |
| (a) Other: | = | | |
| - Interest from other corporations | | 261,748 | 474,251 |
| - Rental income | | 2,102,662 | 1,990,361 |
| | - | 2,364,410 | 2,464,612 |
| | - | | |
| NOTE 3: NET PROFIT ATTRIBUTABLE TO THE ORGANISATION | | | |
| Net profit attributable to the organisation has been determined after: | | | |
| Expenses | | | |
| - Interest expenses | - | 78 | * |
| Non-interest expenses activities | | | |
| - Depreciation of property, plant and equipment | | | |
| - Building | | 32,440 | 32,934 |
| - Plant and equipment | | 223,853 | 229,136 |
| Total depreciation | | 256,293 | 262,070 |
| - Fees and commissions | | 876,605 | 816,772 |
| Employee benefit expenses (Office Holders) | | 323,520 | 454,216 |
| - Employee benefit expenses (Other Employees) | | 3,426,963 | 3,058,622 |
| - Donations | | 1,600 | 16,700 |
| - Legal fees | | 208,083 | 148,413 |
| Loss on disposal of plant and equipment | | 21,068 | 45,236 |
| - Meeting expenses | | 94,544 | 129,817 |
| - General and administration | | 5,763,319 | 5,880,831 |
| Total non-interest expenses | | 10,971,995 | 10,812,677 |
| Total Expenses | | 10,972,073 | 10,812,677 |
| Loss on disposal of Ross Street | | 335,407 | - |
| Note 3 (a) – Affiliation Fees Shop Distributive & Allied Employees National Fund Shop Distributive & Allied Employees International Fund The Australian Labor Party | | 740,700 222,210 | 774,452 232,336 737,948 |
| The Australian Labor Party The Union Shopper Inc | | 233,461 43,532 | 227,948 44,299 |
| Total Affiliation Fees | | 1,239,903 | 1,279,035 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

NOTE 4: REQUIREMENTS OF SUBSECTION 272(5)

In accordance with the requirements of subsection 272(5) of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of subsections (1), (2) and (3) of section 272, which states as follows:

- (1) A member of a reporting unit, or the General Manager, may apply to the reporting unit for specified prescribed information in relation to the reporting unit to be made available to the person making the application;
- (2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the reporting unit; and

A reporting unit must comply with an application made under subsection (1).

| | 2010 S | 2009 S |
|--|-----------|-----------|
| NOTE 5: AUDITORS' REMUNERATION | | |
| Remuneration of the auditor for: | | |
| - Auditing or reviewing the financial report | 30,000 | 38,000 |
| - Other accounting and taxation services provided by related practice of | | |
| auditor | 172,949 | 147,923 |
| | 202,949 | 185,923 |

NOTE 6: KEY MANAGEMENT PERSONNEL COMPENSATION

| 2010 | Short-term Benefits | Post-employment Benefits | Other Long-term Benefits |
|--|----------------------------|--------------------------|-----------------------------|
| Compensation | 619,515 | 185,805 | |
| 2009 | | | |
| Compensation | 688,653 | 194,137 | - |
| | | 2010 \$ | 2009 S |
| NOTE 7: CASH AND CASH EQUIVALENTS | | | |
| Cash on hand | | 553,226 | 362,338 |
| Cash – other | | 500 | 500 |
| | | 553,726 | 362,838 |
| Reconciliation of cash Cash at the end of the financial year as shown in the cash items in the balance sheet as follows: | flow statement is reconcil | | |
| Cash and cash equivalents | | 553,726 | 362,838 |
| NOTE 8: TRADE RECEIVABLES CURRENT Membership fee receivables | | 621,163 | 552,570 |
| NOTE 9: STOCK ON HAND | | | |
| CURRENT | | | |
| Tickets | | 4,591 | 5,571 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

