Level 35, 80 Collins Street Melbourne, VIC 3000 GPO Box 1994, Melbourne, VIC 3001 Telephone: (03) 8661 7777 Fax: (03) 9654 6672

Ms Jillian Cain Manager Corporate Services VANA Ltd 806 – 810 Nicholson Street FITZROY NORTH VIC 3068

By E-mail: general@vana.com.au

Dear Ms Cain

Re: Financial Reports for year ended 30 June 2005 - VANA Ltd - 235V - FR2005/531

I have received the financial reports of VANA Ltd for the year ended 30 June 2005 and the amended Secretary's Certificate and Committee of Management Statement as requested. These documents were lodged in the Industrial Registry on 26 April and 29 May 2006 respectively.

The documents have been filed.

If you have any queries regarding this matter, I can be contacted on (03) 8661 7989 on Wednesdays and Thursdays.

Yours sincerely,

Cynthia Lo-Booth

Statutory Services Branch

egel Brool

31 May 2006

ACN 004 238 644 ABN 38 004 238 644 806 - 810 NICHOLSON ST FITZROY NORTH VIC 3068 PHONE: 03 9482 2911 FAX: 03 9482 1799

EMAIL: general@vana.com.au WEBSITE: www.vana.com.au

23 May 2006

Ms Cynthia Lo-Booth
Australian Industrial Registry
Level 35
80 Collins Street
Melbourne Vic 3000

Dear Dimitra

Re VANA Limited Annual Return for the Year 2006

R

2005

Please find enclosed Annual Return amended documents for the year of 2006 as requested.

Thank you for your guidance in these matters.

Should you require any further information please do not hesitate to contact me.

Yours sincerely

Jillian Cain

Manager Corporate Services

VANA LTD

ACN 004 238 644 ABN 38 004 238 644 806 - 810 NICHOLSON ST FITZROY NORTH VIC 3068 PHONE: 03 9482 2911 FAX: 03 9482 1799

EMAIL: general@vana.com.au WEBSITE: www.vana.com.au

Certificate by Secretary or Prescribed Officer

I, Robert Wade, being the prescribed officer of VANA Ltd, do hereby state the copy of the VANA Limited Financial Report (as forwarded to your office on 27 March 2006) for the year ended 30 June 2005 provides copies of the financial report, audited accounts and financial statement for the year ended 30 June 2005, and has been

- (i) supplied to all members free of charge though a mail out on 25 October 2005; and
- (ii) presented to an Annual General meeting of members on Tuesday 22 November 2005.

Company Secretary: (Elected Director)

(Robert wad

Dated this 23 rd day of May 2006

COMMITTEE OF MANAGEMENT STATEMENT

On Tuesday, 25 October 2005 the board of directors of VANA Limited, being the committee of management of the organisation, adopted the following resolution in relation to the general purpose financial report of the Association for the financial year ended Thursday, 30 June 2005:

- 1. The directors, having been advised accordingly by the Executive Officer in a letter dated Tuesday, 25 October 2005, declares in relation to the general purpose financial report that in its opinion:
 - (a) the financial statements and notes comply with the Australian Accounting Standards;
 - (b) the financial statements and notes comply with the reporting guidelines of the Industrial Registrar;
 - (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
 - (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
 - (e) during the financial year to which the general purpose financial report relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation; and
 - (iii) the financial records of the reporting unit have been managed in accordance with the RAO Schedule and the RAO Regulations; and
 - (iv) the organisation has consisted of a single reporting unit; and
 - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under Section 272 of the RAO Schedule has been furnished to the member or Registrar; and
 - (vi) there has been compliance with any order for inspection of financial records made by the Commission under Section 273 of the RAO Schedule.
 - (f) the organisation has not undertaken any recovery of wages activity.

DESIGNATED OFFICER:

POSITION OF OFFICER:

SIGNATURE:

Dated this 25th day of October 2005

Fraccition Officer.

Signature of Designated office. (Elected Director)

UHHIRMAN

ROMAN MCKINNIS

Dated:

LO-BOOTH, Cynthia

From:

Jillian Cain [JCain@vana.com.au]

Sent:

Wednesday, 17 May 2006 3:47 PM

To:

cynthia.lobooth@air.gov.au

Subject: FW: AIRC Query in relation to the Financial Report for the Year ended 30/6/05

Dear Cynthia - now I have the email address correct, you should receive this!

Regards

Jillian

From: Jillian Cain

Sent: Wednesday, 17 May 2006 3:26 PM **To:** 'cynthia.lowbooth@air.gov.au' **Cc:** Peter Cowley; Anna Sierkiewicz

Subject: FW: AIRC Query in relation to the Financial Report for the Year ended 30/6/05

Dear Cynthia

Below is the information required for our 2005 Financial Report.

NOTY - stands for Newsagent of the Year - it is an awards dinner that we hold each year in August and are required to security deposits on some elements of the event, such as the venue, meals, band, etc.

I will get the signed certificates to you as soon as possible.

Regards

Jillian Cain Manager Corporate Services VANA Ltd Telephone: 03 9482 2911 Fax: 03 9482 1799

jcain@vana.com.au

Address: 806-810 Nicholson Street, North Fitzroy, 3068.