| | 2010 \$ | 2009 \$ |
|--|------------|------------|
| NOTE 10: CASH MANAGEMENT ACCOUNTS | | |
| CURRENT | | |
| Queensland Credit Union - Action | 98,205 | _ |
| Queensland Credit Union – Moneymaker | 407,499 | 2,345,600 |
| Queensland Credit Union – Term Deposit | 2,500,000 | 3,404,690 |
| Bank of Queensland – Term Deposit | 1,020,685 | 1,000,000 |
| National Australia Bank – Term Deposit | _,,,, | 1,000,000 |
| | 4,026,389 | 7,750,290 |
| NOTE 11: OTHER ASSETS | | |
| CURRENT | | |
| Accrued Interest | 28,309 | 36,965 |
| Rental Property Debtors | 39,826 | 71,995 |
| Prepayments | 179,417 | 22,032 |
| | 247,552 | 130,992 |
| NOTE 12: PROPERTY, PLANT AND EQUIPMENT | | 100,001 |
| | | |
| LAND & BUILDING (LEICHHARDT STREET) | | |
| At Directors valuation | 3,000,000 | 3,000,000 |
| Less accumulated depreciation | (32,440) | |
| Total land and buildings | 2,967,560 | 3,000,000 |
| | | |
| PLANT AND EQUIPMENT | | |
| (b) Air conditioners | | |
| At cost | 12,781 | 12,782 |
| Less accumulated depreciation | (7,127) | (6,412) |
| | 5,654 | 6,370 |
| (b) Computer equipment | | |
| At cost | 482,357 | 412,264 |
| Less accumulated depreciation | (379,042) | (343,934) |
| | 103,315 | 68,330 |
| (c) Furniture, fixtures and fittings | | |
| At cost | 637,125 | 637,125 |
| Less accumulated depreciation | (571,371) | (559,858) |
| | 65,754 | 77,267 |
| (d) Office equipment | | |
| At cost | 300,911 | 296,203 |
| Less accumulated depreciation | (264,414) | (254,200) |
| | 36,497 | 42,003 |
| (e) Motor vehicles | | |
| At cost | 1,110,577 | 1,114,638 |
| Less accumulated depreciation | (454,025) | (415,683) |
| | 656,552 | 698,955 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

| | 2010 S | 2009 S |
|-------------------------------------|------------|-----------|
| (f) Microfilm | | |
| At cost | 78,272 | 78,272 |
| Less accumulated depreciation | (78,272) | (78,272) |
| (g) Library | | |
| At cost | 196,657 | 196,657 |
| Less accumulated depreciation | (196,657) | (196,657) |
| | * * | |
| (h) Library & Subscriptions | | |
| At cost | 220,155 | 220,155 |
| Less accumulated depreciation | (220,155) | (220,155) |
| | | *** |
| (i) Lease incentives | | |
| At cost | 984,240 | 984,240 |
| Less accumulated depreciation | (984,240) | (984,240) |
| | - | - |
| Total plant and equipment | 867,772 | 892,925 |
| Total property, plant and equipment | 3,835,332 | 3,892,925 |

Movements in property, plant & equipment during the financial year were as follows:

| | Land & Building | Plant & Equipment | Total |
|--|-----------------|-------------------|-------------------------|
| Balance at the beginning of the year | 3,000,000 | 892,925 | 3,892,925 |
| Additions | - | 284,672 | 284, 67 2 |
| Disposals | - | (85,972) | (85,972) |
| Revaluation increment/(decrement) | - | - | - |
| Depreciation expenses | (32,440) | (223,853) | (256,293) |
| Carrying amount at the end of the year | 2,967,560 | 867,772 | 3,835,332 |
| | | 2010 \$ | 2009 \$ |
| NOTE 13: INVESTMENT PROPERTIES | | | |
| At Directors valuation | | 17,450,000 | 17,450,000 |
| Additions at cost | | 6,903,000 | |
| Disposals | | (2,925,000) | |
| Less accumulated depreciation | | | |
| Total investment properties | | 21,428,000 | 17,450,000 |

An independent valuation was performed on the properties as at 30 June 2008 by CB Richard Ellis.

As at 30 June 2009, the Directors determined to report an impairment loss on the investment properties to reflect current market conditions. The properties sustained market rent, however, the Directors considered the capitalisation rates used in the 2008 valuations were no longer appropriate. An independent valuation is generally performed every three years.