From: David J Nairn/audit/accountingservices/hlbvic [mailto:dnairn@hlbvic.com.au]

Sent: Monday, 8 May 2006 12:24 PM

To: Jillian Cain

Cc: jlau@hlbvic.com.au; Peter Cowley

Subject: Re: AIRC Query in relation to the Financial Report for the Year ended 30/6/05

Jillian,

The adjustment was made in relation to the NOTY expenses which we had paid and it was felt that they were more like a debtor than a prepayment so I reclassified them in the current year.

Regards, David.



David Nairn FCA Partner

Phone: +61 3 9606 3888 Fax: +61 3 9606 3399

Mobile: 0419 325 533

THE VICTORIAN NEWSAGENTS ASSOCIATION

VANA LTD

ACN 004 238 644 ABN 38 004 238 644 806 - 810 NICHOLSON ST FITZROY NORTH VIC 3068 PHONE: 03 9482 2911 FAX: 03 9482 1799

EMAIL: general@vana.com.au WEBSITE: www.vana.com.au

13 February 2006

Mr Larry Powell
Australian Industrial Registry
Level35
80 Collins Street
MELBOURNE VIC 3000

Dear Mr Powell

Re: VANA Ltd – Financial Documents - Ref: FR2005/531

As per our conversation today, please find attached a full copy of the VANA Ltd Financial Report for the year ended 30 June 2005.

Please note that:

- 1 The operating report is titled 'Directors Report' an located on page 3 of this document
- 2 The audit report commences on page 23
- 3 The certification by a prescribed officer is located on page 27

Should you require any further details, please contact me by telephone on 9482 2711.

Yours sincerely

Jillian Cain

Corporate Services Officer

jcain@vana.com.au

Financial Report For

VANA Ltd (ABN 38 004 238 644)

For the Year ended 30 June 2005



FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2005

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CHAIRMAN'S REPORT

VANA Members,

This year we have had to move forward with two important issues for us.

The first which was probably the easiest was our need to sell the building in Bay Street Port Melbourne due to Land Tax requirements we could not afford.

We have identified that information to you as we progressed and by the time you read this we will have completed renovations to our new building in Nicholson Street, Brunswick and our staff will be housed in their new home.

I believe when you call in and see for yourself, you will agree that our staff have done a great job in designing these premises to meet newsagents' needs. These premises should be a good investment for us for the future.

The second and most important issue was to ensure our members' needs in terms of State and National representation were best met.

At a meeting in June this year, representatives of our State Association together with New South Wales, Queensland and a delegation from South Australia, met with Rayma Creswell and five Directors of the ANF.

We there agreed on a new structure that basically allowed the three eastern states to continue to provide services to members on State issues.

We also agreed that the ANF should provide National representation, and utilizing the State Executive Officers in a Management Committee, with Rayma, to make recommendations to the ANF Board on all important issues.

We are now finalising our Contract with the ANF, which identifies the roles for each, as well as fee structure and membership support.

We are very hopeful we have a structure that will allow us to move forward with trust and confidence. We may not have everything right as yet, but we needed a base to move forward, and I am hopeful we have achieved that. We will do our best to make it work.

Our Accreditation plan is moving forward, with our retail committee comprising of Dan Fitzgibbon, Ron Thorpe, Mark Fletcher, Simon Richards, and a representative from Monash University.

Our Distribution only committee have had a number of meetings with Publishers to identify our opportunities in the future. We will advise progress.

You will see from the attached reports our sound financial position, and I hope appreciate our efforts through our web site, e-mails, and Bulletins to keep you better informed.

I hope you continue to be positive about our future, do not become one of those who knocks others who are. If you need help, ask. We have an Association for that purpose, just as we have many suppliers who will do what they can.

I must thank our Directors for their work throughout the year as well as Peter and his terrific staff for their efforts as well.

We need your support and confidence to continue to work to maintain and grow our role in our communities.

Have a great year.

Ron McKinnis Chairman.

VANA Ltd

DIRECTORS' REPORT

Your directors present their report on the company for the financial year ended 30 June 2005.

Directors

The names of the directors in office at any time during or since the end of the financial year are:

Mr R McKinnis

Mr R Richards

Mr R Wade

Mr B Thomson

Mr D Asquith (resigned 28 February 2005)

Mr F DePropertis (resigned 26 October 2004)

Mr G Tribe

Mr G Wescombe

Mr D Fitzgibbon

Mr P Kennedy (appointed 22 February 2005)

Ms K McDonald (appointed 26 July 2005)

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Operating Results

The loss of the company for the financial year after providing for income tax amounted to \$60,019.

Review of Operations

A review of the operations of the company during the financial year and the results of those operations found that during the year, VANA has continued working to ensure the growth and financial viability of the newsagency channel through offering industry representation, advocacy, human resource assistance, political lobbying and e-commerce advice. Over the past year VANA has provided support, advice and information over a wide range of industrial relations and human resource issues. We have kept members informed on key industry issues through regional meetings, bulletins, the VANA web site and numerous communications via mail, fax and emails. VANA continues to investigate and negotiate deals for newsagents in a variety of arenas and lobbying to represent newsagents interests at a state and national level.

Significant Changes in State of Affairs

No significant changes in the state of affairs of the company occurred during the financial year.

Principal Activity

The principal activity of the company during the financial year was to operate as a trade association. No significant change in the nature of these activities occurred during the year.

Office Structure

VANA Limited employed 6 (2004: 6) full-time staff members during the year ended Thursday, 30 June 2005. VANA Limited staff members continue to hold specific responsibilities through key portfolios. Staff report to the Executive Officer who then reports at Board level. Board discussions and issues are reported to the Membership via the News Bulletin, Hotline and Region Group Meetings. The objectives of the Association remains "to ensure the growth and financial viability of the Newsagency channel".

Staff Changes

Since the last AGM VANA Limited has had no changes in staff.

Membership

At Thursday, 30 June 2005 VANA Limited had 499 (2004: 524) members.

Resignation

A Member or Associate Member of VANA Limited may resign their respective membership by written notice addressed and delivered to the Treasurer. A notice of resignation from membership or associate membership of VANA Limited will take effect from the day on which the notice is received by VANA Limited or any such later date specified in the notice.

DIRECTORS' REPORT (continued)

Newsagents Solution Ltd ("NSL") Report

The Board of VANA Limited decided not to continue their funding of NSL which was purchased by a third party. At 30 June 2005 NSL had repaid all amounts owed to VANA limited.

Superannuation Trustees

No directors of VANA Limited are trustees for superannuation funds offered to its membership. Contributions for employees are made to superannuation funds, which are totally independents of VANA Limited.

After Balance Date Events

Particulars of matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company in future financial years are as follows:

The land and buildings at Port Melbourne were sold and will be settled on 15 December 2005 and new land and buildings were purchased in North Fitzroy. Possession of these premises was taken on 8 August 2005.

Likely Developments

The company expects to maintain the present status and level of operations and hence there are no likely developments in the company's operations.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

Dividends Paid or Recommended

No dividends were paid or declared since the start of the financial year. No recommendation for payment of dividends has been made.

Information on Directors

The information on directors is as follows:

Mr R McKinnis

- Chairman

Experience

- Newsagent for 32 years

Mr R Richards

Non-executive director

Experience

Newsagent for 46 years

Mr R Wade

Treasurer

Qualifications

- LLB

Experience

- Newsagent for 5 years

Mr B Thomson

Vice chairman

Experience

- Newsagent for 26 years

Mr D Asquith
Experience

Non-executive director
 Newsagent for 17 years

•

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Mr F DePropertis

Non-executive directorNewsagent for 22 years

Experience

Special Responsibilities

Mr G Tribe

- Non-executive director

Experience

Newsagent for 21 years

DIRECTORS' REPORT (continued)

Information on Directors (Continued)

Mr G Wescombe – Non-executive director

Qualifications – B Bus, Assoc Dip of Public Administration and Management

Experience – Newsagent for 7 years

Mr D Fitzgibbon – Executive director
Experience – Newsagent for 5 years

Mr P Kennedy – Non-executive director
Experience – Newsagent for 12 years

Ms K McDonald – Non-executive director Experience – Newsagent for 7 years.

Meetings of Directors

DIRECTORS		
Mr R McKinnis	14	13
Mr R Richards	14	11
Mr R Wade	14	14
Mr B Thomson	14	13
Mr D Asquith (resigned 28 February 2005)	. 9	6
Mr F DePropertis (resigned 26 October 2004)	6	6
Mr G Tribe	14	11
Mr G Wescombe	14	12
Mr D Fitzgibbon	14	9
Mr P Kennedy (appointed 22 February 2005)	6	6
Ms K McDonald (appointed 26 July 2005)	-	-

Options

No options over issued shares or interests in the company were granted during or since the end of the financial year and there were no options outstanding at the end of the financial year.

Indemnification of Officer or Auditor

During or since the end of the financial year, the company has given indemnity or entered an agreement to indemnify, or paid or agreed to pay insurance premiums as follows:

During the year, the company has paid premiums in respect of an insurance contract to indemnify officers against liabilities that may arise from their position as officers of the company. Officers indemnified include the company secretary, all director and all executive officers participating in the management of the company.

Further disclosure required under section 300(9) of the Corporations Act 2001 is prohibited under the terms of the contract.

Proceedings on Behalf of the Company

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.

Mr R McKinnis

Signed in accordance	with a	resolution	of the	Board of	Directors:

Director / March 1

Director

Mr B Thomson

Dated this 25th day of October 2005

STATEMENT OF FINANCIAL PERFORMANCE FOR THE YEAR ENDED 30 JUNE 2005

	Notes	2005 \$	2004 \$
Revenue from ordinary activities	2	813,339	931,421
Accounting expense		(6,445)	(852)
Administration expense		(18,784)	(19,848)
Advertising expense		955	1,029
Audit expense	3	(16,810)	(25,114)
Bad debt expense	3	(4,461)	(13,000)
Communication expense		(45,092)	(38,300)
Computer expense		(10,307)	(12,244)
Depreciation and amortisation expenses	3	(36,367)	(50,814)
Directors expenses		(47,626)	(44,871)
Employee benefits expense		(356,402)	(332,416)
Fuelcard expense		(10,909)	(18,890)
Insurance expense		(18,872)	(22,459)
Leasing expense		(9,594)	(9,588)
Legal fees expense		(19,425)	(3,573)
Meeting and conference expense		(36,785)	(31,360)
Motor vehicle and travel expense		(11,585)	(15,774)
Occupancy expense		(70,962)	(38,452)
Special events expense		(75,623)	(83,532)
Subscriptions expense		(4,807)	(2,653)
Written down value of assets disposed expense		(13,623)	(16,578)
Other expenses from ordinary activities		(15,695)	(3,190)
Borrowing costs expense	3	(44,139)	(39,091)
Profit from ordinary activities .		(60,019)	109,851
Increase (decrease) in asset revaluation reserve	14	_	(1,664,890)
Total changes in equity other than those resulting from transactions with owners as owners		(60,019)	(1,555,039)