The sale of Ross Street resulted in an accounting loss of \$335,407. The accounting loss was primarily due to the revaluation of the property by \$1,725,000 in the 2008 year.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

| | Note | 2010 S | 2009 S |
|--|-------|------------|-----------------|
| NOTE 14: TRADE AND OTHER PAYABLES | | | |
| | | | |
| CURRENT Unsecured liabilities | | | |
| Unsecured habilities | | 20# 440 | 720 140 |
| PAYG tax withholding | | 305,440 | 330,14 0 |
| | | 54,831 | 54,044 |
| GST payable | _ | <u> </u> | <u> </u> |
| | = | | |
| NOTE 15: EMPLOYEE ENTITLEMENT PROVISIONS | | | |
| CURRENT | | | |
| Provision for annual leave | | | |
| - Holders of office | | 112,114 | 148,742 |
| - Other employees | - | 328,357 | 281,310 |
| | _ | 440,471 | 430,052 |
| NON-CURRENT | | | |
| Provision for long service leave | | | |
| - Holders of office | | 178,059 | 196,495 |
| - Other employees | - | 583,714 | 458,730 |
| | - | 761,773 | 655,225 |
| | - | 1,202,244 | 1,085,277 |
| NOTE 16: OTHER CURRENT LIABILITIES | | | |
| Prepaid Rent | | 29,058 | - |
| | - | 29,058 | - |
| NOTE 17: MORTALITY FUND | = | | |
| Total at the beginning of the financial year | | 327,886 | 361,686 |
| Mortality Funds Paid | | (51,000) | (33,800) |
| Total at reporting date | = | 276,886 | 327,886 |
| NOTE 18: GENERAL FUND | | | |
| Total at the beginning of the financial year | | 26,149,583 | 27,633,175 |
| Transfer from mortality fund | | - | - |
| Net income/(loss) for the year | | 489,332 | (1,483,592) |
| Total at the reporting date | - | 26,638,915 | 26,149,583 |
| NOTE 19: RESERVES | | | |
| Asset revaluation reserve | 19(a) | 2,040,989 | 3,008,053 |
| | | | |
| (a) Asset revaluation reserve | | | |
| Movements during the financial year: | | | |
| Opening balance | | 2,040,989 | 3,008,053 |
| Gain/(loss) on Revaluation of property | | | (967,064) |
| Closing balance | | 2,040,989 | 2,040,989 |

The asset revaluation reserve records revaluations of non-current assets.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

| | 2010 \$ | 2009 S | |
|--|--|---|--|
| NOTE 20: EQUITY | | | |
| Mortality fund | 276,886 | 327,886 | |
| General fund | 26,638,915 | 26,149,583 | |
| Asset revaluation reserve | 2,040,989 | 2,040,989 | |
| Total at the reporting date | 28,956,790 | 28,518,458 | |
| NOTE 21: CASH FLOW INFORMATION | | | |
| (a) Reconciliation of cash flow from operations with Net profit attributable to the organization: | | | |
| Profit (Loss) | 489,332 | 616,408 | |
| Non-cash flows in profit | | | |
| Depreciation | 256,293 | 262,070 | |
| Loss/(gain) on disposal of property, plant & equipment | 356,475 | 45,236 | |
| Changes in assets and liabilities | | | |
| (Increase)/decrease in receivables | (36,425) | (282,806) | |
| (Increase)/decrease in stock on hand | 980 | (75) | |
| (Increase)/decrease in other assets | (172,592) | 35,139 | |
| Increase/(decrease) in payables | 11,075 | (36,623) | |
| Increase/(decrease) in employee provisions | 116,967 | 124,557 | |
| Increase/(decrease) in prepaid rent | 29,058 | | |
| Increase/(decrease) in mortality fund | (51,000) | (33,800) | |
| Cash flows from operations | 1,000,163 | 730,106 | |
| | | | |
| NOTE 22: NUMBER OF EMPLOYEES AT BALANCE DATE | | | |
| | 55 | 53 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert |)). The branch has 385-391 St Pauls ted to the Branch's | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be conver rs have estimated the capi |)). The branch has 385-391 St Pauls ted to the Branch's | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: | 0). The branch has 385-391 St Pauls ted to the Branch's tal commitment at | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rties: 514,253 | 0). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years Greater than two years but less than five years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rties: 514,253 | 0). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 |)). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years Greater than two years but less than five years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 |)). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years Greater than two years but less than five years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years Greater than five years Greater than five years | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Ter Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one year but less than two years Greater than two years Greater than five years Members Benefit Booklets Commitments Payable | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one years but less than two years Greater than five years Greater than five years Members Benefit Booklets Commitments Payable The Branch has commitments payable related to members benefits booklets agreement: | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 2,490,607 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one years but less than two years Greater than five years Members Benefit Booklets Commitments Payable The Branch has commitments payable related to members benefits booklets agreement: Less than one year | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |
| NOTE 23: CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS The Branch has a contingent liability of \$250,000 over its credit stand-by arrangements f capital commitments in relation to the refurbishment and fit-out of 385-391 St Pauls Terr Terrace as an investment property with the intention that the property, when vacated in Nove head office. At this stage there are no formalised contracts in place, however the director \$3,500,000. NOTE 24: COMMITMENTS Lease Commitments Receivable The Branch has commitments receivable related to tenancy agreements in its rental proper Less than one year Greater than one years but less than two years Greater than five years Greater than five years Members Benefit Booklets Commitments Payable The Branch has commitments payable related to members benefits booklets agreement: Less than one year | for autopay (2009: \$90,000 race. The branch purchased ember 2010, will be convert rs have estimated the capi rtics: 514,253 917,126 1,059,227 | D). The branch has 385-391 St Pauls ted to the Branch's tal commitment at 293,400 565,021 1,601,859 | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