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2005

	Notes	2005 \$	2004 [°] \$
CURRENT ASSETS			
Cash assets	5	316,349	325,415
Receivables	6	112,280	142,548
Other	7	314,826	10,748
TOTAL CURRENT ASSETS		743,455	478,711
NON-CURRENT ASSETS			
Other financial assets	8	2	2
Property, plant and equipment	· 9	4,094,861	4,098,230
TOTAL NON-CURRENT ASSETS		4,094,863	4,098,232
TOTAL ASSETS		4,838,318	4,576,943
CURRENT LIABILITIES			
Payables	10	222,628	187,437
Interest-bearing liabilities	11	462,173	211,278
Provisions	12	20,698	17,910
Other	13	265,000	
TOTAL CURRENT LIABILITIES		970,499	416,625
NON-CURRENT LIABILITIES			
Interest-bearing liabilities	. 11	50,255	294,735
Provisions	12	12,000	
TOTAL NON-CURRENT LIABILITIES		62,255	294,735
TOTAL LIABILITIES		1,032,754	711,360
NET ASSETS		3,805,564	3,865,583
EQUITY	20		
Reserves	14	3,537,243	3,537,243
Retained profits	15	268,321	328,340
TOTAL EQUITY	•	3,805,564	3,865,583

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2005

	Notes	2005 \$	2004 \$
CASH FLOW FROM OPERATING ACTIVITIES			
Receipts from subscriptions		415,541	414,473
Other operating receipts		429,923	474,899
Payments to suppliers and employees		(769,760)	(749,758)
Interest received		17,563	13,229
Вопоwing costs		(44,139)	(39,091)
Net cash provided by operating activities	18(b)	49,128	113,752
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from sale of property, plant and equipment		17,000	19,199
Deposit received on sale of property		265,000	-
Payment for property, plant and equipment		(46,609)	(38,490)
Deposit paid on purchase of property		(300,000)	
Net cash used in investing activities		(64,609)	(19,291)
CASH FLOW FROM FINANCING ACTIVITIES		•	•
Proceeds from borrowings		37,214	21,864
Repayment of borrowings		(30,799)	(10,543)
Net cash provided by financing activities		6,415	11,321
Net increase/(decrease) in cash held		(9,066)	105,782
Cash at beginning of financial year		325,415	219,633
Cash at end of financial year	18 (a)	316,349	325,415

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views and other authoritative pronouncements of the Australian Accounting Standards Board, the Corporations Act 2001 and the Workplace Relations Act 1996.

The financial report is for the entity VANA Limited as an individual entity. VANA Limited is a company limited by guarantee, incorporated and domiciled in Australia. VANA Limited is also registered under the Workplace Relations Act 1996.

The financial report has been prepared on an accruals basis and is based on historical costs. It does not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Income Tax

No provision for income tax has been raised as the company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

(b) Property, Plant and Equipment

Each class of property plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

Property

Freehold land and buildings are measured on the fair value basis being the amount which an asset could be exchanged between knowledgeable willing parties in an arm's length transaction. It is the policy of the company to have an independent valuation every three years, with annual appraisals being made by the directors.

The revaluation of freehold land and buildings has not taken account of the potential capital gains tax on assets acquired after the introduction of capital gains tax.

Plant and equipment

Plant and equipment is measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by the directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated over their estimated useful lives to the company commencing from the time the asset is held ready for use. Properties held for investment purposes are not subject to a depreciation charge. Leasehold improvements are amortised over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates and useful lives used for each class of depreciable assets are:

Class of fixed asset	Depreciation rates/useful lives	Depreciation basis
Buildings	2.5 %	Straight Line
Plant and equipment	10 - 30 %	Straight Line
Motor Vehicles	20 %	Straight Line
Office Equipment	15 - 25 %	Straight Line
Furniture Fixtures and Fittings	10 - 30 %	Straight Line

The revaluation of freehold land and buildings has not taken account of the potential capital gains tax on assets acquired after the introduction of capital gains tax.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

(c) Investments

Non-current investments are measured on the cost basis. The carrying amount of investments is reviewed annually by directors' to ensure it is not in excess of the recoverable amount of these investments. The recoverable amount is assessed from the quoted market value for shares in listed companies or the underlying net assets for other non-listed corporations. The expected net cash flows from investments have not been discounted to their present value in determining the recoverable amounts.

(d) Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year together with benefits arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at the amounts expected to be paid when the liability is settled plus related on-costs. Other employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

Contributions are made by the company to an employee superannuation fund and are charged as expenses when incurred.

(e) Cash

For the purposes of the Statement of Cash Flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than two months and net of bank overdrafts.

(f) Revenue

Revenue from sale of goods is recognised upon the delivery of goods to customers.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Other revenue is recognised when the right to receive the revenue has been established.