NOTE 25: FINANCIAL RISK MANAGEMENT

a. Financial Risk Management Policies

The entity's financial instruments consist mainly of deposits with banks, short-term investments, accounts receivable and payable.

The entity does not have any derivative instruments at 30 June 2010.

i. Treasury Risk Management

A finance committee consisting of senior committee members meet on a regular basis to analyse financial risk exposure and to evaluate treasury management strategies in the context of the most recent economic conditions and forecasts.

ii Financial Risk Exposures and Management

The main risks the entity is exposed to through its financial instruments are interest rate risk, liquidity risk and credit risk.

Foreign currency risk

The entity is not exposed to fluctuations in foreign currencies.

Liquidity risk

The entity manages liquidity risk by monitoring forecast cash flows.

Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets, is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the balance sheet and notes to the financial statements. The entity does not have any material credit risk exposure to any single receivable or group of receivables under financial instruments entered into by the entity.

There are no material amounts of collateral held as security at 30 June 2010.

Credit risk is managed by the entity and reviewed regularly by the finance committee. It arises from exposures to customers as well as through deposits with financial institutions.

The entity monitors the credit risk by actively assessing the rating quality and liquidity of counterparties:

- Only banks and financial institutions with an 'A' rating are utilised.
- The credit standing of counterparties is reviewed monthly for liquidity and credit risk.

The trade receivables balance at 30 June 2010 and 30 June 2009 do not include any counterparties

with external credit ratings. Customers are assessed for credit worthiness using the above criteria.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

NOTE 25 FINANCIAL RISK MANAGEMENT (continued)

Price risk

The entity is not exposed to any material commodity price risk.

b. Financial Instruments Composition and Maturity Analysis

The table below reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of the settlement period for all other financial instruments. As such, the amounts may not reconcile to the balance sheet.

| | Weighted Average Effective Interest Rate | | Average Interest Effective Rate | | Fixed Interest Rate Maturing | | Non-interest Bearing | | Total | |
|-----------------------------|---|------|------------------------------------|------|---------------------------------|-----------|-------------------------|-----------|-----------------|-----------|
| | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| | % | % | \$ | \$ | S | \$ | S | \$ | \$ | \$ |
| Financial assets | | | | | | | | | | |
| Cash at bank | | | - | 329 | 50,789 | 48,605 | 502,937 | 313,904 | 553,726 | 362,838 |
| Trade and other receivables | | | - | - | - | - | 660,990 | 624,565 | 660 ,990 | 624,565 |
| Investments | 4% | 6% | - | • | 4,026,389 | 7,750,290 | - | - | 4,026,389 | 7,750,290 |
| Other & Stock | | | - | • | - | - | 212,316 | 64,568 | 212,316 | 64,568 |
| Total financial assets | | | _ | 329 | 4,077,178 | 7,798,895 | 1,376,243 | 1,003,037 | 5,453,421 | 8,802,261 |
| Financial liabilities | | | | | | | | | | |
| Trade and sundry payables | | | - | - | - | - | 528,661 | 541,451 | 528,661 | 541,451 |
| Total financial liabilities | | | - | - | ~ | - | 528,661 | 541,451 | 528,661 | 541,451 |