All revenue is stated net of the amount of goods and services tax (GST).

(g) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

(h) Adoption of Australian Equivalents to International Financial Reporting Standards

Australia is currently preparing for the introduction of International Financial Reporting Standards (IFRS) effective for financial years commencing 1 January 2005. This requires the production of accounting data for future comparative purposes at the beginning of the next financial year.

The company's management, along with its auditors, are assessing the significance of these changes and preparing for their implementation. An IFRS committee has been established to oversee and manage the company's transition to IFRS. We will seek to keep stakeholders informed as to the impact of these new standards as they are finalised.

The directors are of the opinion that the key differences in the company's accounting policies which will arise from the adoption of IFRS are:

Impairment of Assets

Under AASB 136: Impairment of Assets the recoverable amount of an asset is determined as the higher of fair value less costs to sell, and value in use. The current policy is to determine the recoverable amount of an asset on the basis of undiscounted net cash flows that will be received from the assets use and subsequent disposal. It is likely that this change in accounting policy will lead to impairments being recognised more often.

- Employee Benefits

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Under existing Australian accounting standards, employee benefits such as salaries and annual leave are required to be measured at their nominal amount regardless of whether they are expected to be settled within 12 months of the reporting date. AASB 119 Employee Benefits requires liabilities for short term employee benefits to be measured at their nominal amounts and liabilities for long term employee benefits to be measured at present value. Therefore, liabilities for employee benefits such as annual leave are required to be measured at present value where they are not expected to be settled within 12 months of the reporting date. The effect of this is not expected to be material.

•	Note	2005 \$	2004 \$
NOTE 2: REVENUE			
Operating activities			
- sale of goods (net)		415,542	441,270
- management and professional fees		26,460	27,839
- commission and rebates		10,630	26,298
- interest	2(a)	17,563	13,229
- rent		155,363	188,676
- other revenue		170,781	214,910
		796,339	912,222
Non - operating activities			
- proceeds of sale of property, plant and equipment		17,000	19,199
Total Revenue		<u>813,339</u>	<u>931,421</u>
(a) Interest from:			
- other persons		17,563	13,229
NOTE 3: PROFIT FROM ORDINARY ACTIVITIES .			
Profit (losses) from ordinary activities has been determined after:			
(a) Expenses			
Borrowing costs:			
- other persons		44,139	39,091
Depreciation of non-current assets			
- Buildings		5,594	7,933
- Leasehold improvements		2,498	1,418
- Motor vehicles		15,083	12,031
- Office Equipment		2,444	4,888
- Furniture, fixtures and fittings		4,404	6,356
- Computer Equipment		6,344	18,188
Total Depreciation		36,367	50,814
Bad and doubtful debts: - trade debtors		4,461	13,000
Remuneration of the auditors for - audit or review services		16,810	20,714
- other services			4,400
Rental expense on operating leases			
- minimum lease payments		9,594	9,588
Rental expense on operating leases		9,594	9,588
(b) Revenue and Net Gains Net gain on disposal of non-current assets			
- property, plant and equipment		3,377	2,621

	Note	2005 \$	2004 \$
NOTE 4: REMUNERATION AND RETIREMENT BENEFITS			
(a) Directors' remuneration			
Number of directors whose income from the company or any related parties was within the following bands:		M-	N
en en 000		No. 11	N o. 9
\$0 - \$9,999			3
The names of directors who have held office during the financial year are:			
Mr R McKinnis			
Mr R Richards			
Mr R Wade			
Mr B Thomson			
Mr D Asquith			
Mr F DePropertis			
Mr G Tribe			
Mr G Wescombe Mr D Fitzgibbon			
Mr P Kennedy			
Ms K McDonald			
NOTE 5: CASH ASSETS			
Cash on hand		1,050	1,050
Cash at bank		315,299	324,365
		316,349	325,415
NOTE 6: RECEIVABLES			
CURRENT			
Trade debtors		113,185	109,840
Less provision for doubtful debts		(1,007)	(13,000)
2000 providence 2000 providenc		112,178	96,840
Other debtors		102	102
Amounts receivable from:			
- director-related parties			45,606
		102	45,708
		112,280	142,548

•	Note	2005 \$	2004 \$
NOTE 6: RECEIVABLES (Continued)			
(a) Loans to directors			
Loans advanced during the financial year Directors:			
NSL trade debtor		-	45,606
			45,606
Director-related parties:			
NSL trade debtor		-	10,183
Loan to NSL - secured			6,000 16,183
NOTE 7: OTHER ASSETS CURRENT Prepayments		14,826	10,748
Building deposit		300,000	
		314,826	10,748
NOTE 8: OTHER FINANCIAL ASSETS			
NON-CURRENT			
Shares in other corporations			
- at cost		2	2
The company holds 2 (2004: 2) fully paid shares in Newspower (Australi	a) Pty Ltd.		
NOTE 9: PROPERTY, PLANT AND EQUIPMENT			
LAND			
Freehold land: At directors' valuation as at 30/6/2004		2,278,865	2,278,865
BUILDINGS At directors' valuation as at 30/6/2004		1,715,541	1,721,135
Total land and buildings		3,994,406	4,000,000
PLANT AND EQUIPMENT			
(a) Plant and equipment			
At cost		312,271	303,416
Less accumulated depreciation		(290,516)	(277,273)
		21,755	26,143

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

	Note	2005 \$	2004 \$
NOTE 9: PROPERTY, PLANT AND EQUIPMENT (Continue	ed)		
(b) Improvements			
At cost		38,286	29,923
Less accumulated depreciation		(6,600)	(4,165)
		31,686	25,758
(c) Motor vehicles			* .
At cost		36,945	63,090
Less accumulated depreciation		(14,422)	(16,761)
		22,523	46,329
Under lease	•	29,391	-
Less accumulated depreciation		(4,900)	
		24,491	•
Total plant and equipment		100,455	98,230
Total property, plant and equipment		<u>4,094,861</u>	4,098,230

(a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year

·	Freehold land	Buildings	Plant & equipment	Motor vehicles
	\$	\$	\$	\$
2005				
Balance at the beginning of the year	2,278,865	1,721,135	26,143	46,329
Additions	-	-	8,855	29,391
Disposals	-	-	-	(13,623)
Depreciation expense		(5,594)	(13,243)	<u>(15,083)</u>
Carrying amount at end of year	2,278,865	<u>1,715,541</u>	21,755	<u>47,014</u>
	Improvements	Totai		
	\$	\$		
2005				
Balance at the beginning of the year	25,758	4,098,230		
Additions	8,363	46,609		
Disposals	-	(13,623)		
Depreciation expense	(2,435)	(36,355)		
Carrying amount at end of year	31,686	4,094,861		

The land and buildings at 87-91 Bay Street, Port Melbourne were revalued by the directors as at 30 June 2004. The revaluation amount was \$4,000,000 and was based on sales in the area and the land tax assessment dated at that time.

	Note	2005 \$	2004 \$
NOTE 10: PAYABLES			
CURRENT			
Unsecured liabilities			
Trade creditors		19,298	9,109
Sundry creditors and accruals		203,330	178,328
		222,628	187,437
NOTE 11: INTEREST BEARING LIABILITIES			
CURRENT			
Secured liabilities			
Bills of exchange and promissory notes		450,000	200,000
Hire purchase liability		12,173	11,278
		462,173	211,278
NON-CURRENT			
Secured liabilities			
Bills of exchange and promissory notes		-	250 ,0 00
Hire purchase liability		50,255	44, 7 35
•		<u>50,255</u>	<u>294,735</u>
The National Australia Bank provides the on-going Bank Bill Facility (\$45 mortgage over the company's property located at 87 - 93 Bay Street, Pothe proceeds of the sale of that property in December 2005.	50,000) to rt Melbou	the company securne. All the facility w	red by a registered vill be paid out from
The hire purchase liabilities are secured by the motor vehicle to which the	ey relate.	•	
The carrying amounts of non-current assets pledged as security are:			
Freehold land and buildings		3,994,406	4,000,000
Motor vehicles		47,015	46,329
		4,041,421	4,046,329
NOTE 12: PROVISIONS			
CURRENT			
Annual leave	12(a)	20,698	<u>17,910</u>
NON-CURRENT			
Long service leave	12(a)	12,000	
(a) Aggregate employee benefits liability		32,698	<u> 17,910</u>
(b) Number of employees at year end		<u>.6</u>	6
NOTE 13: OTHER LIABILITIES			
CURRENT			
Building deposit		265,000	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

	Note	2005 \$	2004 \$
NOTE 14: RESERVES			
Asset revaluation reserve	(a)	2,424,943	2,424,943
General reserve	(b)	1,112,300	1,112,300
		3,537,243	3,537,243
(a) Asset Revaluation Reserve			
Movements during the financial year:			
Opening balance		2,424,943	4,089,833
			(1,664,890)
Closing balance		2,424,943	2,424,943
The asset revaluation reserve records revaluations of non-current ass	ets		
(b) General reserve			
The general reserve was used in prior years to record amounts set as	ide of fund the	e future expansion o	of the company.
NOTE 15: RETAINED PROFITS			
Retained profits at the beginning of the financial year		328,340	218,489
Net profit (loss) attributable to members of the entity		(60,019)	109,851
Retained profits at the end of the financial year		268,321	328,340
NOTE 16: RELATED PARTY TRANSACTIONS			
(a) transactions between related parties are on normal commercial t available to other parties unless otherwise stated.	erms and con	ditions no more fav	ourable than those
(b) Director related entities			
Expenses paid on behalf of Newsagents Solutions Limited ("NSL") by			
VANA Limited during its establishment. Frank De Propertis is a director of NSL. No interest is payable.		-	4,368
and deleted in the little desired payable.			4,368
(c) Other related parties			
Management and rental reimbursement received from Newspower			45 440
(Australia) Pty Ltd on normal terms and conditions.			<u>45,440</u> <u>45,440</u>
			45,440

NOTE 17: SEGMENT REPORTING

The company operates in one business and geographical segment being a trade association for authorised newsagents within Victoria, Australia.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