Sensitivity analysis:

Interest rate risk

The entity has performed a sensitivity analysis relating to its exposure to interest rate risk at balance date. This sensitivity analysis demonstrates the effect on current year results and equity which could result from a change in this risk.

As at 30 June 2010, the effect on profit and equity as a result of changes in the interest rate, with all other variables remaining constant, would be as follows:

| | 2010 | 2009 |
|-----------------------------------|----------|-----------|
| | \$ | \$ |
| Change in profit | | |
| - Increase in interest rate by 2% | 81,544 | 164,239 |
| Decrease in interest rate by 2% | (81,544) | (164,239) |

This sensitivity analysis has been performed on the assumption that all other variables remain unchanged. No sensitivity analysis has been preformed for foreign exchange risk, as the entity is not exposed to fluctuations in foreign exchange.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2010

NOTE 26: BRANCH DETAILS

The registered office of the Branch is: SDA House 146 Leichhardt Street Spring Hill, QLD, 4004

NOTE 27: EVENTS OCCURRING AFTER BALANCE DATE

The branch purchased an investment property, 385-391 St Pauls Terrace in the 2010 financial year. It is the intention that the property, when vacated in November 2010, will be converted to the Branch's head office. It is projected that the refurbishment and fitout of the building will cost the Branch \$3,500,000. Refurbishment costs of \$173,132 were incurred in the 2010 financial year. It is anticipated that the branch will move into its new premises in July 2011.

PRIVATE INFORMATION FOR THE COMMITTEE OF MANAGEMENT ON THE 2010 FINANCIAL STATEMENTS

DETAILED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2010

| | | 2010 \$ | 2009 \$ |
|--|-------|------------|----------------|
| INCOME | | | |
| Membership income | | 9,432,402 | 8,964,473 |
| Interest | | 261,748 | 474,251 |
| Rental income | | 2,102,662 | 1,990,361 |
| TOTAL INCOME | | 11,796,812 | 11,429,085 |
| LESS EXPENSES | | | |
| Administration costs | | 715,088 | 817,452 |
| Affiliation fees | 3 (a) | 1,239,903 | 1,279,035 |
| Audit fees | | 30,000 | 38,00 0 |
| Commission paid (Stores) | | 876,605 | 816,772 |
| Consulting/ Training | | 478,499 | 421,547 |
| Depreciation | | 256,293 | 262,070 |
| Federal expenses | | 94,544 | 129,817 |
| Fringe benefits | | 89,594 | 88,725 |
| Insurance | | 147,065 | 146,837 |
| Legal costs | | 208,083 | 148,413 |
| Organising expenses | | 434,684 | 470,355 |
| Other (rental properties expenses) | | 885,212 | 897,274 |
| Payroll tax | | 168,552 | 149,500 |
| Postage | | 332,789 | 308,758 |
| Printing and stationery | | 398,098 | 548,166 |
| Salaries and wages | | | |
| - Officials | | 283,737 | 318,889 |
| - Staff | | 3,054,533 | 2,853,020 |
| Scholarship bursaries | | 310,950 | 277,240 |
| Shop steward expenses | | 534,564 | 454,642 |
| Superannuation | | 412,212 | 340,929 |
| Loss on disposals of property, plant & equipment | _ | 21,068 | 45,236 |
| TOTAL EXPENSES | | 10,972,073 | 10,812,677 |
| OPERATING NET PROFIT/(LOSS) | | 824,739 | 616,408 |
| Loss on disposal of Ross St | | (335,407) | - |
| Gain/(loss) on revaluation | | | (2,100,000) |
| NON-OPERATING PROFIT/(LOSS) | | 489,332 | (1,483,592) |