	Note	2005 \$	2004 \$
NOTE 18: CASH FLOW INFORMATION			
(a) Reconciliation of cash			
Cash at the end of the financial year as shown in the statement of Cash Flows is reconciled to the related items in the statement of financial position as follows:			
Cash on hand		1,050	1,050
Cash at bank		315,299	324,365
		<u>316,349</u>	325,415
(b) Reconciliation of cash flow from operations with profit from ordinary activities after income tax			
Profit (Loss) from ordinary activities after income tax		(60,019)	109,851
Non-cash flows in profit from ordinary activities			
Depreciation		36,367	50,814
Charges to provisions		. 14,788	5,890
Net (gain) / loss on disposal of property, plant and equipment		(3,377)	(2,621)
Changes in assets and liabilities			
(Increase)/decrease in receivables		30,256	(2,023)
(Increase)/decrease in other assets		(4,078)	1,562
Increase/(decrease) in payables		35,191	(49,721)
Cash flows from operations		<u>49,128</u>	113,752

NOTE 19: FINANCIAL INSTRUMENTS

(a) Interest Rate Risk

The company's exposure to interest rate risk, which is the risk that a financial instrument's value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

	Weighted Average Effective Interest Rate		Within 1		ed Interest F 1 to 5 Y		_	Over 5 Years	
	2005	2004	2005	2004	2005	2004	2005	2004	
Financial Assets:	%	%	\$	\$	\$	\$	\$	\$	
Cash	3.37	3.00	-	-	-	-	-	-	
Receivables	-	-							
Total Financial Assets					<u> </u>				
Financial Liabilities:									
Bills of exchange and promissory notes	6.66	6.85	450,000	200,000	•	250,000	-	250,000	
Trade and sundry creditors	-	-	-	-	-	-	•	-	
Hire purchase liabilities	7.30	7.02	12,173	11,173	50,255	44,735	-		
Total Financial Liabilities			<u>462,173</u>	211,173	50,255	294,735	-	250,000	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

NOTE 19: FINANCIAL INSTRUMENTS (Continued)

	Floating Interest Rate		Non Interest Bearing		Total	
Financial Assets:	2005 \$	2004 \$	2005 \$	2004 \$	2005 \$	2004 \$
Cash	315,299	324,365	1,050	1,050	316,349	325,415
Receivables			112,280	142,548	112,280	142,548
Total Financial Assets	315,299	324,365	113,330	143,598	428,629	467,963
Financial Liabilities:						
Bills of exchange and promissory notes	-	_	•	-	450,000	450,000
Trade and sundry creditors	-	-	222,628	187,437	222,628	187,437
Hire purchase liabilities		-			62,428	56,013
Total Financial Liabilities	<u> </u>		222,628	187,437	735.056	693,450

(b) Credit Risk

The maximum exposure to credit risk, excluding the value of any collateral or other security, at balance date to recognised financial assets is the carrying amount of those assets, net of any provisions for doubtful debts, as disclosed in the statement of financial position and notes to the financial report.

The company does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the company.

NOTE 20: MEMBERS' GUARANTEE

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$10 each towards meeting any outstanding obligations of the company. At 30 June 2005 the number of members was 499 (2004: 524).

In accordance with the requirements of the Workplace Relations Act 1996, the attention of members is drawn to the provision of sub-sections (1), (2) and (3) of section 264 which reads as follows:

- a member of an organisation, or a Registrar, may apply to the organisation for prescribed information in relation to the organisation;
- (2) an organisation shall, on application made under sub-section (1) by a member of the organisation or a Registrar, make the specified information available to the member of Registrar in such manner, within such time, as is prescribed; and
- (3) a registrar may only make an application under sub-section (1) at the request of the organisation concerned, and the Registrar shall provide to a member information received because of an application made at the request of the member.

NOTE 21: COMPANY DETAILS

The registered office of the company is: VANA Limited

806 - 810 Nicholson Street,

North Fitzroy, Victoria 3068

DIRECTORS' DECLARATION

The directors of the company declare that:

- The financial statements and notes, as set out on pages 5 to 18 are in accordance with the Corporations Act 2001:
 - (a) comply with Accounting Standards and the Corporations Regulations 2001; and
 - (b) give a true and fair view of the financial position as at 30 June 2005 and of the performance for the financial year ended on that date of the company.
- 2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.

Mr.R McKinnis

Director |

Director

Mr B Thomson

Dated this 25th day of October 2005

COMMITTEE OF MANAGEMENT STATEMENT

On Tuesday, 25 October 2005 the board of directors of VANA Limited, being the committee of management of the organisation, adopted the following resolution in relation to the general purpose financial report of the Association for the financial year ended Thursday, 30 June 2005:

- 1. The directors, having been advised accordingly by the Executive Officer in a letter dated Tuesday, 25 October 2005, declares in relation to the general purpose financial report that in its opinion:
 - (a) the financial statements and notes comply with the Australian Accounting Standards;
 - (b) the financial statements and notes comply with the reporting quidelines of the Industrial Registrar;
 - (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the reporting unit for the financial year to which they relate;
 - (d) there are reasonable grounds to believe that the reporting unit will be able to pay its debts as and when they become due and payable;
 - (e) during the financial year to which the general purpose financial report relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation; and
 - (ii) the financial affairs of the reporting unit have been managed in accordance with the rules of the organisation; and
 - (iii) the financial records of the reporting unit have been managed in accordance with the RAO Schedule and the RAO Regulations; and
 - (iv) the organisation has consisted of a single reporting unit; and
 - (v) the information sought in any request of a member of the reporting unit or a Registrar duly made under Section 272 of the RAO Schedule has been furnished to the member or Registrar; and
 - (vi) there has been compliance with any order for inspection of financial records made by the Commission under Section 273 of the RAO Schedule.
 - (f) the organisation has not undertaken any recovery of wages activity.

DESIGNATED OFFICER:

POSITION OF OFFICER:

SIGNATURE:

Dated this 25th day of October 2005

Executive Officer.



INDEPENDENT AUDIT REPORT TO THE MEMBERS OF VANA LIMITED

Scope

The financial report and directors' responsibility

The financial report comprises the statement of financial position, statement of financial performance, statement of cash flows, accompanying notes to the financial statements, the directors' declaration and committee of management statement for VANA Limited, for the year ended 30 June 2005.

The directors of the company are responsible for the preparation and true and fair presentation of the financial report, in accordance with the Corporations Act 2001 and the requirements imposed by Part 3 of Chapter 8 of Schedule 1B of the Workplace Relations Act 1996. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach

We conducted an independent audit in order to express an opinion to the members of the company. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

We performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the Corporations Act 2001 and the Workplace Relations Act 1996, including compliance with Accounting Standards in Australia, and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the company's financial position, and of their performance as represented by the results of its operations and cash flows.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness
 of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements and the *Corporations Act 2001*.

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Audit Opinion

In our opinion, the financial report of VANA Limited is in accordance with:

- (a) the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2005 and of their performance for the year ended on that date; and
 - (ii) complying with Accounting Standards in Australia and the Corporations Regulations 2001;
- (b) the Workplace Relations Act 1996, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2005 and of its performance for the year ended on that date; and
 - (ii) Part 3 of Chapter 8 of Schedule 1B of the Workplace Relations Act 1996; and
- (c) other mandatory financial reporting requirements in Australia.

HLB Mann Judd

DAYID NAIRN FCA

Registered Company Auditor

Partner

25 October 2005 Melbourne

OPERATING REPORT

The directors present their Operating Report on the company for the financial year ended Thursday, 30 June 2005.

Membership

At Thursday, 30 June 2005 VANA Limited had 499 (2004: 524) members.

Office Structure

VANA Limited employed 6 (2004: 6) full-time staff members during the year ended Thursday, 30 June 2005. VANA Limited staff members continue to hold specific responsibilities through key portfolios. Staff report to the Executive Officer who then reports at Board level. Board discussions and issues are reported to the Membership via the News Bulletin Hotline and Region Group Meetings. The objectives of the Association remains "to ensure the growth and financial viability of the Newsagency channel".

Staff Changes since last annual general meeting ("AGM")

Since the last AGM VANA Limited has had no changes in staff.

Review of Operations

A review of the operations of the company during the financial year and the results of those operations found that during the year, VANA has continued working to ensure the growth and financial viability of the newsagency channel through offering industry representation, advocacy, human resource assistance, political lobbying and e-commerce advice. Over the past year VANA has provided support, advice and information over a wide range of industrial relations and human resource issues. We have kept members informed on key industry issues through regional meetings, bulletins, the VANA web site and numerous communications via mail, fax and emails. VANA continues to investigate and negotiate deals for newsagents in a variety of arenas and lobbying to represent newsagents interests at a state and national level.

Significant Changes in State of Affairs

No significant changes in the state of affairs of the company occurred during the financial year.

After Balance Date Events

Particulars of matters or circumstances that have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company in future financial years are as follows:

The land and buildings at Port Melbourne were sold and will be settled on 15 December 2005 and new land and buildings were purchased in North Fitzroy. Possession of these premises was taken on 8 August 2005.

Resignation

A Member or Associate Member of VANA Limited may resign their respective membership by written notice addressed and delivered to the Treasurer. A notice of resignation from membership or associate membership of VANA Limited will take effect from the day on which the notice is received by VANA Limited or any such later date specified in the notice.

Superannuation Trustees

No directors of VANA Limited are trustees for superannuation funds offered to its membership. Contributions for employees are made to superannuation funds, which are totally independents of VANA Limited.

Directors

The names of the directors in office at any time during or since the end of the financial year are:

- Mr R McKinnis
- Mr R Wade
- Mr D Asquith (resigned 28 February 2005)
- Mr G Tribe
- Mr D Fitzgibbon
- Ms K McDonald (appointed 26 July 2005)
- Mr R Richards
- Mr B Thomson
- Mr F DePropertis (resigned 26 October 2004)
- Mr G Wescombe
- Mr P Kennedy (appointed 22 February 2005)

Finance Director and Company Secretary

Robert Wade

Dated this 25th day of October 2005

VANA LIMITED ABN 38 004 238 644 REG No.

CERTIFICATE BY SECRETARY OR PRESCRIBED OFFICER

- I, Robert Wade, being the prescribed officer of VANA Limited, do hereby state the attached documents are copies of the reports and audited accounts and financial statements for the year ended Thursday, 30 June 2005 that are to be
- (i) supplied to members free of charge through a mail out on approximately Tuesday, 25 October 2005; and
- (ii) presented to a meeting of VANA Limited on Tuesday, 22 November 2005.

Finance Director and Company Secretary

Dated this 2 day of October 2005



AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF VANA LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2005 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- ii) no contraventions of any applicable code of professional conduct in relation to the audit.

HLB Mann Judd

David Nairn

25 October 2005 Melbourne

